



# Sales Rep Roster

April 28, 2020

To locate a Rep Office by State, Province or Country

Go to: [www.daikinapplied.com](http://www.daikinapplied.com) | Sales Rep Locator

To contact the Sales Management Team

Go to: [www.salesportal.daikin.com](http://www.salesportal.daikin.com) | Who to Contact | Sales, Marketing & National Accounts

## Product Code Definitions

AA – Applied Air Handling Systems  
CH – Chiller Products  
FC – Fan Coils  
PT – Packaged Terminal AC (PTAC)  
UV – Unit Ventilators  
WS – Water Source Heat Pumps

# Sales Rep Assignments/Coverage

(Sorted by State/Province)

<u>Location</u>	<u>Company</u>	<u>Product Codes</u>	<u>Phone Number</u>
<b>ALABAMA</b>			
Hoover, AL	Daikin Applied Birmingham	AA,CH,FC,PT,UV,WS	(205) 989-4370
Jackson, MS	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	AA,CH,FC,PT,UV,WS	(601) 982-0044
Pensacola, FL	Air-Tech of Pensacola {Pensacola}	AA,CH,FC,PT,UV,WS	(850) 433-6443
<b>ALASKA</b>			
Anchorage, AK	Stinebaugh & Company (Anchorage)	AA,CH,FC,PT,UV,WS	(907) 345-8021
<b>ALBERTA</b>			
Calgary, AB	Midwest Engineering (AB) Ltd. {Calgary}	AA,CH,FC,PT,UV,WS	(403) 287-1018
Edmonton, AB	Kehoe Equipment Ltd. {Edmonton}	AA,CH,FC,PT,UV,WS	(780) 420-0040
<b>ARIZONA</b>			
Albuquerque, NM	Varitec Solutions (Albuquerque)	AA,CH,FC,PT,UV,WS	(505) 268-6776
Phoenix, AZ	Varitec Solutions (Phoenix)	AA,CH,FC,PT,UV,WS	(602) 943-1511
Tucson, AZ	Varitec Solutions (Tucson)	AA,CH,FC,PT,UV,WS	(520) 747-0010
<b>ARKANSAS</b>			
Jackson, MS	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	AA,CH,FC,PT,UV,WS	(601) 982-0044
Little Rock, AR	Harrison Energy Partners {Little Rock, AR}	AA,CH,FC,PT,UV,WS	(501) 661-0621
Memphis, TN	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	AA,CH,FC,PT,UV,WS	(901) 654-2400
Shreveport, LA	Mechanical Concepts, LLC {Shreveport}	AA,CH,FC,PT,UV,WS	(318) 550-0525
Springdale, AR	Harrison Energy Partners {Springdale, AR}	AA,CH,FC,PT,UV,WS	(479) 361-2030
<b>BRITISH COLUMBIA</b>			
North Vancouver, BC	Olympic International Sales, Ltd. (N.Van)	AA,CH,FC,PT,UV,WS	(604) 986-1400
<b>CALIFORNIA</b>			
Anaheim, CA	Norman S. Wright-Climatec Mechl Equip {Anaheim}	AA,CH,FC,PT,UV,WS	(714) 632-9800
Brisbane, CA	Norman Wright Mech. Equip. Corp. {San Francisco}	AA,CH,FC,PT,UV,WS	(415) 467-7600
Chico, CA	Norman Wright Mech. Equip. Corp. {Chico}	AA,CH,FC,PT,UV,WS	(530) 345-9289
Fresno, CA	Norman S. Wright-Duckworth {Fresno}	AA,CH,FC,PT,UV,WS	(559) 449-8701
Rancho Cordova, CA	Norman Wright Mech. Equip. Corp. {Sacramento}	AA,CH,FC,PT,UV,WS	(916) 381-6666
Reno, NV	Norman Wright Mech. Equip. Corp. {Reno}	AA,CH,FC,PT,UV,WS	(775) 826-8622
San Diego, CA	Norman S. Wright-Climatec Mechl Equip {San Diego}	AA,CH,FC,PT,UV,WS	(858) 368-3800
Santa Clara, CA	Norman Wright Mech. Equip. Corp. {Santa Clara}	AA,CH,FC,PT,UV,WS	(408) 748-1304
Santa Rosa, CA	Norman Wright Mech. Equip. Corp. {Santa Rosa}	AA,CH,FC,PT,UV,WS	(707) 568-3903
<b>COLORADO</b>			
Colorado Springs, CO	Long Building Technologies {Co. Springs}	AA,CH,FC,PT,UV,WS	(719) 592-0364
Ft. Collins, CO	Long Building Technologies {Ft. Collins}	AA,CH,FC,PT,UV,WS	(970) 472-6433
Grand Junction, CO	Long Building Technologies {Grand Junction}	AA,CH,FC,PT,UV,WS	(970) 434-5664
Littleton, CO	Long Building Technologies {Denver}	AA,CH,FC,PT,UV,WS	(303) 975-2100
<b>CONNECTICUT</b>			
Newington, CT	Swan Associates, Inc. (Hartford)	AA,CH,FC,PT,UV,WS	(860) 666-6923
<b>DELAWARE</b>			
Columbia, MD	Havtech {Balt.}	AA,CH,FC,PT,UV,WS	(410) 724-3703
W. Conshohocken, PA	TriState HVAC Equipment, LLP (Phil.)	AA,CH,FC,PT,UV,WS	(610) 825-4770
<b>DISTRICT OF COLUMBIA</b>			
Columbia, MD	Havtech {DC}	AA,CH,FC,PT,UV,WS	(301) 206-9225

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Assignments/Coverage

(Sorted by State/Province)

<u>Location</u>	<u>Company</u>	<u>Product Codes</u>	<u>Phone Number</u>
<b>FLORIDA</b>			
Davie, FL	Daikin Applied South Florida	AA,CH,FC,PT,UV,WS	(954) 862-8500
Ft. Myers, FL	Carroll Air Systems, Inc. {Ft. Myers}	AA,CH,FC,PT,UV,WS	(239) 939-5553
Jacksonville, FL	Brooks Building Solutions Inc. {Jacksonville}	AA,CH,FC,PT,UV,WS	(904) 642-5303
Orlando, FL	Carroll Air Systems, Inc. {Orlando}	AA,CH,FC,PT,UV,WS	(407) 831-4880
Pensacola, FL	Air-Tech of Pensacola {Pensacola}	AA,CH,FC,PT,UV,WS	(850) 433-6443
Tallahassee, FL	Brooks Building Solutions Inc. {Tallahassee}	AA,CH,FC,PT,UV,WS	(850) 701-2350
Tampa, FL	Carroll Air Systems, Inc. {Tampa}	AA,CH,FC,PT,UV,WS	(813) 879-5790
<b>GEORGIA</b>			
Chattanooga, TN	Hoffman & Hoffman, Inc. {Chattanooga}	AA,CH,FC,PT,UV,WS	(423) 693-2890
Greenville, SC	Hoffman & Hoffman, Inc. {Greenville}	AA,CH,FC,PT,UV,WS	(864) 676-1888
Jacksonville, FL	Brooks Building Solutions Inc. {Jacksonville}	AA,CH,FC,PT,UV,WS	(904) 642-5303
Marietta, GA	Daikin Applied Georgia	AA,CH,FC,PT,UV,WS	(770) 514-5880
Pensacola, FL	Air-Tech of Pensacola {Pensacola}	AA,CH,FC,PT,UV,WS	(850) 433-6443
<b>GUAM</b>			
Tamuning, Guam	Norman Wright Mech. Equip. Corp. {Guam}	AA,CH,FC,PT,UV,WS	(671) 475-3913
<b>HAWAII</b>			
Waipahu, HI	Norman Wright Mech. Equip. Corp. {Honolulu}	AA,CH,FC,PT,UV,WS	(808) 678-3911
<b>IDAHO</b>			
Midvale, UT	Mechanical Products Intermountain {Salt Lake City}	AA,CH,FC,PT,UV,WS	(801) 352-9003
Missoula, MT	Vemco, Inc. (Missoula)	AA,CH,FC,PT,UV,WS	(406) 549-6113
Nampa, ID	Norbryhn Equipment Company (Boise)	AA,CH,FC,PT,UV,WS	(208) 465-5700
Spokane, WA	Air Reps, LLC {Spokane}	AA,CH,FC,PT,UV,WS	(509) 465-8038
<b>ILLINOIS</b>			
Chesterfield, MO	Daikin TMI LLC (St. Louis)	AA,CH,FC,PT,UV,WS	(636) 532-1110
Davenport, IA	Mechanical Sales {Davenport}	AA,CH,FC,PT,UV,WS	(563) 324-0137
Elmhurst, IL	Thermosystems, Inc. (Chicago)	AA,CH,FC,PT,UV,WS	(630) 693-0930
Indianapolis, IN	Indiana Thermal Solutions, LLC. {Indianapolis}	AA,CH,FC,PT,UV,WS	(317) 570-5400
Johnston, IA	Mechanical Sales, Inc. {Des Moines}	AA,CH,FC,PT,UV,WS	(515) 276-9005
Louisville, KY	Thermal Equipment (Louis)	AA,CH,FC,PT,UV,WS	(502) 473-0829
Madison, WI	Masters Building Solutions {Madison}	AA,CH,FC,PT,UV,WS	(608) 275-7001
<b>INDIANA</b>			
Cincinnati, OH	ElitAire, Inc. {Cincinnati}	AA,CH,FC,PT,UV,WS	(513) 475-3800
Elmhurst, IL	Thermosystems, Inc. (Chicago)	AA,CH,FC,PT,UV,WS	(630) 693-0930
Ft. Wayne, IN	Indiana Thermal Solutions {South Bend, IN}	AA,CH,FC,PT,UV,WS	(260) 497-1338
Indianapolis, IN	Indiana Thermal Solutions, LLC. {Indianapolis}	AA,CH,FC,PT,UV,WS	(317) 570-5400
Louisville, KY	Thermal Equipment (Louis)	AA,CH,FC,PT,UV,WS	(502) 473-0829
<b>IOWA</b>			
Cedar Rapids, IA	Mechanical Sales, Inc. {Cedar Rapids}	AA,CH,FC,PT,UV,WS	(319) 366-1033
Davenport, IA	Mechanical Sales {Davenport}	AA,CH,FC,PT,UV,WS	(563) 324-0137
Johnston, IA	Mechanical Sales, Inc. {Des Moines}	AA,CH,FC,PT,UV,WS	(515) 276-9005
Omaha, NE	Mechanical Sales, Inc. {Omaha}	AA,CH,FC,PT,UV,WS	(402) 339-0306
Sioux Falls, SD	O'Connor Company (Sioux Falls)	AA,CH,FC,PT,UV,WS	(605) 336-0333

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<b>KANSAS</b>			
Colorado Springs, CO	Long Building Technologies {Co. Springs}	AA,CH,FC,PT,UV,WS	(719) 592-0364
Lenexa, KS	Daikin TMI LLC (Kansas City)	AA,CH,FC,PT,UV,WS	(816) 298-6281
Littleton, CO	Long Building Technologies {Denver}	AA,CH,FC,PT,UV,WS	(303) 975-2100
Omaha, NE	Mechanical Sales, Inc. {Omaha}	AA,CH,FC,PT,UV,WS	(402) 339-0306
Wichita, KS	Heaven Engineering Co. {Wichita}	AA,CH,FC,PT,UV,WS	(316) 262-1244
<b>KENTUCKY</b>			
Chesterfield, MO	Daikin TMI LLC (St. Louis)	AA,CH,FC,PT,UV,WS	(636) 532-1110
Cincinnati, OH	ElitAire, Inc. {Cincinnati}	AA,CH,FC,PT,UV,WS	(513) 475-3800
Lexington, KY	Thermal Equipment (Lex)	AA,CH,FC,PT,UV,WS	(859) 255-9665
Louisville, KY	Thermal Equipment (Louis)	AA,CH,FC,PT,UV,WS	(502) 473-0829
Paducah, KY	Thermal Equipment (Paducah)	AA,CH,FC,PT,UV,WS	(270) 898-6976
St. Albans, WV	Mason & Barry, Inc. {Charleston}	AA,CH,FC,PT,UV,WS	(304) 755-0781
<b>LOUISIANA</b>			
Jackson, MS	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	AA,CH,FC,PT,UV,WS	(601) 982-0044
Metairie, LA	Mid-South Equipment Sales and Service, LLC {Metairie}	AA,CH,FC,PT,UV,WS	(504) 835-0422
Shreveport, LA	Mechanical Concepts, LLC {Shreveport}	AA,CH,FC,PT,UV,WS	(318) 550-0525
<b>MAINE</b>			
Gray, ME	Briggs Equipment Sales {Portland}	AA,CH,FC,PT,UV,WS	(207) 657-7123
<b>MANITOBA</b>			
Winnipeg, MB	Midwest Engineering Ltd. (Wingp)	AA,CH,FC,PT,UV,WS	(204) 989-3636
<b>MARYLAND</b>			
Columbia, MD	Havtech {Balt.}	AA,CH,FC,PT,UV,WS	(410) 724-3703
Columbia, MD	Havtech {DC}	AA,CH,FC,PT,UV,WS	(301) 206-9225
Sewickley, PA	Thermaltech {Pittsburgh}	AA,CH,FC,PT,UV,WS	(412) 468-0133
W. Conshohocken, PA	TriState HVAC Equipment, LLP (Phil.)	AA,CH,FC,PT,UV,WS	(610) 825-4770
<b>MASSACHUSETTS</b>			
Natick, MA	O'Connell Inc., R.P. (Boston)	PT,WS	(508) 650-9400
Newington, CT	Swan Associates, Inc. (Hartford)	AA,CH,FC,PT,UV,WS	(860) 666-6923
Peabody, MA	HTS New England (Boston)	AA,CH,FC,PT,UV,WS	(978) 977-9911
<b>MICHIGAN</b>			
Auburn Hills, MI	Thermal-Netics, Inc. (Detroit)	AA,CH,FC,PT,UV,WS	(248) 276-3300
Auburn Hills, MI	Thermal-Netics, Inc. (Flint)	AA,CH,FC,PT,UV,WS	(248) 276-3300
Grand Rapids, MI	Air Tech Equipment Inc. {Grand Rapids}	AA,CH,FC,PT,UV,WS	(616) 534-0032
Madison, WI	Masters Building Solutions {Madison}	AA,CH,FC,PT,UV,WS	(608) 275-7001
Maumee, OH	Gardiner {Toledo}	AA,CH,FC,PT,UV,WS	(419) 794-3400
<b>MINNESOTA</b>			
Madison, WI	Masters Building Solutions {Madison}	AA,CH,FC,PT,UV,WS	(608) 275-7001
Roseville, MN	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	AA,CH,FC,PT,UV,WS	(651) 481-8000
Sioux Falls, SD	O'Connor Company (Sioux Falls)	AA,CH,FC,PT,UV,WS	(605) 336-0333
<b>MISSISSIPPI</b>			
Jackson, MS	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	AA,CH,FC,PT,UV,WS	(601) 982-0044
Memphis, TN	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	AA,CH,FC,PT,UV,WS	(901) 654-2400
Metairie, LA	Mid-South Equipment Sales and Service, LLC {Metairie}	AA,CH,FC,PT,UV,WS	(504) 835-0422

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<b>MISSOURI</b>			
Chesterfield, MO	Daikin TMI LLC (St. Louis)	AA,CH,FC,PT,UV,WS	(636) 532-1110
Davenport, IA	Mechanical Sales {Davenport}	AA,CH,FC,PT,UV,WS	(563) 324-0137
Johnston, IA	Mechanical Sales, Inc. {Des Moines}	AA,CH,FC,PT,UV,WS	(515) 276-9005
Lenexa, KS	Daikin TMI LLC (Kansas City)	AA,CH,FC,PT,UV,WS	(816) 298-6281
Memphis, TN	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	AA,CH,FC,PT,UV,WS	(901) 654-2400
<b>MONTANA</b>			
Billings, MT	Vemco, Inc. (Billings)	AA,CH,FC,PT,UV,WS	(406) 248-8373
Great Falls, MT	Vemco, Inc. (Gr. Falls)	AA,CH,FC,PT,UV,WS	(406) 727-5335
Missoula, MT	Vemco, Inc. (Missoula)	AA,CH,FC,PT,UV,WS	(406) 549-6113
<b>NEBRASKA</b>			
Ft. Collins, CO	Long Building Technologies {Ft. Collins}	AA,CH,FC,PT,UV,WS	(970) 472-6433
Lenexa, KS	Daikin TMI LLC (Kansas City)	AA,CH,FC,PT,UV,WS	(816) 298-6281
Omaha, NE	Mechanical Sales, Inc. {Omaha}	AA,CH,FC,PT,UV,WS	(402) 339-0306
Sioux Falls, SD	O'Connor Company (Sioux Falls)	AA,CH,FC,PT,UV,WS	(605) 336-0333
<b>NEVADA</b>			
Las Vegas, NV	Norman Wright Mech. Equip. Corp. {Las Vegas}	AA,CH,FC,PT,UV,WS	(702) 361-4212
Midvale, UT	Mechanical Products Intermountain {Salt Lake City}	AA,CH,FC,PT,UV,WS	(801) 352-9003
Reno, NV	Norman Wright Mech. Equip. Corp. {Reno}	AA,CH,FC,PT,UV,WS	(775) 826-8622
<b>NEW BRUNSWICK</b>			
Moncton, NB	Global Mechanical Sys. Ltd (Moncton)	AA,CH,FC,PT,UV,WS	(506) 857-4887
<b>NEW HAMPSHIRE</b>			
Clifton Park, NY	Thermal Environment Sales (Albany)	AA,CH,FC,PT,UV,WS	(518) 373-1100
Gray, ME	Briggs Equipment Sales {Portland}	AA,CH,FC,PT,UV,WS	(207) 657-7123
Natick, MA	O'Connell Inc., R.P. (Boston)	PT,WS	(508) 650-9400
Peabody, MA	HTS New England (Boston)	AA,CH,FC,PT,UV,WS	(978) 977-9911
<b>NEW JERSEY</b>			
Bloomfield, NJ	D&B Building Solutions LLC/D&B Service Group LLC	AA,CH,FC,PT,UV,WS	(973) 429-2828
W. Conshohocken, PA	TriState HVAC Equipment, LLP (Phil.)	AA,CH,FC,PT,UV,WS	(610) 825-4770
<b>NEW MEXICO</b>			
Albuquerque, NM	Varitec Solutions (Albuquerque)	AA,CH,FC,PT,UV,WS	(505) 268-6776
Colorado Springs, CO	Long Building Technologies {Co. Springs}	AA,CH,FC,PT,UV,WS	(719) 592-0364
El Paso, TX	Varitec Solutions (El Paso)	AA,CH,FC,PT,UV,WS	(915) 217-2502
Lubbock, TX	Varitec Solutions (Lubbock)	AA,CH,FC,PT,UV,WS	(806) 745-6691
<b>NEW YORK</b>			
Bloomfield, NJ	D&B Building Solutions LLC/D&B Service Group LLC	AA,CH,FC,PT,UV,WS	(973) 429-2828
Clifton Park, NY	Thermal Environment Sales (Albany)	AA,CH,FC,PT,UV,WS	(518) 373-1100
Jersey City, NJ	Daikin Applied New York	AA,CH,FC,PT,UV,WS	(201) 395-3750
Rochester, NY	Modular Comfort Systems Inc. {Rochester}	AA,CH,FC,PT,UV,WS	(585) 398-8018
Syracuse, NY	MCS Buffalo, LLC	AA,CH,FC,PT,UV,WS	(315) 484-9048
Syracuse, NY	Modular Comfort Systems, Inc. {Syracuse}	AA,CH,FC,PT,UV,WS	(315) 484-9048
<b>NEWFOUNDLAND AND LABRADOR</b>			
Mt. Pearl, NL	Mechanical Components Limited {Newfoundland}	AA,CH,FC,PT,UV,WS	(709) 747-9750
<b>NORTH CAROLINA</b>			
Asheville, NC	Hoffman & Hoffman, Inc. {Asheville}	AA,CH,FC,PT,UV,WS	(828) 296-0111
Charlotte, NC	Hoffman & Hoffman, Inc. {Charlotte}	AA,CH,FC,PT,UV,WS	(704) 364-4700
Chesapeake, VA	Hoffman & Hoffman, Inc. {Norfolk}	AA,CH,FC,PT,UV,WS	(757) 548-1700

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<b>MISSOURI</b>			
Greensboro, NC	Hoffman & Hoffman, Inc. {Greensboro}	AA,CH,FC,PT,UV,WS	(336) 292-8777
Greenville, SC	Hoffman & Hoffman, Inc. {Greenville}	AA,CH,FC,PT,UV,WS	(864) 676-1888
Knoxville, TN	Hoffman & Hoffman, Inc. {Knoxville}	AA,CH,FC,PT,UV,WS	(865) 450-9770
Raleigh, NC	Hoffman & Hoffman, Inc. {Raleigh}	AA,CH,FC,PT,UV,WS	(919) 781-8011
Roanoke, VA	Hoffman & Hoffman, Inc. {Roanoke}	AA,CH,FC,PT,UV,WS	(540) 725-8701
Wilmington, NC	Hoffman & Hoffman, Inc. {Wilmington}	AA,CH,FC,PT,UV,WS	(910) 791-4775
<b>NORTH DAKOTA</b>			
Roseville, MN	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	AA,CH,FC,PT,UV,WS	(651) 481-8000
Sioux Falls, SD	O'Connor Company (Sioux Falls)	AA,CH,FC,PT,UV,WS	(605) 336-0333
<b>NORTHERN MARIANA ISLANDS</b>			
Tamuning, Guam	Norman Wright Mech. Equip. Corp. {Guam}	AA,CH,FC,PT,UV,WS	(671) 475-3913
<b>NORTHWEST TERRITORIES</b>			
North Vancouver, BC	Olympic International Sales, Ltd. (N.Van)	AA,CH,FC,PT,UV,WS	(604) 986-1400
<b>NOVA SCOTIA</b>			
Dartmouth, NS	Global Price Mechanical (Nova Scotia)	AA,CH,FC,PT,UV,WS	(902) 443-1114
<b>OHIO</b>			
Cincinnati, OH	ElitAire, Inc. {Cincinnati}	AA,CH,FC,PT,UV,WS	(513) 475-3800
Columbus, OH	ElitAire, Inc. {Columbus}	AA,CH,FC,PT,UV,WS	(614) 360-1330
Maumee, OH	Gardiner {Toledo}	AA,CH,FC,PT,UV,WS	(419) 794-3400
Sewickley, PA	Thermaltech {Pittsburgh}	AA,CH,FC,PT,UV,WS	(412) 468-0133
Solon, OH	Gardiner {Cleveland}	AA,CH,FC,PT,UV,WS	(440) 248-3400
St. Albans, WV	Mason & Barry, Inc. {Charleston}	AA,CH,FC,PT,UV,WS	(304) 755-0781
Uniontown, OH	Gardiner {Akron}	AA,CH,FC,PT,UV,WS	(330) 896-9358
<b>OKLAHOMA</b>			
Carrollton, TX	HTS Texas {Dallas}	AA,CH,FC,PT,UV,WS	(866) 544-1487
Lenexa, KS	Daikin TMI LLC (Kansas City)	AA,CH,FC,PT,UV,WS	(816) 298-6281
Lubbock, TX	Varitec Solutions (Lubbock)	AA,CH,FC,PT,UV,WS	(806) 745-6691
Oklahoma City, OK	Harrison Energy Partners {Oklahoma City, OK}	AA,CH,FC,PT,UV,WS	(405) 658-8376
Tulsa, OK	Harrison Energy Partners {Tulsa, OK}	AA,CH,FC,PT,UV,WS	(918) 619-5898
Wichita, KS	Heaven Engineering Co. {Wichita}	AA,CH,FC,PT,UV,WS	(316) 262-1244
<b>ONTARIO</b>			
Chelmsford, ON	HTS Engineering Ltd. {Sudbury}	AA,CH,FC,PT,UV,WS	(705) 855-1589
Kitchener, ON	HTS Engineering Ltd. {Kitchener}	AA,CH,FC,PT,UV,WS	(519) 748-1860
London, ON	HTS Engineering Ltd. {London}	AA,CH,FC,PT,UV,WS	(519) 457-6700
North York, ON	HTS Engineering Ltd. {Toronto}	AA,CH,FC,PT,UV,WS	(416) 661-3400
Ottawa, ON	HTS Engineering Ltd. {Ottawa}	AA,CH,FC,PT,UV,WS	(613) 728-7400
Stoney Creek, ON	HTS Engineering Ltd. {Stoney Creek}	AA,CH,FC,PT,UV,WS	(905) 643-7719
Whitby, Ontario	HTS Engineering Ltd. {Oshawa}	AA,CH,FC,PT,UV,WS	(905) 579-6700
Winnipeg, MB	Midwest Engineering Ltd. (Winpg)	AA,CH,FC,PT,UV,WS	(204) 989-3636
<b>OREGON</b>			
Lake Oswego, OR	Air Reps, LLC (Oregon)	AA,CH,FC,PT,UV,WS	(503) 620-4300
Nampa, ID	Norbryhn Equipment Company (Boise)	AA,CH,FC,PT,UV,WS	(208) 465-5700

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<b>PENNSYLVANIA</b>			
Bear Creek Township, PA	TriState HVAC Equipment, LLP (Wilkes)	AA,CH,FC,PT,UV,WS	(570) 824-7728
Rochester, NY	Modular Comfort Systems Inc. {Rochester}	AA,CH,FC,PT,UV,WS	(585) 398-8018
Sewickley, PA	Thermaltech {Pittsburgh}	AA,CH,FC,PT,UV,WS	(412) 468-0133
Syracuse, NY	MCS Buffalo, LLC	AA,CH,FC,PT,UV,WS	(315) 484-9048
Syracuse, NY	Modular Comfort Systems, Inc. {Syracuse}	AA,CH,FC,PT,UV,WS	(315) 484-9048
W. Conshohocken, PA	TriState HVAC Equipment, LLP (Phil.)	AA,CH,FC,PT,UV,WS	(610) 825-4770
York, PA	TriState HVAC Equipment, LLP (York)	AA,CH,FC,PT,UV,WS	(717) 755-0553
<b>PRINCE EDWARD ISLAND</b>			
Moncton, NB	Global Mechanical Sys. Ltd (Moncton)	AA,CH,FC,PT,UV,WS	(506) 857-4887
<b>QUEBEC</b>			
Laval, Quebec	I.T.C. Technologies {Montreal}	AA,CH,FC,PT,UV,WS	(514) 437-9999
Quebec City, QC	I.T.C. Technologies {Quebec City}	AA,CH,FC,PT,UV,WS	(418) 871-3515
<b>RHODE ISLAND</b>			
Natick, MA	O'Connell Inc., R.P. (Boston)	PT,WS	(508) 650-9400
Peabody, MA	HTS New England (Boston)	AA,CH,FC,PT,UV,WS	(978) 977-9911
<b>SASKATCHEWAN</b>			
Regina, SK	H.V.A.C. Sales (1997) Ltd. (Regina)	AA,CH,FC,PT,UV,WS	(306) 721-7980
<b>SOUTH CAROLINA</b>			
Cayce, SC	Hoffman & Hoffman, Inc. {Columbia}	AA,CH,FC,PT,UV,WS	(803) 765-9360
Charlotte, NC	Hoffman & Hoffman, Inc. {Charlotte}	AA,CH,FC,PT,UV,WS	(704) 364-4700
Greenville, SC	Hoffman & Hoffman, Inc. {Greenville}	AA,CH,FC,PT,UV,WS	(864) 676-1888
Wando, SC	Hoffman & Hoffman, Inc. {Charleston}	AA,CH,FC,PT,UV,WS	(843) 884-3201
<b>SOUTH DAKOTA</b>			
Rapid City, SD	O'Connor Company (Rapid City)	AA,CH,FC,PT,UV,WS	(605) 348-2033
Sioux Falls, SD	O'Connor Company (Sioux Falls)	AA,CH,FC,PT,UV,WS	(605) 336-0333
<b>TENNESSEE</b>			
Chattanooga, TN	Hoffman & Hoffman, Inc. {Chattanooga}	AA,CH,FC,PT,UV,WS	(423) 693-2890
Hoover, AL	Daikin Applied Birmingham	AA,CH,FC,PT,UV,WS	(205) 989-4370
Knoxville, TN	Hoffman & Hoffman, Inc. {Knoxville}	AA,CH,FC,PT,UV,WS	(865) 450-9770
Lexington, KY	Thermal Equipment (Lex)	AA,CH,FC,PT,UV,WS	(859) 255-9665
Louisville, KY	Thermal Equipment (Louis)	AA,CH,FC,PT,UV,WS	(502) 473-0829
Memphis, TN	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	AA,CH,FC,PT,UV,WS	(901) 654-2400
Nashville, TN	Mechanical Resource Group {Nashville}	AA,CH,FC,PT,UV,WS	(615) 690-3600
<b>TEXAS</b>			
Albuquerque, NM	Varitec Solutions (Albuquerque)	AA,CH,FC,PT,UV,WS	(505) 268-6776
Austin, TX	HTS Texas {Austin}	AA,CH,FC,PT,UV,WS	(512) 381-0091
Beaumont, TX	HTS Texas {Beaumont}	AA,CH,FC,PT,UV,WS	(409) 833-7120
Carrollton, TX	HTS Texas {Dallas}	AA,CH,FC,PT,UV,WS	(866) 544-1487
Corpus Christi, TX	Perry Mechanical Systems (Corpus Christi)	AA,CH,FC,PT,UV,WS	(361) 854-7768
El Paso, TX	Varitec Solutions (El Paso)	AA,CH,FC,PT,UV,WS	(915) 217-2502
Houston, TX	HTS Texas {Houston}	AA,CH,FC,PT,UV,WS	(832) 328-1010
Lubbock, TX	Varitec Solutions (Lubbock)	AA,CH,FC,PT,UV,WS	(806) 745-6691
San Antonio, TX	HTS Texas {San Antonio}	AA,CH,FC,PT,UV,WS	(210) 340-2533
Shreveport, LA	Mechanical Concepts, LLC {Shreveport}	AA,CH,FC,PT,UV,WS	(318) 550-0525

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Assignments/Coverage

(Sorted by State/Province)

<u>Location</u>	<u>Company</u>	<u>Product Codes</u>	<u>Phone Number</u>
<b>UTAH</b>			
Midvale, UT	Mechanical Products Intermountain {Salt Lake City}	AA,CH,FC,PT,UV,WS	(801) 352-9003
<b>VERMONT</b>			
Clifton Park, NY	Thermal Environment Sales (Albany)	AA,CH,FC,PT,UV,WS	(518) 373-1100
Gray, ME	Briggs Equipment Sales {Portland}	AA,CH,FC,PT,UV,WS	(207) 657-7123
<b>VIRGINIA</b>			
Chesapeake, VA	Hoffman & Hoffman, Inc. {Norfolk}	AA,CH,FC,PT,UV,WS	(757) 548-1700
Columbia, MD	Havtech {Balt.}	AA,CH,FC,PT,UV,WS	(410) 724-3703
Columbia, MD	Havtech {DC}	AA,CH,FC,PT,UV,WS	(301) 206-9225
Knoxville, TN	Hoffman & Hoffman, Inc. {Knoxville}	AA,CH,FC,PT,UV,WS	(865) 450-9770
Lexington, KY	Thermal Equipment (Lex)	AA,CH,FC,PT,UV,WS	(859) 255-9665
Richmond, VA	Air Cond. Equip. Sales, Inc. {Richmond}	AA,CH,FC,PT,UV,WS	(804) 264-2911
Roanoke, VA	Hoffman & Hoffman, Inc. {Roanoke}	AA,CH,FC,PT,UV,WS	(540) 725-8701
<b>WASHINGTON</b>			
Bellevue, WA	Air Reps, LLC {Seattle}	AA,CH,FC,PT,UV,WS	(425) 562-1150
Lake Oswego, OR	Air Reps, LLC (Oregon)	AA,CH,FC,PT,UV,WS	(503) 620-4300
Spokane, WA	Air Reps, LLC {Spokane}	AA,CH,FC,PT,UV,WS	(509) 465-8038
<b>WEST VIRGINIA</b>			
Columbia, MD	Havtech {DC}	AA,CH,FC,PT,UV,WS	(301) 206-9225
Sewickley, PA	Thermaltech {Pittsburgh}	AA,CH,FC,PT,UV,WS	(412) 468-0133
St. Albans, WV	Mason & Barry, Inc. {Charleston}	AA,CH,FC,PT,UV,WS	(304) 755-0781
<b>WISCONSIN</b>			
Madison, WI	Masters Building Solutions {Madison}	AA,CH,FC,PT,UV,WS	(608) 275-7001
Roseville, MN	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	AA,CH,FC,PT,UV,WS	(651) 481-8000
<b>WYOMING</b>			
Billings, MT	Vemco, Inc. (Billings)	AA,CH,FC,PT,UV,WS	(406) 248-8373
Casper, WY	Long Building Technologies {Casper}	AA,CH,FC,PT,UV,WS	(307) 265-5997
Ft. Collins, CO	Long Building Technologies {Ft. Collins}	AA,CH,FC,PT,UV,WS	(970) 472-6433
Midvale, UT	Mechanical Products Intermountain {Salt Lake City}	AA,CH,FC,PT,UV,WS	(801) 352-9003
Rapid City, SD	O'Connor Company (Rapid City)	AA,CH,FC,PT,UV,WS	(605) 348-2033
<b>YUKON TERRITORY</b>			
North Vancouver, BC	Olympic International Sales, Ltd. (N.Van)	AA,CH,FC,PT,UV,WS	(604) 986-1400

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Air Cond. Equip. Sales, Inc.

#### {Richmond}

#### **Mailing Address:**

7314 Impala Drive  
Richmond, VA 23228

**Rep #:** 7500  
**Phone:** (804) 264-2911  
**Speed Dial #:** #61-403  
**Fax:** (804) 264-4785  
**Email:** randys@aceshvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

7314 Impala Drive  
Richmond, VA 23228

#### **Personnel:**

Chumney, Gayle	Sales Assistant	gaylec@aceshvac.com
Davies, Eric	Outside Sales	ericd@aceshvac.com
Fleming, Mary	Office Manager	maryf@aceshvac.com
Fontaine, Sarah	Accounting	sarahf@aceshvac.com
Garner, Ben	Service	beng@aceshvac.com
Gibson, Jesse	Controls Serv Tech	n/a
Goetz, Mike	Parts	mikecg@aceshvac.com
Gordon, Alley	Insides Sales	alleyg@aceshvac.com
Hite, Louis	Control Sales Manager	louish@aceshvac.com
Kirkland, Teresa	Accounting	teresak@aceshvac.com
Lloyd, Patrick	Vice President	patrickl@aceshvac.com
Martinez, Lauren	Controls Sales Engr	laurenm@aceshvac.com
McCabe, Mike	Outside Sales	mikemc@aceshvac.com
Overton, Steve	Service Technician	steveo@aceshvac.com
Overton, Tim	Service Tech	timo@aceshvac.com
Pippin, Scott	Legal	scottp@aceshvac.com
Pippin, Tyler	Inside Sales	tylerp@aceshvac.com
Slaven, Billy	Parts	billys@aceshvac.com
Smith, Randy	Outside Sales	randys@aceshvac.com
Watson, Kellie	Financial Officer	kelliew@aceshvac.com
Williams, Logan	Inside Sales	loganw@aceshvac.com
Ziegler, David	Outside Sales	davidz@aceshvac.com

### Air Reps, LLC (Oregon)

#### **Mailing Address:**

15860 SW Upper Boones Ferry Road  
Lake Oswego, OR 97035-4066

**Rep #:** 4790  
**Phone:** (503) 620-4300  
**Speed Dial #:** #61-128  
**Fax:** (503) 620-4238  
**Email:** kurts@airreps.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

15860 SW Upper Boones Ferry Road  
Lake Oswego, OR 97035-4066

#### **Personnel:**

Bauer, Henry	Outside Sales	henryb@airreps.com
Caldwell, Scott	Outside Sales	scottc@airreps.com

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Air Reps. LLC (Oregon)

#### Mailing Address:

15860 SW Upper Boones Ferry Road  
Lake Oswego, OR 97035-4066

**Rep #:** 4790  
**Phone:** (503) 620-4300  
**Speed Dial #:** #61-128  
**Fax:** (503) 620-4238  
**Email:** kurts@airreps.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

15860 SW Upper Boones Ferry Road  
Lake Oswego, OR 97035-4066

#### Personnel:

Clark, Mike	Inside Sales	mikec@airreps.com
Danielson, Eric	Outside Sales	eric.danielson@airreps.com
Dennis, Jamey	Inside Sales- Eugene OR	jameyd@airreps.com
Elliott, Corey	Inside Sales	coreye@airreps.com
Gamache, Kayla	Inside Sales	kayla.gamache@airreps.com
Giltner, Heather	Inside Sales	heather.giltner@airreps.com
Grace, Robert	Outside Sales	robhg@airreps.com
Harrah, Anna	Other	anna.harrah@airreps.com
Johnsen, Courtney	Inside Sales	courtney.johnsen@airreps.com
Levine, Zach	Inside Sales	zach.levine@airreps.com
McGraw, Tyson	Outside Sales	tysonm@airreps.com
Millard, Blake	Inside Sales	blake.millard@airreps.com
Oberle, Greg	Inside Sales	grego@airreps.com
Patnode, Stephen	Outside Sales	stevep@airreps.com
Rainey, Melanie	Outside Sales	melanier@airreps.com
Ross, Chuck	Outside Sales	chuck.ross@airreps.com
Schultheis, Kurt	Legal	kurts@airreps.com
Tanay, Kelsey	Inside Sales	kelseyt@airreps.com
Wallace, Ben	Branch Mgr - Eugene OR	benw@airreps.com
Wilson, Mike	Outside Sales	mikew@airreps.com

### Air Reps. LLC {Seattle}

#### Mailing Address:

3290 146th Place SE  
Suite F  
Bellevue, WA 98007

**Rep #:** 7130  
**Phone:** (425) 562-1150  
**Speed Dial #:** #61-324  
**Fax:** (425) 562-5123  
**Email:** daikin@airreps.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

3290 146th Place SE  
Suite F  
Bellevue, WA 98007

#### Personnel:

Adkins, Matt	Outside Sales	matt@airreps.com
Asmus, Ron	Financial	ron@airreps.com
Boles, Jim	Inside Sales	jim@airreps.com
Brown, Ryan	Outside Sales	rbrown@airreps.com
Camarata, Tim	Outside Sales	tim.camarata@airreps.com

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FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Air Reps. LLC {Seattle}

#### Mailing Address:

3290 146th Place SE  
Suite F  
Bellevue, WA 98007

**Rep #:** 7130  
**Phone:** (425) 562-1150  
**Speed Dial #:** #61-324  
**Fax:** (425) 562-5123  
**Email:** daikin@airreps.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

3290 146th Place SE  
Suite F  
Bellevue, WA 98007

#### Personnel:

Chornyak, Chris	Outside Sales	chris.chornyak@airreps.com
Cohn, Aaron	Outside Sales	aaronc@airreps.com
Dean, Christie	Inside Sales	christie@airreps.com
Douglas, Scott	Inside Sales	scott.douglas@airreps.com
Farwell, Janel	Inside Sales	janel@airreps.com
Gary, Josh	Inside Sales	josh@airreps.com
Greenheck, Dave	Inside Sales	dave.greenheck@airreps.com
Gregg, Matt	Outside Sales	mattg@airreps.com
Haley, Heath	Principal	heath@airreps.com
Hawkins, Michael	Principal	michael@airreps.com
Horsfall, Ken	Inside Sales	khorsfall@airreps.com
Howe, Kate	Inside Sales	kateh@airreps.com
Kodosky, Billy	Outside Sales	billy.kodosky@airreps.com
Kulinski, Ben	Outside Sales	ben@airreps.com
Kulinski, Tim	Outside Sales	tim@airreps.com
Love, Jamie	Project Coordinator	jamiel@airreps.com
Mironyuk, Carolina	Financial	carolina@airreps.com
Ojendyk, Mark	Outside Sales	mark@airreps.com
Osborne, David	Inside Sales	david@airreps.com
Owens, Ken	Outside Sales	kowens@airreps.com
Porter, Ken	Sales Manager	kporter@airreps.com
Porter, Kendra	Inside Sales	kendra.porter@airreps.com
Rabren, Lauren	Inside Sales	lauren.rabren@airreps.com
Rowe, Gretchen	Inside Sales	growse@airreps.com
Schafer, Brett	Inside Sales	brett.schafer@airreps.com
Stewart, Ryan	Inside Sales	ryans@airreps.com
Walker, Whitney	Outside Sales	whitney@airreps.com
Winn, James	Outside Sales	james@airreps.com
Worley, Christie	Financial	christiew@airreps.com
Young, Stephanie	Inside Sales	stephanie.young@airreps.com
Zimmerman, Mike	Outside Sales	mikez@airreps.com

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# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Air Reps. LLC {Spokane}

### Mailing Address:

1710 N. Calispel Street, Suite A  
Spokane, WA 99205

### Shipping Address:

1710 N. Calispel Street, Suite A  
Spokane, WA 99205

**Rep #:** 7140  
**Phone:** (509) 465-8038  
**Speed Dial #:** #61-320  
**Fax:** (509) 465-8039  
**Email:** gnelson@airreps.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Brink, Tami	Order Coordinator	tbrink@airreps.com
Britz, Leslie	Inside Sales	leslie.britz@airreps.com
Guerin, Bob	Principal	bob@airreps.com
Guerin, Kraig	Inside Sales	kraig@airreps.com
Haight, Jared	Outside Sales	jared.haight@airreps.com
Jackson, Angela	Inside Sales	angela.jackson@airreps.com
Mitchell, Teresa	Order Coordinator	tmitchell@airreps.com
Munson, Denise	Inside Sales	denise@airreps.com
Nelson, Greg	Principal	gnelson@airreps.com
Oliver, Peter	Inside Sales	petero@airreps.com
Rodgers, Charley	Outside Sales	croddgers@airreps.com
Sterner, Mike	Outside Sales	msterner@airreps.com
Tinsley, Mike	Inside Sales	mike.tinsley@airreps.com

## Air Tech Equipment Inc. {Grand Rapids}

### Mailing Address:

3523 Lousma Drive  
Grand Rapids, MI 49548

### Shipping Address:

3523 Lousma Drive  
Grand Rapids, MI 49548

**Rep #:** 1010  
**Phone:** (616) 534-0032  
**Speed Dial #:** #61-041  
**Fax:** (616) 534-0284  
**Email:** sales@airtechequipment.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Arnold, Junise	Office Manager	junise@airtechequipment.com
Bland, Rob	Outside Sales	rob@airtechequipment.com
DeHaan, Dave	Outside Sales	daved@airtechequipment.com
Johnson, Cal	Outside Sales	cal@airtechequipment.com
Koltak, Kim	Inside Sales	kim@airtechequipment.com
LaCharite, Laurie	Inside Sales	laurie@airtechequipment.com
Mayle, Megan	Inside Sales	megan@airtechequipment.com
McLeod, Kyle	Legal	kyle@airtechequipment.com
Mueller, James	Outside Sales	james@airtechequipment.com
Nixon, Dann	Outside Sales	dann@airtechequipment.com
Pell, Mark	Service	mark@airtechequipment.com
Pointe, Frank	Outside Sales	frank@airtechequipment.com
Royston, Jeff	Outside Sales	jeff@airtechequipment.com

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Air Tech Equipment Inc. {Grand Rapids}

**Mailing Address:**

3523 Lousma Drive  
Grand Rapids, MI 49548

**Shipping Address:**

3523 Lousma Drive  
Grand Rapids, MI 49548

**Rep #:** 1010  
**Phone:** (616) 534-0032  
**Speed Dial #:** #61-041  
**Fax:** (616) 534-0284  
**Email:** sales@airtechequipment.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Smeal, Donald	Service	don@airtechequipment.com
Smeal, Erin	Service	esmeal@airtechequipment.com
Stebbins-Nutt, Chris	Outside Sales	chrisn@airtechequipment.com
Stocking, Judy	Parts Assistant	judy@airtechequipment.com
Vigh, Todd	Principal	todd@airtechequipment.com
Walker, Gary	Service	garyw@airtechequipment.com
Weesaw, Tammy	Office Assistant	tammy@airtechequipment.com
Williams, Mark	Parts	mwilliams@airtechequipment.com

### Air-Tech of Pensacola {Pensacola}

**Mailing Address:**

P.O. Box 18180  
Pensacola, FL 32505

**Shipping Address:**

2317 Town Street  
Pensacola, FL 32505

**Rep #:** 5400  
**Phone:** (850) 433-6443  
**Speed Dial #:** #61-382  
**Fax:** (850) 434-5927  
**Email:** darren@airtechfl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Brewton, Ashley	Receptionist	ashley@airtechfl.com
Brubaker, Todd	Legal	todd@airtechfl.com
Harris, Mel	Outside Sales	mel@airtechfl.com
Hoggle, Joe	Inside Sales	joe@airtechfl.com
Kemp, James	Parts	jkemp@airtechfl.com
Paige, Chris	Inside Sales	chris@airtechfl.com
Paul, Derrick	Outside Sales	dpaul@airtechfl.com
Roberts, Tiffany	Office Manager	tiffany@airtechfl.com
Smart, Amy	Inside Sales	amy@airtechfl.com
Weiss, Rob	Bid Coordinator	rob@airtechfl.com
Williams, Jeff	Outside Sales	jawilliams@airtechfl.com
Wood, Darren	Principal	darren@airtechfl.com

