

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20060869

1. ACTION REQUESTED/PURPOSE: Approve request to increase Public Safety Bid Waiver #W-050518 for Motorola Radios, Repairs, Parts, Components and Ancillaries; including, but not limited to, personal computers, servers and related peripherals from a not-to-exceed amount of \$300,000.00 annually to \$700,000.00 annually.

2. WHAT ACTION ACCOMPLISHES: Provides latitude for the Division to cover the escalating costs of general service and repairs.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: A-7A		5. Meeting Date: 08-01-2006
6. Agenda: <input type="checkbox"/> Consent <input checked="" type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)	
	<input type="checkbox"/> Statute	
	<input type="checkbox"/> Ordinance	
	<input checked="" type="checkbox"/> Admin. Code AC-4-1	
	<input type="checkbox"/> Other	
8. Request Initiated:		8. Request Initiated:
Commissioner _____		Commissioner _____
Department _____		Department <u>Public Safety</u>
Division _____		Division <u>Public Safety</u>
By: <u>John Wilson</u>		By: <u>John Wilson</u>

9. Background: On June 23, 2006, the Division of Purchasing received a request from Public Safety to increase the not-to-exceed amount for this waiver for Motorola. The request was made due to escalating costs of general service and repairs.

Funds are available: KF5290352000

ATTACHMENTS:

- (1) Request for Increase in the not-to-exceed amount for Waiver# W-050518.
- (2) Previous Waiver Blue Sheet and Supporting Documents.

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services <i>Cyran 7/6</i>				County Manager/P.W. Director
<i>[Signature]</i>	<i>Janet Sheehan 6-27-06 c. Sept 10-27-06</i>			<i>[Signature]</i>	Analyst	Risk	Grants	Mgr.	<i>15-11/10/06</i>
				<i>Fraser</i>	<i>6/29/06</i>	<i>6/29/06</i>	<i>6/29/06</i>	<i>6/29/06</i>	

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY
COUNTY ADMIN: *[Signature]*

4:15

COUNTY ADMIN
FORWARDED TO: *[Signature]*

7/11/06

4/11/06

Rec. by COAtty

Date: *8/1/06*

Time: *11:45 AM*

Forwarded To: *Admin 28*

ATTACHMENT

MEMORANDUM
FROM
DIVISION OF PUBLIC SAFETY

To: Janet Sheehan, Purchasing Director
From: John D. Wilson, Director *[Signature]*
Subject: Motorola Bid Waiver Increase and XT Upgrade
Date: June 23, 2005

Please prepare a blue sheet to increase bid waiver # W-050518 from \$300,000 per year to \$700,000 per year to allow Public Safety to purchase Radios, Repairs, Parts, Components and Ancillaries; including but not limited to, personal computers, servers and related peripherals, from Motorola. The waiver was originally requested because the equipment used in the Lee County Government Communications Network (GCN) contains proprietary and other protected design aspects which are only known to Motorola and that fact remains true. What this action accomplishes is that it provides latitude for the Division to cover the escalating costs of general service and repair.

Also, request you prepare a blue sheet that will allow the Division to perform an upgrade from Windows NT to Windows XP operating system. This upgrade must be accomplished before required additional radio dispatch consoles can be added to the various country Public Safety Answering Points.

Funds for the XP upgrade will come from the GCN Reserve fund, account string GC 5890152000.

Thanks

/mcb

1. ACTION REQUESTED/PURPOSE: Approve Bid Waiver # W-050518 to waive the formal quotation procedure, and allow Public Safety to purchase Radios, Repairs, Parts, Components and Ancillaries; including, but not limited to, personal computers, servers and related peripherals, from Motorola. A waiver has been requested because the equipment used in the Lee County Government Communication Network (GCN) contains proprietary and other protected design aspects which are only known to Motorola. It is also requested that the term of this waiver be for five years with a not-to-exceed amount of \$300,000.00 annually. Funding will come from the individual division's budget and they will be responsible for monitoring their own expenditures.

2. WHAT ACTION ACCOMPLISHES: Allows Public Safety to purchase required parts, etc. on an as-needed basis in order to keep the GCN system fully operational.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: <u>A-7a</u>		5. Meeting Date: <u>6-14-2005</u>	
6. Agenda: <input type="checkbox"/> Consent <input checked="" type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated: Commissioner _____ Department _____ Division <u>Public Safety</u> By: <u>John Wilson</u>
	Statute _____		
	Ordinance _____		
	<input checked="" type="checkbox"/> Admin. Code	<u>AC-4-1</u>	
	Other _____		

9. Background: On June 1, 2005, the Division of Purchasing received a request from Public Safety to waive the formal quotation procedure to allow for the purchase of Radios, Repairs, Parts, Components and Ancillaries; including, but not limited to, personal computers, servers and related peripherals, from Motorola.

