

Lee County Board of County Commissioners
 Agenda Item Summary

Blue Sheet No. 20030068

1. REQUESTED MOTION:

ACTION REQUESTED: Authorize the execution of a contract with Metro Aviation to complete the new EMS helicopter's interior, avionics, and IFR single pilot certification, in the amount of \$636,777.00 *q.m.*

WHY ACTION IS NECESSARY: Expenditures over \$50,000 must have Board approval, according to Section 9.4.1 of the Lee County Purchasing and Payment Procedure Manual.

WHAT THE ACTION ACCOMPLISHES: Executes the contract for completion of the new helicopter purchase augmenting the current Lee County EMS air ambulance unit by the year 2004.

2. DEPARTMENTAL CATEGORY:
 COMMISSION DIST. #

C7C

3. MEETING DATE:

01-28-2003

4. AGENDA

- CONSENT
 - ADMINISTRATIVE
 - APPEALS
 - PUBLIC
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE

- (Specify)
- STATUTE
 - ORDINANCE
 - ADMAN. CODE
 - OTHER

6. REQUESTOR OF INFORMATION

- A. COMMISSIONER
 - B. DEPARTMENT Independent
 - C. DIVISION Public Safety
- BY *John D. Wilson, Director* *for J.W.*

7. BACKGROUND:

The Board approved the purchase of a new helicopter air ambulance on August 6, 2002 (Blue Sheet No. 20020821). On December 12, 2002, the Board authorized an additional payment not to exceed \$65,570.00, which represented 10% of the estimated total purchase price of \$655,700.00 towards the unit's purchase price option completion (Blue Sheet No. 20021407).

Metro Aviation was selected to complete the work described above for the new EC 145 helicopter being purchased by Lee County EMS. Contracting with one firm to do the listed items assures that the work is completed by the expected delivery date. The decision to use this particular firm was based on their overall experience with the American Eurocopter family of helicopters, and their ability to furnish the county's specific requirements for the ship at a lesser cost than the manufacture.

Funds are available for this work in the following account string: KF5260100100.506430.7100
 Attachment (1) Blue Sheet No. 20020821
 Attachment (2) Blue Sheet No. 20021407
 Attachment (3) Contract

8. MANAGEMENT RECOMMENDATIONS: Staff recommends approval of contract.

9. RECOMMENDED APPROVAL

DEPARTMENT DIRECTOR <i>[Signature]</i>	Purchasing <i>[Signature]</i>	Human Resources	County Attorney <i>[Signature]</i>	County Administration OAI OM Risk GC <i>[Signatures]</i>	COUNTY MANAGER <i>[Signature]</i>
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10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

RECEIVED BY
 DATE
1/15 8:43
[Signature]
1/15 4:05

1/15/03
 3:35 AM
[Signature]

Lee County Board Of County Commissioners
Agenda Item Summary

Blue Sheet No. 20020821

1. **REQUESTED MOTION:**

ACTION REQUESTED: Authorize expenditures not to exceed \$185,950.00 to reserve an EC145 Helicopter airframe for construction. Approve transfer from General Fund Reserves for this expenditure

WHY ACTION IS NECESSARY: Expenditures over \$50,000 must have Board approval, according to Section 9.4.1 of the Lee County Purchasing and Payment Procedures Manual.

WHAT ACTION ACCOMPLISHES: Reserves an airframe for a new helicopter to replace the current Lee County EMS air ambulance unit by the year 2004.

2. **DEPARTMENTAL CATEGORY:** 7
COMMISSION DISTRICT #:

A 7 B

3. **MEETING DATE:** August 6, 2002

5. **REQUIREMENT/PURPOSE:**
(Specify)

STATUTE _____
ORDINANCE _____
X ADMIN. CODE AC 4-1
OTHER _____

6. **REQUESTOR OF INFORMATION:**

A. COMMISSIONER _____
B. DEPARTMENT _____
C. DIVISION Public Safety
BY: John D. Wilson *[Signature]*

CONSENT _____
X ADMINISTRATIVE _____
APPEALS _____
PUBLIC _____
WALK ON _____
TIME REQUIRED: _____

7. **BACKGROUND:** At the June 2002 Management and Planning Meeting, staff received direction to bring this item before the Board for consideration. Additional information was requested concerning the proposed purchase of a new air ambulance on timesharing, revenue generated by the new ship, availability of grants to offset the purchase, and the need for additional pilots if the County continued to operate both the current and proposed air ambulances. These responses are contained in Attachment A. Attachment B summarizes the reasons for considering purchasing an additional air ambulance unit.

