

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20021428

1. REQUESTED MOTION:

ACTION REQUESTED: Approve the award of Project #EX030186, the purchase of one (1) new New Holland TS110 tractor with Alamo boom and rear mower attachments for the Lee County Department of Transportation (DOT), from Alamo Industrial. The tractor and boom mower are being purchased via Florida State Contract # 765-900-02-1 – contract price: \$49,688.78. The rear mower attachment is being purchased as a non-contract option – price: \$8,504.08. Grand total amount for the purchase: \$58,192.86.

WHY ACTION IS NECESSARY: Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts “the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00”. As this expenditure will exceed \$50,000.00, Board approval is required.

WHAT ACTION ACCOMPLISHES: This new equipment will provide Lee County DOT with the ability to mow canals and clean ditch banks on right-of-ways. It is an addition to DOT’s mowing fleet.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C9F

3. MEETING DATE:

01-07-2003

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT Transportation
- C. DIVISION

BY: Scott Gilbertson, P.E., Director

7. BACKGROUND:

--BACKGROUND BEGINS ON PAGE TWO--

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>[Signature]</i>	<i>Janet Sheehan 12-10-02</i>	N/A		<i>[Signature]</i> 12/17/02	OA RK 12/17	OM 12/18/02	Risk 12/18/02	GC 12/18/02	<i>[Signature]</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: 12/14/02
Time: 4:00 pm
Forwarded To:
Budget
12/15/02

RECEIVED BY
COUNTY ADMIN. *[Signature]*
12/11/02
COUNTY ADMIN.
FORWARDED TO: *BL*
12/19 8:30

--BACKGROUND CONTINUED FROM PAGE ONE--

On December 4, 2002, the Division of Purchasing received a request from Lee County DOT and the Division of Fleet Management to purchase one (1) New Holland TS110 tractor with Alamo boom and rear mower attachments for DOT from Alamo Industrial.

Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00". As this expenditure will exceed \$50,000.00, Board approval is required.

Therefore, Board approval is requested to purchase one (1) new New Holland TS110 tractor with Alamo boom and rear mower attachments for the Lee County Department of Transportation (DOT), from Alamo Industrial. The tractor and boom mower are being purchased via Florida State Contract # 765-900-02-1 – contract price: \$49,688.78. The rear mower attachment is being purchased as a non-contract option – price: \$8,504.08. Grand total amount for the purchase: \$58,192.86.

Funding is available: PC5410117500.506430

ATTACHMENTS:

- (1) Department Request for Purchase
- (2) Vendor Quotation
- (3) Florida State Contract # 765-900-02-1

ATTACHMENT #1



LEE COUNTY

02 DEC -4 11:12:04

DIVISION OF
FLEET MANAGEMENT

To: Janet Sheehan, Purchasing Director
From: Marilyn Rawlings, Fleet Manager *MR*
Date: 12/02/2002
Re: Blue Sheet for the purchase of one (1) TS110 Tractor with Alamo dual 5' batwing hydraulic motors

Please prepare a Blue Sheet for the purchase of one (1) TS110 Tractor with Alamo dual 5' batwing hydraulic motors for the Division of Transportation.

ACTION REQUESTED:

Approve the purchase of one (1) TS110 Tractor, 2WD, 60" Versa Boom ILO Boom, Tail wheel kit option, from Alamo Industrial, through the Florida State Contract, commodity code #765-650-175 from Alamo Industrial in the amount of \$58,192.86.

\$ 67,656.00	Base Unit, 17ft Versa w/TS110 Rops
\$-12,100.00	60" Versa Boom ILO Boom
\$ 424.00	Tail wheel kit option
\$ 11,167.00	CAB 2WD 12x12 Upgrade
\$ 17,458.22	Less 26% Contract Discount
\$ 49,688.78	Net Cost

Non-Contract Option:

\$ 11,243.00	Rear Hydro 60 Mower for Versa Mower System
	With Blade Spider Pan
\$ 249.00	Rear Tilt Cylinder Option
\$11,492.00	Total
\$ 2,987.92	Less 26% Contract Discount
\$ 8,504.08	Net Cost

\$58,192.86 **Total Net Cost for Versa Mowing System, side and rear mower attachment**

WHY ACTION IS NECESSARY:

Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000" As this expenditure will exceed \$50,000 Board approval is necessary.

