



# OSCEOLA COUNTY SOLICITATION TABULATION SHEET

## Procurement Services

1 Courthouse Square, Suite 2300  
 Kissimmee, FL 34741  
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Solicitation Number: AR-16-5644-IS  
 Solicitation Title: Sign Materials Reflective Sheeting  
 Solicitation Opening Date: December 29, 2015  
 Solicitation Opening Time: 2:00 PM Local Time

VENDOR NAME→		3M Company St. Paul, MN			Universal Signs and Accessories Fort Pierce, FL			Osburn Associates, Inc. Logan, OH		
ITEM	Solicitation Evaluation Category ↓	Quantity Rolls	Unit Price	Extended price	Quantity Rolls	Unit Price	Extended price	Quantity Rolls	Unit Price	Extended price
<b>Group 1</b>										
1	Product shall be 3M ElectroCut Transparent Overlay Film Series 1170, or equivalent at minimum.	30	\$444.00	\$13,320.00	30	\$600.00	\$18,000.00	30	\$534.00	\$16,020.00
	Custom Sizes (standard other than list	Per Square Ft.	\$0.74		Per Square Ft.	\$1.00		Per Square Ft.	\$0.89	
<b>Total Group 1</b>				\$13,320.00			\$18,000.00			\$16,020.00
<b>Group 2</b>										
2a.	Product shall be 3M DG3 Series 4000 or equivalent at minimum.	2	\$877.50	\$1,755.00	2	\$1,125.00	\$2,250.00	2	\$1,087.50	\$2,175.00
		4	\$1,053.00	\$4,212.00	4	\$1,350.00	\$5,400.00	4	\$1,305.00	\$5,220.00
		2	\$1,404.00	\$2,808.00	2	\$1,800.00	\$3,600.00	2	\$1,740.00	\$3,480.00
	Custom Sizes (standard other than list	Per Square Ft.	2.34		Per Square Ft.	3.05		Per Square Ft.	2.90	
2b.	Product shall be 3M DG3 Series 4000 or equivalent at minimum.	2	\$351.00	\$702.00	2	\$450.00	\$900.00	2	\$435.00	\$870.00
		2	\$702.00	\$1,404.00	2	\$900.00	\$1,800.00	2	\$870.00	\$1,740.00
		4	\$877.50	\$3,510.00	4	\$1,125.00	\$4,500.00	4	\$1,087.50	\$4,350.00
		2	\$1,053.00	\$2,106.00	2	\$1,350.00	\$2,700.00	2	\$1,305.00	\$2,610.00
		2	\$1,404.00	\$2,808.00	2	\$1,800.00	\$3,600.00	2	\$1,740.00	\$3,480.00
	Custom Sizes (standard other than list	Per Square Ft.	2.34		Per Square Ft.	3.05		Per Square Ft.	2.90	
<b>Total Group 2</b>				\$29,835.00			\$38,250.00			\$36,975.00
<b>Group 3</b>										
	Product shall be 3M HIP Reflective Series 3930 or equivalent at minimum.	2	\$94.50	\$189.00	2	\$130.50	\$261.00	2	\$121.50	\$243.00
		2	\$126.00	\$252.00	2	\$174.00	\$348.00	2	\$162.00	\$324.00
		10	\$189.00	\$1,890.00	10	\$261.00	\$2,610.00	10	\$243.00	\$2,430.00
		2	\$252.00	\$504.00	2	\$348.00	\$696.00	2	\$324.00	\$648.00
		10	\$315.00	\$3,150.00	10	\$435.00	\$4,350.00	10	\$405.00	\$4,050.00
		2	\$378.00	\$756.00	2	\$522.00	\$1,044.00	2	\$486.00	\$972.00
		2	\$504.00	\$1,008.00	2	\$696.00	\$1,392.00	2	\$648.00	\$1,296.00
		20	\$189.00	\$3,780.00	20	\$261.00	\$5,220.00	20	\$243.00	\$4,860.00

