



**2. AWARD**

Award will be made to the lowest responsible and responsive bidder.

**3. VENDOR REQUIREMENTS**

- A. Provide specification sheet of product being offered.
- B. Other products meeting the below material specifications will be considered. Provide details such as life expectancy, utilization within the State of Florida and the ability to withstand the harsh temperatures for a minimum of three years without failure.
- C. Identify the exact product offered on the Quote Summary page and include the specification.
- D. Provide specific warranty documentation with submittal.

**4. MATERIALS**

- A. Replacement batteries must fit into Myers UPS units contained within UPS traffic controller cabinets and solar flasher units.
- B. Battery shall meet the following requirements:
  - Power Sonic Model PG-12V103 FR OR AlphaCell™ Premium Gel Cell Model 195 GXL (product sheets attached);
  - 94 Ah, 12 Volt
  - Single or twin handle/strap
  - Top mount bolt on connection (bolt size: one quarter twenty)

**5. WARRANTY**

A minimum of three (3) years fully warranted with an unconditional and free replacement. Warranty shall take effect when put into service.

**6. UNSPECIFIED MATERIALS**

This paragraph provides a funding source to address minor unexpected purchases not listed. These purchases require negotiation with the Vendor and require prior authorization from the County Representative. There is no guarantee that the funds identified at the Quote Summary page will be required.

**7. COUNTY REPRESENTATIVE**

Upon award of contract, all purchases will be coordinated with the following County Representative:

Jeff Dyar  
 DEI / Traffic Management / Signal Shop  
 22211 US Highway 19 North  
 Clearwater, FL 33765  
 Phone: (727) 464-8900 / Fax: (727) 464-8915

**8. DELIVERY**

Deliveries are not available on Friday.



**9. REQUESTING & INVOICING**

Requests will be authorized by various County Representatives via a Purchase Order (PO) issued against the Blanket Purchase Order that will be established for this contract. The Purchase Order (PO) shall be considered authorization to coordinate and complete the work.

Invoices shall be forwarded to following address:

Finance Division Accounts Payable  
Board of County Commissioners Pinellas County  
P.O. Box 2438  
Clearwater, FL 33756

Or via email to: [FinanceAccountsPay@pinellascounty.org](mailto:FinanceAccountsPay@pinellascounty.org) with the word INVOICE in the subject line.

The following invoice guidelines apply:

- Submit invoice only upon acceptance of work or materials.
- Invoices shall reference the individual Standard Purchase Order number issued against the Blanket Purchase Order that will be established for this contract.
- Invoices shall identify the individual bid items with extended quantities and pricing.
- Unspecified Monies shall be identified as a separate line item on the invoice. Use of these monies requires prior authorization.

Please send questions to: [FinanceAccountsPay@pinellascounty.org](mailto:FinanceAccountsPay@pinellascounty.org) with the word QUESTION in the subject line.

**10. Quantities**

Quantities stated are an estimate only and no guarantee is given or implied as to quantities that will be used during the contract period. Estimated quantities are based upon previous use and/or anticipated needs.

**11. PRICING/PERIOD OF CONTRACT:**

Unit prices quote of listed items shall be held firm for the duration of the contract. Duration of the contract shall be for a period of thirty-six (36) months from the date of contract award and any extension thereof.

**12. TERM EXTENSION(S) OF CONTRACT**

The contract may be extended subject to written notice of agreement from the County and the successful Quoter(s) for an additional twenty four (24) month period beyond the primary contract period. Term extension will allow for price adjustment (decrease/increase) in an amount not to exceed the average of the Producer Price Index (PPI) for all Metals and Metal Products, Refined Lead, Series Id: WPU10240449, Not Seasonally Adjusted, Base Date: 199706 for the twelve months prior to extension, or five percent (5%), whichever is less. The extension shall be exercised only if all terms and conditions remain the same and the County Administrator or Director of Purchasing grants approval.

It is the vendor's responsibility to request any pricing adjustment under this provision. For any adjustment to commence on the first day of any exercised extension period, the vendor's request for adjustment should be submitted at time of the extension request from the County. The vendor adjustment request should not be in excess of the relevant pricing index change. If no adjustment request is received from the vendor, the County will assume the vendor has agreed that the extension term may be exercised without pricing adjustment. Any adjustment request received after the commencement of a new extension period may not be considered.

