

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20020250

1. REQUESTED MOTION:

ACTION REQUESTED: Approve Bid Waiver # W-020337 to waive the formal quotation procedure and allow the Lee County Solid Waste Division to purchase one (1) John Deere Model 644H front-end loader from Nortrax Equipment Co. at a price of \$193,626.12. It should be noted that this price is from Florida State Contract #760-001-99-1 which expired several months ago; but is being honored by Nortrax Equipment. A bid waiver has been requested due to the urgent need to obtain this equipment as quickly as possible prior to the requirement to transfer waste to Hendry County. The anticipated schedule was shortened by four months based on the latest Waste Management, Inc. estimate of remaining landfill capacity at the GCLF.

WHY ACTION IS NECESSARY: According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 3/21/00, purchases over \$50,000.00 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Provides the Solid Waste Division with the appropriate piece of equipment required to load transfer trucks with bypass solid waste prior to transfer to the Lee/Hendry landfill.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

A 8 A

3. MEETING DATE:

03-26-2002

4. AGENDA:

CONSENT
ADMINISTRATIVE
APPEALS

PUBLIC
WALK ON
TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

STATUTE
 ORDINANCE
 ADMIN. AC-4-1
 CODE
 OTHER

6. REQUESTOR OF INFORMATION:

A. COMMISSIONER
B. DEPARTMENT Public Works
C. DIVISION Solid Waste

BY: Lindsey Sampson, Director

Lindsey Sampson

7. BACKGROUND:

--BACKGROUND BEGINS ON PAGE TWO--

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
	<i>JR</i> <i>RF 3-12-02</i>	<i>N/A</i>		<i>Adrian</i> <i>Steele</i>	OA <i>3-13-02</i>	OM <i>3/13/02</i>	Risk <i>3/14</i>	GC <i>3/13</i>	<i>J. J. ...</i> <i>3-12-02</i>

10. COMMISSION ACTION:

APPROVED
 DENIED
 DEFERRED
 OTHER

Rec. by CoAtty
Date: *3/13/02*
Time: *9:00AM*
Forwarded To:
ADMIN
3/13/02 10:00AM

RECEIVED BY
COUNTY ADMIN.
3/13 10⁰⁰
COUNTY ADMIN.
FORWARDED TO:
3/14 8⁰⁰

--BACKGROUND CONTINUED FROM PAGE ONE--

On March 12, 2002, the Division of Purchasing received a request from the Lee County Solid Waste Division and the Division of Fleet Management to purchase one (1) John Deere Model 644H front-end loader from Nortrax Equipment Co. at a price of \$193,626.12. It should be noted that this price is from Florida State Contract #760-001-99-1 which expired several months ago; but is being honored by Nortrax Equipment. (According to research done by the Solid Waste Division, this price is approximately \$8,400.00 less than the same equipment currently offered on a GSA contract.)

A bid waiver has been requested due to the urgent need to obtain this equipment as quickly as possible prior to the requirement to transfer waste to Hendry County. The anticipated schedule was shortened by four months based on the latest Waste Management, Inc. estimate of remaining landfill capacity at the GCLF.

The Solid Waste Division will soon begin landfill operations at the Lee/Hendry landfill. It is often necessary to divert solid waste to the landfill because the WTE facility is operating at maximum capacity. Currently, when this occurs, collection packer trucks are simply sent to the Gulf Coast landfill. However, when the GCLF closes for Class I material it will not be practical to pay additional costs to send the packer trucks and additional 25 miles to Hendry County. This front-end loader is required by Solid Waste to load transfer trucks at the WTE facility for transport of Class I solid waste to Hendry.

Funding is available in CIP Project #200924, Account OB200924 40130.506430

ATTACHMENTS:

- (1) Department Request for a Bid Waiver
- (2) Quote from Nortrax Equipment Co.



Lee County
SOUTHWEST FLORIDA

INTEROFFICE MEMORANDUM
FROM

SOLID WASTE DIVISION

Phone: (941) 338-3302 Fax: (941) 461-5871

ATTACHMENT #1

Date: March 8, 2002

TO: Mr. Jim Lavender, Director
Public Works Department

From: Lindsey J. Sampson, P.E.
Director

SUBJECT: Bid Waiver for New Front-End Loader

The Solid Waste Division is recommending expediting the purchase of a large front-end loader using the specifications and pricing from a recently expired State Contract arrangement. This process will require approval by the BOCC of a bid waiver but will also provide the Division with a necessary piece of equipment in a timely fashion and at a competitive price (approximately \$193,000.00). Funds are available in the landfill CIP project.