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### **Briggs Equipment Sales {Portland}**

**Mailing Address:**

P.O. Box 1375  
Gray, ME 04039-1375

**Shipping Address:**

16 NorthBrook Drive  
Gray, ME 04039-1375

**Rep #:** 2540  
**Phone:** (207) 657-7123  
**Speed Dial #:** #61-441  
**Fax:** (207) 657-7124  
**Email:** bbriggs@briggsac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Briggs, Benjamin	Outside Sales	benbriggs@briggsac.com
Briggs, Brian	Legal	bbriggs@briggsac.com
Briggs, Bruce	Inside Sales	brucebriggs@briggsac.com
Brown, Spencer	Inside Sales	sbrown@briggsac.com
Girouard, Terry	Financial Officer	tgirouard@briggsac.com
Harlow, Tyler	Service	tharlow@briggsac.com
Juliano, Ann Marie	Inside Sales	ajuliano@briggsac.com
Lacombe, James	Service/Parts Mgr	jlacombe@briggsac.com
Lovelette, Michael	Outside Sales	mlovelette@briggsac.com
Vachon, Marcel	Computer Admin	admin@briggsac.com

### **Brooks Building Solutions Inc.** **{Jacksonville}**

**Mailing Address:**

4501 Beverly Avenue  
Jacksonville, FL 32210

**Shipping Address:**

4501 Beverly Avenue  
Jacksonville, FL 32210

**Rep #:** 1080  
**Phone:** (904) 642-5303  
**Speed Dial #:** #61-413  
**Fax:** (904) 641-8722  
**Email:** awilliams@brookssolutions.net

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Baskin, Debra	Financial	dbaskin@brookssolutions.net
Brooks, Wayne	Past President	wbrooks@brookssolutions.net
Bruch, Jacob	Outside Sales	jbruch@brookssolutions.net
Courtney, Brian	Service Technician	bcourtney@brookssolutions.net
Devee, Kurt	Outside Sales	kdevee@brookssolutions.net
Di Clemente, Anthony	Inside Sales	adiclemente@brookssolutions.net
Diaz, Edgardo	Inside Sales	ediaz@brookssolutions.net
Fennessey, Darren	Financial	dfennessey@brookssolutions.net
Francis, Kevin	Financial Officer	kfrancis@brookssolutions.net
Galligher, Stewart	Service Manager	sgalligher@brookssolutions.net
Gillette, Russ	Outside Sales	rgillette@brookssolutions.net
Hartley, Becky	Financial Officer	bhartley@brookssolutions.net
Jackson, Chris	Inside Sales	cjackson@brookssolutions.net
Jenkins, Neff	Legal	njenkins@brookssolutions.net
Jordan, Keith	Outside Sales	kjordan@brookssolutions.net
Kiper, Melinda	Inside Sales	mkiper@brookssolutions.net

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# Sales Rep Offices w/ Personnel

(Sorted by Company)

## **Brooks Building Solutions Inc.**

### **{Jacksonville}**

#### **Mailing Address:**

4501 Beverly Avenue  
Jacksonville, FL 32210

#### **Shipping Address:**

4501 Beverly Avenue  
Jacksonville, FL 32210

#### **Personnel:**

Miller, Rachel  
Noel, Shiela  
Rowzee, Steve  
Rydzewski, Vince  
Smith, Brad  
St. Clair, Nichole  
Tepper, Brad  
Thoele, Matthew  
Valley, Allison

Financial Officer  
Energy Mgmt Specialist  
Outside Sales  
Sales Manager  
Outside Sales  
Service Coordinator  
Outside Sales  
Other  
Parts

**Rep #:** 1080  
**Phone:** (904) 642-5303  
**Speed Dial #:** #61-413  
**Fax:** (904) 641-8722  
**Email:** awilliams@brookssolutions.net

**Product Code:**  
AA,CH,FC,PT,UV,WS

## **Brooks Building Solutions Inc.**

### **{Tallahassee}**

#### **Mailing Address:**

2815-A Industrial Plaza Drive  
Tallahassee, FL 32301

#### **Shipping Address:**

2815-A Industrial Plaza Drive  
Tallahassee, FL 32301

#### **Personnel:**

Fleschner, Mark  
House, Peter  
Zimmerly, Tom

Service Tech  
Inside Sales  
Outside Sales

**Rep #:** 1080A  
**Phone:** (850) 701-2350  
**Speed Dial #:** #61-030  
**Fax:** (850) 701-2355  
**Email:** slewis@brookssolutions.net

**Product Code:**  
AA,CH,FC,PT,UV,WS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

#### **PRODUCT CODE DEFINITIONS**

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Carroll Air Systems, Inc. {Ft. Myers}

**Mailing Address:**  
5840 Halifax Avenue  
Ft. Myers, FL 33912

**Shipping Address:**  
5840 Halifax Avenue  
Ft. Myers, FL 33912

**Rep #:** 3010A  
**Phone:** (239) 939-5553  
**Speed Dial #:** #61-317  
**Fax:** (239) 939-5549  
**Email:** cas-ftm@carrollair.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Bell, Suzy	Inside Sales	carrollair-ftm@carrollair.com
Fritsch, Stacy	Inside Sales	sfritsch@carrollair.com
Kee, Andrew	Outside Sales	akee@carrollair.com

## Carroll Air Systems, Inc. {Orlando}

**Mailing Address:**  
4525 Vineland Road, Suite 205  
Orlando, FL 32811

**Shipping Address:**  
4525 Vineland Road, Suite 205  
Orlando, FL 32811

**Rep #:** 3040  
**Phone:** (407) 831-4880  
**Speed Dial #:** #61-417  
**Fax:** (407) 260-9171  
**Email:** cas-ort@carrollair.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Anderson, Jordan	Inside Sales	janderson@carrollair.com
Carroll, David	Outside Sales	dcarroll@carrollair.com
Conklin, Rick	Outside Sales	rconklin@carrollair.com
Dyal, Melissa	Marketer	mdyal@carrollair.com
Hampton, Michael	Parts Inside Sales	mhampton@carrollair.com
Kelly, Kevin	Outside Sales	kkelly@carrollair.com
Kennett, Sondra	Inside Sales	skennett@carrollair.com
Moore, Todd	Sales Manager	tmoore@carrollair.com
Sechrist, Richard	Service	rsechrist@carrollair.com
Szczepaniec, Matt	Outside Sales	mszczepaniec@carrollair.com
Taylor, Laura	Inside Sales	ltaylor@carrollair.com
Teetsel, Robert	Outside Sales	rteetsel@carrollair.com
Tindle, Bruce	Outside Sales	btindle@carrollair.com

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Carroll Air Systems, Inc. {Tampa}

### Mailing Address:

3711 W. Walnut St.  
Tampa, FL 33607

**Rep #:** 3010  
**Phone:** (813) 879-5790  
**Speed Dial #:** #61-125  
**Fax:** (813) 874-9553  
**Email:** cas-tpa@carrollair.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

3711 W. Walnut St.  
Tampa, FL 33607

### Personnel:

Alford, Adrienne	Admin	aalford@carrollair.com
Brooks, Craig	Service Tech	n/a
Caron, Michael	Inside Sales	mcaron@carrollair.com
Carroll, Philip	Legal	pcarroll@carrollair.com
Cartmell, Mark	Parts Manager	mcartmell@carrollair.com
Cuesta, Jason	Inside Sales	jcuesta@carrollair.com
Daugherty, Brett	Service Tech	bdaugherty@carrollair.com
Gehan, Pamela	Admin	pgehan@carrollair.com
Gentry, Cheryl	Admin	cgentry@carrollair.com
Horsesey, Debbie	Outside Sales	dhorsesey@carrollair.com
Kellar, Paul	Outside Sales	pkellar@carrollair.com
Leaf, Mark	Inside Sales	mleaf@carrollair.com
Mulholland, Bob	Inside Sales	bmulholland@carrollair.com
Mulligan, Michele	Parts/Service Admin	mmulligan@carrollair.com
Murphy, Kevin	Service Tech	n/a
Nies, Michael	Outside Sales	mnies@carrollair.com
Owens, Tyler	Outside Sales	towens@carrollair.com
Passman, P.E., Charles	Energy Engineer	cpassman@carrollair.com
Peeples, Thomas	Sales Manager	tpeeples@carrollair.com
Scott, Guy	Outside Parts Sales	gscott@carrollair.com
Sechrist, Richard	Service	rsechrist@carrollair.com
Vertock, Tim	Service Tech	n/a
Vibbert, Frank	Service Mgr.	fvibbert@carrollair.com
Waag, P.E., Stuart	Outside Sales	swaag@carrollair.com
Waldecker, Doug	Service Tech	n/a
Werking, Renee	Admin	rwerking@carrollair.com
Wouters, Willie	Inside Sales	wwouters@carrollair.com
Younglove-Williams, Nicole	Accounting Manager	nyounglove@carrollair.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## D&B Building Solutions LLC

### Mailing Address:

444 JFK Drive  
Bloomfield, NJ 07003

### Shipping Address:

444 JFK Drive  
Bloomfield, NJ 07003

**Rep #:** 1620  
**Phone:** (973) 429-2828  
**Speed Dial #:** #61-121  
**Fax:** (973) 429-4909  
**Email:** ayamazaki@dbnj.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Allocco, Nick	Parts	nallocco@dbnjparts.com
Barat, Jeffrey	Legal	jnbarat@dbnj.com
Barat, Rachel	Other	rgbarat@dbnj.com
Bassily, Andrew	Inside Sales	abassily@dbnj.com
Boehne, Gene	Outside Sales	gboehne@dbnj.com
Bowden, Tonja	Inside Sales	tbowden@dbnj.com
Burger, Eric	Outside Sales	eburger@dbnj.com
Ciaravino, Nicole	Inside Sales	nciaravino@dbnj.com
Daniello, Dan	Principal	ddaniello@dbnj.com
DeBlis, Lorraine	Other	ldeblis@dbnj.com
Ejjaki, Malak	Inside Sales	mejjaki@dbnj.com
Gallagher, Mary	IT Implementation	mgallagher@dbnj.com
George, Thomas	Inside Sales	tgeorge@dbnj.com
Goncalves, Cristiana	Other	cgoncalves@dbnj.com
Hill, William	Outside Sales	billhill@dbnj.com
Horvath Jr, Robert	Outside Sales	rhovath@dbnj.com
Ischinger, Lewis	Outside Sales	lischinger@dbnj.com
Lalanne, Courtney	Inside Sales	clalanne@dbnj.com
Mawhinney, Stephen	Outside Sales	smawhinney@dbnj.com
Merten, Maria	Inside Sales	mmerten@dbnj.com
Minardi, Kathleen	Other	kminardi@dbnjparts.com
Mutkoski, Timothy	Inside Sales	tmutkoski@dbnj.com
O'Connor, Edward	Outside Sales	eoconnor@dbnj.com
O'Krinsky, John	Parts	jokrinsky@dbnjparts.com
Olivo, Jennifer	Outside Sales	jolivo@dbnj.com
Palumbo, Jonathan	Outside Sales	jpalumbo@dbnj.com
Pedecine, Christopher	Outside Sales	cpedecine@dbnj.com
Pedecine, Matthew	Inside Sales	mpedecine@dbnj.com
Pierson, Charles	Outside Sales	cpierson@dbnj.com
Pimentel, Rosa	Financial	rpimentel@dbnj.com
Pinto, Jennifer	Parts	jpinto@dbnjparts.com
Rzeszutko, Bruno	Outside Sales	brzeszutko@dbnj.com
Santos, Ana	Inside Sales	asantos@dbnj.com
Taguer, John	Outside Sales	jtaguer@dbnj.com
Useva, Vilma	Inside Sales	vuseva@dbnj.com
Vander Weit, Kari	Other	kvanderweit@dbnj.com
Weston, Liard	Outside Sales	lweston@dbnj.com
Winer, Michael	Finance	mwiner@dbnj.com
Yamazaki, Ayumi	Inside Sales	ayamazaki@dbnj.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Daikin Applied Birmingham

**Mailing Address:**

245 Riverchase Pkwy E  
Suite O  
Hoover, AL 35244

**Rep #:** 4880  
**Phone:** (205) 989-4370  
**Speed Dial #:** #61-506  
**Fax:** (205) 989-4375  
**Email:** john.jeffcoat@daikinapplied.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

245 Riverchase Pkwy E  
Suite O  
Hoover, AL 35244

**Personnel:**

Bishop, Jeremiah	Outside Sales	jeremiah.bishop@daikinapplied.com
Cooper, Carson	Outside Sales	carson.cooper@daikinapplied.com
Dengate, Mark	Branch Manager	mark.dengate@daikinapplied.com
Franklin, Michael	Inside Sales	michael.franklin@daikinapplied.com
Hix, John	Sales Engineer	john.hix@daikinapplied.com
Hobbs, Josh	Outside Sales	joshua.hobbs@daikinapplied.com
Howard, Chip	Outside Sales	chip.howard@daikinapplied.com
Jeffcoat, John	District Sales Manager	john.jeffcoat@daikinapplied.com
Lee, Joseph	Inside Sales	joseph.lee@daikinapplied.com
Lewis, Steven	Inside Sales	steven.lewis@daikinapplied.com
Love, Vikki	Inside Sales	vikki.love@daikinapplied.com
Nilsson, Elinor	Inside Sales	elinor.nilsson@daikinapplied.com
Pike, Lauren	Inside Sales	lauren.pike@daikinapplied.com

### Daikin Applied Georgia

**Mailing Address:**

1765 West Oak Parkway  
Suite 500  
Marietta, GA 30062

**Rep #:** 4110  
**Phone:** (770) 514-5880  
**Speed Dial #:** #61-052  
**Fax:** n/a  
**Email:** john.moon@daikinapplied.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

1765 West Oak Parkway  
Suite 500  
Marietta, GA 30062

**Personnel:**

Allomong, Charles	Outside Sales	charles.allomong@daikinapplied.com
Awadalla, Simon	Inside Sales	simon.awadalla@daikinapplied.com
Bell, Shakaile	Project Engineer	shakaile.bell@daikinapplied.com
Bresch, Troy	Inside Sales	troy.bresch@daikinapplied.com
Carter, Patrick	Service Sales	patrick.carter@daikinapplied.com
Cayton, Garrett	HVAC Sales Associate	garrett.cayton@daikinapplied.com
Cayton, Tasha	Inside Sales	tasha.cayton@daikinapplied.com
Clawges, Shane	Inside Sales	shane.clawges@daikinapplied.com
Conger, Jon-Michael	Sales	jon-michael.conger@daikinapplied.com
Doyle, George	Inside Sales	george.doyle@daikinapplied.com

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Daikin Applied Georgia

#### Mailing Address:

1765 West Oak Parkway  
Suite 500  
Marietta, GA 30062

**Rep #:** 4110  
**Phone:** (770) 514-5880  
**Speed Dial #:** #61-052  
**Fax:** n/a  
**Email:** john.moon@daikinapplied.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

1765 West Oak Parkway  
Suite 500  
Marietta, GA 30062

#### Personnel:

Eckert, Mike	Outside Sales	michael.eckert@daikinapplied.com
Edinger, Alexandra	Outside Sales	alexandra.edinger@daikinapplied.com
Emmings, Jacob	Inside Sales	jacob.emmings@daikinapplied.com
Greenwood, Nathan	Outside Sales	nathan.greenwood@daikinapplied.com
Jacob, Dan	Inside Sales	dan.jacob@daikinapplied.com
Jaguszty, John	Outside Sales	john.jaguszty@daikinapplied.com
Kroells, Kaleb	Financial	kaleb.kroells@daikinapplied.com
Ku, Addison	Inside Sales	addison.ku@daikinapplied.com
Lovejoy, Lauretta	Inside Sales	lauretta.lovejoy@daikinapplied.com
Maloney, Dale	Outside Sales	dale.maloney@daikinapplied.com
Mansur, Mazen	Project Engineer	mazen.mansur@daikinapplied.com
Minton, Jeff	Outside Sales	jeff.minton@daikinapplied.com
Moon, John	Reg'l General Manager	john.moon@daikinapplied.com
O'Brien, Matthew	Outside Sales	matthew.obrien@daikinapplied.com
Pankey, Aaron	HVAC Sales Associate	aaron.pankey@daikinapplied.com
Peck, Jason	Outside Sales	jason.peck@daikinapplied.com
Peek, Beverly	Inside Sales	beverly.peek@daikinapplied.com
Prada, Diana	Inside Sales	diana.prada@daikinapplied.com
Prather, Matthew	Outside Sales	matthew.prather@daikinapplied.com
Schulte, Kirsten	Outside Sales	kirsten.schulte@daikinapplied.com
Shetty, Prem	Outside Sales	prem.shetty@daikinapplied.com
Spoor, Marichi	Inside Sales	maria.spoor@daikinapplied.com
Staab, Mark	Inside Sales	mark.staab@daikinapplied.com
Sullivan, Jeannie	Inside Sales	jeannie.sullivan@daikinapplied.com
Tramonte, Patrick	Outside Sales	patrick.tramonte@daikinapplied.com
Wang, Heejae	Inside Sales	heejae.wang@daikinapplied.com
Whatley, Ashley	Inside Sales	ashley.whatley@daikinapplied.com
Wieland, Mark	Outside Sales	mark.wieland@daikinapplied.com
Zeigler, Alan	Outside Sales	alan.zeigler@daikinapplied.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### **Daikin Applied New York**

#### **Mailing Address:**

10 Exchange Place  
21st Floor  
Jersey City, NJ 07302

**Rep #:** 4400  
**Phone:** (201) 395-3750  
**Speed Dial #:** #61-509  
**Fax:** (201) 395-3777  
**Email:** marian.sorial@daikinapplied.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

10 Exchange Place  
21st Floor  
Jersey City, NJ 07302

#### **Personnel:**

Arndt, Andrew	Outside Sales	andrew.arndt@daikinapplied.com
Blom, Andrew	Outside Sales	andrew.blom@daikinapplied.com
Cabatuan, Vergil	Inside Sales	vergil.cabatuan@daikinapplied.com
Carmellini, Jim	Outside Sales	jim.carmellini@daikinapplied.com
Cohn, Brian	General Manager	brian.cohn@daikinapplied.com
Djuretic, Branko	Inside Sales	branko.djuretic@daikinapplied.com
Everett, Zachary	Outside Sales	zachary.everett@daikinapplied.com
Greene, JaVonne	Receptionist	javonne.greene@daikinapplied.com
Handelman, Steve	Outside Sales	steve.handelman@daikinapplied.com
Hunt, Patrick	Outside Sales	patrick.hunt@daikinmcquay.com
Joseph, Eric	Inside Sales	eric.joseph@daikinapplied.com
Kalina, Joseph	Outside Sales	joseph.kalina@daikinapplied.com
Koerwer, John	Outside Sales	john.koerwer@daikinapplied.com
Lisse, Robert	n/a	bob.lisse@daikinapplied.com
Locascio, James	Inside Sales	james.locascio@daikinapplied.com
Makris, Nick	Outside Sales	nick.makris@daikinapplied.com
Martin, Devon	Parts	devon.martin@daikinapplied.com
Mueller, Ken	Outside Sales	ken.mueller@daikinapplied.com
Norton, Daniel	Outside Sales	daniel.norton@daikinapplied.com
Orgill, Juliet	Outside Sales	juliet.orgill@daikinapplied.com
Pagan, Rose	Office Manager	rose.pagan@daikinapplied.com
Patel, Rupali	Inside Sales	rupali.patel@daikinapplied.com
Patel, Shivam	Inside Sales	shivam.patel@daikinapplied.com
Phillips, Paul	Other	paul.phillips@daikinapplied.com
Renna, Christopher	Inside Sales	christopher.renna@daikinapplied.com
Roth, Emma	Inside Sales	emma.roth@daikinapplied.com
Russo, Nancy	Sales Coordinator	nancy.russo@daikinapplied.com
Russo, Philip	Outside Sales	philip.russo@daikinapplied.com
Santoro, John	Outside Sales	john.santoro@daikinapplied.com
Shufflebotham, Scott	Outside Sales	scott.shufflebotham@daikinapplied.com
Singh, Anita	Outside Sales	anita.singh@daikinapplied.com
Sorial, Marian	Operations Manager	marian.sorial@daikinapplied.com
Thumar, Ajay	Inside Sales	ajay.thumar@daikinapplied.com
Vorobets, Russ	Outside Sales	russ.vorobets@daikinapplied.com
Wilson, Christopher	Sales Manager	chris.wilson@daikinapplied.com

#### **PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Daikin Applied South Florida

### Mailing Address:

15712 SW 41st Street  
Suite 6  
Davie, FL 33331

**Rep #:** 4150  
**Phone:** (954) 862-8500  
**Speed Dial #:** #61-090  
**Fax:** (954) 486-9735  
**Email:** barbara.tarr@daikinapplied.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

15712 SW 41st Street  
Suite 6  
Davie, FL 33331

### Personnel:

Arranaga, Sonia	Field Sales Engineer	sonia.arranaga@daikinapplied.com
Baumzweig, Victor	Branch Sales Manager	victor.baumzweig@daikinapplied.com
Coello, Luis	Outside Sales	luis.coello@daikinapplied.com
Corral, Gustavo	Regional Sales Manager	gustavo.corral@daikinapplied.com
Diaz, David	Outside Sales	david.diaz@daikinapplied.com
Diez, Simon	Outside Sales	simon.diez@daikinapplied.com
Jaguszyn, Tedd	Outside Sales	tedd.jaguszyn@daikinapplied.com
Labory, Daniela	Outside Sales	daniela.labory@daikinapplied.com
Lathiris, Antigoni	Inside Sales	antigoni.lathiris@daikinapplied.com
Lopez, Hugo	Inside Sales	hugo.lopez@daikinapplied.com
Morales, Luis	Inside Sales	luis.morales@daikinapplied.com
Natera, Brigido	inside Sales	brigido.natera@daikinapplied.com
Palacios, Raul	General Manager	raul.palacios@daikinapplied.com
Perales, Jorge	Inside Sales	jorge.perales@daikinapplied.com
Puebla, Claudia	Inside Sales	claudia.puebla@daikinapplied.com
Quintana, Yasser	Parts	yasser.quintana@daikinapplied.com
Siewert, Roberto	Outside Sales	roberto.siewert@daikinapplied.com
Soles, Gilbert	Outside Sales	gilbert.soles@daikinapplied.com
Tarr, Barbara	Sales Coordinator	barbara.tarr@daikinapplied.com
Taulbee, Mitchell	Inside Sales	mitchell.taulbee@daikinapplied.com
Tran, Ty	Inside Sales	ty.tran@daikinapplied.com
Velez, Ivan	Outside Sales	ivan.velez@daikinapplied.com
Victores, Rodolfo	Field Sales Engineer	rodolfo.victores@daikinapplied.com

## Daikin TMI LLC (Kansas City)

### Mailing Address:

8014 Flint Street  
Lenexa, KS 66214

**Rep #:** 6780  
**Phone:** (816) 298-6281  
**Speed Dial #:** #61-510  
**Fax:** n/a  
**Email:** wes.hueseman@tmi-stl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

8014 Flint Street  
Lenexa, KS 66214

### Personnel:

Atkins, Allan	Outside Sales	allan.atkins@tmi-stl.com
Becker, Mark	Parts Advisor	mark.becker@tmi-stl.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Daikin TMLLLC (Kansas City)

### Mailing Address:

8014 Flint Street  
Lenexa, KS 66214

### Shipping Address:

8014 Flint Street  
Lenexa, KS 66214

**Rep #:** 6780  
**Phone:** (816) 298-6281  
**Speed Dial #:** #61-510  
**Fax:** n/a  
**Email:** wes.hueseman@tmi-stl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Bowlin, Joshua	n/a	josh.bowlin@tmi-kc.com
Brewer, Matt	Outside Sales	matt.brewer@tmi-kc.com
Brewer, Steven	Outside Sales	steven.brewer@tmi-kc.com
Caguin, Michael	I.T. Support	michael.caguin@tmi-stl.com
Carroll, Max	Outside Sales	max.carroll@tmi-kc.com
Conaway, Keith	Dir of I.T.	keith.conaway@tmi-stl.com
Dennis, Steve	VRV Engr Manager	steve.dennis@tmi-kc.com
Duckworth, John	Outside Sales	david.duckworth@tmi-kc.com
Dust, Frederick	Inside Sales	lee.dust@tmi-kc.com
Easton, Brooks	Service Tech/KC Area	brooks.easton@tmi-kc.com
Fallon, Mike	CFO	mike.fallon@tmi-stl.com
Gibson, Ryan	Inside Sales	ryan.gibson@tmi-stl.com
Gordon, Kevyn	Outside Sales	kevyn.gordon@tmi-kc.com
Gunlock, Kelly	Parts	kelly.gunlock@tmi-asg.com
Hof, CJ	Outside Sales	cj.hof@tmi-kc.com
Hueseman, Wes	Dir of Sales & Mktg	wes.hueseman@tmi-stl.com
Koudele, Keith	Outside Sales	keith.koudele@tmi-kc.com
Krimmel, Kevin	Principal	kevin.krimmel@tmi-stl.com
Kueper, Jeff	Parts Advisor	koop@tmi-asg.com
McPike, Mike	Outside Sales	mike.mcpike@tmi-kc.com
McVey, John	Pres Taycon TMI Ctrl	john.mcvey@taycon-tmi.com
Morris, Kevin	Parts Manager	kevin.morris@tmi-asg.com
Mueller, Marybeth	Sales Admin	marybeth.mueller@tmi-stl.com
Nenninger, Wayne	Outside Sales	wayne.nenninger@tmi-stl.com
Newell, Fredrick	Inside Sales	fred.newell@tmi-stl.com
Rich, Dave	Legal	dave.rich@tmi-stl.com
Root, Jim	Outside Sales	jim.root@tmi-kc.com
Sanders, Mark	Parts	mark.sanders@tmi-kc.com
Shepherd, Taylor	Outside Sales	taylor.shepherd@tmi-kc.com
Stalling, Matthew	n/a	matt.stalling@tmi-kc.com
Stumpf, Keith	Service Manager	keith.stumpf@tmi-stl.com
Talken, Dave	Inside Sales	dave.talken@tmi-kc.com
Tipton, Darin	Inside Sales	darin.tipton@tmi-stl.com
Wagner, Renee	Service Support Admin	renee.wagner@tmi-stl.com
Walden, Scott	Parts	scott.walden@tmi-asg.com
Weisner, Tim	Service	tim.weisner@tmi-stl.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Daikin TMI LLC (St. Louis)

#### Mailing Address:

715 Goddard Avenue  
Chesterfield, MO 63005

#### Shipping Address:

715 Goddard Avenue  
Chesterfield, MO 63005

**Rep #:** 6920  
**Phone:** (636) 532-1110  
**Speed Dial #:** #61-488  
**Fax:** (636) 532-7318  
**Email:** wes.hueseman@tmi-stl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Amsler, Dan	Inside Sales	dan.amsler@tmi-stl.com
Atkins, Allan	Outside Sales	allan.atkins@tmi-stl.com
Ballard, Mark	Inside Sales	mark.ballard@tmi-stl.com
Becker, Mark	Parts	mark.becker@tmi-stl.com
Boeschen, Brooks	Outside Sales	brooks.boeschen@tmi-asg.com
Boyle, Mike	Outside Sales	mike.boyle@tmi-stl.com
Brown, Josh	Outside Sales	josh.brown@tmi-stl.com
Caguin, Michael	I.T. Support	michael.caguin@tmi-stl.com
Christ, Eddie	Inside Sales	eddie.christ@tmi-stl.com
Conaway, Keith	Director of IT	keith.conaway@tmi-stl.com
Dennis, Chris	Service	chris.dennis@tmi-asg.com
Dennis, Steve	Outside Sales	steve.dennis@tmi-kc.com
Dymott, James	Inside Sales	james.dymott@tmi-stl.com
Ertel, James	Outside Sales	jim.ertel@tmi-stl.com
Escott, Jeff	Outside Sales	jeff.escott@tmi-stl.com
Fahrenheit, Jim	Outside Sales - Airside	jim.fahrenheit@tmi-stl.com
Fallon, Mike	Chief Financial Officer	mike.fallon@tmi-stl.com
Gibson, Ryan	Inside Sales	ryan.gibson@tmi-stl.com
Hammond, Vicky	Financial	vicky.hammond@tmi-stl.com
Harper, Tony	Service	tony.harper@tmi-stl.com
Hibbits, Erin	Outside Sales	erin.hibbits@tmi-stl.com
Hibbits, William	Outside Sales	jason.hibbits@tmi-stl.com
Hof, CJ	Outside Sales	cj.hof@tmi-kc.com
Hubbard, Ron	Outside Sales	ron.hubbard@tmi-stl.com
Hueseman, Wes	Sales Manager	wes.hueseman@tmi-stl.com
Kalicak, Ken	Outside Sales	ken.kalicak@tmi-stl.com
Krimmel, Kevin	Principal	kevin.krimmel@tmi-stl.com
Kueper, Jeff	Parts	koop@tmi-asg.com
Layton, Dan	Inside Sales	dan.layton@tmi-stl.com
Maynard, Michael	Outside Sales	corey.maynard@tmi-stl.com
Mayse, Jeffery	Parts	jeff.mayse@tmi-asg.com
Minton, Pete	Service	pete.minton@taycon-tmi.com
Mooney, Kimberley	Other	kimberley.mooney@tmi-stl.com
Moses, Mike	Parts	mike.moses@tmi-asg.com
Mueller, Marybeth	Sales Support	marybeth.mueller@tmi-stl.com
Neels, Ryan	Inside Sales	ryan.neels@tmi-stl.com
Nenninger, Wayne	Outside Sales	wayne.nenninger@tmi-stl.com
Newell, Fredrick	Outside Sales	fred.newell@tmi-stl.com
Obergfell, Mark	Inside Sales	mark.obergfell@tmi-stl.com
Oliver, Ron	Parts	ron.oliver@tmi-asg.com
O'Neill, Kevin	Outside Sales	kevin.oneill@tmi-stl.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Daikin TMI LLC (St. Louis)

### Mailing Address:

715 Goddard Avenue  
Chesterfield, MO 63005

### Shipping Address:

715 Goddard Avenue  
Chesterfield, MO 63005

**Rep #:** 6920  
**Phone:** (636) 532-1110  
**Speed Dial #:** #61-488  
**Fax:** (636) 532-7318  
**Email:** wes.hueseman@tmi-stl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Pederson, Lori	Inside Sales	lori.pederson@tmi-stl.com
Peters, Mark	Inside Sales	mark.peters@tmi-stl.com
Pryor, Sierra	Sales	sierra.pryor@tmi-stl.com
Puzach, Steven	Outside Sales	steve.puzach@tmi-stl.com
Reinhart, Bryan	Outside Sales	bryan.reinhart@tmi-stl.com
Rettenmaier, Daniel	Outside Sales	dan.rettenmaier@tmi-stl.com
Rich, Dave	Legal	dave.rich@tmi-stl.com
Rich, Mike	Outside Sales	mike.rich@tmi-stl.com
Root, Jim	Outside Sales	jim.root@tmi-kc.com
Salsman, Jim	Service	jim.salsman@tmi-stl.com
Spiro, Jane	Service Admin	jane.spiro@tmi-stl.com
Stoll, Brett	Outside Sales	brett.stoll@tmi-stl.com
Struck, Jim	Outside Sales	jim.struck@tmi-asg.com
Stumpf, Keith	Service Mgr	keith.stumpf@tmi-stl.com
Swallow, Chris	Outside Sales	chris.swallow@tmi-stl.com
Tipton, Darin	Inside Sales	darin.tipton@tmi-stl.com
Vorel, Rob	Outside Sales	rob.vorel@tmi-stl.com
Wagner, Renee	Acctg/Admin	renee.wagner@tmi-stl.com
Waldron, Tabitha	Inside Sales	tabitha.waldron@tmi-stl.com
Weisner, Tim	Service	tim.weisner@tmi-stl.com
Wunsch, Chad	Service	chad.wunsch@tmi-stl.com

## ElitAire, Inc. {Cincinnati}

### Mailing Address:

11325 Reed Hartman Highway  
Suite 100  
Cincinnati, OH 45241

### Shipping Address:

11325 Reed Hartman Highway  
Suite 100  
Cincinnati, OH 45241

**Rep #:** 6400  
**Phone:** (513) 475-3800  
**Speed Dial #:** #61-394  
**Fax:** (513) 475-3810  
**Email:** rdewitt@elitaire.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Alhashim, Hassan	Inside Sales	halhashim@elitaire.com
DeWitt, Rick	Legal	rdewitt@elitaire.com
Dollar, Jeff	Account Executive	jdollar@elitaire.com
Gottlieb, Greg	Inside Sales	ggottlieb@elitaire.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### ElitAire, Inc. {Cincinnati}

#### Mailing Address:

11325 Reed Hartman Highway  
Suite 100  
Cincinnati, OH 45241

**Rep #:** 6400  
**Phone:** (513) 475-3800  
**Speed Dial #:** #61-394  
**Fax:** (513) 475-3810  
**Email:** rdewitt@elitaire.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

11325 Reed Hartman Highway  
Suite 100  
Cincinnati, OH 45241

#### Personnel:

Greene, Keith	Inside Sales	kgreene@elitaire.com
Halvorsen, Ryan	Account Executive	rhalvorsen@elitaire.com
Haun, Tom	Account Executive	thaun@elitaire.com
Holden, Christian	Account Executive	cholden@elitaire.com
Kirchens, Mike	Account Executive	mkirchens@elitaire.com
Myers, Stephanie	Project Manager	smyers@elitaire.com
Nutt, Evan	Outside Sales	enutt@elitaire.com
Schriner, Bill	Account Executive	bschriner@elitaire.com
Stucker, Dan	Project Manager	dstucker@elitaire.com
Topp, Casey	Parts	caseytopp@elitaire.com
Turner, Brian	Account Executive	bturner@elitaire.com
Weisman, Michael	Outside Sales	mweisman@elitaire.com
Weiss, Chris	Project Manager	cweiss@elitaire.com
Wilking, Mary	Project Manager	mwilking@elitaire.com

### ElitAire, Inc. {Columbus}

#### Mailing Address:

6155-A Huntley Road  
Columbus, OH 43229

**Rep #:** 6410  
**Phone:** (614) 360-1330  
**Speed Dial #:** #61-392  
**Fax:** (614) 360-1340  
**Email:** mbeecroft@elitaire.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

6155-A Huntley Road  
Columbus, OH 43229

#### Personnel:

Beecroft, Matt	Legal	mbeecroft@elitaire.com
Decrescenzo, Tony	Account Executive	tdecrescenzo@elitaire.com
Dolin, Daniel	Inside Sales	ddolin@elitaire.com
Fryfogle, Derek	Account Executive	dfryfogle@elitaire.com
Ganser, Mark	Account Executive	mganser@elitaire.com
Kapustka, Casey	Outside Sales	ckapustka@elitaire.com
Lewis, Adam	Parts	alewis@elitaire.com
Nutbrown, Jason	Project Manager	jnutbrown@elitaire.com
Schlaegel, Kenneth	Service	kschlaegel@elitaire.com
Schriner, Jason	Outside Sales	jschriner@elitaire.com
Smith, Karen	Project Manager	ksmith@elitaire.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## ElitAire, Inc. {Columbus}

### Mailing Address:

6155-A Huntley Road  
Columbus, OH 43229

### Shipping Address:

6155-A Huntley Road  
Columbus, OH 43229

### Personnel:

Stephens, Craig  
Valenta, Ryan  
Wang, Floyd

Account Executive  
Account Executive  
Inside Sales

Rep #: 6410  
Phone: (614) 360-1330  
Speed Dial #: #61-392  
Fax: (614) 360-1340  
Email: mbeecroft@elitaire.com

Product Code:  
AA,CH,FC,PT,UV,WS

cstephens@elitaire.com  
rvalenta@elitaire.com  
fwang@elitaire.com

## Ewing/Kessler Mechanical Solutions, Inc {Jackson}

### Mailing Address:

1919 Lakeland Drive  
Suite B  
Jackson, MS 39205

### Shipping Address:

1919 Lakeland Drive  
Suite B  
Jackson, MS 39205

### Personnel:

Albin, Chad  
Bilbrey, Chip  
Brown, Jane  
Ewing, Chris  
Grossi, Jason  
Kessler, Frank  
Price, Thomas  
Rushing, David  
Stewart, Race  
Upton, Kyle

Outside Sales  
Inside Sales  
Inside Sales  
Principal/Legal  
Outside Sales  
Principal  
Inside Sales  
Inside Sales  
Inside Sales  
Outside Sales

Rep #: 2070  
Phone: (601) 982-0044  
Speed Dial #: #61-380  
Fax: (601) 982-0066  
Email: fkessler@ewingkessler.com

Product Code:  
AA,CH,FC,PT,UV,WS

calbin@ewingkessler.com  
cbilbrey@ewingkessler.com  
jbrown@ewingkessler.com  
cewing@ewingkessler.com  
jgrossi@ewingkessler.com  
fkessler@ewingkessler.com  
tprice@ewingkessler.com  
wrushing@ewingkessler.com  
rstewart@ewingkessler.com  
kupton@ewingkessler.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

**Ewing/Kessler Mechanical Solutions, Inc. {Memphis}**

**Mailing Address:**

1631 Century Center Parkway  
Suite 105  
Memphis, TN 38134

**Rep #:** 2030  
**Phone:** (901) 654-2400  
**Speed Dial #:** #61-336  
**Fax:** (901) 380-8077  
**Email:** sales@ewingkessler.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

1631 Century Center Parkway  
Suite 105  
Memphis, TN 38134

**Personnel:**

Booker, Cyrus	Outside Sales	cbooker@ewingkessler.com
Carroll, Mike	Outside Sales	mcarroll@ewingkessler.com
Casteel, Susan	Financial	scasteel@ewingkessler.com
Cox, Lorri	Other	lcox@ewingkessler.com
Edwards, Jerry	Outside Sales	jedwards@ekautomation.com
Ewing, Chris	Principal/Legal	cewing@ewingkessler.com
Hailey, Rhett	Sales Manager	rhailey@ewingkessler.com
Huddleston, Matthew	Inside Sales	mhuddleston@ewingkessler.com
Jones, Ben	Inside Sales	bjones@ewingkessler.com
Kessler, Frank	Principal	fkessler@ewingkessler.com
Kuespert, Bailey	Other	bkuespert@ewingkessler.com
Lancaster, Jonathan	Inside Sales	jlancaster@ewingkessler.com
Patterson, John	Inside Sales	jpatterson@ewingkessler.com
Sing, Stacie	Controller	ssing@ewingkessler.com
Walker, Michael	Inside Sales	mwalker@ewingkessler.com
Watkins, Mark	Service	mwatkins@ewingkessler.com
Williams, Jeremy	Other	jwilliams@ewingkessler.com

**Gardiner {Akron}**

**Mailing Address:**

1530 Corporate Woods Parkway  
Suite 200  
Uniontown, OH 44685

**Rep #:** 2300  
**Phone:** (330) 896-9358  
**Speed Dial #:** #61-580  
**Fax:** (330) 896-4158  
**Email:** mowens@whgardiner.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

1530 Corporate Woods Parkway  
Suite 200  
Uniontown, OH 44685

**Personnel:**

Adler, David	Outside Sales	dadler@whgardiner.com
Barnhart, Raymond	Outside Sales	rbarnhart@whgardiner.com
Lawton, Lori	Inside Sales Assistant	llawton@whgardiner.com
Lehman, Brad	Outside Sales	blehman@whgardiner.com
Newman, Nancy	Inside Sales Assistant	nnewman@whgardiner.com

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Gardiner {Akron}

#### Mailing Address:

1530 Corporate Woods Parkway  
Suite 200  
Uniontown, OH 44685

**Rep #:** 2300  
**Phone:** (330) 896-9358  
**Speed Dial #:** #61-580  
**Fax:** (330) 896-4158  
**Email:** mowens@whgardiner.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

1530 Corporate Woods Parkway  
Suite 200  
Uniontown, OH 44685

#### Personnel:

Vermillion, Josh  
Wild, Brian

Outside Sales  
Outside Sales

jvermillion@whgardiner.com  
bwild@whgardiner.com

### Gardiner {Cleveland}

#### Mailing Address:

31300 Bainbridge Road  
Solon, OH 44139

**Rep #:** 2280  
**Phone:** (440) 248-3400  
**Speed Dial #:** #61-579  
**Fax:** (440) 349-6980  
**Email:** mowens@whgardiner.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

31300 Bainbridge Road  
Solon, OH 44139

#### Personnel:

Ambrose, Robert  
Babic, Dan  
Ball, Mike  
Barnhart, Todd  
Bedell, Ted  
Brun, Debbie  
Cadwallader, Amy  
Case, Robert  
Dietrich, Samuel  
Dorn, Sharon  
Dunikowski, Tina  
Dynes, Allan  
Eichelberger, Kirk  
English, Andy  
Geller, Kim  
Guepfer, Nancy  
Hakenson, Harry  
Harris, Rebecca  
Hinman, Paul  
Hoobler, Jennifer  
Krosse, Paul  
Mason, Marybeth  
McClintock, Robert

Outside Sales  
Sales Manager  
Principal - Sales Manager  
Principal  
Outside Sales  
Inside Sales Assistant  
Inside Sales Assistant  
Principal  
Inside Sales - Co-op  
inside Sales Assistant  
Parts  
Systems Administrator  
Parts Supervisor  
Outside Sales  
Principal  
Parts Manager  
Inside Sales  
Principal  
Outside Sales  
Inside Sales Assistant  
Parts  
Finance  
Outside Sales

rambrose@whgardiner.com  
dbabic@whgardiner.com  
mball@whgardiner.com  
tbarnhart@whgardiner.com  
tbedell@whgardiner.com  
drun@whgardiner.com  
acadwallader@whgardiner.com  
rcase@whgardiner.com  
sdietrich@whgardiner.com  
sdorn@whgardiner.com  
tdunikowski@whgardiner.com  
adynes@whgardiner.com  
keichelberger@whgardiner.com  
aenglish@whgardiner.com  
kgeller@whgardiner.com  
nguepfer@whgardiner.com  
hhakenson@whgardiner.com  
rharris@whgardiner.com  
phinman@whgardiner.com  
jhoobler@whgardiner.com  
pkrosse@whgardiner.com  
mmason@whgardiner.com  
rmcclintock@whgardiner.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Gardiner {Cleveland}

### Mailing Address:

31300 Bainbridge Road  
Solon, OH 44139

### Shipping Address:

31300 Bainbridge Road  
Solon, OH 44139

**Rep #:** 2280  
**Phone:** (440) 248-3400  
**Speed Dial #:** #61-579  
**Fax:** (440) 349-6980  
**Email:** mowens@whgardiner.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

McCoy, John	Inside Parts Sales	jmccoy@whgardiner.com
McMichael, Michael	Sales Manager	mmc michael@whgardiner.com
Merolla, Joseph	Service	jmerolla@whgardiner.com
Morehouse, Michael	Outside Sales	mmorehouse@whgardiner.com
Nish, Daniel	Principal	dnish@whgardiner.com
Penix, Robert	Inside Sales	rpenix@whgardiner.com
Polivka, Chip	Outside Sales	cpolivka@whgardiner.com
Reder, Richard	Principal	rreder@whgardiner.com
Ripepi, Steve	Inside Sales	sripepi@whgardiner.com
Sabetta, Don	Sales Manager	dsabetta@whgardiner.com
Sanafelt, Christopher	Service	cshanafelt@whgardiner.com
Sever, James	Inside Sales	jsever@whgardiner.com
Slovan, Jim	Inside Sales	jslovan@whgardiner.com
Smik, Nake	Service	nsmik@whgardiner.com
Sutton, Scott	Outside Sales	ssutton@whgardiner.com
Taylor, Alice	Inside Parts Sales	ataylor@whgardiner.com
Trusnik, Barb	Inside Sales Assistant	btrusnik@whgardiner.com
Turnbull, Del	Inside Sales	dturnbull@whgardiner.com
Weber, David	Service	dweber@whgardiner.com
Whelan, Laura	Inside Sales	lwhelan@whgardiner.com
Whitehead, Thomas	Outside Sales	twhitehead@whgardiner.com

## Gardiner {Toledo}

### Mailing Address:

4444 Keystone Drive  
Suite H  
Maumee, OH 43537

### Shipping Address:

4444 Keystone Drive  
Suite H  
Maumee, OH 43537

**Rep #:** 2290  
**Phone:** (419) 794-3400  
**Speed Dial #:** #61-582  
**Fax:** (440) 349-6980  
**Email:** mowens@whgardiner.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Cowley, David	Sales Engineer	dcowley@whgardiner.com
Heffner, Nathan	Outside Sales	nheffner@whgardiner.com
Joshaway, Kimberly	Inside Sales	kjoshaway@whgardiner.com
Kunkelman, Jeffery	Outside Sales	jkunkelman@whgardiner.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Gardiner {Toledo}

### Mailing Address:

4444 Keystone Drive  
Suite H  
Maumee, OH 43537

**Rep #:** 2290  
**Phone:** (419) 794-3400  
**Speed Dial #:** #61-582  
**Fax:** (440) 349-6980  
**Email:** mowens@whgardiner.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

