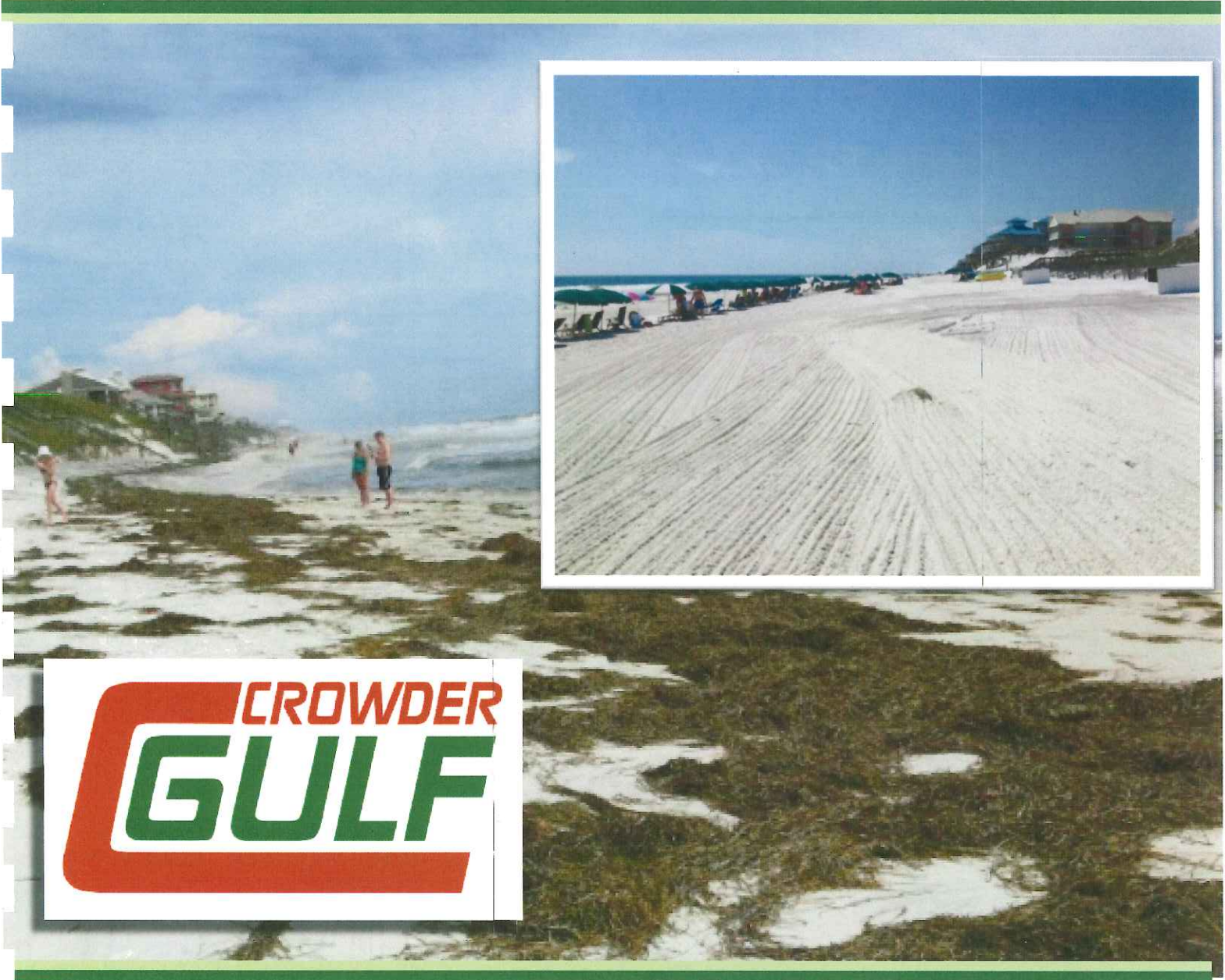


Lee County, FL

IFB: 130226 - Seaweed and Red Tide
Debris Collecting, Loading and Hauling

March 21, 2013 @ 12:30pm

PACKAGE TWO - ORIGINAL



*CrowderGulf is committed to protecting and
preserving our environment.*

*As part of this effort, our proposal is on
recycled paper.*

John Ramsay, President

5435 Business Parkway
Theodore, Alabama 36582

800-992-6207 Phone

251-459-7433 Fax

jramsay@crowdergulf.com

www.crowdergulf.com



Table of Contents

Required Documents

- Qualification Quote Form - Pricing
- Addendum Acknowledgement
- Modifications
- Anti-Collusion Statement
- DBE 10% Commitment
- Warranty/Guarantee Statement
- Insurance Requirements
- Affidavit Certification Immigration Laws
- Bidders Checklist
- Florida License
- Florida Business Registration
- Surety Reference Letter
- Bank Reference Letter
- Balance Sheet and Income Statement - **CONFIDENTIAL**

Lee County Southwest, Florida
*IFB 130226 Seaweed and Red Tide Debris
Collecting, Loading and Hauling*

LEE COUNTY, FLORIDA
QUALIFICATION QUOTE FORM
FOR
IFB130226

**Seaweed and Red Tide Debris Collecting, Loading and Hauling
(Step Two)**

DATE SUBMITTED: 03/19/13

VENDOR NAME: CrowderGulf Joint Venture, Inc.

TO: The Board of County Commissioners
Lee County
Fort Myers, Florida

Having carefully examined the "General Conditions", and the "Detailed Specifications", all of which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:

NOTE REQUIREMENT: IT IS THE SOLE RESPONSIBILITY OF THE VENDOR TO CHECK LEE COUNTY PROCUREMENT MANAGEMENT WEB SITE FOR ANY PROJECT ADDENDA ISSUED FOR THIS PROJECT. THE COUNTY WILL POST ADDENDA TO THIS WEB PAGE, BUT WILL NOT NOTIFY.

The undersigned acknowledges
receipt of Addenda numbers: Addendum 1 - 3/8/13

COST PER POUND \$ 0.93

(written words) Ninety Three cents per pound

WILL YOU DELIVER WITH YOUR OWN VEHICLE AS OPPOSED TO COMMON CARRIER?

YES X NO _____

Quoters should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the quote may be grounds to reject the quote.

Are there any modifications to the quote or specifications?

YES _____ NO X

Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the quoter being declared nonresponsive or to have the award of the quote rescinded by the County.



