

		Iowa Fire Company	Pye-Barker Fire and Safety, LLC, DBA Naples Fire Protection	Total Fire Protection	Johnson Controls Fire Protection LP
Item	Description	Unit Price	Unit Price	Unit Price	Unit Price
1	Inspection Technician	\$ 80.00/HR	\$80.00/HR	\$79.00/HR	\$125/HR
2	Repair/Installation Technician	\$80.00/HR	\$120.00/HR	\$79.00/HR	\$125/HR
3	Materials Mark-up Extended amount = Estimated Material Cost x (1+mark-up percentage).	15%	25%	15%	20%
4	Mark-up on equipment and 3 <sup>rd</sup> party testing	10%	10%	10%	10%
5	Inspection Tech Evening/Week end	\$95/HR	\$120/HR	\$110/HR	\$155/HR
6	Repair Tech Evening/Week end	\$95/HR	\$180/HR	\$110/HR	\$155/HR
7	Inspection Tech Holiday	\$160/HR	\$120/HR	\$110/HR	\$235/HR
8	Repair Tech Holiday	\$160/HR	\$180/HR	\$110/HR	\$235/HR