

Renewal of Annual Contract #Q-08511  
Pricing Update – March, 24 2013 – March 23, 2014

Pricing includes: product, installation (where applicable), 12 months service, and training. Pricing does not include shipping and handling unless noted.

Description	Unit cost
<b>RFID Tags</b>	
3M ISO RFID Tag (50x50), @ \$0.175 per tag for quantities over 54,000 sold in containers of 6,000	\$1,050 ea
3M ISO RFID Tag (50x50), @ \$0.21 per tag for quantities 54,000 and under sold in containers of 6,000	\$1,260 ea
Stingray Full Disc RFID Tag, @ \$0.68 per tag for quantities over 5,000 sold in containers of 1,000	\$680 ea
Stingray Full Disc RFID Tag, @ \$0.72 per tag for quantities 5,000 and under sold in containers of 1,000	\$720 ea
3M Hub Markers @ \$0.25 per tag for quantities over 8,000 sold in containers of 4,000	\$1,000 ea
3M Hub Markers @ \$0.275 per tag for quantities 8,000 and under sold in containers of 4,000	\$1,100
<b>3M Conversion Options</b>	
3M Conversion Station Model 812 – One month Rental (including shipping both ways)	\$1,295 ea
3M Conversion Station Model 812 – Three month Rental (including shipping both ways)	\$2,085 ea
3M Conversion Station Model 812 – six month Rental (including shipping both ways)	\$3,200 ea
3M Model 815 USB Powered Conversion Kit with Bar Code Scanner	\$1,795 ea
<b>3M RFID Staff Station</b>	
3M Staff Workstation Model 895 or 896	\$1,495 ea
<b>3M RFID SelfCheck Out</b>	
Model 8504 R-Series SelfCheck™ – Desktop Components	\$7,285 ea
Model 8422 R-Series SelfCheck™ –Tabletop	\$8,290 ea
Model 8420/8421 R-Series SelfCheck™ – Kiosk	\$9,145 ea
Model 8410 R-Series SelfCheck™ – Custom Kiosk – to be built into the libraries own cabinetry	\$9,895 ea
Model 8410 R-Series SelfCheck™ – Classic Cabinet with laminate surface	\$11,100 ea
Model 8410 R-Series SelfCheck™ – Classic Cabinet with solid surface	\$12,150 ea
Model 4310 RFID Interface for Self Service	\$4,185 ea

<b>3M SelfCheck Accessories</b>	
3M Basic Fines and Fees (payment of fines and fees by debit or credit) – Factory Installed	\$1,195 ea
3M Flexible Fines and Fees (payment of fines and fees by cash) – Factory Installed	\$2,995 ea
3M Complete Fines and Fees (Payment of fines and fees by debit, credit, and cash) – Factory Installed	\$4,295 ea
Integrated Disc Media Unlocker	\$4,250 ea
Model 1225 Disc Media Unlocker K-Series	\$2,175 ea
<b>3M Self Check-in</b>	
3M C-Series Selfcheck	\$10,395 ea
<b>Detection Gates</b>	
3M Model 9101 Detection System, Single Corridor, Direct Mount, wired	\$9,285 ea
3M Model 9101 Detection System, Single Corridor, Buried Cable Mount, wired with site visit	\$10,125 ea
3M Model 9102 Detection System, Dual Corridor, Direct Mount, wired	\$10,995 ea
3M Model 9102 Detection System, Dual Corridor, Buried Cable Mount, wired with site visit	\$11,835 ea
3M Model 9103 Detection System, Triple Corridor, Direct Mount, wired	\$13,935 ea
3M Model 9103 Detection System, Four Corridor, Buried Cable Mount, wired with site visit	\$14,775 ea
3M Model 9104 Detection System, Four Corridor, Direct Mount, wired	\$17,985 ea
3M Model 9104 Detection System, Four Corridor, Buried Cable Mount, wired with site visit	\$18,825 ea
<b>Handheld Equipment</b>	
3M 804 Digital Library Assistant with Digital Data Manager	\$4,935 ea
<b>Additional Software</b>	
3M Command Center for Selfcheck (up to 5 networked devices)	\$2,400 ea
3M Command Center for 9100 Detection Gates (up to 5 networked devices)	\$2,944 ea
3M Command Center Enterprise for monitoring up to 25 3M SelfChecks, Security Gates and AMH Systems	\$5,295 ea
Additional 25 Device Pack for 3M Command Center – Enterprise	\$1,995 ea
<b>Cases (100 per Case)</b>	
DM Single DVD Cases	\$110 per case
DM Dual DVD Cases	\$150 per case
DM Snap-in for DCD	\$50 per case
Replacement DVD Locks	\$50 per case
DM Single CD Cases	\$120 per case

DM Dual CD Cases		\$150 per case
DM Snap-in for CD		\$50 per case
Replacement CD Locks		\$50 per case
DM 4-Disc Cases		\$255 per case
DM 6-Disc Cases		\$310 per case
<b>3M Cloud Library</b>	First Year Annual Subscription	Annual Subscription
Annual Subscription Fees (based on population Area)		
2,000,000 (includes 4 Starter Packs)	\$12,500	\$25,000
1,999,999 – 1,000,000 (includes 3 Starter Packs)	\$7,500	\$15,000
999,999 – 500,000 (includes 2 Starter Packs)	\$5,000	\$10,000
499,999 – 300,000 (includes 1 Starter Packs)	\$3,750	\$7,500
299,999 – 200,000 (includes 1 Starter Packs)	\$3,125	\$6,250
199,999 – 100,000 (includes 1 Starter Packs)	\$2,500	\$5,000
99,000 – 40,000	\$1,500	\$3,000
39,000 – 20,000	\$1,000	\$2,000
19,999 – 10,000	\$750	\$1,500
< 10,000	\$500	\$1,000
<b>Additional Hardware</b>		
Hardware Starter Kit (1 Discovery Station + 1 eReader)		\$1,499 ea
3M Discovery Terminal		\$3,599 ea
3M eReader		\$149 ea