This method is recommended as an alternative to utilizing an existing (federal) GSA contract that the County could 'piggy-back' on because the GSA price is approximately \$8,400.00 higher than the expired state contract price. It is also recommended over a bid request because of the urgency of obtaining the equipment. Delivery of this equipment will require 60-90 days and a bid request will require an additional 30-45 days.

The Division requires this equipment on an expedited basis because of the need to transition disposal of 'by-pass' waste from the Gulf Coast Landfill (GC) to the Lee/Hendry Landfill (LH). Waste Management has recently confirmed that air space at GC is depleting much more rapidly than previously anticipated due to high generation rates over that last three months. The County has had to divert more waste to GC than anticipated. This has moved the anticipated opening of LH from October, 2002 to June 2002. This front-end loader will be used to load solid waste (that can't be processed at the waste to energy plant) into transfer trucks to be sent to the LH landfill. Prior to the closing of GC, regular packer trucks were sent to GC when diversion from the WTE was necessary.

The Directors of Fleet Management and Purchasing have reviewed this recommendation and concur that this process can be used for an expedited purchase. If you agree, please sign the attached equipment request form. A blue sheet with the recommending motion will be provided for your signature.

Please call me if you have any questions.

cc: W. Newman
M. Rawlings
J. Sheehan

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT
EQUIPMENT AND VEHICLE REQUEST FORM
(PLEASE PRINT OR TYPE)

1. DEPARTMENT/DIVISION: (name) Solid Waste Division
(number) OB
2. REQUESTED BY: (print) William T. Newman PHONE #: (941) 338-3302
3. IS THIS A REPLACEMENT EQUIPMENT OR VEHICLE? () YES NO
If yes: Asset #: _____ Yr: _____ Make: _____ Model: _____ Meter: _____

4. WHAT TYPE OF EQUIPMENT OR VEHICLE ARE YOU REQUESTING?

Select all appropriate boxes:

- | | | | | | |
|---|--|----------------------------------|---|---------------------------------------|--------------------------------------|
| <input type="checkbox"/> Sedan | <input type="checkbox"/> Mid-Size | <input type="checkbox"/> 1/4 Ton | <input type="checkbox"/> 2 Door | <input type="checkbox"/> Cargo | <input type="checkbox"/> Gasoline |
| <input type="checkbox"/> Station Wagon | <input type="checkbox"/> Full-Size | <input type="checkbox"/> 1/2 Ton | <input type="checkbox"/> 3 Door L-Side | <input type="checkbox"/> 7 Passenger | <input type="checkbox"/> Diesel |
| <input type="checkbox"/> Sport Util Veh | <input type="checkbox"/> Regular Cab | <input type="checkbox"/> 3/4 Ton | <input type="checkbox"/> 3 Door R-Side | <input type="checkbox"/> 12 Passenger | <input type="checkbox"/> 4 Cylinder |
| <input type="checkbox"/> Pickup Truck | <input type="checkbox"/> Extended Cab | <input type="checkbox"/> 1 Ton | <input type="checkbox"/> 4 Door | <input type="checkbox"/> 15 Passenger | <input type="checkbox"/> 6 Cylinder |
| <input type="checkbox"/> Cab & Chassis | <input type="checkbox"/> Crew Cab | <input type="checkbox"/> Class 6 | <input type="checkbox"/> Utility Body ^ | <input type="checkbox"/> Sliding Door | <input type="checkbox"/> 8 Cylinder |
| <input type="checkbox"/> Van | <input type="checkbox"/> 2 Wheel Drive | <input type="checkbox"/> Class 7 | <input type="checkbox"/> Flat Bed ^ | <input type="checkbox"/> Swing Door | <input type="checkbox"/> 10 Cylinder |
| <input type="checkbox"/> Other | <input type="checkbox"/> 4 Wheel Drive ^ | <input type="checkbox"/> Class 8 | <input type="checkbox"/> Dump Truck ^ | <input type="checkbox"/> Single RW | <input type="checkbox"/> Dual RW |

Additional description for vehicles or equipment: John Deere Front loader 644H

See Attached Specifications

* Please provide detailed justification on separate sheet.