Funds are available: KF5290352000

ATTACHMENTS:

- (1) Request for Bid Waiver
- (2) Justification for Waiver Purchase
- (3) Parts Source Verification Letter from Motorola

05 JUN 16 PM 2:55

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services			County Manager/P.W. Director	
<u>[Signature]</u>	<u>[Signature]</u>			<u>Andrea Keaser</u>	Analyst <u>[Signature]</u>	Risk <u>[Signature]</u>	Grants <u>[Signature]</u>	Mgr. <u>[Signature]</u>	<u>HS 6/2/05</u>

11. Commission Action:

- Approved**
- Deferred
- Denied
- Other

Rec. by CoAtty
 Date: 6/1/05
 Time: 2:55
 Forwarded To:
Admin 6/1/05

RECEIVED BY
 COUNTY ADMIN: [Signature]
6-1-05
4:30
 COUNTY ADMIN
 FORWARDED TO: [Signature]
6/1/05
4:30 pm

ATTACHMENT

I N T E R

O F F I C E

MEMO

LEE COUNTY DIVISION OF PUBLIC SAFETY

To: Janet Sheehan, Purchasing Director
From: John Wilson, Director *JW*
Subject: Sole Source Bid Waiver
Date: June 1, 2005

Would you please prepare a bid waiver, valid for 5-years, to use Motorola as a sole source for contract maintenance support and purchase of radios and major and minor repair and replacement parts, components and ancillaries; including but not limited to personal computers, servers and related peripherals, for the Motorola proprietary 800 MHz, Lee County Government Communications Network (GCN) voice radio and data communication system?

The bid waiver is necessary because the equipment used in the GCN system contains proprietary and other protected design aspects which are known only to Motorola.

This action allows Public Safety - GCN to have a bid waiver that will not exceed \$300,000.00 annually.

Account string is: KF5290352000

Thanks.

/mcb

cc: Michael Bridges, Deputy Director

ATTACHMENT

APPROVED: 7/9/02

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER:

DATE: **June 1, 2005**

DEPARTMENT: **Public Safety/Independent**

BUSINESS UNIT: **KF5290352000**

SUGGESTED VENDOR: **Motorola, Inc.**

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

Contract for maintenance support and purchase of radios and major and minor repair and replacement parts, components and ancillaries; including but not limited to personal computers, servers and related peripherals, for the Motorola proprietary 800 MHz, Lee County Government Communications Network (GCN) voice radio and data communication system.

TECHNICAL CHARACTERISTICS:

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS: **Motorola**

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS: **Motorola**

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS: **Motorola**

TECHNICAL CHARACTERISTICS OR REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS BECAUSE:

NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS.

OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME:

REASON:

REASON:

MANUFACTURER'S NAME:

REASON:

() OTHER

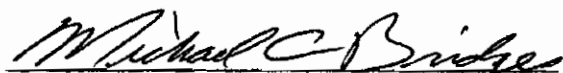
MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON: See attached letter detailing proprietary protocols.

B) COST ANALYSIS PERFORMED:

BASED ON: See attached letter detailing proprietary protocols.


Michael C. Bridges, Deputy Director
SIGNATURE AND TITLE OF REQUESTER

I, Chris Jetteant, AUTHORIZED BUYER, CONCLUDE THE FOLLOWING:

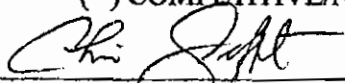
SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

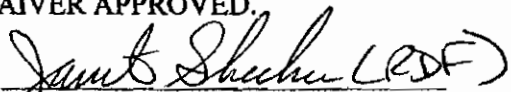
() SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

() DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT

COMPETITIVE BIDDING.

() COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.


BUYER


PURCHASING DIRECTOR

ATTACHMENT



May 27, 2005

Michael Bridges
Lee County Public Safety
1825 Hendry Street, 3rd Floor
Fort Myers, FL 33902

Subject: Motorola Radio Communications Products and Services

Dear Mr. Bridges,

Thank you for your interest in purchasing Motorola communications products and services.

The Lee County GCN (Government Communications Network) provides mission-critical communications capability that has been proven by operating flawlessly through a number of natural disasters. All of the public safety agencies within Lee County are a part of this system. In 1999, Lee County purchased Motorola SMARTNET 800 MHz simulcast communications infrastructure. This was an expansion of the three site system installed in the early 1990's.

Presently, all system suppliers use their own protocols. The equipment used in the GCN contains proprietary and other protected design aspects which are known only to Motorola. Motorola is continually upgrading systems to accommodate an open protocol system known as APCO Project 25. When Lee County upgrades the system to meet Project 25, system users will have the opportunity to purchase equipment from several different sources.

Motorola will continue to support consistent pricing for all local government agencies within the state of Florida.

I look forward to working with you to provide Lee County with state of the art communications equipment. Should you have any questions please call me at 574-8765.

Sincerely:
MOTOROLA, Inc.

A handwritten signature in black ink, appearing to read 'M. Harrington'.

Michael J. Harrington
Senior Account Manager

*Mike Harrington – Senior Account Manager
Government & Enterprise Mobility Solutions
Americas Group, Southern Division, Florida West Coast
PO Box 150550, Cape Coral, FL 33915-0550
Office 239-574-8765 - Fax 239-574-9876*