

|       |              |      |     |  |       |             |
|-------|--------------|------|-----|--|-------|-------------|
| RFP # | RFP170319LKD | Type | RFP | Buyer Initials                         | LKD   | RFP Title   |
|       |              |      |     | Buyer Ext                              | 38858 | Buyers Name |
|       |              |      |     | Consulting Services: Telephone Upgrade |       |             |
|       |              |      |     | Lori DeLoach                           |       |             |

Andrew Hunter

|          | 1                       | 2                   | 3                       | 4   | 5                   |
|----------|-------------------------|---------------------|-------------------------|---|---------------------|
| Max Pts  |                         |                     |                         |   |                     |
| Category | Elert & Associates      | Plante & Moran PLLC | Technology Trends Group | Telecom Resources International Inc d/b/a TRI Inc | UltraVox Consulting |
| 25       | Qualifications of Firm  | 24                  | 22                      | 22  | 12                  |
|          | Company Relevant        |                     |                         |   |                     |
| 5        | Experience & References | 5                   | 4                       | 4   | 2                   |
| 30       | Firm Plan of Approach   | 28                  | 18                      | 24  | 15                  |
| 20       | Personnel               | 10                  | 10                      | 10  | 10                  |
| 20       | Pricing (non-CCNA only) | 20                  | 0                       | 11.45   | 0                   |
| 100      | Total Score             | 87                  | 54                      | 71.45   | 51                  |
|          | Ranking                 | 1                   | 3                       | 2   | 4                   |
|          |                         |                     |                         |   | 5                   |

Jeff Bristow

|          | 1                       | 2                   | 3                       | 4   | 5                   |
|----------|-------------------------|---------------------|-------------------------|---|---------------------|
| Max Pts  |                         |                     |                         |   |                     |
| Category | Elert & Associates      | Plante & Moran PLLC | Technology Trends Group | Telecom Resources International Inc d/b/a TRI Inc | UltraVox Consulting |
| 25       | Qualifications of Firm  | 20                  | 18                      | 15  | 10                  |
|          | Company Relevant        |                     |                         |   |                     |
| 5        | Experience & References | 5                   | 3                       | 1   | 2                   |
| 30       | Firm Plan of Approach   | 28                  | 20                      | 20  | 17                  |
| 20       | Personnel               | 18                  | 16                      | 15  | 18                  |
| 20       | Pricing (non-CCNA only) | 20                  | 0                       | 11.45   | 0                   |
| 100      | Total Score             | 91                  | 57                      | 62.45   | 52                  |
|          | Ranking                 | 1                   | 3                       | 2   | 4                   |
|          |                         |                     |                         |   | 5                   |

J.C. Meyer

|          | 1                       | 2                   | 3                       | 4   | 5                   |
|----------|-------------------------|---------------------|-------------------------|---|---------------------|
| Max Pts  |                         |                     |                         |   |                     |
| Category | Elert & Associates      | Plante & Moran PLLC | Technology Trends Group | Telecom Resources International Inc d/b/a TRI Inc | UltraVox Consulting |
| 25       | Qualifications of Firm  | 24                  | 18                      | 20  | 15                  |
|          | Company Relevant        |                     |                         |   |                     |
| 5        | Experience & References | 5                   | 3                       | 4   | 2                   |
| 30       | Firm Plan of Approach   | 28                  | 18                      | 24  | 13                  |
| 20       | Personnel               | 18                  | 17                      | 18  | 13                  |
| 20       | Pricing (non-CCNA only) | 20                  | 0                       | 11.45   | 0                   |
| 100      | Total Score             | 95                  | 56                      | 77.45   | 43                  |
|          | Ranking                 | 1                   | 3                       | 2   | 4                   |
|          |                         |                     |                         |   | 5                   |