To recap the basis for this request, the airframe for the additional helicopter would not be available until the year 2004. This timeframe puts the current helicopter into its 14th year of service. To acquire the proposed EC 145 Helicopter would call for an up front payment of five percent of the air ship's basic cost to reserve an airframe, which would require the county to furnish requested \$185,950.00 expenditure in this fiscal year. This would be followed by an additional \$361,853.00 payment, which needs to be budgeted in the next fiscal year. The remainder of the payment would be due when the helicopter is delivered.

Attachment A: Response to issues raised at the June 3, 2002 Management & Planning Committee Meeting
Attachment B: Need for new helicopter

8. **MANAGEMENT RECOMMENDATIONS:** Staff will forward to BoCC for consideration.

9. **RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services 7/24				G County Manager
					OA	OM	Risk	GC	
<i>[Signature]</i> 7/13/02	N/A	N/A		<i>[Signature]</i> <i>[Signature]</i>	RK for PM 7/16	<i>[Signature]</i> 7/16	<i>[Signature]</i> 7/16	ES 7/16/02	<i>[Signature]</i> 7-23-02

10. **COMMISSION ACTION:**

_____ APPROVED
_____ DENIED
_____ DEFERRED
_____ OTHER

REC'D.
BY CO. ATTY. 7/15/02
11:55 am
CO. ATTY. 7/15/02
Budget
10:15 am

RECEIVED BY
COUNTY ADMIN. PM
7/15/02
2:05 pm
COUNTY ADMIN.

Lee County Board Of County Commissioners
Agenda Item Summary

Blue Sheet No. 20021407

1. REQUESTED MOTION:

ACTION REQUESTED: Authorize expenditures to the following vendors not to exceed \$361,853.00 toward down payment for purchase of an EC 145 Helicopter airframe construction. Expenditures include a final 5% down payment of \$185,950.00 to American Eurocopter Corporation toward the purchase of the airframe. The remaining balance of \$175,903.00 represents 10% of the purchase price of additional airframe options to be distributed in the following manner: A not to exceed amount of \$110,333.00 to American Eurocopter and an estimated amount of \$65,570.00 to Metro Aviation.

WHY ACTION IS NECESSARY: Expenditures over \$100,000.00 must have Board approval, according to Section 9.4.1 of the Lee County Purchasing and Payment Procedures Manual.

WHAT ACTION ACCOMPLISHES: Completes the reserve agreement for new helicopter purchase to augment the current Lee County EMS air ambulance unit by the year 2004.

2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #:

C7A

3. MEETING DATE:

12-17-2002

4. AGENDA:

- CONSENT ADMINISTRATIVE
- APPEALS PUBLIC
- WALK ON
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE:
(Specify)

- STATUTE
- ORDINANCE
- ADMIN. CODE AC4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT
- C. DIVISION *Public Safety*
- BY: John D. Wilson *For*

7. **BACKGROUND:** At the June 2002 Management and Planning Meeting, staff received direction to bring this item before the Board for consideration. The board approved the purchase of a new helicopter air ambulance on August 6, 2002 on blue sheet (No. 20020821).

To recap the basis for this request, the airframe for the additional helicopter will not be available until the year 2004. This time frame puts the current helicopter into its 14th year of service. To acquire the proposed EC145 Helicopter called for and up front payment of 5% of the ship's basic cost (\$185,950.00) to reserve an airframe. The initial down payment was paid in August 2002. This would be followed by an additional \$361,853.00 representing and additional 5% for the basic airframe and 10% of the purchased options. This was budgeted for and approved in fiscal year 2002-03. The remainder of the payment will be due when the helicopter is delivered.