4444 Keystone Drive  
Suite H  
Maumee, OH 43537

### Personnel:

Meehan, Patrick	Parts	pmeehan@whgardiner.com
Memon, Alyan	Outside Sales	amemon@whgardiner.com
Orr, Gary	Outside Sales	gorr@whgardiner.com
Segovia, Rob	Outside Sales	rsegovia@whgardiner.com

## Global Mechanical Sys. Ltd (Moncton)

### Mailing Address:

290 Baig Blvd, Unit B1  
Moncton, NB E1E 1C8

**Rep #:** 1680  
**Phone:** (506) 857-4887  
**Speed Dial #:** #61-019  
**Fax:** (506) 857-4989  
**Email:** gary@globalmech.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

290 Baig Blvd, Unit B1  
Moncton, NB E1E 1C8

### Personnel:

Black, Neil	Sales	neil@globalmech.com
Cowan, David	Outside Sales	dave@globalmech.com
Fahie, Gary	Principal	gary@globalmech.com
Fahie, Jackie	Outside Sales	jackie@globalmech.com

## Global Price Mechanical (Nova Scotia)

### Mailing Address:

60 Dorey Avenue  
Suite 102  
Dartmouth, NS B3B 0B1

**Rep #:** 1660  
**Phone:** (902) 443-1114  
**Speed Dial #:** #61-021  
**Fax:** (902) 443-8586  
**Email:** gary@globalmech.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

60 Dorey Avenue  
Suite 102  
Dartmouth, NS B3B 0B1

### Personnel:

Allen, Douglas	Outside Sales	doug@globalpricemech.com
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### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### **Global Price Mechanical (Nova Scotia)**

**Mailing Address:**

60 Dorey Avenue  
Suite 102  
Dartmouth, NS B3B 0B1

**Rep #:** 1660  
**Phone:** (902) 443-1114  
**Speed Dial #:** #61-021  
**Fax:** (902) 443-8586  
**Email:** gary@globalmech.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

60 Dorey Avenue  
Suite 102  
Dartmouth, NS B3B 0B1

**Personnel:**

Fahie, Gary	Principal	gary@globalmech.com
Starratt, T. Scott	Outside Sales	scott@globalpricemech.com

### **H.V.A.C. Sales (1997) Ltd. (Regina)**

**Mailing Address:**

606A Solomon Crescent  
Regina, SK S4N 4N7

**Rep #:** 3140  
**Phone:** (306) 721-7980  
**Speed Dial #:** #61-727  
**Fax:** (306) 721-7982  
**Email:** brent@skhvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

606A Solomon Crescent  
Regina, SK S4N 4N7

**Personnel:**

Belev, Stefan	Inside Sales	stefan@skhvac.com
Erb, Blake	Outside Sales	blake@skhvac.com
Fuchs, Derek	Inside Sales	derek@skhvac.com
Fuchs, Wade	Principal	wade@skhvac.com
Grant, Carlene	Financial Officer	carlene@skhvac.com
Hilderman, Colin	Sales	colin@skhvac.com
Holmes, Kailley	Inside Sales	kailley@skhvac.com
Kuski, Chad	Principal	chad@skhvac.com
Morse, Kim	Outside Sales	kim@skhvac.com
Smith, Brent	Principal	brent@skhvac.com
Smith, Lorelei	Financial Officer	lorelei@skhvac.com
Wawryk, Maury	Branch Manager	maury@skhvac.com
Wilkes, Shane	Sales	shane@skhvac.com

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

**Harrison Energy Partners {Little Rock, AR}**

**Mailing Address:**

1501 Westpark Drive  
Suite 9  
Little Rock, AR 72204

**Rep #:** 2770  
**Phone:** (501) 661-0621  
**Speed Dial #:** #61-393  
**Fax:** (501) 661-9109  
**Email:** sales@harrisonenergy.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

1501 Westpark Drive  
Suite 9  
Little Rock, AR 72204

**Personnel:**

Blair, Greg	General Sales Manager	gblair@harrisonenergy.com
Bolan, Brett	IT Director	bbolan@harrisonenergy.com
Castleberry, Todd	Inside Sales	tcastleberry@harrisonenergy.com
Donaldson, Christie	Other	cdonaldson@harrisonenergy.com
Edelmann, Karen	Inside Sales	kedelmann@harrisonenergy.com
Foster, Dana	Financial	dfoster@harrisonenergy.com
Friesen, Benjamin	Service	bfriesen@harrisonenergy.com
Harris, Stephen	Outside Sales	sharris@harrisonenergy.com
Harrison, Bill	CEO	bharrison@harrisonenergy.com
Hatfield, Tammy	Inside Sales	thatfield@harrisonenergy.com
Hawley, Connie	Financial	chawley@harrisonenergy.com
Huwe, Bryan	EBS	bhuwe@harrisonenergy.com
Imhoff, Kelly	Other	kimhoff@harrisonenergy.com
Ingle, Amanda	Inside Sales	aingle@harrisonenergy.com
Irvin, Glen	EBS	girvin@harrisonenergy.com
Jones, Kerry	Inside Sales	kjones@harrisonenergy.com
Majors, Maggie	Other	mmajors@harrisonenergy.com
McClellan, Mike	President	mmcclellan@harrisonenergy.com
McKnight, Jonathan	Service	jmcknight@harrisonenergy.com
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**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

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### Havtech {Balt.}

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

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Mirto, Nicholas	Inside Sales	<a href="mailto:nmirto@havtech.com">nmirto@havtech.com</a>
Mitchell, Brian	Inside Sales	<a href="mailto:bmitchell@havtech.com">bmitchell@havtech.com</a>
Nardo, Benjamin	Inside Sales	<a href="mailto:bnardo@havtech.com">bnardo@havtech.com</a>
Neal, Andrew	Estimator	<a href="mailto:andrewneal@havtech.com">andrewneal@havtech.com</a>
Neely, Mark	Outside Sales	<a href="mailto:markneely@havtech.com">markneely@havtech.com</a>
Nelligan, Mark	Outside Sales	<a href="mailto:marknelligan@havtech.com">marknelligan@havtech.com</a>
Novakovich, Kristen	Other	<a href="mailto:kristennovakovich@havtech.com">kristennovakovich@havtech.com</a>
Panizari, Emily	Inside Sales	<a href="mailto:epanizari@havtech.com">epanizari@havtech.com</a>
Park, Steven	Inside Sales	<a href="mailto:spark@havtech.com">spark@havtech.com</a>
Peck, Lauren	Inside Sales	<a href="mailto:lpeck@havtech.com">lpeck@havtech.com</a>
Peery, Jonathan	Outside Sales	<a href="mailto:jpeery@havtech.com">jpeery@havtech.com</a>
Phelps, Lyndsey	Inside Sales	<a href="mailto:lphelps@havtech.com">lphelps@havtech.com</a>
Polansky, Tom	Other	<a href="mailto:tpolansky@spectrumenergyllc.com">tpolansky@spectrumenergyllc.com</a>
Prillaman, William	Inside Sales	<a href="mailto:wprillaman@havtech.com">wprillaman@havtech.com</a>
Pulliam, Chris	Outside Sales	<a href="mailto:chrispulliam@havtech.com">chrispulliam@havtech.com</a>
Radtke, Amanda	Other	<a href="mailto:aradtke@havtech.com">aradtke@havtech.com</a>
Randolph, Jim	Sales Engineer	<a href="mailto:jimrandolph@havtech.com">jimrandolph@havtech.com</a>
Reed, Ed	Outside Sales	<a href="mailto:edreed@havtech.com">edreed@havtech.com</a>
Ritthaler, Justin	Inside Sales	<a href="mailto:justinritthaler@havtech.com">justinritthaler@havtech.com</a>
Rizzolla, Kirk	Outside Sales	<a href="mailto:krizzolla@havtech.com">krizzolla@havtech.com</a>

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Havtech {DC}

**Mailing Address:**

9505 Berger Road  
Columbia, MD 21046

**Shipping Address:**

9505 Berger Road  
Columbia, MD 21046

**Rep #:** 2830  
**Phone:** (301) 206-9225  
**Speed Dial #:** #61-017  
**Fax:** (301) 497-9610  
**Email:** [frontdesk@havtech.com](mailto:frontdesk@havtech.com)

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Roetering, Joe	VP & GM & Legal	<a href="mailto:jroetering@thermalhvac.com">jroetering@thermalhvac.com</a>
Rozich, Neil	Inside Sales	<a href="mailto:neilrozich@havtech.com">neilrozich@havtech.com</a>
Ruby, Matthew	Application Engineer	<a href="mailto:matthewruby@havtech.com">matthewruby@havtech.com</a>
Schuck, Brett	Outside Sales	<a href="mailto:brettschuck@havtech.com">brettschuck@havtech.com</a>
Schwarz, Rob	Outside Sales	<a href="mailto:robschwarz@havtech.com">robschwarz@havtech.com</a>
Seek, Brittany	Inside Sales	<a href="mailto:bseek@havtech.com">bseek@havtech.com</a>
Shim, Jonathan	Financial	<a href="mailto:jonathanshim@havtech.com">jonathanshim@havtech.com</a>
Simpson, Eric	Outside Sales	<a href="mailto:esimpson@havtech.com">esimpson@havtech.com</a>
Smearman, Ryan	Outside Sales	<a href="mailto:rsmearman@havtech.com">rsmearman@havtech.com</a>
Song, Brian	Financial	<a href="mailto:briansong@havtech.com">briansong@havtech.com</a>
Stroop, Kevin	Outside Sales	<a href="mailto:kstroop@havtech.com">kstroop@havtech.com</a>
Thies, Wade	Outside Sales	<a href="mailto:wadethies@havtech.com">wadethies@havtech.com</a>
Turner, John	Outside Sales	<a href="mailto:johnturner@havtech.com">johnturner@havtech.com</a>
Warfield, Joshua	Inside Sales	<a href="mailto:joshuawarfield@havtech.com">joshuawarfield@havtech.com</a>
Watkins, Dean	Outside Sales	<a href="mailto:deanwatkins@havtech.com">deanwatkins@havtech.com</a>
Watkins, Don	Outside Sales	<a href="mailto:donwatkins@havtech.com">donwatkins@havtech.com</a>
Whiteley, Tom	Outside Sales	<a href="mailto:tomwhiteley@havtech.com">tomwhiteley@havtech.com</a>
Whitesel, Maggie	Inside Sales	<a href="mailto:mwhitesel@havtech.com">mwhitesel@havtech.com</a>
Wicklein, Robert	Outside Sales	<a href="mailto:robertwicklein@havtech.com">robertwicklein@havtech.com</a>
Wilson, Stephanie	Inside Sales	<a href="mailto:stephaniewilson@havtech.com">stephaniewilson@havtech.com</a>

### Heaven Engineering Co. {Wichita}

**Mailing Address:**

340 S Pattie  
Wichita, KS 67211

**Shipping Address:**

340 S Pattie  
Wichita, KS 67211

**Rep #:** 2660  
**Phone:** (316) 262-1244  
**Speed Dial #:** #61-169  
**Fax:** (316) 262-1816  
**Email:** [markodonnell@heavenengineering.com](mailto:markodonnell@heavenengineering.com)

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Dye, Edward Merle	Service	<a href="mailto:merledye@heavenengineering.com">merledye@heavenengineering.com</a>
Hummingbird, Greg	Outside Sales	<a href="mailto:greghummingbird@heavenengineering.com">greghummingbird@heavenengineering.com</a>
O'Donnell, Mark	Principal / Legal	<a href="mailto:markodonnell@heavenengineering.com">markodonnell@heavenengineering.com</a>
Pierce, Mark	Service	<a href="mailto:markpierce@heavenengineering.com">markpierce@heavenengineering.com</a>
Shoemaker, Rick	Service	<a href="mailto:rickshoemaker@heavenengineering.com">rickshoemaker@heavenengineering.com</a>
Wiggins, Jeff	Inside Sales and Parts	<a href="mailto:jeffwiggins@heavenengineering.com">jeffwiggins@heavenengineering.com</a>
Zuniga, Dario	Inside Sales	<a href="mailto:dario@heavenengineering.com">dario@heavenengineering.com</a>

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## **Hoffman & Hoffman, Inc. {Asheville}**

### **Mailing Address:**

802 Fairview Rd, Ste 600  
Asheville, NC 28803

### **Shipping Address:**

802 Fairview Rd, Ste 600  
Asheville, NC 28803

### **Personnel:**

Dietrich, Brian  
Kaufman, Adam  
Korth, Scott

Branch Manager  
Outside Sales  
Outside Sales

**Rep #:** 3390  
**Phone:** (828) 296-0111  
**Speed Dial #:** #61-447  
**Fax:** (828) 296-0077  
**Email:** brian.dietrich@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

## **Hoffman & Hoffman, Inc. {Charleston}**

### **Mailing Address:**

459 Deanna Lane  
Wando, SC 29492

### **Shipping Address:**

459 Deanna Lane  
Wando, SC 29492

### **Personnel:**

Cladakis, Michael  
Collins, Cooper  
Goza, Evan  
King, Jimmy  
McKay, Danny  
Williams, Barret

Outside Sales  
Outside Sales  
Outside Sales  
Branch Manager  
Outside Sales  
Outside Sales

**Rep #:** 3380  
**Phone:** (843) 884-3201  
**Speed Dial #:** #61-451  
**Fax:** (843) 881-3628  
**Email:** jimmy.king@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

## **Hoffman & Hoffman, Inc. {Charlotte}**

### **Mailing Address:**

2833 Griffith Street  
Charlotte, NC 28203

### **Shipping Address:**

2833 Griffith Street  
Charlotte, NC 28203

### **Personnel:**

Anderson, Blake  
Arbogast, Chris  
Arnold, Philip  
Bledsoe, Mike

Outside Sales  
Outside Sales  
Inside Sales  
Branch Manager

**Rep #:** 3220  
**Phone:** (704) 364-4700  
**Speed Dial #:** #61-448  
**Fax:** (704) 365-3427  
**Email:** mike.bledsoe@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### **PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## **Hoffman & Hoffman, Inc. {Charlotte}**

### **Mailing Address:**

2833 Griffith Street  
Charlotte, NC 28203

### **Shipping Address:**

2833 Griffith Street  
Charlotte, NC 28203

**Rep #:** 3220  
**Phone:** (704) 364-4700  
**Speed Dial #:** #61-448  
**Fax:** (704) 365-3427  
**Email:** mike.bledsoe@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### **Personnel:**

Crowder, Chase	Outside Sales	chase.crowder@hoffman-hoffman.com
Jones, Spencer	Outside Sales	spencer.jones@hoffman-hoffman.com
Kerfien, Ryan	Outside Sales	ryan.kerfien@hoffman-hoffman.com
Mangini, Jim	Principal	jim.mangini@hoffman-hoffman.com
McAteer, Morgan	Inside Sales	morgan.mcateer@hoffman-hoffman.com
Milbourne, Brian	Outside Sales	brian.milbourne@hoffman-hoffman.com
Morris, Ken	Outside Sales	ken.morris@hoffman-hoffman.com
Oneil, Stephen	Outside Sales	stephen.oneil@hoffman-hoffman.com
Schrader, Joe	Outside Sales	joe.schrader@hoffman-hoffman.com
Smith, Tracy	Outside Sales	tracy.smith@hoffman-hoffman.com
Sollenberger, Nathan	Inside Sales	nathan.sollenberger@hbtech.biz
Wiedbrauk, Trisha	Inside Sales	trisha.wiedbrauk@hoffman-hoffman.com

## **Hoffman & Hoffman, Inc. {Chattanooga}**

### **Mailing Address:**

4638 Resource Drive  
Suite 108  
Chattanooga, TN 37416

### **Shipping Address:**

4638 Resource Drive  
Suite 108  
Chattanooga, TN 37416

**Rep #:** 3270  
**Phone:** (423) 693-2890  
**Speed Dial #:** #61-031  
**Fax:** (423) 693-2895  
**Email:** kevin.milz@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### **Personnel:**

Alley, Nick	Outside Sales	nick.alley@hoffman-hoffman.com
Ellison, Cindy	Outside Sales	cindy.ellison@hoffman-hoffman.com
Goins, Linda	Outside Sales	linda.goins@hoffman-hoffman.com
Milz, Kevin	Outside Sales	kevin.milz@hoffman-hoffman.com

### **PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Hoffman & Hoffman, Inc. {Columbia}

### Mailing Address:

104 Vantage Point Drive  
Cayce, SC 29033

### Shipping Address:

104 Vantage Point Drive  
Cayce, SC 29033

**Rep #:** 3230  
**Phone:** (803) 765-9360  
**Speed Dial #:** #61-449  
**Fax:** (803) 256-7728  
**Email:** darryl.frick@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Barton, Rich	Outside Sales	rich.barton@hoffman-hoffman.com
Boland, Ray	Service	ray.boland@hoffmech.com
Crowder, Mike	Equip Sales Manager	mike.crowder@hoffman-hoffman.com
Epperson, Dan	Service	dan.epperson@hoffman-hoffman.com
Frick, Darryl	Branch Manager	darryl.frick@hoffman-hoffman.com
Lambert, Jonathan	Outside Sales	jonathan.lambert@hoffman-hoffman.com
Roberson, Josh	Outside Sales	josh.roberson@hoffman-hoffman.com
Rushing, Michael	Outside Sales	michael.rushing@hbtech.biz
Wilson, Hunter	Outside Sales	hunter.wilson@hoffman-hoffman.com
Wood, Vivian	Outside Sales	vivian.wood@hoffman-hoffman.com
Woodrow, Todd	Outside Sales	todd.woodrow@hoffman-hoffman.com

## Hoffman & Hoffman, Inc. {Greensboro}

### Mailing Address:

P.O. Box 77258  
Greensboro, NC 27417-7258

### Shipping Address:

3816 Patterson Street  
Greensboro, NC 27407

**Rep #:** 3210  
**Phone:** (336) 292-8777  
**Speed Dial #:** #61-107  
**Fax:** (336) 292-6822  
**Email:** info@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Amos, Robert	Outside Sales	robert.amos@hoffman-hoffman.com
Autrey, David	Outside Sales	dave.autrey@hoffman-hoffman.com
Biggs, Barry	Whs Sales & Inventory	barry.biggs@hoffman-hoffman.com
Carter, Steve	Sales Mgr - Controls	steve.carter@hbtech.biz
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Collins, Randy	Outside Sales	randy.collins@hoffman-hoffman.com
Crist, Lori	Inside Sales	lori.crist@hoffman-hoffman.com
Crosby, Charlie	Parts	charlie.crosby@hoffman-hoffman.com
Ethridge, Waylon	Outside Sales	waylon.ethridge@hoffman-hoffman.com
Flowe, Christine	Controller	christine.flowe@hbtech.biz
Fraddock, Chris	Service	chris.fraddock@hbtech.biz
Gaertner, Jason	Parts	jason.gaertner@hoffman-hoffman.com
Goff, Angela	Eng PM Assistant	angela.goff@hbtech.biz
Green, John	Outside Sales	john.green@hoffman-hoffman.com
Hanks, Chris	Sales Assistant	chris.hanks@hoffman-hoffman.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## **Hoffman & Hoffman, Inc.**

### **{Greensboro}**

#### **Mailing Address:**

P.O. Box 77258  
Greensboro, NC 27417-7258

**Rep #:** 3210  
**Phone:** (336) 292-8777  
**Speed Dial #:** #61-107  
**Fax:** (336) 292-6822  
**Email:** info@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

3816 Patterson Street  
Greensboro, NC 27407

#### **Personnel:**

Hawkes, Shelly	Outside Sales	shelly.hawkes@hoffman-hoffman.com
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Hoffman, Adam	Branch Manager	adam.hoffman@hoffman-hoffman.com
Hoffman, Matt	Inside Sales	matt.hoffman@hoffman-hoffman.com
Hoffman, Rusty (Louis)	Legal	rusty.hoffman@hoffman-hoffman.com
Hudson, Scott	Outside Sales	scott.hudson@hoffman-hoffman.com
Jordan, Cindy	Parts	cindy.jordan@hoffman-hoffman.com
Kulick, Amber	Outside Sales	amber.kulick@hoffman-hoffman.com
Luchs, Rachel	Marketing	rachel.luchs@hoffman-hoffman.com
Marshall, Gary	Parts Manager	gary.marshall@hoffman-hoffman.com
McDonald, Kevin	Outside Sales	kevin.mcdonald@hoffman-hoffman.com
Owen, David	DDC Customer Service	david.owen@hbtech.biz
Patterson, Kelly	Marketer	kelly.patterson@hoffman-hoffman.com
Robinson, Jordan	Other	jordan.robinson@hoffman-hoffman.com
Shore, Will	Outside Sales	will.shore@hoffman-hoffman.com
Snider, Debi	Outside Sales	debi.snider@hoffman-hoffman.com
Stafford, Darren	HBT Engineering (Sales)	darren.stafford@hbtech.biz
Stegall, Chris	Operations Manager	chris.stegall@hbtech.biz
Story, Mike	Principal	mike.story@hoffman-hoffman.com
Tuft, Marsha	Outside Sales	marsha.tuft@hoffman-hoffman.com
Tyner, Preston	Parts	preston.tyner@hoffman-hoffman.com
Wallace, Marla	Account Payable	marla.wallace@hoffman-hoffman.com
Walston, Lisa	Exec. Assistant	lisa.walston@hoffman-hoffman.com
Whitten, Michael	Outside Sales	michael.whitten@hoffman-hoffman.com
Wilson, Heather	Literature Coordinator	heather.wilson@hoffman-hoffman.com
Woyahn, Danny	Outside Sales	danny.woyahn@hoffman-hoffman.com

#### **PRODUCT CODE DEFINITIONS**

**AA** – Applied Air Handling Systems  
**PT** – Packaged Terminal AC (PTAC)

**CH** – Chiller Products  
**UV** – Unit Ventilators

**FC** – Fan Coils  
**WS** – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Hoffman & Hoffman, Inc. {Greenville}

### Mailing Address:

P.O. Box 27101  
Greenville, SC 29616-2101

**Rep #:** 3240  
**Phone:** (864) 676-1888  
**Speed Dial #:** #61-450  
**Fax:** jay.hannah@hoffman-  
**Email:** hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

Creekside Park  
95 Marcus Drive  
Greenville, SC 29615

### Personnel:

Abbott, Brent	Outside Sales	brent.abbott@hoffman-hoffman.com
Blakley, Mike	Outside Sales	mike.blakley@hoffman-hoffman.com
Bowers, Bill	Outside Sales	bill.bowers@hoffman-hoffman.com
Davis, Brad	Outside Sales	brad.davis@hoffman-hoffman.com
Davis, Lynne	Inside Sales	lynne.davis@hoffman-hoffman.com
Hannah, Jay	Branch Manager	jay.hannah@hoffman-hoffman.com
Hudson, Art	Outside Sales	art.hudson@hoffman-hoffman.com
Lawson, Pat	Outside Sales	pat.lawson@hoffman-hoffman.com
Sloan, Meredith	Administrator	meredith.sloan@hoffman-hoffman.com

## Hoffman & Hoffman, Inc. {Knoxville}

### Mailing Address:

408 Erin Drive  
Knoxville, TN 37919

**Rep #:** 3260  
**Phone:** (865) 450-9770  
**Speed Dial #:** #61-398  
**Fax:** (865) 450-9353  
**Email:** duke.bennett@hoffman-  
hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

408 Erin Drive  
Knoxville, TN 37919

### Personnel:

Bennett, Duke	Branch Manager	duke.bennett@hoffman-hoffman.com
Bixler, Curtis	Inside Sales	curtis.bixler@hoffman-hoffman.com
Fox, Julia	Other	julia.fox@hoffman-hoffman.com
Greeley, Jeff	Outside Sales	jeff.greeley@hoffman-hoffman.com
Harris, Brett	Outside Sales	brett.harris@hoffman-hoffman.com
Moore, Wendell	Outside Sales	wendell.moore@hoffman-hoffman.com
Price, Dalton	Inside Sales	dalton.price@hoffman-hoffman.com
Price, Darren	Outside Sales	darren.price@hoffman-hoffman.com
Rubins, Josh	Inside Sales	josh.rubins@hoffman-hoffman.com
Sturgeon, Steve	Outside Sales	steve.sturgeon@hoffman-hoffman.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Hoffman & Hoffman, Inc. {Norfolk}

### Mailing Address:

617 Innovation Drive, Suite 103  
Chesapeake, VA 23320

### Shipping Address:

617 Innovation Drive, Suite 103  
Chesapeake, VA 23320

**Rep #:** 3250  
**Phone:** (757) 548-1700  
**Speed Dial #:** #61-071  
**Fax:** (757) 548-1727  
**Email:** greg.prose@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Ashby, Don	Outside Sales	don.ashby@hoffman-hoffman.com
Bond, Kyle	Outside Sales	kyle.bond@hoffman-hoffman.com
Forrest, Steve	Outside Sales	steve.forrest@hoffman-hoffman.com
Hancock, Bob	Outside Sales	bob.hancock@hoffman-hoffman.com
Kann, Christa	Inside Sales	christa.kann@hoffman-hoffman.com
McIvor, Mark	Outside Sales	mark.mcivor@hoffman-hoffman.com
Perry, Jon	Outside Sales	jon.perry@hoffman-hoffman.com
Prose, Greg	Branch Manager	greg.prose@hoffman-hoffman.com
Skees, Kenny	Outside Sales	kenny.skees@hoffman-hoffman.com

## Hoffman & Hoffman, Inc. {Raleigh}

### Mailing Address:

2741 Noblin Road  
Suite 100  
Raleigh, NC 27604

### Shipping Address:

2741 Noblin Road  
Suite 100  
Raleigh, NC 27604

**Rep #:** 3360  
**Phone:** (919) 781-8011  
**Speed Dial #:** #61-452  
**Fax:** (919) 787-6019  
**Email:** steve.bartholomew@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Adcroft, Cory	Outside Sales	cory.adcroft@hoffman-hoffman.com
Antonuccio, Scott	Outside Sales	scott.antonuccio@hoffman-hoffman.com
Bartholomew, Steve	Branch Manager	steve.bartholomew@hoffman-hoffman.com
Bingham, Ben	Outside Sales	ben.bingham@hoffman-hoffman.com
Chapman, Robert	Outside Sales	craig.chapman@hoffman-hoffman.com
Corridore, Jason	Inside Sales	jason.corridore@hoffman-hoffman.com
Cowell, Terri	Inside Sales	terri.cowell@hoffman-hoffman.com
Einwaechter, Eric	Outside Sales	eric.einwaechter@hoffman-hoffman.com
Funderburk, Bennett	Outside Sales	bennett.funderburk@hoffman-hoffman.com
Jones, Ron	Outside Sales	ron.jones@hoffman-hoffman.com
Kautz, Aiden	Inside Sales	aiden.kautz@hoffman-hoffman.com
Loflin, Tripp	Outside Sales	tripp.loflin@hoffman-hoffman.com
McQueen, Michael	Outside Sales	michael.mcqueen@hoffman-hoffman.com
Parks, Chris	Outside Sales	chris.parks@hoffman-hoffman.com
Periannan, Vijay	Outside Sales	vijay.periannan@hoffman-hoffman.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Hoffman & Hoffman, Inc. {Roanoke}

### Mailing Address:

3524 Brambleton Avenue SW  
Roanoke, VA 24018

### Shipping Address:

3524 Brambleton Avenue SW  
Roanoke, VA 24018

**Rep #:** 3370  
**Phone:** (540) 725-8701  
**Speed Dial #:** #61-453  
**Fax:** (540) 725-8711  
**Email:** matt.bobo@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Bobo, Matt	Office Manager	matt.bobo@hoffman-hoffman.com
Cassol, Dawn	Receptionist	dawn.cassol@hoffman-hoffman.com
DeHart, Jimmy	Outside Sales	jimmy.dehart@hoffman-hoffman.com
Faulcon, Ashley	Other	ashley.faulcon@hoffman-hoffman.com
Gibson, Dylan	Outside Sales	dylan.gibson@hoffman-hoffman.com
Henderson, Dylan	Outside Sales	dylan.henderson@hoffman-hoffman.com
Jachimski, Janice	Inside Sales	janice.jachimski@hoffman-hoffman.com
Jernigan, Jacob	Outside Sales	jake.jernigan@hoffman-hoffman.com
Moore, Artie	Outside Sales	artie.moore@hbtech.biz
Reed, Marcus	Outside Sales	marcus.reed@hoffman-hoffman.com
Snuffer, Dietrich	Other	dietrich.snuffer@hoffman-hoffman.com

## Hoffman & Hoffman, Inc. {Wilmington}

### Mailing Address:

1132 Shipyard Blvd  
Wilmington, NC 28412

### Shipping Address:

1132 Shipyard Blvd  
Wilmington, NC 28412

**Rep #:** 3350  
**Phone:** (910) 791-4775  
**Speed Dial #:** #61-253  
**Fax:** (910) 791-4213  
**Email:** Brian.Keefer@hoffman-hoffman.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Cimino, Chris	Outside Sales	chris.cimino@hoffman-hoffman.com
Keefer, Brian	Branch Manager	brian.keeper@hoffman-hoffman.com
Long, Vince	Inside Sales	vince.long@hoffman-hoffman.com
McCartney, Amy	Secretary	amy.mccartney@hoffman-hoffman.com
Thompson, Rob	Outside Sales	rob.thompson@hoffman-hoffman.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Engineering Ltd. {Kitchener}

### Mailing Address:

110 Pinnacle Drive  
Kitchener, ON N2P 1C5

### Shipping Address:

110 Pinnacle Drive  
Kitchener, ON N2P 1C5

**Rep #:** 6020  
**Phone:** (519) 748-1860  
**Speed Dial #:** #61-155  
**Fax:** (519) 748-9466  
**Email:** info\_kitchener@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Agha, Hani	Inside Sales	hani.agha@hts.com
Ballesteros, Curtis	Inside Sales	curtis.ballesteros@hts.com
Beepath, Ariana	Inside Sales	ariana.beepath@hts.com
Craig, Tyler	Sales Manager	tyler.craig@hts.com
Ermers, Noah	Inside Sales	noah.ermers@hts.com
Graham, Amanda	Parts	amanda.graham@hts.com
Irwin, Jay	Inside Sales	jay.irwin@hts.com
Leyte-Jammu, Kevin	Inside Sales	kevin.leyte-jammu@hts.com
Radstake, Laurie	Inside Sales	laurie.radstake@hts.com
Sawatzky, Nick	Sales Manager	nick.sawatzky@hts.com
Scida, Dave	Branch Manager	david.scida@hts.com
Sian, Tarandeep	Inside Sales	tarandeep.sian@hts.com
Szucs, Andras	Inside Sales	andras.szucs@hts.com
Washer, Peter	Sales Manager	peter.washer@hts.com

## HTS Engineering Ltd. {London}

### Mailing Address:

320 Neptune Crescent  
Unit #6  
London, ON N6M 1A1

### Shipping Address:

320 Neptune Crescent  
Unit #6  
London, ON N6M 1A1

**Rep #:** 6060  
**Phone:** (519) 457-6700  
**Speed Dial #:** #61-364  
**Fax:** (519) 457-8900  
**Email:** info\_london@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Arcese, Terry	Sales Manager	terry.arcese@hts.com
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Bender, Jim	Branch Manager	jim.bender@hts.com
Brode, Jeff	Parts	jeff.brode@hts.com
Claessens, Ryan	Sales Manager	ryan.claessens@hts.com
Forsythe, Thomas	Sales Manager	thomas.forsythe@hts.com
Khalil, Hossam	Inside Sales	hossam.khalil@hts.com
Rideout, Trevor	Sales Manager	trevor.rideout@hts.com
Sayer, Randi	Inside Sales	randi.sayer@hts.com
Vanhooydonk, Amanda	Parts - Inside	amanda.vanhooydonk@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Engineering Ltd. {London}

### Mailing Address:

320 Neptune Crescent  
Unit #6  
London, ON N6M 1A1

**Rep #:** 6060  
**Phone:** (519) 457-6700  
**Speed Dial #:** #61-364  
**Fax:** (519) 457-8900  
**Email:** info\_london@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

320 Neptune Crescent  
Unit #6  
London, ON N6M 1A1

### Personnel:

Vetero, Mark	Sales Manager	mark.vetero@hts.com
Wang, Marilyn	Other	marilyn.wang@hts.com
Wright, Justin	Inside Sales	justin.wright@hts.com

## HTS Engineering Ltd. {Oshawa}

### Mailing Address:

2001 Thickson Road South  
Unit # 11  
Whitby, Ontario L1N 6J3

**Rep #:** 6050  
**Phone:** (905) 579-6700  
**Speed Dial #:** #61-455  
**Fax:** (905) 579-5290  
**Email:** info\_oshawa@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

2001 Thickson Road South  
Unit # 11  
Whitby, Ontario L1N 6J3

### Personnel:

Altrows, David	Inside Sales	david.altrows@hts.com
Aquino, Josh	Inside Sales	josh.aquino@hts.com
Cormier, Christine	Inside Sales	christine.cormier@hts.com
Hahn, Al	Branch Manager	al.hahn@hts.com
Russell, Danny	Sales Manager	danny.russell@hts.com
Sabatini, Wrai	Admin	wrai.sabatini@hts.com
Sawyer, Christian	Inside Sales	christian.sawyer@hts.com
Simmons, Shawn	Sales Manager	shawn.simmons@hts.com
Wrubel, Kevin	Inside Sales	kevin.wrubel@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### HTS Engineering Ltd. {Ottawa}

#### Mailing Address:

830 Campbell Avenue  
Ottawa, ON K2A 2C2

#### Shipping Address:

830 Campbell Avenue  
Ottawa, ON K2A 2C2

**Rep #:** 5880  
**Phone:** (613) 728-7400  
**Speed Dial #:** #61-474  
**Fax:** (613) 728-8032  
**Email:** info\_ottawa@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Al Tawil, Khalid	Inside Sales	khalid.al.tawil@hts.com
Amlin, Nick	Sales Manager	nick.amlin@hts.com
Barkauskas, Brad	Sales Manager	brad.barkauskas@hts.com
Breckenridge, Derek	Service Equip Supv	derek.breckenridge@hts.com
Challinor, Mark	Inside Sales	mark.challinor@hts.com
Charbonneau, Stephane	Inside Sales	stephane.charbonneau@hts.com
Dewalt, Brendan	Inside Sales	brendan.dewalt@hts.com
Faubert, Caroline	Inside Sales	caroline.faubert@hts.com
Garnett, Brandon	Inside Sales	brandon.garnett@hts.com
Gautreau, Jean	Service	jp.gautreau@hts.com
Gerow, Brian	Sales Manager	brian.gerow@hts.com
Graham, Adam	Sales Manager	adam.graham@hts.com
Gubbels, James	Inside Sales	james.gubbels@hts.com
Hampson, Kyle	Outside Sales	kyle.hampson@hts.com
Hartmann, Gary	Outside Sales	gary.hartmann@hts.com
Hutchison, Brock	Sales Manager	brock.hutchison@hts.com
Imbeau, Jason	Inside Sales	jason.imbeau@hts.com
Janse, Andreas	Inside Sales	andreas.janse@hts.com
Khalaf, Wael	Sales Manager	wael.khalaf@hts.com
Kitchen, Jason	Branch Manager	jason.kitchen@hts.com
Lancefield, Andy	Sales Manager	andy.lancefield@hts.com
Lancefield, Rod	Branch Manager	rod.lancefield@hts.com
Lefebvre, Carmen	Sales Manager	carmen.lefebvre@hts.com
Lepage, Maxime	Sales Manager	maxime.lepage@hts.com
Lumingu, Descartes	Inside Sales	descartes.lumingu@hts.com
Michelin, David	Sales Manager	david.michelin@hts.com
Murray, Angela	Sales Manager	angela.murray@hts.com
Nabolle, Jean	Inside Sales	jean.nabolle@hts.com
Pinault, Mike	Service	michael.pinault@hts.com
Riley, Zach	Inside Sales	zach.riley@hts.com
Rouhani, Sean	Parts	sean.rouhani@hts.com
Saad, Alie	Inside Sales	alie.saad@hts.com
St. Amour, Stephanie	Inside Sales	stephanie.st.amour@hts.com
Weiner, Thomas	Inside Sales	thomas.weiner@hts.com
Yee, Brandon	Inside Sales	brandon.yee@hts.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Engineering Ltd. {Stoney Creek}

### Mailing Address:

735 South Service Road  
Unit 4  
Stoney Creek, ON L8E 5Z2

**Rep #:** 5990  
**Phone:** (905) 643-7719  
**Speed Dial #:** #61-279  
**Fax:** (905) 943-3203  
**Email:** info\_hamilton@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

735 South Service Road  
Unit 4  
Stoney Creek, ON L8E 5Z2

### Personnel:

Alvarez, Riber	Inside Sales	riber.alvarez@hts.com
Bergsma, Kaitlyn	Inside Sales	kaitlyn.bergsma@hts.com
Chan, Billy	Inside Sales	billy.chan@hts.com
DeBernardi, Leslie	Sales Manager	leslie.debernardi@hts.com
Fleet, Jay	Inside Sales	jay.fleet@hts.com
Harris, Michael	Sales Manager	michael.harris@hts.com
Heans, Brian	Sales Manager	brian.heans@hts.com
Little, Kevin	Partner	kevin.little@hts.com
Phillips, Kevin	Branch Manager	kevin.phillips@hts.com
Sharp, Erica	Inside Sales	erica.sharp@hts.com

## HTS Engineering Ltd. {Sudbury}

### Mailing Address:

3555 Highway #144, Unit #4  
Chelmsford, ON P0M 1L0

**Rep #:** 6040  
**Phone:** (705) 855-1589  
**Speed Dial #:** #61-369  
**Fax:** (705) 855-7182  
**Email:** info\_sudbury@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

3555 Highway #144, Unit #4  
Chelmsford, ON P0M 1L0

### Personnel:

Ashe, Jamie	Sales Manager	jamie.ashe@hts.com
Barry, Philip	Inside Sales	philip.barry@hts.com
Brown, Dylan	Sales Manager	dylan.brown@hts.com
Jesso, Barry	Sales Manager	barry.jesso@hts.com
Kitchen, Jason	Principal	jason.kitchen@hts.com
Pilutti, Paul	Principal	paul.pilutti@hts.com
Shahzad, Hasan	Inside Sales	hasan.shahzad@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### HTS Engineering Ltd. {Toronto}

#### Mailing Address:

115 Norfinch Drive  
North York, ON M3N 1W8

#### Shipping Address:

115 Norfinch Drive  
North York, ON M3N 1W8

**Rep #:** 5950  
**Phone:** (416) 661-3400  
**Speed Dial #:** #61-140  
**Fax:** (416) 661-0100  
**Email:** info\_toronto@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

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Chown, Jesse	Inside Sales	jesse.chown@hts.com
Cochrane, Joelle	Sales	joelle.cochrane@hts.com
Coffey, Christopher	Inside Sales	chris.coffey@hts.com
Coote, Graham	Outside Sales	graham.coote@hts.com
Cormier, Christine	Inside Sales	christine.cormier@hts.com
Cox, Adam	Sales	n/a
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Dean, Rob	Sales	rob.dean@hts.com
DeGirolamo, Anthony	Inside Sales	anthony.degirolamo@hts.com
DiCarlo, Joe	Service	n/a
Driscoll, Mark	Sales	mark.driscoll@hts.com
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#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Engineering Ltd. {Toronto}

### Mailing Address:

115 Norfinch Drive  
North York, ON M3N 1W8

### Shipping Address:

115 Norfinch Drive  
North York, ON M3N 1W8

**Rep #:** 5950  
**Phone:** (416) 661-3400  
**Speed Dial #:** #61-140  
**Fax:** (416) 661-0100  
**Email:** info\_toronto@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

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Ghayoor, Asif	Sales	asif.ghayoor@hts.com
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Golubin, Vladimir	Sales	vladimir.golubin@hts.com
Gordon, Derek	President/Partner	derek.gordon@hts.com
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Harrison, Sara	Parts	sara.harrison@hts.com
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He, Jeremy	Inside Sales	jeremy.he@hts.com
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Johnson, Chad	Inside Sales	chad.johnson@hts.com
Johnson, Chad	Principal	chad.johnson@hts.com
Jones, Graham	Inside Sales	graham.jones@hts.com
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Lawley, Adam	Outside Sales	adam.lawley@hts.com
Lee, Craig	Sales	craig.lee@hts.com
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Lewis, Jonathan	Outside Sales	jonathan.lewis@hts.com
Little, Kevin	Partner	kevin.little@hts.com
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Logiudice, Mark	Parts	mark.logiudice@hts.com
Lopes, Frances	Inside Sales	frances.lopes@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### HTS Engineering Ltd. {Toronto}

#### Mailing Address:

115 Norfinch Drive  
North York, ON M3N 1W8

#### Shipping Address:

115 Norfinch Drive  
North York, ON M3N 1W8

**Rep #:** 5950  
**Phone:** (416) 661-3400  
**Speed Dial #:** #61-140  
**Fax:** (416) 661-0100  
**Email:** info\_toronto@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Loyala, Terry	Sales	terry.loyala@hts.com
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Markhali, Ali	Inside Sales	ali.markhali@hts.com
McCullough, Brian	Inside Sales	brian.mccullough@hts.com
McIsaac, Mark	Controls	mark.mcisaac@hts.com
McKenna, Darrell	Sales	darrell.mckenna@hts.com
McKnight, Leigh-Anne	Inside Sales	leigh-anne.mcknight@dxseng.com
Melanson, Brendan	Inside Sales	brendan.melanson@hts.com
Min, Sung-ha	Insides Sales	sung-ha.min@hts.com
Mirchandani, Rishi	Contracting Sales Engr	rishi.mirchandani@hts.com
Mosley, Bob	Outside Sales	bob.mosley@hts.com
Munnick, Daniel	Inside Sales / Parts Only	daniel.munnick@hts.com
Natt, Puneet	Inside Sales	puneet.natt@hts.com
Navarro, Alejandro	Principal	alejandro.navarro@hts.com
ODonnell, Brody	Inside Sales	brody.odonnell@hts.com
Ohi, Andrew	Inside Sales	andrew.ohi@hts.com
Pal, Sebastian	Inside Sales	sebastian.pal@hts.com
Panch, Kandee	Financial	kandee.panch@hts.com
Paquette, Marc	Outside Sales	marc.paquette@hts.com
Patel, Mann	Inside Sales	mann.patel@hts.com
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Pooran, Randy	Inside Sales	randy.pooran@hts.com
Povolo, Paul	Sales	paul.povolo@hts.com
Puma, Salvatore	Sales	salvatore.puma@hts.com
Rancourt, JS	Sales	js.rancourt@dxseng.com
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Rea, Will	Outside Sales	will.rea@hts.com
Roh, Kevin	Inside Sales	kevin.roh@hts.com
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Sabatini, Wrai	Admin	wrai.sabatini@hts.com
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Salim, Usman	Inside Sales	usman.salim@hts.com
Samson, John	Sales	john.samson@hts.com
Saqqa, Moe	Sales	moe.saqqa@hts.com
Sarkar, Kaushik	Inside Sales	kaushik.sarkar@hts.com
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#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Engineering Ltd. {Toronto}

### Mailing Address:

115 Norfinch Drive  
North York, ON M3N 1W8

### Shipping Address:

115 Norfinch Drive  
North York, ON M3N 1W8

**Rep #:** 5950  
**Phone:** (416) 661-3400  
**Speed Dial #:** #61-140  
**Fax:** (416) 661-0100  
**Email:** info\_toronto@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Schleehahn, Ryan	Inside Sales	ryan.schleehahn@hts.com
Sebu, Jaden	Inside Sales	jaden.sebu@hts.com
Selin, Andy	Partner	andy.selin@hts.com
Serrano, Alex	Controls	n/a
Shilbayeh, Mohannad	Inside Sales	mohannad.shilbayeh@hts.com
Sigamani, Siva	Sales	siva.sigamani@hts.com
Singh, Nirbhay	Inside Sales	nirbhay.singh@hts.com
Singla, Kartik	Principal	kartik.singla@dxseng.com
Skopyk, Robert	Parts	robert.skopyk@hts.com
Sobolev, Fedor	Inside Sales	fedor.sobolev@hts.com
Sperandio, Fulvia	Service	fulvia.sperandio@hts.com
Suarez, Christian	Principal	christian.suarez@hts.com
Tam, Michael	Parts	michael.tam@hts.com
Theiner, Joshua	Inside Sales	joshua.theiner@hts.com
Totah, Mohammad	Sales	mohammad.totah@hts.com
Triolo, Frank	Traffic	frank.triolo@hts.com
Umashanker, Abishan	Inside Sales	Abishan.umashanker@hts.com
Umashanker, Shathurshan	Inside Sales	shathurshan.umashanker@hts.com
Uy, Stephanie	Inside Sales	stephanie.uy@hts.com
Vandermeer, Sebastian	InsideSales	sebastian.vandermeer@hts.com
Varga, Alex	Outside Sales	alex.varga@hts.com
Walcroft, Al	Partner	al.walcroft@hts.com
Walker, Mark	Outside Sales	mark.walker@hts.com
Wallis, Geoff	Inside Sales	geoff.wallis@hts.com
Walton, Dylan	Inside Sales	dylan.walton@hts.com
Wieczorek, Michael	Outside Sales / Parts	michael.wieczorek@hts.com
Wilken, Tim	Controls	n/a
Willett, Ross	Sales	ross.willett@hts.com
Wolf, Will	Outside Sales	will.wolf@hts.com
Wong, Nevin	Outside Sales	nevin.wong@hts.com
Xu, Cherry	Sales	cherry.xu@hts.com
Ye, JinLong	IT	j Jinlong.ye@hts.com
Youn, Sungmin	Inside Sales	sungmin.youn@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

