



Kevin Ruane  
*District One*

October 12, 2021

Cecil L. Pendergrass  
*District Two*

Ray Sandelli  
*District Three*

Brian Hamman  
*District Four*

Frank Mann  
*District Five*

Roger Desjarlais  
*County Manager*

Richard Wesch  
*County Attorney*

Donna Marie Collins  
*County Hearing Examiner*

Mrs. Rachel Juel  
c/o Aon  
Standard Insurance Company  
1100 S.W. 6<sup>th</sup> Avenue  
Portland, OR 97204

SUBJECT: Renewal of Annual Contract No. RFP180164LKD C-8237  
Employee Benefits – Basic and Voluntary Life Coverage

Dear Ms. Juel:

This is to inform you that Lee County agrees to renew the above subject contract for an additional one (1) year period, from 1/1/22 through 12/31/22.

We are hereby extending the annual contract for an additional one year period under the same terms and conditions as the original award.

If you have any questions regarding this letter, please contact me at (239) 533-8871.

Sincerely,

*Kimberly Urban*

Kimberly Urban  
Contracts Analyst  
Procurement Management Division

C: Project File



Lee County  
Southwest Florida

Kevin Ruane  
District One

July 16, 2021

239-533-8871

Cecil L. Pendergrass  
District Two

Ms. Rachel Juel  
c/o Aon  
Standard Insurance Company  
1100 S.W. 6<sup>th</sup> Avenue  
Portland, OR 97204

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Employee Benefits – Basic and Voluntary Life Coverage

Roger Desjarlais  
County Manager

Richard Wesch  
County Attorney

Dear Ms. Juel:

Donna Marie Collins  
County Hearing Examiner

The above-referenced annual contract will expire on December 31, 2021, unless renewed. Lee County is requesting that this annual contract be renewed for an additional one year period (1/1/22 – 12/31/22). Therefore, we are requesting that you choose one of the following options and return this letter to Lee County Procurement Management, Attn: Kimberly Urban, P.O. Box 398, Ft. Myers, FL 33902-0398, (Fax: 239-485-8383 or email [kurban@leegov.com](mailto:kurban@leegov.com)), within 15 calendar days from receipt. Failure to return by July 31, 2021, may, at the County's sole discretion, result in contract cancellation and/or rebid of solicitation.

  x   a. I want to continue performing under this annual contract for an additional one year period under the same terms and conditions as agreed upon in the above-referenced quotation.

*As a condition of this renewal, the vendor agrees to provide Lee County with an updated insurance certificate upon expiration of the original certificate on file with the County.*

           b. I am not interested in extending this contract for an additional one-year period. Why? \_\_\_\_\_

Standard Insurance Company:

Lee County:

Kathleen Quetel  
Signature

Signature of Authorized Official

2nd Vice President, Underwriting  
Title

Procurement Management Director  
Title

07-26-21  
Date

Date

10/7/21

P.O. Box 398, Fort Myers, Florida 33902-0398 Phone: (239) 533-2111

[www.leegov.com](http://www.leegov.com)

AN EQUAL OPPORTUNITY EMPLOYER

## Your Basic Life Renewal

We understand that handling a Life insurance claim takes a special touch. Our Life benefits analysts complete annual grief training. This program helps them empathize with beneficiaries and recognize when they need special attention. We strive to help you make a tough time easier. Our goal is to provide support with easy claim filing, timely decisions, and prompt payment of approved claims.

### Renewal Action for Basic Life

The renewal for Basic Life will be as follows:

### January 1, 2022 Renewal Rates

Product Class	Through 12/31/2021	Effective 1/1/2022
<b>Basic Life</b>		
Basic life - Classes 1, 2, & 3	\$0.149 Per \$1,000	\$0.174 Per \$1,000
Basic Life - Class 4 (Retiree's)	\$1.08 Per \$1,000	\$1.28 Per \$1,000

Rates will be guaranteed for 2 years until January 1, 2024

The Standard is committed to helping you provide employees and their beneficiaries with the support they need. Below is a reminder of the additional services and tools offered with your Life plan.

#### The Life Services Toolkit

For employees, online services include estate planning and state-specific will preparation, identity theft prevention, financial calculators, wellness resources and more. For beneficiaries, the Life Services Toolkit offers grief and loss support by phone, online and face-to-face. They can also take advantage of access to financial counselors, legal consultation and other support services. This service is offered through a vendor that is not affiliated with The Standard.

#### Travel Assistance

Travel Assistance can provide a sense of security for your employees and their eligible family members anytime they travel from home or internationally for business or pleasure with minimal restrictions. Available 24 hours a day — with access online or through a single phone call — Travel Assistance offers a full range of trip planning and travel support, including emergency evacuation services and medical, legal, and translation service referrals. This service is offered through a vendor that is not affiliated with The Standard.

