

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20060080

1. ACTION REQUESTED/PURPOSE: Concur with the ranking of Consultants by the Competitive Negotiations Committee for CN-06-03 COMMERCIAL/INDUSTRIAL LANDS STUDY, in the following order of ranking, and authorize contract negotiations to commence with the number one ranked firm: (1) Basile Baumann Prost & Associates, Inc., (2) Clarion Associates and (3) Strategic Planning Group, Inc.

2. WHAT ACTION ACCOMPLISHES: Provides Lee County with a consultant to perform a Commercial/Industrial Lands Study to identify appropriate lands for economic development.

3. MANAGEMENT RECOMMENDATION: Approval recommended.

4. Departmental Category: 01 CIA		5. Meeting Date: 02-21-2006
6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)	
	<input type="checkbox"/> Statute	
	<input type="checkbox"/> Ordinance	
	<input checked="" type="checkbox"/> Admin. Code AC-44	
	<input type="checkbox"/> Other	
		8. Request Initiated: Commissioner _____ Department <u>County Administration</u> Division <u>Comm. Development</u> By: <u>Mary Gibbs, Director</u> <i>Mary Gibbs</i>

9. Background:
Letters of Interest were solicited on behalf of the Board of County Commissioners for professional services for a Commercial/Industrial Lands Study.

The deadline for receipt of Letters of Interest was December 16, 2005. A total of five (5) Letters of Interest were submitted by the established deadline. All five (5) Letters of Interest were considered at the Competitive Negotiations Committee on December 20, 2005. The Competitive Negotiations Committee consisted of Holly Schwartz, Assistant County Manager, Mary Gibbs, Community Development Director and Paul O'Connor, Community Development, Project Manager. Based on the information submitted by all five (5) firms, it was the consensus of the Committee to invite three (3) firms for written and oral presentations.

On the basis of the information submitted by the firms in the Letters of Interest and after conducting oral presentations on January 24, 2006, the Committee agreed to recommend to the Board the following order of ranking of Consultants: 1) Basile Baumann Prost & Associates, Inc.; 2) Clarion Associates; 3) Strategic Planning Group, Inc.

The negotiated Agreement will be brought back to the Board for approval.

Attachment: Competitive Negotiations Committee Overall Ranking Sheet.

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mgr.	
<i>Mary Gibbs</i>	<i>[Signature]</i>	N/A		<i>[Signature]</i>	<i>[Signature]</i> 2/17/06	<i>[Signature]</i> 2/17/06	<i>[Signature]</i> 2/17/06	<i>[Signature]</i> 2/17/06	<i>[Signature]</i> 2/17/06

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY
COUNTY ADMIN:
2-3-06
2:23
COUNTY ADMIN
FORWARDED TO:
[Signature]
2/3/06
[Signature]

Rec. by CoAtty
Date: **2/3/06**
Time: **3:00pm**
Forwarded To:
Co. Admin
2/3/06

COMPETITIVE NEGOTIATIONS COMMITTEE
OVERALL RANKING SHEET
INTERVIEWS/PRESENTATIONS
FOR
CN-06-03 COMMERCIAL/INDUSTRIAL LANDS STUDY
Tuesday, January 24, 2006
1:00 p.m.

COMPANY NAME

NUMBER RANKED

Basile Baumann Prost

1

Clarion Associates

2

Strategic Planning

3

COMMITTEE MEMBER

SIGNATURE: Paul O'Connell
PROJECT MANAGER

DATE: 01/24/06