

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20020271

1. REQUESTED MOTION:

ACTION REQUESTED: Approve the award of Project # EX020346, the purchase of 426 Dell personal computers from Dell Marketing L.P. at the Florida State Contract price of \$498,588.00. Also approve the expenditure of a not-to-exceed amount of \$1,412.00 for such incidentals as overnight delivery service, emergency repair parts, etc. Grand total: \$500,000.00.

WHY ACTION IS NECESSARY: Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00". As this expenditure will exceed \$50,000.00, Board approval is required.

WHAT ACTION ACCOMPLISHES: Authorizes the FY01-02 PC Refresh Program, which will replace 400 desktop and 26 laptop personal computers that have reached the end of their productive life cycle and are considered technically obsolete. These personal computers are part of the annual program designed to refresh County personal computers on a 5-year cycle. This program is intended to keep the County's personal computers reasonably current; thus ensuring staff efficiency and avoiding large, unplanned expenses.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

CIA

3. MEETING DATE:

04-16-2002

4. AGENDA:

- CONSENT
- ADMINISTRATIVE APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE
- OTHER

AC-4-1

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT *County Administration*
- C. DIVISION *County Manager*

BY: Bill Hammond, Deputy County Manager

7. BACKGROUND:

--BACKGROUND BEGINS ON PAGE TWO--

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>WPK</i>	<i>Just Scheehan</i>	<i>N/A</i>		<i>[Signature]</i>	<i>QA</i>	<i>OM</i>	<i>Risk</i>	<i>GC</i>	<i>[Signature]</i>
					<i>3/21/02</i>	<i>3/21/02</i>	<i>03/21/02</i>	<i>3/21</i>	<i>3-21-02</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

[Handwritten notes and stamps]

[Stamp: RECEIVED... 3/21 310... 3/21 500]

--BACKGROUND CONTINUED FROM PAGE ONE--

On March 14, 2002, the Division of Purchasing received a request from the Lee County Information Technology Group (ITG) to prepare a request to purchase 426 Dell personal computers from Dell Marketing L.P. at the Florida State Contract price of \$498,588.00. It was also requested by ITG that Board approval be obtained for the expenditure of a not-to-exceed amount of \$1,412.00 for such incidentals as overnight delivery service, emergency repair parts, etc.

The Division of Purchasing has obtained Florida State Contract price quotes from Dell Marketing L.P.; and will assist ITG in negotiating rates for overnight delivery and any other incidental services or items that may be required.

Funding is available: KC5132851500.506410.159

PLEASE SEE ATTACHMENTS:

- (1) Department Request for Purchases
- (2) Florida State Contract No. 250-040-99-1
- (2a) Dell Quote via Florida State Contract No. 250-040-99-1 for 200 Optiplex GX240 Desktop PC's
- (2b) Dell Quote via Florida State Contract No. 250-040-99-1 for 200 Optiplex GX240 Desktop PC's
- (2c) Dell Quote via Florida State Contract No. 250-040-99-1 for 26 Latitude C610 Laptop PC's

1615 Heitman Street, Fort Myers, FL 33901
phone (941) 335-2900 fax (941) 335-2760

ATTACHMENT

02 MAR 14 PM 1:20

Memo



ALAMEDA COUNTY SUPERIOR

To: Janet Sheehan, Purchasing
From: Bill O'Kelly, ACS/ITG
CC:
Date: March 14, 2002
Re: FY01-02 PC Refresh Blue Sheet

We are requesting Purchasing's assistance in preparing a blue sheet for the FY01-02 PC Refresh program.

What Action is Requested:

Approve purchases from Dell Marketing as outlined in the chart below for a total of \$500,000, including a not-to-exceed amount of \$1,412.00 for incidentals such as repair parts, shipping, etc.

Vendor	Quote #	Description	Quantity	Amount
Dell	77837411	OptiPlex GX240, Pentium 4, 1.8 GHz (Desktop)	200	\$217,600.00
Dell	77837346	OptiPlex GX240, Pentium 4, 1.8 GHz (Desktop)	200	\$217,600.00
Dell	77837439	Latitude C610 Pentium III, 1.2 GHz (Laptop)	26	\$63,388.00
		Contingency (NTE)		\$1,412.00
Totals			426	\$500,000.00

Why Action is Necessary:

Purchases over \$50,000 require Board approval.

What Action Accomplishes:

Authorizes the FY01-02 PC Refresh Program, which will replace 400 desktop and 26 laptop PCs that have reached the end of their productive life cycle and are considered technically obsolete. These PCs are part of the annual program designed to refresh County PCs on a 5-year cycle. This program is intended to keep County PCs reasonably current, ensuring staff efficiency and avoiding large, unplanned expenses.

Funds are budgeted and available in account string KC5132851500.506410.159

Thank you for your assistance.

