

Agenda Item Summary

1. ACTION REQUESTED/PURPOSE: Approve expenditures that will exceed the original amounts approved by the Board on January 4, 2005 under Project # EX050137 for the annual "true up" for Microsoft licenses as is required under the enterprise agreement the County has in place through Software House International via Florida State Contract No. 255-001-01-1. Two years remain on the contract; and the increased annual estimated amounts are as follows: \$355,459.31 for year two; and \$500,000 for year three. The request for the additional monies is based on an increase in county employees and new facilities coming on line. (This growth is forecast to continue through year three of the contract.)

2. WHAT ACTION ACCOMPLISHES: Allows ITG to meet the contractual obligations of the Microsoft enterprise agreement.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: CGD **5. Meeting Date:** OCT 17 2006

6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify) <input type="checkbox"/> Statute <input type="checkbox"/> Ordinance <input checked="" type="checkbox"/> Admin. Code <u>AC-4-1</u> <input type="checkbox"/> Other		8. Request Initiated: Commissioner _____ Department _____ Division <u>Independent (ITG)</u> By: <u>Jim Desjarlais, Director</u>
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9. Background: On September 25, 2006 the Division of Purchasing received a request from ITG to obtain additional funding to meet the obligations of the County's Microsoft enterprise agreement.

Funds are available: KC5132851500.503461

Attachments:

- (1) Division Request for Increase
- (2) Software House International Quotation via Florida State Contract No. 255-001-01-1
- (3) Blue Sheet # 20041709 (1/4/05 BOCC Meeting) & Blue Sheet # 20051456 (10/25/05 BOCC Meeting)

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mgr.	
<i>Janice...</i>	<i>Janet Sheehan</i>	N/A	N/A	<i>Andrea...</i>	<i>RK 10/2</i>	<i>10/2/06</i>	<i>10/2/06</i>	<i>10/2/06</i>	<i>[Signature]</i>

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY COUNTY ADMIN: *9/28/06 4:59 mp*

COUNTY ADMIN FORWARDED TO: *10/4/06 P Res. 10:30*

Rec. by CoAtty
Date: *9/28/06*
Time: *3:30pm*
Forwarded To: *4:55pm 9/28/06*

Franceschini, Robert D.

From: Desjarlais, James P.
Sent: Monday, September 25, 2006 3:15 PM
To: Sheehan, Janet K.
Cc: Franceschini, Robert D.; Dean, Clint G.
Subject: Microsoft True up
Attachments: Quote.htm

Janet,

By virtue of this e-mail, I am requesting that Bob F. prepare a bluesheet for the Microsoft license true up. Please see the attached quote from SHI.

Thanks,
Jim

Jim Desjarlais
IT Director, Lee County Government
239-335-2522

9/26/2006

Franceschini, Robert D.

From: thomas_naelon@shi.com
Sent: Monday, September 25, 2006 2:52 PM
To: Franceschini, Robert D.; Dean, Clint G.
Subject: SHI Quote 1837240, Microsoft True-Up 2006
Attachments: Quote.htm



Pricing Proposal
 Quotation #: 1837240
 Created On: Sep-25-2006
 Valid Until: Oct-25-2006

Lee County BOCC**Robert D. Franceschini**

Phone: 239-344-5450
 Fax:
 Email: rfranceschini@leegov.com

Account Executive**Thomas Naelon**

18069 SW 152nd Ave.
 Miami, FL 33187
 Phone: 305-971-5266
 Fax: 305-971-5283
 Email: thomas_naelon@shi.com

All Prices are in US Dollar(USD)

	Product	Qty	Your Price	Total
1	MS Enterprise Desktop - Year One True-Up - Office Pro/Win Upg/Core CAL MICROSOFT - Part#: A01-00039	491	\$533.00	\$261,703.00
2	Exchange Svr Ent Listed Languages Lic/SA MVL EA Addon in Year Two MICROSOFT - Part#: 395-02611	5	\$3,819.23	\$19,096.15
3	SQL Svr Enterprise Edtn Win32 Listed Lic/SA MVL 1 Processor Lic EA Addon in Year Two MICROSOFT - Part#: 810-03314	2	\$22,837.16	\$45,674.32
4	Windows Svr Ent Listed Lic/SA MVL EA Addon in Year Two MICROSOFT - Part#: P72-00164	13	\$2,229.68	\$28,985.84
			Total	\$355,459.31

Additional Comments

Florida State Contract 255-001-01-1

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of government priced software and hardware from a myriad of manufacturers ...including Microsoft, Symantec, Adobe, Macromedia, Veritas, Corel, Borland, McAfee, Novell, HP, Xerox and more.

