# CONTRACT SUMMARY INFORMATION

SUMMARY: Purchase is made in accordance with the Terms and

Conditions of Lee County Solicitation Number

RFP180170LAC.

Solicitation No.: RFP180170LAC

Project Title: VCB – Tourism Sales & Promotion Representative

Procurement Analyst: Adam Brooke

Start Date: 4/2/19

Expiration Date: 4/1/2021 Renewed Once

Board Date: 1/15/2019

Agenda Item Report No.: 32

Term: One Year

Renewal Options: Two, One-year renewal options

Address Book No.: 103079

Awarded Vendor: Florida Travel Marketing, Inc.

Contact Person: Shelley Crant-Baggot

Phone No.: 239.945.0420 Fax No.: 239.945.6212

Cell Phone/Pager No.:

Email Address: Shelleycrant@mac.com

Local Business Tax No.: 8701178 Local Vendor Preference Used: No

#### Notes:

In accordance with this Agreement, the County shall pay the Vendor for actual work performed at the hourly rates set forth below, plus expenses as further described herein, in a total amount not to exceed \$250,000.00.

## **Lee County Hourly Rate**

For all work performed by the Vendor in Lee County, Florida, the Vendor shall bill the County at a rate of \$77.00 per hour, per Vendor-assigned staff member (the "Lee County Hourly Rate"). The Vendor shall assign one (1) staff member per task, unless the County and the Vendor agree that more staff members are necessary. The Lee County Hourly Rate is "fully burdened" and includes all costs of taxes, benefits, overhead, etc. The Vendor shall not

be eligible to receive any reimbursement for transportation or other meal and travel allowances for any work done within Lee County.

The Vendor's invoices for all billing at the Lee County Hourly Rate must clearly detail the work hours and locations, and the services performed.

## **Domestic Hourly Rate**

For all work performed by the Vendor when traveling outside of Lee County, Florida, but within the United States of America, the Vendor shall bill the County at a rate of \$118.00 per hour (the "Domestic Hourly Rate"). The Domestic Hourly Rate is "fully burdened" and includes all costs of taxes, benefits, overhead, etc. The Vendor shall not be eligible to receive any reimbursement for transportation or other meal and travel allowances.

The Vendor's invoices for all billing at the Domestic Hourly Rate must clearly detail the work hours and locations, and the services performed.

#### **Reimbursement for Expenses**

For any reimbursement by County to Vendor of out-of-pocket, non-personnel expenses and costs, all requests for reimbursement must be accompanied by a receipt showing payment by the Vendor.