WHAT ACTION ACCOMPLISHES:

This tractor mower assembly will provide the Division of Transportation with the ability to mow canals and clean ditch banks on right of ways. This Versa Boom Mower is in addition to the Department of Transportation's mowing fleet.

BACKGROUND:

Lee County Fleet Management received a request from Division of Transportation to purchase an Alamo TS110 Tractor with Versa Boom Mowing System side and rear mower as a combination unit. This equipment is necessary to maintain canals and clean ditches. Funds are available from the account string PC5410117500.506430.

See Attachments

Cc: Donat Lawes

**LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT
EQUIPMENT AND VEHICLE REQUEST FORM.**
(PLEASE PRINT OR TYPE)

1. DEPARTMENT/DIVISION: (name) DOT / Operations
(number) 54235

2. REQUESTED BY: (print) Bruce Stark PHONE #: 694-3334

3. IS THIS A REPLACEMENT EQUIPMENT OR VEHICLE ? [] YES [X] NO **NEW**
If yes: Asset #: _____ Yr: _____ Make: _____ Model: _____ Meter: _____

4. WHAT TYPE OF EQUIPMENT OR VEHICLE ARE YOU REQUESTING?

Select all appropriate boxes:

- | | | | | | |
|---|---|----------------------------------|---|---------------------------------------|--|
| <input type="checkbox"/> Sedan | <input type="checkbox"/> Mid-Size | <input type="checkbox"/> ¼ Ton | <input type="checkbox"/> 2 Door | <input type="checkbox"/> Cargo | <input type="checkbox"/> Gasoline |
| <input type="checkbox"/> Station Wagon | <input type="checkbox"/> Full-Size | <input type="checkbox"/> ½ Ton | <input type="checkbox"/> 3 Door L-Side | <input type="checkbox"/> 7 Passenger | <input checked="" type="checkbox"/> Diesel |
| <input type="checkbox"/> Sport Util Veh | <input type="checkbox"/> Regular Cab | <input type="checkbox"/> ¾ Ton | <input type="checkbox"/> 3 Door R-Side | <input type="checkbox"/> 12 Passenger | <input type="checkbox"/> 4 Cylinder |
| <input type="checkbox"/> Pickup Truck | <input type="checkbox"/> Extended Cab | <input type="checkbox"/> 1 Ton | <input type="checkbox"/> 4 Door | <input type="checkbox"/> 15 Passenger | <input type="checkbox"/> 6 Cylinder |
| <input type="checkbox"/> Cab & Chassis | <input type="checkbox"/> Crew Cab | <input type="checkbox"/> Class 6 | <input type="checkbox"/> Utility Body ^ | <input type="checkbox"/> Sliding Door | <input type="checkbox"/> 8 Cylinder |
| <input type="checkbox"/> Van | <input checked="" type="checkbox"/> 2 Wheel Drive | <input type="checkbox"/> Class 7 | <input type="checkbox"/> Flat Bed ^ | <input type="checkbox"/> Swing Door | <input type="checkbox"/> 10 Cylinder |
| <input checked="" type="checkbox"/> Other | <input type="checkbox"/> 4 Wheel Drive " | <input type="checkbox"/> Class 8 | <input type="checkbox"/> Dump Truck ^ | <input type="checkbox"/> Single RW | <input type="checkbox"/> Dual RW |

Additional description for vehicles or equipment: TS110 Tractor with dual 5' bush hogs - hydraulic motors - Almo - Hydro - Mower
^B Please provide detailed justification on separate sheet. tractor steel contract 765-900-452
mower No award 765-640-430 130

5. WHAT, IF ANY, SPECIAL OPTIONS OR ACCESSORIES ARE REQUIRED? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telescopic boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:

ALL COUNTY VEHICLES ARE ORDERED WITH FOLLOWING STANDARD OPTIONS: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> AM/FM/Cassette | <input type="checkbox"/> Bed-Liner | <input type="checkbox"/> Limited Slip | <input type="checkbox"/> Trailer Hitch Receiver |
| <input type="checkbox"/> Arrow Board ^ | <input checked="" type="checkbox"/> Strobe Light | <input type="checkbox"/> Power Win/Locks | <input type="checkbox"/> Tires - All Terrain |
| <input type="checkbox"/> Long Bed | <input type="checkbox"/> Floor - Carpet | <input type="checkbox"/> Seats - Cloth | <input type="checkbox"/> Tow Package |
| <input type="checkbox"/> Short Bed | <input checked="" type="checkbox"/> Floor - Rubber | <input checked="" type="checkbox"/> Seats - Vinyl | <input checked="" type="checkbox"/> Windows - Tinted |

standard TS110 cab, lights & corner strobes flash for visibility

6. WHAT WILL BE THE PRIMARY USE OF THE NEW EQUIPMENT OR VEHICLE?
mowing ROW

^ Specify Dimensions or Model _____

As per Bruce Stark he wants Almo Hydro Mower
 Page 1 of 2 Ver. 3.2 Fleet Use Only: # 03-017
 11.14.02
[Signature]

**LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT
EQUIPMENT AND VEHICLE REQUEST FORM,
(PLEASE PRINT OR TYPE)**

7. FUNDING SOURCE:

Vehicle Replacement Fund

Capital, Please Specify Account String PC 54101 ~~17500546430~~ 17500546430

Other, Please Specify Account String 17500506430

If needed, please provide additional account strings: _____

8. WE ARE AUTHORIZING A PURCHASE NOT TO EXCEED: \$ 62,000

<u>Bolley L Forest</u> REQUESTED BY	<u>10/22/02</u> DATE	_____	_____
		1 ST LEVEL APPROVAL	DATE
<u>D. V. Oliver</u> 2 ND LEVEL APPROVAL	<u>10-22-2002</u> DATE	<u>R. X. [Signature]</u> DIVISION DIRECTOR	<u>10/25/02</u> DATE

Option 1: QUOTES AND REQUISITION. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to issue a requisition using the account string(s) provided above.

Option 2: VEHICLE REPLACEMENT FUND PURCHASES. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to purchase the equipment or vehicle using motor pool funds (formerly known as surcharge funds).

[Signature]
DEPARTMENT DIRECTOR

10/28/02
DATE

[Signature]
* COUNTY MANAGER / DESIGNEE

10.29.02
DATE

* REQUIRED FOR ALL PURCHASES BETWEEN \$ 25,000 - \$50,000.

SUBMIT THIS COMPLETED FORM TO FLEET MANAGEMENT

RECOMMENDED N.R.A.T.T. Donat C. Lawler 11.14.02
FLEET ACQUISITION SPECIALIST DATE

APPROVED DECLINED Maury [Signature] 12/2/02
FLEET MANAGER DATE

Alamo Industrial

Alamo Industrial
1831 Fox Chapel Dr.
Lutz, FL 33549

Phone: (813) 909-1914
Voice Mail 1-800-882-5759 x 1728
FAX: (813) 909-0433
email: mpereny@alamo-industrial.com

Facsimile

To: Don Lawes-Lee County Fleet Management
@Fax: 941-338-3234
From: Michael Pereny
Date: Friday, November 15, 2002 @ 5:25PM
Re: State Contract Quote
Pages: 2, including this

Commodity Code: 765-650-175

(see attached price list for reference)

Base Unit- 17Ft. Versa W/TS110 Rops	\$67,656
60" Versa Boom ILO Boom	- \$12,100
Tail wheel kit option	\$ 424
CAB 2WD 12x12 Upgrade	<u>\$11,167</u>

Total	\$67,147
Less Contract Discount 26%	<u>\$17,458.22</u>

net cost for: TS110 CAB/Air 2WD 12x12 Versa Side Mower 60" \$49,688.78

Non-Contract Option:

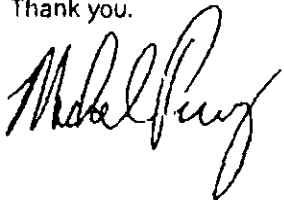
Rear Hydro 6D Mower for Versa Mower System	
With Blade Spider Pan	\$11,243
Rear Tilt Cylinder Option	\$ 249
Total	\$11,492
Less Contract Discount 26%	<u>\$ 2,987.92</u>

net cost \$8,504.08

Total net cost for Versa Mowing System -Side and Rear \$58,192.86

Please call on me if you have any questions.