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UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### HTS New England (Boston)

#### Mailing Address:

One Corporation Way  
Suite 110  
Peabody, MA 01960

**Rep #:** 6370  
**Phone:** (978) 977-9911  
**Speed Dial #:** #61-  
**Fax:** 978-977-9941  
**Email:** lisa.hardwick@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

One Corporation Way  
Suite 110  
Peabody, MA 01960

#### Personnel:

Andrade, Nick	Inside Sales	nick.andrade@hts.com
Anneser, Derek	Outside Sales	derek.anneser@hts.com
Ball, Zach	Sales Manager	zach.ball@hts.com
Bedard, Anthony	Inside Sales	anthony.bedard@hts.com
Billings, Chris	Inside Sales	chris.billings@hts.com
Bodvar, Paul	Inside Sales	paul.bodvar@hts.com
Brazell, Mark	Inside Sales	mark.brazell@hts.com
Brown, Jacob	Outside Sales	jacob.brown@hts.com
Busteed, Margaret	Office Manager	margaret.busteed@hts.com
Butcher, David	Inside Sales	david.butcher@dxseng.com
Camillo, Adam	Inside Sales	adam.camillo@hts.com
Canto, Larry	Outside Sales	laney.canto@hts.com
Ciampa, David	Parts	david.ciampa@hts.com
Ciampa, Robert	Inside Sales	robert.ciampa@dxseng.com
Clermont, Alex	Inside Sales	alex.clermont@dxseng.com
Czerepica, Jon	Inside Sales	jon.czerepica@hts.com
Dawkins, Willie	Inside Sales	willie.dawkins@hts.com
Fleury, Paul	Inside Sales	paul.fleury@hts.com
Foss, Peter	Principal	peter.foss@hts.com
George, Emery	Legal	emery.george@hts.com
Hardwick, Lisa	Acctg/Off. Mgr.	lisa.hardwick@hts.com
Harrington, Bob	Outside Sales	bob.harrington@hts.com
Hughes, Dennis	Outside Sales	dennis.hughes@hts.com
Jenks, Daniel	Outside Sales	dan.jenks@hts.com
Jones, Robert	Outside Sales	robert.jones@hts.com
Jones, Trevor	Inside Sales	trevor.jones@hts.com
Keenan, Brian	Outside Sales	brian.keenan@hts.com
LaFrance, Mark	Outside Sales	mark.lafrance@hts.com
Leary, James	Inside Sales	james.leary@hts.com
Leighton, Eric	Inside Sales	eric.leighton@hts.com
McGinley, William	Inside Sales	william.mcginley@hts.com
McLaughlin, TJ	Service	tj.mclaughlin@hts.com
Mills, Brian	Inside Sales	brian.mills@hts.com
Mylen, Greg	Outside Sales	greg.mylen@hts.com
Noyes, Edward	Inside Sales	edward.noyes@dxseng.com
Peterson, Taylor	Outside Sales	taylor.peterson@hts.com
Poirier, Mackenzie	Inside Sales	mackenzie.poirier@hts.com
Ramanathan, Arjun	Inside Sales	arjun.ramanathan@hts.com
Rancourt, JS	Principal	js.rancourt@dxseng.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS New England (Boston)

### Mailing Address:

One Corporation Way  
Suite 110  
Peabody, MA 01960

**Rep #:** 6370  
**Phone:** (978) 977-9911  
**Speed Dial #:** #61-  
**Fax:** 978-977-9941  
**Email:** lisa.hardwick@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

One Corporation Way  
Suite 110  
Peabody, MA 01960

### Personnel:

Ritchie, Jeff	Principal	jeff.ritchie@hts.com
Sartorelli, Jeff	Inside Sales	jeff.sartorelli@hts.com
Senese, Daniel	Principal	dan.senese@hts.com
Snyder, Jim	Inside Sales	jim.snyder@dxseng.com
Tarantino, Joseph	Outside Sales	joseph.tarantino@hts.com
Tashjian, Tim	Outside Sales	tim.tashjian@hts.com
Thorpe, Justin	Outside Sales	justin.thorpe@hts.com
Tolson, Kevin	Inside Sales	kevin.tolson@hts.com
Williams, Brian	Outside Sales	brian.williams@hts.com
Williams, Joseph	Inside Sales	joseph.williams@hts.com
Zavodjancik, William	Inside Sales	william.zavodjancik@hts.com
Zuber, Jon	Inside Sales	jon.zuber@hts.com

## HTS Texas {Austin}

### Mailing Address:

6101 West Courtyard Drive  
Bldg 4  
Austin, TX 78730

**Rep #:** 5920  
**Phone:** (512) 381-0091  
**Speed Dial #:** #61-047  
**Fax:** (512) 381-0117  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

6101 West Courtyard Drive  
Bldg 4  
Austin, TX 78730

### Personnel:

Alawar, Kareem	Outside Sales	kareem.alawar@hts.com
Chapman, Evan	Outside Sales	evan.chapman@hts.com
Crow, Erin	Inside Sales	erin.crow@hts.com
Heisler, Ashley	Marketing Director	ashley.heisler@hts.com
Higgins, Drew	Inside Sales	drew.higgins@hts.com
Klassen, Katie	Inside Sales	katherine.klassen@hts.com
Kramer, Kyle	Principal	kyle.kramer@hts.com
Kreitzer, Steve	Inside Sales	steve.kreitzer@hts.com
McLaughlin, Keith	Principal	keith.mclaughlin@dxseng.com
McLaughlin, Thomas	Principal	thomas.mclaughlin@dxseng.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Texas {Austin}

### Mailing Address:

6101 West Courtyard Drive  
Bldg 4  
Austin, TX 78730

**Rep #:** 5920  
**Phone:** (512) 381-0091  
**Speed Dial #:** #61-047  
**Fax:** (512) 381-0117  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

6101 West Courtyard Drive  
Bldg 4  
Austin, TX 78730

### Personnel:

Mesenbrink, Mitchell	Inside Sales	mitchell.mesenbrink@dxseng.com
Mitchell, Colton	Inside Sales	colton.mitchell@dxseng.com
Ramirez, Rachel	Inside Sales	rachel.ramirez@hts.com
Revering, Chris	Service	chris.revering@hts.com
Revering, Dean	Account Executive	dean.revering@hts.com
Richardson, Chris	Outside Sales	chris.richardson@dxseng.com
Schlageter, Travis	Inside Sales	travis.schlageter@hts.com
Short, Dane	Outside Sales	dane.short@hts.com
Wisembarker, Cody	Inside Sales	cody.wisembarker@hts.com
Wojcik, Ross	Inside Sales	ross.wojcik@hts.com

## HTS Texas {Beaumont}

### Mailing Address:

3050 C Rusk Street  
Beaumont, TX 77702

**Rep #:** 6000B  
**Phone:** (409) 833-7120  
**Speed Dial #:** #61-415  
**Fax:** (409) 833-1059  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

3050 C Rusk Street  
Beaumont, TX 77702

### Personnel:

Zackary, John	Branch Manager	john.zackary@hts.com
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### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Texas {Dallas}

### Mailing Address:

1625 Wallace Drive  
Suite 120  
Carrollton, TX 75006

**Rep #:** 5930  
**Phone:** (866) 544-1487  
**Speed Dial #:** #61-487  
**Fax:** n/a  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

1625 Wallace Drive  
Suite 120  
Carrollton, TX 75006

### Personnel:

Baierski, Joseph	Outside Sales	joseph.baierski@hts.com
Bartek, Aaron	Outside Sales	aaron.bartek@hts.com
Berend, Alex	Inside Sales	alex.berend@hts.com
Brannum, Kelly	Inside Sales	kelly.brannum@dxeng.com
Corby, Jeff	Outside Sales	jeff.corby@hts.com
Damas, Brandon	Outside Sales	brandon.damas@hts.com
Fiddelke, Ashley	Outside Sales	ashley.fiddelke@hts.com
Fischer, Josh	Inside Sales	josh.fischer@hts.com
Gervais, Jered	Inside Sales	jered.gervais@hts.com
Golden, Kolby	Outside Sales	kolby.golden@hts.com
Harris, Payton	Outside Sales	payton.harris@hts.com
Henderson, Arlesha	Inside Sales	nikki.henderson@hts.com
King, Chris	Outside Sales	chris.king@hts.com
Kuskos, Adam	Outside Sales	adam.kuskos@hts.com
Lam, Eric	Inside Sales	eric.lam@hts.com
Lepine, Nathalie	Inside Sales	nathalie.lepine@hts.com
Mackie, Alec	Outside Sales	alec.mackie@hts.com
McGinnis, Scott	Outside Sales	scott.mcginnis@dxseng.com
Poles, Stephen	Principal	stephen.poles@hts.com
Reed, Jake	Inside Sales	jake.reed@hts.com
Smith, Timothy	Inside Sales	timothy.smith@hts.com
Stokes, Chris	Inside Sales	chris.stokes@hts.com
Torres, Dan	Outside Sales	dan.torres@hts.com
Van Guilder, Matt	Outside Sales	matt.vanguilder@hts.com
Van West, Derrick	Account Executive	derrick.vanwest@hts.com
Weisman, Sam	Outside Sales	sam.weisman@dxseng.com
Wine, Dan	Outside Sales	daniel.wine@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Texas {Houston}

### Mailing Address:

3350 Yale Street  
Houston, TX 77018

### Shipping Address:

3350 Yale Street  
Houston, TX 77018

**Rep #:** 6000  
**Phone:** (832) 328-1010  
**Speed Dial #:** #61-016  
**Fax:** (832) 328-1460  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Adkinson, James	Marketer	james.adkinson@hts.com
Alber, David	Project Manager	david.alber@hts.com
Alber, Jason	Inside Sales	jason.alber@hts.com
Alexander, Greg	Inside Sales	greg.alexander@hts.com
Austin, Trey	Outside Sales	treya@epsilonfab.com
Bentley, Darren	Outside Sales	darren.bentley@hts.com
Buswell, Daniel	Inside Sales	daniel.buswell@hts.com
Cancienne, Brian	Controls	brian.cancienne@hts.com
Carruba, Mike	Principal	mike.carruba@hts.com
Condrey, Clay	Partner	clay.condrey@hts.com
Connor, Terry	Outside Sales	terry.connor@hts.com
Crow, Devin	Outside Sales	devin.crow@hts.com
DelVillar, Nick	Inside Sales	nick.delvillar@hts.com
Donovan, Mike	Legal	mike.donovan@hts.com
Dubois, Daniel	Outside Sales	daniel.dubois@dxseng.com
Enterline, Ross	Outside Sales	ross.enterline@hts.com
Flukinger, Jeff	Outside Sales	jeff.flukinger@hts.com
Gerik, Kris	System Sales Rep	kris.gerik@hts.com
Gregory, Jeremy	Inside Sales	jeremy.gregory@hts.com
Hairrell, Cullen	Inside Sales	cullen.hairrell@hts.com
Harenski, Daniel	Outside Sales	daniel.harenski@hts.com
Hight, John	Service	john.hight@hts.com
Hill, Joel	Outside Sales	joel.hill@dxseng.com
Holiman, Amy	Inside Sales	amy.holiman@dxseng.com
Hynes, Ted	Inside Sales	ted.hynes@hts.com
James, Andy	Outside Sales	andy.james@dxseng.com
Jansen, Eric	Outside Sales	eric.jansen@hts.com
Jeanson, Jacob	Outside Sales	jacob.jeanson@dxseng.com
Kennedy, Clinton	Partner	clinton.kennedy@hts.com
Leonard, Scott	Inside Sales	scott.leonard@hts.com
Mamaux, Jeff	Controller	jeff.mamaux@hts.com
McConnell, Meghan	Other	meghan.mcconnell@hts.com
McCullough, Todd	Partner	todd.mccullough@hts.com
McPherson, Matt	Principal	matt.mcpherson@hts.com
Mehrens, Jack	Inside Sales	jack.mehrens@hts.com
Miller, Scott	Outside Sales	scott.miller@hts.com
Ogbodu, Ovo	Inside Sales	ovo.ogbodu@dxseng.com
Patterson, Lindsay	Inside Sales	lindsay.patterson@dxseng.com
Pilkinton, Larry	Outside Sales	larry.pilkinton@hts.com
Price, Nicolas	Inside Sales	nick.price@hts.com
Proler, Misty	Office Manager	misty.proler@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## HTS Texas {Houston}

### Mailing Address:

3350 Yale Street  
Houston, TX 77018

### Shipping Address:

3350 Yale Street  
Houston, TX 77018

**Rep #:** 6000  
**Phone:** (832) 328-1010  
**Speed Dial #:** #61-016  
**Fax:** (832) 328-1460  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Robuck, James	Parts	james.robuck@hts.com
Rocha, Mario	Inside Sales	mario.rocha@hts.com
Sanchez, Nestor	Inside Sales	nestor.sanchez@hts.com
Smith, James	Inside Sales	mac.smith@hts.com
Strode, Jerry	Service	jerry.strode@hts.com
Sublett, Bryan	Outside Sales	bryan.sublett@dxseng.com
Swagerty, Gary	Outside Sales	gary.swagerty@hts.com
Taft, Sarah	Other	sarah.taft@hts.com
Thompson, Kimberly	Outside Sales	kimberly.thompson@hts.com
Turner, Clayton	Inside Sales	clayton.turner@hts.com
Vargas, Sarah	Marketer	sarah.vargas@hts.com
Wathen, Travis	Inside Sales	riley.wathen@dxseng.com
Weber, Kirk	Project Manager	kirk.weber@hts.com

## HTS Texas {San Antonio}

### Mailing Address:

127 West Nakoma  
San Antonio, TX 78216

### Shipping Address:

127 West Nakoma  
San Antonio, TX 78216

**Rep #:** 5910  
**Phone:** (210) 340-2533  
**Speed Dial #:** #61-046  
**Fax:** (210) 340-2575  
**Email:** texas@hts.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Bush, Sam	Inside Sales	sam.bush@hts.com
Calder, Bob	Outside Sales	bob.calder@hts.com
Davis, Cameron	Inside Sales	cameron.davis@hts.com
Gilbert, Bradley	Engineer/Owner	brad.gilbert@hts.com
Lusk, Vicki	Office Manager	vicki.lusk@hts.com
Morales, Aaron	Inside Sales	aaron.morales@hts.com
Naizer, Paul	Branch Manager	paul.naizer@hts.com
Petry, Joshua	Outside Sales	joshua.petry@hts.com
Ploch, Cameron	Inside Sales	cameron.ploch@hts.com
Winckler, John	Outside Sales	john.winckler@hts.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## **L.T.C. Technologies {Montreal}**

### **Mailing Address:**

4455 Autoroute Laval  
Suite 250  
Laval, Quebec H7P 4W6

**Rep #:** 4430  
**Phone:** (514) 437-9999  
**Speed Dial #:** #61-  
**Fax:** n/a  
**Email:** infomtl@itctech.ca

**Product Code:**  
AA,CH,FC,PT,UV,WS

### **Shipping Address:**

4455 Autoroute Laval  
Suite 250  
Laval, Quebec H7P 4W6

### **Personnel:**

Arooei, Saber	Inside Sales	sarooei@itctech.ca
Balcazar, Pablo	Inside Sales	pbalcazar@itctech.ca
Benoit, Manon	Outside Sales	mbenoit@itctech.ca
Brodeur, Olivier	Outside Sales	obrodeur@itctech.ca
Caissy, Benoit	Inside Sales	bcaissy@itctech.ca
Coulombe, Louis	Inside Sales	lcoulombe@itctech.ca
Ducharme, Simon	Inside Sales	sducharme@itctech.ca
Fortier, Julie	Outside Sales	jfortier@itctech.ca
Gariepy, Nicolas	Outside Sales	ngariepy@itctech.ca
Guillemette, Francois	Outside Sales	fguillemette@itctech.ca
Guillemette, Pierre	Principal	pguillemette@itctech.ca
Hackett, Jonathan	Outside Sales	jhackett@itctech.ca
Kamotesov, Vera	Inside Sales	vkamotesov@itctech.ca
Karam, Jimmy	Office Manager	jkaram@itctech.ca
Labbe, Robin	Principal	rlabbe@itctech.ca
Lapointe, Philippe	Inside Sales	plapointe@itctech.ca
Lariviere, Etienne	Inside Sales	elariviere@itctech.ca
Messier, Steeve	Inside Sales	smessier@itctech.ca
Plamondon, Linda	Financial Officer	lplamondon@itctech.ca
Pomerleau, Gabriel	Service	gpomerleau@itctech.ca
Skhiri, Mehdi	Inside Sales	mskhiri@itctech.ca
Trudel, Patrick	Outside Sales	ptrudel@itctech.ca
Zyromski, Jean-Philippe	Outside Sales	jpz@itctech.ca

### **PRODUCT CODE DEFINITIONS**

**AA** – Applied Air Handling Systems  
**PT** – Packaged Terminal AC (PTAC)

**CH** – Chiller Products  
**UV** – Unit Ventilators

**FC** – Fan Coils  
**WS** – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## L.T.C. Technologies {Quebec City}

### Mailing Address:

2800 Avenue Saint-Jean Baptiste  
Suite 190  
Quebec City, QC G2E 6J5

**Rep #:** 2460  
**Phone:** (418) 871-3515  
**Speed Dial #:** #61-265  
**Fax:** (418) 877-0019  
**Email:** smoreau@itctech.ca

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

2800 Avenue Saint-Jean Baptiste  
Suite 190  
Quebec City, QC G2E 6J5

### Personnel:

Allard, Daniel	Sales	dallard@itctech.ca
Bernier, Olivier	Inside Sales	obernier@itctech.ca
Cloutier, Philippe	Outside Sales	pcloutier@itctech.ca
Dion, Martin	Inside Sales	mdion@itctech.ca
Dufour, Stephane	Inside Sales	sdufour@itctech.ca
Dugal, Jacques	Outside Sales	jdugal@itctech.ca
Gosselin, Philippe	Inside Sales	pgosselin@itctech.ca
Guillemette, Pierre	Principal	pguillemette@itctech.ca
Karam, Jimmy	Principal	jkaram@itctech.ca
Labbe, Robin	Principal	rlabbe@itctech.ca
Lavoie, Caroline	Sales Asst	clavoie@itctech.ca
Martin, Alex	Sales Engineer	jamartin@itctech.ca
Moreau, Sylvain	Principal	smoreau@itctech.ca
Pelletier, Francois	Inside Sales	fpelletier@itctech.ca
Plamondon, Linda	Financial Officer	lplamondon@itctech.ca
Samson, Olivier	Inside Sales	osamson@itctech.ca
St-Martin, David	Inside Sales	dstmartin@itctech.ca
Vachon, Guillaume	Principal	gvachon@itctech.ca
Villeneuve, Martin	Outside Sales	mvilleneuve@itctech.ca

## Indiana Thermal Solutions - South

### Bend {South Bend, IN}

### Mailing Address:

6212 Highview Drive  
Ft. Wayne, IN 46818

**Rep #:** 2100  
**Phone:** (260) 497-1338  
**Speed Dial #:** #61-389  
**Fax:** (260) 489-5798  
**Email:** joeb@its-indiana.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

6212 Highview Drive  
Ft. Wayne, IN 46818

### Personnel:

Barbarossa, Joe	Sales	joeb@its-indiana.com
Miller, Steve	Outside Sales	stevem@its-indiana.com
Morris, Russell	Outside Sales	russ@its-indiana.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

**Indiana Thermal Solutions {Ft. Wayne}**

**Mailing Address:**  
6212 Highview Drive  
Ft. Wayne, IN 46818

**Shipping Address:**  
6212 Highview Drive  
Ft. Wayne, IN 46818

**Rep #:** 2080A  
**Phone:** (260) 497-1338  
**Speed Dial #:** #61-367  
**Fax:** (260) 489-5798  
**Email:** joeb@its-indiana.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**  
Barbarossa, Joe                      Sales                      joeb@its-indiana.com

**Indiana Thermal Solutions, LLC. {Indianapolis}**

**Mailing Address:**  
6872 Hillside Court  
Indianapolis, IN 46250

**Shipping Address:**  
6872 Hillside Court  
Indianapolis, IN 46250

**Rep #:** 2080  
**Phone:** (317) 570-5400  
**Speed Dial #:** #61-353  
**Fax:** (317) 570-5414  
**Email:** shirleyp@its-indiana.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

<b>Personnel:</b>		
Adkins, Chris	President	chris@its-indiana.com
Bowlds, Adam	Inside Sales	adam@its-indiana.com
Carr, Ryan	Sales	ryanc@its-indiana.com
Cates, Dawn	Financial Officer	dawn@its-indiana.com
Elko, Terry	Sales	terrye@its-indiana.com
Harpenau, Andy	Sales	andrew@its-indiana.com
Lang, John	Outside Sales	john@its-indiana.com
Parmelee, Shirley	Parts	shirleyp@its-indiana.com
Rockey, Brian	Sales	brianr@its-indiana.com
Shepherd, Lee	Service	lee@its-indiana.com
Skudrzik, Tony	Inside Sales	tony@its-indiana.com
Wolfram, Bob	Project Mgr	bobw@its-indiana.com

<b>AA</b> – Applied Air Handling Systems <b>PT</b> – Packaged Terminal AC (PTAC)	<b><u>PRODUCT CODE DEFINITIONS</u></b> <b>CH</b> – Chiller Products <b>UV</b> – Unit Ventilators	<b>FC</b> – Fan Coils <b>WS</b> – Water Source Heat Pumps
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# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Kehoe Equipment Ltd. {Edmonton}

### Mailing Address:

5545-97 Street NW  
Edmonton, AB T6E 3H8

### Shipping Address:

5545-97 Street NW  
Edmonton, AB T6E 3H8

**Rep #:** 5200  
**Phone:** (780) 420-0040  
**Speed Dial #:** #61-371  
**Fax:** (780) 429-2571  
**Email:** info@kel-hvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Balaski, Candace	Other	cbalaski@kel-hvac.com
Beblo, Michael	Outside Sales	michael@kel-hvac.com
Byar, Cody	Inside Sales	cody@kel-hvac.com
Channen, James	Tech Services	jim@kel-hvac.com
Gilbert, Nick	Outside Sales	nick@kel-hvac.com
Gillanders, Scott	Outside Sales	sgillanders@kel-hvac.com
Manweiler, Ken	Inside Sales	kmanweiler@kel-hvac.com
McPherson, Darren	Legal	darren@kel-hvac.com
McRobie, James	Office Manager	james@kel-hvac.com
Ross, Dave	Outside Sales	dave@kel-hvac.com
Schraeder, Darrell	Inside Sales	darrell@kel-hvac.com

## Long Building Technologies {Casper}

### Mailing Address:

PO Box 51089  
Casper, WY 82605

### Shipping Address:

3534 Salt Creek Hwy  
Casper, WY 82601

**Rep #:** 3600D  
**Phone:** (307) 265-5997  
**Speed Dial #:** #61-391  
**Fax:** (307) 265-0120  
**Email:** lbe@long.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Brooks, Shelby	Outside Sales	sbrooks@long.com
Brown, Mike	Branch Manager	mbrown@long.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Long Building Technologies {Co. Springs}

### Mailing Address:

5260 Mark Dabling Blvd., Suite 200  
Colorado Springs, CO 80918

### Shipping Address:

5260 Mark Dabling Blvd., Suite 200  
Colorado Springs, CO 80918

**Rep #:** 3600B  
**Phone:** (719) 592-0364  
**Speed Dial #:** #61-056  
**Fax:** (719) 264-4533  
**Email:** lbe@long.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Henthorn, Lori	Project Manager	lhenthorn@long.com
Kirst, Ken	Inside Sales	kkirst@long.com
Morris, Aaron	Outside Sales	amorris@long.com
Nedbalski, Ryan	Outside Sales	rnedbalski@long.com

## Long Building Technologies {Denver}

### Mailing Address:

5001 South Zuni Street  
Littleton, CO 80120

### Shipping Address:

5001 South Zuni Street  
Littleton, CO 80120

**Rep #:** 3600  
**Phone:** (303) 975-2100  
**Speed Dial #:** #61-055  
**Fax:** (303) 922-0469  
**Email:** lbe@long.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Adams, Barret	Outside Sales	badams@long.com
Aldrich, Gary	Outside Sales	galdrich@long.com
Balent, Dave	Sales Engineer	dbalent@long.com
Balent, Jeff	Controls	jbalent@long.com
Baroldy-Clifton, Linda	Inside Sales	lbaroldy-clifton@long.com
Beech, Scott	Inside Sales	sbeech@long.com
Bliss, Jonathan	Project Manager	jrbliss@long.com
Bolger, Christian	Inside Sales	cbolger@long.com
Broberg, Weston	Inside Sales	wbroberg@long.com
Burns, Clinton	Inside Sales	cburns@long.com
Bylsma, Matt	Sales Engineer	mbylsma@long.com
Carter, Andy	Project Manager	acarter@long.com
Cowan, Travis	Sales Engineer	tcowan@long.com
Daniels, Valarie	Office Administrator	vdaniels@long.com
Davenport-Smith, Sean	Project Manager	sdavenport-smith@long.com
Downey, Greg	Outside Sales	gdowney@long.com
Faxon, Tony	Sales Engineer	tfaxon@long.com
Firkins, Alison	Office Admin	afirkins@long.com
Frisbee, Randy	Outside Sales	rfrisbee@long.com
Gash, Devon	Project Manager	dgash@long.com
Gash, Jake	Parts Sales	kgash@long.com
Grimes, Madison	Other	mgrimes@long.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Long Building Technologies {Denver}

### Mailing Address:

5001 South Zuni Street  
Littleton, CO 80120

### Shipping Address:

5001 South Zuni Street  
Littleton, CO 80120

**Rep #:** 3600  
**Phone:** (303) 975-2100  
**Speed Dial #:** #61-055  
**Fax:** (303) 922-0469  
**Email:** lbc@long.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Gutierrez, Luis	Project Manager	lgutierrez@long.com
Hahn, Brett	Outside Sales	bhahn@long.com
Hansen, Steve	Controller	accounting@long.com
Henderson, Bobby	Sales Engineer	rhenderson@long.com
Herron, Daniel	Outside Sales	dherron@long.com
Jacobs, Mike	Sales Engineer	mjacobs@long.com
Johnson, Jason	IT	jjohnson@long.com
Kinn, Beau	Financial Officer	bkinn@long.com
Leiferman, Jade	Outside Sales	jleiferman@long.com
Likes, Josh	Project Manager	jlikes@long.com
Long, Jason	Project Manager	jason.long@long.com
Long, Jeff	President	jlong@long.com
Lucero, Angelina	Outside Sales	alucero@long.com
Martin, Colleen	Outside Sales	cmartin@long.com
McKinnies, Micah	Inside Sales	mmckinnies@long.com
Moser, Dan	Estimator	dmoser@long.com
Murphy, James	Outside Sales	jmurphy@long.com
Nefs, Jason	General Manager	jnefs@long.com
Nelson, Eric	Operations Manager	enelson@long.com
Nelson, Meghan	Marketing	mnelson@long.com
Partch, Gretchen	Outside Sales	gpartch@long.com
Podue, Rebekah	Other	rpodue@long.com
Roan, Bill	Sales Engineer	broan@long.com
Rodell, Jeff	Project Manager	jrodell@long.com
Rodenberg, David	Air Distribution Spvsr	drozenberg@long.com
Serex, Meagan	Outside Sales	mserex@long.com
Stumpf, John	Sales Engineer	jstumpf@long.com
Tobin, Andrew	Sales Engineer	atobin@long.com
Visconti, Chris	Outside Sales	cvisconti@long.com
Warthen, Archie	Sales Engineer	awarthen@long.com
Weiss, Jordan	Sales Engineer	jweiss@long.com
Whitely, Austin	Estimator	awhitely@long.com
Willette, Jacob	Outside Sales	jwillette@long.com
Wooten, John	Inside Sales	jwooten@long.com
Zitur, Chris	Other	czitur@long.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Long Building Technologies {Ft.

### Collins}

#### **Mailing Address:**

2649 E. Mulberry St., Unit 4  
Ft. Collins, CO 80524

#### **Shipping Address:**

2649 E. Mulberry St., Unit 4  
Ft. Collins, CO 80524

#### **Personnel:**

Bryant, Nick  
Kling, Doug  
Meadows, JD

Project Manager  
Sales Engineer  
Project Manager

**Rep #:** 3600C  
**Phone:** (970) 472-6433  
**Speed Dial #:** #61-390  
**Fax:** (970) 472-4455  
**Email:** lbe@long.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

## Long Building Technologies {Grand

### Junction}

#### **Mailing Address:**

388 Indian Road  
Grand Junction, CO 81501

#### **Shipping Address:**

388 Indian Road  
Grand Junction, CO 81501

#### **Personnel:**

Strade, Andy  
Strade, Terry  
Willow, Leroy

Estimator  
Sales Engineer  
Inside Sales

**Rep #:** 3600A  
**Phone:** (970) 434-5664  
**Speed Dial #:** #61-057  
**Fax:** (970) 434-4600  
**Email:** lbe@long.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

## Mason & Barry, Inc. {Charleston}

#### **Mailing Address:**

301 Smiley Drive  
St. Albans, WV 25177

#### **Shipping Address:**

301 Smiley Drive  
St. Albans, WV 25177

#### **Personnel:**

Adkins, Cheryl  
Arthur, Jim  
Bridgewater, Greg  
Cowley, Scott  
Duncan, Dan

Inside Sales  
Service  
Outside Sales  
Outside Sales  
Principal

**Rep #:** 3890  
**Phone:** (304) 755-0781  
**Speed Dial #:** #61-051  
**Fax:** (304) 755-4010  
**Email:** mduncan@masonbarry.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **PRODUCT CODE DEFINITIONS**

**AA** – Applied Air Handling Systems  
**PT** – Packaged Terminal AC (PTAC)

**CH** – Chiller Products  
**UV** – Unit Ventilators

**FC** – Fan Coils  
**WS** – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mason & Barry, Inc. {Charleston}

### Mailing Address:

301 Smiley Drive  
St. Albans, WV 25177

### Shipping Address:

301 Smiley Drive  
St. Albans, WV 25177

**Rep #:** 3890  
**Phone:** (304) 755-0781  
**Speed Dial #:** #61-051  
**Fax:** (304) 755-4010  
**Email:** mduncan@masonbarry.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Duncan, Matt	Legal	mduncan@masonbarry.com
Foster, Kelly	Inside Sales	kfoster@masonbarry.com
Jacobs, Pamela	Inside Sales	pjacobs@masonbarry.com
Tree, Donna	Accounting	dtree@masonbarry.com
Williams, Clacy	Marketing Director	cwilliams@masonbarry.com

## Masters Building Solutions {Madison}

### Mailing Address:

908 Stewart St  
Madison, WI 53713

### Shipping Address:

908 Stewart St  
Madison, WI 53713

**Rep #:** 1070  
**Phone:** (608) 275-7001  
**Speed Dial #:** #61-080  
**Fax:** (608) 275-7002  
**Email:** mpawelski@mastershvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Aguirre, Pablo	Inside Sales	paguirre@mastershvac.com
Allison, Steve	Inside Sales	sallison@mastershvac.com
Berg, Jeff	Service Technician	jberg@mastershvac.com
Bergmann, Daniel	Outside Sales	danbergmann@mastershvac.com
Bergmann, Doug	Principal	dbergmann@mastershvac.com
Bewick, Carlee	Inside Sales	cbewick@mastershvac.com
Blau, Steven	Outside Sales	sblau@mastershvac.com
Bohm, Daniel	Principal	dbohm@mastershvac.com
Braam, Payton	Outside Sales	pbraam@mastershvac.com
Buchs, Kathy	Admin Assistant	kbuchs@mastershvac.com
Busse, Jessie	Inside Sales	jbusse@mastershvac.com
Carmichael, Joseph	Outside Sales	jcarmichael@mastershvac.com
Coady, Brian	Service	bcoady@mastershvac.com
Daniels, Dave	Service Technician	ddaniels@mastershvac.com
Davis, Michael	Inside Sales	mdavis@mastershvac.com
Driessen, Ryan	Outside Sales	rdriessen@mastershvac.com
Frank, Ron	Inside Sales	rfrank@mastershvac.com
Fry, Leslie	Inside Sales	lfry@mastershvac.com
Gall, Michael	Principal	mgall@mastershvac.com
Grendahl, Stu	Outside Sales	sgrendahl@mastershvac.com
Grochowski, David	Service Technician	dgrochowski@mastershvac.com
Johnston, Christine	Inside Sales	cjohnston@mastershvac.com
Kaschub, Linda	Inside Sales	lkaschub@mastershvac.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Masters Building Solutions {Madison}

### Mailing Address:

908 Stewart St  
Madison, WI 53713

### Shipping Address:

908 Stewart St  
Madison, WI 53713

**Rep #:** 1070  
**Phone:** (608) 275-7001  
**Speed Dial #:** #61-080  
**Fax:** (608) 275-7002  
**Email:** mpawelski@mastershvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Kile, Dennis	Service Technician	dkile@mastershvac.com
King, Gary	Inside Sales	gking@mastershvac.com
Kraus, Dee	Parts	dkraus@mastershvac.com
Meinholz, Ryan	Outside Sales	rmeinholz@mastershvac.com
Neinas, Steven	Outside Sales	sneinas@mastershvac.com
Nelson, Robert	Service	rnelson@mastershvac.com
Pajewski, Michael	Outside Sales	mpajewski@mastershvac.com
Pawelski, Mike	Legal	mpawelski@mastershvac.com
Reinholtz, Jeffrey	Inside Sales	jreinholtz@mastershvac.com
Robert, Michel	Principal	mrobert@mastershvac.com
Roush, Nicholas	Outside Sales	nroush@mastershvac.com
Schack, Paul	Outside Sales	pschack@mastershvac.com
Schellfeffer, Mark	Service	mschellfeffer@mastershvac.com
Schuh, John	Outside Sales	jschuh@mastershvac.com
Thompson, Timothy	Inside Sales	tthompson@mastershvac.com
Torres, Jesse	Service	jtorres@mastershvac.com
Wedemeyer, Rhonda	Service Coordinator	rwedemeyer@mastershvac.com
Weeldreyer, Steve	Outside Sales	sweeldreyer@mastershvac.com
Weis, Jeff	Principal	jweis@mastershvac.com
White, David	Partner	dwhite@mastershvac.com
Williams, Robert	Outside Sales	bwilliams@mastershvac.com
Woods, Michael	Account Executive	mwoods@mastershvac.com
Wrobel, Roger	Service Manager	rwrobel@mastershvac.com
Ystenes, Jason	Service	jystenes@mastershvac.com

## MCS Buffalo, LLC

### Mailing Address:

5860 Belle Isle Road  
Syracuse, NY 13209

### Shipping Address:

207 West Huron Street  
Buffalo, NY 14201

**Rep #:** 4530  
**Phone:** (315) 484-9048  
**Speed Dial #:** #61-  
**Fax:** n/a  
**Email:** mcsoffice@mcsmms.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Bukowski, Peter	Sales	pbukowski@mcsmms.com
Dupra, Steve	Owner Sales	sdupra@mcsmms.com
Gorino, Nick	Inside Sales	ngorino@mcsmms.com
Gorino, Sal	Partner	sgorino@mcsmms.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### MCS Buffalo, LLC

#### Mailing Address:

5860 Belle Isle Road  
Syracuse, NY 13209

#### Shipping Address:

207 West Huron Street  
Buffalo, NY 14201

#### Personnel:

Hall, Jake  
Richmond, John

Inside Sales  
Inside Sales

Rep #: 4530  
Phone: (315) 484-9048  
Speed Dial #: #61-  
Fax: n/a  
Email: mcsoffice@mcsmms.com

Product Code:  
AA,CH,FC,PT,UV,WS

jhall@mcsmms.com  
jrichmond@mcsmms.com

### Mechanical Components Limited

#### {Newfoundland}

#### Mailing Address:

119 Clyde Avenue  
Mt. Pearl, NL A1N 4R9

#### Shipping Address:

119 Clyde Avenue  
Mt. Pearl, NL A1N 4R9

#### Personnel:

DuPree, Dave  
Gallant, Jason  
Rankin, Bob  
Stringer, Mike  
Wolfe, Lee

CFO  
Sales/Engineer  
Inside Sales  
Sales/Engineer  
Sales Manager

Rep #: 4970  
Phone: (709) 747-9750  
Speed Dial #: #61-566  
Fax: (709) 747-7750  
Email: info@mclimited.ca

Product Code:  
AA,CH,FC,PT,UV,WS

david@mclimited.ca  
jason@mclimited.ca  
bob@mclimited.ca  
mike@mclimited.ca  
lee@mclimited.ca

### Mechanical Concepts, LLC

#### {Shreveport}

#### Mailing Address:

PO Box 3570  
Shreveport, LA 71133

#### Shipping Address:

935 W. 70th Street  
Shreveport, LA 71106

#### Personnel:

Carter, Jeff  
Cason, Dan  
Clemons, Mary  
Click, Mark

Service  
Principal  
Accounting  
Service

Rep #: 4240  
Phone: (318) 550-0525  
Speed Dial #: #61-386  
Fax: (318) 550-0526  
Email: brodgers@mechanicalconceptsllc.com

Product Code:  
AA,CH,FC,PT,UV,WS

jcarter@mechanicalconceptsllc.com  
dcason@mechanicalconceptsllc.com  
maryellen@mechanicalconceptsllc.com  
mclick@mechanicalconceptsllc.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mechanical Concepts, LLC

### {Shreveport}

#### Mailing Address:

PO Box 3570  
Shreveport, LA 71133

#### Shipping Address:

935 W. 70th Street  
Shreveport, LA 71106

**Rep #:** 4240  
**Phone:** (318) 550-0525  
**Speed Dial #:** #61-386  
**Fax:** (318) 550-0526  
**Email:** brodgers@mechanicalconceptsllc.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Do, Kim	Inside Sales	kdo@mechanicalconceptsllc.com
Edie, Robert	Service	redie@mechanicalconceptsllc.com
Ferguson, William	Parts	hferguson@mechanicalconceptsllc.com
Franklin, Matthew	Outside Sales	mfranklin@mechanicalconceptsllc.com
Franks, Josh	Service	jfranks@mechanicalconceptsllc.com
Gildon, Ryan	Service	rgildon@mechanicalconceptsllc.com
Gullette, Chuck	Service	cgullette@mechanicalconceptsllc.com
Humphries, Ty	Service	thumphries@mechanicalconceptsllc.com
Irvin, Thomas	Inside Sales	kirvin@mechanicalconceptsllc.com
Kilpatrick, Anne	Parts	akilpatrick@mechanicalconceptsllc.com
Kilpatrick, Richie	Service Manager	rkilpatrick@mechanicalconceptsllc.com
Kirsch, Matthew	BAS Technician	mkirsch@mechanicalconceptsllc.com
Little, Brian	Service	blittle@mechanicalconceptsllc.com
Lyles, Kurt	Principal	klyles@mechanicalconceptsllc.com
McCleskey, Darrin	Service	dmccleskey@mechanicalconceptsllc.com
Monick, Tom	Principal	tmonick@mechanicalconceptsllc.com
Moore, Matthew	Inside Sales	mmoore@mechanicalconceptsllc.com
Noblit, Nathan	Service	nnoblit@mechanicalconceptsllc.com
Phillips, Jonathan	Parts	jphillips@mechanicalconceptsllc.com
Roach, Joshua	Inside Sales	jroach@mechanicalconceptsllc.com
Roberson, Trae	Service Tech	troberson@mechanicalconceptsllc.com
Rodgers, Bill	Legal	brodgers@mechanicalconceptsllc.com
Rohrbaugh, Jeannie	Inside Sales	jrohrbaugh@mechanicalconceptsllc.com
Saffel, Keith	Service	ksaffel@mechanicalconceptsllc.com
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Stratton, Craig	Svc Coord / Warr Admin	cstratton@mechanicalconceptsllc.com
Waites, Paul	Outside Sales	dwaites@mechanicalconceptsllc.com
Watts, John	Sales Engineer	jwatts@mechanicalconceptsllc.com
Weir, Thomas	Outside Sales	dweir@mechanicalconceptsllc.com
Wilemon, Nathan	Sales	nwilemon@mechanicalconceptsllc.com
Wilkins, Dylan	Service	dwilkins@mechanicalconceptsllc.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mechanical Products Intermountain

### {Salt Lake City}

#### Mailing Address:

8250 South 700 West  
Midvale, UT 84047

#### Shipping Address:

8250 South 700 West  
Midvale, UT 84047

**Rep #:** 1530  
**Phone:** (801) 352-9003  
**Speed Dial #:** #61-365  
**Fax:** (801) 352-9007  
**Email:** trenth@mpnsw.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Anderson, Ann	Service	anna@mpnsw.com
Baranowski, Walter	Outside Sales	walterb@mpnsw.com
Beebe, Dennis	Service	dennisb@mpnsw.com
Bennett, Brandon	Outside Sales	brandonb@mpnsw.com
Burke, Bob	Outside Sales	bobb@mpnsw.com
Demarco, Mary Lou	Outside Sales	maryloud@mpnsw.com
Fluckiger, Jason	Service Tech	jasonf@mpnsw.com
Gunn, Diana	Clerical/Accounting	dianag@mpnsw.com
Haws, Bryan	Outside Sales	bryanh@mpnsw.com
Hinckley, Scott	Outside Sales	scotth@mpnsw.com
Hunt, Trent	Principal	trenth@mpnsw.com
Kitchen, JD	Inside Sales	jdk@mpnsw.com
Kitchen, Ken	Outside Sales	kenk@mpnsw.com
Lewis, David	Outside Sales	davidl@mpnsw.com
Nielsen, Jason	Outside Sales	jasonn@mpnsw.com
Oyler, Heather	Service	heathero@mpnsw.com
Peterson, Zac	Inside Sales	zACP@mpnsw.com
Phillips, Kris	Service	krisp@mpnsw.com
Shiotani, Landon	Inside Sales	landons@mpnsw.com
Smith, Erik	Parts & Warehouse	eriks@mpnsw.com
Sowby, James	Service Tech	jims@mpnsw.com
Sturm, Chris	Inside Sales	chriss@mpnsw.com
Thomsen, Brent	Outside Sales	brentt@mpnsw.com
Thomsen, Carol	Financial	carolt@mpnsw.com
Thomsen, Chad	Outside Sales	chadt@mpnsw.com
Thomsen, Jeff	Legal	jefft@mpnsw.com
Touhuni, Joe	Outside Sales	joet@mpnsw.com
VanderVliet, Marie	Inside Sales	mariev@mpnsw.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mechanical Resource Group

### {Nashville}

#### Mailing Address:

750 Melrose Avenue  
Nashville, TN 37211

#### Shipping Address:

750 Melrose Avenue  
Nashville, TN 37211

**Rep #:** 1390  
**Phone:** (615) 690-3600  
**Speed Dial #:** #61-381  
**Fax:** (615) 690-3614  
**Email:** jcfuller@mechanicalresource.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Allen, James	Outside Sales	jallen@mechanicalresource.com
Biloff, Zach	Inside Sales	zbiloff@mechanicalresource.com
Brooks, Christopher	Inside Sales	lbrooks@mechanicalresource.com
Cato, Bill	City Desk	bcato@mechanicalresource.com
Doyle, Connor	Outside Sales	cdoyle@mechanicalresource.com
Dunlap, Brian	Outside Sales	bdunlap@mechanicalresource.com
Edwards, Shannon	Parts	sedwards@mechanicalresource.com
Ewing, Cliff	Outside Sales	cewing@mechanicalresource.com
Fontaine, Peter	Financial Officer	pfontaine@mechanicalresource.com
Fruetel, Anne	Inside Sales	apfruetel@mechanicalresource.com
Fruetel, Dave	Legal	dbfruetel@mechanicalresource.com
Fruetel, Jon	Principal	jfruetel@mechanicalresource.com
Fruetel, Matt	Principal	mnfruetel@mechanicalresource.com
Fuller, Jana	Director of Marketing	jcfuller@mechanicalresource.com
Godsey, Patrick	Outside Sales	pgodsey@mechanicalresource.com
Hendricks, Shirley	Inside Sales	shendricks@mechanicalresource.com
Lewis, Thresa	Financial Officer	talewis@mechanicalresource.com
Maier, Mark	Outside Sales	mrmaier@mechanicalresource.com
McCown, Paul	Outside Sales	pmccown@mechanicalresource.com
McWatters, Thomas	Dir Aftmkt Serv Sales	tmcwatters@mechanicalresource.com
Mrozinski, Pam	Insides Sales	pmrozinski@mechanicalresource.com
Ogles, Justin	Project Manager	jdogles@mechanicalresource.com
Reese, Bryan	Service Technician	breese@mechanicalresource.com
Scott, John	n/a	jscott@mechanicalresource.com
Smith, Spencer	Inside Sales	ssmith@mechanicalresource.com
Turbeville, Chris	Outside Sales	csturbeville@mechanicalresource.com
Williams, Nick	Inside Sales	nwilliams@mechanicalresource.com
Woolard, Nick	Inside Sales	nwoolard@mechanicalresource.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mechanical Sales {Davenport}

