

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20031175

1. REQUESTED MOTION:

ACTION REQUESTED: Approve PB040003, the utilization (piggyback) of the Los Angeles County (CA) contract # 41902 through the U.S. Communities Purchasing Alliance, for the county-wide purchase of electrical supplies from Graybar Electric at the discounts off catalog prices as listed in the attachment. The term of the agreement shall be from the date of 2/1/03 until 1/31/06. Request permission to renew if Los Angeles County extends the master agreement. Expenditures are estimated to be \$650,000 annually.

WHY ACTION IS NECESSARY: All purchases over \$50,000 annually must be board approved.

WHAT ACTION ACCOMPLISHES: Allows all county divisions/departments to obtain electrical supplies, which have gone through a competitive bid process.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

CLA

3. MEETING DATE:

10-21-2003

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
 - B. DEPARTMENT
 - C. DIVISION Purchasing
- BY: Janet Sheehan

7. BACKGROUND:

Current quote for electrical supplies will expire on November 15, 2003. In order to continue to provide the county with electrical supplies this request is being submitted for board consideration. Los Angeles County is acting as the lead agency for the U.S. Communities Government Purchasing Alliance supported by the National Association of Counties (NACO).

Attachments: (1) Electrical Products-Master Agreement No. 41902

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>J. Sheehan</i>	<i>Janet Sheehan 10-1-03</i>			<i>W. White for Sheehan</i>	<i>OA 10/1/03</i>	<i>OM 10/1/03</i>	<i>Risk 10/2/03</i>	<i>GC 10/2/03</i>	<i>10/1/03 10/2/03</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: 10/1/03
Time: 1:00 PM
Forwarded to:
Co. Admin
10/1/03

RECEIVED BY
COUNTY ADMIN: CA
4:35 PM
10/1
COUNTY ADMIN
FORWARDED TO: 20
10/2
5:00



U.S. COMMUNITIES

Government Purchasers Saving You Money

Founding Co-Sponsors



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[Contracts & RF](#)

Product Categories

- [Office Supplies](#)
- [Industrial Supplies](#)
- [Office Furniture](#)
- [Computers](#)
- [Electrical / Data Comm](#)
- [Janitorial Supplies](#)
- [Tools & Mat'l Handling](#)
- [Other Products](#)
- [Register & Participate](#)
- [Authorizing Statutes](#)
- [Key Participants](#)
- [About the Program](#)
- [What's New](#)
- [System Login](#)

Electrical, Comm & Data Supplies

U.S. Communities has arranged deep discounts on leading brands of electrical products and communication/data supplies.


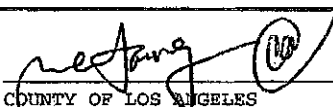
- *Competitively solicited by Los Angeles County, CA*
- Comm / Data Supplies
 - *Comm/Data Supplies Master Agreement No.41490*
 - *Comm/Data Supplies - RFP #205878*
 - *Comm/Data Supplies - RFP #205878 Attachment*
- Electrical Products
 - *Electrical Products - Master Agreement #41902*
 - *Electrical Products - RFP #209657*
 - *Electrical Products - RFP #209657 Attachment*

Price lists and product lines offered are updated from time to time.
Please contact Graybar directly for general information and pricing and mention U.S. Communities.



phone: 877-827-5517
fax: 866-860-2352
uscommunities@gbe.com

Click here, if you wish to be contacted by Graybar immediately.

TERM CONTRACT AWARD		NUMBER : 41902 BUYER : MEI NG BUYER PHONE : (323) 267-2305-0000 T-NUMBER : DATE ISSUED : 01/28/03 VENDOR NUMBER : 501079 -01 VENDOR PHONE : (909) 451-4430-0000 REQ AGENCY : ISS000
INTERNAL SERVICES DEPARTMENT		INTERNAL SERVICES DEPARTMENT AGENCY REQ NO. : REQ NO. : 11006098 FISCAL YEAR : 03 EFFECTIVE DATE : 02/01/03 EXPIRATION DATE: 01/31/06
<div style="border: 1px solid black; padding: 5px; width: fit-content;"> GRAYBAR ELECTRIC 383 S. CHERYL LANE WALNUT, CA 91789-3003 </div>		
ELECTRICAL PRODUCTS		
<p>The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and/or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.</p> <p>PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.</p> <p>ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.</p> <p>Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.</p> <p>County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than an annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.</p>		
 COUNTY OF LOS ANGELES	_____ VENDOR SIGNATURE/DATE	

STANDARD TERMS AND CONDITIONS		TERM CONTRACT	
NUMBER : 41902		VENDOR: GRAYBAR ELECTRIC	PAGE
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CONTRACTOR RESPONSIBILITY AND DEBARMENT

1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business only with responsible contractors.
2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 3 years, and terminate any or all existing contracts the Contractor may have with the County.
3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.
4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.
5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board, the Contractor may be deemed to have waived all rights of appeal.
6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.
7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.

