



**AGENDA ITEM REPORT**

**DATE:** May 3, 2022  
**DEPARTMENT:** Procurement Management  
**REQUESTER:** Mary Tucker  
**TITLE:** Award Contract for Online & Live Auction Services - Countywide

**I. MOTION REQUESTED**

- A) Award Request for Proposal No. RFP220083ACN, Online Auction/Live Auction Services – Annual for the online and live auction services used in the disposition of County assets, on an as needed basis, for an initial three-year period, as approved in the departments' annual adopted budget to the following proposers: IAS Family, Inc. dba Insight Auctioneers and Sales, Liquidity Services Operations, LLC, Royal Auction Group, Inc.
- B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C) Grant the County Manager or designee the authority to renew the contracts, for a renewal term or terms not to exceed the initial Agreement term of three years, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewals.

**II. ITEM SUMMARY**

Awards a competitively solicited contract to each of the three responsive and responsible proposers: IAS Family Inc. dba Insight Auctioneers and Sales, Liquidity Services Operations, LLC, and Royal Auction Group, Inc. for Countywide online and live auction services used in the disposition of County assets on an as-needed basis for an initial three-year term. The contracts may be renewed for a renewal term or terms not to exceed the initial Agreement term of three years. The contract allows departments Countywide opportunity to auction off surplus County equipment.

**III. BACKGROUND AND IMPLICATIONS OF ACTION**

A) Board Action and Other History

On January 7, 2022, Procurement Management issued a Request for Proposals No. RFP220083 for Online Auction/Live Auction Services – Annual. On the solicitation deadline of February 9, 2022, Procurement Management received five submittals.

An evaluation meeting was held on March 1, 2022, during which the Evaluation Committee considered criterion as listed in the solicitation request including such items as: Qualifications of Company, Company Relevant Experience & Reference, Plan of Approach and Price, and Personnel. Based on the information submitted by the proposers the Committee reached a consensus to recommend the award of a contract as follows: Online Auction Services: IAS Family, Inc. dba Insight Auctioneers, Liquidity Services Operations, LLC, and Royal Auction Group, Inc.

The services will be used on an as as-needed basis for an initial three-year term. The contracts may be renewed for a renewal term or terms not to exceed the initial Agreement term of three years. The contract allows departments Countywide opportunity to auction off surplus County equipment.

B) Policy Issues

C) BoCC Goals

D) Analysis

E) Options

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	See Comments below.
B)	Is this item approved in the current budget?	
C)	Is this a revenue or expense item?	
D)	Is this Discretionary or Mandatory?	
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	
F)	Fund: Program: Project: Account Strings:	

G)	Fund Type?
H)	Comments: Expenditures will be on an as needed basis, as approved in the departments' annual adopted budget.

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">IAS Family, Inc. dba Insight Auctioneers and Sales Contract</a>	4/8/2022	Contract
<a href="#">Liquidity Services Operations LLC Contract</a>	4/8/2022	Contract
<a href="#">Royal Auction Group Contract</a>	4/8/2022	Contract

**REVIEWERS:**

Department	Reviewer	Action	Date
Procurement Management	Tucker, Mary	Approved	4/20/2022 - 2:49 PM
Budget Services	Henkel, Anne	Approved	4/20/2022 - 4:08 PM
Budget Services	Winton, Peter	Approved	4/20/2022 - 4:25 PM
County Attorney	Swindle, Amanda	Approved	4/22/2022 - 4:15 PM
County Manager	Winton, Peter	Approved	4/25/2022 - 10:40 AM