### Mailing Address:

351 West 76th Street, Suite 1  
Davenport, IA 52807

### Shipping Address:

351 West 76th Street, Suite 1  
Davenport, IA 52807

### Personnel:

Cummings, Jordan	Outside Sales	jcumings@mechsales.com
Curnyn, Rachel	Outside Sales	rcurnyn@mechsales.com
Meier, Russell	Inside Sales	rmeier@mechsales.com
Stegmiller, Todd	Outside Sales	tstegmiller@mechsales.com
VerHeecke, Derek	Sales Engr	dverheecke@mechsales.com
Vorac, Jake	Principal	jvorac@mechsales.com

Rep #: 4330B  
Phone: (563) 324-0137  
Speed Dial #: #61-  
Fax: (563) 324-0894  
Email: jvorac@mechsales.com

Product Code:  
AA,CH,FC,PT,UV,WS

## Mechanical Sales, Inc. {Cedar Rapids}

### Mailing Address:

805 Wright Brothers Blvd SW  
Suite 4  
Cedar Rapids, IA 52404

### Shipping Address:

805 Wright Brothers Blvd SW  
Suite 4  
Cedar Rapids, IA 52404

### Personnel:

Funke, Shaun	Sales Engr	sfunke@mechsales.com
Hartke, Paul	Outside Sales	phartke@mechsales.com
Kent, Jim	Inside Sales	jkent@mechsales.com
Zink, Kyle	Outside Sales	kzink@mechsales.com

Rep #: 4330A  
Phone: (319) 366-1033  
Speed Dial #: #61-383  
Fax: (319) 366-3902  
Email: jvorac@mechsales.com

Product Code:  
AA,CH,FC,PT,UV,WS

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mechanical Sales, Inc. {Des Moines}

### Mailing Address:

9550 White Oak Lane  
Suite 100  
Johnston, IA 50131

**Rep #:** 4330  
**Phone:** (515) 276-9005  
**Speed Dial #:** #61-384  
**Fax:** (515) 276-8993  
**Email:** tgrossman@mechsales.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

9550 White Oak Lane  
Suite 100  
Johnston, IA 50131

### Personnel:

Allison, Joseph	Inside Parts Sales	jallison@mechsales.com
Carr, Kevin	Service	kcarr@mechsales.com
Conrad, Tim	Principal	tconrad@mechsales.com
German, Briann	Inside Sales	bgerman@mechsales.com
Grossman, Tim	Principal	tgrossman@mechsales.com
Jackson, Brent	Parts	bjackson@mechsales.com
Kappeler, James	Outside Sales	jkappeler@mechsales.com
Marchant, Austin	Inside Sales	amarchant@mechsales.com
Morris, Mark	Principal	mmorris@mechsales.com
O'Banion, Matt	Outside Sales	mobanion@mechsales.com
Raymer, Chad	Principal	craymer@mechsales.com
Russo, Laura	Outside Sales	lrusso@mechsales.com
Vogel, Chad	Sales	cvogel@mechsales.com
Wieseler, Bill	Principal	bwieseler@mechsales.com
Wisembaker, Julie	Service	jwisembaker@mechsales.com
Zawistowski, Richie	Outside Sales	rzawistowski@mechsales.com

## Mechanical Sales, Inc. {Omaha}

### Mailing Address:

7222 S 142nd Street  
Omaha, NE 68138

**Rep #:** 4320  
**Phone:** (402) 339-0306  
**Speed Dial #:** #61-466  
**Fax:** (402) 592-0065  
**Email:** bwieseler@mechsales.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

7222 S 142nd Street  
Omaha, NE 68138

### Personnel:

Backemeyer, Jeff	Principal	jbackemeyer@mechsales.com
Brandt, Dan	Aftermarket Manager	dbrandt@mechsales.com
DiMauro, Jeanette	Office Manager	jdimauro@mechsales.com
Fritz, Joe	Service	jfritz@mechsales.com
Hagedorn, Ron	Sales Engineer	rhagedorn@mechsales.com
Harner, Tom	Sales Engineer	tharner@mechsales.com
Harper, Rob	Principal	rharper@mechsales.com
Heberly, Kyle	Outside Sales	kheberly@mechsales.com
Hunnicut, Britt	Financial Officer	bhunnicut@mechsales.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mechanical Sales, Inc. {Omaha}

### Mailing Address:

7222 S 142nd Street  
Omaha, NE 68138

**Rep #:** 4320  
**Phone:** (402) 339-0306  
**Speed Dial #:** #61-466  
**Fax:** (402) 592-0065  
**Email:** bwieseler@mechsales.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

7222 S 142nd Street  
Omaha, NE 68138

### Personnel:

Klaasser, Brad	Outside Sales	bklaasser@mechsales.com
Kopocis, Jake	Outside Sales	jkopocis@mechsales.com
Kros, Dave	Outside Sales	dkros@mechsales.com
Marple, Josh	Outside Sales	jmarple@mechsales.com
McKewon, Brad	Outside Sales	bmckewon@mechsales.com
Menichetti, Cody	Outside Sales	cmenichetti@mechsales.com
Molin, Ted	Inside Sales	tmolin@mechsales.com
Moore, Tim	Outside Sales	tmoore@mechsales.com
Morris, Mark	Principal	mmorris@mechsales.com
Morris, Will	Outside Sales	wmorris@mechsales.com
Nebel, Mike	Outside Sales	mnebel@mechsales.com
Oberg, Robert	Outside Sales	roberg@mechsales.com
Reiman, Jo	Secretary	jreiman@mechsales.com
Richardson, Chris	Service Operations	crichardson@mechsales.com
Schutz, Andy	Parts	aschutz@mechsales.com
Shick, Lee	Inside Sales	lshick@mechsales.com
Trinkle, Kristi	Accounting	ktrinkle@mechsales.com
Warner, Chris	Outside Sales	cwarner@mechsales.com
Wieseler, Bill	Principal	bwieseler@mechsales.com
Wieseler, Grant	Outside Sales	gwieseler@mechsales.com

## Mid-South Equipment Sales and Service, LLC {Metairie}

### Mailing Address:

PO Box 158  
Metairie, LA 70004-0158

**Rep #:** 2040  
**Phone:** (504) 835-0422  
**Speed Dial #:** #61-366  
**Fax:** (504) 835-0485  
**Email:** shasney@mid-southequipment.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

5751 River Road  
Harahan, LA 70123

### Personnel:

Costanza, Melanie	Other	mcostanza@mid-southequipment.com
Dauth, Angie	Financial Officer	adauth@mid-southequipment.com
Duplantis, Blaine	Service	bduplantis@mid-southequipment.com
Esparza, Alex	Inside Sales	aesparza@mid-southequipment.com
Hasney, Shelly	Legal	shasney@mid-southequipment.com
Hasney, Jr., Kelly	Principal	kjhasney@mid-southequipment.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Mid-South Equipment Sales and Service, LLC {Metairie}

### Mailing Address:

PO Box 158  
Metairie, LA 70004-0158

### Shipping Address:

5751 River Road  
Harahan, LA 70123

### Personnel:

Hasney, Sr., Kelly  
Johnston, Joe  
Laird, Allen  
Lumetta, Angela  
Munoz, John  
Pettit, Carl  
Sylve, Sherry  
Weaver, David  
Wright, Jordan

Outside Sales  
Service  
Principal  
Outside Sales  
Outside Sales  
Outside Sales  
Financial Officer  
Principal  
Inside Sales

Rep #: 2040  
Phone: (504) 835-0422  
Speed Dial #: #61-366  
Fax: (504) 835-0485  
Email: shasney@mid-southequipment.com

Product Code:  
AA,CH,FC,PT,UV,WS

khasney@mid-southequipment.com  
jjohnston@mid-southequipment.com  
alaird@mid-southequipment.com  
alumetta@mid-southequipment.com  
jmunoz@mid-southequipment.com  
cpettit@mid-southequipment.com  
ssylve@mid-southequipment.com  
dweaver@mid-southequipment.com  
jwright@mid-southequipment.com

## Midwest Engineering (AB) Ltd. {Calgary}

### Mailing Address:

117-10836 24 St SE  
Calgary, AB T2Z 4C9

### Shipping Address:

117-10836 24 St SE  
Calgary, AB T2Z 4C9

### Personnel:

Andrews, Ron  
Blair, Monica  
Bond, Brad  
Cottreau, Mike  
Davio, Glenn  
Everett, Adrian  
Fowler, Duane  
Krobel, Mike  
Num, Sokha  
Prada, Oscar  
Richer, Dan  
Tyson, Reagan  
Von Hagen, Chad  
Widmer, Brayden

Outside Sales  
Parts  
Principal  
Outside Sales  
Outside Sales  
Service  
Parts  
Outside Sales  
Inside Sales  
Inside Sales  
Outside Sales  
Outside Sales  
Inside Sales  
Inside Sales

Rep #: 4600  
Phone: (403) 287-1018  
Speed Dial #: #61-424  
Fax: (403) 287-1139  
Email: brad@midwesteng.ab.ca

Product Code:  
AA,CH,FC,PT,UV,WS

ron@midwesteng.ab.ca  
mblair@midwesteng.ab.ca  
brad@midwesteng.ab.ca  
mcottreau@midwesteng.ab.ca  
glenn@midwesteng.ab.ca  
adrian@midwesteng.ab.ca  
duane@midwesteng.ab.ca  
mike@midwesteng.ab.ca  
sokha@midwesteng.ab.ca  
oscar@midwesteng.ab.ca  
dan@midwesteng.ab.ca  
reagan@midwesteng.ab.ca  
chad@midwesteng.ab.ca  
brayden@midwesteng.ab.ca

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Midwest Engineering Ltd. (Winpg)

#### Mailing Address:

1369 Erin  
Winnipeg, MB R3E 2S7

#### Shipping Address:

1369 Erin  
Winnipeg, MB R3E 2S7

**Rep #:** 4490  
**Phone:** (204) 989-3636  
**Speed Dial #:** #61-224  
**Fax:** (204) 633-0496  
**Email:** info@midwesteng.mb.ca

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Beaudoin, Carrie	Financial Officer	carrie@midwesteng.mb.ca
Dick, Adam	Sales	adam@midwesteng.mb.ca
Fitzakerley, Paul	Inside Sales Asst	paul@midwesteng.mb.ca
Friesen, Daryl	Sales Engineer	daryl@midwesteng.mb.ca
Isfjord, Makenna	Inside Sales	makenna@midwesteng.mb.ca
Juer, Walter	Parts	walter@midwesteng.mb.ca
Kay, Gordon	Sales Engineer	gord@midwesteng.mb.ca
Kletke, Brian	Sales	brian@midwesteng.mb.ca
LePla, Dale	Office Manager	dlepla@midwesteng.mb.ca
Mackie, Ryan	Service	rmackie@midwesteng.mb.ca
MacLean, Lucy	Sales	lucy@midwesteng.mb.ca
McLean, Rob	Inside Sales Asst	rmclean@midwesteng.mb.ca
Pesttrak, Trent	n/a	trent@midwesteng.mb.ca
Schkawritka, Keegan	Inside Sales	keegan@midwesteng.mb.ca
Skorpad, Andrew	Inside Sales	askorpad@midwesteng.mb.ca
Thrift, Will	Sales	will@midwesteng.mb.ca
Tully, Mike	Inside Sales	mike@midwesteng.mb.ca
Turner, Trigg	Principal	trigg@midwesteng.mb.ca
Zastre, Tammy	Parts Sales	tzastre@midwesteng.mb.ca
Ziemanski, Dale	Contracting Sales	dale@midwesteng.mb.ca

### Modular Comfort Systems Inc.

#### {Rochester}

#### Mailing Address:

660 W. Metro Park  
Rochester, NY 14623

#### Shipping Address:

660 W. Metro Park  
Rochester, NY 14623

**Rep #:** 4521  
**Phone:** (585) 398-8018  
**Speed Dial #:** #61-430  
**Fax:** (585) 924-8632  
**Email:** dreagan@mcsmms.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Bukowski, Peter	Outside Sales	pbukowski@mcsmms.com
Dobranski, Dave	Outside Sales	ddobranski@mcsmms.com
Dupra, Steve	Outside Sales	sdupra@mcsmms.com
Kremers, Matthew	Outside Sales	mkremers@mcsmms.com
Marou, Dena	Office Coordinator	dmarou@mcsmms.com
Randall, Philip	Inside Sales	prandall@mcsmms.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Modular Comfort Systems, Inc. {Rochester}

**Mailing Address:**

660 W. Metro Park  
Rochester, NY 14623

**Shipping Address:**

660 W. Metro Park  
Rochester, NY 14623

**Personnel:**

Reagan, Drew

Owner/Principal

**Rep #:** 4521

**Phone:** (585) 398-8018

**Speed Dial #:** #61-430

**Fax:** (585) 924-8632

**Email:** dreagan@mcsmms.com

**Product Code:**

AA,CH,FC,PT,UV,WS

### Modular Comfort Systems, Inc. {Syracuse}

**Mailing Address:**

5860 Belle Isle Rd  
Syracuse, NY 13209

**Shipping Address:**

5860 Belle Isle Rd  
Syracuse, NY 13209

**Personnel:**

Briggs, Patrick  
Brosnan, Dan  
DeVos, William  
Ezman, Danielle  
Gorino, Nick  
Gorino, Sal  
Hart, JPatrick  
Kaiser, Karin  
Keller, Adam  
Kenna, Krista  
Krylo, Charlie  
Light, Kenneth  
Ligoci, Marilyn  
Miller, Chris  
Miller, Eric  
Miller, Steve  
Morrissey, Tina  
Murphy, Jeff  
Nichols, Sandra  
Procopio, David  
Rudy, Mark  
Schmitt, Melissa  
Schojan, Fred  
Slink, Brian

Inside Sales  
Outside Sales  
Inside Sales  
Inside Sales  
Outside Sales  
Outside Sales  
Outside Sales  
Inside Sales  
Inside Sales  
Other  
Outside Sales  
Outside Sales  
Office Mgr/Finance  
Legal  
Financial  
Principal  
Inside Sales  
Inside Sales  
Sales Support  
Inside Sales  
Service  
Sales Support  
Other  
Outside Sales

**Rep #:** 4520

**Phone:** (315) 484-9048

**Speed Dial #:** #61-467

**Fax:** (315) 484-9528

**Email:** smiller@mcsmms.com

**Product Code:**

AA,CH,FC,PT,UV,WS

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Modular Comfort Systems, Inc.

#### {Syracuse}

#### **Mailing Address:**

5860 Belle Isle Rd  
Syracuse, NY 13209

#### **Shipping Address:**

5860 Belle Isle Rd  
Syracuse, NY 13209

**Rep #:** 4520  
**Phone:** (315) 484-9048  
**Speed Dial #:** #61-467  
**Fax:** (315) 484-9528  
**Email:** smiller@mcsmms.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Personnel:**

Warner, Sandra	Service	swarner@mcsmms.com
----------------	---------	--------------------

### Norbryhn Equipment Company

#### (Boise)

#### **Mailing Address:**

3711 E Newby Street  
Nampa, ID 83687

#### **Shipping Address:**

3711 E Newby Street  
Nampa, ID 83687

**Rep #:** 4820  
**Phone:** (208) 465-5700  
**Speed Dial #:** #61-577  
**Fax:** (208) 465-0008  
**Email:** Sales@Norbryhn.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Personnel:**

Castaneda, Jescey	Inside Sales	jescey@norbryhn.com
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Cornwell, Geoff	Outside Sales	geoff@norbryhn.com
Dickinson, Bryon	Inside Sales	bryon@norbryhn.com
Hubbard, Kord	Inside Sales	kord@norbryhn.com
Jardine, Joe	Inside Sales	jj@norbryhn.com
Norbryhn, Josh	Principal	josh@norbryhn.com
Norbryhn, Mike	Legal	mike@norbryhn.com
Perez, Mike	Outside Sales	mikep@norbryhn.com
Reed, Randy	Outside Sales	randy@norbryhn.com
Russell, Dan	Outside Sales	dan@norbryhn.com
Strasser, Daniel	Outside Sales	daniel@norbryhn.com
Vasquez, Melissa	Financial Officer	bookkeeper@norbryhn.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman S. Wright-Climatec Mechl

### Equip {Anaheim}

#### Mailing Address:

3325 E. La Palma Avenue  
Anaheim, CA 92806

**Rep #:** 7340  
**Phone:** (714) 632-9800  
**Speed Dial #:** #61-357  
**Fax:** (714) 632-6900  
**Email:** sales@nswcla.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

3325 E. La Palma Avenue  
Anaheim, CA 92806

#### Personnel:

Alaniz, David	Inside Sales	dalaniz@nswcla.com
Archer, Justin	Outside Sales	jarcher@nswcla.com
Archer, Tim	Principal	tarcher@nswcla.com
Arda, Bora	Inside Sales	barda@nswcla.com
Bourgeois, Brian	Inside Sales	bbourgeois@nswcla.com
Bronson, Patrick	Outside Sales	pbronson@nswcla.com
Chu, Henry	Outside Sales	hchu@nswcla.com
Coba, Doug	Inside Sales	dcoba@nswcla.com
Corbett, Matt	Inside Sales	mcorbett@nswcla.com
Dashwood, Will	Outside Sales	wdashwood@nswcla.com
Doyle, Alex	Outside Sales	adoyle@nswcla.com
Duffield, Don	Outside Sales	dduffield@nswcla.com
Dunbar, Chris	Outside Sales	cdunbar@nswcla.com
Emerson, Katie	Inside Sales	kemerson@nswcla.com
Erskine, Kelly	Financial	kerskine@nswcla.com
Evans, Jennifer	Inside Sales	jevans@nswcla.com
Frantz, Chris	Outside Sales	cfrantz@nswcla.com
Gonzalez, Omar	Outside Sales	ogonzalez@nswcla.com
Goytia, Jason	Inside Sales	jgoytia@nswcla.com
Helliwell, Adam	Outside Sales	ahelliwell@nswcla.com
Ho, Michael	Outside Sales	mho@nswcla.com
Jimenez, Lilian	Inside Sales	ljimenez@nswcla.com
Kezer, Don	Outside Sales	dkezer@nswcla.com
Kline, Mike	Outside Sales	mkline@nswcla.com
Kung, Kent	Outside Sales	kkung@nswcla.com
Lowe, Skip	Inside Sales	slowe@nswcla.com
Lucero, Daniel	Inside Sales	dlucero@nswcla.com
Lulli, Frank	Inside Sales	flulli@nswcla.com
Madenfort, Matt	Outside Sales	mmadenfort@nswcla.com
Magee, Matt	Service	mmagee@nswcla.com
Marks, Brian	Outside Sales	bmarks@nswcla.com
Marrs, Josh	Inside Sales	jmarrs@nswcla.com
McDonald, Andrew	Outside Sales	amcdonald@nswcla.com
Meisinger, Joseph	Inside Sales	jmmeisinger@nswcla.com
Miramontes, Adrian	Outside Sales	amiramontes@nswcla.com
Musich, Brandon	Outside Sales	bmusich@nswcla.com
Noonan, Kevin	Service Only	knoonan@nswcservice.com
Okajima, Jason	Outside Sales	jokajima@nswcla.com
Padilla, Robert	Inside Sales	rpadilla@nswcla.com
Racal, Al	Outside Sales	aracal@nswcla.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Norman S. Wright-Climatec Mechl

#### Equip {Anaheim}

#### **Mailing Address:**

3325 E. La Palma Avenue  
Anaheim, CA 92806

**Rep #:** 7340  
**Phone:** (714) 632-9800  
**Speed Dial #:** #61-357  
**Fax:** (714) 632-6900  
**Email:** sales@nswcla.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

3325 E. La Palma Avenue  
Anaheim, CA 92806

#### **Personnel:**

Ray, Doug	Outside Sales	dray@nswcla.com
Rhoades, Roger	Outside Sales	rrhoades@nswcla.com
Rodriquez, Michael	Outside Sales	mrodriquez@nswcla.com
Romero, Paul	Outside Sales	promero@nswcla.com
Scheer, Kari	Inside Sales	kscheer@nswcla.com
Trogia, Tiffany	Outside Sales	ttrogia@nswcla.com
Valles, Amanda	Inside Sales	avalles@nswcla.com
Walker, Bud	Inside Sales	bwalker@nswcla.com
Wallet, Curtis	Outside Sales	cwallet@nswcla.com
Whitaker, David	Outside Sales	dwhitaker@nswcla.com
Yang, Eric	Outside Sales	eyang@nswcla.com

### Norman S. Wright-Climatec Mechl

#### Equip {San Diego}

#### **Mailing Address:**

9885 Carroll Canyon Road  
San Diego, CA 92131

**Rep #:** 1540  
**Phone:** (858) 368-3800  
**Speed Dial #:** #61-  
**Fax:** (858) 368-3744  
**Email:** alittle@nswcsd.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

9885 Carroll Canyon Road  
San Diego, CA 92131

#### **Personnel:**

Alvis, Tamara	Administration Assist.	talvis@nswcsd.com
Castro, Nicole	Outside Sales	ncastro@nswcsd.com
Christie, Dennis	Outside Sales	dchristie@nswcsd.com
Cook, Tom	Inside Sales	tcook@nswcsd.com
Dempsey, Jason	Outside Sales	jdempsey@nswcsd.com
Egan, Hugh	Outside Sales	hegan@nswcsd.com
Garcia, Rolando	Outside Sales	rgarcia@nswcsd.com
Hicks, Nathan	Insides Sales	nhicks@nswcsd.com
Hogue, Nate	Outside Sales	nhogue@nswcsd.com
Jardine, Alec	Parts Manager	ajardine@nswcsd.com
Lara, John	Outside Sales	jlara@nswcsd.com
Little, Audrey	Inside Sales	alittle@nswcsd.com
Magorien, Marissa	Inside Sales	mmagorien@nswcsd.com
O'Donnell, Heather	Outside Sales	hodonnell@nswcsd.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

**Norman S. Wright-Climatec Mechl**  
**Equip {San Diego}**

**Mailing Address:**

9885 Carroll Canyon Road  
 San Diego, CA 92131

**Rep #:** 1540  
**Phone:** (858) 368-3800  
**Speed Dial #:** #61-  
**Fax:** (858) 368-3744  
**Email:** alittle@nswcsd.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**

9885 Carroll Canyon Road  
 San Diego, CA 92131

**Personnel:**

Rich, Peter	Outside Sales	prich@nswcsd.com
Simon, Madeline	Outside Sales	msimon@nswcsd.com
Suedkamp, Ed	Outside Sales	esuedkamp@nswcsd.com
Watkins, Terry	Branch Manager	twatkins@nswcsd.com
White, Jennifer	Inside Sales	jwhite@nswcsd.com
Wilkey, Colleen	Inside Sales	cwilkey@nswcsd.com

**Norman S. Wright-Duckworth**  
**{Fresno}**

**Mailing Address:**

7595 North Del Mar Avenue  
 Fresno, CA 93711

**Rep #:** 1860  
**Phone:** (559) 449-8701  
**Speed Dial #:** #61-399  
**Fax:** (559) 449-8734  
**Email:** pduckworth@nsw-duckworth.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**

7595 North Del Mar Avenue  
 Fresno, CA 93711

**Personnel:**

Alcazar, Ramon	Outside Sales	ralcazar@nsw-duckworth.com
Coffman, Cheryl	Sales	ccoffman@nsw-duckworth.com
Devoll, Robert	Sales Engineer	rdevoll@nsw-duckworth.com
Dinneen, Eric	Mgr-Eng'd Sys Products	edinneen@nsw-duckworth.com
Duckworth, Paul	President	pduckworth@nsw-duckworth.com
Gallegos, Jose	Inside Sales	jgallegos@nsw-duckworth.com
Goethe, Roy	Outside Sales	rgoethe@nsw-duckworth.com
Johnson, Cathy	Sales	cathyj@nsw-duckworth.com
Johnson, Craig	Senior Sales Engineer	cjohnson@nsw-duckworth.com
Lord, Greg	Inside Sales	glord@nsw-duckworth.com
Martel, Al	Parts Manager - Sales	amartel@nsw-duckworth.com
Martins, Linda	Finance	n/a
McGaughey, Sean	Outside Sales	smcgaughey@nsw-duckworth.com
Meza, Karina	Inside Sales	estimator2@nsw-duckworth.com
Miller, Donald	Outside Sales	dmiller@nsw-duckworth.com
Myers, Robert	Mgr-Applied Air Products	bmyers@nsw-duckworth.com
Nolte, David	Inside Sales	dnolte@nsw-duckworth.com
Olsen, Linda	Financial Officer	lolsen@norman-wright.com
Palacios, Janell	Inside Sales	customerservice@nsw-duckworth.com

**PRODUCT CODE DEFINITIONS**

**AA** – Applied Air Handling Systems  
**PT** – Packaged Terminal AC (PTAC)

**CH** – Chiller Products  
**UV** – Unit Ventilators

**FC** – Fan Coils  
**WS** – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

**Norman Wright Mech. Equip. Corp.**

**{Chico}**

**Mailing Address:**

30 Philadelphia Drive  
Suite C  
Chico, CA 95926

**Rep #:** 7300  
**Phone:** (530) 345-9289  
**Speed Dial #:** #61-284  
**Fax:** (530) 345-9425  
**Email:** rsantulli@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

30 Philadelphia Drive  
Suite C  
Chico, CA 95926

**Personnel:**

Santulli, Rocky                      Sales Engineer                      rsantulli@norman-wright.com

**Norman Wright Mech. Equip. Corp.**

**{Guam}**

**Mailing Address:**

PMB 879  
1270 N. Marine Corps Drive, Suite 101  
Tamuning, Guam 96913-4331

**Rep #:** 7430  
**Phone:** (671) 475-3913  
**Speed Dial #:** #61-420  
**Fax:** (671) 475-3910  
**Email:** guam@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

#7 ASPAC WAREHOUSE  
Harmon Industrial Park  
Harmon, Guam 96913

**Personnel:**

Fabian, Almer                      Sales Engineer                      afabian@norman-wright.com

**Norman Wright Mech. Equip. Corp.**

**{Honolulu}**

**Mailing Address:**

94-449 Koaki Street  
Waipahu, HI 96797

**Rep #:** 7420  
**Phone:** (808) 678-3911  
**Speed Dial #:** #61-319  
**Fax:** (808) 678-3921  
**Email:** pacific@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

94-449 Koaki Street  
Waipahu, HI 96797

**Personnel:**

Berlin, Amanda                      Inside Sales                      aberlin@norman-wright.com

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {Honolulu}

#### **Mailing Address:**

94-449 Koaki Street  
Waipahu, HI 96797

**Rep #:** 7420  
**Phone:** (808) 678-3911  
**Speed Dial #:** #61-319  
**Fax:** (808) 678-3921  
**Email:** pacific@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

94-449 Koaki Street  
Waipahu, HI 96797

#### **Personnel:**

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Calara, Eugene	Outside Sales	ecalara@norman-wright.com
Calpo, Kimberly	Inside Sales	kcalpo@norman-wright.com
Endrina, Jarren	Inside Sales	jendrina@norman-wright.com
Fabian, Almer	Sales	afabian@norman-wright.com
Fiesta, Jocelyn	Sales Assistant	jfiesta@norman-wright.com
Follero, Jeff	Sales	jfollero@norman-wright.com
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Guiulfo, Luis	Inside Sales	lguiulfo@norman-wright.com
Hashimoto, Erin	Inside Sales	ehashimoto@norman-wright.com
Ibara, Jeffrey	Inside Sales	jibara@norman-wright.com
Liang, Matt	Outside Sales	mliang@norman-wright.com
Mencias, Valerie	Inside Sales	vmencias@norman-wright.com
Miske, Thomas	Inside Sales	tmiske@norman-wright.com
Nakashima, Kristy	Inside Sales	knakashima@norman-wright.com
Nguyen, Vincent	Inside Sales	vnguyen@norman-wright.com
Resurreccion, Maribel	Sales Assistant	mresurreccion@norman-wright.com
Sakimura, Glenn	Sales Engineer	gsakimura@norman-wright.com
Wu, Kin	Inside Sales Appl Engr	kwu@norman-wright.com

## Norman Wright Mech. Equip. Corp.

### {Las Vegas}

#### **Mailing Address:**

5165 Rousso Road  
Las Vegas, NV 89118-2916

**Rep #:** 7510  
**Phone:** (702) 361-4212  
**Speed Dial #:** #61-347  
**Fax:** (702) 361-5078  
**Email:** mlisiewski@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

5165 Rousso Road  
Las Vegas, NV 89118-2916

#### **Personnel:**

Adams, Diana	Inside Sales	dadams@norman-wright.com
Amos, Joe	Inside Sales	jamos@norman-wright.com
Bennion, Adam	Outside Sales	abennion@norman-wright.com
Betten, Mary	Sales Support	mbetten@norman-wright.com

#### **PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {Las Vegas}

#### **Mailing Address:**

5165 Rousso Road  
Las Vegas, NV 89118-2916

**Rep #:** 7510  
**Phone:** (702) 361-4212  
**Speed Dial #:** #61-347  
**Fax:** (702) 361-5078  
**Email:** mlisiewski@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

5165 Rousso Road  
Las Vegas, NV 89118-2916

#### **Personnel:**

Binsack, Susan	Office Manager	sbinsack@norman-wright.com
Bowman, John	Inside Sales	jbowman@norman-wright.com
Burton, Robert	Outside Sales	rburton@norman-wright.com
Chandler, Russ	Outside Sales	rchandler@norman-wright.com
Christopher, Crystal	Inside Sales	cchristopher@norman-wright.com
Dixon, Sandra	Sales Engr	sdixon@norman-wright.com
Edwards, Bryson	Outside Sales	bedwards@norman-wright.com
Findlay, Nicole	Inside Sales	nfindlay@norman-wright.com
Im, Bryan	Sales	bim@nswcla.com
Liles, Scott	Sales	sliles@norman-wright.com
Lisiewski, Matt	Branch Manager	mlisiewski@norman-wright.com
McCabe, Tammy	Inside Sales	tmccabe@norman-wright.com
Morales, Hector	Inside Sales	hmorales@norman-wright.com
Savoy, Shannon	Inside Sales	ssavoy@norman-wright.com
Tanner, Hugh	Sales	htanner@norman-wright.com

## Norman Wright Mech. Equip. Corp.

### {Reno}

#### **Mailing Address:**

155 Country Estates Circle  
Suite 100  
Reno, NV 89511

**Rep #:** 7470  
**Phone:** (775) 826-8622  
**Speed Dial #:** #61-338  
**Fax:** (775) 826-8664  
**Email:** pfischer@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### **Shipping Address:**

155 Country Estates Circle  
Suite 100  
Reno, NV 89511

#### **Personnel:**

Berggren, Kristofer	Inside Sales	kberggren@norman-wright.com
Fischer, Patrick	Office Manager	pfischer@norman-wright.com
Forbes, Kenneth	Outside Sales	kforbes@norman-wright.com
Grelli, Gino	Outside Sales	ggrelli@norman-wright.com
Hess, Brian	Outside Sales	bhess@norman-wright.com
McCarthy, Thomas	Outside Sales	tmccarthy@norman-wright.com

#### **PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {Sacramento}

#### Mailing Address:

2374 Gold River Road  
Rancho Cordova, CA 95670

**Rep #:** 7330  
**Phone:** (916) 381-6666  
**Speed Dial #:** #61-301  
**Fax:** (916) 381-8057  
**Email:** dmedvec@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

2374 Gold River Road  
Rancho Cordova, CA 95670

#### Personnel:

Beyer, Bob	Principal	rb@nwsac.com
Countryman, Tyler	Outside Sales	tcountryman@norman-wright.com
Earhart, Tyson	Outside Sales	tearhart@norman-wright.com
Empey, Spencer	Inside Sales	sempey@norman-wright.com
Ferguson, Sandy	Inside Sales	sferguson@norman-wright.com
Freeto, Amy	Parts	afreeto@norman-wright.com
Gonzales, Camille	Inside Sales	cgonzales@norman-wright.com
Gonzales, Linda	Inside Sales	lgonzales@norman-wright.com
Gonzales, Peggy	Inside Sales	pgonzales@norman-wright.com
Goodding, Gene	Inside Sales	ggoodding@norman-wright.com
Gregson, Stuart	Outside Sales	sgregson@norman-wright.com
Hall, Russ	Inside Sales	rhall@norman-wright.com
Harper, Mike	Outside Sales	mharper@norman-wright.com
Holm, Dave	Outside Sales	dholm@norman-wright.com
Kennedy, Ty	Inside Sales	tkennedy@norman-wright.com
Lee, Sun Gloria	Inside Sales	slee@norman-wright.com
McMorrow, Megan	Inside Sales	mmcmorrow@norman-wright.com
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Schwede, Vince	Inside Sales	vschwede@norman-wright.com
Skinner, Geoff	Outside Sales	gskinner@norman-wright.com
Soto, Denese	Sales Assistant	dsoto@norman-wright.com
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Welge, Tom	Inside Sales/Outside Engr	twelge@norman-wright.com
Wright, Shawna	Inside Sales	swright@norman-wright.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {San Francisco}

#### Mailing Address:

99A South Hill Drive  
Brisbane, CA 94005

**Rep #:** 7270  
**Phone:** (415) 467-7600  
**Speed Dial #:** #61-262  
**Fax:** (415) 467-0900  
**Email:** ryaffe@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

99A South Hill Drive  
Brisbane, CA 94005

#### Personnel:

Adkins, John	Outside Sales	jadkins@norman-wright.com
Alvarez, Cynthia	Inside Sales	calvarez@norman-wright.com
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Avila, Aaron	Outside Sales	aavila@norman-wright.com
Ball, Michael	Outside Sales	mball@norman-wright.com
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Cunningham, Rosalia	Inside Sales	rcunningham@norman-wright.com
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Hodges, Heather	Admin Asst	hhodges@norman-wright.com
Homaifard, Mohammad	Outside Sales	mhmaifard@norman-wright.com
Hyman, Dan	Outside Sales	dhyman@norman-wright.com
Jison, Angela	Executive Assistant	ajison@norman-wright.com
Justus, Matt	Outside Sales	mjustus@norman-wright.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {San Francisco}

#### Mailing Address:

99A South Hill Drive  
Brisbane, CA 94005

**Rep #:** 7270  
**Phone:** (415) 467-7600  
**Speed Dial #:** #61-262  
**Fax:** (415) 467-0900  
**Email:** ryaffe@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

99A South Hill Drive  
Brisbane, CA 94005

#### Personnel:

Karas, Gina	Inside Sales	gkaras@norman-wright.com
Khayatian, Sherwin	Outside Sales	skhayatian@norman-wright.com
Koss, Paul	Outside Sales	pkoss@norman-wright.com
LaCarrubba, Adam	Inside Sales	alacarrubba@norman-wright.com
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Le, Diemmi	Inside Sales	dle@norman-wright.com
Lea, Jeff	Inside Sales	jlea@norman-wright.com
Leao, Adam	Inside Sales	adam@norman-wright.com
Leao, Brian	Inside Sales	bleao@norman-wright.com
Leao, Matt	Inside Sales	mleao@norman-wright.com
Leao, Rich	President/CEO	rleao@norman-wright.com
Leao, Steve	Outside Sales	sleao@norman-wright.com
Lee, Gracie	Purchasing Agent	glee@norman-wright.com
Lee, Jason	Inside Sales	jlee@norman-wright.com
Lee, Jennifer	Inside Sales	jnlee@norman-wright.com
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Lindboe, Travis	Inside Sales	tlindboe@norman-wright.com
Liu, Allen	Outside Sales	aliu@norman-wright.com
Lynn, Robert	Inside Sales	rlynn@norman-wright.com
Maher, Brian	Outside Sales	bmaher@norman-wright.com
Mai, Roger	Inside Sales	rmai@norman-wright.com
Mashinsky, Igor	Inside Sales	imashinsky@norman-wright.com
Miranda, Elba	Inside Sales	emiranda@norman-wright.com
Morenus, Maxwell	Inside Sales	mmorenus@norman-wright.com
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Perrings, John	Outside Sales	jperrings@norman-wright.com
Petersen, Colleen	Inside Sales	cpetersen@norman-wright.com
Potter, Kelley	Inside Sales	kpotter@norman-wright.com
Quartaroli, Brian	Outside Sales	bquartaroli@norman-wright.com
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Seiderman, Nicole	Inside Sales	nseiderman@norman-wright.com
Seiderman, Spencer	Inside Sales	sseiderman@norman-wright.com
Shea, Nicole	Inside Sales	nshea@norman-wright.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

**Norman Wright Mech. Equip. Corp.**  
**{San Francisco}**

**Mailing Address:**  
 99A South Hill Drive  
 Brisbane, CA 94005

**Rep #:** 7270  
**Phone:** (415) 467-7600  
**Speed Dial #:** #61-262  
**Fax:** (415) 467-0900  
**Email:** ryaffe@norman-wright.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**  
 99A South Hill Drive  
 Brisbane, CA 94005

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Suelzle, Brandon	Inside Sales	bsuelzle@norman-wright.com
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Torres, Gina	Inside Sales	gtorres@norman-wright.com
Tsan, Debi	Inside Sales	dtsan@norman-wright.com
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Wimmer, Carl	Sales	tracknwave@sbcglobal.net
Yaffe, Ron	VP of Sales	ryaffe@norman-wright.com
Yuen, Elton	Outside Sales	eyuen@norman-wright.com

**Norman Wright Mech. Equip. Corp.**  
**{Santa Clara}**

**Mailing Address:**  
 1825 De La Cruz Blvd.  
 #100  
 Santa Clara, CA 95050

**Rep #:** 7190  
**Phone:** (408) 748-1304  
**Speed Dial #:** #61-296  
**Fax:** (408) 748-1309  
**Email:** tknoop@norman-wright.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**  
 1825 De La Cruz Blvd.  
 #100  
 Santa Clara, CA 95050

**Personnel:**

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Bauer, John	Outside Sales	jbauer@norman-wright.com
Bennett, Chris	Sales	cbennett@norman-wright.com
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Estrada, Desiree	Inside Sales	destrada@norman-wright.com
Flautz, Ronald	Inside Sales	rflautz@norman-wright.com
Gil, Carlos	Inside Sales	cgil@norman-wright.com

**PRODUCT CODE DEFINITIONS**

AA – Applied Air Handling Systems  
 PT – Packaged Terminal AC (PTAC)

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 UV – Unit Ventilators

FC – Fan Coils  
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# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {Santa Clara}

#### Mailing Address:

1825 De La Cruz Blvd.  
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Rep #: 7190  
Phone: (408) 748-1304  
Speed Dial #: #61-296  
Fax: (408) 748-1309  
Email: tknoop@norman-wright.com

Product Code:  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

1825 De La Cruz Blvd.  
#100  
Santa Clara, CA 95050

#### Personnel:

Gil, Felicia	Inside Sales	fgil@norman-wright.com
Glidewell, Derald	Sales	dglidewell@norman-wright.com
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Guillen, Victoria	Inside Sales	vguillen@norman-wright.com
Hornak, Dan	Sales	dhornak@norman-wright.com
Jumawan, Fayeann	Sales	fjumawan@norman-wright.com
Kelley, Annie	Sales	akelley@norman-wright.com
Kittani, Ziad	Sales Engineer	zkittani@norman-wright.com
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Lamas, Pedro	Inside Sales	plamas@norman-wright.com
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Le, Betty	Inside Sales	ble@norman-wright.com
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Makarenko, Varvara	Inside Sales	vmakarenko@norman-wright.com
Martin, Keith	Outside Sales	kmartin@norman-wright.com
McGann, Debra	Sales Assistant	dmcgann@norman-wright.com
Nguyen, Reagan	Inside Sales	rnguyen@norman-wright.com
Parker, Fred	Sales	fparker@norman-wright.com
Ruiz, Daniella	Inside Sales	druiz@norman-wright.com
Schoening, Kurt	Sales Engineer	kschoening@norman-wright.com
Schultz, Clayton	Inside Sales	cschultz@norman-wright.com
Standridge, Donna	Sales Asst	dstandridge@norman-wright.com
Struck, Doug	Inside Sales	dstruck@norman-wright.com
Swartz, Kathy	Sales Asst	kswartz@norman-wright.com
Vasquez, Andy	Inside Sales	avasquez@norman-wright.com
Webster, Shaun	Sales	swebster@norman-wright.com
Young, Scott	Inside Sales	syoung@norman-wright.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Norman Wright Mech. Equip. Corp.

### {Santa Rosa}

#### Mailing Address:

5510 Skylane Blvd  
Suite 101B  
Santa Rosa, CA 95403

**Rep #:** 7270A  
**Phone:** (707) 568-3903  
**Speed Dial #:** #61-335  
**Fax:** (707) 568-3909  
**Email:** jgogas@norman-wright.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

5510 Skylane Blvd  
Suite 101B  
Santa Rosa, CA 95403

#### Personnel:

Douglas, Cameron  
Kight, Kody  
Peterson, Carol

Sales  
Inside Sales  
Sales Asst

cdouglas@norman-wright.com  
kkight@norman-wright.com  
carol.peterson@norman-wright.com

## O'Connell Inc., R.P. (Boston)

#### Mailing Address:

PO Box 2129  
Natick, MA 01760

**Rep #:** 4740  
**Phone:** (508) 650-9400  
**Speed Dial #:** #61-471  
**Fax:** (508) 650-9406  
**Email:** rpoconnell@rpoconnell.com

**Product Code:**  
PT,WS

#### Shipping Address:

3 Huron Drive  
Natick, MA 01760

#### Personnel:

Carello, Ryan  
Cronis, Steve  
Fennyery, David  
Fennyery, Don  
Gale, Evelyn  
Mabie, Richard  
O'Connell, Joseph  
O'Connell, Robert  
Sauter, Geoff  
Thompson, Wendy

Outside Sales  
Outside Sales  
Parts  
Legal  
Office Manager  
Outside Sales  
Outside Sales  
Legal  
Outside Sales  
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rcarello@rpoconnell.com  
schronis@rpoconnell.com  
dafennyery@rpoconnell.com  
dfennyery@rpoconnell.com  
egale@rpoconnell.com  
rmabie@rpoconnell.com  
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roconnell@rpoconnell.com  
gsauter@rpoconnell.com  
wthompson@rpoconnell.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

(Sorted by Company)

## O'Connor Company (Rapid City)

### Mailing Address:

1221 Concourse Drive  
Rapid City, SD 57703

### Shipping Address:

1221 Concourse Drive  
Rapid City, SD 57703

**Rep #:** 5010  
**Phone:** (605) 348-2033  
**Speed Dial #:** #61-472  
**Fax:** (605) 348-9215  
**Email:** joakley@oconnorcorc.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

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## O'Connor Company (Sioux Falls)

### Mailing Address:

P.O. Box 86636  
Sioux Falls, SD 57118

### Shipping Address:

4909 N. Lewis Ave  
Sioux Falls, SD 57104

**Rep #:** 5000  
**Phone:** (605) 336-0333  
**Speed Dial #:** #61-473  
**Fax:** (605) 336-8681  
**Email:** cathie@oconnorco.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Personnel:

Barg, Fred	Inside Sales	fred@oconnorco.com
Burgfechtel, David	Inside Sales	david.burgfechtel@oconnorco.com
Doohen, Paul	Sales	paul@oconnorco.com
Duinkerken, Travis	Inside Sales	travis@oconnorco.com
Haugan, Dave	Inside Sales	dave@oconnorco.com
Heeney, Michael	Principal	michael@oconnorco.com
Herman, Darrell	Parts Salesperson	darrell@oconnorco.com
Hoffman, Linda	Accounting Manager	linda@oconnorco.com
Jackson, Seth	Inside Sales	seth.jackson@oconnorco.com
Jorgensen, Rick	Outside Sales	rick@oconnorco.com
McKenzie, Nathan	Inside Sales	nathan.mckenzie@oconnorco.com
Miller, Tucker	Inside Sales	tucker.miller@oconnorco.com
Nielsen, Barry	Estimator (Salesperson)	barry@oconnorco.com
O'Connor, Mike	Legal	mike@oconnorco.com
O'Connor, Ryan	Principal	ryan@oconnorco.com
Olson, Aaron	Inside Sales	aaron.olson@oconnorco.com

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### O'Connor Company (Sioux Falls)

#### Mailing Address:

P.O. Box 86636  
Sioux Falls, SD 57118

#### Shipping Address:

4909 N. Lewis Ave  
Sioux Falls, SD 57104

**Rep #:** 5000  
**Phone:** (605) 336-0333  
**Speed Dial #:** #61-473  
**Fax:** (605) 336-8681  
**Email:** cathie@oconnorco.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Pierce, Tyler	Parts	tyler@oconnorco.com
Rans, Amy	Inside Sales	amy.rans@oconnorco.com
Rasmussen, Denny	Parts	denny@oconnorco.com
Slykuis, Cory	Inside Sales	cory@oconnorco.com
Spielmann, Cathie	Administrative Assistant	cathie@oconnorco.com
Van Voorst, Joni	Financial Officer	joni@oconnorco.com
Zell, Jennifer	Financial Officer	ap@oconnorco.com

### Olympic International Sales, Ltd. (N.Van)

#### Mailing Address:

112-930 W. 1st Street  
North Vancouver, BC V7P3N4

#### Shipping Address:

112-930 W. 1st Street  
North Vancouver, BC V7P3N4

**Rep #:** 5030  
**Phone:** (604) 986-1400  
**Speed Dial #:** #61-829  
**Fax:** (604) 986-8963  
**Email:** reception@olympicinternational.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Abbott, Donna	Inside Sales	donna.abbott@olympicinternational.com
Argueyo, Patricia	Outside Sales	patricia@olympicinternational.com
Beets, Tanner	Inside Sales	tbeets@olympicinternational.com
Connor, Charlotte	Dir of Oper & Mktg	charlotte.connor@olympicinternational.com
Dalrymple, Brian	Inside Sales	brian.dalrymple@olympicinternational.com
Fryeskul, Jim	Sales	jim.fryeskul@olympicinternational.com
Glover, Robert	Outside Sales	bob@olympicinternational.com
Gragasin, Judith	Financial Officer	judith.gragasin@olympicinternational.com
Gutierrez, Pablo	Inside Sales	pablo@olympicinternational.com
Harris, Christine	Receptionist	christine@olympicinternational.com
Howitt, Julian	Sales	julian.howitt@olympicinternational.com
Jagpal, Jay	Sales Engineer	jay.jagpal@olympicinternational.com
Johnston, Steve	Sales	stevej@olympicinternational.com
MacLellan, Peter	Sales	peter.maclellan@olympicinternational.com
Mahannah, Mike	CEO	mike@olympicinternational.com
McWhirter, Nicholas	Inside Sales	nicholas.mcwhirter@olympicinternational.com
Merritt, Dana	Owner/Principal/CFO	dana.merritt@olympicinternational.com
Moen, Kim	Financial Officer	kim.moen@olympicinternational.com
Namdarpour, Vala	Inside Sales	vala.namdarpour@olympicinternational.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Olympic International Sales, Ltd.