PROHIBITION AGAINST USE OF CHILD LABOR

VENDOR shall:

1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention Concerning Minimum Age for Employment.
2. Upon request by COUNTY, identify the country/countries of origin of any products, goods, supplies or other personal property bidder sells or supplies to COUNTY, and
3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.

STANDARD TERMS AND CONDITIONS		TERM CONTRACT	
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A. Jury Service Program.

This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

B. Written Employee Jury Service Policy.

1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.
2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of \$50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a copy of the Jury Service Program shall be attached to the agreement.
3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sole discretion, that Contractor demonstrate to the County's satisfaction that Contractor either continues to remain outside of the Jury Service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.
4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

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Price Specific Contracts and Purchase Orders

Vendors are entitled to receive payment for goods received by, or services provided to the County specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts.

SPECIAL TERMS AND CONDITIONS		TERM CONTRACT	
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1 AGREEMENT PERIOD: 2/1/03 THRU 1/31/06
RENEWABLE FOR AN ADDITIONAL TWO YEAR PERIOD BY MUTUAL CONSENT.

PAYMENT TERMS: NET 30 DAYS
SHIPPING: FOB DESTINATION FREIGHT PREPAID AND ALLOWED
DELIVERY: 24 HRS STOCK MATERIALS NON-STOCK-MANUFACTURER'S LEAD TIME

TECHNICAL ASSISTANCE OR TO PLACE ORDERS:
CONTACT SALES DEPT. TEL: 909-451-4012 FAX: 909-451-4199

VENDOR'S CONTRACT ADMINISTRATOR: JEFF M. COOK 314-573-9200

PRICE GUARANTEE:
PRICES WILL BE BASED ON TRADE DISCOUNTS FROM CURRENT MANUFACTURER'S OR OTHER PUBLISHED PRICE LISTS AS STATED HEREIN.

IF MANUFACTURER'S PRICE LIST OR DISCOUNT STRUCTURE CHANGES, VENDOR SHALL NOTIFY THE COUNTY OF LOS ANGELES PURCHASING DEPT. IN WRITING IMMEDIATELY, IDENTIFYING AGREEMENT BY NUMBER AND LINE NO. OF ITEM/PRICE LIST AFFECTED, FURNISHING (2) COPIES OF THE NEW LIST AND/OR ACCEPTABLE EVIDENCE OF CHANGE IN MANUFACTURER'S DISCOUNT STRUCTURE. IT SHALL BE THE VENDOR'S RESPONSIBILITY TO KEEP THE COUNTY OF LOS ANGELES INFORMED OF CHANGES.

NOTIFICATION SHALL BE ADDRESSED AND DELIVERED TO:
COUNTY OF LOS ANGELES
ISD PURCHASING DIVISION
ATTN: ELECTRICAL BUYER
1100 N. EASTERN AVENUE, ROOM G115
LOS ANGELES, CA 90063

IMPORTANT NOTE: REVISIONS SHALL BE EFFECTIVE SEVEN (7) DAYS AFTER SUCH NOTIFICATION AND RECEIPT THEREOF. UPWARD REVISIONS SHALL BE SUBJECT TO ACCEPTANCE BY THE COUNTY OF LOS ANGELES.

NON EXCLUSIVE AGREEMENT:
THIS AGREEMENT IS NON-EXCLUSIVE. THE COUNTY RESERVES THE RIGHT TO HAVE MULTIPLE AGREEMENTS FOR ITEMS LISTED HEREIN.

ALL TERMS AND CONDITIONS STATED IN INVITATION FOR BID #209657 ARE TO BE CONSIDERED AN INTEGRAL PART OF THIS AGREEMENT.

2 GUIDELINES FOR COUNTY DEPARTMENTS ON THE USE OF MASTER AGREEMENTS FOR ELECTRICAL PRODUCTS. APPLICABLE TO THE FOLLOWING MASTER ELECTRICAL PRODUCTS AGREEMENT:

- A#41900 GRAINGER INDUSTRIAL SUPPLY
- A#41902 GRAYBAR ELECTRIC
- A#41903 NORTON ELECTRIC WHOLESALE
- A#41904 AAA ELECTRICAL SUPPLY
- A#41905 MORGAN WHOLESALE ELECTRIC
- A#41906 RAYVERN LIGHTING SUPPLY CO.

1. COUNTY DEPARTMENTS ARE NOT AUTHORIZED TO USE THESE AGREEMENTS AS A PURCHASING SOURCE FOR PRODUCTS NOT SPECIFICALLY COVERED HEREIN.
2. DEPARTMENTS MUST COMPARE PRICING WITH A MINIMUM OF THREE (3) MASTER AGREEMENT VENDORS WHEN PLACING ROUTINE ORDERS SUCH AS TO REPLENISH STOCK.
3. IN THE EVENT OF AN EMERGENCY OR WHEN DELAYS WOULD CAUSE EXTREME HARDSHIP, THE NEED TO COMPARE PRICING IS WAIVED. DEPARTMENTS ARE AUTHORIZED TO PURCHASE FROM THE MASTER AGREEMENT VENDOR THAT BEST MEETS DEPARTMENTAL NEEDS BASED ON FACTORS SUCH AS STOCK AVAILABILITY, PICK-UP LOCATION, PRODUCT ACCEPTABILITY, PRICING, ECT.

