



Intended Single Source Purchase: RTC Connect School Zone Communication Service

Date Posted: 02/04/2025 to 02/27/2025

Project #: SS250147KCW

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The description of services intended for purchase from a single source is posted in accordance with section 3.9, Procurement Ordinance 23-21, and will be posted for a minimum of 15 business days.

Commodity or Service Required:
RTC Connect School Zone Communication Service

Description:
Lee County Department of Transportation seeks to execute a single source procurement for RTC Connect modem service by Transportation Control Systems, Inc. This service is used for all 226 school zone flashers to remotely turn on/off flashers, program and update on/off schedules, and receive and respond to alerts that the flasher has not turned on or has low batteries without having to utilize labor to visit each flasher or wait for a citizen complaint.

Intended Single Source:
Transportation Control Systems, Inc.

Justification for Single Source Acquisition:
Transportation Control Systems, Inc. is the sole provider of Florida's full RTC Manufacturing, Inc. product line, including RTC Connect Cell Plans. Only the RTC Connect cell plan works with the proprietary hardware and software used for RTC Connect. An outside cell service provider would not be able to provide service to these flashers for communication. All other school flasher manufacturers also have proprietary hardware/software which can only be provided to those manufacturers. Therefore, switching out School Zone Flashers to a different manufacturer would not be beneficial as we would still have to purchase cell service from that specific vendor.

Recommended Procurement Approach:
For the reason(s) stated above, Lee County Procurement Management intends to utilize the Single Source Procurement method to purchase from Transportation Control Systems, Inc. for supplying the above.

Respond to:
If your firm feels they have the ability to supply the above, please contact Kevin Walker, Lee County Procurement Management at KWalker2@leegov.com for review.