## REQUEST FOR QUOTATION

### TERMS AND CONDITIONS

1. Pinellas County reserves the right to reject any or all quotations it deems to be in the best interest of the County.
2. An award may not be issued without proof that your firm is registered with the Florida Division of Corporations, as per Florida Statute §607.1501 (<http://www.flsenate.gov/Laws/Statutes/2011/607.1501>).  
  
A foreign corporation (foreign to the State of Florida) may not transact business in this state until it obtains a certificate of authority from the Department of State. Please visit [www.sunbiz.org](http://www.sunbiz.org) for this information on how to become registered.
3. In case of default of the awarded quotation, Pinellas County may procure the articles or services from other sources and charge the vendor as liquidated damages any excess cost or damages occasioned thereby.
4. All costs accruing from a quotation, challenged as to quality, etc., (tests, etc.) will be assumed by the challenger.
5. Vendor shall insert unit price and extension, as required, opposite each item. Unit prices shall be shown and where there is an error in extension or price, the unit price shall govern.
6. When a choice of brand name or catalog number is given, circle item being quoted. If quoting on a substitute item, state brand name, catalog number, and indicate any changes in specifications. Manufacturer's information sheets (specifications) brochures, etc., should be attached. Where equal (substitute) is quoted, items must be equal to or exceed material requested. Pinellas County will be the sole judge of equality and the decision rendered shall be final.
7. All material herein shall be fully guaranteed by the vendor against factory defects. Any defects which may occur as the result of either faulty material or workmanship within the period of the manufacturer's standard warranty (said warranty must accompany proposal) will be corrected by the vendor at no expense to Pinellas County.
8. Any and all attachments hereto including but not limited to technical specifications, special terms and conditions, etc., are an integral part of the Invitation to Quote.
9. Material Safety Data Sheets (MSDS) Requirements: If any chemicals, materials, or products containing toxic substances, in accordance with OSHA Hazardous Communications Standards, are contained in the products purchased by the County as a result of this bid, the successful bidder shall provide a Material Safety Data Sheet at the time of each delivery.
10. Any service to be performed on County premises requires a current Certificate of Insurance (blanket, if possible) in order to proceed with a purchase order. The certificate must show combined single limits of \$500,000 coverages for General Liability, statutory limits for Workers' Compensation, Professional Liability coverage, at minimum \$500,000, for all professional services contracts. **Pinellas County is to be listed as the certificate holder.** See example below.

CERTIFICATE HOLDER
<b>Pinellas County</b> <b>400 S. Ft. Harrison Ave – 6th Floor Annex</b> <b>Clearwater, FL 33756</b>



### STATEMENT OF NO QUOTE

NOTE: If you do not intend to QUOTE on this requirement, please return this form immediately. *Thank you.*

Pinellas County Purchasing Department  
 Attention: Jim Just  
 FAX: 727 464-3925  
 PHONE: 727 464-3205

We, the undersigned have declined to submit a **QUOTE** for No 123-0503-Q(JJ)

- Specifications too "tight", i.e., geared toward one brand or manufacturer only (explain below).
- Insufficient time to respond to the Quote.
- We do not offer this product or service.
- Our schedule would not permit us to perform.
- Unable to meet specifications.
- Specifications unclear (explain below).
- Unable to Meet Insurance Requirements
- Remove Us from Your "Bidders List" Altogether
- Other (specify below).

REMARKS: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

We understand that if the "Statement of No Quote" form is not executed and returned our name may be deleted from the Bidders List of Pinellas County.

<b>COMPANY NAME:</b>	
<b>SIGNATURE:</b>	
<b>TELEPHONE:</b>	
<b>FAX:</b>	
<b>E-MAIL ADDRESS:</b>	
<b>DATE:</b>	

A	B	C	D	E
Item Description	Estimated 36-month Quantity	Unit of Measure	Price Per Unit	(E = B x D) Total
UPS/Solar Unit Replacement Batteries	415	Each	\$ 175.50	\$ 72,832.50
Manufacturer:				
Model:				
Part #:				
Warranty Period:				
<b>Total Price</b>				\$ 72,832.50
<b>Unspecified Monies</b> (not to be used to determine award)				\$2,000.00

Clean Water Act per unit price: \$ 1.50

**PUBLIC REVIEW:**

Pursuant to Florida Statute, Section 119.071(1)(b)2, all quotes submitted shall be subject to review as public records after 30 days from opening, or earlier if an intended decision is reached before the thirty day period expires. Unless a specific exemption exists, all documents submitted will be released pursuant to a valid public records request. All trade secrets claims shall be dispositively determined by a court of law prior to trade secret protection being granted.