SPECIAL TERMS AND CONDITIONS

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4. IT IS THE RESPONSIBILITY OF THE ORDERING DEPARTMENTS TO ENSURE THAT ALL PURCHASES ARE PRICED IN ACCORDANCE WITH THE AGREEMENT TERMS AND CONDITIONS. AGREEMENT VENDORS WILL PROVIDE A COPY OF MANUFACTURER'S PRICE LISTS UPON REQUEST. CONTACT ISD PURCHASING IF YOU HAVE ANY QUESTIONS.

3 PARTICIPATING PUBLIC AGENCIES

THE COUNTY HAS DESIGNATED U.S. COMMUNITIES PURCHASING AND FINANCE AGENCY (U.S. COMMUNITIES) AS THE AGENCY TO PROVIDE ADMINISTRATIVE SERVICES RELATED TO PURCHASES BY OTHER GOVERNMENTAL ENTITIES (PARTICIPATING PUBLIC AGENCIES) UNDER THIS AGREEMENT. AT COUNTY'S SOLE DISCRETION AND OPTION AND UPON VENDOR ENTERING INTO THE REQUISITE U.S. COMMUNITIES ADMINISTRATION AGREEMENT, PARTICIPATING PUBLIC AGENCIES MAY ACQUIRE ITEMS LISTED IN THIS AGREEMENT. SUCH ACQUISITION(S) SHALL BE AT THE PRICES STATED IN THIS AGREEMENT, OR LOWER. IN NO EVENT SHALL COUNTY BE CONSIDERED A DEALER, REMARKETER, AGENT OR OTHER REPRESENTATIVE OF VENDOR.

VENDOR AND COUNTY RECOGNIZE THAT FROM TIME TO TIME VENDOR'S REASONABLE ASSISTANCE MAY FACILITATE AND EXPEDITE A PRESENTATION BY THE COUNTY AND/OR U.S. COMMUNITIES TO ANY ENTITY. SUCH ASSISTANCE SHALL BE PROVIDED, AT NO COST, BY VENDOR UPON THE WRITTEN REQUEST OF THE COUNTY AND/OR U.S. COMMUNITIES.

PRICE SHEET		TERM CONTRACT			
NUMBER : 41902 T-NUMBER :		VENDOR : GRAYBAR ELECTRIC			PAGE 7
LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	UNLESS SPECIFIED ELSEWHERE SHIP TO: COUNTY WIDE				
00001	COMMODITY CODE: 285-99-042168 ELECTRICAL PRODUCTS-RACEWAY & PLUGMOLD PANDUIT-TRADE PRICE SCHEDULE-TRADE PRICE	1	LO		7.00%
00002	COMMODITY CODE: 285-99-042169 ELECTRICAL PRODUCTS-TIME SWITCHES & SIGNALING INTERMATIC-TRADE PRICE SCHEDULE-TRADE PRICE FEDERAL IGNAL-TRADE NET PRICE SHEET-TRADE PRICE	1	LO		8.00%
00003	COMMODITY CODE: 285-99-042170 ELECTRICAL PRODUCTS-ENCLOSURES & CABINETS WIEGMANN-ILLUSTRATED PRICE LIST-TRADE PRICE	1	LO		9.00%
00005	COMMODITY CODE: 285-99-042172 ELECTRICAL PRODUCTS-TIME SWITCHES & SIGNALING EDWARDS-TRADE NET COST SHEET-TRADE PRICE	1	LO		10.00%
00006	COMMODITY CODE: 285-99-042173 ELECTRICAL PRODUCTS-TAPES, SPLICING KITS & AEROSOLS 3M CORP-TRADE PRICE SCHEDULE-TRADE PRICE	1	LO		11.00%
00008	COMMODITY CODE: 285-99-042175 ELECTRICAL PRODUCTS-TOOLS, TESTERS & FASTENERS GREENLEE SUGGESTED USER PRICE LIST-TRADE PRICE	1	LO		13.00%
00009	COMMODITY CODE: 285-99-042176 ELECTRICAL PRODUCTS-EXPLOSION PROOF PRODUCTS CROUSE-HINDS-SUGGESTED TRADE PRICING-TRADE PRICE	1	LO		14.00%
00010	COMMODITY CODE: 285-99-042177 ELECTRICAL PRODUCTS	1	LO		15.00%

