



FORMAL QUOTATION #Q-110236	LEE COUNTY, FLORIDA TABULATION SHEET					
OPENING DATE: SEPTEMBER 6, 2011	FOR					
BUYER: CHRIS JEFFCOAT	STEP-TWO-PRICING FOR VEHICLE REPAIR PARTS FOR FLEET MANAGEMENT					
VENDORS	NAPA AUTO PARTS	PARTS DEPOT INC.	SUPER PARTS			
COPIES PROVIDED	YES	YES	YES			
DISCOUNTS OFF MANUFACTURER SUGGEST LIST PRIC SCHEDULES:						
(1.) BELTS & HOSES	69%	68%	64%			
MANUFACTURER(S)	NAPA GATES	GATES	A.C. DELCO			
(2.) IGNITION & WIRE	60%	63%	60%			
MANUFACTURER(S)	ECHLIN, BELDIN	STANDARD IGNITION	AIRTEX (IGN)ACO (WIRES)			
(3.) EMISSIONS, CARBURETOR, FUEL INJECTION & EXHAUST	60%	63%	60%			
MANUFACTURER(S)	STANT, ECHLIN	STANDARD IGNITION, STANT	AIRTEX, MOTORAD			
(4.) BRAKES, HARDWARE & LININGS	55%	68%	62%			
MANUFACTURER(S)	UNITED, AFFINIA	WAGNER, DORMAN, RDR	A.C. DELCO OURASTOP, BENDIX			
(5.) DRIVETRAIN & CHASISIS	58%	65%	60%			
MANUFACTURER(S)	DANA	MOOG, PRECISION	A.C. DELCO			
(6.) EXHAUST COMPONENTS	50%	67%	50%			
MANUFACTURER(S)	WALKER	WALKER	DORMAN			
(7.) ELECTRICAL (MOTORS, SWITCHES, ETC.)	57%	56%	60%			
MANUFACTURER(S)	RAYLOC	USA INDUSTRIES	AIRTEX, MPA			
(8.) FILTERS, OIL AIR, ETC.	85%	83%	59%			
MANUFACTURER(S)	NAPA WIX	WIX	A.C. DELCO			
(9.) AUTOMOTIVE BEARINGS	55%	64%	60%			
MANUFACTURER(S)	SKF	BOWER, BCA, RDR	TIMKEN, BENDIX			
(10.) SEALS (GREASE & OIL SEALS)	60%	65%	60%			
MANUFACTURER(S)	CHICAGO, RAWHIDE, NATIONAL	NATIONAL	TIMKEN			
(11.) GENERAL SERVICE LINE (CAR & TRUCK ACCESSORIES, EQUIPMENT, BULBS, LIGHTS & LENSES)	55%	60%	50%			
MANUFACTURER(S)	BALKAMP, WAGNER	CHAMP SERVICE LINE, PETERSON LIGHTING, WAGNER	DORMAN, GE			
(12.) CHEMICALS (SPRAY LUBRICANTS, CLEANERS, ETC.)	55%	55%	50%			
MANUFACTURER(S)	MAC, CRC, 3M	LUCUS, CRC, 3M, GUNK, PERMATEX	RADIATOR SPEC, CRC, BLASTER			
(13.) HEATING & COOLING COMPONENTS (COMPRESSORS, RADIATORS, ETC.)	65%	53%	45%			
MANUFACTURER(S)	FOUR SEASONS, SPECTRA, A 1 CARDONE	GLOBAL PARTS DISTRIBUTORS, OSC	PRIME SOURCE, A.C. DELCO			
(14.) SPEED CONTROL AND GAUGES	60%	60%	50%			
MANUFACTURER(S)	ECHLIN	EQUUS	DORMAN			
(15.) MISCELLANEOUS SHOP SUPPLIES (GLOVES, BATTERIES, ETC.)	45%	60%	50%			
MANUFACTURER(S)	RAY O VAC, SAS, KIMBERLY CLARK	CHAMP SERVICE LINE, MILTON	MAGID, GE, DORMAN, PERMATEX			

