



Attachment A
Discount Schedule for Lee County Utilities
July 1st 2012 – July 31st, 2015

To: Robert D. Franceschini, C.P.M., CPPB
 Procurement Director
 Division of Procurement Management

From: Chris Bunch
 South Florida Sales Manager
 Hach Company

Brand	Product Category	Discount on list price.
HACH LAB	Hach Lab Instruments	3%
	Hach Lab Accessories/Parts	3%
	Hach Lab Chemistries/Consumables	5%
	Hach Lab Test Kits	3%
	Hach Lab Apparatus/Resale	3%
	Hach Lab Micro	5%
IQ	IQ all products	3%
Hach Process	Hach Process Instruments	3%
	Hach Process Accessories/Parts	3%
	Hach Process Chemistries/Consumables	5%
GLI Process	GLI Process Instruments	3%
	GLI Process Accessories/Parts	3%
	GLI Process Chemistries/Consumable	3%

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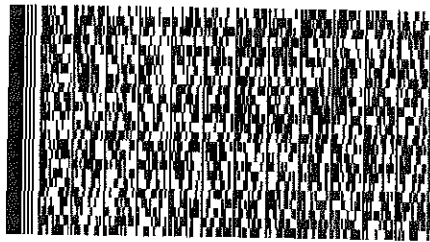
PLEASE FOLD THIS SHIPPING DOCUMENT IN HALF AND PLACE IT IN A WAYBILL POUCH AFFIXED TO YOUR SHIPMENT SO THAT THE BARCODE PORTION OF THE LABEL CAN BE READ AND SCANNED. ***WARNING: USE ONLY THE PRINTED ORIGINAL LABEL FOR SHIPPING. USING A PHOTOCOPY OF THIS LABEL FOR SHIPPING PURPOSES IS PROHIBITED AND COULD RESULT IN ADDITIONAL BILLING CHARGES, ALI

From: Origin ID: GXYA (970) 669 3050
Heather Looney
HACH COMPANY
5600 LINDBERGH DR

LOVELAND, CO 80538

SHIP TO: (239) 533 5456 BILL SENDE
Lee County Board of Cty Comm.
Kathy Ciccarelli
1825 Hendry St 3rd Floor
Division of Procurement Mgmt
Fort Myers, FL 33901

HACH COMPANY
Q-120203



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5/24/2012

of # Q-120203
Date: May 29, 2012 3pm
purchase of Hach Lab
Equipment

Align bottom of Peel and Stick Airbill or Pou



Be Right™

5600 Lindbergh Drive
PO Box 389
Loveland, Colorado 80539

Lee County
1825 Hendry St. 3rd Floor
Fort Myers, FL 33901
Attn: Kathy Ciccarelli

Project # Q-120203
Open: May 29, 2012 2:30pm
The purchase of Hach lab equipment