LEE COUNTY
SOUTHWEST FLORIDA
BOARD OF COUNTY COMMISSIONERS

(239) 533-5450

John E. Manning
District One

Cecil L. Pendergrass
District Two

Larry Kiker
District Three

Tammy Hall
District Four

Frank Mann
District Five

Doug Meurer
*Interim County
Manager*

Andrea Fraser
Acting County Attorney

Diana M. Parker
*County Hearing
Examiner*

March 8, 2013

SOLICITATION NO.: B-130226
SUBJECT: ADDENDUM NUMBER ONE

**REFERENCE: SEAWEED AND RED TIDE DEBRIS COLLECTING, LOADING
AND HAULING**

The following changes shall become a part of the Bid Documents and shall be as binding as if contained therein:

ITEM NO. 1

QUESTIONS AND ANSWERS

Q: How much has the county spent on clean up?

A: Lee County has not had any large events that have required the use of a contractor in the last 5 years.

Q: What is the minimum amount a contractor would be called out?

A: Currently County staff has been picking up fish when 15-20 fish appear within a 10x10 area. If county staff can't keep up and the fish gets piled up on the beach, then we will call the contractors.

Q: Where are the access points located?

A: Below is a list of access points currently being used. County staff will direct vendor on which ones to use at the time services are required.

- 50 Estero Blvd – for the shoreline and clean from Bowditch Point south to Crescent Beach Park.
- 27954 Hickory Blvd – for the shoreline from Collier County north to Little Hickory Island.
- 27890 Hickory Blvd, Bonita Springs, Access # 1
- 26082 Hickory Blvd, Bonita Springs, Access # 10
- 19925 Sanibel Causeway – for the Causeway Island Park A & B both gulf and bay sides.
- 26220 Hickory Blvd, Access # 9
- 26410 Hickory Blvd, Access # 8
- 26590 Hickory Blvd, Access # 7

Page one

Continuation of access points

- 26786 Hickory Blvd, Access # 6
- 27010 Hickory Blvd, Access # 5
- 27260 Hickory Blvd , Access # 4
- 27494 Hickory Blvd, Access # 3
- 27720 Hickory Blvd, Access # 2

BIDDER IS ADVISED, YOU ARE REQUIRED TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM WHEN SUBMITTING A BID. FAILURE TO COMPLY WITH THIS REQUIREMENT MAY RESULT IN THE BIDDER BEING CONSIDERED NON-RESPONSIVE.