Thank you.



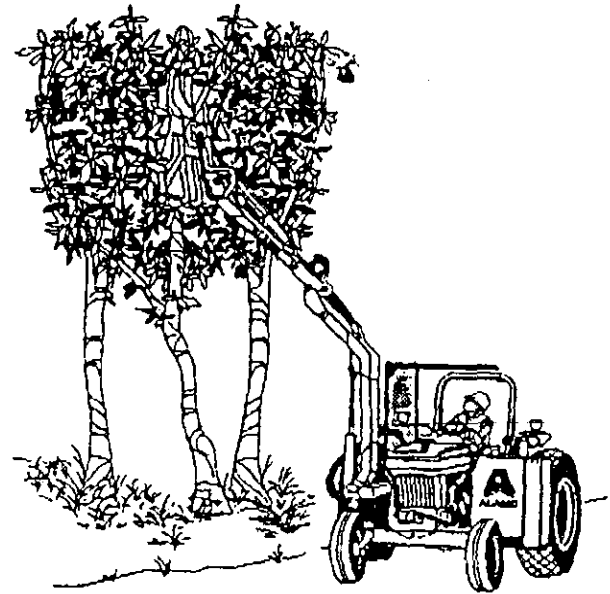


VERSA® BOOM 17 Power Package

Effective January 15, 2002

\$67,656

17' VERSA® Boom with
60" Boom-Axe Head
Mounted On New Holland
TS110 tractor with ROPS,
2WD, 8x2 transmission



Mower Options	
50" Boom-Axe Head	ADD \$95
48" Flail Axe Head	ADD \$952
60" Grass Flail Head	ADD \$331
BuzzBar Tree Cutter	ADD \$3,593
60" Versa Mower ILO Boom	Deduct \$12,100
74" Versa Flail ILO Boom	Deduct \$9,700
Tractor Options	
CAB 2WD 12x12	ADD \$11,167 ²⁰
CAB 4WD 12x12	ADD \$18,970
CAB 2WD 16x16, LH Shuttle w/ Creeper	ADD \$16,176
CAB 4WD 16x16, LH Shuttle w/ Creeper	ADD \$22,992
Joystick Control	ADD \$5,305
Lexan Window Cover	ADD \$1,568
Pump Guard	ADD \$378
1400# Wheel Weight	ADD \$1,416



02975685
TS110 2-WHEEL DRIVE WITH CAB
12 X 12 SYNCHROSHIFT TRANSMISSION

DIESEL ENGINE

90 PTO hp @ 2070 rpm
 304 cu. in. Displacement
 4 cylinders, Turbocharged
 Vertical Exhaust
 Dry Air Cleaner
 42-gallon Low Mount Fuel Tank with
 Lockable Cap
 Single Fuel Filter with Sedimentor
 Cooling System with Antifreeze and
 SCA Additive
 Electric Fuel Shutoff
 Thermostart
 5 Blade Cooling Fan

TRANSMISSION/PTO

12 x 12 Synchroshift
 Cerametallic Clutch
 540/1000 rpm PTO
 Electrohydraulic Engagement
 Flip Up Guard

HYDRAULIC SYSTEM

Live Hydraulics with Position Control,
 Top Link Draft Sensing
 Automatic Flow Control
 Category II 3-point Linkage with Flex
 Ends and Telescopic Linkage Stabilizers
 17.4 gpm Dual Gear pumps with 2 Closed
 Center Remotes and joystick control in Cab

ELECTRICAL

100 amp Alternator
 Dual Wet Batteries
 Battery Boost Terminals under right-hand
 Step
 Key Ignition
 Safety Start Switch
 4.2 hp Starting Motor
 7 Pole Traller Socket