PRICE SHEET		TERM CONTRACT			
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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	CONDUIT, CHANNEL & FITTING- EMT THINWALL METAL CONDUIT-TRADE PRICE SCHEDULE-TRADE PRICE RACEWAY & PLUGMOLD- WIREMOLD-TRADE PRICE SHEET-TRADE PRICE TOOLS, TESTERS & FASTENERS- KLEIN-USER NET PRICE-TRADE PRICE				
00014	COMMODITY CODE: 285-99-042181 ELECTRICAL PRODUCTS-ENCLOSURES & CABINETS-HOFFMAN-ENCLOSURES & ACCESSORY LIST PRICING-TRADE PRICE	1	LO		16.00%
00018	COMMODITY CODE: 285-99-042185 ELECTRICAL PRODUCTS-WIRING DEVICES & TELECOM-WOODHEAD-SUGGESTED RESALE PRICE BULLETIN-TRADE PRICE FOR CORD GRIPS, WIRING DEVICES, AND FITTINGS	1	LO		18.00%
00022	COMMODITY CODE: 285-99-042189 ELECTRICAL PRODUCTS-HEATING & VENTILATION-MARLEY-PRICE SCHEDULE- TRADE PRICE	1	LO		22.00%
00024	COMMODITY CODE: 285-99-042191 ELECTRICAL PRODUCTS-TAPES, SPLICING KITS & AEROSOLS-CRC-NET TRADE SCHEDULE- TRADE PRICE	1	LO		23.00%
00025	COMMODITY CODE: 285-99-042192 ELECTRICAL PRODUCTS LUGS-TERMINALS & CONNECTORS- THOMAS & BETTS-SUGGESTED TRADE PRICE SCHEDULE-TRADE PRICE ELECTRICAL PRODUCTS-TAPES, SPLICING KITS & AEROSOLS-IDEAL-SUGGESTED TRADE PRICE SHEET-TRADE PRICE	1	LO		24.00%
00028	COMMODITY CODE: 285-99-042195 ELECTRICAL PRODUCT FUSES-GOULD SHAWMUT-TRADE PRICE SCHEDULE-TRADE PRICE LIGHTING FIXTURES-GE LIGHTING-AUTHORIZED DISTRIBUTOR PRICING-TRADE PRICE WIRE & CABLE-NON-METALLIC SHEATHED CABLE (ROMEX)-TRADE PRICE SCHEDULE- TRADE PRICE	1	LO		25.00%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00031	COMMODITY CODE: 285-99-042198 ELECTRICAL PRODUCT HEATING & VENTILATION- AIRMASTER-CATALOG & PRICE BOOKS-TRADE TRADE PRICE BROAN-TRADE PRICE SCHEDULE-TRADE PRICE WIRE & CABLE-THHN/THWN COPPER BUILDING WIRE-TRADE PRICE SCHEDULE- TRADE PRICE	1	LO		26.00%
00041	COMMODITY CODE: 285-99-042208 ELECTRICAL PRODUCTS-OUTLET & SWITCH BOXES-PERFECTLINE-SUGGESTED TRADE PRICE SCHEDULE-TRADE PRICE	1	LO		35.00%
00044	COMMODITY CODE: 285-99-042211 ELECTRICAL PRODUCTS-TOOLS, TESTERS & FASTENERS-METALLICS-TRADE PRICE SCHEDULE-TRADE PRICE FOR FASTENER PRODUCTS	1	LO		36.00%
00047	COMMODITY CODE: 285-99-042214 ELECTRICAL PRODUCTS CONDUIT BODIES & FITTINGS- CROUSE-HINDS-SUGGESTED TRADE PRICING- TRADE PRICE FOR COMMERCIAL/INDUSTRIAL RACO-TRADE PRICE SCHEDULE-TRADE PRICE FLASHLIGHTS & BATTERIES-RAYOVAC-TRADE PRICE SCHEDULE-TRADE PRICE FOR BATTERY "A" ITEMS LIGHTING FIXTURES- LITHONIA-TRADE PRICE SCHEDULE-TRADE PRICE FOR FLUORESCENT COOPER LIGHTING-TRADE PRICE SCHEDULE- TRADE PRICE FOR FLUORESCENT WIRING DEVICES & TELECOM-LEVITON-TRADE PRICE SCHEDULE-TRADE-WIRING DEVICE "A" ITEMS	1	LO		40.00%
00051	COMMODITY CODE: 285-99-042218 ELECTRICAL PRODUCTS-LUGS, TERMINALS & CONNECTORS-PANDUIT-TRADE PRICE SCHEDULE- TRADE-LUGS	1	LO		42.00%
00057	COMMODITY CODE: 285-99-042224 ELECTRICAL PRODUCTS LUGS, TERMINALS & CONNECTORS-BURNDY- TRADE PRICE SCHEDULE-TRDE PRICE FOR MECHANICAL, SMALL & MEDIUM COMPRESSION, & GROUNDING	1	LO		45.00%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00062	WIRING DEVICES & TELECOM-HUBBELL-WIRING DEVICE & KELLEMS SUGGESTED TRADE-TRADE PRICE FOR WIRING DEVICE "A" ITEMS COMMODITY CODE: 285-99-042229 ELECTRICAL PRODUCTS-FUSES-BUSSMANN-SUGGESTED RESALE PRICE SHEET-TRADE PRICE FOR POWER ELECTRICAL FUSES	1	LO		48.00%
00070	COMMODITY CODE: 285-99-042237 ELECTRICAL PRODUCTS CONDUIT BODIES & FITTINGS-STEEL CITY-SUGGESTED TRADE PRICE SCHEDULE-TRADE PRICE CONDUIT, CHANNELS & FITTINGS-B-LINE-STRUT SYSTEMS TRADE PRICE LIST-TRADE PRICE FOR CHANNEL SUPERSTRUT-SUGGESTED TRADE PRICE-SCHEDULE-TRADE PRICE FOR CHANNEL FLASHLIGHTS & BATTERIES-EVEREADY-TRADE PRICE SCHEDULE-TRADE PRICE FOR BATTERY "A" ITEMS	1	LO		55.00%
00077	COMMODITY CODE: 285-99-042244 ELECTRICAL PRODUCTS-OUTLET & SWITCH BOXES-RACO-TRADE PRICE SCHEDULE-TRADE PRICE	1	LO		60.00%
00083	COMMODITY CODE: 285-99-042250 ELECTRICAL PRODUCTS-OUTLET & SWITCH BOXES-STEEL CITY-SUGGESTED TRADE PRICE SCHEDULE-TRADE PRICE	1	LO		65.00%
00087	COMMODITY CODE: 285-99-042254 ELECTRICAL PRODUCTS LAMPS & BALLASTS-ADVANCE BALLASTS-TRADE PRICE SCHEDULE-TRADE PRICE FOR FLUORESCENT WIRE & CABLE-TYPE SO PORTABLE CORD-SUGGESTED TRADE PRICES-TRADE PRICE	1	LO		70.00%
00089	COMMODITY CODE: 285-99-042256 ELECTRICAL PRODUCTS-LAMPS & BALLASTS-GE LAMPS-COMMERCIAL & INDUSTRIAL-TRADE PRICE FOR LARGE LAMPS	1	LO		72.00%
00128	COMMODITY CODE: 285-99-042295 ELECTRICAL PRODUCTS SQUAR D-	1	LO		66.39%