ATTACHMENT # 2

Computers: Client Server Systems

250-040-99-1

Effective: 7/1/98 through 9/30/02

- Certification
 - Special Conditions
 - Specifications
 - Price Sheet
 - Ordering Instructions
 - Revisions
 - Complete Contract
-

Contractors

<u>3Com Corporation</u>	http://www.3com.com
<u>ABC Computers, Inc.</u>	http://www.abc2000.com
<u>Acer America</u>	http://www.acer.com
<u>Alcatel</u>	http://www.usa.alcatel.com
<u>American Power Conversion</u>	http://www.apcc.com
<u>Amherst Corporate Computer</u>	http://www.amherst1.com
<u>Apple Computers, Inc.</u>	http://www.apple.com
<u>Avaya, Inc.</u>	http://www.avaya.com
<u>Cisco Systems, Inc.</u>	http://www.cisco.com
<u>Comark Government & Education Sales</u>	http://www.comarkg.com/
<u>Compaq Computer Corporation</u>	http://www.compaq.com
<u>Dell Marketing L.P.</u>	http://www.dell.com
<u>Enterasys Networks Sales and Service, Inc.</u>	http://www.enterasys.com
<u>Executive Source</u>	
http://www.execsource.com/sfl2000	
<u>Extreme Networks</u>	www.extremenetworks.com
<u>Gateway Companies, Inc.</u>	http://www.gateway.com
<u>Hayes Computer Systems</u>	http://www.hcs.net
<u>Hewlett-Packard Company</u>	http://www.hp.com
<u>IBM</u>	http://www.ibm.com
<u>Lexmark International</u>	http://www.lexmark.com
<u>Marconi Communications</u>	http://www.marconi.com
<u>NEC Computers, Inc.</u>	http://www.nec-
computers.com	
<u>Network Appliance</u>	http://www.netapp.com
<u>Nortel Networks USA, Inc.</u>	
http://www.nortelnetworks.com	
<u>Pomeroy Computer Resources, Inc.</u>	http://www.pomeroy.com

ATTACHMENT #2A**DELL****QUOTATION**

E Com

QUOTE #: 77837346

Customer #: 1935449

Quote Date: 3/7/02

Date: 3/7/02 6:57:08 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$217,600.00		
Product Subtotal:	\$217,600.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 200	SYSTEM PRICE: \$1,088.00	GROUP TOTAL: \$217,600.00
Base Unit:	OptiPlex GX240, Pentium 4, 1.8GHz, 256K Cache, Gray Small Minitower Base, IncludesPCI Riser (220-5728)		
Memory:	256MB, NonECC, PC133 SDRAM, 1X256, GX240 (311-1469)		
Keyboard:	Dell Enhanced Quiet Key PS/2 Rubberdome "3 Hot key" Keyboard, Gray, OptiPlex (310-0762)		
Monitor:	No Monitor Selected, OptiPlex (320-3704)		
Video Card:	16MB, ATI, Rage Ultra 128, Video Card, (Full Height), GX240 (320-1732)		
Hard Drive:	20GB EIDE, 7200 RPM, ATA/100 Hard Drive, GX240 (340-3584)		
Floppy Disk Drive:	3.5 inch, 1.44MB, Floppy DriveOptiplex (340-2901)		
Operating System:	Windows 2000,SP2,NTFS,CD, English (420-0287)		
Mouse:	Microsoft PS/2 IntelliMouse, 1.3A, OptiPlex, Gray (310-8273)		
NIC:	Integrated 10/100 3Com Remote Wake-up NIC, OptiPlex (430-4061)		
CD-ROM or DVD-ROM Drive:	48X CD-ROM,EIDE,Small Desktop or Minitower, OptiPlex GX240 (313-0845)		
Sound Card:	Integrated Sound Blaster Compatible AC97 Sound, OptiPlex (313-8170)		
Documentation Diskette:	OptiPlex Resource CD (313-7168)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year (900-6200)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 4YR Extended (900-6204)		
Installation:	Standard On-Site Installation Declined (900-9987)		
Misc:	Mouse Pad (310-3559)		
	DellPlus Routing SKU,Factory Install (365-0257)		
	DellPlus,Roll-Up,Integration, Windows2000,Image,Load, Optiplex (366-1201)		

COMMENTS	
PRICE 400 PC'S	

TOTAL QUOTE AMOUNT:	\$217,600.00		
Product Subtotal:	\$217,600.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

SALES REP:	APRIL DELASHAW	PHONE:	800-981-3355
Email Address:	April_Delashaw@Dell.com	Phone Ext:	44721

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at www.dell.com/quote

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_DFS_AssetRecovery@dell.com. Minimum quantities may apply.

