LEE COUNTY
SOUTHWEST FLORIDA

Lee County Procurement Management Division
1500 Monroe Street 4th Floor
Fort Myers, FL 33901
(239) 533-8881

Posted Date: 9/13/2017
Protest Deadline: 9/18/2017

Notice of Intended Decision
Proposal Action

Proposal: RFP170337LKD Group Medicare Advantage Plan(s)

The Evaluation Committee for the above proposal project met September 5, 2017 for purposes of reviewing/ discussing all proposals. At the conclusion of the meeting, the Committee ranked the proposals as follows:

1st	Aetna Life Insurance Company
2nd	Humana Insurance Company

Recommendation will be made to the Lee County Commission that the County award to the following top ranked firm(s):

1st	Aetna Life Insurance Company

BY: _____
Mary G. Tucker, CPPO, FCCM, FCCN
Procurement Management Director

Note: ***All submitters are furnished this notice. A submitter who has cause to file a Notice of Intent to File a Protest against the award must do so in writing to the Procurement Management Director no later than 4:00 p.m. local time on the third working day (Monday-Friday, excluding legal holidays) following the date of this notice. It must clearly state that it is a protest and must include specific information required by the County Government's current directive. Failure to protest on a timely basis, or to include the required information, will invalidate the protest.***

WWW.LeeGov.Com/Procurement is the County's official posting site

RFP #	RFP170337LKD	Type	RFP	Buyer Initials	LKD	RFP Title	Medicare Advantage Plan(s)
				Buyer Ext	38858	Buyers Name	Lori DeLoach

Patti Schaeffer

		1	2
Max Pts	Category	Aetna Life Insurance Company	Humana Insurance Company
20	Organizational and Experience		
25	Plan Design and Clinical Formulary		
25	Account Management, Reporting, and Implementation		
15	Retiree Services and Administration		
15	Prescription Drugs		
100	Total Score	0	0
	Ranking	1	1

Lynne Peterson

		1	2
Max Pts	Category	Aetna Life Insurance Company	Humana Insurance Company
20	Organizational and Experience	17	15
25	Plan Design and Clinical Formulary	20	18
25	Account Management, Reporting, and Implementation	20	15
15	Retiree Services and Administration	13	10
15	Prescription Drugs	13	10
100	Total Score	83	68
	Ranking	1	2

Kim Garrett

		1	2
Max Pts	Category	Aetna Life Insurance Company	Humana Insurance Company
20	Organizational and Experience	17	18
25	Plan Design and Clinical Formulary	23	15
25	Account Management, Reporting, and Implementation	22	18
15	Retiree Services and Administration	13	10
15	Prescription Drugs	13	9
100	Total Score	88	70
	Ranking	1	2

Jan Smith

		1	2
Max Pts	Category	Aetna Life Insurance Company	Humana Insurance Company
20	Organizational and Experience	18	16
25	Plan Design and Clinical Formulary	20	15
25	Account Management, Reporting, and Implementation	15	14
15	Retiree Services and Administration	10	10
15	Prescription Drugs	13	10
100	Total Score	76	65
	Ranking	1	2

Jeff Halcomb

		1	2
Max Pts	Category	Aetna Life Insurance Company	Humana Insurance Company
20	Organizational and Experience	17	14
25	Plan Design and Clinical Formulary	22	20
25	Account Management, Reporting, and Implementation	20	20
15	Retiree Services and Administration	13	12
15	Prescription Drugs	13	12
100	Total Score	85	78
	Ranking	1	2

Final Summary of Ranking

	1	2
Category	Aetna Life Insurance Company	Humana Insurance Company
Patti Schaeffer		
Lynne Peterson	1	2
Kim Garrett	1	2
Jan Smith	1	2
Jeff Halcomb	1	2
Total Score	4	8
Ranking	**1**	**2**

Tie Breaker: *If there is a tie (two or more firms that have the same ranking), then the firm that has the highest number of 1st place rankings shall be deemed the first ranked firm. In the event a tie still exists the firm with the highest number of 2nd place rankings shall be the first ranked firm. This method shall be used for all ties. (After these steps should a tie remain, refer to the solicition document for additional steps to break the tie.)*

; Entered by: _____ Date: 9/5/2017
Sign

; Verified by: Verbially verified into record by evaluation committee members Date: 9/5/2017
Sign

Due to hurricane, Patti Schaeffer, HR Director was assigned to Emergency Management and unable to participate