PRICE SHEET		TERM CONTRACT			
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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00129	QQ 1PH LC, 12-42 CKT, NEMA1-DE3A QQ 1PH LC, 12-42 CKT, NEMA3R-DE3A QQ 3PH LOAD CENTER, INDOOR-DE3 QOM-VH MAIN CB-DE3A QQ 1PH LC, 2-8CKT, NEMA 1, 3R-DE3A HOM LC&CVR, 12-42 CKT NEMA3R-DE3C HOM 40-50A 1P, 70-110A 2P-DE3D HOM 2 POLE GFI CB, 40A MAX-DE3D HOMELINE CSED DEVICES-DE3A HOM 2-8 CKT, MLO, NEMA2 & 3 R-DE3C COMMODITY CODE: 285-99-042296 ELECTRICAL PRODUCTS SQUARE D- RTA PB BOX-STD NEMA 1-PE1A I-LINE PB RTA-PE1A QMB INTERIORS & FRONTS-PE1A QMB BRANCH CB, SW, & MAINT SW-PE1A NQOD PANELS RTA-PE1A	1	LO		67.77%
00130	COMMODITY CODE: 285-99-042297 ELECTRICAL PRODUCTS SQUARE D- QQ 1&2 POLE GFI CB 30A MAX-DE2A QQ, QOT 10-30A 1P, 10-60A 2P-DE2A QQ, Q2L 2P ENCL & BREAKERS-DE2A QQ3 POLE CIRCUIT BREAKERS-DE2A QQ CB ACCESSORIES-DE2E	1	LO		58.76%
00131	COMMODITY CODE: 285-99-042298 ELECTRICAL PRODUCTS SQUARE D- D & DU SW, NEMA1, 30-200A-DE1A D & DU SW, NEMA1, 40-600A-DE1A H&HU SW, 2&3P, N1, 30-200A-DE1 H&HU SW, 2&3P, N3R, 30-200A-DE1 H&HU SW, 2&3P, N4, SS, 30-200A-DE1	1	LO		62.96%
00132	COMMODITY CODE: 285-99-042299 ELECTRICAL PRODUCTS SQUARE D- QOB CIRCUIT BREAKERS-DE2 QQ, Q2L 3P ENCL & BREAKERS-DE2A QQ 2 POLE GFI CB 40-60A-DE2A QQ 35-70A 1P, 70-125A 2P CB-DE2A QOU BREAKERS & SWITCH-DE2 FAL 240V BREAKERS & SWITCH-DE2 FAL 480V BREAKERS & SWITCH-DE2 FA/HL 600V BRKR+SW+MAGGARD-DE2 FCL CIRCUIT BREAKER-DE2 SUPP PROTECTERS-C60N-DE2 MOUNTING BASES, S/N-DE3A QO-EPD, QOB-EPD BREAKERS-DE2A FIL CIRCUIT BREAKER-DE2 GROUND FAULT EQUIPMENT-DE2 KA/HL BRKR & SW & MAG-GARD-DE2 SUPP PROTECTERS NC100-DE2 JEC UNIT MTG MCCB & ACCESS-DE2	1	LO		58.77%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	IEC I-LINE MCCB'S-DE2 KCL CIRCUIT BREAKER-DE2 QO IND SPECIALTY CB-DE2A KIL CIRCUIT BREAKER-DE2 EDB CIRCUIT BREAKERS-DE2 FD, FG BREAKER & SWITCH-DE2 Q4L BREAKER & SWITCH-DE2 KD, KG, KJ BREAKER & SWITCH-DE2 LAL/LHL BRKR, SW, MAG-GARD-DE2 LXIL 250, 400, 600 A FRAME-DE2 LCL CIRCUIT BREAKER-DE2 LIL CIRCUIT BREAKER-DE2 LXL 250, 400, 600 A FRAME-DE2 LEL 250, 400 A FRAME-DE2 LEL 600 AMP FRAME-DE2 FA 240V BREAKER & SWITCH-DE2 FA 480V BREAKER & SWITCH-DE2 FY CIRCUIT BREAKER-DE2 FA/FH 600V BRKR+SW+MAGGARD-DE2 FC 240V CIRCUIT BREAKER-DE2 FC CIRCUIT BREAKER-DE2 FI CIRCUIT BREAKER-DE2 Q2 BREAKER & SWITCH-DE2 KA/KH BRKR, SW, MAG-GARD-DE2 KC 240V CIRCUIT BREAKER-DE2 KC CIRCUIT BREAKER-DE2 KI CIRCUIT BREAKER-DE2 Q4 CIRCUIT BREAKER-DE2 LA/LH BRKR, SW, MAG-GARD-DE2 LC 240V CIRCUIT BREAKER-DE2 LXI 250, 400, 600 A FRAME-DE2 LC CIRCUIT BREAKER-DE2 LI CIRCUIT BREAKER-DE2 LX 250M 400, 600 A FRAME-DE2 LE 250, 600 FRAME LE 600 AMP FRAME				
00133	COMMODITY CODE: 285-99-042300 ELECTRICAL PRODUCTS SQUARE D- QO 3PH LOAD CENTER, OUTDOOR-DE3 QO METER MAINS-DE3A HOM LC&CVR, 12-42 CKT, NEMA 1-DE3C HOM METER MAINS-DE3A HOM/T 15-30A 1P, 15-60A 2P-DE3D HOM 1 POLE GFI CB, 20A MAX-DE3D QO LC ACCESSORIES-DE3A CSED & METER MAIN ACCY-DE3A	1	LO		66.65%
