

# CONTRACT SUMMARY INFORMATION

SUMMARY: Purchase is made in accordance with the Terms and Conditions of Lee County Solicitation Number RFP170465LKD Medical Stop Loss Coverage

Solicitation No.: RFP170465LKD  
Project Title: Medical Stop Loss Coverage  
Start Date: 01/01/2018  
Expiration Date: **12/31/2021 Renewed Three Times**  
Board Date: 12/05/2018  
AIR No.: Human Resources-Consent #132  
Term: Initial Term 1-year  
Renewal Options: three one-year options (2019, 2020, 2021)  
Address Book No.: 370409  
AON CONTACT: Emily Alchin  
Email Address: emily.alchin@aon.com  
Awarded Vendor: Aetna Life Insurance Company  
Contact Person: Natalie Gonder-Jones  
Phone No.: 860-273-0123  
Fax No.: 860-273-3382  
Cell Phone/Pager No.: (813) 951-5254 Natalie Gonder-Jones  
Email Address: sternatM@aetna.com  
Award Amount or details: Employer paid at approx. \$1,931,461 annually - \$38.46/employee/month (same as current rate)

## Notes:

### MOTION REQUESTED

- A. Award and Contract of Request for Proposal No. RFP170465LKD, Medical Stop Loss Policy, to Aetna Life Insurance Company, for a period of 1 year, beginning January 1, 2018.
- B. Authorize staff to negotiate a Contract/Agreement with selected firm, Aetna Life Insurance Company, to provide Medical Stop Loss Policy.
- C. Grant the Procurement Director the authority to renegotiate and execute renewals of this agreement, including price increases for up to three additional one-year periods, with County Administration approval, if doing so is in the best interest of Lee County.
- D. Procurement Management to add or delete work or services as needed and to execute any documents necessary for these changes. For example the increase or decrease of participants in which the premium would change.
- E. Authorize the Chair to execute the contract documents upon approval of the negotiated agreements by Administration, County Attorney, and Human Recourse Director or acting representative.