



Kevin Ruane
District One

August 12, 2021

Cecil L. Pendergrass
District Two

Ray Sandelli
District Three

Brian Hamman
District Four

Frank Mann
District Five

Roger Desjarlais
County Manager

Richard Wesch
County Attorney

Donna Marie Collins
County Hearing Examiner

Mrs. Cristhianne Munguia
Allied Universal Corporation
3901 NW 115th Avenue
Miami, FL 33178

SUBJECT: Renewal of Annual Contract No. B200320DWJ
Sodium Hypochlorite for Water & Wastewater Facilities

Dear Ms. Munguia:

This is to inform you that Lee County agrees to renew the above subject contract for an additional one (1) year period, from 9/1/21 through 8/31/22.

We are hereby extending the annual contract for an additional one-year period under the same terms and conditions as the original award with the awarded price increase of .536 gallon.

If you have any questions regarding this letter, please contact me at (239) 533-8871.

Sincerely,

Kimberly Urban

Kimberly Urban
Contracts Analyst
Procurement Management Division

C: Project File



Kevin Ruane
District One

February 22, 2021

239-533-8871

Cecil L. Pendergrass
District Two

Ms. Cristhianne Munguia
Allied Universal Corporation
3901 NW 115th Avenue
Miami, FL 33178

Ray Sandelli
District Three

Brian Hamman
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District Five

Subject: Renewal of Annual Contract B200320DWJ
Sodium Hypochlorite for Water & Wastewater Facilities

Roger Desjarlais
County Manager

Richard Wesch
County Attorney

Dear Ms. Munguia:

Donna Marie Collins
County Hearing Examiner

The above-referenced annual contract will expire on August 31, 2021, unless renewed. Lee County is requesting that this annual contract be renewed for an additional one year period (9/1/21 – 8/31/22). Therefore, we are requesting that you choose one of the following options and return this letter to Lee County Procurement Management, Attn: Kimberly Urban, P.O. Box 398, Ft. Myers, FL 33902-0398, (Fax: 239-485-8383 or email kurban@leegov.com), within 15 calendar days from receipt. Failure to return by March 9, 2021, may, at the County's sole discretion, result in contract cancellation and/or rebid of solicitation. Due to the latest months significant price increases in Raw Material and Diesel, Allied will renew this contract for the 1st one year renewal option at the new price of \$0.536/gl, which will be

a. I want to continue performing under this annual contract for an additional one year period under the same terms and conditions as agreed upon in the above-referenced quotation.

As a condition of this renewal, the vendor agrees to provide Lee County with an updated insurance certificate upon expiration of the original certificate on file with the County.

b. I am not interested in extending this contract for an additional one-year period. Why? _____

Vendor:

Lee County:

Signature

Signature of Authorized Official

President / CEO
Title

Procurement Management Director
Title

3/29/2021
Date

8/11/21
Date



3901 NW 115 Avenue
Miami, Florida 33178
305-888-2623 office
305-885-4671 fax

March 29, 2021

Ms. Kimberly Urban
Contract analyst
Lee County Procurement Management
2115 Second Street, 1st. Floor
P.O. Box 398
Fort Myers, FL 33901

Subject: Bid B200320DWJ Sodium Hypochlorite

Dear Kimberly,

With regards to the price increase requested by Allied Universal Corporation for the supply of Sodium Hypochlorite to the County were pleased to supply the county with the following supporting reasons and documents.

The Bid Reference B200320DWJ for Sodium Hypochlorite for Water & Wastewater Facilities took place in 2020 and is reaching the first year anniversary September 1st, 2021 and the county would like to continue with the present bid for an additional year or ending August 31, 2022.

Allied Universal Corporation is willing to continue to service the county's needs with the Sodium Hypochlorite requirement with an additional price increase of \$0.02 per gallon or \$0.536 per gallon effective September 1, 2021.

Attached you will be able to see the number of letters received from the Chlor-Alkaly Industry during the last few months that supports such price increase. We should also mention that diesel fuel has gone up dramatically during the first quarter of this year.

Please let me know if you need anything else from us at this time.

3901 NW 115 Avenue
Miami, Florida 33178
305-888-2623

9501 Rangeline Road
Ft. Pierce, Florida 34987
772-464-6195

30 Neil Gunn Drive
Ellisville, MS 39437
601-477-2550

5215 W. Tyson Avenue
Tampa, Florida 33611
813-832-4868

8350 NW 93rd Street
Miami, Florida 33166
305-888-2623

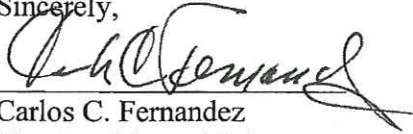
204 SCM Road
Brunswick, GA 31525
912-267-9470

1405 Possum Hollow Road
Ranger, GA 30734
706-334-7377

7160 Philips Highway
Jacksonville, FL 32256
904-619-6180

March 29, 2021
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Sincerely,

A handwritten signature in black ink, appearing to read 'Carlos C. Fernandez', written over a horizontal line.

Carlos C. Fernandez
Vice President of Sales
Allied Universal Corporation.

CC. Jim Palmer, President, CEO Allied Universal Corp.
Cristhianne Mungia, Bid Coordinator, Allied Universal Corp.