

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER _____

DATE 7-25-13

DEPARTMENT Transit

BUSINESS UNIT _____

SUGGESTED VENDOR

Cummins Power South

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

Cummins Engine repair and replacement parts, Cummins Power South is the authorized sole source distributor for the entire line of Cummins Engine Replacement parts and Cummins engine service for repairs.

TECHNICAL CHARACTERISTICS:

O.E.M. repair and replacement parts for Cummins diesel engines, sold and manufactured by Cummins. Cummins engine service for engine repairs

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

Cummins I.S.B. and I.S.L. Engines

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

Cummins I.S.B. and I.S.L. Engines

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

Cummins I.S.B. and I.S.L. Engines

Revision Date:

() TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS BECAUSE:

Lee Tran Buses and Trolleys are powered by Cummins Engines.

(X) NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS Cummins parts for Cummins Engines. Service to repair Cummins Engines

() OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

() OTHER _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

Lee County Transit receives dealer prices from Cummins Power South, the same discount a parts store would receive.

B) COST ANALYSIS PERFORMED:

BASED ON:

Robert Jewell Maintenance Manager
SIGNATURE AND TITLE OF REQUESTER

I, _____, AUTHORIZED BUYER,
CONCLUDE THE FOLLOWING:

SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.

BUYER

PURCHASING DIRECTOR



2671 Edison Ave
Fort Myers FL 33916

(239) 337-1211
(239) 337- 5374 Fax

July 29, 2013

Robert Southall
6035 Landing View Rd.
Fort Myers FL 33907

Re: Cummins engines, parts, and service

Cummins Power South (CPS) is the licensed distributor for Cummins, Inc. for engines, parts, and service in the state of Florida. We maintain a dealership network and also provide for retail sales from our branches throughout the state. We are the sole source for all Cummins parts and engines sold in our territory.

LeeTran receives special pricing consideration with CPS as a transit authority. There is a code attached to the account which discounts parts, service, and engines for pricing consideration.

LeeTran is on a Cummins Inc., transit authority wholesale program. The intent and result of this program is to make the Cummins distributor the sole source for all Cummins engines, parts, and service for transit authorities in a direct way. The transit business receives a high priority at Cummins Inc. and it is their wish and intent that distributors deal directly with them to the benefit of all, hence this and other programs in place for the transit business.

Cummins now enjoys by far the largest share of the transit bus engine business in the U.S. , and with this and other programs, intends to keep it.

As always, please do not hesitate to call with any questions.
We appreciate your business.

A handwritten signature in cursive script that reads 'Denise Cleverger'.

Denise Cleverger
Operations Manager