#### (N.Van)

#### Mailing Address:

112-930 W. 1st Street  
North Vancouver, BC V7P3N4

#### Shipping Address:

112-930 W. 1st Street  
North Vancouver, BC V7P3N4

**Rep #:** 5030  
**Phone:** (604) 986-1400  
**Speed Dial #:** #61-829  
**Fax:** (604) 986-8963  
**Email:** reception@olympicinternational.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Nassiri, Nahal	Outside Sales	nahal.nassiri@olympicinternational.com
Naughton, Tom	Outside Sales	tom.naughton@olympicinternational.com
Ng, Angie	Inside Sales	angie.ng@olympicinternational.com
Nichele, Giovanni	Inside Sales	giovanni.nichele@olympicinternational.com
Rouhi, Pouyan	Inside Sales	pouyan.rouhi@olympicinternational.com
Sadik, Ayad	Inside Sales	ayad.sadik@olympicinternational.com
Schram, Lindsay	Parts	lindsay.schram@olympicinternational.com
Sullivan, Dana	Sales	dana@olympicinternational.com
Thandi, Manjot	Inside Sales	manjot.thandi@olympicinternational.com
Tung, Godwin	Inside Sales	godwin.tung@olympicinternational.com
Ubell, Travis	Sales	travis@olympicinternational.com
Van Winkel, Wesley	Financial Officer	wesley.van.winkel@olympicinternational.com
Watts, Donovan	Sales Engineer	donovan.watts@olympicinternational.com
Willnecker, Ryan	Inside Sales	ryan.willnecker@olympicinternational.com
Yan, Donn	Sales	donn.yan@olympicinternational.com
Yeung, Raymond	Inside Sales	raymond.yeung@olympicinternational.com
Young, Martin	Inside Sales	martin.young@olympicinternational.com

### Perry Mechanical Systems (Corpus

#### Christi)

#### Mailing Address:

1959 Saratoga Blvd.  
Bldg. 2, Suite 202  
Corpus Christi, TX 78417

#### Shipping Address:

1959 Saratoga Blvd.  
Bldg. 2, Suite 202  
Corpus Christi, TX 78417

**Rep #:** 4100  
**Phone:** (361) 854-7768  
**Speed Dial #:** #61-022  
**Fax:** (361) 949-4981  
**Email:** jason@perry-mechanical.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Ayala, Emiliano	Inside Sales	tony@perry-mechanical.com
Brown, Patrick	Outside Sales	patrick@perry-mechanical.com
Brunick, Jerod	Inside Sales	jerod@perry-mechanical.com
Feuchtenberger, Jonathan	Outside Sales	jonathan@perry-mechanical.com
King, Jason	Principal	jason@perry-mechanical.com
Vasquez, Santiago	Service	santiago@perry-mechanical.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

## (Sorted by Company)

**Perry Mechanical Systems (Corpus Christi)**

**Mailing Address:**

1959 Saratoga Blvd.  
Bldg. 2, Suite 202  
Corpus Christi, TX 78417

**Rep #:** 4100  
**Phone:** (361) 854-7768  
**Speed Dial #:** #61-022  
**Fax:** (361) 949-4981  
**Email:** jason@perry-mechanical.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

1959 Saratoga Blvd.  
Bldg. 2, Suite 202  
Corpus Christi, TX 78417

**Personnel:**

Vazquez, Jose Luis	Parts Only	joseluis@perry-mechanical.com
Vierra, Brennan	Outside Sales	brennan@perry-mechanical.com

**Schwab-Vollhaber-Lubratt, Inc. (St. Paul)**

**Mailing Address:**

2920 Centre Pointe Drive  
Roseville, MN 55113

**Rep #:** 6120  
**Phone:** (651) 481-8000  
**Speed Dial #:** #61-309  
**Fax:** (651) 481-8621  
**Email:** salesmn@svl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

2920 Centre Pointe Drive  
Roseville, MN 55113

**Personnel:**

Appling, Laurie	Admin Assistant	lauriea@svl.com
Bois, Dave	Service Manager (Sales)	daveb@svl.com
Brobjorg, Daniel	Outside Sales	danb@svl.com
Bussey, Greg	I.T.	gregb@svl.com
Bussey, John	Software Support (Sales)	johnb@svl.com
Castoro, Jim	Inside Sales	jimc@svl.com
Cave, Aaron	Inside Sales (Parts)	aaronc@svl.com
Cole, Tim	Parts	timc@svl.com
Cosgrove, Paul	Parts	paulc@svl.com
Davids, Matt	Inside Sales	mattd@svl.com
Eisenschenk, Ben	Principal	bene@svl.com
Erbele, Jacob	Inside Sales	jacobe@svl.com
Euerle, Peter	Inside Sales	petere@svl.com
Foss, Jeff	Outside Sales	jefff@svl.com
Friesner, Josh	Inside Sales	joshf@svl.com
Froemke, Lee	Outside Sales	leef@svl.com
Gramse, Allen	System Integration Engr	alleng@svl.com
Graves, Wyatt	Inside Sales	wyattg@svl.com
Harris, Tim	Principal	timh@svl.com
Hauenstein, Kelly	Principal	kellyh@svl.com
Hepper, Jayda	Outside Sales	jaydah@svl.com

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UV – Unit Ventilators

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# Sales Rep Offices w/ Personnel

(Sorted by Company)

**Schwab-Vollhaber-Lubratt, Inc. (St. Paul)**

**Mailing Address:**

2920 Centre Pointe Drive  
Roseville, MN 55113

**Rep #:** 6120  
**Phone:** (651) 481-8000  
**Speed Dial #:** #61-309  
**Fax:** (651) 481-8621  
**Email:** salesmn@svl.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Shipping Address:**

2920 Centre Pointe Drive  
Roseville, MN 55113

**Personnel:**

Herrema, Kevin	Principal	kevinh@svl.com
Hoffman, Derek	Inside Sales	derekh@svl.com
Hoffman, Howard	Outside Sales	howardh@svl.com
Johnson, Evan	Inside Sales	evanj@svl.com
Johnson, Nate	Parts	natej@svl.com
Johnson, Robert	Service Tech (Sales	rgonja@frontiernet.net
Keiser, Mary	Accounts Receivable	maryk@svl.com
Kerrigan, Kevin	Outside Sales	kkerrigan@svl.com
Khang, Panyia	Finance	panyiak@svl.com
Klug, Cody	Inside Sales	codyk@svl.com
Krebsbach, Gary	Principal	garyk@svl.com
LeClaire, Jason	Parts Manager	jasonl@svl.com
Lubratt, Jim	Legal	jjiml@svl.com
Luckew, Greg	Inside Sales	gregl@svl.com
Maloney, Rob	Outside Sales	robm@svl.com
Mandich, Josh	Outside Sales	joshm@svl.com
McCarty, Dan	Principal	danm@svl.com
McCarty, Tom	Outside Sales	thomasm@svl.com
Medina, Ashlei	Director of Marketing	ashleim@svl.com
Mullen, Marc	Inside Sales	marcm@svl.com
Nelson, Gareth	Inside Sales	garethn@svl.com
Nuss, Greg	Principal	gregn@svl.com
Peterson, John	Inside Sales	johnp@svl.com
Rasmuson, Ethan	Inside Sales	ethanr@svl.com
Rotzien, Jim	Parts	jimr@svl.com
Sigecan, Cameron	Outside Sales	cams@svl.com
Sime, Chad	Outside Sales	chads@svl.com
Stee, Jeff	Inside Sales (Parts)	jeffs@svc.com
Steinart, Addi	Inside Sales	addis@svl.com
Thompson, Patty	Administration	pattyt@svl.com
Vier, Jay	Outside Sales (Parts)	jayv@svl.com
Vincent, David	Parts	davidv@svl.com
Vollhaber, Charlie	Outside Sales	charliev@svl.com
Vollhaber, Todd	Principal	toddv@svl.com
Webster, Brian	Inside Sales	brianw@svl.com
Wiggins, Mark	Financial Officer	markw@svl.com
Wirth, Julie	Accounts Receivable	juliew@svl.com
Wolf, Tim	Service Tech (Sales)	twolf5309@msn.com

**PRODUCT CODE DEFINITIONS**

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FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Stinebaugh & Company (Anchorage)

#### Mailing Address:

5730 B Street  
Anchorage, AK 99518

#### Shipping Address:

5730 B Street  
Anchorage, AK 99518

**Rep #:** 5850  
**Phone:** (907) 345-8021  
**Speed Dial #:** #61-114  
**Fax:** (907) 345-8022  
**Email:** dfranklin@stinebaugh.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Brulotte, Barbara	Sales Administrator	bbrulotte@stinebaugh.com
Doyle, Connor	Inside Sales	cdoyle@stinebaugh.com
Emmal, Samantha	Financial	semmal@stinebaugh.com
Franklin, Doug	Legal	dfranklin@stinebaugh.com
Guieb, Maile	Inside Sales	mguieb@stinebaugh.com
Hearin, George	Inside Sales	ghearin@stinebaugh.com
Hebner, Jason	Inside Sales	jhebner@stinebaugh.com
Keller, Zach	Inside Sales	zkeller@stinebaugh.com
Post, John	Inside Sales	jpost@stinebaugh.com
Smades, Marilyn	Inside Sales	mmsades@stinebaugh.com
White, Allison	Financial Officer	awhite@stinebaugh.com

### Swan Associates, Inc. (Hartford)

#### Mailing Address:

49 Holly Drive  
Newington, CT 06111

#### Shipping Address:

49 Holly Drive  
Newington, CT 06111

**Rep #:** 4720  
**Phone:** (860) 666-6923  
**Speed Dial #:** #61-469  
**Fax:** (860) 666-2861  
**Email:** info@swanhvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Arrigoni, Bobby	Parts Manager	barrigoni@swanhvac.com
Bates, Michele	Sales Order Administrator	mbates@swanhvac.com
Benedetto, Mark	Outside Sales Engineer	mbenedetto@swanhvac.com
Betti, Samantha	Service Sales	sbetti@swanhvac.com
D'Ascanio, Kathy	Admin/Mktg Admin	kdascanio@swanhvac.com
Dlugoszewski, Scott	Service Technician	sdlugoszewski@swanhvac.com
Garrison, Walt	Sr. Service Technician	wgarrison@swanhvac.com
Knisel, Russ	Sales Manager	rknisel@swanhvac.com
Korkutovic, Sanela	Accounting Assistant	skorkutovic@swanhvac.com
Lavigne, Andy	Sr Service Tech	alavigne@swanhvac.com
LeClair, Steve	Outside Sales Engineer	sleclair@swanhvac.com
Maisano, Anthony	Outside Sales Engineer	amaisano@swanhvac.com
Mercado, Guillermo	Inside Sales	gmercado@swanhvac.com
Odelius, Jacob	Inside Sales	jodelius@swanhvac.com
Peters, Chris	Sr. Service Tech	cpeters@swanhvac.com
Raymond, John	Outside Sales Engineer	jraymond@swanhvac.com
Sellers, Stacy	Service Coordinator	ssellers@swanhvac.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Swan Associates, Inc. (Hartford)

#### Mailing Address:

49 Holly Drive  
Newington, CT 06111

#### Shipping Address:

49 Holly Drive  
Newington, CT 06111

**Rep #:** 4720  
**Phone:** (860) 666-6923  
**Speed Dial #:** #61-469  
**Fax:** (860) 666-2861  
**Email:** info@swanhvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Spina, Tony	Service Tech	tspina@swanhvac.com
Sullivan, David	Service Manager	dsullivan@swanhvac.com
Swan, Kevin	President	kswan@swanhvac.com
Swan, Lisa	Operations	lswan@swanhvac.com
Swan, Ryan	Parts Coordinator	rswan@swanhvac.com
Swan, Steve	Outside Sales Engineer	sswan@swanhvac.com
Tranquist, Robert	Service Tech	rtranquist@swanhvac.com
Vella, Thomas	Service Tech	tvella@swanhvac.com
Videtto, Beth	Finance Manager	bvidetto@swanhvac.com

### Thermal Environment Sales (Albany)

#### Mailing Address:

11 Sitterly Road  
Clifton Park, NY 12065

#### Shipping Address:

11 Sitterly Road  
Clifton Park, NY 12065

**Rep #:** 6760  
**Phone:** (518) 373-1100  
**Speed Dial #:** #61-592  
**Fax:** (518) 373-1800  
**Email:** TES@teshvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Benson, Erin	Admin Assistant	ebenson@teshvac.com
Brown, Allen	Service	abrown@teshvac.com
Bruhns, Dylan	Inside Sales	dlbruhns@teshvac.com
Bruhns, Erik	Legal	ebruhns@teshvac.com
Bruhns, Ethan	Inside Sales	ethanbruhns@teshvac.com
Cavert, Brian	Service	bcavert@teshvac.com
Cavert, Craig	Service	ccavert@teshvac.com
Cavert, Heidi	Operations Manager	hcavert@teshvac.com
Fazioli, Kirk	Outside Sales	kfazioli@teshvac.com
Hebert, Adam	Financial	ahebert@teshvac.com
Hebert, Carl	Inside Sales	chebert@teshvac.com
Hebert, Jeanne	Principal	jhebert@teshvac.com
Hudspath, Jason	Outside Sales	jhudspath@teshvac.com
Kazukenus, Joseph	Outside Sales	jkazukenus@teshvac.com
McIntyre, John	Field Project Manager	jmcintyre@teshvac.com
Moran, Sarah	Secretary/Receptionist	smoran@teshvac.com
Roziicki, Tricia	Parts	troziicki@teshvac.com
Shumpert, David	Outside Sales	dshumpert@teshvac.com

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AA – Applied Air Handling Systems  
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WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Thermal Equipment (Lex)

#### Mailing Address:

680 Bizzell Drive  
Lexington, KY 40510-1075

#### Shipping Address:

680 Bizzell Drive  
Lexington, KY 40510-1075

**Rep #:** 6550  
**Phone:** (859) 255-9665  
**Speed Dial #:** #61-344  
**Fax:** (859) 231-6105  
**Email:** tom@thermaleq.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Adams, Daniel	Principal	dan@thermaleq.com
Donaldson, Doug	Inside Sales	doug@thermaleq.com
Elder, Paul	SVC Access Only	gelder@thermaleq.com
Erpenbeck, Tom	Principal	tom@thermaleq.com
Graff, Carly	Other	carly@thermaleq.com
Hogan, Todd	SVC Access Only	thogan@thermaleq.com
Holman, Mark	Inside Sales	mark@thermaleq.com
Johnson, Damon	SVC Access Only	damon@thermaleq.com
Johnson, Jason	Service	jjohnson@thermaleq.com
Lanham, Marlene	Parts	marlene@thermaleq.com
Lunsford, Jennifer	Secretary	jennifer@thermaleq.com
McKinney, Jay	Principal	jay@thermaleq.com
McKinney, Zach	Outside Sales	zach@tescontrols.com
Quigley, Mike	Outside Sales	mike@thermaleq.com
Rees, Curtis	Support Center Staff	curt@thermaleq.com
Rice, Joshua	Inside Sales	jrice@thermaleq.com
Shifflet, Kenny	Technical Support	kshifflet@thermaleq.com
Springfield, Beverly	Financial	beverly@thermaleq.com
Sproul, Rodney	Inside Sales	rodney@thermaleq.com
Stamper, Jim	Inside Sales	jstamper@thermaleq.com
Tillery, Corie	SVC Access Only	corie@thermaleq.com
Tyler, Chris	Legal	chris@thermaleq.com
Wright, Brittany	Financial Officer	brittany@thermaleq.com

### Thermal Equipment (Louis)

#### Mailing Address:

13151 Middletown Industrial Blvd.  
Louisville, KY 40223

#### Shipping Address:

13151 Middletown Industrial Blvd.  
Louisville, KY 40223

**Rep #:** 6740  
**Phone:** (502) 473-0829  
**Speed Dial #:** #61-387  
**Fax:** (502) 473-0832  
**Email:** paul@thermaleq.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Beadles, Jodie	Inside Sales	jodie@thermaleq.com
Fletcher, Dan	Sales Support	danf@thermaleq.com
Griffith, Frank	Support Center Sales	frank@thermaleq.com
Haskins, Charles	Outside Sales	chaskins@thermaleq.com
Hook, Mendy	Office Manager	mendy@thermaleq.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
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WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### **Thermal Equipment (Louis)**

**Mailing Address:**

13151 Middletown Industrial Blvd.  
Louisville, KY 40223

**Shipping Address:**

13151 Middletown Industrial Blvd.  
Louisville, KY 40223

**Rep #:** 6740  
**Phone:** (502) 473-0829  
**Speed Dial #:** #61-387  
**Fax:** (502) 473-0832  
**Email:** paul@thermaleq.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Kerpestein, Mike	Outside Sales	mikek@thermaleq.com
Mattingly, Paul	Principal	paul@thermaleq.com
Mattingly III, Paul	Other	paulm@thermaleq.com
Puryear, John	Outside Sales	john@thermaleq.com
Thomasson, Robert	Branch Manager	allen@thermaleq.com

### **Thermal Equipment (Paducah)**

**Mailing Address:**

115 Eaglet Cove  
Paducah, KY 42003

**Shipping Address:**

115 Eaglet Cove  
Paducah, KY 42003

**Rep #:** 6740A  
**Phone:** (270) 898-6976  
**Speed Dial #:** #61-311  
**Fax:** (270) 898-4227  
**Email:** john@thermaleq.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Beadles, Jodie	Inside Sales	jodie@thermaleq.com
Castleberry, Rick	Inside Sales	rick@thermaleq.com
Puryear, John	Principal	john@thermaleq.com
Steurer, Christian	Outside Sales	csteurer@thermaleq.com

### **Thermal-Netics, Inc. (Detroit)**

**Mailing Address:**

3955 Pinnacle Court  
Suite 200  
Auburn Hills, MI 48326

**Shipping Address:**

3955 Pinnacle Court  
Suite 200  
Auburn Hills, MI 48326

**Rep #:** 6910  
**Phone:** (248) 276-3300  
**Speed Dial #:** #61-126  
**Fax:** (248) 276-3301  
**Email:** info@thermalnetics.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Conibear, Ben	Service	benc@thermalnetics.com
Cook, Rod	Inside Sales	rodc@thermalnetics.com
Cregg, Matt	Inside Sales	mattc@thermalnetics.com

**PRODUCT CODE DEFINITIONS**

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CH – Chiller Products  
UV – Unit Ventilators

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WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Thermal-Netics, Inc. (Detroit)

#### Mailing Address:

3955 Pinnacle Court  
Suite 200  
Auburn Hills, MI 48326

**Rep #:** 6910  
**Phone:** (248) 276-3300  
**Speed Dial #:** #61-126  
**Fax:** (248) 276-3301  
**Email:** info@thermalnetics.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

3955 Pinnacle Court  
Suite 200  
Auburn Hills, MI 48326

#### Personnel:

DeAngelis, Carmen	Outside Sales	carmend@thermalnetics.com
Dettmer, Danielle	Inside Sales	danielled@thermalnetics.com
Eby, Carson	Inside Sales	carsone@thermalnetics.com
Frankini, Tony	Inside Sales	tonyf@thermalnetics.com
Frick, Jeff	Service	jefff@thermalnetics.com
Gates, Rick	Inside Sales	rickg@thermalnetics.com
Groen, Brittany	Inside Sales	brittanyg@thermalnetics.com
Howes, Renae	Inside Sales	renaeh@thermalnetics.com
Izbicki, Jason	Outside Sales	jasoni@thermalnetics.com
Kalish, Melissa	Sales Coordinator	melissak@thermalnetics.com
Mancini, Paul	Outside Sales	paulm@thermalnetics.com
Marquardt, Robert	Sales	bobm@thermalnetics.com
Petersen, Cory	Outside Sales	coryp@thermalnetics.com
Phillips, Dave	Service Tech	davep@thermalnetics.com
Reid, Kevin	Outside Sales	kevinr@thermalnetics.com
Russell, Matthew	Outside Sales	matrr@thermalnetics.com
Russell, Nicole	Service	nicoler@thermalnetics.com
Schafer, Ted	Financial	teds@thermalnetics.com
Scheff, Robert	Vice President	bobs@thermalnetics.com
Schulte, Alexander	Service	alexs@thermalnetics.com
Sheard, Jonathan	Outside Sales	jons@thermalnetics.com
Shoffner, Jim	Outside Sales	jims@thermalnetics.com
Sutkiewicz, Rick	President	ricks@thermalnetics.com
Watson, Gary	Parts Specialist	garyw@thermalnetics.com
Winn, Timothy	Vice President - Sales	timw@thermalnetics.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Thermal-Netics, Inc. (Flint)

#### Mailing Address:

3955 Pinnacle Court  
Auburn Hills, MI 48326

#### Shipping Address:

3955 Pinnacle Court  
Auburn Hills, MI 48326

**Rep #:** 6890  
**Phone:** (248) 276-3300  
**Speed Dial #:** #61-126  
**Fax:** (248) 276-3301  
**Email:** info@thermalnetics.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Cook, Rod	Inside Sales	rodc@thermalnetics.com
Eby, Carson	Inside Sales	carsone@thermalnetics.com
Gates, Rick	Inside Sales	rickg@thermalnetics.com
Groen, Brittany	Inside Sales	brittanyg@thermalnetics.com
Petersen, Cory	Sales	coryp@thermalnetics.com
Sheard, Jonathan	Sales	jons@thermalnetics.com

### Thermaltech {Pittsburgh}

#### Mailing Address:

208 Overlook Drive  
Sewickley, PA 15143

#### Shipping Address:

208 Overlook Drive  
Sewickley, PA 15143

**Rep #:** 2120  
**Phone:** (412) 468-0133  
**Speed Dial #:** #61-  
**Fax:** n/a  
**Email:** info@thermalhvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Alauzen, Steve	Vice President	salauzen@thermalhvac.com
Blood, Connor	Outside Sales	cblood@thermalhvac.com
Brown, Charles	Vice President	cbrown@thermalhvac.com
Cousler, Erin	Other	ecousler@havtech.com
Jenkins, Jennifer	Operations Manager	jjenkins@thermalhvac.com
Kuntz, Calvin	Inside Sales	ckuntz@thermalhvac.com
Kusick, James	Outside Sales	jkusick@thermalhvac.com
Luntz, Jordan	Inside Sales	jluntz@thermalhvac.com
Miller, Paul	Engineering Manager	pmiller@thermalhvac.com
Pust, Jesse	Sales Engineer	jpust@thermalhvac.com
Roetering, Joe	President	jroetering@thermalhvac.com
Sgarlata, Sean	Inside Sales	ssgarlata@thermalhvac.com
Shim, Jonathan	Financial	jonathanshim@havtech.com
Sukachevin, Kohler	Inside Sales	kcsukachevin@thermalhvac.com
Thieret, Carl	Inside Sales	cthieret@thermalhvac.com
Vallone, Jennifer	Inside Sales	jvallone@thermalhvac.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

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UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Thermosystems, Inc. (Chicago)

### Mailing Address:

960 Industrial Drive  
Unit 1  
Elmhurst, IL 60126

**Rep #:** 6720  
**Phone:** (630) 693-0930  
**Speed Dial #:** #61-014  
**Fax:** (630) 693-0931  
**Email:** ctrader@thermohvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

960 Industrial Drive  
Unit 1  
Elmhurst, IL 60126

### Personnel:

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Berkoski, Don	Inside Sales	dberkoski@thermohvac.com
Bourgeois, Elizabeth	Outside Sales	ebourgeois@thermohvac.com
Burmeier, William	Inside Sales	wburmeier@thermohvac.com
Campos, Nina	Financial Officer	ncampos@thermohvac.com
Charlier, Dale	Outside Sales	dcharlier@thermohvac.com
Clark, Michele	Financial	mclark@thermohvac.com
Coan, Maria	Inside Sales	mcoan@thermohvac.com
DeVore, Roger	Outside Sales	rdevore@thermohvac.com
DiBlasi, Oliver	Outside Sales	odiblas@thermohvac.com
Dolan, John	Legal	jdolan@thermohvac.com
Ebner, Mark	Service	mebner@thermohvac.com
Forest, Joanne	Inside Sales	jforest@thermohvac.com
Greenwalt, Gwyn	Inside Sales	ggreenwalt@thermohvac.com
Greenwalt, Jeff	Outside Sales	jgreenwalt@thermohvac.com
Gregory, Phil	Outside Sales	pgregory@thermohvac.com
Gundt, Janet	Inside Sales	jpgundt@thermohvac.com
Juda, Brian	Parts	bjuda@thermohvac.com
Jungels, Debbie	Inside Sales	djungels@thermohvac.com
Karakourtis, Michael	Outside Sales	mkarakourtis@thermohvac.com
Kelly, Ryan	Outside Sales	rkelly@thermohvac.com
Krause, Patrick	Outside Sales	pkrause@thermohvac.com
Kucharski, Raymond	Inside Sales	rkucharski@thermohvac.com
Lavine, Mandie	Inside Sales	reception@thermohvac.com
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Martinez, Miguel	Outside Sales	mmartinez@thermohvac.com
McGrath, Joseph	Outside Sales	jmcgrath@thermohvac.com
Murray, Michael	Outside Sales	mmurray@thermohvac.com
Nye, Halley	Service	hnye@thermohvac.com
Ortiz, Martin	Service	mortiz@thermohvac.com
Osgood, Gail	Inside Sales	gosgood@thermohvac.com
Osgood, Michael	Outside Sales	mosgood@thermohvac.com
Pasquesi, Rich	Outside Sales	rpasquesi@thermohvac.com
Pasternock, Paul	Principal	ppasternock@thermohvac.com
Perez, Ortenica	Financial	operez@thermohvac.com
Pollitt, Kazimiera	Service	kpollitt@thermohvac.com
Popp, Daniel	Outside Sales	dpopp@thermohvac.com
Rawson, George	Outside Sales	grawson@thermohvac.com
Rayhorn, Terry	Service	trayhorn@thermohvac.com

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### Thermosystems, Inc. (Chicago)

#### Mailing Address:

960 Industrial Drive  
Unit 1  
Elmhurst, IL 60126

**Rep #:** 6720  
**Phone:** (630) 693-0930  
**Speed Dial #:** #61-014  
**Fax:** (630) 693-0931  
**Email:** ctrader@thermohvac.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Shipping Address:

960 Industrial Drive  
Unit 1  
Elmhurst, IL 60126

#### Personnel:

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Siciliano, Pam	Outside Sales	psiciliano@thermohvac.com
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Spencer, Cyndi	Accounting	cspencer@thermohvac.com
Stiebel, Jordan	Outside Sales	jstiebel@thermohvac.com
Stockseth, Mathew	Service	mstockseth@thermohvac.com
Strittmatter, Peter	Outside Sales	pstrittmatter@thermohvac.com
Trader, Cathy	Inside Sales	ctrader@thermohvac.com
Turnbull, Lucas	Outside Sales	lturnbull@thermohvac.com
Unterbrink, Tad	Inside Sales	tunterbrink@thermohvac.com
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### TriState HVAC Equipment, LLP (York)

#### Mailing Address:

2811 East Prospect Rd.  
York, PA 17402

**Rep #:** 6930  
**Phone:** (717) 755-0553  
**Speed Dial #:** #61-348  
**Fax:** (717) 755-0554  
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**Product Code:**  
AA,CH,FC,PT,UV,WS

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Lauer, Greg	Service Tech	glauer@tristatehvac.com

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UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

**TriState HVAC Equipment, LLP**  
**(York)**

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 2811 East Prospect Rd.  
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**Phone:** (717) 755-0553  
**Speed Dial #:** #61-348  
**Fax:** (717) 755-0554  
**Email:** pfranklin@tristatehvac.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**  
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**Personnel:**  
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**TriState HVAC Equipment, LLP**  
**(Phil.)**

**Mailing Address:**  
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**Rep #:** 6850  
**Phone:** (610) 825-4770  
**Speed Dial #:** #61-440  
**Fax:** (610) 825-6191  
**Email:** tgreener@tristatehvac.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**  
 Union Hill Industrial Park  
 One Resource Drive  
 W. Conshohocken, PA 19428

<b>Personnel:</b>		
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Callahan, Joseph	Principal	jcallahan@tristatehvac.com
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Greener, Kate	Sales	kgreener@tristatehvac.com

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# Sales Rep Offices w/ Personnel

(Sorted by Company)

**TriState HVAC Equipment, LLP**  
**(Phil.)**

**Mailing Address:**

Union Hill Industrial Park  
 One Resource Drive  
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**Rep #:** 6850  
**Phone:** (610) 825-4770  
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**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**

Union Hill Industrial Park  
 One Resource Drive  
 W. Conshohocken, PA 19428

**Personnel:**

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Huber, Mike	Service	mhuber@tristatehvac.com
Hughes, Ryan	Sales	rhughes@tristatehvac.com
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Kucera, Mike	Service	mkucera@tristatehvac.com
Laumer, Larry	Service	llaumer@tristatehvac.com
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McGreal, Connor	Other	cmcgreal@tristatehvac.com
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Mednick, Adam	Service	amednick@tristatehvac.com
Meehan, Greg	Service	gmeehan@tristatehvac.com
Messmer, Amanda	Service	amessmer@tristatehvac.com
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Needles, Matthew	Inside Sales	mneedles@tristatehvac.com
O'Brien, Richard	Sales	robrien@tristatehvac.com
Osawa, Dennis	Outside Sales	dosawa@tristatehvac.com
Patterson, Thomas	Sales	tpatterson@tristatehvac.com
Plumley, John	Sales	jplumley@tristatehvac.com
Porter, Michael	Sales	mporter@tristatehvac.com
Radtke, Bill	Service	bradtke@tristatehvac.com
Rubin, Bill	Technical Support	wrubin@tristatehvac.com
Rumsey, Roy	Sales	rrumsey@tristatehvac.com
Sawron, Dan	Sales	dsawron@tristatehvac.com

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AA – Applied Air Handling Systems  
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# Sales Rep Offices w/ Personnel

(Sorted by Company)

**TriState HVAC Equipment, LLP**  
**(Phil.)**

**Mailing Address:**

Union Hill Industrial Park  
 One Resource Drive  
 W. Conshohocken, PA 19428

**Rep #:** 6850  
**Phone:** (610) 825-4770  
**Speed Dial #:** #61-440  
**Fax:** (610) 825-6191  
**Email:** tgreener@tristatehvac.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**

Union Hill Industrial Park  
 One Resource Drive  
 W. Conshohocken, PA 19428

**Personnel:**

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Schwertfeger, Mark	Sales	mschwertfeger@tristatehvac.com
Sill, Anthony	Service	asill@tristatehvac.com
Smith, Terry	Sales	tsmith@tristatehvac.com
St. Vincent, Rick	Outside Sales	rstvincent@tristatehvac.com
Stehman, Brian	Project Manager	bstehman@tristatehvac.com
Taylor, Allen	Outside Sales	ataylor@tristatehvac.com
Teixeria, Jorge	Service	jteixeria@tristatehvac.com
Tremoglie, Matt	Service	mtremoglie@tristatehvac.com
Troy, Greg	Inside Sales	gtroy@tristatehvac.com
Wallace, Mike	Service	mwallace@tristatehvac.com
Wheeler, Sheila	Inside Sales	swheeler@tristatehvac.com

**TriState HVAC Equipment, LLP**  
**(Wilkes)**

**Mailing Address:**

3115 Bear Creek Blvd  
 Bear Creek Township, PA 18702

**Rep #:** 6860  
**Phone:** (570) 824-7728  
**Speed Dial #:** #61-234  
**Fax:** (570) 824-7732  
**Email:** cives@tristatehvac.com

**Product Code:**  
 AA,CH,FC,PT,UV,WS

**Shipping Address:**

3115 Bear Creek Blvd  
 Bear Creek Township, PA 18702

**Personnel:**

Everetts, AJ	Service	ajeeveretts@tristatehvac.com
Ives, Christine	Tech Support	cives@tristatehvac.com
Mayo, Jr., Joseph	NE Sales Manager	jmayo@tristatehvac.com
McNulty, Trevor	Inside Sales	tmcnulty@tristatehvac.com
Messimer, Ron	Service	rmessimer@tristatehvac.com

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 WS – Water Source Heat Pumps

# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Varitec Solutions (Albuquerque)

**Mailing Address:**

8420 Washington Place NE  
Albuquerque, NM 87113

**Shipping Address:**

8420 Washington Place NE  
Albuquerque, NM 87113

**Rep #:** 1340  
**Phone:** (505) 268-6776  
**Speed Dial #:** #61-418  
**Fax:** (505) 255-1329  
**Email:** allena@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Alimonti, Jerry	Outside Sales	jerrya@varitecsolutions.com
Anaya, Allen	Outside Sales	allena@varitecsolutions.com
Carlson, Chris	Principal	chris@varitecsolutions.com
Cooper, Katherine	Inside Sales	katherinec@varitecsolutions.com
Curtis, Tony	Service	tonyc@varitecsolutions.com
Earnest, Frederick	Outside Sales	fredericke@varitecsolutions.com
Fay, Pat	Outside Sales	patf@varitecsolutions.com
Forsythe, Ray	Outside Sales	rayf@varitecsolutions.com
Grange, Gary	Outside Sales	garyg@varitecsolutions.com
Gutierrez, Joe	Inside Sales	joeg@varitecsolutions.com
Hawk-Lowenstein, Micah	Inside Sales	micahh@varitecsolutions.com
Norris, Christie	Other	christien@varitecsolutions.com
Quintero, Alex	Outside Sales	alexq@varitecsolutions.com
Romero, Sacha	Office Manager	sachar@varitecsolutions.com
Stevens, John	Outside Sales	johns@varitecsolutions.com

### Varitec Solutions (El Paso)

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11040 Argal Court  
El Paso, TX 79935

**Shipping Address:**

11040 Argal Court  
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**Rep #:** 1360  
**Phone:** (915) 217-2502  
**Speed Dial #:** #61-541  
**Fax:** 915-217-2505  
**Email:** allena@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Alimonti, Jerry	Outside Sales	jerrya@varitecsolutions.com
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Felix, Jorge	Outside Sales	jorgef@varitecsolutions.com
Martinez, Danny	Outside sales	dannym@varitecsolutions.com
Monte, Ariana	Inside Sales	arianam@varitecsolutions.com
Pineda, Abel	Outside Sales	abelp@varitecsolutions.com
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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Varitec Solutions (Lubbock)

**Mailing Address:**

2405 114th Street  
Lubbock, TX 79423

**Shipping Address:**

2405 114th Street  
Lubbock, TX 79423

**Rep #:** 1410  
**Phone:** (806) 745-6691  
**Speed Dial #:** #61-  
**Fax:** (806) 745-3462  
**Email:** westtexas@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

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Lovette, Lloyd	Outside Sales	tresl@varitecsolutions.com
Morton, Tommy	Outside Sales	tommym@varitecsolutions.com
Soler, Victor	Inside Sales	victors@varitecsolutions.com
Sublett, Jacob	Outside Sales	jacobs@varitecsolutions.com
Tubb, Justin	Outside Sales	justint@varitecsolutions.com

### Varitec Solutions (Phoenix)

**Mailing Address:**

2851 W Kathleen Road  
Phoenix, AZ 85053

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2851 W Kathleen Road  
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**Rep #:** 1520  
**Phone:** (602) 943-1511  
**Speed Dial #:** #61-200  
**Fax:** (602) 674-1279  
**Email:** chrisc@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Aldib, Danial	Inside Sales	daniala@varitecsolutions.com
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Bingham, Tyler	Parts	tylerb@varitecsolutions.com
Bowles, Suzy	Inside Sales	suzyb@varitecsolutions.com
Carlson, Chris	Principal	chrisc@varitecsolutions.com
Condello, Shelby	Inside Sales	shelbyc@varitecsolutions.com
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Dahl, Nick	Inside Sales	nickd@varitecsolutions.com
Dodd, Robert	Outside Sales	robertd@varitecsolutions.com
Dreis, Matt	Outside Sales	mattd@varitecsolutions.com
Duran, Trevor	Inside Sales	trevord@varitecsolutions.com
Fiocchi, Will	Outside Sales	willf@varitecsolutions.com
Friedberg, Josh	Outside Sales	joshf@varitecsolutions.com
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Hahne, Dan	Outside Sales	danh@varitecsolutions.com
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Hively, Tim	Parts	timh@varitecsolutions.com
Huff, Kellie	Inside Sales	kellieh@varitecsolutions.com
Ioannidis, George	Outside Sales	georgei@varitecsolutions.com
Kilpatrick, Shawn	Outside Sales	shawnk@varitecsolutions.com
Kramer, Kamala	Inside Sales	kamalak@varitecsolutions.com

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### Varitec Solutions (Phoenix)

#### Mailing Address:

2851 W Kathleen Road  
Phoenix, AZ 85053

#### Shipping Address:

2851 W Kathleen Road  
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**Rep #:** 1520  
**Phone:** (602) 943-1511  
**Speed Dial #:** #61-200  
**Fax:** (602) 674-1279  
**Email:** chrisc@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

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Manchen, Chuck	Inside Sales	chuckm@varitecsolutions.com
Murphy, Joe	Inside Sales	joem@varitecsolutions.com
Nelson, Bryan	Outside Sales	bryann@varitecsolutions.com
Neri, Carla	Admin Sales	carlan@varitecsolutions.com
Niemeyer, Zack	Outside Sales	zackn@varitecsolutions.com
Orozco, Isaac	Inside Parts Sales	isaaco@varitecsolutions.com
Paulus, Dave	Principal	davep@varitecsolutions.com
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Roldan, Fred	Inside Sales	fredr@varitecsolutions.com
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### Varitec Solutions (Tucson)

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4585 S. Coach Drive  
Ste 101  
Tucson, AZ 85714

#### Shipping Address:

4585 S. Coach Drive  
Ste 101  
Tucson, AZ 85714

**Rep #:** 1520A  
**Phone:** (520) 747-0010  
**Speed Dial #:** #61-213  
**Fax:** (520) 571-6805  
**Email:** chrisc@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

#### Personnel:

Calaguas, Kyle	Inside Sales	kylec@varitecsolutions.com
Friedman, Vanessa	Inside Sales	vanessaf@varitecsolutions.com
Muir, Jon	Outside Sales	jonm@varitecsolutions.com
Rivera, Jonathan	Inside Sales	jonathanr@varitecsolutions.com
Sipe, Justin	Sales Eng	justins@varitecsolutions.com
Williams, Steve	Sales Eng	stevev@varitecsolutions.com
Willmes, Blake	Inside Sales	blakew@varitecsolutions.com

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Offices w/ Personnel

(Sorted by Company)

## Varitec Solutions (Tucson)

### Mailing Address:

4585 S. Coach Drive  
Ste 101  
Tucson, AZ 85714

**Rep #:** 1520A  
**Phone:** (520) 747-0010  
**Speed Dial #:** #61-213  
**Fax:** (520) 571-6805  
**Email:** chrisc@varitecsolutions.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

4585 S. Coach Drive  
Ste 101  
Tucson, AZ 85714

### Personnel:

Yanez, Ruben

Outside Sales

rubeny@varitecsolutions.com

## Vemco, Inc. (Billings)

### Mailing Address:

P.O. Box 129  
Billings, MT 59103

**Rep #:** 7080  
**Phone:** (406) 248-8373  
**Speed Dial #:** #61-490  
**Fax:** (406) 248-8396  
**Email:** mail@vemcoinc.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

### Shipping Address:

2016 Second Avenue North  
Billings, MT 59101

### Personnel:

Barsotti, Kasey  
Buechler, Blake  
Cook, Bruce  
Day, Eddy  
Delbrueck, Calvin  
Fry, Chad  
Fry, Dan  
Herden, Carl  
Korell, Chrissy  
Model, Tim

Outside Sales  
Inside Sales  
Outside Sales  
Inside Sales  
Inside Sales  
Outside Sales  
Legal  
Service  
Finance/Office Mgr  
Outside Sales

kaseyb@vemcoinc.com  
blakeb@vemcoinc.com  
brucec@vemcoinc.com  
eddy.day@vemcoinc.com  
calvind@vemcoinc.com  
chadf@vemcoinc.com  
danf@vemcoinc.com  
carlh@vemcoinc.com  
chrissy.korell@vemcoinc.com  
timm@vemcoinc.com

### PRODUCT CODE DEFINITIONS

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# Sales Rep Offices w/ Personnel

## (Sorted by Company)

### **Vemco, Inc. (Gr. Falls)**

**Mailing Address:**

1625 3rd Avenue North  
Great Falls, MT 59401

**Shipping Address:**

1625 3rd Avenue North  
Great Falls, MT 59401

**Rep #:** 7060  
**Phone:** (406) 727-5335  
**Speed Dial #:** #61-492  
**Fax:** (406) 727-5997  
**Email:** mail@vemcoinc.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Boggs, Jacob  
Boller, Abigail  
Casini, Joe  
Korell, Chrissy  
Lopuch, Jessica  
Mahoney, Melissa  
Mueller, Derrick

Inside Sales / Office Mgr  
Parts  
Parts  
Financial/Office Mgr  
Office Admin  
Parts  
Sales

jakeb@vemcoinc.com  
abigail.boller@vemcoinc.com  
joec@vemcoinc.com  
chrissy.korell@vemcoinc.com  
jessical@vemcoinc.com  
melissam@vemcoinc.com  
derrickm@vemcoinc.com

### **Vemco, Inc. (Missoula)**

**Mailing Address:**

P.O. Box 2040  
Missoula, MT 59806

**Shipping Address:**

201 N. Russell  
Missoula, MT 59806

**Rep #:** 7070  
**Phone:** (406) 549-6113  
**Speed Dial #:** #61-491  
**Fax:** (406) 721-2941  
**Email:** jamiw@vemcoinc.com

**Product Code:**  
AA,CH,FC,PT,UV,WS

**Personnel:**

Brennan, Dan  
Burton, Chris  
Herriot, Jason  
Korell, Chrissy  
Liedtka, Mark  
Mahn, Dan  
Thompson, Trevor  
Wright, Jami

Outside Sales  
Service  
Inside Sales  
Financial/Office Mgr  
Service  
Principal  
Outside Sales  
Inside Sales

danb@vemcoinc.com  
chrisb@vemcoinc.com  
jasonh@vemcoinc.com  
chrissy.korell@vemcoinc.com  
markl@vemcoinc.com  
danm@vemcoinc.com  
trevort@vemcoinc.com  
jamiw@vemcoinc.com