Account String: KF5260100100.506430.7100

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A	B	C	D	E	F				G
Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager
					OA	OM	Risk	GC	
<i>[Signature]</i>	<i>[Signature]</i>		<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
					12/5/02	12/5/02	12/5/02	12/5/02	

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

RECEIVED BY	<i>[Signature]</i>
COUNTY ADMIN.	<i>[Signature]</i>
COUNTY ADMIN.	<i>[Signature]</i>
FORWARDED TO:	<i>[Signature]</i>
	<i>[Signature]</i>

GENERAL COMPLETION AGREEMENT TERMS AND CONDITIONS
EC145 AIRCRAFT S/N TBD

THIS AGREEMENT is made and entered into this 7th day of January, 2003, by and between LEE COUNTY, FLORIDA, a political subdivision of the State of Florida, having a mailing address of P.O. Box 398, Fort Myers, FL 33902 (hereinafter referred to as "County"), and METRO AVIATION, INC., a corporation duly organized and existing under the laws of Louisiana, U.S.A. and having a mailing address of P.O. Box 7008 Shreveport, Louisiana, 71137 U.S.A. (hereinafter referred to as "Metro");

In consideration of the mutual covenants hereinafter set forth, the parties hereto agree as follows:

GENERAL TERMS AND CONDITIONS

A. COMPLETION WORK

Following delivery to Metro (by County or by the manufacturer) of the aircraft belonging to County and described as an American Eurocopter, Model EC145 (the "Aircraft"), Metro shall commence, and shall prosecute diligently to completion, the work specified on attached Attachment "A" (the "Work"), endeavoring to have the Work complete, and the Aircraft ready for final delivery to County, within the time specified in Section D below. Upon completion of the Work, Metro shall tender delivery of the completed Aircraft to County at Metro's maintenance facility in Shreveport, Louisiana, at which time County shall have the right, at County's expense, to perform inspections of the Aircraft to confirm that the Work on the Aircraft conforms to the condition and specifications set forth on Attachment A. County shall note all discovered discrepancies on a delivery memorandum which it shall execute and deliver to Metro as soon as practicable after the inspection. If any discrepancies are noted on the delivery memorandum, Metro shall have a reasonable period of time to remedy or remove the same and to re-tender the Aircraft to County at the same location, at which time County shall have the right to reinspect the Aircraft to determine whether the discrepancies previously noted have been remedied to its satisfaction.

B. PAYMENT

The price of the Work shall be the aggregate sum of USD \$636,777.00, consisting of those components more fully set forth on Attachment "A", and shall be payable as follows:

- (i) A 10% deposit of USD \$ 63,677.70 shall be due upon signing of this agreement, and payment thereof shall be a condition precedent to Metro's commencement of the Work.
- (ii) A second payment of USD \$ 148,581.30 shall be due 10 working days after the Aircraft has been received at Metro's maintenance facility at the Shreveport Downtown Airport, Shreveport, Louisiana.

- (iii) A third payment of USD \$212,259.00 shall be due on the 60th day after the arrival of the aircraft at the Metro's maintenance facility; and
- (iv) A fourth and final payment, in the amount of the entire remaining price of the Work, shall be due at the time of County's final acceptance of the Aircraft at Metro's maintenance facility in Shreveport, Louisiana. Metro may retain possession of the Aircraft and refuse delivery thereof unless and until the full price of the Work has been paid in full. Any changes in equipment resulting in pricing changes will be calculated and an adjustment made in the final payment.

C. LEAD TIME

Lead time of thirty (30) work days is required to ensure delivery of all parts and material required for the Work. Lead time commences to run upon (i) receipt of this Agreement properly executed by County and Metro, and (ii) payment of the first installment by County for the price of the Work. Metro shall not be obligated to commence the Work, nor shall the delays allowed Metro for completion of the Work under Section D below commence to run, until the expiration of the lead time provided under this Section, regardless of the fact that the Aircraft may have previously been delivered to Metro.