**TAXES:**

The County is exempt from all state and federal sales, use, transportation and excise taxes. Taxes of any kind and character, payable on account of the work performed and materials furnished under the award, shall be paid by the quoter and deemed to have been included in the quote. The Laws of the State of Florida provide that sales and use taxes are payable by the quoter upon the tangible personal property incorporated in the work and such taxes shall be paid by the quoter and be deemed to have been included in the quote.

**TABULATION INQUIRIES:**

Inquiries relating to the results of this quote, prior to award, may be made by contacting the Pinellas County Purchasing Office. Tabulations will be available after 30 days to comply with Florida Statute, Section 119.071(1)(b)2.

Inquiries relating to this Quote may be made by contacting Jim Just at the Pinellas County Purchasing Office.

For any questions please contact the above office at 727/464-3205.

**"PERSONS WITH DISABILITIES REQUIRING REASONABLE ACCOMMODATION TO PARTICIPATE IN THIS PROCEEDING/EVENT SHOULD CALL 727/464-4062 (VOICE/TDD) FAX 727/464-4157, NOT LATER THAN SEVEN (7) DAYS BEFORE."**



Substitute Form **W-9**

**Request for Taxpayer Identification Number and Certification**

Give form to the requester. Do not send to the IRS.

**Print or type**  
**See Specific Instructions on page 2.**

Name (as shown on your income tax return)  
*Batteries By Fisher Inc*

Business name, if different from above

Check appropriate box:  Individual/Sole proprietor  Corporation  Partnership  
 Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ .....  Exempt payee  
 Other (see instructions) ▶

Address (number, street, and apt. or suite no.)  
*1124 One hundred Ave*

City, state, and ZIP code  
*Lakeland, FL 33805*

List account number(s) here (optional)

Requester's name and address (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number

or

Employer identification number  
*59-1697472*

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined in the instructions).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

**Sign Here** Signature of U.S. person ▶ *[Signature]* Date ▶ *8/21/13*

\*Instructions to Form W-9 available upon request.

Detach on the perforation

**Section 119.071(5), Florida Statutes Notice:**

Your Tax Identification Number (which for individuals is your social security number) is collected on Form W9 for use in filing information returns with the IRS as described more fully below. Collection of the tax identification number (or social security number as applicable) is mandatory pursuant to Section 6109 of the Internal Revenue Code (26 U.S.C § 6109).

**Privacy Act Notice:**

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons who must file information returns with the IRS to report interest, dividends, and certain other income paid to you, mortgage interest you paid, the acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA, or Archer MSA or HSA. The IRS uses the numbers for identification purposes and to help verify the accuracy of your tax return. The IRS may also provide this information to the Department of Justice for civil and criminal litigation, and to cities, states, the District of Columbia, and U.S. possessions to carry out their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You must provide your TIN whether or not you are required to file a tax return. Payers must generally withhold 28% of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to a payer. Certain penalties may also apply.



**PG-12V103 FR 12 Volt 111 AH @ 20-hr. rate**  
**103 AH @ 10-hr. rate**

**Rechargeable Sealed Lead Acid Battery**  
**Designed for Cyclic, Standby, and Solar Applications**



**We've Got The Power.™**



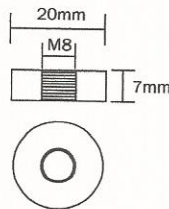
## Features

- **Long Service Life** - Thick plate design and efficient gas recombination yield a service life expectancy of up to 10 years in standby mode, making the battery ideally suited for UPS applications.
- **Low Internal Resistance** - Superb high-rate discharge characteristics ensure reliable performance in UPS and Telecom applications.
- **Maintenance-Free, Non-Spillable** - Proven VRLA technology guarantees safe operation without maintenance and 'non-restricted article' status for transportation.
- **Handle** - Detachable ABS carrying handle.
- **Low Self-Discharge** - Lead-calcium alloy grids and use of high purity lead account for superior shelf-life characteristics permitting storage for extended periods of time.
- **Designed-In Reliability** - Cutting-edge manufacturing and process control combined with meticulous quality assurance procedures guarantee consistent and dependable performance.

