

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20130620

1. ACTION REQUESTED/PURPOSE:

Verizon Wireless is a provider to the County of a variety of wireless connectivity services. This includes our entire inventory of Apple iPads; air cards for laptop computers; cell phones; and other devices essential to everyday operations. Collectively, the expenditure for these services has exceeded \$100,000 annually; therefore Board approval is requested for the following:

- (A) Approve Project # EX130529 for the annual expenditure of \$100,000 via Florida State Contract No. 10/11-008C for the purchase of County-wide connectivity services for air cards and Mi-Fi devices from Verizon Wireless.
- (B) Approve Project # EX130530 for the annual expenditure of \$125,000 via Florida State Contract No. 10/11-008C for the purchase of County-wide connectivity services for tablet devices from Verizon Wireless.
- (C) Approve Project # EX130531 for the annual expenditure of \$75,000 via Florida State Contract No. 10/11-008C for the purchase of County-wide connectivity services for modems and telemetry devices from Verizon Wireless.
- (D) Approve Project # EX130532 for the annual expenditure of \$125,000 via Florida State Contract No. 10/11-008C for the purchase of County-wide connectivity for cellular telephone devices from Verizon Wireless.
- (E) Allow the use of Florida State Contract No. 10/11-008C for these services through its current expiration date of 1/19/17; and grant permission to continue to utilize this contract for any additional renewal periods between the State and the awarded vendor.
- (F) Approve an estimated annual total expenditure for all connectivity services of \$425,000.
- (G) Authorize the Chair on behalf of the Board to execute any contracts and agreements that may be required by the terms and conditions of Florida State Contract No. 10/11-008C for the provision of these connectivity services.

2. FUNDING SOURCE:

Funding will be available from the individual department or division's budget.

3. WHAT ACTION ACCOMPLISHES:

Provides the County with a reliable vendor to obtain a suite of necessary wireless communication services in a cost effective, efficient and timely manner.

4. MANAGEMENT RECOMMENDATION: Approve.

5. Departmental Category: C7B

6. Meeting Date: 8/20/2013

7. Agenda:

Consent

8. Requirement/Purpose: *(specify)*

- ☐ Statute
- ☐ Ordinance
- ☒ Admin Code AC-4-1
- ☐ Other

9. Request Initiated

Commissioner:

Department: PROCUREMENT
MANAGEMENT

Division: No Divisions

By: Robert Franceschini

10. Background:

The Division of Procurement Management is tasked with obtaining connectivity services for the County's air cards, tablets, modems, cell phones, and other wireless devices. This responsibility includes administering the contract and monitoring the level of services provided by the awarded vendor.

Sprint Solutions has been the wireless service provider of choice for the County over the past several years; and is our current awarded vendor via Board approved piggyback PB130023. As overseer of this contract, Procurement

11. Required Review:

<i>Robert Franceschini</i>	<i>Robert Franceschini</i>	<i>Anne Henkel</i>	<i>David Harris</i>	<i>Dawn Perry-Lehnert</i>	<i>Roger Desjarlais</i>
PROCUREMENT MANAGEMENT	Purchasing	Budget Analyst	Budget Services	County Attorney	County Manager

12. Commission Action:

has received several complaints from various departments and divisions over the past several months regarding connectivity issues through Sprint. These include: Air cards that do not connect and communicate; Cellular service plagued by dropped calls, delayed delivery of text messages, and areas within the County where there is simply no cell phone service/signal at all. The issues have been brought to Sprint's attention and, despite their best efforts, have not been rectified. It is worth noting that these issues are impacting emergency and other essential personnel. Consequently, the connectivity issues have the potential to increase the County's liability should the necessary response be lacking or delayed due to communication issues. To address the issues, several departments and divisions have switched their service to Verizon Wireless and have found that this solves the problems. The number of changeovers together with other wireless services provided by Verizon Wireless under Florida State Contract No. 10/11-008C have driven the annual expenditure to over \$100,000; thus necessitating Board approval.

It is not the intent of this requested action to sever the County's relationship with Sprint Solutions. The County enjoys extremely competitive pricing from this provider as well as acceptable service within their coverage area. Rather, Board approval of this request will give departments and divisions a competitively priced alternative to obtain the service levels they require.

Funds are available: From Individual Department or Division's Budget

Attachments:

(1) Florida State Contract No. 10/11-008C with Pricing Schedules