

AGENDA ITEM REPORT

DATE: August 4, 2026
DEPARTMENT: Utilities
REQUESTER: Talya Bickle
TITLE: Approve Contract Renewal and Amendment for Sodium Hydroxide

I. MOTION REQUESTED

- A. Approve Amendment No. 1 to the contract with Allied Universal Corporation, under Solicitation No. B220047DWJ, Sodium Hydroxide 25% and 50% (Caustic Soda), to increase the price of Sodium Hydroxide (50%) to \$940.00 per dry ton. The amendment will increase the contract amount by approximately \$26,663.96 annually.
- B. Approve contract renewal for the purchase of sodium hydroxide, from Allied Universal, under Solicitation No. B220047DWJ, through August 14, 2027.
- C. Authorize the County Manager or designee to execute the amendment on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves a contract amendment with Allied Universal Corporation under Solicitation No. B220047DWJ, Sodium Hydroxide 25% and 50% (Caustic Soda), increasing the contract price for 50% Sodium Hydroxide to \$940.00 per dry ton, representing a 6.94% price increase. Sodium hydroxide is a critical chemical used in Lee County's water and wastewater treatment processes for pH adjustment and corrosion control. The vendor initially requested a 12.51% price increase; however, through negotiations conducted by Procurement Management, the requested increase was reduced to 6.94%. The vendor attributed the increase to rising raw material costs and current market pricing trends. The amendment is expected to increase annual contract expenditure by approximately \$26,663.96. Total expenditure under the contract during the previous twelve-month period was \$404,124.63. This item also approves renewal of the contract through August 14, 2027.

III. BACKGROUND AND IMPLICATIONS OF ACTION

On May 17, 2022 ([Consent Item 28](#)), the Board of County Commissioners awarded B220047DWJ, Sodium Hydroxide 25% and 50% (Caustic Soda), to Allied Universal Corp. on an as-needed basis. The original term of the contract was for three-years with an option to renew for up to three additional years.

Allied Universal Corp. requested a price increase for Sodium Hydroxide (50%) in their renewal letter. There was no request to increase the price of Sodium Hydroxide (25%). The vendor provided supporting documentation citing raw material cost increases from their suppliers, as well as current market pricing trends.

Current Board approval will allow for a one-year contract renewal for Allied Universal Corp. and price increase from \$879.00 per dry ton to \$940.00 per dry ton (or 6.94% increase). This is the first price increase requested by the vendor since the contract was originally awarded in 2022.

Allied Universal Corp Sodium Hydroxide 25% and 50%

Utilities Average Annual Expenditures	\$437,629.76
Estimated Annual Increase	\$26,663.96
Anticipated Annual Cost	\$464,293.72

IV. FINANCIAL INFORMATION

Current Year Dollar Amount:	\$26,664
Included in the Current Budget?:	Yes
Fund:	Utilities Operating
Comments:	

Is this a revenue or expense item? Expense
Is this Discretionary or Mandatory? Discretionary
Will this item impact future budgets? No
Program: Utilities
Project: Supply of Sodium Hydroxide 25% and 50%
Account Strings: Various Operating and Capital Improvement

Fund Type? Enterprise

V. RECOMMENDATION

Approve

ATTACHMENTS:

3 -Signed Renewal Allied, 2 - Procurement Management Packetv2- LCUrev, 4 - B220047DWJ - Sodium Hydroxide - Allied Universal - Price Increase - Am 1 - VENDOR OCR (002)

REVIEWERS:

Lisa Donnelly, Utilities	Created/Initiated - 7/22/2026
Mary Tucker, Procurement	Approved - 7/24/2026
Talya Bickle, Utilities	Approved - 7/24/2026
Anne Henkel, Budget Services	Approved - 7/24/2026
Peter Winton, County Manager	Approved - 7/24/2026
Amanda Swindle, County Attorney	Approved - 7/27/2026
Marc Mora, County Manager	Final Approval - 7/28/2026