



Collier County
Public Schools
Purchasing

5775 Osceola Trail | Naples, Florida 34109
p: 239.377.0047 | f: 239.377.0074
e: purchasing@collierschools.com
Visit us online: www.collierschools.com

TABULATION SHEET

# & Title:	#25-135 HVAC Parts, Equipment & Supplies	Estimated Exposure:	\$250,000.00 per school year
Location:	Districtwide via Maintenance Department	Funding:	General w/ Capital Transfer
Opening Date:	April 29, 2025	Vendors Notified:	353
Term:	July 1, 2025 through June 30, 2027	Documents Obtained:	38
		Submittals:	4

Bidder Name, Address, Phone #	Hands on Development, LLC. 1415 NW 206 Terrace Miami Gardens, FL 33169 (321) 430-8887 handsondevelopmenthca@gmail.com	Johnstone Supply 3484 Domestic Ave. Naples, FL 34104 (239) 643-3446 store115@johnstonesupply.com	Naples Armature Works 1101 5th Ave. S. Naples, FL 34102 (239) 262-4554 janet@naplesarmature.com	United Refrigeration 3400A Westview Dr. Naples, FL 34104 (239) 643-2733 branch55@uri.com	

Description of Item	Qty				
HVAC Parts, Equipment & Supplies					
Category 1 - % Discounts	%	NS	Primary *	Alternate *	NB
Category 2 - Compressor & Condensing Units	Each	NS	Primary *	Alternate *	Alternate *
Category 3 -Controls	Each	NS	Primary *	Alternate *	Alternate *
Category 4 - Copper	Each	NS	Primary *	NB	Alternate *
Category 5 - Ice Machine Items	Each	NS	Primary *	NB	Alternate *
Category 6 - HVAC Equipment Items	Each	NS	Primary *	NB	NB
Category 7 - Motors	Each	NS	Alternate *	Primary *	Alternate *
Category 8 - Gases & Oils	Each	NS	Primary *	NB	Alternate *
Category 9 - Additional Pumps	Each	NS	Primary *	NB	Alternate *
Category 10 - Refrigerants & Accessories	Each	NS	Primary *	NB	Alternate *
Category 11 - Miscellaneous Items	Each	NS	Alternate *	NB	Primary *

<p>*Recommend approval of rental from Primary and Alterate vendors, with the overall, best value offered per category, per the attached pricing. Multiple vendors are needed to ensure a source of supply is readily available.</p> <p>NB - No Bid NS - Not to Specifications</p>	Opened By:	Purchasing Department
	Witnessed by:	Purchasing Department
	Date to Board:	July 31, 2025



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Opening Date:	April 29, 2025	Vendors Notified:	419
Term:	July 1, 2025 through June 30, 2027	Documents Obtained:	38
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		Bidder Name, Address, Phone #	Hands on Development, LLC. 1415 NW 206 Terrace Miami Gardens, FL 33169 (321) 430-8887 handsondevelopmenthca@gmail.com	Johnstone Supply 3484 Domestic Ave. Naples, FL 34104 (239) 643-3446 store115@johnstonesupply.com	Naples Armature Works 1101 5th Ave. S. Naples, FL 34102 (239) 262-4554 janet@naplesarmature.com	United Refrigeration 3400A Westview Dr. Naples, FL 34104 (239) 643-2733 branch55@uri.com	
Description of Item	Qty						
% Discounts							
Armstrong	%	NS	55%+ *	20% *	NB		
Baldor	%	NS	55%+ *	20% *	NB		
Beacon	%	NS	55%+ *	NB	NB		
Beckett	%	NS	55%+ *	NB	NB		
Belimo	%	NS	55%+ *	NB	NB		
Bell & Gossett	%	NS	55%+ *	20% *	NB		
Browning	%	NS	55%+ *	20% *	NB		
Carrier	%	NS	55%+ *	NB	NB		
Century (AO Smith)	%	NS	55%+ *	Varies *	NB		
Coleman Evcon	%	NS	55%+ *	NB	NB		
Copeland	%	NS	55%+ *	NB	NB		
Costguard	%	NS	NB	NB	NB		
Daikin	%	NS	55%+ *	NB	NB		
Danfoss	%	NS	55%+ *	NB	NB		
Eaton	%	NS	55%+ *	NB	NB		
Everpure	%	NS	55%+ *	NB	NB		
FASCO	%	NS	55%+ *	30% *	NB		
Furnas	%	NS	55%+ *	NB	NB		
Goodyear	%	NS	NB	30% *	NB		
Honeywell	%	NS	55%+ *	NB	NB		
ITT General	%	NS	55%+ *	NB	NB		
Johnson Controls (JCI)	%	NS	55%+ *	NB	NB		

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Description of Item	Qty					
Kolpak	%	NS	55%+ *	NB	NB	
Lovejoy	%	NS	55%+ *	25% *	NB	
Manitowoc	%	NS	35%+ *	NB	NB	
Motors & Armatures, Inc. (MARS)	%	NS	55%+ *	NB	NB	
Marathon	%	NS	55%+ *	25% *	NB	
Maska	%	NS	NB *	NB	NB	
National Refrigeration & Air Conditioning (NRP)	%	NS	NB *	NB	NB	
Packard	%	NS	55%+ *	Varies *	NB	
Pentair	%	NS	NB	10% *	NB	
Perragon	%	NS	55%+ *	NB	NB	
Precision Aire	%	NS	45%+ *	NB	NB	
Ranco	%	NS	55%+ *	NB	NB	
Robertshaw	%	NS	55%+ *	NB	NB	
Scotsman	%	NS	35%+ *	NB	NB	
Sporland	%	NS	55%+ *	NB	NB	
Supco	%	NS	55%+ *	NB	NB	
Square D	%	NS	55%+ *	20% *	NB	
Taco	%	NS	55%+ *	15% *	NB	
Tecumseh	%	NS	55%+ *	NB	NB	
Thermal Zone	%	NS	NB	NB	NB	
Trane	%	NS	NB	NB	NB	
Trenton	%	NS	NB	NB	NB	
US Motors (Emerson)	%	NS	55%+ *	30% *	NB	
White Rogers	%	NS	55%+ *	NB	NB	
York	%	NS	50%+ (or equivalent) *	NB	NB	
Other	%		Special - Quote *	WEG 25% *		
Other	%		Tools - 50% *	Franklin 25% *		
Other	%			Wordwide 25% *		
Other	%			Honda 15% *		
% Flat Discount (other items)	%	NS	NB	Varies *	NB	