00134	COMMODITY CODE: 285-99-042301 ELECTRICAL PRODUCTS SQUARE D- EZ METER-PAK-DE4 METER-PAK-DE4 METER SOCKETS & HUBS-DE4 Q2 & QE METERING BREAKERS-DE2A	1	LO		69.78%
00135	COMMODITY CODE: 285-99-042302 ELECTRICAL PRODUCTS SQUARE D-	1	LO		62.49%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00136	IND CB INCL NEMA 1, 3R-DE1 IND CB ENC N 4, 4X, 5, 12, 12K-DE1 COMMODITY CODE: 285-99-042303 ELECTRICAL PRODUCTS SQUARE D- B-HUBS, 3/4" THRU 4"-DE1A DT SWITCH, NEMA 1-DE1 H&HU SW, NEMA1, 400-1200A-DE1 H&HU SW, NEMA3R, 400-12001-DE1 MISC SWITCH ACCESSORIES-DE1 D & DU SW, NEMA3R, 30-200A-DE1 D & DU SW, NEMA3R, 400-600A-DE1 H&HU SW, 2&3P, N12, 30-200A-DE1 H&HU SW, 2&3P, N12K, 30-200A-DE1 H-HUBS-DE1 DT SWITCH, NEMA 3R-DE1 DT SWITCH, NEMA 12-DE1 H&HU SW, NEMA 12, 400-1200A-DE1	1	LO		63.20%
00137	COMMODITY CODE: 285-99-042304 ELECTRICAL PRODUCTS SQUARE D- LD WIREWAY, NEMA 1-PE9 RD WIREWAY, NEMA 3R-PE9 LDR WIREWAY, NEMA 3R-PE9	1	LO		66.90%
00138	COMMODITY CODE: 285-99-042305 ELECTRICAL PRODUCTS SQUARE D- LJ WIREWAY, NEMA 12-PE9 NP, NAIL PLATES-PE9 LDG GALV. WIREWAY, NEMA 1-PE9	1	LO		67.27%
00139	COMMODITY CODE: 285-99-042306 ELECTRICAL PRODUCTS SQUARE D- NF MLO INTERIOR RTA-PE1A NF MB INTERIOR RTA-PE1A	1	LO		67.69%
00140	COMMODITY CODE: 285-99-042307 ELECTRICAL PRODUCTS SQUARE D- MIL 3PH DRY 15.01-100KVA-PE2 MIL 1PH DRY 15.01-100KVA-PE2 MIL 1PH DRY 100.1KVA & UP-PE2 MIL 3PH DRY 100.1KVA & UP-PE2 MIL 3PH DIT 100.1-500KVA-PE2 MIL 3PH DIT 500KVA & UP-PE2 NL/NLP 15-100KVA MIL-PE2 NL/NLP 15-100KVA OSH-PE2 NL/NLP 100.1-500KVA MIL-PE2 NL/NLP 500.1 & ABOVE MIL-PE2	1	LO		68.40%
00141	COMMODITY CODE: 285-99-042308	1	LO		38.63%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00142	ELECTRICAL PRODUCTS SQUARE D- 9070 T (NOT TF) 50-200VA-CP8 9070 T (NOT TF) 250-2000VA-CP8 9070 TF (NOT T) 50-200VA-CP8 9070 TF (NOT T) 250-1000VA-CP8 9070 T FUSE BLOCKS & ACCES-CP8 9070 SK-CP8 9080 FB-CP8 COMMODITY CODE: 285-99-042309	1	LO		17.59%
00143	ELECTRICAL PRODUCTS SQUARE D- 8501 TO41 & 8501 TO43-CP2 9050 JCK60, 70 PROGRAMMABLE T-CP2 9065 A, C, F, G, S (NOT SS)-CP2 THERMAL UNITS-CP2 COMMODITY CODE: 285-99-042310	1	LO		23.43%
00144	ELECTRICAL PRODUCTS SQUARE D- 8501 XDO (DC)-CP1 8501 XO (AC)-CP1 8501 X ACCESSORIES-CP1 9050 B FIVE MINUTE PNEUMATIC T-CP1 9050 F SOLID STATE INDUSTRIAL-CP1 9505 C, H DC PNEUMATIC TIMERS-CP1 9050 JCK(NOT JCK60, 70) GP TIME-CP1 RELAYS, SPEED CONTROL-CP1 TIMER-RE-CP1 COMMODITY CODE: 285-99-042311	1	LO		18.59%
	ELECTRICAL PRODUCTS SQUARE D- 8502, 36 SA, SB(NOT S*R, T, W)-CP1 8502, 36 SC, SD(NOT S*R, T, W)-CP1 8502, 36 SE, SF(NOT S*R, T, W)-CP1 8502, 36 SG(NOT S*R, S*T, S*W)-CP1 8502, 36 SH, SJ(NOT S*R, T, W)-CP1 8502, 36 S*R, S*T, S*W-CP1 8502, 36 W/STAINLESS ENCLOSURE-CP1 8502 W-NONREV VACUUM CTRS-CP1 8538, 39SB(NOT S*R, S*T, S*W)-CP1 8538, 39SC, SD(NOT S*R, S*T, S*W)-CP1 8538, 39SG(NOT S*R, S*T, S*W)-CP1 8538, 39SH, SJ(NOT S*R, S*T, S*W)-CP1 8538, 39SE, SF(NOT S*R, S*T, S*W)-CP1 8538, 39 S*R, S*T, S*W-CP1 