ALL OTHER TERMS AND CONDITIONS OF THE BIDDING DOCUMENTS ARE AND SHALL REMAIN THE SAME.



Robert Franceschini, Director
Lee County Procurement Management

Rcvd. 

MODIFICATIONS:

None

Bidder shall submit his/her bid on the County's Proposal Quote Form, including the firm name and authorized signature. Any blank spaces on the Proposal Quote Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on County's Form may result in the Bidder/Bid being declared non-responsive by the County.

ANTI-COLLUSION STATEMENT

THE BELOW SIGNED BIDDER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS BID WITH OTHER BIDDERS AND HAS NOT COLLUDED WITH ANY OTHER BIDDER OR PARTIES TO A BID WHATSOEVER. NOTE; NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIALS (AS APPLICABLE).

FIRM NAME: CrowderGulf Joint Venture, Inc.BY (Printed): John RamsayBY (Signature): TITLE: President & CEOFEDERAL ID # OR S.S.# 01-0626019ADDRESS: 5435 Business ParkwayTheodore, AL 36582PHONE NO.: (800) 992-6207FAX NO.: (251) 459-7433CELLULAR PHONE/PAGER NO.: (251) 402-3677DUNS#: 195686477LEE COUNTY LOCAL BUSINESS TAX ACCOUNT NUMBER:
Will be provided upon awardE-MAIL ADDRESS: jramsay@crowdergulf.comDISADVANTAGED BUSINESS ENTERPRISE (DBE): not DBE - See DBE Statement



DISADVANTAGE / MINORITY / WOMEN / SMALL BUSINESS ENTERPRISE (D/M/W/SBE) UTILIZATION PLAN

As a matter of sound business practice, CrowderGulf is committed to promoting the use of small minority, disadvantaged firms and/or women owned small business firms for contract work whenever and wherever possible.

We currently maintain an active pre-qualified subcontractor database tracking current certifications of local and regional D/M/W/SBE qualified subcontractors. Subcontractors can mail, fax, e-mail or logon to www.crowdergulf.com to submit their company information for review. If necessary, additional outlets will be utilized including Newspapers, Publications, Websites, etc...


GOOD FAITH EFFORT

As required by each contract awarded, CrowderGulf will meet or exceed the goals and expectations on the local minority workforce population and the utilization of minority professional firms, consultants and/or suppliers. CrowderGulf affirms Lee County's commitment to maintain an emphasis and will maintain all requirements set forth by Lee County, Florida.

DBE Participation goal for Lee County, Florida - 10%

WARRANTY / GUARANTEE STATEMENT

All materials and/or services furnished under this bid shall be warranted by CrowderGulf to be free from defects and fit for the intended use.