5. WHAT, IF ANY, SPECIAL OPTIONS OR ACCESSORIES ARE REQUIRED? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telescopic boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:

ALL COUNTY VEHICLES ARE ORDERED WITH FOLLOWING STANDARD OPTIONS: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.

- | | | | |
|---|---|--|---|
| <input type="checkbox"/> AM/FM/Cassette | <input type="checkbox"/> Bed-Liner | <input type="checkbox"/> Limited Slip | <input type="checkbox"/> Trailer Hitch Receiver |
| <input type="checkbox"/> Arrow Board ^ | <input type="checkbox"/> Strobe Light | <input type="checkbox"/> Power Win/Locks | <input type="checkbox"/> Tires - All Terrain |
| <input type="checkbox"/> Long Bed | <input type="checkbox"/> Floor - Carpet | <input type="checkbox"/> Seats - Cloth | <input type="checkbox"/> Tow Package |
| <input type="checkbox"/> Short Bed | <input type="checkbox"/> Floor - Rubber | <input type="checkbox"/> Seats - Vinyl | <input type="checkbox"/> Windows - Tinted |

6. WHAT WILL BE THE PRIMARY USE OF THE NEW EQUIPMENT OR VEHICLE? This loader will be used for loading solid waste into transfer trucks at the WTE facility for delivery to the Lee-Hendrey Landfill

^ Specify Dimensions or Model _____

**LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT
EQUIPMENT AND VEHICLE REQUEST FORM**
(PLEASE PRINT OR TYPE)

7. FUNDING SOURCE.

Vehicle Replacement Fund

Capital, Please Specify Account String 20092440130, 506430

Other, Please Specify Account String _____

If needed, please provide additional account strings: _____

8. WE ARE AUTHORIZING A PURCHASE NOT TO EXCEED: \$ 193,626.12

<u><i>William M. ...</i></u> REQUESTED BY	<u>3/11/02</u> DATE	_____ 1 ST LEVEL APPROVAL	_____ DATE
--	------------------------	---	---------------

_____ 2 ND LEVEL APPROVAL	_____ DATE	_____ DIVISION DIRECTOR	_____ DATE
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Option 1: QUOTES AND REQUISITION. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to issue a requisition using the account string(s) provided above.

Option 2: VEHICLE REPLACEMENT FUND PURCHASES. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to purchase the equipment or vehicle using motor pool funds (formerly known as surcharge funds).

<u><i>Lindsay J. ...</i></u> DEPARTMENT DIRECTOR	<u>3/11/02</u> DATE
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<u><i>[Signature]</i></u> * COUNTY MANAGER / DESIGNEE	<u>3.11.02</u> DATE
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* REQUIRED FOR ALL PURCHASES BETWEEN \$ 25,000 - \$50,000.

SUBMIT THIS COMPLETED FORM TO FLEET MANAGEMENT

<input type="checkbox"/> RECOMMENDED	<input type="checkbox"/> N.R.A.T.T.	_____ FLEET ACQUISITION SPECIALIST	_____ DATE
--------------------------------------	-------------------------------------	---------------------------------------	---------------

<input type="checkbox"/> APPROVED	<input type="checkbox"/> DECLINED	_____ FLEET MANAGER	_____ DATE
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4343 N.W. 76th Avenue
Miami, FL 33166
Phone: 305-682-5740
Fax: 305-513-4353

ATTACHMENT #2

Nortrax Equipment Co.

Fax

To: William Newman **From:** Eny Sanchez, Government Sales

Fax: 941-338-3304 **Date:** 3/8/02

Phone: 941-338-3302 **Pages:** 6

Re: John Deere 644H Waste Handler Quote **CC:**

Urgent For Review Please Comment Please Reply Please Recycle

•Comments:

Bill,

Here is the revised price you requested. Nortrax will honor the Florida State Contract Discount of 35.54% off list for your purchase of the 644H Waste Handler Loader. Please call me if you have any questions.

Eny Sanchez

644H Loader

Mar 8, 2002 2:55:57 PM CST

Configured Price:
\$246,868.00

Price and availability subject to change. Prices in US Dollars. Taxes, extended warranty and freight charges are extra.