8538, 39 W/STAINLESS ENCLOS-CP1 8606 (NOT S*K)-CP1 8702, 36 SC, SD (NOT S*4, T, W)-CP1 8702, 36 SE, SF (NOT S*R, T, W)-CP1 8702, 36 SG (NOT S*R, T, W)-CP1 8702, 36 SH, SJ (NOT S*R, T, W)-CP1 8702, 36 S*R, S*T, S*W-CP1 8702, 36 W/STAINLESS ENCLOSURE-CP1 8702 W-REV VACUUM CTRS-CP1 8738, 39 SB(NOT S*R, S*T, S*W)-CP1 8738, 39 SC, SD(NOT S*R, S*T, S*W)-CP1				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	8738, 39 SE, SF(NOT S*R, S*T, S*W)-CP1 8738, 39 SG(NOT S*R, S*T, S*W)-CP1 8738, 39 SH, SJ(NOT S*R, S*T, S*W)-CP1 8738, 39 S*R, S*T, S*W-CP1 8738, 39 W/STAINLESS ENCLOS-CP1 8810, 11, 12 C, D, U-CP1 8810, 11, 12 S-CP1 8903 L (NOT LX)-CP1 8903 LX (NOT L)-CP1 8903 PB-CP1 8903 S (NOT S*C) MECH.-CP1 8903 S (NOT S*C) ELECT.-CP1 8903 L S*C-CP1				
00145	COMMODITY CODE: 285-99-042312 ELECTRICAL PRODUCTS SQUARE D- 9001 J, O AND ACCESSORIES-CP1 9001 K (NOT KA, KM, KX)-CP1 9001 KX-CP1 9001 P PALM BUTTONS-CP1 9001 SK, SKY-CP1 9001 E (ADVANTOUGH)-CP1 9001 SKYP, SKRU-CP1 9001 T AND ACCESSORIES-CP1 9001 ACCESS FOR K, KX, SK-CP1 9001 KA CONTACT BLOCKS-CP1 9001 KM LIGHT MODULES-CP1 9001 K CAM SWITCHES-CP1	1	LO		19.31%
00146	COMMODITY CODE: 285-99-042313 ELECTRICAL PRODUCTS SQUARE D- 8606 S*K OEM KITS-CP1 8630 (NOT S*K)-CP1 8630 S*K OEM KITS-CP1 8640 (NOT S*K)-CP1 8640 S*K OEM KITS-CP1 8702, 36, SA, SB(NOT S*R, T, W)-CP1	1	LO		45.78%
00147	COMMODITY CODE: 285-99-042314 ELECTRICAL PRODUCTS SQUARE D- 9007 SG SAFETY GATE-CP1 9012 G INDUSTRIAL PRESSURE SW-CP1 9013 FHG(INDIVIDUAL-DISCOUNT)-CP1	1	LO		19.28%
00148	COMMODITY CODE: 285-99-042315 ELECTRICAL PRODUCTS SQUARE D- 9007 A SNAP SWITCHES-CP1 9007 C SNAP SWITCHES-CP1 9007 ARMS FOR AW, C-CP1 9007 ARMS FOR FT, T-CP1 9007 AO 12-AO 56 OPEN AW SWITCH-CP1 9007 AW PRECISION LIMIT SWITCH-CP1 9007 FT, T OIL TIGHT AND FOUNDRY-CP1 9007 C LIMIT SWITCHES-CP1	1	LO		18.32%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00149	9007 XA MINIATURE ENCLOSED R-CP1 9001 MISCELLANEOUS CP1 COMMODITY CODE: 285-99-042316 ELECTRICAL PRODUCTS SQUARE D- 9013 FSG, FYG(INDIVIDUAL-CP71)-CP71 9013 G COMMERCIAL PRESSURE-CP71	1	LO		21.12%
00150	COMMODITY CODE: 285-99-042317 ELECTRICAL PRODUCTS SQUARE D- 9050 A ONE MINUTE PNEUMATIC-CP7G	1	LO		28.91%
00151	COMMODITY CODE: 285-99-042318 ELECTRICAL PRODUCTS SQUARE D- 9065 SS-CP1 9070 AP, E, G, H, SB-CP1 9991 MISC. (NOT P, S, UE1)-CP1 9991 UE1-CP1	1	LO		19.20%
00152	COMMODITY CODE: 285-99-042319 ELECTRICAL PRODUCTS SQUARE D- 9080 G (NOT GCB)-CP1 9080 K(ACCESSORIES) MS1, MS6-CP1 9080 K(ASSEMBLIES)-CP1 9080 LB-CP1 IEC TERMINAL BLOCKS-AB1, AM1-CP1 9080 M(NOT MS1 & MS6)-CP1	1	LO		23.55%
00153	COMMODITY CODE: 285-99-042320 ELECTRICAL PRODUCTS SQUARE D- 9080 GCB-CP5 9080 K (BLOCKS ONLY)-CP5	1	LO		23.08%
00154	COMMODITY CODE: 285-99-042321 ELECTRICAL PRODUCTS SQUARE D- 9991 S-CP1	1	LO		29.02%
00155	COMMODITY CODE: 285-99-042322 ELECTRICAL PRODUCTS SQUARE D- VOLTAGE TESTERS & ACCESS-CP1	1	LO		14.73%
00156	COMMODITY CODE: 285-99-042323 ELECTRICAL PRODUCTS	1	LO		51.82%

