

<b>Blue Sheet No. 20150720</b>	<b>Lee County Board Of County Commissioners Agenda Item Report Meeting Date: 1/5/2016</b>	<b>Item No. 20</b>
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**TITLE:**

Approve the Annual Purchase of Vehicle Repair Parts

**ACTION REQUESTED:**

A) Approve award of project N-160043 the PURCHASE OF VEHICLE REPAIR PARTS FOR COUNTY-WIDE USE, via a negotiated discount pricing agreement based on the competitively bid pricing of the National Joint Powers Alliance (NJPA) Contract No. 031212-GPC from Genuine Parts Company d/b/a NAPA Auto Parts.

B) Approve an annual county-wide expenditure of \$500,000 for parts under this agreement.

C) Approve an initial term through April 12, 2017 and grant the Procurement Director, with County Administration approval, the authority to re-negotiate this contract for vehicle repair parts utilizing future NJPA bids awarded to NAPA as the basis for negotiation if doing so is in the best interest of Lee County.

D) Authorize the Board Chair on behalf of the BOCC to execute and sign the accompanying Service Provider Agreement and any other ancillary documentation.

**FUNDING:**

This amount is included in the FY15-16 budgets for Fleet Management, Solid Waste, and Lee Tran.

Various.

**WHAT ACTION ACCOMPLISHES:**

Approves the award of project N-160043 the PURCHASE OF VEHICLE REPAIR PARTS FOR COUNTY-WIDE USE, via a negotiated discount pricing agreement based on the competitively bid pricing of the National Joint Powers Alliance (NJPA) Contract No. 031212-GPC from NAPA Auto Parts. The annual expenditure for these parts is \$500,000. Term of the agreement is through April 12, 2017 with a request for authority to re-negotiate the agreement utilizing future NJPA bids awarded to NAPA as the basis for negotiation. This enables Fleet Management, Solid Waste and Lee Tran to purchase parts at discounts that bring the cost to a level less than what the County was paying in 2011.

**MANAGEMENT RECOMMENDATION:**

Approve.

<b>Requirement/Purpose: (specify)</b>	<b>Request Initiated</b>
<input type="checkbox"/> Statute <input type="checkbox"/> Ordinance <input checked="" type="checkbox"/> Admin Code AC-4-1 <input type="checkbox"/> Other	<b>Commissioner:</b> <b>Department:</b> PROCUREMENT MANAGEMENT <b>Division:</b> No Divisions <b>By:</b> Mary Tucker

**Background:**

<b>Required Review:</b>					
<b>Mary Tucker</b>	<b>Anne Henkel</b>	<b>Mary Tucker</b>	<b>Peter Winton</b>	<b>Corris L. McIntosh Jr.</b>	<b>Peter Winton</b>
PROCUREMENT MANAGEMENT	Budget Analyst	Purchasing	Budget Services	County Attorney	County Manager

Fleet Management and Procurement have teamed up to negotiate an annual contract for the purchase of vehicle repair parts.

The negotiation used the pricing obtained by the National Joint Powers Alliance (NJPA) cooperative as a baseline. This pricing is on a contract offered through NJPA and is the result of a solicitation that was bid as a national contract with the intent of offering it to public entities throughout the country for their use as an alternative to bidding out these parts. It was awarded to Genuine Parts Company d/b/a NAPA Auto Parts under NJPA Contract No. 031212-GPC.

The benefits to the County of this negotiated contract are:

- The negotiated discount structure enables the County to purchase parts at pricing levels less than what the County was paying in 2011 (see attached spreadsheet).
- Value add components such as free daily deliveries, obsolete parts inventory change over at no cost, and free training are included (see attached NAPA proposal).
- The retention of a proven supplier who is known to the County and understands its specific parts inventory requirements.

Therefore, approval is requested of the award of project N-160043 the PURCHASE OF VEHICLE REPAIR PARTS FOR COUNTY-WIDE USE, via a negotiated discount pricing agreement based on the competitively bid pricing of the National Joint Powers Alliance (NJPA) Contract No. 031212-GPC to Genuine Parts Company d/b/a NAPA Auto Parts. The county-wide annual expenditure for these parts is \$500,000. Term of the agreement is through April 12, 2017 with a request for authority to re-negotiate the agreement utilizing future NJPA bids awarded to NAPA as the basis for negotiation.

1. Parts Pricing Spreadsheet
2. NAPA Proposal
3. Sample Service Provider Agreement
4. NJPA Contract Documents