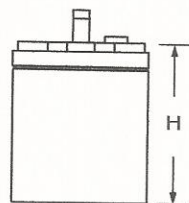
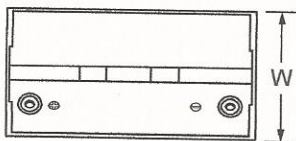
## Terminals

(mm)

- T11 - THREADED INSERT - 8mm STUD



## Physical Dimensions: in (mm)



**L: 13.00 (330) W: 6.80 (173) H: 8.35 (212) HT: 8.66 (220)**

Tolerances are +/- 0.04 in. (+/- 1mm) and +/- 0.08 in. (+/- 2mm) for height dimensions. All data subject to change without notice.

## Performance Specifications

**Nominal Voltage** ..... 12 volts (6 cells)

### Nominal Capacity

20-hr. (5.55A to 10.80 volts) .....	111.0 AH
10-hr. (10.3A to 10.80 volts) .....	103.0 AH
8-hr. (12.4A to 10.50 volts).....	99.2 AH
5-hr. (17.70A to 10.50 volts) .....	88.5 AH
3-hr. (26.80A to 10.50 volts) .....	80.4 AH
1-hr. (61.8A to 9.60 volts) .....	61.8 AH

**Approximate Weight** ..... 70 lbs. (31.8 kg)

**Energy Density (10-hr. rate)** ..... 1.67 W-h/in<sup>3</sup> (102.18 W-h/l)

**Specific Energy (10-hr. rate)** ..... 17.66 W-h/lb (38.93 W-h/kg)

**Internal Resistance (approx.)** ..... 4.0 milliohms

**Max Short-Duration Discharge Current (10 Sec.)**..... 650 amperes

**Shelf Life** (% of nominal capacity at 68 °F (20 °C))

1 Month .....	97%
3 Months.....	91%
6 Months .....	83%

### Operating Temperature Range

Charge.. ..... -4 °F (-20 °C) to 122 °F (50 °C)

Discharge..... -40 °F (-40 °C) to 140 °F (60 °C)

**Case** ..... ABS Plastic (UL94 V-0 flame retardant)

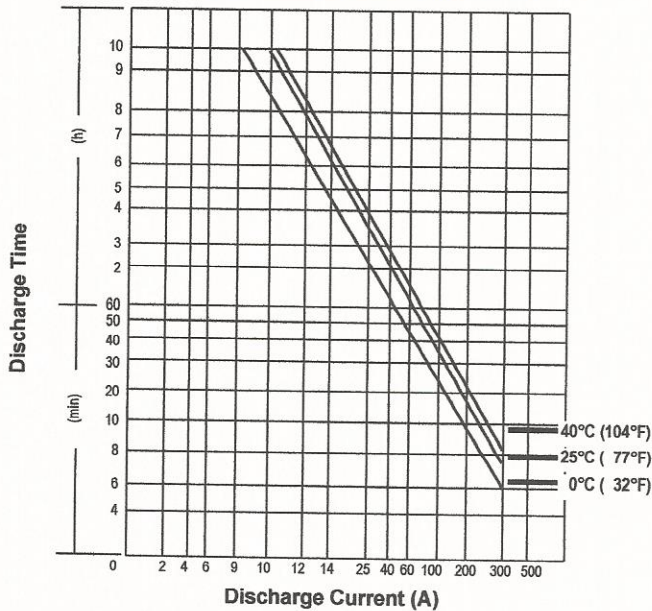
**Power-Sonic Chargers** ..... PSC-1210000A-C