9/26/2006

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20041707

1. REQUESTED MOTION:

ACTION REQUESTED: 1) Approve award of Project # EX050137, the purchase of Microsoft full platform enterprise license for County-wide use for ITG through an enterprise agreement offered on Florida State Contract No. 255-001-01-1 from Software House International; and authorize the Board Chairman on behalf of the BOCC to execute and sign the accompanying contracts. The term of the agreement is three years at a total cost of: \$1,037,790 (\$345,930 X 3 years). Further, since new computers/users are constantly being added to the County's network; authority is requested to expend a not-to-exceed amount of \$25,000 for year one; \$30,000 for year two; and \$35,000 for year three to cover additional machines which will require licensure.

2) Approve change order #14 to Lee County contract no. 2778 with Atos Origin under CN-02-28, Information Technology and Telecommunications outsourcing services and provide consulting services for the Microsoft migration. \$410,000

3) Approve the purchase of a storage area network/ network attached storage device - \$299,500 from Dell under the WSCA pricing agreement.

WHY ACTION IS NECESSARY: Purchases over \$50,000 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Allows ITG to migrate to Microsoft product across the bulk of the network, eliminating the need for Novell software, reducing the Oracle licenses and decreasing the number of servers running Oracle; resulting in a savings to taxpayers of approximately \$1.5 million over the next five years (please see Attachment #1 - Executive Summary).

2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #

C6K

3. MEETING DATE:

01-04-2005

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE:
(Specify)

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER _____
- B. DEPARTMENT _____
- C. DIVISION Independent (ITG)

BY: Jim Desjarlais

BACKGROUND: On December 15, 2004, Purchasing received a request from ITG to purchase Microsoft full platform licensure for County-wide use through an enterprise agreement offered on Florida State Contract No. 255-001-01-1.

Funding is available: KC5132851500-506410 SAN/NAS Dell Computers, KC5132851500-503190 Atos Origin and KC4132851500-503465 Microsoft

Please see attachments:

- (1) Executive Summary
- (2) Software House International Quote via Florida State Contract No. 255-001-01-1
- (3) Microsoft Enterprise Enrollment Agreement
- (4) Change order #14
- (5) Atos Origin proposal
- (6) Dell quote for Storage Area Network/ Network Attached Storage device

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing OF AND Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
					OA	OM	Risk	GC	
12/20/04	12/20/04			12/20/04	12/20/04	12/20/04	12/20/04	12/20/04	

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty

Date: 12/20/04

Time: 3:40PM

Forwarded To:

ACM 12/20/04

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20051456

1. ACTION REQUESTED/PURPOSE: Approve expenditures that will exceed the original amounts approved by the Board on January 4, 2005 under Project # EX050137 for the annual "true up" for Microsoft licenses as is required under the enterprise agreement the County has in place through Software House International via Florida State Contract No. 255-001-01-1. The term of the agreement is three years; and the increased annual estimated amounts are as follows: \$160,000 for year one; \$175,000 for year two; and \$200,000 for year three. The request for the additional monies for year one is based on an increase in county employees – accounting for 84 new computers – and a new library coming on line – accounting for 125 new computers. (This growth is forecast to continue through years two and three of the contract.)

2. WHAT ACTION ACCOMPLISHES: Allows ITG to meet the contractual obligations of the Microsoft enterprise agreement.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: 6 **C6C** **5. Meeting Date:** 10-25-2005

6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated: Commissioner _____ Department _____ Division <u>Independent (ITG)</u> By: <u>Jim Desjarlais</u>
	Statute _____		
	Ordinance _____		
	<input checked="" type="checkbox"/> Admin. Code	<u>AC-4-1</u>	
Other _____			

9. Background: On October 3, 2005 the Division of Purchasing received a request from ITG to obtain additional funding to meet the obligations of the County's Microsoft enterprise agreement.

Funds are available: KC5132851500.503460

Attachments:

- (1) Division Request for Increase
- (2) Software House International Quotation via Florida State Contract No. 255-001-01-1
- (3) Blue Sheet # 20041709 (from 1/4/05 Board Meeting)

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mer.	
<i>[Signature]</i>	<i>[Signature]</i>			<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

Rec. by CoAtty

Date: 10/6/05

Time: 2:50pm

Forwarded To: Adm. & Finance

RECEIVED BY
COUNTY ADMIN. *[Signature]*

10/6/05

4:27pm

COUNTY ADMIN
FORWARDED TO: *[Signature]*

10/6/05

4:45pm

**MEMORANDUM
FROM
THE DIVISION OF PURCHASING**

DATE: SEPTEMBER 26, 2006

JM
TO: JIM DESJARLAIS
IT DIRECTOR

Janet Sheehan
FROM: JANET SHEEHAN, CPPB
PURCHASING DIRECTOR

RE: BLUE SHEET # 20061286

PROJECT: Additional Monies for Microsoft "True-Up" Program

TYPE: State Contract

AWARDED TO: Software House International

When you have finished your review of this package, please forward it to Jed Schneck in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Bob Franceschini at 344-5457.

COUNTY ADMINISTRATION
06 SEP 26 PM 4:36