



751 PRATT BOULEVARD  
ELK GROVE VILLAGE, IL 60007  
TEL (847) 520-8855 FAX (847) 593-1821

August 25, 2006

Mr. Larry Ralston  
Lee County Transit  
6035 Landing View Road  
Fort Meyers, FL. 33907

**REFERENCE: JUSTIFICATION TO UTILIZE GFI-GENFARE AS SOLE SOURCE SUPPLIER  
FOR PARTS, COMPONENTS, AND REPAIRS FOR LEE COUNTY TRANSIT**

Dear Mr. Ralston;

In accordance with your request for information relative to the sole source nature of the parts, components and repair services available from GFI for the Fare Collection equipment in use at LeeTran

GFI manufactures all of the parts and components used in the fare collection system equipment in use at LeeTran. Many of these parts and components are custom made by GFI using special production techniques, tooling and set-ups. The mechanical and electrical components and parts are made to our exact specifications and tested by GFI to assure optimum performance and the highest level of reliability.

For these reasons, it is important that only genuine GFI parts and components are used in the fare collection system to assure that the system continues to perform at the required level of reliability and accuracy.

GFI sells fareboxes and their related parts exclusively to Transit Authorities. Due to the nature of our product, GFI is considered to be sole source supplier of this equipment and their related maintenance parts/service. It is to be noted that these prices represent "Most Favored Customer Prices" and GFI warrants that the prices charged LeeTran will be equal to or less than prices charged to other customers for similar parts or components.

All prices quoted are FOB Destination Standard method of shipment is UPS Ground. If air shipments are requested, customer will be liable for air charges. GFI payment terms are Net 30 Days

If you should have any questions please do not hesitate to contact me.

Respectfully,

Krysta Manikowski  
Customer Service Admin.