D. SCHEDULE

Work will commence on the later of (i) delivery of the Aircraft to Metro's maintenance facility in Shreveport, Louisiana, or (ii) expiration of the lead time allowed Metro under Section C above. The Work will be completed, with the Aircraft ready for delivery to and acceptance by County, within 110 working days after the commencement of the Work, except, however, that the number of days allowed Metro to complete the Work shall be extended by the number of days that a condition of force majeure, as provided under Section H, substantially impedes Metro's ability to pursue the Work.

E. LIQUIDATED DAMAGES FOR LATE DELIVERY BY METRO

There will be a US\$100.00 per working day deduction from the final payment owed by County to Metro, for each day that completion of the Work is delayed beyond the completion date provided in Section D above.

F. CHANGE ORDERS

If additional Work requirements are identified after Work commences, a Change Order must be executed reflecting the change in the cost of the Work and amending the scheduled delivery date, if required.

G. NEGOTIATION

Firm fixed prices are not subject to negotiation or audit after quote has been accepted unless further negotiation results in a mutually acceptable Change Order or an amendment to this agreement.

H. FORCE MAJEURE

- 1) Metro shall not be liable in damage for, nor deemed to be in default by reason of any failure to deliver or delay in delivery or any other failure or delay in fulfilling all or part of this

Agreement due to any cause beyond its reasonable control. This is to be interpreted to be inclusive of, but not limited to delays incurred by fire, the elements of war, terrorist acts, labor difficulties, interruptions, or shortage of transportation facilities, extraordinary forces of nature, inability to obtain supplies or for any cause interfering with its production facilities or those of its sources of supply.

- 2) County shall not be liable in any manner for any failure or delay in fulfilling all or part of this Agreement which is due to causes beyond its reasonable control. This is to be interpreted to be inclusive of, but not limited to fire, the elements of war, terrorist acts, labor difficulties, extraordinary forces of nature, or actions of other governmental entities having jurisdiction over the County. This provision shall not, however, be construed to excuse County in the payment when due of any monetary sum which is owing under this Agreement as a result of Metro's performance of its obligations under this Agreement.

I. WARRANTY

- 1) Metro warrants to County, for a period of one year following the original date of delivery of the aircraft to County, (i) that all parts which are manufactured by Metro and which are installed in the Aircraft are free from defects in material and workmanship under normal use; and (ii) that Metro's installation in the Aircraft of parts which it has not manufactured will be in a workmanlike manner and at industry standards. Metro's obligations under this warranty, and County's exclusive remedy, shall be limited solely to the repair, exchange or replacement, at Metro's election, of any materials or workmanship which may thus prove defective under normal use and service during the effective period of the foregoing warranty.
- 2) Excluded from this warranty are, and Metro shall in no event have any liability for, incidental, consequential or special damages of any nature, commercial losses, lost profits, or damage to the aircraft or any part thereof which has been subjected to accident, neglect, negligence, alteration, abuse, misuse, or unauthorized repair after delivery of the Aircraft to County in accordance with Section A. Except as expressly provided to the contrary in paragraph (1) above, Metro makes no warranty with respect to parts or components it has not manufactured, and County shall look solely to the manufacturer of such parts in the event they are defective. Metro agrees to assign to County all warranty rights it may have on any such parts or components, to the extent such rights are assignable.
- 3) County shall immediately document any defect in any parts or workmanship covered by the foregoing warranty and shall notify Metro in writing of any defect within 30 calendar days of County's discovery of the defect. County's failure to provide Metro notification of any defect in a timely manner shall void Metro's warranty obligation with respect to the defect, regardless whether Metro suffers actual prejudice on account of the delay in notification. Within 30 days of receipt of notification from County of a defect covered by this warranty, Metro shall ship a replacement part to County; provided, however, that Metro shall have the option of inspecting the aircraft prior to shipment of a replacement part to confirm the existence of the defect covered by this warranty as identified by the County. Any replacement part shipped by Metro following notification of a warranty claim shall be

accompanied by an invoice for the list price of the part and all transportation charges, which shall be due and payable in full, less transportation charges, within thirty days of receipt unless County returns the defective part within that time to Metro.