CERTIFICATE OF LIABILITY INSURANCE				DATE (MM/DD/YY) 8/23/2011	
PRODUCER Point Clear Insurance Services LLC 368 COMMERCIAL PARK DRIVE FAIRHOPE, AL 36532-1910			THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.		
INSURED CrowderGulf Joint Venture 5435 Business Parkway Theodore, AL 36582-1675			COMPANIES AFFORDING COVERAGE		
			COMPANY A THE GRAY INSURANCE COMPANY		
			COMPANY B		
			COMPANY C		
COMPANY D					
COVERAGES THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.					
CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> OWNER'S & CONTRACTOR'S PROT	XSGL-073372	9/1/2011	9/1/2014	GENERAL AGGREGATE PRODUCTS - COMP/OP AGG Unlimited \$3,000,000.00
					PERSONAL & ADV INJURY \$1,000,000.00 EACH OCCURRENCE \$1,000,000.00 FIRE DAMAGE (Any one fire) \$50,000.00 MED EXP (Any one person) \$5,000.00
					COMBINED SINGLE LIMIT \$1,000,000.00 BODILY INJURY (Per person)
					BODILY INJURY (Per accident) PROPERTY DAMAGE
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	XSAL-074069	9/1/2011	9/1/2014	
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT OTHER THAN AUTO ONLY EACH ACCIDENT AGGREGATE
A	EXCESS LIABILITY <input type="checkbox"/> UMBRELLA FORM <input checked="" type="checkbox"/> OTHER THAN UMBRELLA FORM	GXS-042755	9/1/2012	9/1/2013	EACH OCCURRENCE \$4,000,000.00 AGGREGATE \$4,000,000.00
A	WORKER'S COMPENSATION AND EMPLOYERS' LIABILITY THE PROPRIETOR/ PARTNERS/EXECUTIVE OFFICERS ARE: <input checked="" type="checkbox"/> INCL <input type="checkbox"/> EXCL	XSWC-070693	9/1/2011	9/1/2014	<input checked="" type="checkbox"/> WC STATUS- TORY LIMITS <input type="checkbox"/> OTH ER
					EL EACH ACCIDENT \$1,000,000.00 EL DISEASE - POLICY LIMIT \$1,000,000.00 EL DISEASE - EA EMPLOYEE \$1,000,000.00
	OTHER				
DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS The certificate holder is an additional insured on all policies except Workers' Compensation and is provided a Waiver of Subrogation, at if required by written contract. The above insurance policies shall be primary and noncontributory to any other insurance policies maintained by the certificate holder, if required by written contract.					
Re: Disaster Recovery Services					
CERTIFICATE HOLDER Lee County Board of County Commissioners, a political subdivision and Charter County of the State of Florida, its agents, employees, and public officials Division of Procurement 1825 Hendry Street Fort Myers, FL 33901			CANCELLATION In the event of cancellation by The Gray Insurance Company and if required by written contract, 30 days written notice will be given to the Certificate Holder.		
			AUTHORIZED REPRESENTATIVE 		
GCF 00 50 01 01 12			THE GRAY INSURANCE COMPANY		

THE GRAY INSURANCE COMPANY

The below coverages apply if the corresponding policy number is indicated on the previous page.

A. Commercial General Liability

General Liability Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured (CGL Form# CG 20 10 11 85) when required by written contract.

Primary Insurance Wording Included when required by written contract.

Broad Form Property Damage Liability including Explosion, Collapse and Underground (XCU).

Premises/Operations

Products/Completed Operations

Contractual Liability

Sudden and Accidental Pollution Liability

Occurrence Form

Personal Injury

"In Rem" Endorsement

Cross Liability

Severability of Interests Provision

"Action Over" Claims

Independent Contractors coverage for work sublet

Vessel Liability - Watercraft exclusion has been modified by the vessels endorsement on scheduled equipment.

General Aggregate applies per project or equivalent.

B. Automobile Liability Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured when required by written contract.

C. Workers Compensation Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

U.S. Longshoremen's and Harbor Workers Compensation Act Coverage

Outer Continental Shelf Land Act

Jones Act (including Transportation, Wages, Maintenance, and Cure),

Death on the High Seas Act & General Maritime Law.

Maritime Employers Liability Limit: \$1,000,000

Voluntary Compensation Endorsement

Other States Insurance

Alternate Employer/Borrowed Servant Endorsement

"In Rem" Endorsement

Gulf of Mexico Territorial Extension

D. Excess Liability Policy Includes:

Coverage is excess of the Auto Liability, General Liability, Employers Liability, & Maritime Employers Liability policies

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured when required by written contract.

AFFIDAVIT CERTIFICATION
IMMIGRATION LAWS

SOLICITATION NO.: IFB130226 PROJECT NAME: Seaweed and Red Tide Debris Collecting Loading and Hauling

LEE COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY CONTRACTOR WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

LEE COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY CONTRACTOR OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(e) OF THE INA. **SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY LEE COUNTY.**

BIDDER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).