BRAKES

Hydraulic Actuated Wet Disc
 Parking Brake

DIFFERENTIAL LOCK

Electrohydraulic Engagement

DELUXE CAB

Flat Deck Cab Platform, with 2 Doors
 and Locks
 Pantograph Front Wiper System with
 Intermittent wipe and 2 speeds
 Windshield Washer
 Intermittent Rear Wiper
 Radio Ready-with speakers, antennae and
 Connections for radio
 Rear Wipe, Diff Lock, and PTO controls
 located on right-hand console/B-pillar
 Soft Feel Control Grips and Handles
 4 pin 40 amp Implement Socket with
 inside switch
 8 amp Accessory Power Socket
 Air Conditioning and Heater
 3-speed Pressurizer
 Standard Air Seat with operator's presence
 switch and lap belt
 Sun Screen
 Interior Rearview Mirror
 Top Hinged Rear Window
 Hinged Side Windows
 Horn
 Digital Clock
 Right-hand Console Transmission Controls
 4 Front and 3 Rear Halogen Worklights
 Turn Signal and Brake Light
 Integral ROPS
 Roof Vent Hatch
 Interior Dome Lights
 Rear Access Panel
 Recirculating Doors
 Analog Instrument Panel
 8 amp Cigar Lighter
 40 amp Positive/Negative Output Terminals
 Storage Box and Shelf with cup holder

STEERING

9.2 gpm dedicated hydrostatic power
 steering pump
 Tilt and Telescopic Column

FRONT AXLE

Heavy-Duty with 8 bolt rims, 10.00x16,
 8PR (F2) front wheels & tires. Adjustable
 axle 56 to 84 inches. 21.5 in. of clearance

REAR WHEELS

18.4 x 30, 6PR, (R1) wheels and tires
 Manual Adjustable 60in. To 80 in.

INSTRUMENTATION

Analog Instrument Cluster
 Tachometer/Hour Meter
 Fuel Gauge
 Coolant Temperature Gauge
 Warning Lights:
 Engine Oil Pressure
 Air Cleaner Restriction
 Parking Brake
 Engine Temperature
 Turn Signal Indicators
 Headlamp Main Beam
 Differential Lock
 Battery Charge
 Thermostart
 Transmission Oil Filter
 PTO Indicator
 Transmission Oil Pressure
 Transmission Temperature

FOOT ACCELERATOR

SMV EMBLEM

TOOLBOX

Front—metal
 Rear—Plastic

SWINGING DRAWBAR

PAINT COLOR

New Holland Blue

WEIGHT

9077 lbs. including wheels and tires

WARRANTY

Standard—24 mos./2000 hours
 Optional Extended Warranty Plans, 3,4 or
 years.

Tractors, Mowers and Cutters

765-900-02-1

Effective: 5/01/02 through 1/31/04

Certification
Special Conditions
Price Sheet
Ordering Instructions
Revisions
Complete Contract

Contractors

Agco Corporation

Alamo Sales Corporation

Briggs Construction Equipment, Inc.

Growers Equipment Company

Hall Manufacturing, Inc.

John Deere Company

Landig Tractor Company, Inc.

MTD Consumer Products

Ocala Tractor and Equipment

Superior Tractor Company

Tiger Corporation

www.alamo-industrialfloridacontract.com

www.briggsequipment.com

www.growersford.com

www.deere.com

www.landigtractor.com

www.mtdproducts.com

www.tiger-mowers.com

765-650-175 23 FOOT BOOM MOWER AND TRACTOR COMBINATION
(REVISED 16 SEP 2002)

NOTE: This specification is not complete unless it is used in conjunction with specification GSTM-1, General Specification For Tractors, Mowers And Cutters.

INTENDED USE

USED FOR CUTTING GRASS AND BRUSH ON ROADSIDES, AND OTHER AREAS THAT ARE NOT ACCESSIBLE WITH CONVENTIONAL MOWING EQUIPMENT.

TRACTOR

ENGINE: Diesel engine, liquid or air-cooled. Dry type air cleaner, cold start aid, 12-volt electrical system, and standard exhaust system.

PERFORMANCE: PTO HP shall be at exactly 540 RPM for the Equipment bid. Submit latest Nebraska Test reports with Bid, if available. If Nebraska Test reports have not yet been published or if the Equipment bid has not been Nebraska Tested, enclose with Bid the Manufacturer's test data certifying compliance. Where necessary, use 1000 RPM data instead of 540 RPM data.