- 4) **THE WARRANTIES STATED IN THIS SECTION ARE EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, AND ALL OTHER OBLIGATIONS OR LIABILITIES ON METRO'S PART. METRO NEITHER ASSUMES, NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT, ANY OTHER LIABILITY IN CONNECTION WITH THE WORK CONTEMPLATED BY THIS AGREEMENT. THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE TERMS OF THIS SECTION. METRO MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO ACCESSORIES OR PARTS NOT INSTALLED BY IT. THE WARRANTIES SET FORTH IN THIS SECTION SHALL INURE SOLELY TO THE BENEFIT OF COUNTY, AND METRO MAKES NO WARRANTY TO ANY OTHER PERSON, INCLUDING ANY TRANSFEREE OF COUNTY.**

J. **INSURANCE**

Prior to the arrival of the aircraft in Shreveport, Louisiana for performance of the work contemplated by this Agreement, Metro shall provide County with evidence that it has in force hangar keeper's liability insurance (excluding coverage for damage attributable to acts of God, terrorist act, war, riot, or civil commotion) with limits of liability of at least \$10,000,000.00 per occurrence and shall keep such insurance in force in such amount for so long as Metro has care, custody, and control of the Aircraft.

K) **MISCELLANEOUS**

- 1) Any taxes, duties or fees assessed or imposed by any national, federal, state or local government on the transactions contemplated by this Agreement or on the completion, use, delivery, registration, ownership or transfer of the Aircraft shall be paid by County, including without limitation all registration fees, sales taxes, value added taxes, stamp taxes and other taxes, levies, imposts, duties, charges or withholding of any nature, together with any penalties, fines or interest thereon. In the event that Metro pays any of such taxes, County shall immediately reimburse Metro the amount of any such payment.
- 2) Any sum owing to Metro hereunder which is not paid when due shall bear interest from date due until paid at the rate of 12% per annum.
- 3) Any action or proceeding seeking to enforce any provision of, or based upon any right arising out of, this Agreement may be brought against any of the parties in the courts of the State of Louisiana or, if it has or can acquire subject matter jurisdiction, in the United States District Court for the Western District of Louisiana, Shreveport Division, and each of the parties consents to the jurisdiction of such courts (and of the appropriate appellate courts) in any such action or proceeding and waives any objection to venue laid therein. Process in any action or proceeding referred to in the preceding sentence may be served on any

party anywhere in the world. Each of the parties hereby irrevocably submits to the personal jurisdiction of the courts of the State of Louisiana.

- 4) All notices and requests required, authorized or contemplated hereunder shall be in writing and shall be sent by U.S. certified mail (return receipt requested), telegram or facsimile to the address of the appropriate party herein set forth, or to such other address as either party may hereafter designate for itself in writing.
- 5) The invalidity of any portion of this Agreement will not affect the validity of any other provision of this Agreement. In the event any provision of this Agreement is held to be invalid, the parties agree that the remaining provisions shall be deemed in full force and effect without the invalid provision.
- 6) Any modification of this Agreement, including without limitation any Change Order, shall be binding only if evidenced in writing signed by both parties with the same formalities as this Agreement.
- 7) This Agreement constitutes the entire agreement between the parties, and supersedes all prior agreements, conversations and understandings related to the subject matter hereof.
- 8) Each party represents to the other that (i) it has the power and authority to carry on its business or activities as presently conducted and to perform its obligations under this Agreement; (ii) this Agreement and the consummation of the transaction contemplated hereby have been duly authorized by all corporate or internal action on the part of the party; (iii) neither the execution and delivery hereof, nor the consummation of the transaction contemplated hereby, nor compliance with the party of any of the terms and provisions hereof, will contravene any law applicable to such party or result in any breach of, or constitute a default under, any agreement or instrument to which such party is a party or by which such party or its properties or assets may be bound or affected; and (iv) this Agreement constitutes the valid, legal and binding obligation of such party, enforceable in accordance with its terms. Moreover, County represents to Metro that the execution and delivery of this Agreement, and its purchase and ownership of the Aircraft, have received and County has complied with every necessary consent, approval, order or authorization of, or registration with, or the giving of prior notice to, any governmental entity having jurisdiction with respect thereto.

