

AGENDA ITEM REPORT

DATE: May 5, 2026
DEPARTMENT: Utilities
REQUESTER: Marc Mora
TITLE: Approve Annual Piggyback Contract for Technology Products and Services with Related Solutions

I. MOTION REQUESTED

- A. Approve Piggyback No. PB260119SAG to utilize pricing on the Sourcewell Contract No. 121923 for Technology Products and Services with Related Solutions, for the purchase of network infrastructure equipment during the term of the Agreement, on an as-needed basis, through the contract expiration date of February 27, 2028, and any renewals or extensions approved by Sourcewell, as approved in the departments' annually adopted budgets.
- B. Approve Piggyback Purchase No. PB260119SAG to utilize pricing on the Sourcewell Contract No. 121923-DGR with DGR Systems, LLC for the purchase of Fortinet network infrastructure equipment including one FortiGate firewall, FortiSwitch core and rugged switches, SFP transceivers, power supplies, associated licenses, and three-year FortiCare Premium support in the amount of \$197,156.74.
- C. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- D. Grant the County Manager or designee the authority to renew the contract, for up to three additional one-year extensions, and to execute all associated documents, as approved in the departments' annually adopted budgets, if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Approves an annual piggyback contract with DGR Systems, LLC for the as-needed purchase of network infrastructure equipment, along with a one-time purchase of Fortinet network infrastructure equipment. This purchase includes one FortiGate firewall; FortiSwitch core and rugged switches; SFP transceivers; power supplies; associated licenses; and three-year FortiCare Premium support, in the amount of \$197,156.74.

A market analysis was performed and using the Sourcewell contract represents a cost savings of \$36,066.16 or 18.29%. Using the piggyback method allows the County to take advantage of large-scale contract volume discounts. The County benefits from a shorter timeframe because a competitive procurement process has already been conducted.

III. BACKGROUND AND IMPLICATIONS OF ACTION

This purchase strengthens the reliability and security of Lee County Utilities' network infrastructure that supports critical plant operations. Upgrading to Fortinet equipment enhances cybersecurity protections against potential threats, reduces the risk of system downtime, and improves network speed and stability for operational systems such as SCADA and monitoring platforms. The inclusion of redundant components, licensing, and three-year premium support ensures continuity of service, faster issue resolution, and long-term cost efficiency.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount:	\$197,157
Included in the Current Budget?:	Yes
Fund:	Utilities Operating
Comments:	

Is this a revenue or expense item? Expense

Is this Discretionary or Mandatory? Discretionary

Will this item impact future budgets? No

Program: Utilities

Project: LCU Network Hardware and Security Refresh

Account Strings: Various Operating

Fund Type? Enterprise

V. RECOMMENDATION

Approve

ATTACHMENTS:

2 - Piggyback Summary Form PB260119SAG, 3 - Signed Piggyback Agreement- PB260119SAG

REVIEWERS:

Michelle Rios, Utilities

Created/Initiated - 4/22/2026

Mary Tucker, Procurement

Approved - 4/23/2026

Talya Bickle, Utilities

Approved - 4/23/2026

Anne Henkel, Budget Services

Approved - 4/27/2026

Peter Winton, County Manager

Approved - 4/27/2026

Amanda Swindle, County Attorney

Approved - 4/27/2026

Marc Mora, County Manager

Final Approval - 4/28/2026