



P.O. Box 7726, Dallas, TX 75209

Region 4 (OMNIA Partners)

RFP# 20-11: Athletic, Physical Education Supplies and Team Uniforms

Due: 07/14/2020 @10am

#### IV. EVALUATION PROCESS AND CRITERIA

1. A committee will review and evaluate all responses and make a recommendation for award of Contract(s). The recommendation for Contract awards will be based on the predetermined criteria factors outlined in this section, where each factor is assigned a point value based on its importance. In evaluating the responses, the following predetermined criteria is considered:

- a) Products/Pricing (40 Points)
- b) Performance Capability (30 Points)
- c) Qualification and Experience (20 Points)
- d) Value Add (10 Points)

#### **BSN SPORTS & US GAMES REGION IV ESC/OMNIA PARTNERS-PUBLIC SECTOR**

#### **2ai. Contract Pricing**

##### Equipment

- In-Stock (IS) Physical Education Products – 22%
- In-Stock (IS) Athletic Equipment Products – 18%
- In-Stock (IS) Fitness Products – 18%
- Drop Ship (DS) Products – 8%
- Non-standard product & installation services pricing will be considered on a case by case basis.

##### Uniforms, Apparel & Footwear

- In-Stock Nike & Under Armour uniforms and apparel – 35%
- In-Stock Nike & Under Armour footwear—30%
- In-Stock Non-Nike & Under Armour branded uniforms and apparel- 8%
- BSN SPORTS Branded Uniforms & Apparel-no discount
- In-Stock Non-Nike & Under Armour branded footwear- 8%
  - Custom Uniforms and Decoration are not included

##### Free Shipping\* regardless of order size, no minimums

- Actual freight charges will apply to certain items:  
<https://www.bsnsports.com/nipafreefreightexclusions>
- 20% shipping minimum to Alaska and Hawaii
- Eligible customer must reference OMNIA Partners Public Sector/Region IV ESC Contract number or Bid ID #**20-56602**