 Company Name: CrowderGulf Joint Venture, Inc.
John Ramsay, President & CEO 03/19/13
 Signature Title Date

STATE OF Alabama
COUNTY OF Mobile

The foregoing instrument was signed and acknowledged before me this 19th day of March

2013, by John Ramsay who has produced
(Print or Type Name)

Personally Known as identification.
(Type of Identification and Number)


Notary Public Signature

Jenny Todd

Printed Name of Notary Public

06/27/15

Notary Commission Number/Expiration



The signee of this Affidavit guarantee, as evidenced by the sworn affidavit required herein, the truth and accuracy of this affidavit to interrogatories hereinafter made. **LEE COUNTY RESERVES THE RIGHT TO REQUEST SUPPORTING DOCUMENTATION, AS EVIDENCE OF SERVICES PROVIDED, AT ANY TIME.**

LEE COUNTY PROCUREMENT MANAGEMENT - BIDDERS CHECK LIST

IMPORTANT: Please read carefully and return with your bid proposal. Please check off each of the following items as the necessary action is completed:

- ☒ 1. The Solicitation has been signed and with corporate seal (if applicable).
- ☒ 2. The Solicitation prices offered have been reviewed (if applicable).
- ☒ 3. The price extensions and totals have been checked (if applicable).
- N/A 4. Substantial and final completion days inserted (if applicable).
- ☒ 5. The original (must be manually signed) and 1 hard copy original and others as specified of the Solicitation has been submitted.
- ☒ 6. Two (2) identical sets of descriptive literature, brochures and/or data (if required) have been submitted under separate cover.
- ☒ 7. All modifications have been acknowledged in the space provided.
- ☒ 8. All addendums issued, if any, have been acknowledged in the space provided.
- ☒ 9. Licenses (if applicable) have been inserted.
- ☒ 10. Erasures or other changes made to the Solicitation document have been initialed by the person signing the Solicitation.
- ☒ 11. Contractor's Qualification Questionnaire and Lee County Contractor History (if applicable).
- ☒ 12. DBE Participation form completed and/or signed or good faith documentation.
- N/A 13. Bid Bond and/or certified Check, (if required) have been submitted with the Solicitation in amounts indicated. *see Surety Letter in Package 2.*
- ☒ 14. Any Delivery information required is included.
- ☒ 15. Affidavit Certification Immigration Signed and Notarized
- N/A 16. Local Bidder Preference Affidavit (if applicable)
- ☒ 17. The mailing envelope has been addressed to:

MAILING ADDRESS

Lee County Procurement Mgmt.
P.O. Box 398 or
Ft. Myers, FL 33902-0398

PHYSICAL ADDRESS

Lee County Procurement Mgmt.
1825 Hendry St 3rd Floor
Ft. Myers, FL 33901

- ☒ 18. The mailing envelope **MUST** be sealed and marked with:
Solicitation Number
Opening Date and/or Receiving Date
- ☒ 19. The Solicitation will be mailed or delivered in time to be received no later than the specified **opening date and time.** (Otherwise Solicitation cannot be considered or accepted.)
- N/A 20. If submitting a "NO BID" please write Solicitation number here _____
and check one of the following:
 _____ Do not offer this product _____ Insufficient time to respond.
 _____ Unable to meet specifications (why)
 _____ Unable to meet bond or insurance requirement.
 Other: _____

Company Name and Address:

**STATE OF FLORIDA****DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION****CONSTRUCTION INDUSTRY LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783****(850) 487-1395****COFFMAN, RANDY L
GULF EQUIPMENT CORPORATION OF ALABAMA
PO BOX 364
MOUNT HOLLY NC 28120**

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!

**STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND
PROFESSIONAL REGULATION****AC# 6236829****CGC1506124 07/31/12 128024136****CERTIFIED GENERAL CONTRACTOR
COFFMAN, RANDY L
GULF EQUIPMENT CORPORATION OF AL****IS CERTIFIED under the provisions of Ch.489 FS
Expiration date: AUG 31, 2014 L12073102109****DETACH HERE****THIS DOCUMENT HAS A COLORED BACKGROUND • MICROPRINTING • LINEMARK™ PATENTED PAPER****AC# 6236829****STATE OF FLORIDA****DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD****SEQ# L12073102109**

DATE	BATCH NUMBER	LICENSE NBR
07/31/2012	128024136	CGC1506124

The GENERAL CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2014

**COFFMAN, RANDY L
GULF EQUIPMENT CORPORATION OF ALABAMA
PO BOX 364
MOUNT HOLLY NC 28120****RICK SCOTT
GOVERNOR****DISPLAY AS REQUIRED BY LAW****KEN LAWSON
SECRETARY**

State of Florida

Department of State

I certify from the records of this office that CROWDER-GULF JOINT VENTURE, INC. is a corporation organized under the laws of the State of Florida, filed on September 3, 2002, effective September 3, 2002.

The document number of this corporation is P02000095020.

I further certify that said corporation has paid all fees due this office through December 31, 2013, that its most recent annual report/uniform business report was filed on January 8, 2013, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this is
the Eighth day of January, 2013*



Ken Datzner
Secretary of State

Authentication ID: CC2279939664

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.

<https://efile.sunbiz.org/certauthver.html>

SURETY ASSOCIATES, INC.

Telephone: 904-388-5002

Fax: 904-384-9827

CONSTRUCTION INSURANCE CORP.

Telephone: 904-388-1988

Fax: 904-388-8199

SURETY ASSOCIATES, INC.
CONSTRUCTION INSURANCE CORP.

REF: CROWDERGULF JOINT VENTURE, INC. –
Contractor

To Whom It May Concern:

Please accept this letter as evidence of our willingness to provide the necessary 100% performance and payment bonds to CROWDERGULF JOINT VENTURE, INC. in the event that they are the successful bidder for the above referenced project.

It has been our pleasure to provide surety credit for CROWDERGULF JOINT VENTURE, INC. for many years which we have never been called upon for a bond which we have not gladly provided, nor do we anticipate the contractor to undertake any project that we would hesitate to bond because of its size or nature.

We have a line of credit established with Arch Insurance Company, covering bonds on aggregate projects of 150 million and single projects in excess of \$50 million. Arch Insurance Company has an A.M. Best Rated Company of A, XV and is listed in the Federal Treasury Listing with underwriting limitations of \$61,578,000.00.

We regard this firm as one of the outstanding firms in the Construction Industry and, we feel the principals of CROWDERGULF JOINT VENTURE, INC. possess broad experience, financial responsibility and high integrity. Without reservation, we highly recommend CROWDERGULF JOINT VENTURE, INC. to you.

This letter is not an assumption of liability, nor should it be considered a bid bond or a performance bond.

Sincerely,

SURETY ASSOCIATES, INC.



James C. Congelio



8/2/12

Re: Bank reference for Crowder Gulf Joint Venture, Inc.

To whom it may concern:

Please use this letter of introduction as introduction to one of Regions Bank's valued customers Crowder Gulf Joint Venture, Inc. Regions is privileged to have serviced the operating accounts of the companies' since 1987, with all accounts handled in an exemplary manner.

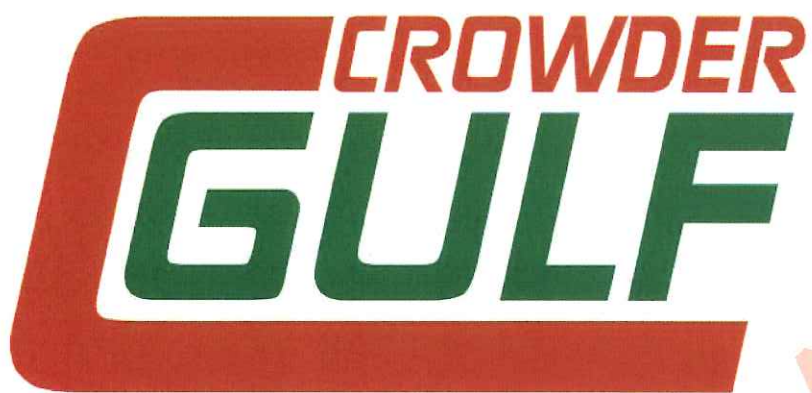
The company currently maintains balances in the mid/high eight figures and a line of credit of like size.