FAILURE TO SUBMIT THIS DATA MAY RESULT IN THE BID BEING DISQUALIFIED

DRIVETRAIN: Rear wheel drive. Manufacturer's standard type transmission. Differential lock and steering brakes.

REAR POWER TAKE-OFF: 540 RPM, independent rear PTO. PTO output shaft shall be covered with a safety shield.

AXLES: Manufacturer's standard front steering axle and rear axle.

ROPS: The unit shall be equipped with a roll over protection structure meeting the latest issues of either OSHA Standards or SAE Standards.

ACCESSORIES: Standard instrumentation and lighting system. Electric backup alarm, electric horn, seat belt and SMV (slow moving Equipment) emblem. Hydraulic controlled three-point hitch with linkage stabilizers. Standard drawbar. Expanded metal safety screen shall be provided on the right side of the operator's compartment to protect against flying objects. Screen assembly shall consist of an adequately designed steel frame and 1½", #9 expanded metal.

TIRES: F2 tread front tires and R1 tread rear tires, adequately sized for the unit bid.

BOOM MOWER

PERFORMANCE: Mower shall reach horizontally 23' from the centerline of the tractor to the tip of the extreme cutting blade and a minimum of 21' vertically from ground level to the extreme cutting blade. Cutting width shall be 50", minimum. Mower must be designed to continuously cut grass and light brush up to 2" in diameter without distress.

HYDRAULIC SYSTEM: A hydraulic pump mounted on the front of the tractor shall power cutting head. Mower lift system shall be powered by the hydraulic system of the tractor. Full flow hydraulic oil filter, adequately sized, shall be provided. Control valve(s) must be located within easy reach of the operator. Pressure relief valve(s) must be provided to protect hydraulic components from overloads.

FRAME: Heavy-duty steel frame shall be attached to the tractor approximately midway between the front and rear wheels. Frame must be designed to evenly distribute the weight and forces produced by the mower to the mounting points on the tractor. Hydraulic reservoir and any counterweight (wheel weights are also acceptable) must be mounted on the left side of the tractor to offset the overturning movements produced by the operation of the mower.

BOOM & KINGPOST: Boom shall articulate hydraulically to provide a wide range of motion and positioning of the cutter head. Boom and kingpost shall be designed for heavy-duty service. Boom rest, if available, must be installed to cradle the boom when placed in the transport position.

CUTTING HEAD: All steel mower deck fabricated for heavy-duty service. Minimum two (2) free swinging, heat treated, cutting blades. Hydraulic motor mounted to main drive shaft of the cutter. Main drive shaft shall be supported by heavy-duty bearings. Deck shall included full length replaceable skid shoes. Discharge area of the deck shall be shielded to protect against thrown debris.

PAINT: Manufacturer's standard paint and color.

CONDITIONS: Equipment offered must be completely assembled, including options/accessories and shall have been thoroughly tested and ready for operation. Equipment must be equipped with all Manufacturers' standard Equipment and accessories. At a minimum the Manufacturer shall provide a one (1) year warranty. Warranty shall cover materials, workmanship and 100% of the cost for parts and labor. A copy of the warranty shall be provided with the bid. Manufacturer shall have a minimum of 25 units in operation within the past 2 years for this type of mower. The services of a factory trained technician shall be provided, at the delivery location, for a period of not less than one (1) day and up to two (2) days if requested by the purchaser, to instruct personnel on the use, operation and maintenance of the unit.

765-650-175

PRICE SHEET

CONTRACTOR

MAKE

AGCO CORPORATION

LITTLE INDUSTRIES/MASSEY FERGUSON

SPECIFIED EQUIPMENT: LITTLE INDUSTRIES T-121XL BOOM MOWER WITH MASSEY FERGUSON 6255-2 W/CAB

*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$75.00

15 % (26)

** Date of Manufacturer's current published retail price list: 02/25/02

Approximate delivery time required after receipt of Purchase Order: 150 DAYS OR LESS

1. Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

15 % Discount ** Date of Manufacturer's current published retail price list: 02/25/02

*Discount for pickup by the ordering agency at Contractor's place of business.