IN WITNESS WHEREOF, the parties have executed this Agreement effective the day and year first above written.

ATTEST:

COUNTY: LEE COUNTY, FLORIDA

CLERK OF CIRCUIT COURT
Charlie Green, Clerk

BOARD OF COUNTY COMMISSIONERS

BY: _____

BY: _____

DATE: _____

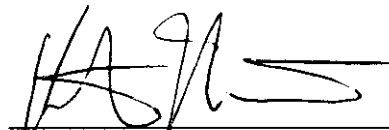
APPROVED AS TO FORM

BY: _____

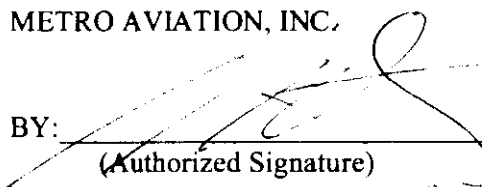
County Attorney's Office

ATTEST:

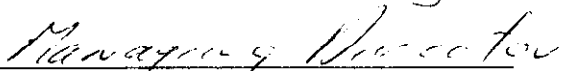
METRO AVIATION, INC.



(Witness)

BY: 

(Authorized Signature)



(Title)

DATE: 7 Jan 02

Attachment

A

**MEDICAL SYSTEM
AVIONICS SYSTEMS
FOR THE EC145 HELICOPTER
AEC\LEE COUNTY**

2003 Pricing

Requires confirmed order and 10% Deposit by 31 Jan. 2003

Rev 5

12 Dec 2002

BUDGETARY COST QUOTE**MEDICAL EQUIPMENT**

ITEM	STC	MFG.	TYPE	DESCRIPTION	PRICE	WT
1				SUCTION SYSTEM WITH 2 RECESSED CANISTERS		
2	X	MAI		MEDICAL FLOOR		
3	X	Fisher	FISHER CRASH ATTENUATING	FIRST AFT FACING FIXED SEAT		
4	X	Fisher	FISHER CRASH ATTENUATING	SECOND AFT FACING SWIVELING ROTATING SEAT		
5		MAI		MEDICAL ACCESSORY MOUNTING		
6	X	MAI		BLANK		
7		MAI		PRIMARY IV RAIL		
9		MAI		SECONDARY IV RAIL		
10		MAI		PORTABLE OXYGEN MOUNT		
11	X	MAI		PRIMARY LITTER W/LOCKS (Ferno Model 28)		
12	X	MAI		SECONDARY LITTER (LOW PROFILE STOWABLE)		
13	X	MAI		DUAL EXTERNAL TRANSFIL OXYGEN SYSTEM		
14	X	MAI	FISHER CRASH ATTENUATING	THIRD SIDE FACING SEAT		
15	X	KGS		MEDICAL INVERTER W/LINE & AUTO SWITCHING		
16		GAST OR EQUIV		MEDICAL AIR PUMP SYSTEM		
17				CLAM SHELL NETS		
18				CABIN FLOOD LIGHTS		
19				INFUSSION PUMP MOUNT		
20				BLANK		
21				IV HOOKS		
22				MEDICAL WALL		
23				POUCHES PER CUSTOMER SPEC		
24				SWITCH PANEL		
SUB TOTAL					\$191,465	360
ADD Stryker Primary litter option, additional (est)					\$7,600	

