

**Lee County Board Of County Commissioners  
Agenda Item Summary**

**Blue Sheet No. 20060137**

**1. ACTION REQUESTED/PURPOSE:** Approve Bid Waiver # W-060250 to waive the formal quotation procedure, and allow Public Safety-EMS to purchase Eurocopter airframe parts, as well as the repair/labor of airframe parts, from American Eurocopter. A waiver has been requested because American Eurocopter is the sole distributor of helicopter parts for Eurocopter Aircraft operating within the United States geographic area (please see Attachment #3). It is also requested that the term of this waiver be for the remaining useful life of the aircraft with an annual estimated expenditure of \$100,000.

**2. WHAT ACTION ACCOMPLISHES:** Allows Public Safety-EMS to purchase required parts, etc. on an as-needed basis in order to keep the helicopters fully operational.

**3. MANAGEMENT RECOMMENDATION:** Approve as stated.

<b>4. Departmental Category:</b> <u>7</u> <span style="margin-left: 100px;"><u>A7A</u></span>		<b>5. Meeting Date:</b> <u>02-28-2006</u>
<b>6. Agenda:</b> <input type="checkbox"/> Consent <input checked="" type="checkbox"/> <b>Administrative</b> <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	<b>7. Requirement/Purpose: (specify)</b>	
	<input type="checkbox"/> Statute	
	<input type="checkbox"/> Ordinance	
	<input checked="" type="checkbox"/> <b>Admin. Code</b> <u>AC-4-1</u>	
	<input type="checkbox"/> Other	
		<b>8. Request Initiated:</b> <b>Commissioner</b> _____ <b>Department</b> _____ <b>Division</b> <u>Public Safety</u> <b>By:</b> <u>John Wilson, Director</u> <i>[Signature]</i>

**9. Background:** On February 6, 2006, the Division of Purchasing received a request from Public Safety-EMS to waive the formal quotation procedure to allow for the purchase of helicopter airframe parts -- and repair/labor of these parts, from American Eurocopter Corporation.

Funds are available: KF5260100100.504630.71 & KF5260100100.504635.71

**ATTACHMENTS:**

- (1) Request for Bid Waiver
- (2) Justification for Waiver Purchase
- (3) Parts Source Verification Letter from American Eurocopter

**10. Review for Scheduling:**

Department Director	Purchasing or Contracts	Human Resonrees	Other	County Attorney	Budget Services			County Manager/P.W. Director
<i>[Signature]</i>	<i>[Signature]</i>			<i>[Signature]</i>	Analyst	Risk	Grants	<i>[Signature]</i>
<i>[Signature]</i>	<i>[Signature]</i>			<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>

**11. Commission Action:**

- Approved
- Deferred
- Denied
- Other

RECEIVED BY
COUNTY ADMIN: <i>[Signature]</i>
COUNTY ADMIN FORWARDED TO: <i>[Signature]</i>
<i>[Signature]</i>
<i>[Signature]</i>

Rec. by CoAtty
Date: <i>[Signature]</i>
Time: <i>[Signature]</i>
Forwarded to: <i>[Signature]</i>

Cheves, Judith E.

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**From:** Oneal, Richard A.  
**Sent:** Wednesday, February 08, 2006 2:46 PM  
**To:** Cheves, Judith E.  
**Cc:** Franceschini, Robert D.  
**Subject:** Re: Blue Sheet

**Attachments:** TEXT.htm



TEXT.htm (2 KB)

Ms Cheves,  
Thank you for your help. We would like to go ahead with the blue sheet. I will walk the bid waiver form over to you.  
Is it possible to have one of these waivers run with the life of the aircraft?  
or for as long as we own the aircraft? The underlying reasons for the waiver will not change for the life of the aircraft.  
The account strings are:KF5260100100.504630.71 and KF5260100100.504635.71 Thanks for the help!  
Rick

>>> Cheves, Judith E. 02/06/06 12:26PM >>>  
2/6/06

Good afternoon..... attached please find a draft copy of the Blue Sheet waiver to American Eurocopter for helicopter airframe parts.

Please review at your earliest convenience and reply by return e-mail your request to move forward as well as the account string number you wish to be charged.

And, as per Bob's previous memo to you, we also will need the justification for waiver form completed, along with the new parts source verification letter from American Eurocopter.

If you have any questions or comments, please do not hesitate to contact me.

Thanks

judy

**JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE**

REQUISITION NUMBER \_\_\_\_\_ DATE 2/8/06

DEPARTMENT Public Safety BUSINESS UNIT EMS

SUGGESTED VENDOR

American Eurocopter LLC

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:  
(MAY ALSO BE ATTACHED AS A MEMO)

Helicopter parts and supplies

TECHNICAL CHARACTERISTICS:

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

Eurocopter EC145 Helicopter

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

Eurocopter EC145 Helicopter

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

Eurocopter EC145 Helicopter

Revision Date:

TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS  
BECAUSE:

\_\_\_\_\_

NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM  
REQUIREMENTS:

MANUFACTURER'S NAME: \_\_\_\_\_

REASON: \_\_\_\_\_

MANUFACTURER'S NAME: \_\_\_\_\_

REASON: \_\_\_\_\_

MANUFACTURER'S NAME: \_\_\_\_\_

REASON: \_\_\_\_\_

OTHER \_\_\_\_\_

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE  
FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Revision Date:

B) COST ANALYSIS PERFORMED:

BASED ON:

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*Rich O'Neal*

SIGNATURE AND TITLE OF REQUESTER

I, Judy Cheves, AUTHORIZED BUYER,  
CONCLUDE THE FOLLOWING:

SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

COMPETITIVE/NON-COMPETTIVE BID WAIVER APPROVED.

Judy Cheves 2/14/06  
BUYER

James K. Sheehan 2.14.06  
PURCHASING DIRECTOR



January 25, 2006

Lee County Emergency Medical Service  
14752 Six Mile Cyprus Parkway  
Fort Meyers, FL 33912

Attn: Rick O'Neal

Dear Rick:

Eurocopter International, Paris, France, has established subsidiaries and agents worldwide for the support of the Eurocopter fleet. Each agent or subsidiary is authorized to provide service within an assigned geographic market area. American Eurocopter LLC is the sole distributor of helicopter parts for Eurocopter aircraft operating within the North American geographic area. American Eurocopter LLC's market is helicopter operators, service centers and government agencies.

In addition Lee County is eligible to receive a 10% municipality discount on the purchase of spare parts and a 5% discount on standard exchanges. This discount does not apply to special pricing for competitively priced items, services, repairs, overhauls, and Zero TAT exchange purchases.

If you have any questions, please contact me at 972-641-3611.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mike Muniz'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Mike Muniz  
Director, Logistics