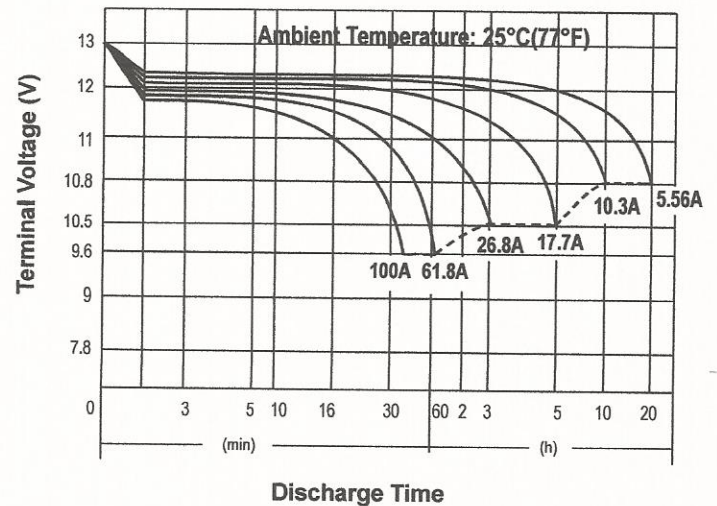
**Constant Current & Power Discharge Ratings**

MODEL	FINAL VOLTAGE	AMPS/WATTS PER CELL @ 25° C													
		5 MIN		10 MIN		15 MIN		20 MIN		30 MIN		45 MIN		60 MIN	
		A	W	A	W	A	W	A	W	A	W	A	W	A	W
<b>PG-12V103 FR</b>	1.80	194	632	166	468	144	355	127	296	104	221	75	156	61	123
	1.75	222	638	180	471	156	368	139	301	110	226	81.5	162	61	126
	1.67	253	703	206.6	502	180	386	152	312	116.7	234	80.7	168	61.8	130
	1.60	313	730	228	515	187	396	152	321	118.5	240	82.4	173	61.2	134

**Discharge Time vs. Discharge Current**



**Discharge Characteristics**



**Charging**

**Cycle Applications:** Limit initial current to 25.0A. Charge until battery voltage (under charge) reaches 14.4 to 14.7 volts at 68°F (20°C). Hold at 14.4 to 14.7 volts until current drops to under 1.03A. Battery is fully charged under these conditions, and charger should be disconnected or switched to "float" voltage.

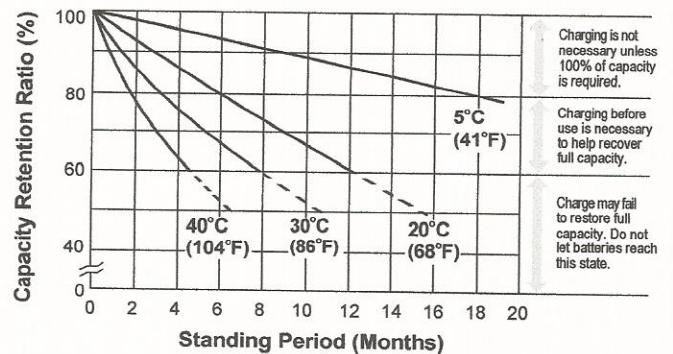
**"Float" or "Stand-By" Service:** Hold battery across constant voltage source of 13.5 to 13.8 volts continuously. When held at this voltage, the battery will seek its own current level and maintain itself in a fully charged condition.

**Note:** Due to the self-discharge characteristics of this type of battery, it is imperative that they be charged within 6 months of storage, otherwise permanent loss of capacity might occur as a result of sulfation.

**Chargers**

Power-Sonic offers a wide range of chargers suitable for batteries up to 100AH. Please refer to the Charger Selection Guide in our specification sheets for "C-Series Switch Mode Chargers" and "Transformer Type A and F Series". Please contact our Technical department for advice if you have difficulty in locating suitable models.

**Shelf Life & Storage**



**Further Information**

Please refer to our website [www.power-sonic.com](http://www.power-sonic.com) for a complete range of useful downloads, such as product catalogs, material safety data sheets (MSDS), ISO certification, etc..

**Contact Information**

**DOMESTIC SALES**  
Tel: +1-619-661-2020  
Fax: +1-619-661-3650  
[national-sales@power-sonic.com](mailto:national-sales@power-sonic.com)

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