Jennifer Harden

|          | 1                       | 2                   | 3                       | 4   | 5                   |
|----------|-------------------------|---------------------|-------------------------|---|---------------------|
| Max Pts  |                         |                     |                         |   |                     |
| Category | Elert & Associates      | Plante & Moran PLLC | Technology Trends Group | Telecom Resources International Inc d/b/a TRI Inc | UltraVox Consulting |
| 25       | Qualifications of Firm  | 23                  | 22                      | 20  | 19                  |
|          | Company Relevant        |                     |                         |   |                     |
| 5        | Experience & References | 5                   | 2                       | 4   | 2                   |
| 30       | Firm Plan of Approach   | 28                  | 25                      | 25  | 20                  |
| 20       | Personnel               | 18                  | 18                      | 15  | 12                  |
| 20       | Pricing (non-CCNA only) | 20                  | 0                       | 11.45   | 0                   |
| 100      | Total Score             | 94                  | 67                      | 75.45   | 53                  |
|          | Ranking                 | 1                   | 3                       | 2   | 4                   |
|          |                         |                     |                         |   | 5                   |

Jill Brown

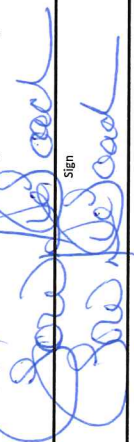
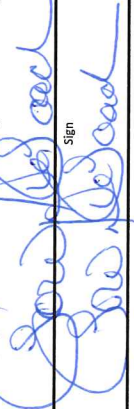
|          | 1                       | 2                   | 3                       | 4   | 5                   |
|----------|-------------------------|---------------------|-------------------------|---|---------------------|
| Max Pts  |                         |                     |                         |   |                     |
| Category | Elert & Associates      | Plante & Moran PLLC | Technology Trends Group | Telecom Resources International Inc d/b/a TRI Inc | UltraVox Consulting |
| 25       | Qualifications of Firm  | 25                  | 20                      | 23  | 24                  |
|          | Company Relevant        |                     |                         |   |                     |
| 5        | Experience & References | 5                   | 2                       | 3   | 5                   |
| 30       | Firm Plan of Approach   | 30                  | 10                      | 20  | 29                  |
| 20       | Personnel               | 20                  | 10                      | 18  | 20                  |
| 20       | Pricing (non-CCNA only) | 20                  | 0                       | 11.45   | 0                   |
| 100      | Total Score             | 100                 | 42                      | 75.45   | 78                  |
|          | Ranking                 | 1                   | 4                       | 3   | 2                   |
|          |                         |                     |                         |   | 5                   |

Final Summary of Ranking

1 2 3 4 5

| Category           | Elert & Associates | Plante & Moran PLLC | Technology Trends Group | Telecom Resources International Inc d/b/a TRI Inc | UltraVox Consulting |
|--------------------|--------------------|---------------------|-------------------------|---|---------------------|
| Andrew Hunter      | 1                  | 3                   | 2                       | 4   | 5                   |
| Jeff Bristow       | 1                  | 3                   | 2                       | 4   | 5                   |
| J.C. Meyer         | 1                  | 3                   | 2                       | 4   | 5                   |
| Jennifer Harden    | 1                  | 3                   | 2                       | 4   | 5                   |
| Jill Brown         | 1                  | 4                   | 3                       | 2   | 5                   |
| <b>Total Score</b> | <b>5</b>           | <b>16</b>           | <b>11</b>               | <b>18</b>   | <b>25</b>           |
| <b>Ranking</b>     | <b>1</b>           | <b>3</b>            | <b>2</b>                | <b>4</b>  | <b>5</b>            |

**Tie Breaker:** If there is a tie (two or more firms that have the same ranking), then the firm that has the highest number of 1<sup>st</sup> place rankings shall be deemed the first ranked firm. In the event a tie still exists the firm with the highest number of 2<sup>nd</sup> place rankings shall be the first ranked firm. This method shall be used for all ties. (After these steps should a tie remain, refer to the solicitation document for additional steps to break the tie.)

Entered by:  Date: 8/10/2017  
 Verified by:  Date: 8/10/2017