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	Custom Sizes (standard other than list	Per Square Ft.	\$0.84		Per Square Ft.	\$1.19		Per Square Ft.	\$1.08	
	<b>Total Group 3</b>			\$11,529.00			\$15,921.00			\$14,823.00
	<b>GROUP 4</b>	15921								
4	Product shall be 3M Engineering Grade Prismatic Series 3924s or equivalent at minimum.	2	\$720.00	\$1,440.00	2	\$1,192.50	\$2,385.00	2	\$895.50	\$1,791.00
		2	\$960.00	\$1,920.00	2	\$1,590.00	\$3,180.00	2	\$1,194.00	\$2,388.00
	Custom Sizes (standard other than list	Per Square Ft.	\$1.60		Per Square Ft.	\$2.70		Per Square Ft.	\$1.99	
	<b>Total Group 4</b>			\$3,360.00			\$5,565.00			\$4,179.00
	<b>GROUP 5</b>									
5	Product shall be 3M Series 3200 or equivalent at minimum.	6	\$222.00	\$1,332.00	6	\$222.00	\$1,332.00	6	\$204.00	\$1,224.00
		4	\$444.00	\$1,776.00	4	\$444.00	\$1,776.00	4	\$408.00	\$1,632.00
	Custom Sizes (standard other than list	Per Square Ft.	\$0.74		Per Square Ft.	\$0.75		Per Square Ft.	\$0.68	
	<b>Total Group 5</b>			\$3,108.00			\$3,108.00			\$2,856.00
	<b>GROUP 6</b>									
6	Product shall be 3M Scotchcal Electrocut Graphic Series 7725 or equivalent at minimum.	2	\$147.00	\$294.00	2	\$240.00	\$480.00	2	\$189.00	\$378.00
		2	\$294.00	\$588.00	2	\$480.00	\$960.00	2	\$378.00	\$756.00
	Custom Sizes (standard other than list	Per Square Ft.	\$0.49		Per Square Ft.	\$0.85		Per Square Ft.	\$0.63	
	<b>Total Group 6</b>			\$882.00			\$1,440.00			\$1,134.00
	<b>GROUP 7</b>									
7a.	Product shall be 3M 1160 Over-laminate or equivalent at minimum.	6	\$750.00	\$4,500.00	6	\$810.00	\$4,860.00	6	\$528.00	\$3,168.00
	Custom Sizes (standard other than list	Per Square Ft.	\$1.25		Per Square Ft.	\$1.40		Per Square Ft.	\$0.88	
7b.	Product shall be 3M Scotchlite 8519 Luster Over-laminate or equivalent at minimum.	2	\$436.50	\$873.00	2	\$435.00	\$870.00	2	\$324.00	\$648.00
	Custom Sizes (standard other than list	Per Square Ft.	\$0.72		Per Square Ft.	\$0.95		Per Square Ft.	\$0.54	
	<b>Total Group 7</b>			\$5,373.00			\$5,730.00			\$3,816.00
	<b>Group 8</b>									
8a	Product shall be 3M 680CR film or equivalent at minimum.	2	\$993.00	\$1,986.00	2	\$1,080.00	\$2,160.00	2	\$984.00	\$1,968.00
		4	\$1,986.00	\$7,944.00	4	\$2,145.00	\$8,580.00	4	\$1,968.00	\$7,872.00
	Custom Sizes (standard other than list	Per Square Ft.	\$3.31		Per Square Ft.	\$3.75		Per Square Ft.	\$3.28	
8b.	Product shall be 3M 680CR-10 film or equivalent at minimum.	2	\$1,068.00	\$2,136.00	2	\$1,010.00	\$2,020.00	2	\$1,062.00	\$2,124.00
		2	\$2,136.00	\$4,272.00	2	\$2,015.00	\$4,030.00	2	\$2,124.00	\$4,248.00
	Custom Sizes (standard other than list	Per Square Ft.	\$3.56		Per Square Ft.	\$3.60		Per Square Ft.	\$3.54	
	<b>Total Group 8</b>			\$16,338.00			\$16,790.00			\$16,212.00
	<b>Group 9</b>									

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9	Product shall be 3M Series 983 or equivalent at minimum.	2	\$55.00	\$110.00	2	\$95.00	\$190.00	2	\$56.75	\$113.50
		2	\$82.50	\$165.00	2	\$135.00	\$270.00	2	\$85.13	\$170.26
		2	\$110.00	\$220.00	2	\$175.00	\$350.00	2	\$113.50	\$227.00
	Custom Sizes (standard other than list	Per Square Ft.	\$2.20		Per Square Ft.	\$3.40		Per Square Ft.	\$2.27	
<b>Total Group 9</b>				\$495.00			\$810.00			\$510.76
<b>Group 10</b>										
10	Product shall be 3M Series 7930 or equivalent at minimum.	2	\$192.00	\$384.00	2	\$219.00	\$438.00	2	\$213.00	\$426.00
		2	\$240.00	\$480.00	2	\$273.75	\$547.50	2	\$266.15	\$532.30
		2	\$288.00	\$576.00	2	\$328.50	\$657.00	2	\$319.50	\$639.00
		2	\$384.00	\$768.00	2	\$438.00	\$876.00	2	\$426.00	\$852.00
		Custom Sizes (standard other than list	Per Square Ft.	\$0.64		Per Square Ft.	\$0.74		Per Square Ft.	\$0.71
<b>Total Group 10</b>				\$2,208.00			\$2,518.50			\$2,449.30
<b>Group 11</b>										
11	Product shall be 3M Series 3430 or equivalent at minimum.	6	\$210.00	\$1,260.00	6	\$234.00	\$1,404.00	6	\$213.00	\$1,278.00
		4	\$420.00	\$1,680.00	4	\$468.00	\$1,872.00	4	\$426.00	\$1,704.00
	Custom Sizes (standard other than list	Per Square Ft.	\$0.70		Per Square Ft.	\$0.80		Per Square Ft.	\$0.71	
<b>Total Group 11</b>				\$2,940.00			\$3,276.00			\$2,982.00
12	<b>TOTAL BID PRICE AS SUBMITTED</b>			<b>\$89,388.00</b>			<b>\$ 111,408.50</b>			<b>\$ 101,957.06</b>

Remarks: Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late. Shaded or circled total price indicates apparent low bidder subject to evaluation and review before an intent to award is made.

Rules: Failure to file a protest within the time prescribed in Section 3.32 of the Osceola County Administrative Code, (no later than 3 regular business days after the contract award is made by the Board or as delegated by the County Manager) shall constitute a waiver of proceedings under Chapter 3.00 of the Administrative Code. All bids accepted by the County are subject to the County's terms and conditions and any and all additional terms and conditions submitted by the bidders are rejected and shall have no force and effect unless receiving prior consideration and approval of the County in the form of Addenda to this bid.

OPENED BY: Ivette Santiago

VERIFIED BY: Ivette Santiago