ATTACHMENT #2B**DELL****QUOTATION**

E Com

QUOTE #: 77837411

Customer #: 1935449

Quote Date: 3/7/02

Date: 3/7/02 6:57:09 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$217,600.00		
Product Subtotal:	\$217,600.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 200	SYSTEM PRICE: \$1,088.00	GROUP TOTAL: \$217,600.00
Base Unit:	OptiPlex GX240, Pentium 4, 1.8GHz, 256K Cache, Gray Small Minitower Base, IncludesPCI Riser (220-5728)		
Memory:	256MB, NonECC, PC133 SDRAM, 1X256, GX240 (311-1469)		
Keyboard:	Dell Enhanced Quiet Key PS/2 Rubberdome "3 Hot key" Keyboard, Gray, OptiPlex (310-0762)		
Monitor:	No Monitor Selected, OptiPlex (320-3704)		
Video Card:	16MB, ATI, Rage Ultra 128, Video Card, (Full Height), GX240 (320-1732)		
Hard Drive:	20GB EIDE, 7200 RPM, ATA/100 Hard Drive, GX240 (340-3584)		
Floppy Disk Drive:	3.5 inch, 1.44MB, Floppy DriveOptiplex (340-2901)		
Operating System:	Windows 2000,SP2,NTFS,CD, English (420-0287)		
Mouse:	Microsoft PS/2 IntelliMouse, 1.3A, OptiPlex, Gray (310-8273)		
NIC:	Integrated 10/100 3Com Remote Wake-up NIC, OptiPlex (430-4061)		
CD-ROM or DVD-ROM Drive:	48X CD-ROM,EIDE,Small Desktop or Minitower, OptiPlex GX240 (313-0845)		
Sound Card:	Integrated Sound Blaster Compatible AC97 Sound, OptiPlex (313-8170)		
Documentation Diskette:	OptiPlex Resource CD (313-7168)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year (900-6200)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 4YR Extended (900-6204)		
Installation:	Standard On-Site Installation Declined (900-9987)		
Misc:	Mouse Pad (310-3559)		
	DellPlus Routing SKU,Factory Install (365-0257)		
	DellPlus,Roll-Up,Integration, Windows2000,Image,Load, Optiplex (366-1201)		

COMMENTS	
PRICE 400 PC'S	

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DELL

QUOTATION

E Com

QUOTE #: 77837439

Customer #: 1935449

Quote Date: 3/7/02

Date: 3/7/02 6:57:11 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$63,388.00		
Product Subtotal:	\$63,388.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 26	SYSTEM PRICE: \$2,438.00	GROUP TOTAL: \$63,388.00
Base Unit:	Latitude C610,1.20GHz,Pentium III,14.1, XGA,NIC,English (220-9500)		
Memory:	256MB,1 DIMM,SDRAM for Dell Latitude C810/C610/C400/C510 Notebooks,Factory Install (311-2034)		
Hard Drive:	20GB Hard Drive,9.5MM for DellLatitude C600/C500/C610/C510 Notebooks,Factory Install (340-7943)		
Operating System:	Windows 2000,Service Pack 2, English for Dell Latitude C610/C510 Notebooks,Factory Install (420-2315)		
Modem:	Xircom Realport,Lan/Modem,TypeIII,Combo for Dell Latitude C-Series,Notebooks,Tied (313-7200)		
CD-ROM or DVD-ROM Drive:	24X CD-ROM,Internal/External, For Dell Latitude C-Series, Notebooks,Factory Install (313-0249)		
Option 1:	8-Cell Primary Battery for Dell Latitude C600/C500/C610/ C510 Notebooks,Factory Install (312-0109)		
Service:	Next Business Day On-Site and CompleteCare Service, Initial Year (900-6670)		
Service:	Next Business Day On-Site and CompleteCare Service, 2 Year Extended (900-6672)		
Misc:	Deluxe Nylon Carrying Case forDell Latitude C500/C600/C810/ C610/C510/C840 Notebooks, Packaged with System (310-1392)		
Misc:	8-Cell Secondary Battery for Dell Latitude C600/C500/C610/ C510 Notebooks,Tied (312-0110)		

COMMENTS
21 LAPTOPS

TOTAL QUOTE AMOUNT:	\$63,388.00		
Product Subtotal:	\$63,388.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

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**MEMORANDUM
FROM
THE DIVISION OF PURCHASING**

DATE: MARCH 15, 2002

TO: BILL O'KELLY _____
ITG DIRECTOR

Janet Sheehan
FROM: JANET SHEEHAN, CPPB
PURCHASING DIRECTOR

RE: BLUE SHEET # 20020271

PROJECT: 426 Dell PC's For The FY01-02 Refresh Program

TYPE: Florida State Contract

AWARDED TO: Dell Marketing L.P.

When you have finished your review of this package (and signed off), please forward it Kristie Kroslack in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Bob Franceschini at 689-7385.