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00157	SQUARE D- CTRS, D-LINE, ENCL (METAL)-I12 CTRS, D-LINE, ENCL (PLASTIC)-I12 CTRS, E-LINE, ENCL (METAL)-I12 CTRS, E-LINE, ENCL (PLASTIC)-I12 CONTACTOR, F-LINE, ENCLOSED-I12 SOLID STATE OVERLOAD(LT7)-I12 MAN STR PROTECTORS-GV1/GV3-I12 COMMODITY CODE: 285-99-042324 ELECTRICAL PRODUCTS SQUARE D- CONTACTOR, D-LINE, OVERLOADS-I11 CONTACTOR, F-LINE, OVERLOADS-I11 CONTACTOR, E-LINE, OVERLOADS-I11 CONTACTOR, D, K, & F ACCESS-I11 MANUAL STR PROTECTOR-GV2-I11 RELAYS, CONTROL-I11	1	LO		36.36%
00158	COMMODITY CODE: 285-99-042325 ELECTRICAL PRODUCTS SQUARE D- PUSHBUTTONS, 16MM-T	1	LO		29.88%
00159	COMMODITY CODE: 285-99-042326 ELECTRICAL PRODUCTS SQUARE D- PUSHBUTTONS 22MM(PLASTIC)-I PUSHBUTTONS 22MM(METAL)-I CAM SWITCHES-I PUSHBUTTON, ACCESSORIES-I PUSHBUTTON, PENDANTS-I	1	LO		32.84%