TOTAL

\$198,965

OTHER EQUIPMENT

ITEM	STC	MFG	TYPE	DESCRIPTION	PRICE	WT
1				DEVORE TELL TAIL LIGHTS	4,468	2
2				SUPER NIGHT SCANNER	10,421	15
				LANDING LIGHT	0	
4				FOUR FIXED REAR CROSS TUBE MOUNTED LIGHTS	3,423	5
5				PATIENT LOADING LIGHT	1,820	2
6				WHELEN WING TIP STROBES	3,763	5
7				BLANK	0	
8				SINGLE HAND CLAMSHELL DOOR LATCH	6,858	
9		Spectrolab/Metro	SX 5 installation	Mounted on RH pole mount (EC135 type)	40,922	35
10		MAI	VAPOR CYCLE MECHANICAL AIRCONDITIONER		85,987	100
11		MAI	Paint	3 color Polyurethane	25,848	
Subtotal					\$163,610	164

AVIONICS EQUIPMENT

Item	Manufacturer	Type Number	Description	Installed	Weight
1	Garmin	GNS-530	GPS/NAV/COM	\$16,892	12
	Chelton	21-4B	Com Antenna	\$1,878	2
2	Garmin	GNS-430	GPS/NAV/COM	\$10,421	10
	Garmin	GI-106A	Standby Nav Indicator	\$2,183	2
	Comant	CI-122	Com Antenna	\$210	2
	Comant	CI-205-3	NAV Antenna	\$1,183	3
	Comant	CI-1125	Splitter	\$354	1
3			BLANK	\$0	
	Honeywell	KVG-350	Vertical Gyro	\$17,981	10
4	Garmin	TBD	Transponder System	\$7,095	6
	Comant	CI-105-6	Transponder Antenna	\$268	2
5*	Honeywell	KRA405B w/o Ind	Radar Altimeter	\$15,422	4
*	Sensor	S67-2002 (2ea)	Rad Alt Antennas	\$1,389	6
6	Honeywell	KA-33	Cooling Fan	\$625	4
*	Chelton	DM-441B	DME Transceiver Only	\$25,065	10
*	Comant	CI-105-6	DME Antenna	\$268	2
8	Honeywell	RDR-2000	Radar System	\$26,983	16
	Norton		Radome	\$18,775	16
9	MAI		Second Inverter System	\$18,990	10
10	Ryan	9900	TCAD System	\$22,157	7
11	NAT	AA22-492	PA CONTROL	\$2,104	1
	NAT	PA250-001	AMPLIFIER	\$6,999	5
	NAT	TS92	SPEAKER	\$2,602	15
12	Honeywell	KMR-675	Marker Beacon	\$4,936	3
	Comant	CI-118-5	Marker Antenna	\$302	3
13	NAT	AA95-863 TSO	Pilot Audio Panel	\$7,431	5
	NAT	AA95-863 TSO	CP Audio Panel	\$7,431	5
14	NAT	AA95-729	Medical Audio Panel	\$7,431	10
	NAT	AA31-002	Audio Isolate System	\$1,307	3
15	Avionics Inov	AICD III	AM/FM/CD System	\$2,248	3
	Comant	CI-222	AM/FM Antenna	\$281	2
16			BLANK		
17	Comm Inova	CIX-100	Cord Assemblies (4ea)	\$945	4
18*	Artex	ELT-100HM	ELT System	\$1,431	7
19	Technisonic	TFM-500	UHF/VHF FM System	\$16,890	7
	Technisonic	RC-500	FM Remote Control	\$5,625	2
	Comant	CI-275	UHF Antenna	\$592	3
	Comant	CI-177	VHF Hi Antenna	\$263	3
20	NAT	AA34-300	800 Mhz Adapter	\$642	3
	Comat	CI 310	800 Mhz antennae	\$478	1
	Astron	24-12 -12	Converter	\$176	
			Install CFE 800 Mhz radio	\$750	
21			BLANK		
22	Metro Aviation		Radio Master Sys.	\$3,942	3
23	Metro Aviatio		Dimmer System	\$1,314	3
24		MS3320-X	Circuit Breakers (AR)	\$3,755	2
25	Arnav		Flight Following Sys. Complete (no display)	\$6,296	10
				\$274,312	227

DELIVERY OF AIRCRAFT TO CUSTOMER IN 110 WORKING DAYS AFTER ARRIVAL OF AIRCRAFT ON SITE