Your quote has been sent. Please print a copy for your records.

Configured Features- Required

BASE MACHINE \$186,739.00
6460T 644H Loader

MACHINE CONFIGURATION No Charge
1030 644H Complete Waste Handler

NOTE:
* Requires AT224626, 644H Complete Waste Handler Package. (See G.R. Manufacturing, Inc. in the Referral Attachments section.)

HYDRAULIC SYSTEM \$2,040.00
2840 Three Spool Valve, Single Lever Control with Auxiliary Control Lever for Third Function

NOTE:
* 1 lever controls both boom and bucket and 2nd lever controls auxiliary functions.
* Includes auxiliary hydraulic lines to boom cross tube.

AXLE \$3,915.00
3065 Axles with Front and Rear Limited Slip Differential

WHEELS AND TIRES (FOUR) \$4,995.00
4743 23.5-25 20 PR L3 Tubeless, General (LD ND LCM) or Firestone (SRG LD)

BATTERIES In Base Price
7020 Two Batteries, Standard Duty

NOTE:
* 750 cold cranking amps, 150 minute reserve each.

Preliminary Price: \$210,047.00

Discount: -\$0.00

Sub Total: \$210,047.00

Referral Attachment Total: +\$36,821.00

Configured Price: \$246,868.00

Dealer Price \$246,868.00

Government Discount: 35.64% (\$87,736.88)

Freight: \$0.00

Pemberton 7.0 Yard Grapple Bucket \$17,500.00

Foam Filling Tires (4) 23.5x25 \$6,500.00

3 Year / 5,000 hour Full Warranty \$7,500.00

SMART 1000 hrs. PM Services \$2,995.00

34,495

Total Delivered Price: \$193,626.12

CUSTOMER INFORMATION

First Name: William

Last Name: Newman

Company: Lee County Solid Waste

Phone No: 941-338-3302

Email: Newmanwt@leegov.com

Expiration: 90 days

Deliver to Address: 10550 Buckingham Road
Ft. Myers, FL 33905
USA

DEALER INFORMATION

Sales Person:

Summary

644H Loader

Total Delivered Price:

\$193,626.12

Prices in US Dollars.

Mar 8, 2002 2:55:49 PM CST

Configured Features - Required

BASE MACHINE

6460T 644H Loader

MACHINE CONFIGURATION

1030 644H Complete Waste Handler

NOTE:

* Requires AT224626, 644H Complete Waste Handler Package. (See G.R. Manufacturing, Inc. in the Referral Attachments section.)

HYDRAULIC SYSTEM

2840 Three Spool Valve, Single Lever Control with Auxiliary Control Lever for Third Function

NOTE:

* 1 lever controls both boom and bucket and 2nd lever controls auxiliary functions.
* Includes auxiliary hydraulic lines to boom cross tube.

AXLE

3065 Axles with Front and Rear Limited Slip Differential

WHEELS AND TIRES (FOUR)

4743 23.5-25 20 PR L3 Tubeless, General (LD ND LCM) or Firestone (SRG LD)

BATTERIES

7020 Two Batteries, Standard Duty

NOTE:

* 750 cold cranking amps, 150 minute reserve each.

STEPS

7601 Steps Close Mounted to Frame

SEAT

8002 Air Suspension Cloth Deluxe Seat with Armrests

NOTE:

* Includes 3" seat belt with retractors.
* Recommend for use with code 8419 or 8422, Cab.

PRICING SUMMARY

Dealer Price:	\$246,868.00
Government Discount: 35.54%	(\$87,736.88)
Freight:	\$0.00
Pemberton 7.0 Yard Grapple Bucket	\$17,500.00
Foam Filling Tires (4) 23.5x25	\$6,500.00
3 Year / 5,000 hour Full Warranty	\$7,500.00
SMART 1000 hrs. PM Services	\$2,995.00
Total Delivered Price:	\$193,626.12

PRICING SUMMARY

CUSTOMER INFORMATION

First Name: William

Last Name: Newman

Company: Lee County Solid Waste

Phone No: 941-338-3302

Email: Newmanwt@leegov.com

Expiration: 90 days

Deliver to Address: 10550 Buckingham Road
Ft. Myers, FL 33905
USA

DEALER INFORMATION

Sales Person:

First Name: Eny

Last Name: Sanchez

Phone No: 3055925740

Email: eny.sanchez@nortrax.com

Address: NORTRAX SE
4343 NW 76TH AVE
MIAMI
FL, 331666415
US

ADDITIONAL INFORMATION

Summary

Page 2 of 4

(ROPS) CAB
8422 (ROPS) Quiet Cab with Air ConditioningAvailability 90 days from date of PO.
Pricing based on Florida State Contract
Discount.**NOTE:**

* Includes air conditioner, heater, defroster and pressurizer, front and rear intermittent windshield wipers and washers, 55 amp alternator, and (1) inside and (2) outside rear view mirrors. Left and right rear side windows open 2.5" (65 mm) for ventilation.
* Code 9015, 80 Amp Alternator, should be ordered if additional electrical load, such as radio, rotary beacon, lights, etc. are ordered.

BUCKETS

8550 Less Bucket with Pins

Configured Features - Optional

9015 80 Amp Alternator

NOTE:

* In lieu of 55-amp alternator.

9020 Trash Cover for 80 Amp Alternator

9042 In-Line Core 6 Fin Radiator

NOTE:

* For use in trash applications.
* For use when ambient temperature is less than 100 degrees F.
* Refer to Product and Training Info. Bulletin 98WL11 for detailed information on use of this code.
* In moderate or severe trash conditions, recommend use of G. R. Mfg. airtscreen-packages.
* Can be used with Code 9050, High Speed Blower Fan.

9150 Front and Rear Work Lights

9155 Heavy Duty Rear Lights Turn/Brake

9162 AM/FM/WB Radio with Cassette Player and Headliner

NOTE:

* Includes speakers and antenna.
* Does not require 9165 or 9170, Converters.

9170 10 Amp (12 Volt) Converter with Receptacle

Summary

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NOTE:

* For use with two way radios, cellular phones, amplifiers, lighting, etc.

9180 Master Electrical Disconnect Switch

9350 Fire Extinguisher

9375 9 Degree Axle Stop

NOTE:

* Required on 23.5 x 25 tires or when equipping machine with 20.5 x 25 tires and chains and with tire codes 4780 and 4787.

9903 Firestone Tires

9904 General Tires

Configured Features - Referral

Qty	Code	Description
1	AT224626	Complete (Includes All Options) Waste Handler Package, Installed

NOTE:

- * Recommended for use in waste, scrap, or recycling applications.
- Requires Custom Job Code 93B2, includes Hi-Lift Boom and Base Counterweight.
- Package includes:
 - Engine coolant heater (110 volt, 1000 watt)
 - Pad locks, engine side panels
 - Strobe light wired to master disconnect switch
 - Steering cylinders and guards
 - Lockable master disconnect switch in cab
 - Extreme service flex entry and flexible left rear access platform step
 - Rear Access Platform
 - Bucket cylinder hydraulic line/rod/sensor guard
 - Boom cylinder hydraulic line and cavity guards
 - Lower boom and bucket grease fitting guards
 - Hydraulic operated extreme service bottom guards
 - Extreme service transmission side guards
 - Articulation joint guards
 - Extreme service loader frame cover
 - Rear loader frame cover
 - Full frontal cab window guard (does not meet SAE J1084 standards)
 - Drive shaft guard
 - Axle seal guards
 - Airstream group includes:
 - Low profile hood with mounted trapezoidal inlet

Summary

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screen

- Engine precleaner with adapter
 - Engine rubber baffle
 - Perforated/corrugated engine side shields
 - Blast baffle
 - Turn lights with extreme service guard
 - Roof mounted A/C condenser
 - Engine pre-lubrication system with oil evacuation
 - Reversible fan
 - 4th Gear disabled
 - * Requires Codes 7601 Steps, 8422 Cab, 9015 Alternator, 9020 Cover, 9042 Radiator, 9150 Lights, 9170 Converter, 9180 Disconnect Switch.
 - * Cannot be used with Codes 9050 Blower Fan, 9250 Front Fenders, 9260 Rear Fenders, 9270 Shields, 9280 Guards, 9310 Optional Counterweight, and 9500 High Lift Boom.
-