

**AGENDA ITEM REPORT**

**DATE:** April 4, 2023  
**DEPARTMENT:** Procurement Management  
**REQUESTER:** Mary Tucker  
**TITLE:** Approve Piggyback for Purchase & Repair of Motorola Communication Devices - Countywide

**I. MOTION REQUESTED**

A) Approve Piggyback No. PB230179LND to utilize pricing on the State of Florida/NASPO ValuePoint Alternative Contract Source No. 43190000-22-NASPO-ACS under Master Agreement 00318 with the State of Washington for Public Safety Communications Products, Services, and Solutions. The contract provides for the purchase and repair of Motorola two-way communication radios and related equipment and services, on an as needed basis, as approved in the departments' annual adopted budgets, through the contract expiration date of December 31, 2026, and any renewals or extensions approved by the State of Florida/NASPO ValuePoint. Individual purchases in excess of \$100,000.00 will be brought to the Board for approval.

**II. ITEM SUMMARY**

Approves use of a competitively solicited contract with the State of Washington in partnership with NASPO/ValuePoint purchasing cooperative with the State of Florida creating the Alternative Contract Source for use in the State of Florida. The contract provides for the purchase and repair of Motorola two-way communication radios and related equipment and services, on an as needed basis, as approved in the departments' annual adopted budgets, through the contract expiration date of December 31, 2026, and any renewals or extensions approved by the State of Florida/NASPO ValuePoint. Motorola Solutions Inc is a selected member to participate in this contract providing a discount of up to 27% off unit list pricing for portable/mobile radios as well as 15%-20% off base stations and consoles. This contract will be used countywide, with Public Safety as the largest using department, with expenditures in Fiscal Year 2021-2022 at \$256,434.00. Individual purchases in excess of \$100,000.00 will be brought to the Board for approval.

**III. BACKGROUND AND IMPLICATIONS OF ACTION**

A) Board Action and Other History

The State of Washington competitively solicited #00318 named Public Safety Communications Products, Services, and Solutions on November 16, 2020. On the closing date of the solicitation, there were 43 submissions. A highly competitive process was then conducted reviewing responsiveness, technical requirements, experience and qualifications, references, and finally a price evaluation. All bidders were also broken up into 51 different categories based upon the options they were able to provide. Motorola was in the top for 13 of the categories including radios, base stations, and dispatch consoles, which is what the County plans to purchase. Other vendors include BK Technology, E F Johnson Companies, Icom America, JVC Kenwood USA Corp, L3Harris Technology, and Tait North America.

The State of Florida Department of Management Services entered into a participation agreement with NASPO ValuePoint to utilize the pricing on the State of Washington Contract. Under the State Participating Addenda, the County can utilize the purchase options available from Motorola utilizing Alternate Contract Source No. 43190000-22-NASPO-ACS. The contract period became effective January 1, 2022, and ends on December 31, 2026, or through any extensions or amendments between the State of Florida, NASPO ValuePoint, and the State of Washington.

B) Policy Issues

C) BoCC Goals

D) Analysis

E) Options

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	See Comments below.
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	

F)	Fund: Program: Project: Account Strings:
G)	Fund Type?
H)	Comments: Expenses will be on an as needed basis, as approved in the departments' annual adopted budget.

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">State of Washington Motorola Master Agreement</a>	3/9/2023	Agreement
<a href="#">State of Florida Alternate Contract Source No. 43190000-22-NASPO-ACS</a>	3/9/2023	Agreement
<a href="#">Piggyback Summary Form</a>	3/24/2023	Backup Material

**REVIEWERS:**

Department	Reviewer	Action	Date
Procurement Management	Tucker, Mary	Rejected	3/24/2023 - 8:57 AM
Procurement Management	Ryan, Sandra	Approved	3/24/2023 - 9:19 AM
Procurement Management	Tucker, Mary	Approved	3/24/2023 - 10:03 AM
Budget Services	Henkel, Anne	Approved	3/24/2023 - 11:48 AM
Budget Services	Winton, Peter	Approved	3/27/2023 - 10:13 AM
County Attorney	Swindle, Amanda	Approved	3/27/2023 - 1:20 PM
County Manager	Winton, Peter	Approved	3/27/2023 - 3:47 PM