

**AGENDA ITEM REPORT**

DATE: June 7, 2022
DEPARTMENT: Solid Waste
REQUESTER: Douglass Whitehead
TITLE: Award Contract for Solid Waste & Recycling Collection Franchise Agreement in Service Area 4

I. MOTION REQUESTED

- A) Award Request for Proposal No. RFP220049BJB, Solid Waste and Recycling Collection Franchise Agreement – Service Area 4 to Waste Pro of Florida, Inc. The Contractor shall provide mandatory Curbside Residential Collection Services, Multifamily Solid Waste Collection Service and Multifamily Recycling Collection Service in the Service Area and the Contractor shall provide Commercial Solid Waste Collection Services in the Service Area as an exclusive right to the contractor. The contract will be awarded for an initial term of seven (7) years.
- B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C) Grant the County Manager or designee the authority to renew the contract, for up to one (1) additional three-year period, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewal(s).

II. ITEM SUMMARY

Provides for solid waste collection in Franchise Area 4--Alva, Buckingham and Lehigh Acre--for seven (7) years beginning October 1, 2022 and includes a three (3) year extension option. The agreement grants Waste Pro of Florida, Inc. the exclusive franchise to collect all garbage, horticulture, bulk waste and residential recycling in Franchise Area 4 (Commercial Recycling remains open and competitive). The budgeted first year cost to Lee County for residential service is \$21.45 per home each month, or approximately \$13,591,000 per year in total. The rates are subject to an annual adjustment.

III. BACKGROUND AND IMPLICATIONS OF ACTION

- A) Board Action and Other History
 Lee County Procurement published the Solicitation for RFP220049BJB, "Solid Waste and Recycling Collection Franchise Agreement – Service Area 4" on 25 January 2022. Proposals from Waste Pro of Florida, Southwest Waste Services, FCC Environmental Services, and Advanced Disposal Solid Waste Southeast on March 4th, 2022. After a review and rating by committee on March 23rd, Waste Pro was rated the best qualified responder, followed in order by Southwest, FCC, and Advanced Disposal. All proposers were invited to give a formal presentation on April 1st, but Advanced Disposal declined to propose. After formal presentations the evaluation committee rated Waste Pro as the best qualified proposer.
- B) Policy Issues
- C) BoCC Goals
- D) Analysis
 The Franchise Area 4 incumbent hauler, Advanced Disposal, proposed a nearly 100% price increase to extend the current contract in addition to ending unlimited collection of residential waste. Based on these proposed terms, the County solicited bids for a new Franchise Area 4 contract.

 Based on proposals received, the selection committee ranked Waste Pro as the best qualified respondent.

 Lee County Solid Waste subsequently negotiated the proposed agreement and rates. The recommended contract grants Waste Pro the exclusive franchise to collect all garbage, horticulture, bulk waste and residential recycling in Franchise Area 4 (Commercial Recycling remains open and competitive) and continues Lee County's practice of providing unlimited residential waste collections.
- E) Options

IV. FINANCIAL INFORMATION

A)	Current year dollar amount of item:	\$13,591,000
B)	Is this item approved in the current budget?	N/A
C)	Is this a revenue or expense item?	
D)	Is this Discretionary or Mandatory?	

E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	
F)	Fund: Program: Project: Account Strings:	
G)	Fund Type?	Enterprise, Other: Solid Waste
H)	Comments:	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION

VII. FOLLOW UP

ATTACHMENTS:

Description	Upload Date	Type
Exhibit X - Project Funding	5/17/2022	Agreement
Executed Franchise Agreement	5/31/2022	Agreement

REVIEWERS:

Department	Reviewer	Action	Date
Solid Waste	Tucker, Mary	Approved	5/26/2022 - 10:21 AM
Solid Waste	Whitehead, Douglass	Approved	5/26/2022 - 4:00 PM
Budget Services	Guttery, Angela	Approved	5/27/2022 - 9:38 AM
Budget Services	Winton, Peter	Approved	5/31/2022 - 8:55 AM
County Attorney	Swindle, Amanda	Approved	5/31/2022 - 10:44 AM
County Manager	Salyer, Glen	Approved	5/31/2022 - 12:28 PM