## Your Additional Life Renewal

### Renewal Action for Additional Life

The renewal for Additional Life will be as follows:

### January 1, 2022 Renewal Rates

Product Classes 1 & 2	Through 12/31/2021	Effective 1/1/2022
<b>Additional Life</b>		
29 and Under	\$0.06 Per \$1,000	\$0.06 Per \$1,000
30 - 34	\$0.08 Per \$1,000	\$0.08 Per \$1,000
35 - 39	\$0.09 Per \$1,000	\$0.09 Per \$1,000
40 - 44	\$0.10 Per \$1,000	\$0.10 Per \$1,000
45 - 49	\$0.16 Per \$1,000	\$0.16 Per \$1,000
50 - 54	\$0.24 Per \$1,000	\$0.24 Per \$1,000
55 - 59	\$0.45 Per \$1,000	\$0.45 Per \$1,000
60 - 64	\$0.67 Per \$1,000	\$0.67 Per \$1,000
65 - 69	\$1.31 Per \$1,000	\$1.31 Per \$1,000
70 and over	\$2.14 Per \$1,000	\$2.14 Per \$1,000

Rates will be guaranteed for 2 years until January 1, 2024





Lee County Board Of County Commissioners

2022 Renewal Summary

Policy 164657

**Thank You and Next Steps**

We appreciate the opportunity to continue our partnership with Lee County Board Of County Commissioners. A summary of our 2022 Renewal Offer is in the chart below. Thank you for allowing The Standard the opportunity to support your insurance needs.

Products & Services *	Through 12/31/2021	Effective 1/1/2022
<b>Basic Life</b>		
Basic life - Classes 1, 2 & 3	\$0.149 Per \$1,000	\$0.174 Per \$1,000
Basic Life - Class 4 (Retiree's)	\$1.08 Per \$1,000	\$1.28 Per \$1,000
<b>Travel Assistance for Basic Life Basic</b>	<i>Included in rates for Basic Life</i>	<i>Included in rates for Basic Life</i>
<b>AD&amp;D - Classes 1 &amp; 2</b>	\$0.017 Per \$1,000	\$0.017 Per \$1,000
<b>Additional Life - Classes 1 &amp; 2</b>		
29 and Under	\$0.06 Per \$1,000	\$0.06 Per \$1,000
30 - 34	\$0.08 Per \$1,000	\$0.08 Per \$1,000
35 - 39	\$0.09 Per \$1,000	\$0.09 Per \$1,000
40 - 44	\$0.10 Per \$1,000	\$0.10 Per \$1,000
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60 - 64	\$0.67 Per \$1,000	\$0.67 Per \$1,000
65 - 69	\$1.31 Per \$1,000	\$1.31 Per \$1,000
70 and over	\$2.14 Per \$1,000	\$2.14 Per \$1,000
<b>Spouse Life - Classes 1, 2, &amp; 3</b>		
29 and Under	\$0.06 Per \$1,000	\$0.06 Per \$1,000
30 - 34	\$0.08 Per \$1,000	\$0.08 Per \$1,000
35 - 39	\$0.09 Per \$1,000	\$0.09 Per \$1,000
40 - 44	\$0.10 Per \$1,000	\$0.10 Per \$1,000
45 - 49	\$0.16 Per \$1,000	\$0.16 Per \$1,000
50 - 54	\$0.24 Per \$1,000	\$0.24 Per \$1,000
55 - 59	\$0.45 Per \$1,000	\$0.45 Per \$1,000
60 - 64	\$0.67 Per \$1,000	\$0.67 Per \$1,000
65 - 69	\$1.31 Per \$1,000	\$1.31 Per \$1,000
70 and over	\$2.14 Per \$1,000	\$2.14 Per \$1,000
<b>Child Life - Classes 1, 2, &amp; 3</b>	\$0.13 Per \$1,000, Elective	\$0.13 Per \$1,000, Elective

Rates will be guaranteed for 2 years until January 1, 2024.

\* The rates above are shown monthly

You can count on us to help you retain and attract employees by providing the benefits and services they value – now and for years to come. We're always available to address any questions you have about this renewal or for any service needs. Please reach out to the Tampa group office at (813) 879-2900 and we'll be happy to help.

Sincerely yours,

A handwritten signature in black ink that reads "Jim Wiechelman". The signature is written in a cursive, flowing style.

Jim Wiechelman  
Senior National Accounts Underwriter  
Employee Benefits Division  
Standard Insurance Company