

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER W-030164

DATE 12-29-03

DEPARTMENT PUBLIC WORKS

BUSINESS UNIT UTILITIES DIVISION

SUGGESTED VENDOR

CLASSIC CONTROLS, Inc.

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

YOKOGAWA MANUFACTURED ^{AE} MAGNETIC FLOW METERS, SUBMERSIBLE MAGNETIC FLOW METERS, SE MAGNETIC FLOW METERS, MAGNETIC FLOWMETER SIMULATOR, BRAIN HAND HELD TERMINALS, PH INSTRUMENTS, CONDUCTIVITY INSTRUMENTS, DISSOLVED OXYGEN INSTRUMENTS, SINGLE LOOP CONTROLLERS, CJA TRANSMITTERS. CLASSIC CONTROLS IS THE EXCLUSIVE MANUFACTURERS REPRESENTATIVE FOR YOKOGAWA CORPORATION OF AMERICA WITHIN THE STATE OF FLORIDA.

TECHNICAL CHARACTERISTICS:

YOKOGAWA MAKES A SUPERIOR PRODUCT FROM THOSE OF THEIR COMPETITORS. THEY HAVE PROVEN THEIR DEPENDABILITY OVER EXTENSIVE YEARS OF USE. THEY DELIVER EXCELLENT SERVICE AND SUPPORT.

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

LEE COUNTY UTILITIES USES YOKOGAWA PRODUCTS IN OVER 80% OF ITS FACILITIES.

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

YOKOGAWA MANUFACTURED FLOW METERS, DISSOLVED OXYGEN INSTRUMENTS, CJA TRANSMITTERS, ETC. IN OVER 80% OF THE FACILITIES.

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

ITEMS DESCRIBED ABOVE.

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TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS
BECAUSE:
THEY ARE DEPENDABLE, WITH LONG, USEFUL SERVICE LIFE. THEY REQUIRE VERY LITTLE MAINTENANCE, OTHER THAN THEIR REGULAR, PERIODIC CALIBRATIONS.

NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

OTHER _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

QUOTATIONS OBTAINED FROM INSTRUMENTS SOUTH CORPORATION FOR
SIMILAR EQUIPMENT. THE CLASSIC CONTROLS, INC. QUOTES CAME
IN SUBSTANTIALLY LOWER.

ISC → \$ 6,253.50

CC → \$ 4,702.43

B) COST ANALYSIS PERFORMED:

BASED ON:

LETTER FROM MANUFACTURER STATING THAT CLASSIC CONTROLS, INC.
IS THEIR EXCLUSIVE SOURCE FOR YOKOGAWA EQUIPMENT IN FLORIDA.

Orlando Ferguson, FISCAL MANAGER, LCU
SIGNATURE AND TITLE OF REQUESTER

I, _____, AUTHORIZED BUYER,
CONCLUDE THE FOLLOWING:

() SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

() SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

() DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

() COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.

BUYER

Janet Sheehan 1-7-04
PURCHASING DIRECTOR