If you have any questions or concerns regarding this manner, please contact me directly at 251-690-1204.

Yours truly,

A handwritten signature in blue ink that reads "Edward E. Midyett".

Edward E. Midyett, CTP
Vice President, Regions Bank
Commercial and Industrial Banking
11 North Water Street
Mobile, AL. 36602
251-690-1204 (office)
251-408-2751 (cell)
251-690-1003 (fax)
edward.midyett@regions.com



**Financial Statements and
Supplementary Information
December 31, 2011 and 2010**



CROWDERGULF, LLC
FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION
DECEMBER 31, 2011 AND 2010

A Complete Confidential Financial Statement will be provided upon request.

CrowderGulf, LLC
BALANCE SHEETS
December 31, 2011 and 2010

ASSETS		
	<u>2011</u>	<u>2010</u>
CURRENT ASSETS		
Cash and cash equivalents	\$ 47,147,303	\$ -
Trade receivables, net of allowance for doubtful accounts	21,415,216	41,007,360
Prepaid insurance	46,479	112,647
Total current assets	<u>68,608,998</u>	<u>41,120,007</u>
PROPERTY AND EQUIPMENT		
Land	50,000	50,000
Building and improvements	326,794	217,178
Equipment and machinery	3,664,060	3,448,449
Total	4,040,855	3,715,627
Less: accumulated depreciation	(1,633,030)	(1,042,705)
Property and Equipment- net	<u>2,407,825</u>	<u>2,672,922</u>
OTHER ASSETS		
Non-current trade receivables, net of allowance for doubtful accounts	-	9,597,794
TOTAL ASSETS	<u>\$ 71,016,823</u>	<u>\$ 53,390,723</u>
LIABILITIES AND MEMBERS' CAPITAL		
CURRENT LIABILITIES		
Accounts payable	\$ 405,375	\$ 2,680,048
Accrued and withheld expenses	133,833	328,515
Retainage payable, current	1,341,772	1,066,976
Line of credit	-	1,996,228
Total current liabilities	<u>1,880,981</u>	<u>6,071,767</u>
NON-CURRENT LIABILITIES		
Retainage payable, non-current	-	543,910
MEMBERS' CAPITAL	<u>69,135,842</u>	<u>46,775,046</u>
TOTAL LIABILITIES AND MEMBERS' CAPITAL	<u>\$ 71,016,823</u>	<u>\$ 53,390,723</u>

See accompanying notes and auditor's report

CrowderGulf, LLC
STATEMENTS OF INCOME AND MEMBERS' CAPITAL
For the years ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
DISASTER RECOVERY INCOME	\$ 91,786,850	\$ 71,086,739
DIRECT COSTS	<u>61,185,917</u>	<u>50,098,906</u>
GROSS PROFIT	<u>30,600,932</u>	<u>20,987,833</u>
OPERATING EXPENSES		
Advertising	181,236	213,648
Insurance	84,604	69,955
Interest	45,285	11,324
Miscellaneous other operating	214,878	660,681
Office expense	208,633	277,287
Professional fees	155,784	25,829
Salaries and wages	2,694,631	1,319,332
Taxes and licenses	203,610	163,489
Telephone and utilities	91,640	82,323
Travel, conference and seminar	97,023	78,033
Total operating expenses	<u>3,977,323</u>	<u>2,901,901</u>
INCOME FROM OPERATIONS	26,623,609	18,085,932
OTHER INCOME (EXPENSE)	<u>(92,675)</u>	<u>210,530</u>
NET INCOME	26,530,934	18,296,462
MEMBERS' CAPITAL BEGINNING OF YEAR	46,775,046	47,503,316
MEMBERS' DISTRIBUTIONS	<u>(4,170,138)</u>	<u>(19,024,732)</u>
MEMBERS' CAPITAL END OF YEAR	<u>\$ 69,135,842</u>	<u>\$ 46,775,046</u>

See accompanying notes and auditor's report

CROWDER GULF

STEP TWO

IFB130226



'13 MAR 20 AM 10:10

P.O. Box 398, Fort Mye
Internet addre
AN EQUAL OPPORTL

PORTA