**NOTE: ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

OPTION CODING: 765-650-176 -- Option Number

NOTE: The options below apply to the Equipment offered.

0005. Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: \$250.00

0010. Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: \$2,500.00

765-650-175

PRICE SHEET

CONTRACTOR

MAKE

ALAMO SALES CORPORATION

ALAMO/JOHN DEERE/NEW HOLLAND

SPECIFIED EQUIPMENT: 23 FOOT A-BOOM WITH JOHN DEERE 6405 W/ROPS OR 6605 W/CAB.

23 FOOT A-BOOM WITH NEW HOLLAND TS100 OR TS110 W/ROPS.

23 FOOT VERSA BOOM WITH JOHN DEERE 6320 W/CAB, 6420 W/CAB OR 6605 W/CAB.

23 FOOT VERA BOOM WITH NEW HOLLAND TM120 W/CAB.

*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$0.00

26 % (26)

** Date of Manufacturer's current published retail price list: 01/15/02

Approximate delivery time required after receipt of Purchase Order: 120 TO 180 DAYS

1. Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

26 %

** Date of Manufacturer's current published retail price list: 01/15/02

Discount

*Discount for pickup by the ordering agency at Contractor's place of business.

**NOTE: ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

OPTION CODING: 765-650-176 – Option Number

NOTE: The options below apply to the Equipment offered.

0005. Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: N/A

0010. Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: N/A

765-650-175

PRICE SHEET

CONTRACTOR

MAKE

ALAMO SALES CORPORATION

ALAMO/JOHN DEERE/NEW HOLLAND

SPECIFIED EQUIPMENT: 24 FOOT MACHETE WITH JOHN DEERE 6420 W/CAB OR 7210 W/CAB.

24 FOOT MACHETE WITH NEW HOLLAND TS110 W/CAB OR TM120 W/CAB.

*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$0.00

16 % (26)

** Date of Manufacturer's current published retail price list: 01/15/02

Approximate delivery time required after receipt of Purchase Order: 120 TO 180 DAYS

1. Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

16 % Discount ** Date of Manufacturer's current published retail price list: 01/15/02

*Discount for pickup by the ordering agency at Contractor's place of business.

**NOTE: ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

OPTION CODING: 765-650-176 – Option Number

NOTE: The options below apply to the Equipment offered.

0005. Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: N/A

0010. Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: N/A

765-650-175

PRICE SHEET

CONTRACTOR

MAKE

GROWERS EQUIPMENT CO.

MOTRIM/NEW HOLLAND

SPECIFIED EQUIPMENT: LMT-23A-5A BOOM MOWER WITH NEW HOLLAND TS-SERIES TRACTOR

*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$0.00

19 % (MOWER) (26)
35 % (TRACTOR)

** Date of Manufacturer's current published retail price list: 01/02/02 (MOWER)
** Date of Manufacturer's current published retail price list: 10/01/01 (TRACTOR)

Approximate delivery time required after receipt of Purchase Order: 90-120 DAYS OR 45 DAYS AFTER

RECEIVING TRACTOR

1. Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

19 % Discount (MOWER) ** Date of Manufacturer's current published retail price list: 02/02/02 (MOWER)
35 % Discount (TRACTOR) ** Date of Manufacturer's current published retail price list: 10/01/01 (TRACTOR)

*Discount for pickup by the ordering agency at Contractor's place of business.

**NOTE: ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

OPTION CODING: 765-650-176 – Option Number

NOTE: The options below apply to the Equipment offered.

0005. Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: \$185.00

0010. Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

765-650-175

PRICE SHEET

CONTRACTOR

MAKE

TIGER CORPORATION

TIGER/JOHN DEERE

SPECIFIED EQUIPMENT: TIGER SABER BOOM MOWER WITH JOHN DEERE 7210 W/CAB

*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR
EQUIPMENT OFFERED\$200.0024 % (26)** Date of Manufacturer's current published retail price list: 01/01/02Approximate delivery time required after receipt of Purchase Order: 180 DAYS

1. Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

24 % Discount ** Date of Manufacturer's current published retail price list:
01/01/02

*Discount for pickup by the ordering agency at Contractor's place of business.

**NOTE: ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

OPTION CODING: 765-650-176 – Option Number

NOTE: The options below apply to the Equipment offered.

0005. Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: \$286.45

0010. Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: \$3,343.68

Tractors, Mowers and Cutters

765-900-02-1

Price Sheets

Price Sheet page numbers

- 765-900-202 Wheel Tractor, Compact, Open Station, Rear Wheel Drive, 21 to 42 PTO
HP @ 540 RPM

- 765-900-252 Wheel Tractor, Compact, Open Station, Four Wheel Drive, 21 to 42 PTO
HP @ RPM

- 765-900-302 Wheel Tractor, All-Purpose/Utility, Open Station, Rear Wheel Drive, 40 to
69 PTO HP @ 540 RPM

- 765-900-326 Wheel Tractor, All-Purpose/Utility, Open Station, Four Wheel Drive, 40 to
69 PTO HP @ 540 RPM

- 765-900-352 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Rear Wheel Drive, 40
to 69 PTO HP @ 540 RPM

- 765-900-376 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Four Wheel Drive, 40
to 69 PTO HP @ 540 RPM

- 765-900-402 Wheel Tractor, All-Purpose/Utility, Open Station, Rear Wheel Drive, 70 to
99 PTO HP @ 540 RPM

- 765-900-426 Wheel Tractor, All-Purpose/Utility, Option Station, Four Wheel Drive, 70
to 99 PTO HP @ 540 RPM

- 765-900-452 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Rear Wheel Drive, 70
to 99 PTO HP @ 540 RPM

- 765-900-476 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Four Wheel Drive, 70
to 99 PTO HP @ 540 RPM

- 765-900-552 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Rear Wheel Drive,
100 to 164 PTO HP @ 540 RPM

- 765-900-576 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Four Wheel Drive,
100 to 164 PTO HP @ 540 RPM

- 765-900-652 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Rear Wheel Drive,
165 PTO HP @ 540 RPM or Larger

- 765-900-676 Wheel Tractor, All-Purpose/Utility, Cab Equipment, Four Wheel Drive,
165 PTO HP @ 540 RPM or Larger

- 765-430-100 H-D Flail Mower, Lift Type, Centered, 72 Inch
- 765-640-105 H-D Rotary Cutter, Lift Type, Belt Drive, 80 Inch **NO AWARD**
- 765-640-110 H-D Rotary Cutter, Pull Type, 72 Inch
- 765-640-115 H-D Rotary Cutter, Pull Type, Belt Drive, 80 Inch **NO AWARD**
- 765-640-130 H-D Rotary Cutter, Lift Type, 72 Inch
- 765-640-330 H-D Rotary Cutter, Pull Type, Ten Foot
- 765-640-430 Hydraulic Driven, Rotary Cutter, Pull Type, Ten Foot **NO AWARD**
- 765-640-440 H-D Rotary Cutter, Pull Type, Fifteen Foot
- 765-640-550 Hydraulic Driven, Rotary Cutter, Pull Type, Fifteen Foot **NO AWARD**
- 765-650-102 17 Foot Boom Mower and Tractor Combination
- 765-650-130 20 Foot Boom Mower and Tractor Combination
- 765-650-175 23 Foot Boom Mower and Tractor Combination
- 765-650-200 28 Foot Boom Mower and Tractor Combination

MEMORANDUM
FROM
THE DIVISION OF PURCHASING

DATE: DECEMBER 10, 2002

TO: MARILYN RAWLINGS
FLEET MANAGER

Janet Sheehan
FROM: JANET SHEEHAN, CPPB
PURCHASING DIRECTOR

RE: BLUE SHEET # 20021428

PROJECT: Tractor w/ Two (2) Mower Attachments

TYPE: State Contract Purchase

AWARDED TO: Alamo Industrial

Attn. Ms. Rawlings – When you have finished your review of this package, please forward it to Scott Gilbertson, DOT

RM 12/14/02
Attn. Mr. Gilbertson - When you have finished your review of this package, please forward it to Kristie Kroslock in the County Attorney's Office.

To → If there are any questions or concerns with this package, please contact Bob Franceschini at 689-7385.