**PRODUCT CODE DEFINITIONS**

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PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Abbott, Brent	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Abbott, Donna	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Ableson, Tanner	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Adams, Barret	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Adams, Daniel	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Adams, Diana	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Adcroft, Cory	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Adkins, Cheryl	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Adkins, Chris	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Adkins, John	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Adkins, Matt	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Adkinson, James	HTS Texas {Houston}	(832) 328-1010	#61-016
Adler, David	Gardiner {Akron}	(330) 896-9358	#61-580
Agha, Hani	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Aguirre, Pablo	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Ajaz, Saquib	Havtech {DC}	(301) 206-9225	#61-017
Al Tawil, Khalid	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Alaniz, David	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Alauzen, Steve	Thermaltech {Pittsburgh}	(412) 468-0133	
Alawar, Kareem	HTS Texas {Austin}	(512) 381-0091	#61-047
Alber, David	HTS Texas {Houston}	(832) 328-1010	#61-016
Alber, Jason	HTS Texas {Houston}	(832) 328-1010	#61-016
Albin, Chad	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Alcazar, Ramon	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Aldib, Danial	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Aldrich, Gary	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Alexander, Greg	HTS Texas {Houston}	(832) 328-1010	#61-016
Alford, Adrienne	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Alhashim, Hassan	ElitAire, Inc. {Cincinnati}	(513) 475-3800	#61-394
Alimonti, Jerry	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Alimonti, Jerry	Varitec Solutions (El Paso)	(915) 217-2502	#61-541
Allard, Daniel	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Allen, Douglas	Global Price Mechanical (Nova Scotia)	(902) 443-1114	#61-021
Allen, James	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Alley, Nick	Hoffman & Hoffman, Inc. {Chattanooga}	(423) 693-2890	#61-031
Allison, Joseph	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Allison, Steve	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Allocco, Nick	D&B Building Solutions LLC	(973) 429-2828	#61-121
Allomong, Charles	Daikin Applied Georgia	(770) 514-5880	#61-052
Almeida, Noemio	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Aluthgama, Prabhath	Havtech {Balt.}	(410) 724-3703	#61-293
Altrows, David	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Aluthgama, Prabhath	Havtech {DC}	(301) 206-9225	#61-017
Alvarez, Cynthia	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Alvarez, Riber	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Alvis, Tamara	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Ambrose, Robert	Gardiner {Cleveland}	(440) 248-3400	#61-579
Amlin, Nick	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Amos, Joe	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Amos, Robert	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Amsler, Dan	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Anaya, Allen	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Anderson, Ann	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Anderson, Blake	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Anderson, Jordan	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Andrade, Nick	HTS New England (Boston)	(978) 977-9911	
Andrews, Ron	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Anneser, Derek	HTS New England (Boston)	(978) 977-9911	
Antonuccio, Scott	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Appling, Laurie	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Aquino, Josh	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Aquino, Richard	Havtech {Balt.}	(410) 724-3703	#61-293
Arbogast, Chris	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Arcese, Terry	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Archer, Justin	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Archer, Tim	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Archuleta, Christina	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Arda, Bora	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Arentz, Carrie	Havtech {Balt.}	(410) 724-3703	#61-293
Arentz, Carrie	Havtech {DC}	(301) 206-9225	#61-017
Argueyo, Patricia	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Arndt, Andrew	Daikin Applied New York	(201) 395-3750	#61-509
Arnold, Junise	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Arnold, Philip	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Arooci, Saber	I.T.C. Technologies {Montreal}	(514) 437-9999	
Arranaga, Sonia	Daikin Applied South Florida	(954) 862-8500	#61-090
Arrigoni, Bobby	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Arthur, Jim	Mason & Barry, Inc. {Charleston}	(304) 561-8701	#61-051
Arvizu, Ben	Varitec Solutions (El Paso)	(915) 217-2502	#61-541
Asa, Meui	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Ash, Kristen	Havtech {DC}	(301) 206-9225	#61-017
Ashby, Don	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Ashe, Jamie	HTS Engineering Ltd. {Sudbury}	(705) 855-1589	#61-369
Asmus, Ron	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Atkins, Allan	Daikin TMI LLC (Kansas City)	(314) 753-4317	#61-510
Atkins, Allan	Daikin TMI LLC (St. Louis)	(314) 753-4317	#61-488
Austin, Mike	O'Connor Company (Rapid City)	(605) 348-2033	#61-472

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Austin, Trey	HTS Texas {Houston}	(832) 328-1010	#61-016
Autrey, David	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Avila, Aaron	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Awadalla, Simon	Daikin Applied Georgia	(770) 514-5880	#61-052
Ayala, Emiliano	Perry Mechanical Systems (Corpus Christi)	(956) 342-6135	#61-022
Babic, Dan	Gardiner {Cleveland}	(440) 248-3400	#61-579
Backemeyer, Jeff	Mechanical Sales, Inc. {Omaha}	(402) 339-0306, x2217	#61-466
Baerthel, Jodi	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Baierski, Joseph	HTS Texas {Dallas}	(866) 544-1487	#61-487
Bailey, Mark	Havtech {DC}	(301) 206-9225	#61-017
Bains, Bobby	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Balaski, Candace	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Balcazar, Pablo	I.T.C. Technologies {Montreal}	(514) 437-9999	
Balent, Dave	Long Building Technologies {Denver}	(303) 975-2115	#61-055
Balent, Jeff	Long Building Technologies {Denver}	(303) 357-2318	#61-055
Ball, Michael	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Ball, Mike	Gardiner {Cleveland}	(440) 248-3400	#61-579
Ball, Zach	HTS New England (Boston)	(978) 977-9911	
Ballard, Mark	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Ballesteros, Curtis	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Barakat, Abdullah	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Baranowski, Walter	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Barat, Jeffrey	D&B Building Solutions LLC	(973) 771-3202	#61-121
Barat, Rachel	D&B Building Solutions LLC	(973) 429-2828	#61-121
Barbarossa, Joe	Indiana Thermal Solutions - South Bend {South Bend, IN}	(260) 497-1338	#61-389
Barbarossa, Joe	Indiana Thermal Solutions {Ft. Wayne}	(260) 497-1338	#61-367
Barcus, Aaron	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Barg, Fred	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Barkauskas, Brad	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Barnhart, Raymond	Gardiner {Akron}	(330) 896-9358	#61-580
Barnhart, Todd	Gardiner {Cleveland}	(440) 248-3400	#61-579
Baroldy-Clifton, Linda	Long Building Technologies {Denver}	(303) 975-2172	#61-055
Barraza, Luis	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Barry, Philip	HTS Engineering Ltd. {Sudbury}	(705) 855-1589	#61-369
Barsotti, Kasey	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Bartek, Aaron	HTS Texas {Dallas}	(866) 544-1487	#61-487
Bartholomew, Steve	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011, x. 713	#61-452
Barton, Rich	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Bartoshewski, Braden	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Baskin, Debra	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Bassily, Andrew	D&B Building Solutions LLC	(973) 429-2828	#61-121
Bassler, Justin	Havtech {Balt.}	(410) 724-3703	#61-293

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Bates, Michele	Swan Associates, Inc. (Hartford)	(860) 666-6923, x3009	#61-469
Bauer, Henry	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Bauer, John	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Baumzweig, Victor	Daikin Applied South Florida	(954) 789-6388	#61-090
Beadles, Jodie	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Beadles, Jodie	Thermal Equipment (Paducah)	(270) 898-6976	#61-311
Beal, Andy	Havtech {DC}	(301) 206-9225	#61-017
Beardsley, Benjamin	Havtech {Balt.}	(410) 724-3703	#61-293
Beaudoin, Carrie	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
Beblo, Michael	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Becker, Adam	Havtech {Balt.}	(410) 724-3703	#61-293
Becker, Adam	Havtech {DC}	(301) 206-9225	#61-017
Becker, Mark	Daikin TMI LLC (Kansas City)	(636) 777-7747	#61-510
Becker, Mark	Daikin TMI LLC (St. Louis)	(636) 777-7747	#61-488
Bedard, Anthony	HTS New England (Boston)	(978) 977-9911	
Bedell, Ted	Gardiner {Cleveland}	(440) 248-3400	#61-579
Beebe, Dennis	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Beech, Scott	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Beecroft, Matt	ElitAire, Inc. {Columbus}	(614) 360-1331	#61-392
Beepath, Ariana	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Beets, Tanner	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Belev, Stefan	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Bell, Guy	Havtech {Balt.}	(410) 724-3703	#61-293
Bell, Shakaile	Daikin Applied Georgia	(770) 514-5880	#61-052
Bell, Suzy	Carroll Air Systems, Inc. {Ft. Myers}	(239) 939-5553	#61-317
Bender, Jim	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Benedetto, Mark	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Bennett, Brandon	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Bennett, Chris	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Bennett, Duke	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Bennion, Adam	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Benoit, Manon	I.T.C. Technologies {Montreal}	(514) 437-9999	
Benson, Erin	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Bentley, Darren	HTS Texas {Houston}	(832) 328-1010	#61-016
Berend, Alex	HTS Texas {Dallas}	(866) 544-1487	#61-487
Berg, Jeff	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Berggren, Kristofer	Norman Wright Mech. Equip. Corp. {Reno}	(775) 826-8622	#61-338
Bergmann, Daniel	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Bergmann, Doug	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Bergsma, Kaitlyn	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Berkoski, Don	Thermosystems, Inc. (Chicago)	(847) 991-2882	#61-014
Berlin, Amanda	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Bernier, Ben	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Bernier, Olivier	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Best, Chad	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Betten, Mary	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Betti, Samantha	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Bewick, Carlee	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Beyer, Bob	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Biggs, Barry	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777, x. 721	#61-107
Bihl, Pam	Varitec Solutions (Lubbock)	(806) 745-6691	
Bilbrey, Chip	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Billings, Chris	HTS New England (Boston)	(978) 977-9911	
Biloff, Zach	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Bingham, Ben	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Bingham, Tyler	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Binsack, Susan	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Bishop, Jeremiah	Daikin Applied Birmingham	(205) 873-3680	#61-506
Bixler, Curtis	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Black, Neil	Global Mechanical Sys. Ltd (Moncton)	(506) 857-4887	#61-019
Blackwell, Darek	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Blair, Greg	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Blair, Greg	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Blair, Greg	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Blair, Greg	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Blair, Jason	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Blair, Monica	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Blakley, Mike	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Bland, Rob	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Blau, Steven	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Bledsoe, Mike	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700, x. 210	#61-448
Bliss, Jonathan	Long Building Technologies {Denver}	(303) 742-3342	#61-055
Blom, Andrew	Daikin Applied New York	(347) 491-2536	#61-509
Blood, Connor	Thermaltech {Pittsburgh}	(412) 468-0133	
Bobo, Matt	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Bodvar, Paul	HTS New England (Boston)	(978) 977-9911	
Boehne, Gene	D&B Building Solutions LLC	(973) 771-3205	#61-121
Boeschen, Brooks	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Boggs, Jacob	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492
Bogris, Speros	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Bogue, Jodi	Havtech {Balt.}	(410) 724-3703	#61-293
Bogue, Jodi	Havtech {DC}	(301) 206-9225	#61-017
Bohm, Daniel	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Bois, Dave	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Bolan, Brett	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Boland, Ray	Hoffman & Hoffman, Inc. {Columbia}	(803) 451-8360	#61-449
Boles, Jim	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Bolger, Christian	Long Building Technologies {Denver}	(303) 975-2100	#61-055

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Boller, Abigail	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492
Bond, Brad	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Bond, Kyle	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Booker, Cyrus	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Borojeni, Sina	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Botic, William	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Boucher, Roland	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Bourgeois, Brian	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Bourgeois, Elizabeth	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Bowden, Tonja	D&B Building Solutions LLC	(973) 429-2828	#61-121
Bowers, Bill	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Bowlds, Adam	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Bowles, Suzy	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Bowlin, Joshua	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Bowman, John	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Boyce, Jim	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x. 204	#61-440
Boylan, Zane	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Boyle, Bill	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Boyle, Mike	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Braam, Payton	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Bradford, Jim	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Bradley, Gavin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Bradley, Jerrod	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Brandt, Dan	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Branham, Richard	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Brannum, Kelly	HTS Texas {Dallas}	(866) 544-1487	#61-487
Bransch, Harris	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Brant, Francine	Havtech {DC}	(301) 206-9225	#61-017
Brazell, Mark	HTS New England (Boston)	(978) 977-9911	
Breckenridge, Derek	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Breckenridge, James	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Brennan, Dan	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Bresch, Troy	Daikin Applied Georgia	(770) 514-5880	#61-052
Brewer, Matt	Daikin TMI LLC (Kansas City)	(314) 974-4707	#61-510
Brewer, Steven	Daikin TMI LLC (Kansas City)	(636) 346-6596	#61-510
Brewton, Ashley	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Bridgewater, Greg	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Briggs, Benjamin	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Briggs, Brian	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Briggs, Bruce	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Briggs, Patrick	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Brink, Tami	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Britz, Leslie	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Broberg, Weston	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Brobjorg, Daniel	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Brode, Jeff	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

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UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Brodeur, Olivier	I.T.C. Technologies {Montreal}	(514) 437-9999	
Bronson, Patrick	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Brooks, Christopher	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Brooks, Craig	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Brooks, Dan	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Brooks, Shelby	Long Building Technologies {Casper}	(307) 265-5997	#61-391
Brooks, Wayne	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Brosnan, Dan	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Brown, Allen	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Brown, Charles	Havtech {Balt.}	(410) 724-3703	#61-293
Brown, Charles	Thermaltech {Pittsburgh}	(412) 468-0133	
Brown, Dylan	HTS Engineering Ltd. {Sudbury}	(705) 855-1589	#61-369
Brown, Jacob	HTS New England (Boston)	(978) 977-9911	
Brown, Jane	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Brown, Josh	Daikin TMI LLC (St. Louis)	(636) 448-2536	#61-488
Brown, Mike	Long Building Technologies {Casper}	(307) 265-5997	#61-391
Brown, Patrick	Perry Mechanical Systems (Corpus Christi)	(832) 472-2107	#61-022
Brown, Ryan	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Brown, Spencer	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Browning, Sam	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Brubaker, Todd	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Bruce, Holly	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Bruch, Jacob	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Bruhns, Dylan	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Bruhns, Erik	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Bruhns, Ethan	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Brulotte, Barbara	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Brun, Debbie	Gardiner {Cleveland}	(440) 248-3400	#61-579
Brunick, Jerod	Perry Mechanical Systems (Corpus Christi)	(479) 418-9362	#61-022
Bryant, Nick	Long Building Technologies {Ft. Collins}	(303) 975-2153	#61-390
Buchs, Kathy	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Buechler, Blake	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Bukowski, Peter	MCS Buffalo, LLC	(315) 484-9048	
Bukowski, Peter	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430
Bundgard, Miranda	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Burger, Eric	D&B Building Solutions LLC	(973) 771-3229	#61-121
Burger, Matt	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Burgfechtel, David	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Burke, Bob	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Burke, Pat	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Burmeier, William	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Burns, Clinton	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Burns, Jessica	Havtech {Balt.}	(410) 724-3703	#61-293
Burton, Chris	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Burton, Nikolai	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Burton, Robert	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Bush, Sam	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Busse, Jessie	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Bussey, Greg	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Bussey, John	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Busteed, Margaret	HTS New England (Boston)	(978) 977-9911	
Buswell, Daniel	HTS Texas {Houston}	(832) 328-1010	#61-016
Butcher, David	HTS New England (Boston)	(978) 977-9911	
Byar, Cody	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Bylsma, Matt	Long Building Technologies {Denver}	(303) 742-3340	#61-055
Cabatuan, Vergil	Daikin Applied New York	(201) 395-3750	#61-509
Cadwallader, Amy	Gardiner {Cleveland}	(440) 248-3400	#61-579
Caguin, Michael	Daikin TMI LLC (Kansas City)	(314) 660-9358	#61-510
Caguin, Michael	Daikin TMI LLC (St. Louis)	(314) 660-9358	#61-488
Cai, Johnathon	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Caissy, Benoit	I.T.C. Technologies {Montreal}	(514) 437-9999	
Calad, Marites	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Calaguas, Kyle	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Calara, Eugene	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Calder, Bob	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Caldwell, Scott	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Callahan, Brian	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Callahan, Joseph	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Calpo, Kimberly	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Camarata, Tim	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Camillo, Adam	HTS New England (Boston)	(978) 977-9911	
Camp, Stafford	Havtech {Balt.}	(410) 724-3703	#61-293
Campbell, Dan	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Campbell, Eric	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Campos, Nina	Thermosystems, Inc. (Chicago)	(630) 433-4203	#61-014
Cancienne, Brian	HTS Texas {Houston}	(832) 328-1010	#61-016
Canto, Larry	HTS New England (Boston)	(978) 977-9911	
Capcino, Victor	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Caprini, Adam	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Carello, Ryan	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Carlson, Chris	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Carlson, Chris	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Carmellini, Jim	Daikin Applied New York	(860) 480-6138	#61-509
Carmichael, Joseph	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Caron, Michael	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Carr, Kevin	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Carr, Ryan	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Carroll, David	Carroll Air Systems, Inc. {Orlando}	(407) 701-3459	#61-417
Carroll, Max	Daikin TMI LLC (Kansas City)	(913) 638-5577	#61-510

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Carroll, Mike	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Carroll, Philip	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Carroll, Sean	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Carruba, Mike	HTS Texas {Houston}	(832) 328-1010	#61-016
CARTA, Becky	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Carter, Andy	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Carter, Jeff	Mechanical Concepts, LLC {Shreveport}	(318) 525-3784	#61-386
Carter, Patrick	Daikin Applied Georgia	(770) 514-5880	#61-052
Carter, Steve	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Carter, Tim	Havtech {Balt.}	(410) 724-3703	#61-293
Carter, Tim	Havtech {DC}	(301) 206-9225	#61-017
Cartmell, Mark	Carroll Air Systems, Inc. {Tampa}	(407) 831-4880	#61-125
Cartwright, Sydney	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Case, Robert	Gardiner {Cleveland}	(440) 248-3400	#61-579
Casini, Joe	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492
Cason, Dan	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Cassol, Dawn	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Castaneda, Jescey	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Casteel, Susan	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Castigliano, Rhina	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Castleberry, Rick	Thermal Equipment (Paducah)	(270) 898-6976	#61-311
Castleberry, Todd	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Castoro, Jim	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Castro, Nicole	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Cates, Dawn	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Cato, Bill	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Cave, Aaron	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Cavert, Brian	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Cavert, Craig	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Cavert, Heidi	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Cayton, Garrett	Daikin Applied Georgia	(770) 514-5880	#61-052
Cayton, Tasha	Daikin Applied Georgia	(770) 514-5880	#61-052
Cedrone, Michael	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Chaddah, Rajiv	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Challinor, Mark	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Chan, Billy	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Chan, Emil	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Chandler, John	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Chandler, Russ	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
CHANG, Angie	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Channen, James	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Chapman, Evan	HTS Texas {Austin}	(512) 381-0091	#61-047

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Chapman, Kylie	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Chapman, Robert	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Charbonneau, Stephane	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Charlier, Dale	Thermosystems, Inc. (Chicago)	(630) 693-9030	#61-014
Charne, Jason	Havtech {DC}	(301) 206-9225	#61-017
Chen, Laura	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Chen, Lorna	Havtech {DC}	(301) 206-9225	#61-017
Chew, Phil	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Chorel, Malcolm	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Chornyak, Chris	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Christ, Eddie	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Christie, Dennis	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Christopher, Crystal	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Chu, Henry	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Chumney, Gayle	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Ciampa, David	HTS New England (Boston)	(978) 977-9911	
Ciampa, Robert	HTS New England (Boston)	(978) 977-9911	
Ciaravino, Nicole	D&B Building Solutions LLC	(973) 429-2828	#61-121
Ciechon, Ed	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x. 202	#61-440
Cimino, Chris	Hoffman & Hoffman, Inc. {Wilmington}	(910) 791-4775	#61-253
Cladakis, Michael	Hoffman & Hoffman, Inc. {Charleston}	(843) 884-3201	#61-451
Claessens, Ryan	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Clairmont, Mason	Havtech {Balt.}	(410) 724-3703	#61-293
Clairmont, Mason	Havtech {DC}	(301) 206-9225	#61-017
Clark, Michele	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Clark, Mike	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Clark, Morgan	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Clauser, Perry	Havtech {DC}	(301) 206-9225	#61-017
Clawges, Shane	Daikin Applied Georgia	(770) 514-5880	#61-052
Clegg, Kevin	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Clegg, Rick	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Clemons, Mary	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Clermont, Alex	HTS New England (Boston)	(978) 977-9911	
Clevenger, Joseph	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Clevett, Shana	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Click, Mark	Mechanical Concepts, LLC {Shreveport}	(318) 584-1476	#61-386
Clifford, Jeremy	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Cloutier, Philippe	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Coady, Brian	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Coan, Maria	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Coba, Doug	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Cochrane, Joelle	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Coello, Luis	Daikin Applied South Florida	(954) 862-8500	#61-090

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Coffey, Christopher	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Coffman, Cheryl	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Cohn, Aaron	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Cohn, Brian	Daikin Applied New York	(201) 232-6194	#61-509
Colassard, Cory	Havtech {DC}	(301) 206-9225	#61-017
Cole, Tim	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Collins, Cooper	Hoffman & Hoffman, Inc. {Charleston}	(843) 884-3201	#61-451
Collins, Randy	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Conaway, Keith	Daikin TMI LLC (Kansas City)	(636) 346-5461	#61-510
Conaway, Keith	Daikin TMI LLC (St. Louis)	(636) 346-5461	#61-488
Condello, Shelby	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Condrey, Clay	HTS Texas {Houston}	(832) 328-1010	#61-016
Conger, Jon-Michael	Daikin Applied Georgia	(770) 514-5880	#61-052
Conibear, Ben	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Conklin, Rick	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Connor, Charlotte	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x114	#61-829
Connor, Terry	HTS Texas {Houston}	(832) 328-1010	#61-016
Conrad, Tim	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Cook, Bruce	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Cook, James	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Cook, Rod	Thermal-Netics, Inc. (Detroit)	(248) 276-3341	#61-126
Cook, Rod	Thermal-Netics, Inc. (Flint)	(248) 276-3341	#61-126
Cook, Tom	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Cooper, Carson	Daikin Applied Birmingham	(205) 532-7719	#61-506
Cooper, Katherine	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Coote, Graham	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Corbett, Matt	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Corby, Jeff	HTS Texas {Dallas}	(866) 544-1487	#61-487
Cormier, Christine	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Cormier, Christine	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Cornwell, Geoff	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Corral, Gustavo	Daikin Applied South Florida	(954) 862-8500	#61-090
Corridore, Jason	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Cosgrove, Paul	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Costanza, Melanie	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Cotteta, AJ	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Cotteta, Joe	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Cottreau, Mike	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Coulombe, Louis	I.T.C. Technologies {Montreal}	(514) 437-9999	
Countryman, Tyler	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Courtney, Brian	Brooks Building Solutions Inc. {Jacksonville}	(850) 251-0089	#61-413
Cousler, Erin	Havtech {Balt.}	(410) 724-3703	#61-293
Cousler, Erin	Havtech {DC}	(301) 206-9225	#61-017
Cousler, Erin	Thermaltech {Pittsburgh}	(412) 468-0133	
Cowan, David	Global Mechanical Sys. Ltd (Moncton)	(506) 857-4887	#61-019

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Cowan, Travis	Long Building Technologies {Denver}	(303) 975-2116	#61-055
Cowell, Terri	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Cowley, David	Gardiner {Toledo}	(419) 794-3400	#61-582
Cowley, Scott	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Cox, Adam	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Cox, Jeffrey	Havtech {Balt.}	(301) 206-9225	#61-293
Cox, Jeffrey	Havtech {DC}	(301) 206-9225	#61-017
Cox, Lorri	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Craig, Tyler	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Crawford, Robert	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Cregg, Matt	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Crist, Lori	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Cronis, Steve	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Crosby, Charlie	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Crow, Devin	HTS Texas {Houston}	(832) 328-1010	#61-016
Crow, Erin	HTS Texas {Austin}	(512) 381-0091	#61-047
Crowder, Chase	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Crowder, Mike	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Cuesta, Jason	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Cukrovani, Steve	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Cummings, Carter	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Cummings, Jordan	Mechanical Sales {Davenport}	(563) 324-0137	
Cunningham, Alyssa	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Cunningham, David	Havtech {Balt.}	(410) 724-3703	#61-293
Cunningham, David	Havtech {DC}	(301) 206-9225	#61-017
Cunningham, Rosalia	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Curneen, Megan	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Curnyn, Rachel	Mechanical Sales {Davenport}	(563) 324-0137	
Curtis, Tony	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Cusick, Terry	Varitec Solutions (Phoenix)	(602) 943-1511, x. 4114	#61-200
Czerepica, Jon	HTS New England (Boston)	(978) 977-9911	
Dahl, Nick	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Dalemar, Bengt	TriState HVAC Equipment, LLP (York)	(717) 755-0553	#61-348
Dalrymple, Brian	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Damas, Brandon	HTS Texas {Dallas}	(866) 544-1487	#61-487
D'Angelo, Jane	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Daniello, Dan	D&B Building Solutions LLC	(973) 771-3203	#61-121
Daniels, Dave	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Daniels, Valarie	Long Building Technologies {Denver}	(303) 975-2101	#61-055
Danielson, Eric	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
DAquila, Virginia	Havtech {Balt.}	(410) 724-3703	#61-293
DAquila, Virginia	Havtech {DC}	(301) 206-9225	#61-017
D'Ascanio, Kathy	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Dashwood, Will	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Daugherty, Brett	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Dauth, Angie	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Davenport-Smith, Sean	Long Building Technologies {Denver}	(303) 357-2310	#61-055
Davids, Matt	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Davies, Eric	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Davio, Glenn	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Davis, Brad	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Davis, Cameron	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Davis, Dustin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Davis, Lynne	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Davis, Michael	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Davis, Stanley	Havtech {DC}	(301) 206-9225	#61-017
Davis, Steve	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Dawkins, Willie	HTS New England (Boston)	(978) 977-9911	
Day, Eddy	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Dean, Christie	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Dean, Rob	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
DeAngelis, Carmen	Thermal-Netics, Inc. (Detroit)	(248) 276-3313	#61-126
Deanon, Tony	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
DeBernardi, Leslie	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
DeBlis, Lorraine	D&B Building Solutions LLC	(973) 771-3234	#61-121
Decrescenzo, Tony	ElitAire, Inc. {Columbus}	(614) 360-1338	#61-392
DeGirolamo, Anthony	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
DeHaan, Dave	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
DeHart, Jimmy	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
DeJoseph, Al	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Delbrueck, Calvin	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
DeLonga, Nick	Havtech {Balt.}	(410) 724-3703	#61-293
DeLonga, Nick	Havtech {DC}	(301) 206-9225	#61-017
DeVillar, Nick	HTS Texas {Houston}	(832) 328-1010	#61-016
Demarco, Mary Lou	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
DeMartino, Frank	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Dempsey, Jason	Norman S. Wright-Climatec Mechl Equip {San Diego}	(585) 391-7013	
Dengate, Mark	Daikin Applied Birmingham	(205) 989-4370, x204	#61-506
Dennis, Chris	Daikin TMI LLC (St. Louis)	(816) 332-3646	#61-488
Dennis, Jamey	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Dennis, Steve	Daikin TMI LLC (Kansas City)	(314) 660-9018	#61-510
Dennis, Steve	Daikin TMI LLC (St. Louis)	(314) 660-9018	#61-488
Dettmer, Danielle	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Devee, Kurt	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Devoll, Robert	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
DeVore, Roger	Thermosystems, Inc. (Chicago)	(309) 698-0905	#61-014
DeVos, William	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Dewalt, Brendan	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
DeWitt, Rick	ElitAire, Inc. {Cincinnati}	(513) 475-3801	#61-394

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Di Clemente, Anthony	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Diaz, David	Daikin Applied South Florida	(954) 862-8500	#61-090
Diaz, Edgardo	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
DiBlasi, Oliver	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
DiCarlo, Joe	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Dick, Adam	Midwest Engineering Ltd. (Wimpg)	(204) 989-3636	#61-224
Dickinson, Bryon	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Dickinson, James	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Dietrich, Brian	Hoffman & Hoffman, Inc. {Asheville}	(828) 296-0111	#61-447
Dietrich, Samuel	Gardiner {Cleveland}	(440) 248-3400	#61-579
Diez, Simon	Daikin Applied South Florida	(954) 862-8500	#61-090
Dilullo, Pino	Havtech {Balt.}	(410) 724-3703	#61-293
Dilullo, Pino	Havtech {DC}	(301) 206-9225	#61-017
DiMauro, Jeanette	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Dinneen, Eric	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Dion, Martin	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Dismuke, Blake	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Dixon, Sandra	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Dizon, Connie	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Djuretic, Branko	Daikin Applied New York	(201) 395-3750	#61-509
Dlugoszewski, Scott	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Do, Kim	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Dobberstein, Steve	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Doble, Andy	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x604	#61-440
Dobranski, Dave	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430
Dodd, Robert	Varitec Solutions (Phoenix)	(602) 943-1511, x. 1129	#61-200
Dolan, John	Thermosystems, Inc. (Chicago)	(630) 433-4200	#61-014
Dolin, Daniel	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Dollar, Jeff	ElitAire, Inc. {Cincinnati}	(513) 475-3814	#61-394
Dominick, Ian	Havtech {Balt.}	(410) 724-3703	#61-293
Dominick, Ian	Havtech {DC}	(301) 206-9225	#61-017
Donaldson, Christie	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Donaldson, Doug	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Donovan, Mike	HTS Texas {Houston}	(832) 328-1010	#61-016
Doohen, Paul	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Dorman, Tim	Havtech {DC}	(301) 206-9225	#61-017
Dorn, Sharon	Gardiner {Cleveland}	(440) 248-3400	#61-579
Doughty, Dave	Havtech {Balt.}	(410) 724-3703	#61-293
Douglas, Cameron	Norman Wright Mech. Equip. Corp. {Santa Rosa}	(707) 568-3903	#61-335
Douglas, Scott	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Downey, Greg	Long Building Technologies {Denver}	(303) 975-2100	#61-055

### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Doyle, Alex	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Doyle, Connor	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Doyle, Connor	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Doyle, George	Daikin Applied Georgia	(770) 514-5880	#61-052
Dreis, Matt	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Driessen, Ryan	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Driscoll, Mark	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Droog, Ian	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Dubois, Daniel	HTS Texas {Houston}	(832) 328-1010	#61-016
Ducharme, Simon	I.T.C. Technologies {Montreal}	(514) 437-9999	
Duckworth, John	Daikin TMI LLC (Kansas City)	(913) 626-7374	#61-510
Duckworth, Paul	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Duffield, Don	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Dufour, Stephane	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Dugal, Jacques	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Duinkerken, Travis	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Dunbar, Chris	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Duncan, Dan	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Duncan, Matt	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Dunikowski, Tina	Gardiner {Cleveland}	(440) 248-3400	#61-579
Dunlap, Brian	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Duplantis, Blaine	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Dupra, Steve	MCS Buffalo, LLC	(315) 484-9048	
Dupra, Steve	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430
DuPree, Dave	Mechanical Components Limited {Newfoundland}	(709) 747-9750	#61-566
Duran, Brad	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Duran, Trevor	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Durante, Michael	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Dust, Frederick	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Dyal, Melissa	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Dye, Ben	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Dye, Ben	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Dye, Edward Merle	Heaven Engineering Inc. {Wichita}	(316) 262-1244	#61-169
Dymott, James	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Dynes, Allan	Gardiner {Cleveland}	(440) 248-3400	#61-579
Earhart, Tyson	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Earnest, Frederick	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Easton, Brooks	Daikin TMI LLC (Kansas City)	(816) 806-5484	#61-510
Eastwood, Sue	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x 2220	#61-140
Ebersole, Peter	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Ebner, Mark	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Ebora, Tonie	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Eby, Carson	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Eby, Carson	Thermal-Netics, Inc. (Flint)	(248) 276-3300	#61-126
Eckenrode, Chris	Havtech {Balt.}	(410) 724-3703	#61-293
Eckenrode, Chris	Havtech {DC}	(301) 206-9225	#61-017
Eckert, Mike	Daikin Applied Georgia	(770) 514-5880	#61-052
Edelmann, Karen	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Edie, Robert	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Edinger, Alexandra	Daikin Applied Georgia	(770) 514-5880	#61-052
Edwards, Bryson	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Edwards, Jerry	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Edwards, Shannon	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Egan, Hugh	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Eichelberger, Kirk	Gardiner {Cleveland}	(440) 248-3400	#61-579
Einwaechter, Eric	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Eisenschenk, Ben	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Eitel, Jason	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Ejjaki, Malak	D&B Building Solutions LLC	(973) 429-2828	#61-121
Elder, Paul	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Elko, Terry	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Elliott, Corey	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Ellison, Cindy	Hoffman & Hoffman, Inc. {Chattanooga}	(423) 693-2890	#61-031
Emerson, Katie	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Emmal, Samantha	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Emmings, Jacob	Daikin Applied Georgia	(770) 514-5880	#61-052
Empey, Spencer	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Employee, Parts	House Parts Direct {Minneapolis}	(763) 553-5330	
Endrina, Jarren	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
English, Andy	Gardiner {Cleveland}	(440) 248-3400	#61-579
Enterline, Ross	HTS Texas {Houston}	(832) 328-1010	#61-016
Epperson, Dan	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Erb, Blake	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Erbele, Jacob	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Ermers, Noah	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Erpenbeck, Tom	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Erskine, Kelly	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Ertel, James	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Escott, Jeff	Daikin TMI LLC (St. Louis)	(314) 458-6069	#61-488
Esparza, Alex	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Estrada, Desiree	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Ethridge, Waylon	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Eubanks, Troy	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Euerle, Peter	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Evans, Jennifer	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Everett, Adrian	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Everett, Zachary	Daikin Applied New York	(201) 395-3750	#61-509
Everetts, AJ	TriState HVAC Equipment, LLP (Wilkes)	(570) 824-7728	#61-234
Ewing, Chris	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Ewing, Chris	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Ewing, Cliff	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Ezman, Danielle	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Fabian, Almer	Norman Wright Mech. Equip. Corp. {Guam}	(671) 475-3913	#61-420
Fabian, Almer	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Fadrilan, Roberto	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Fahie, Gary	Global Mechanical Sys. Ltd (Moncton)	(506) 857-4887	#61-019
Fahie, Gary	Global Price Mechanical (Nova Scotia)	(902) 443-1114	#61-021
Fahie, Jackie	Global Mechanical Sys. Ltd (Moncton)	(506) 857-4887	#61-019
Fahrenhorst, Jim	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Falese, John	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Fallon, Mike	Daikin TMI LLC (Kansas City)	(314) 504-8502	#61-510
Fallon, Mike	Daikin TMI LLC (St. Louis)	(314) 504-8502	#61-488
Farwell, Janel	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Faubert, Caroline	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Faulcon, Ashley	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Faxon, Tony	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Fay, Pat	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Fazioli, Kirk	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Felix, Jorge	Varitec Solutions (El Paso)	(915) 217-2502	#61-541
Fennessey, Darren	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Fennyery, David	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Fennyery, Don	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Ferguson, Sandy	Norman Wright Mech. Equip. Corp. {Sacramento}	(961) 381-6666	#61-301
Ferguson, William	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Feshari, Josh	Havtech {DC}	(301) 206-9225	#61-017
Feuchtenberger, Jonathan	Perry Mechanical Systems (Corpus Christi)	(361) 935-6741	#61-022
Fiddelke, Ashley	HTS Texas {Dallas}	(866) 544-1487	#61-487
Fielder, Edie	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Fields, Tamika	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Fiesta, Jocelyn	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Fillenwarth, Kyle	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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FC – Fan Coils  
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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Findlay, Nicole	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Finsel, Mitch	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Fiocchi, Will	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Firkins, Alison	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Fischer, Josh	HTS Texas {Dallas}	(866) 544-1487	#61-487
Fischer, Patrick	Norman Wright Mech. Equip. Corp. {Reno}	(775) 826-8622	#61-338
Fitzakerley, Paul	Midwest Engineering Ltd. (Wimpg)	(204) 989-3636	#61-224
Flautz, Ronald	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Fleet, Jay	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Fleischmann, Josh	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Fleming, Mary	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Fleschner, Mark	Brooks Building Solutions Inc. {Tallahassee}	(850) 701-2350	#61-030
Fletcher, Dan	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Fleury, Paul	HTS New England (Boston)	(978) 977-9911	
Flowe, Christine	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Floyd, Alex	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Fluckiger, Jason	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Flukinger, Jeff	HTS Texas {Houston}	(832) 328-1010	#61-016
Follero, Jeff	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Follero, Marcitas	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Fong, Brennan	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Fontaine, Peter	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Fontaine, Sarah	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Forbes, Kenneth	Norman Wright Mech. Equip. Corp. {Reno}	(775) 826-8622	#61-338
Forest, Joanne	Thermosystems, Inc. (Chicago)	(630) 433-4223	#61-014
Forrest, Steve	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Forsea, Alex	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Forsythe, Ray	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Forsythe, Thomas	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Fortier, Julie	I.T.C. Technologies {Montreal}	(514) 437-9999	
Foss, Jeff	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Foss, Peter	HTS New England (Boston)	(978) 977-9911	
Foster, Dana	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Foster, Kelly	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Fowler, Duane	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Fox, Julia	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Francis, Kevin	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Franco, Fabian	Varitec Solutions (Lubbock)	(806) 745-6691	
Frاندock, Chris	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Frank, Ron	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Frankenberger, Adam	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Frankini, Tony	Thermal-Netics, Inc. (Detroit)	(248) 276-3318	#61-126

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Franklin, Doug	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Franklin, Matthew	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Franklin, Michael	Daikin Applied Birmingham	(205) 989-4370	#61-506
Franklin, Patti	TriState HVAC Equipment, LLP (York)	(717) 755-0553	#61-348
Franks, Josh	Mechanical Concepts, LLC {Shreveport}	(318) 453-2794	#61-386
Frantz, Chris	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Fraser, Thor	Havtech {Balt.}	(410) 724-3703	#61-293
Fraser, Thor	Havtech {DC}	(301) 206-9225	#61-017
Freethy, Wayne	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 284	#61-140
Freeto, Amy	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
French, Ernie	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Frick, Darryl	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Frick, Jeff	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Friedberg, Josh	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Friedman, Vanessa	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Friesen, Benjamin	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Friesen, Daryl	Midwest Engineering Ltd. (Wingp)	(204) 989-3633	#61-224
Friesner, Josh	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Frisbee, Randy	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Fritsch, Stacy	Carroll Air Systems, Inc. {Ft. Myers}	(239) 939-5553	#61-317
Fritz, Joe	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Froemke, Lee	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Fruetel, Anne	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Fruetel, Dave	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Fruetel, Jon	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Fruetel, Matt	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Fry, Chad	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Fry, Dan	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Fry, Leslie	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Fryer, Cam	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 296	#61-140
Fryeskul, Jim	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x. 116	#61-829
Fryfogle, Derek	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Fuchs, Derek	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Fuchs, Wade	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Fujikawa, Justin	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Fuller, Jana	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Funderburk, Bennett	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Funke, Shaun	Mechanical Sales, Inc. {Cedar Rapids}	(319) 366-1033	#61-383
Furlong, Bill	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Gaertner, Jason	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Gaither, Lloyd	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Gale, Evelyn	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Gall, Michael	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Gallagher, Mary	D&B Building Solutions LLC	(973) 429-2828	#61-121

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Gallant, Jason	Mechanical Components Limited {Newfoundland}	(709) 747-9750	#61-566
Gallegos, Jose	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Galligher, Stewart	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Gamache, Kayla	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Ganser, Mark	ElitAire, Inc. {Columbus}	(614) 360-1334	#61-392
Gao, Jenny	Havtech {Balt.}	(410) 724-3703	#61-293
Garcia, Rolando	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Gariepy, Nicolas	I.T.C. Technologies {Montreal}	(514) 437-9999	
Garner, Ben	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Garnett, Brandon	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Garrison, Walt	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Gary, Josh	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Gash, Devon	Long Building Technologies {Denver}	(303) 975-2167	#61-055
Gash, Jake	Long Building Technologies {Denver}	(303) 975-2151	#61-055
Gast, Dennis	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Gates, Rick	Thermal-Netics, Inc. (Detroit)	(248) 276-3314	#61-126
Gates, Rick	Thermal-Netics, Inc. (Flint)	(248) 276-3314	#61-126
Gautreau, Jean	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Gearhart, Weston	Havtech {Balt.}	(410) 724-3703	#61-293
Gehan, Pamela	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Geller, Kim	Gardiner {Cleveland}	(440) 248-3400	#61-579
Gensch, Keith	Havtech {DC}	(301) 206-9225	#61-017
Gentry, Cheryl	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
George, Emery	HTS New England (Boston)	(978) 977-9911 ext 304	
George, Thomas	D&B Building Solutions LLC	(973) 429-2828	#61-121
Gerik, Kris	HTS Texas {Houston}	(832) 328-1010	#61-016
German, Briann	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Gerow, Brian	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Gerritse, Linda	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Gervais, Jered	HTS Texas {Dallas}	(866) 544-1487	#61-487
Ghayoor, Asif	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Ghoukassi, Robert	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Giampietro, Tony	Havtech {Balt.}	(410) 724-3703	#61-293
Giampietro, Tony	Havtech {DC}	(301) 206-9225	#61-017
Giannis, Jason	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Gibson, Dylan	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Gibson, Jesse	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Gibson, Ryan	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Gibson, Ryan	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Giglio, Salvatore	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Gil, Carlos	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296

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(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Gil, Felicia	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Gilbert, Bradley	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Gilbert, Nick	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Gildon, Ryan	Mechanical Concepts, LLC {Shreveport}	(318) 453-5697	#61-386
Gillanders, Scott	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Gillette, Russ	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Gilsdorf, Marcia	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Giltner, Heather	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Girouard, Terry	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Glawson, Nicole	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Glidewell, Derald	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Glover, Robert	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x123	#61-829
Godsey, Patrick	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Goethe, Roy	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Goetz, Mike	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Goff, Angela	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Gogue, Kelvin	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Goins, Linda	Hoffman & Hoffman, Inc. {Chattanooga}	(423) 693-2890	#61-031
Golden, Kolby	HTS Texas {Dallas}	(866) 544-1487	#61-487
Golubin, Vladimir	HTS Engineering Ltd. {Toronto}	1 (647) 779-1143	#61-140
Goncalves, Cristiana	D&B Building Solutions LLC	(973) 771-3227	#61-121
Gonzales, Camille	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Gonzales, Linda	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Gonzales, Peggy	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Gonzalez, Omar	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Goodding, Gene	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Gordon, Alley	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Gordon, Derek	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 227	#61-140
Gordon, Kevyn	Daikin TMI LLC (Kansas City)	(816) 694-7899	#61-510
Gorino, Nick	MCS Buffalo, LLC	(315) 484-9048	
Gorino, Nick	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Gorino, Sal	MCS Buffalo, LLC	(315) 484-9048	
Gorino, Sal	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Gosselin, Philippe	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Gotova, Madina	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Gottlieb, Greg	ElitAire, Inc. {Cincinnati}	(513) 475-3800	#61-394
Goulden, Trey	Havtech {Balt.}	(410) 724-3703	#61-293
Goulden, Trey	Havtech {DC}	(301) 206-9225	#61-017
Goytia, Jason	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Goza, Evan	Hoffman & Hoffman, Inc. {Charleston}	(843) 884-3201	#61-451
Grace, Robert	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Graff, Carly	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Gragasin, Judith	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Graham, Adam	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Graham, Amanda	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Gramse, Allen	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Grange, Gary	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Grant, Carlene	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Graves, Wyatt	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Gray, Andrew	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Gray, Zachary	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Greeley, Jeff	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Green, John	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Greene, JaVonne	Daikin Applied New York	(201) 395-3750	#61-509
Greene, Keith	ElitAire, Inc. {Cincinnati}	(513) 475-3811	#61-394
Greener, Carl	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Greener, Kate	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Greener, Tony	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Greenheck, Dave	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Greenwalt, Gwyn	Thermosystems, Inc. (Chicago)	(630) 433-4219	#61-014
Greenwalt, Jeff	Thermosystems, Inc. (Chicago)	(630) 433-4214	#61-014
Greenwood, Nathan	Daikin Applied Georgia	(770) 514-5880	#61-052
Gregg, Matt	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Gregory, Jeremy	HTS Texas {Houston}	(832) 328-1010	#61-016
Gregory, Phil	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Gregson, Stuart	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Grelli, Gino	Norman Wright Mech. Equip. Corp. {Reno}	(775) 826-8622	#61-338
Grendahl, Stu	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Griffith, Frank	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Grimes, Madison	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Grinberg, Larry	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Grochowski, David	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Groen, Brittany	Thermal-Netics, Inc. (Detroit)	(248) 276-3322	#61-126
Groen, Brittany	Thermal-Netics, Inc. (Flint)	(248) 276-3322	#61-126
Grossi, Jason	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Grossman, Tim	Mechanical Sales, Inc. {Des Moines}	(515) 238-7499	#61-384
Grove, Jim	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Gubbels, James	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Guepfer, Nancy	Gardiner {Cleveland}	(440) 248-3400	#61-579
Guerin, Bob	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Guerin, Kraig	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Guieb, Maile	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Guillemette, Francois	I.T.C. Technologies {Montreal}	(514) 437-9999	
Guillemette, Pierre	I.T.C. Technologies {Montreal}	(514) 437-9999	
Guillemette, Pierre	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Guillen, Karen	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Guillen, Karen	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Guillen, Victoria	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Guiulfo, Luis	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Gullette, Chuck	Mechanical Concepts, LLC {Shreveport}	(318) 573-3846	#61-386
Gundt, Janet	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Gunlock, Kelly	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Gunn, Diana	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Gutierrez, Joe	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Gutierrez, Luis	Long Building Technologies {Denver}	(303) 975-2157	#61-055
Gutierrez, Pablo	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Hackett, Jonathan	I.T.C. Technologies {Montreal}	(514) 437-9999	
Hagedorn, Ron	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Hahn, Al	HTS Engineering Ltd. {Oshawa}	(905) 794-2794	#61-455
Hahn, Brett	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Hahne, Dan	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Haight, Jared	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Hailey, Rhett	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Hairrell, Cullen	HTS Texas {Houston}	(832) 328-1010	#61-016
Hakenson, Harry	Gardiner {Cleveland}	(440) 248-3400	#61-579
Haley, Heath	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Hall, Jake	MCS Buffalo, LLC	(315) 484-9048	
Hall, Kelly	Havtech {Balt.}	(410) 724-3703	#61-293
Hall, Kelly	Havtech {DC}	(301) 206-9225	#61-017
Hall, Russ	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Halvorsen, Ryan	ElitAire, Inc. {Cincinnati}	(513) 475-3808	#61-394
Hammond, Vicky	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Hammons, Cindy	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Hampson, Kyle	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Hampton, Michael	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Hancock, Bob	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Handelman, Steve	Daikin Applied New York	(917) 968-9332	#61-509
Hanks, Chris	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Hannah, Jay	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Hansen, Steve	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Hardesty, Guy	Havtech {DC}	(301) 206-9225	#61-017
Hardwick, Lisa	HTS New England (Boston)	(978) 977-9911 ext. 22	
Harenski, Daniel	HTS Texas {Houston}	(832) 328-1010	#61-016
Harlow, Tyler	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Harner, Tom	Mechanical Sales, Inc. {Omaha}	(402) 450-7700	#61-466
Harpenau, Andy	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Harper, Mike	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Harper, Rob	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Harper, Tony	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Harrah, Anna	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Harrington, Bob	HTS New England (Boston)	(978) 977-9911	
Harris, Brett	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Harris, Christine	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x101	#61-829
Harris, Mel	Air-Tech of Pensacola {Pensacola}	(850) 530-2126	#61-382
Harris, Michael	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Harris, Payton	HTS Texas {Dallas}	(866) 544-1487	#61-487
Harris, Rebecca	Gardiner {Cleveland}	(440) 248-3400	#61-579
Harris, Stephen	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Harris, Tim	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Harrison, Bill	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Harrison, Sara	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hart, JPatrick	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048, x226	#61-467
Harte, Bill	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Hartke, Paul	Mechanical Sales, Inc. {Cedar Rapids}	(319) 533-4800	#61-383
Hartley, Becky	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Hartman, Andrew	Havtech {Balt.}	(410) 724-3703	#61-293
Hartman, Andrew	Havtech {DC}	(301) 206-9225	#61-017
Hartman, Scott	Havtech {Balt.}	(410) 724-3703	#61-293
Hartman, Scott	Havtech {DC}	(301) 206-9225	#61-017
Hartmann, Gary	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Hashimoto, Erin	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Haskins, Charles	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Hasney, Shelly	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Hasney, Jr., Kelly	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Hasney, Sr., Kelly	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Hatfield, Tammy	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Hattangady, Arun	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Hauenstein, Kelly	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Haugan, Dave	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Haun, Tom	ElitAire, Inc. {Cincinnati}	(513) 475-3806	#61-394
Hawkes, Shelly	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Hawkins, Michael	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Hawk-Lowenstein, Micah	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Hawley, Connie	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Haws, Bryan	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Hdalevich, Leanid	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
He, Jeremy	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140

### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Heans, Brian	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Hearin, George	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Heberly, Kyle	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Hebert, Adam	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Hebert, Carl	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Hebert, Jeanne	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Hebner, Jason	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Heeney, Michael	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Heffner, Nathan	Gardiner {Toledo}	(419) 794-3400	#61-582
Heisler, Ashley	HTS Texas {Austin}	(512) 381-0091	#61-047
Helliwell, Adam	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Helseth Fischl, Lisa	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Henderson, Arlesha	HTS Texas {Dallas}	(866) 544-1487	#61-487
Henderson, Bobby	Long Building Technologies {Denver}	(303) 975-2146	#61-055
Henderson, Dylan	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Henderson, Jason	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hendricks, Shirley	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Henthorn, Lori	Long Building Technologies {Co. Springs}	(719) 264-4511	#61-056
Hepper, Jayda	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Herden, Carl	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Herman, Darrell	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Herndon, Debbie	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Herrema, Kevin	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Herriot, Jason	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Herron, Daniel	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Hess, Brian	Norman Wright Mech. Equip. Corp. {Reno}	(775) 826-8622	#61-338
Hibbits, Erin	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Hibbits, William	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Hicks, Nathan	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Higgins, Alford	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Higgins, Drew	HTS Texas {Austin}	(512) 381-0091	#61-047
Hight, John	HTS Texas {Houston}	(832) 328-1010	#61-016
Hijaz, Rami	Havtech {DC}	(301) 206-9225	#61-017
Hilderman, Colin	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Hill, Joel	HTS Texas {Houston}	(832) 328-1010	#61-016
Hill, Kaelyn	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hill, William	D&B Building Solutions LLC	(973) 771-3222	#61-121
Hinckley, Scott	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Hinkle, Don	Havtech {DC}	(301) 206-9225	#61-017
Hinman, Paul	Gardiner {Cleveland}	(440) 248-3400	#61-579
Hiscott, Ryan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hite, Louis	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Hively, Tim	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Hix, John	Daikin Applied Birmingham	(205) 989-4370	#61-506
Ho, Michael	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Ho, Sheldon	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hobbs, Josh	Daikin Applied Birmingham	(205) 989-4370	#61-506

### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Hodges, Heather	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Hof, CJ	Daikin TMI LLC (Kansas City)	(816) 805-9790	#61-510
Hof, CJ	Daikin TMI LLC (St. Louis)	(816) 805-9790	#61-488
Hoffman, Adam	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Hoffman, Derek	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Hoffman, Howard	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Hoffman, Linda	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Hoffman, Matt	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Hoffman, Rusty (Louis)	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Hogan, Todd	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Hoggle, Joe	Air-Tech of Pensacola {Pensacola}	(205) 937-4223	#61-382
Hogue, Nate	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Holden, Christian	ElitAire, Inc. {Cincinnati}	(513) 475-3800	#61-394
Holden, Stephanie	Havtech {Balt.}	(410) 724-3703	#61-293
Holden, Stephanie	Havtech {DC}	(301) 206-9225	#61-017
Holiman, Amy	HTS Texas {Houston}	(832) 328-1010	#61-016
Hollenberger, Rod	Havtech {Balt.}	(410) 724-3703	#61-293
Hollon, Elizabeth	Havtech {Balt.}	(410) 724-3703	#61-293
Holm, Dave	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Holman, Mark	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Holmes, Kailley	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Holtz, Nicole	Havtech {Balt.}	(410) 724-3703	#61-293
Homaifard, Mohammad	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Hontz, Tristan	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Hoobler, Jennifer	Gardiner {Cleveland}	(440) 248-3400	#61-579
Hook, Mendy	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Hoover, Paul	Havtech {Balt.}	(410) 724-3703	#61-293
Hoover, Paul	Havtech {DC}	(301) 206-9225	#61-017
Hornak, Dan	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Horsey, Debie	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Horsfall, Ken	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Horvath Jr, Robert	D&B Building Solutions LLC	(973) 429-2828	#61-121
Hough, Trisha	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
House, Peter	Brooks Building Solutions Inc. {Tallahassee}	(850) 701-2350	#61-030
Howard, Chip	Daikin Applied Birmingham	(205) 796-8590	#61-506
Howe, Kate	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Howes, Renae	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Howitt, Julian	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Hubbard, Kord	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Hubbard, Ron	Daikin TMI LLC (St. Louis)	(636) 699-2390	#61-488
Huber, Anne	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Huber, Mike	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Huddleston, Matthew	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2356	#61-336
Hudson, Art	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450

## PRODUCT CODE DEFINITIONS

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(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Hudson, Scott	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777, x. 719	#61-107
Hudspath, Jason	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Huerta, Francisco	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hueseman, Wes	Daikin TMI LLC (Kansas City)	(314) 495-4755	#61-510
Hueseman, Wes	Daikin TMI LLC (St. Louis)	(314) 495-4755	#61-488
Huff, Kellie	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Hughes, Brad	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hughes, Dennis	HTS New England (Boston)	(978) 977-9911 ext. 25	
Hughes, Ryan	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Hummingbird, Greg	Heaven Engineering Co. {Wichita}	(316) 262-1244	#61-169
Humphries, Ty	Mechanical Concepts, LLC {Shreveport}	(318) 540-8881	#61-386
Hundley, Chase	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Hunnicutt, Britt	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Hunt, Patrick	Daikin Applied New York	(201) 395-3750	#61-509
Hunt, Trent	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Huntington, Steve	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Hutchison, Brock	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Huwe, Bryan	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Huzaifa, Malik	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Hyman, Dan	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Hynes, Ted	HTS Texas {Houston}	(832) 328-1010	#61-016
Iannaci, Aaren	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Ibara, Jeffrey	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Im, Bryan	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Imbeau, Jason	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Imhoff, Kelly	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Ingle, Amanda	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Inglis, Jessica	Havtech {DC}	(301) 206-9225	#61-017
Ioannidis, George	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Irvin, Glen	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Irvin, Thomas	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Irwin, Jay	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Ischinger, Lewis	D&B Building Solutions LLC	(973) 429-2828	#61-121
Isfjord, Makenna	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Islam, Toasin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Ives, Christine	TriState HVAC Equipment, LLP (Wilkes)	(570) 824-7728	#61-234
Izbicki, Jason	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Jachimski, Janice	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Jackson, Angela	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Jackson, Brent	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Jackson, Chris	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Jackson, Seth	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Jacob, Dan	Daikin Applied Georgia	(770) 514-5880	#61-052

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Jacobs, Mike	Long Building Technologies {Denver}	(303) 975-2117	#61-055
Jacobs, Pamela	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Jacobs, Shamika	Havtech {DC}	(301) 206-9225	#61-017
Jacobs, Tamara	Havtech {DC}	(301) 206-9225	#61-017
Jagpal, Jay	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Jagusztyn, John	Daikin Applied Georgia	(770) 514-5880	#61-052
Jagusztyn, Tedd	Daikin Applied South Florida	(954) 862-8500	#61-090
James, Andy	HTS Texas {Houston}	(832) 328-1010	#61-016
Janes, Glenn	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Janney, Emily	Havtech {DC}	(301) 206-9225	#61-017
Janse, Andreas	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Jansen, Eric	HTS Texas {Houston}	(832) 328-1010	#61-016
Jarboe, Mickey	Havtech {Balt.}	(410) 724-3703	#61-293
Jarboe, Mickey	Havtech {DC}	(301) 206-9225	#61-017
Jardine, Alec	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Jardine, Joe	Norbryhn Equipment Company (Boise)	(208) 780-0430	#61-577
Jeanson, Jacob	HTS Texas {Houston}	(832) 328-1010	#61-016
Jeffcoat, John	Daikin Applied Birmingham	(205) 989-4370, x207	#61-506
Jefferson, Antonie	Havtech {DC}	(301) 206-9225	#61-017
Jenkins, Jennifer	Havtech {Balt.}	(410) 724-3703	#61-293
Jenkins, Jennifer	Havtech {DC}	(301) 206-9225	#61-017
Jenkins, Jennifer	Thermaltech {Pittsburgh}	(412) 468-0133	
Jenkins, Neff	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Jenks, Daniel	HTS New England (Boston)	(978) 977-9911	
Jernigan, Jacob	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Jesso, Barry	HTS Engineering Ltd. {Sudbury}	(705) 855-1589	#61-369
Jibril, Taha	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Jimenez, Lilian	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Jison, Angela	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Johnsen, Courtney	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Johnson, Cal	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Johnson, Cathy	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Johnson, Chad	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Johnson, Chad	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Johnson, Craig	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Johnson, Damon	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Johnson, Evan	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Johnson, Jason	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Johnson, Jason	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Johnson, Mitch	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x610	#61-440
Johnson, Nate	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Johnson, Robert	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Johnston, Christine	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Johnston, Joe	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366

## PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Johnston, Steve	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x111	#61-829
Jones, Anthony	Havtech {Balt.}	(410) 724-3703	#61-293
Jones, Anthony	Havtech {DC}	(410) 724-3703	#61-017
Jones, Ben	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Jones, Graham	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Jones, Kerry	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Jones, Robert	HTS New England (Boston)	(978) 977-9911	
Jones, Ron	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Jones, Spencer	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Jones, Trevor	HTS New England (Boston)	(978) 977-9911	
Jordan, Cindy	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Jordan, Keith	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Jorgensen, Rick	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Joseph, Eric	Daikin Applied New York	(201) 395-3750	#61-509
Joshaway, Kimberly	Gardiner {Toledo}	(419) 794-3400	#61-582
Juda, Brian	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Juer, Walter	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Juliano, Ann Marie	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Juliette, Lori	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Jumawan, Fayeann	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Jungels, Debbie	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Justus, Matt	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Kaiser, Karin	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Kalicak, Ken	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Kalina, Joseph	Daikin Applied New York	(201) 395-3750	#61-509
Kalish, Melissa	Thermal-Netics, Inc. (Detroit)	(248) 276-3337	#61-126
Kamotesov, Vera	I.T.C. Technologies {Montreal}	(514) 437-9999	
Kann, Christa	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Kappeler, James	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Kapustka, Casey	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Karakourtis, Michael	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Karam, Jimmy	I.T.C. Technologies {Montreal}	(514) 437-9999	
Karam, Jimmy	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Karas, Gina	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Kaschub, Linda	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Kasliwal, Mayank	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Kaufman, Adam	Hoffman & Hoffman, Inc. {Asheville}	(828) 296-0111	#61-447
Kautz, Aiden	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Kay, Gordon	Midwest Engineering Ltd. (Wingp)	(204) 989-3634	#61-224
Kay, Jim	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 237	#61-140
Kazukenus, Joseph	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Kee, Andrew	Carroll Air Systems, Inc. {Ft. Myers}	(239) 939-5553	#61-317
Keefer, Brian	Hoffman & Hoffman, Inc. {Wilmington}	(910) 791-4775	#61-253
Keenan, Brian	HTS New England (Boston)	(978) 977-9911	

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Keiffer, Jason	Havtech {Balt.}	(410) 724-3703	#61-293
Keiffer, Jason	Havtech {DC}	(301) 206-9225	#61-017
Keiser, Mary	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Kekeris, John	Havtech {Balt.}	(410) 724-3703	#61-293
Kekeris, John	Havtech {DC}	(301) 206-9225	#61-017
Kellar, Paul	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Keller, Adam	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Keller, Zach	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Kelley, Annie	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Kelly, Kevin	Carroll Air Systems, Inc. {Orlando}	(407) 375-7835	#61-417
Kelly, Ryan	Thermosystems, Inc. (Chicago)	(630) 433-4215	#61-014
Kemp, James	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Kenna, Krista	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Kennedy, Clinton	HTS Texas {Houston}	(832) 328-1010	#61-016
Kennedy, Leif	Havtech {Balt.}	(410) 724-3703	#61-293
Kennedy, Leif	Havtech {DC}	(301) 206-9225	#61-017
Kennedy, Russell	Havtech {DC}	(301) 206-9225	#61-017
Kennedy, Ty	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Kennett, Sondra	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Kent, Jim	Mechanical Sales, Inc. {Cedar Rapids}	(319) 366-1033	#61-383
Kerfien, Ryan	Hoffman & Hoffman, Inc. {Charlotte}	(980) 722-1611	#61-448
Kerpestein, Mike	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Kerrigan, Kevin	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Kessler, Frank	Ewing/Kessler Mechanical Solutions, Inc. {Jackson}	(601) 982-0044	#61-380
Kessler, Frank	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Kewer, Rich	Havtech {DC}	(301) 206-9225	#61-017
Kezer, Don	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Khalaf, Wael	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Khalil, Hossam	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Khang, Panyia	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Khayatian, Sherwin	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Khuggar, Akshay	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Kight, Kody	Norman Wright Mech. Equip. Corp. {Santa Rosa}	(707) 568-3903	#61-335
Kile, Dennis	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Kilpatrick, Anne	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Kilpatrick, Richie	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Kilpatrick, Shawn	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
King, Chris	HTS Texas {Dallas}	(866) 544-1487	#61-487
King, Gary	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
King, Jason	Perry Mechanical Systems (Corpus Christi)	(956) 386-1288	#61-022
King, Jimmy	Hoffman & Hoffman, Inc. {Charleston}	(843) 884-3201	#61-451
Kinn, Beau	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Kiper, Melinda	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Kirchens, Mike	ElitAire, Inc. {Cincinnati}	(513) 475-3807	#61-394
Kirkland, Teresa	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Kirsch, Matthew	Mechanical Concepts, LLC {Shreveport}	(318) 525-6044	#61-386
Kirst, Ken	Long Building Technologies {Co. Springs}	(719) 592-0364	#61-056
Kitchen, Jason	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Kitchen, Jason	HTS Engineering Ltd. {Sudbury}	(705) 855-1589	#61-369
Kitchen, JD	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Kitchen, Ken	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Kittani, Ziad	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Klaasser, Brad	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Klassen, Katie	HTS Texas {Austin}	(512) 381-0091	#61-047
Kletke, Brian	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
Kline, Mike	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Kling, Doug	Long Building Technologies {Ft. Collins}	(970) 472-6433	#61-390
Kling, Matt	Havtech {DC}	(301) 206-9225	#61-017
Klug, Cody	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Knaup, Chet	Havtech {Balt.}	(410) 724-3703	#61-293
Knecht, Scott	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x606	#61-440
Knight, Keith	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Knisel, Russ	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Knockwood, Eric	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Knoop, Tim	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Kodosky, Billy	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Koerwer, John	Daikin Applied New York	(201) 395-3750	#61-509
Kogan, Rhian	Havtech {Balt.}	(410) 724-3703	#61-293
Koltak, Kim	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Kopocis, Jake	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Korch, Jeff	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Korell, Chrissy	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Korell, Chrissy	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492
Korell, Chrissy	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Korkutovic, Sanela	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Korth, Scott	Hoffman & Hoffman, Inc. {Asheville}	(828) 296-0111	#61-447
Koss, Paul	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Koudele, Keith	Daikin TMI LLC (Kansas City)	(913) 206-3641	#61-510
Kramer, Kamala	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Kramer, Kyle	HTS Texas {Austin}	(512) 381-0091	#61-047
Kraus, Dee	Masters Building Solutions {Madison}	(608) 275-7001, x5071	#61-080
Krause, Patrick	Thermosystems, Inc. (Chicago)	(630) 433-4207	#61-014
Krebsbach, Gary	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Krein, Julie	Havtech {Balt.}	(410) 724-3703	#61-293
Kreitzer, Steve	HTS Texas {Austin}	(512) 381-0091	#61-047
Kremers, Matthew	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Krimmel, Kevin	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Krimmel, Kevin	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Krobel, Mike	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Kroells, Kaleb	Daikin Applied Georgia	(651) 238-9836	#61-052
Kros, Dave	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Krosse, Paul	Gardiner {Cleveland}	(440) 248-3400	#61-579
Krylo, Charlie	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Ku, Addison	Daikin Applied Georgia	(770) 514-5880	#61-052
Kucera, Jack	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Kucera, Mike	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Kucharski, Raymond	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Kueper, Jeff	Daikin TMI LLC (Kansas City)	(636) 777-7195	#61-510
Kueper, Jeff	Daikin TMI LLC (St. Louis)	(636) 777-7195	#61-488
Kuespert, Bailey	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Kukucska, Jonathan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Kulick, Amber	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Kulinski, Ben	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Kulinski, Tim	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Kung, Kent	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Kunkelman, Jeffery	Gardiner {Toledo}	(419) 794-3400	#61-582
Kuntz, Calvin	Thermaltech {Pittsburgh}	(412) 468-0133	
Kusick, James	Thermaltech {Pittsburgh}	(412) 468-0133	
Kuski, Chad	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Kuskos, Adam	HTS Texas {Dallas}	(866) 544-1487	#61-487
Kviring, Dave	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Labbe, Robin	I.T.C. Technologies {Montreal}	(514) 437-9999	
Labbe, Robin	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Labory, Daniela	Daikin Applied South Florida	(561) 344-5287	#61-090
LaCarrubba, Adam	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
LaCharite, Laurie	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Lacombe, James	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
LaFrance, Mark	HTS New England (Boston)	(978) 977-9911	
Laird, Allen	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Lalanne, Courtney	D&B Building Solutions LLC	(973) 429-2828	#61-121
Lam, Eric	HTS Texas {Dallas}	(866) 544-1487	#61-487
Lamas, Pedro	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Lamas, Pete	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lambert, Jonathan	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Lancaster, Jonathan	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Lancefield, Andy	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Lancefield, Rod	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Lang, John	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Lanham, Marlene	Thermal Equipment (Lex)	(859) 255-9665	#61-344

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Lapointe, Philippe	I.T.C. Technologies {Montreal}	(514) 437-9999	
Lara, John	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Lariviere, Etienne	I.T.C. Technologies {Montreal}	(514) 437-9999	
Lathiris, Antigoni	Daikin Applied South Florida	(954) 862-8500	#61-090
Lauer, Charles	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Lauer, Greg	TriState HVAC Equipment, LLP (York)	(717) 755-0553	#61-348
Laumer, Larry	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Lavigne, Andy	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Lavine, Mandie	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Lavoie, Caroline	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Lawley, Adam	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lawson, David	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lawson, Pat	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Lawton, Lori	Gardiner {Akron}	(330) 896-9358	#61-580
Layman, David	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Layton, Dan	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Le, Betty	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Le, Diemmi	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lea, Jeff	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Leaf, Mark	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Leao, Adam	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Leao, Brian	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Leao, Matt	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Leao, Rich	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 730-7045	#61-262
Leao, Steve	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Leary, James	HTS New England (Boston)	(978) 977-9911	
LeClair, Steve	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
LeClaire, Jason	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Lee, Craig	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lee, Gracie	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lee, Jason	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lee, Jennifer	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lee, Joseph	Daikin Applied Birmingham	(205) 234-6760	#61-506
Lee, Sun Gloria	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Lefebvre, Carmen	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Lehman, Brad	Gardiner {Akron}	(330) 896-9358	#61-580

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Leiferman, Jade	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Leighton, Eric	HTS New England (Boston)	(978) 977-9911	
Leonard, Scott	HTS Texas {Houston}	(832) 328-1010	#61-016
Leone, Phillip	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lepage, Maxime	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Lepine, Nathalie	HTS Texas {Dallas}	(866) 544-1487	#61-487
LePla, Dale	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Levine, Zach	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Lew, Tom	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lewis, Adam	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Lewis, David	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Lewis, Jonathan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lewis, Steven	Daikin Applied Birmingham	(205) 989-4370, x202	#61-506
Lewis, Thresa	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Leyte-Jammu, Kevin	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Liang, Matt	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Liedtka, Mark	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Light, Kenneth	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Ligoci, Marilyn	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Likes, Josh	Long Building Technologies {Denver}	(303) 742-3312	#61-055
Liles, Scott	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Lindboe, Travis	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Lisiewski, Matt	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Lisse, Robert	Daikin Applied New York	(201) 395-3750	#61-509
Little, Audrey	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Little, Brian	Mechanical Concepts, LLC {Shreveport}	(318) 453-2469	#61-386
Little, Kevin	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Little, Kevin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Liu, Allen	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Livisky, Abby	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lloyd, Patrick	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Locascio, James	Daikin Applied New York	(201) 395-3750	#61-509
Loflin, Tripp	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Logiudice, Mark	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lombardi, Mark	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Long, Jason	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Long, Jeff	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Long, Norm	Havtech {DC}	(301) 206-9225	#61-017
Long, Vince	Hoffman & Hoffman, Inc. {Wilmington}	(910) 791-4775	#61-253
Lopes, Frances	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lopez, Hugo	Daikin Applied South Florida	(954) 862-8500	#61-090
Lopuch, Jessica	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492

## PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Lord, Greg	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Loscutoff, Chris	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Love, Jamie	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Love, Vikki	Daikin Applied Birmingham	(205) 989-4370, x203	#61-506
Lovejoy, Laretta	Daikin Applied Georgia	(770) 514-5880	#61-052
Lovelette, Michael	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Lovette, Lloyd	Varitec Solutions (Lubbock)	(806) 745-6691	
Lowe, Skip	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Loy, Marcy	Havtech {DC}	(301) 206-9225	#61-017
Loyala, Terry	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Lubratt, Jim	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Lucero, Angelina	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Lucero, Daniel	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Luchs, Rachel	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Luckew, Greg	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Lulli, Frank	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Lumetta, Angela	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Lumingu, Descartes	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Lunsford, Jennifer	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Luntz, Jordan	Thermaltech {Pittsburgh}	(412) 468-0133	
Lusk, Vicki	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Lyles, Kurt	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Lynn, Robert	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Mabie, Richard	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
MacDonald, Charlie	Havtech {DC}	(301) 206-9225	#61-017
Mackie, Alec	HTS Texas {Dallas}	(866) 544-1487	#61-487
Mackie, Ryan	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
MacLean, Lucy	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
MacLellan, Peter	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x130	#61-829
Madenfort, Matt	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Magee, Matt	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Magorien, Marissa	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Mahannah, Mike	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x113	#61-829
Maher, Brian	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Mahn, Dan	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Mahoney, Melissa	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492
Mai, Roger	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Maier, Mark	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Maisano, Anthony	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Majda, David	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Majlaton, Izat	Havtech {Balt.}	(410) 724-3703	#61-293
Majlaton, Izat	Havtech {DC}	(301) 206-9225	#61-017
Major, Donna	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Majors, Maggie	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Makarenko, Varvara	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Makris, Nick	Daikin Applied New York	(201) 395-3750	#61-509
Male, Jimmy	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Maloney, Dale	Daikin Applied Georgia	(770) 514-5880	#61-052
Maloney, Rob	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Mamaux, Jeff	HTS Texas {Houston}	(832) 328-1010	#61-016
Manchen, Chuck	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Mancini, Paul	Thermal-Netics, Inc. (Detroit)	(248) 276-3315	#61-126
Mandich, Josh	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Mangini, Jim	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Manross, Larry	Havtech {Balt.}	(410) 724-3703	#61-293
Manross, Larry	Havtech {DC}	(301) 206-9225	#61-017
Mansur, Mazen	Daikin Applied Georgia	(770) 514-5880	#61-052
Manweiler, Ken	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Manwiller, Brad	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Marchant, Austin	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Markhali, Ali	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Marks, Brian	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Marlowe, Joseph	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Marou, Dena	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430
Marple, Josh	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Marquardt, Robert	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Marrs, Josh	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Marshall, Gary	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Martel, Al	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Martin, Alex	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Martin, Colleen	Long Building Technologies {Denver}	(303) 742-3341	#61-055
Martin, Devon	Daikin Applied New York	(201) 395-3750	#61-509
Martin, Keith	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Martin, Nicholas	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Martinez, Danny	Varitec Solutions (El Paso)	(915) 217-2502	#61-541
Martinez, Lauren	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Martinez, Miguel	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Martins, Linda	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Mashinsky, Igor	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Mason, Jeff	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Mason, Marybeth	Gardiner {Cleveland}	(440) 248-3400	#61-579
Matheson, Mark	Havtech {DC}	(301) 206-9225	#61-017
Mattingly III, Paul	Thermal Equipment (Louis)	(502) 473-0829	#61-387

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Mattingly, Paul	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Mawhinney, Stephen	D&B Building Solutions LLC	(973) 429-2828	#61-121
May, Dan	Havtech {Balt.}	(410) 724-3703	#61-293
May, Dan	Havtech {DC}	(301) 206-9225	#61-017
Mayle, Megan	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Maynard, Michael	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Mayo, Jr., Joseph	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x609	#61-440
Mayo, Jr., Joseph	TriState HVAC Equipment, LLP (Wilkes)	(570) 824-7728, x609	#61-234
Mayse, Jeffery	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
McAllister, Tom	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
McAteer, Morgan	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
McCabe, Mike	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
McCabe, Tammy	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
McCarthy, Thomas	Norman Wright Mech. Equip. Corp. {Reno}	(775) 826-8622	#61-338
McCartney, Amy	Hoffman & Hoffman, Inc. {Wilmington}	(910) 791-4775	#61-253
McCarty, Dan	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
McCarty, Tom	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
McClellan, Mike	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
McClellan, Mike	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
McCleskey, Darrin	Mechanical Concepts, LLC {Shreveport}	(318) 422-3163	#61-386
McClintock, Robert	Gardiner {Cleveland}	(440) 248-3400	#61-579
McConnell, Meghan	HTS Texas {Houston}	(832) 328-1010	#61-016
McCord, Ted	Havtech {DC}	(301) 206-9225	#61-017
McCown, Paul	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
McCoy, John	Gardiner {Cleveland}	(440) 248-3400	#61-579
McCullough, Brian	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
McCullough, Todd	HTS Texas {Houston}	(832) 328-1010	#61-016
McDonald, Andrew	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
McDonald, Kevin	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
McGann, Debra	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
McGaughey, Sean	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
McGee, Larwetta	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
McGinley, William	HTS New England (Boston)	(978) 977-9911	
McGinnis, Scott	HTS Texas {Dallas}	(866) 544-1487	#61-487
McGrath, Joseph	Thermosystems, Inc. (Chicago)	(630) 433-4210	#61-014
McGraw, Tim	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
McGraw, Tyson	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
McGreal, Connor	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
McHugh, Bill	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
McIntyre, John	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
McIsaac, Mark	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
McIvor, Mark	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
McKay, Danny	Hoffman & Hoffman, Inc. {Charleston}	(843) 884-3201	#61-451
McKenna, Darrell	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
McKenzie, Nathan	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
McKewon, Brad	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
McKinney, Jay	Thermal Equipment (Lex)	(859) 255-9665	#61-344
McKinney, Zach	Thermal Equipment (Lex)	(859) 255-9665	#61-344
McKinnies, Micah	Long Building Technologies {Denver}	(303) 975-2100	#61-055
McKnight, Jonathan	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
McKnight, Leigh-Anne	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
McLaughlin, Keith	HTS Texas {Austin}	(512) 381-0091	#61-047
McLaughlin, Thomas	HTS Texas {Austin}	(512) 381-0091	#61-047
McLaughlin, TJ	HTS New England (Boston)	(978) 977-9911	
McLean, Rob	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
McLeod, Kyle	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
McMichael, Michael	Gardiner {Cleveland}	(440) 248-3400	#61-579
McMorrow, Megan	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
McNulty, Trevor	TriState HVAC Equipment, LLP (Wilkes)	(570) 824-7728	#61-234
McPherson, Darren	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
McPherson, Matt	HTS Texas {Houston}	(832) 328-1010	#61-016
McPike, Mike	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
McQueen, Michael	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
McRobie, James	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
McVey, John	Daikin TMI LLC (Kansas City)	(314) 799-3090	#61-510
McWatters, Thomas	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
McWhirter, Nicholas	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Meadows, JD	Long Building Technologies {Ft. Collins}	(970) 472-6433	#61-390
Medina, Ashlei	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Mednick, Adam	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Medvec, Dave	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Meehan, Greg	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Meehan, Patrick	Gardiner {Toledo}	(419) 794-3400	#61-582
Mehrens, Jack	HTS Texas {Houston}	(832) 328-1010	#61-016
Meier, Russell	Mechanical Sales {Davenport}	(563) 324-0137	
Meinholz, Ryan	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Meisinger, Joseph	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Melanson, Brendan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Memon, Alyan	Gardiner {Toledo}	(419) 794-3400	#61-582
Mencias, Valerie	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Menichetti, Cody	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Mercado, Guillermo	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Merolla, Joseph	Gardiner {Cleveland}	(440) 248-3400	#61-579
Merritt, Dana	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Merten, Maria	D&B Building Solutions LLC	(973) 771-3214	#61-121
Mesenbrink, Mitchell	HTS Texas {Austin}	(512) 381-0091	#61-047
Messier, Steeve	I.T.C. Technologies {Montreal}	(514) 437-9999	
Messimer, Ron	TriState HVAC Equipment, LLP (Wilkes)	(570) 824-7728	#61-234
Messmer, Amanda	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Messmer, Vince	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Meza, Karina	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Michelin, David	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Michno, Ashley	Havtech {DC}	(301) 206-9225	#61-017
Mieir, Matt	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Milbourne, Brian	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Millard, Blake	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Miller, Chris	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Miller, Donald	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Miller, Eric	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Miller, Paul	Havtech {DC}	(301) 206-9225	#61-017
Miller, Paul	Thermaltech {Pittsburgh}	(412) 468-0133	
Miller, Rachel	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Miller, Scott	HTS Texas {Houston}	(832) 328-1010	#61-016
Miller, Steve	Indiana Thermal Solutions - South Bend {South Bend, IN}	(317) 502-1204	#61-389
Miller, Steve	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Miller, Tucker	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Mills, Brian	HTS New England (Boston)	(978) 977-9911	
Milz, Kevin	Hoffman & Hoffman, Inc. {Chattanooga}	(423) 693-2890	#61-031
Min, Sung-ha	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Minardi, Kathleen	D&B Building Solutions LLC	(973) 771-3245	#61-121
Minton, Jeff	Daikin Applied Georgia	(404) 330-2431	#61-052
Minton, Pete	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Miramontes, Adrian	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Miranda, Elba	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Mirchandani, Rishi	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Mironyuk, Carolina	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Mirto, Nicholas	Havtech {Balt.}	(410) 724-3703	#61-293
Mirto, Nicholas	Havtech {DC}	(301) 206-9225	#61-017
Miske, Thomas	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Mitchell, Brian	Havtech {Balt.}	(410) 724-3703	#61-293
Mitchell, Brian	Havtech {DC}	(301) 206-9225	#61-017
Mitchell, Colton	HTS Texas {Austin}	(512) 381-0091	#61-047
Mitchell, Teresa	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Model, Tim	Vemco, Inc. (Billings)	(406) 248-8373	#61-490
Moen, Kim	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Molin, Ted	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Monick, Tom	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Monte, Ariana	Varitec Solutions (El Paso)	(915) 217-2502	#61-541
Moon, John	Daikin Applied Georgia	(770) 514-5880	#61-052
Mooney, Kimberley	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Moore, Artie	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Moore, Matthew	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Moore, Tim	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Moore, Todd	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Moore, Wendell	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Morales, Aaron	HTS Texas {San Antonio}	(210) 340-2533	#61-046

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Morales, Hector	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Morales, Luis	Daikin Applied South Florida	(305) 389-4034	#61-090
Moran, Sarah	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Moreau, Sylvain	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Morehouse, Michael	Gardiner {Cleveland}	(440) 248-3400	#61-579
Morenus, Maxwell	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Morris, Aaron	Long Building Technologies {Co. Springs}	(719) 264-4510	#61-056
Morris, Ken	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Morris, Kevin	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Morris, Mark	Mechanical Sales, Inc. {Des Moines}	(402) 339-0306	#61-384
Morris, Mark	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Morris, Mike	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Morris, Russell	Indiana Thermal Solutions - South Bend {South Bend, IN}	(260) 497-1338	#61-389
Morris, Will	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Morrison, Yvonne	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Morrissey, Tina	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Morse, Kim	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Morton, Tommy	Varitec Solutions (Lubbock)	(806) 745-6691	
Moser, Dan	Long Building Technologies {Denver}	(303) 357-2316	#61-055
Moses, Mike	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Mosley, Bob	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Mrozinski, Pam	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Mueller, Derrick	Vemco, Inc. (Gr. Falls)	(406) 727-5335	#61-492
Mueller, James	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Mueller, Ken	Daikin Applied New York	(201) 395-3761	#61-509
Mueller, Marybeth	Daikin TMI LLC (Kansas City)	(636) 532-1110	#61-510
Mueller, Marybeth	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Muhammad, Tufail	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Muir, Jon	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Mulholland, Bob	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Mullen, Marc	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Mullenix, Keaton	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Mulligan, Michele	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Munnick, Daniel	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Munoz, Gus	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Munoz, John	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Munson, Denise	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Murphy, James	Long Building Technologies {Denver}	(303) 975-2120	#61-055
Murphy, Jeff	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Murphy, Joe	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Murphy, Kevin	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Murray, Angela	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Murray, Michael	Thermosystems, Inc. (Chicago)	(630) 433-4206	#61-014

### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
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FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Musich, Brandon	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Mutkoski, Timothy	D&B Building Solutions LLC	(973) 429-2828	#61-121
Muzac, Anthony	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Myers, Robert	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Myers, Stephanie	ElitAire, Inc. {Cincinnati}	(513) 475-3804	#61-394
Mylen, Greg	HTS New England (Boston)	(978) 977-9911	
Nabolle, Jean	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Naizer, Paul	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Nakashima, Kristy	Norman Wright Mech. Equip. Corp {Honolulu}	(808) 678-3911	#61-319
Namdarpour, Vala	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Nardo, Benjamin	Havtech {DC}	(301) 206-9225	#61-017
Nassiri, Nahal	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x148	#61-829
Natera, Brigido	Daikin Applied South Florida	(954) 862-8500	#61-090
Natt, Puneet	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Naughton, Tom	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x139	#61-829
Navarro, Alejandro	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Navazio, Chris	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Neal, Andrew	Havtech {Balt.}	(410) 724-3703	#61-293
Neal, Andrew	Havtech {DC}	(301) 206-9225	#61-017
Nebel, Mike	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Nedbalski, Ryan	Long Building Technologies {Co. Springs}	(719) 264-4512	#61-056
Needles, Matthew	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Neels, Ryan	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Neely, Mark	Havtech {DC}	(301) 206-9225	#61-017
Nefs, Jason	Long Building Technologies {Denver}	(303) 975-2119	#61-055
Nehus, Daniel	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Neinas, Steven	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Nelligan, Mark	Havtech {DC}	(301) 206-9225	#61-017
Nelson, Bryan	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Nelson, Eric	Long Building Technologies {Denver}	(303) 975-2128	#61-055
Nelson, Gareth	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Nelson, Greg	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Nelson, Meghan	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Nelson, Robert	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Nenninger, Wayne	Daikin TMI LLC (Kansas City)	(636) 236-1237	#61-510
Nenninger, Wayne	Daikin TMI LLC (St. Louis)	(636) 236-1237	#61-488
Neri, Carla	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Newell, Fredrick	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Newell, Fredrick	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Newman, Nancy	Gardiner {Akron}	(330) 896-9358	#61-580
Ng, Angie	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Nguyen, Chris	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Nguyen, Reagan	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296

### PRODUCT CODE DEFINITIONS

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CH – Chiller Products  
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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Nguyen, Vincent	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Nichele, Giovanni	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Nichols, Sandra	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Nielsen, Barry	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Nielsen, Jason	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Niemeyer, Zack	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Nies, Michael	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Nilsson, Elinor	Daikin Applied Birmingham	(205) 407-2554	#61-506
Nish, Daniel	Gardiner {Cleveland}	(440) 248-3400	#61-579
Nixon, Dann	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Noblit, Nathan	Mechanical Concepts, LLC {Shreveport}	(318) 525-7037	#61-386
Noel, Shiela	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Nolte, David	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Noonan, Kevin	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Norbryhn, Josh	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Norbryhn, Mike	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Norris, Christie	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Norton, Daniel	Daikin Applied New York	(201) 395-3750	#61-509
Novakovich, Kristen	Havtech {DC}	(301) 206-9225	#61-017
Noyes, Edward	HTS New England (Boston)	(978) 977-9911	
Num, Sokha	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Nuss, Greg	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Nutbrown, Jason	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Nutt, Evan	ElitAire, Inc. {Cincinnati}	(513) 475-3800	#61-394
Nye, Halley	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
O'Banion, Matt	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Oberg, Robert	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Obergfell, Mark	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Oberle, Greg	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
O'Brien, Matthew	Daikin Applied Georgia	(770) 514-5880	#61-052
O'Brien, Richard	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
O'Connell, Joseph	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
O'Connell, Robert	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
O'Connor, Edward	D&B Building Solutions LLC	(973) 771-3216	#61-121
O'Connor, Mike	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
O'Connor, Ryan	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
O'Connor, Sean	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Odelius, Jacob	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
ODonnell, Brody	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
O'Donnell, Heather	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
O'Donnell, Mark	Heaven Engineering Co. {Wichita}	(316) 262-1244	#61-169
Ogbody, Ovo	HTS Texas {Houston}	(832) 328-1010	#61-016
Ogles, Justin	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Ohi, Andrew	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Ojendyk, Mark	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324

### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Okajima, Jason	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
O'Krinsky, John	D&B Building Solutions LLC	(973) 771-3242	#61-121
Oliver, Peter	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Oliver, Ron	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Olivo, Jennifer	D&B Building Solutions LLC	(973) 771-3215	#61-121
Olsen, Linda	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Olsen, Linda	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Olson, Aaron	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Oneil, Stephen	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
O'Neill, Kevin	Daikin TMI LLC (St. Louis)	(314) 655-1460	#61-488
Orgill, Juliet	Daikin Applied New York	(201) 395-3750	#61-509
Orozco, Isaac	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Orr, Gary	Gardiner {Toledo}	(419) 794-3400	#61-582
Ortiz, Martin	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Osawa, Dennis	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Osborne, David	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Osgood, Gail	Thermosystems, Inc. (Chicago)	(630) 433-4222	#61-014
Osgood, Michael	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Overton, Steve	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Overton, Tim	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Owen, David	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Owens, Ken	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Owens, Tyler	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Oyler, Heather	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Padilla, Robert	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Pagan, Rose	Daikin Applied New York	(201) 395-3750	#61-509
Paige, Chris	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Pajewski, Michael	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Pal, Sebastian	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Palacios, Janell	Norman S. Wright-Duckworth {Fresno}	(559) 449-8701	#61-399
Palacios, Raul	Daikin Applied South Florida	(954) 862-8500	#61-090
Palmer, Cory	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Palumbo, Jonathan	D&B Building Solutions LLC	(973) 771-3236	#61-121
Panch, Kandee	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Panizari, Emily	Havtech {DC}	(301) 206-9225	#61-017
Pankey, Aaron	Daikin Applied Georgia	(770) 514-5880	#61-052
Paquette, Marc	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Park, Steven	Havtech {Balt.}	(410) 724-3703	#61-293
Park, Steven	Havtech {DC}	(301) 206-9225	#61-017
Parker, David	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Parker, Fred	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Parks, Chris	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Parmelee, Shirley	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Parson, Rebekkah	Havtech {Balt.}	(410) 724-3703	#61-293

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Parsons, Nicole	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Partch, Gretchen	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Pasquesi, Rich	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Passman, P.E., Charles	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Pasternock, Paul	Thermosystems, Inc. (Chicago)	(630) 433-4202	#61-014
Patel, Jay	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Patel, Mann	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Patel, Rupali	Daikin Applied New York	(201) 395-3750	#61-509
Patel, Shivam	Daikin Applied New York	(201) 395-3750	#61-509
Patnode, Stephen	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Patterson, John	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Patterson, Kelly	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Patterson, Lindsay	HTS Texas {Houston}	(832) 328-1010	#61-016
Patterson, Thomas	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Paul, Derrick	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Paulus, Dave	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Pavlosky, Mike	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Pawelski, Mike	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Peck, Jason	Daikin Applied Georgia	(770) 514-5880	#61-052
Peck, Lauren	Havtech {Balt.}	(410) 724-3703	#61-293
Peck, Lauren	Havtech {DC}	(301) 206-9225	#61-017
Pedecine, Christopher	D&B Building Solutions LLC	(973) 429-2828	#61-121
Pedecine, Matthew	D&B Building Solutions LLC	(973) 429-2828	#61-121
Pederson, Lori	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Peek, Beverly	Daikin Applied Georgia	(770) 514-5880	#61-052
Peebles, Thomas	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Peery, Jonathan	Havtech {Balt.}	(410) 724-3703	#61-293
Peery, Jonathan	Havtech {DC}	(301) 206-9225	#61-017
Pell, Mark	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Pelletier, Francois	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Penix, Robert	Gardiner {Cleveland}	(440) 248-3400	#61-579
Penny, Shaun	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Perales, Jorge	Daikin Applied South Florida	(954) 862-8500	#61-090
Perez, Mike	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Perez, Ortenica	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Periannan, Vijay	Hoffman & Hoffman, Inc. {Raleigh}	(919) 781-8011	#61-452
Perrings, John	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Perry, Jon	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Persaud, Madana	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Pesttrak, Trent	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Peters, Chris	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Peters, Mark	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Petersen, Colleen	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Petersen, Cory	Thermal-Netics, Inc. (Detroit)	(248) 276-3323	#61-126
Petersen, Cory	Thermal-Netics, Inc. (Flint)	(248) 276-3323	#61-126

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Peterson, Carol	Norman Wright Mech. Equip. Corp. {Santa Rosa}	(707) 568-3903	#61-335
Peterson, John	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Peterson, Taylor	HTS New England (Boston)	(978) 977-9911	
Peterson, Zac	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Petry, Joshua	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Pettit, Carl	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Phelps, Lyndsey	Havtech {DC}	(301) 206-9225	#61-017
Phillips, Dave	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Phillips, Jonathan	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Phillips, Kevin	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Phillips, Kris	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Phillips, Paul	Daikin Applied New York	(201) 395-3750	#61-509
Pickett, Michelle	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Pierce, Mark	Heaven Engineering Co. {Wichita}	(316) 262-1244	#61-169
Pierce, Tyler	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Pierson, Charles	D&B Building Solutions LLC	(973) 429-2828	#61-121
Pierson, Scott	Havtech {Balt.}	(410) 724-3703	#61-293
Pigeau, Nicholas	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Pike, Lauren	Daikin Applied Birmingham	(205) 989-4370, x201	#61-506
Pilkinton, Larry	HTS Texas {Houston}	(832) 328-1010	#61-016
Pilutti, Paul	HTS Engineering Ltd. {Sudbury}	(705) 855-1589, x. 235	#61-369
Pilutti, Paul	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 235	#61-140
Pimentel, Rosa	D&B Building Solutions LLC	(973) 429-2855	#61-121
Pinault, Mike	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Pineda, Abel	Varitec Solutions (El Paso)	(915) 217-2502	#61-541
Pinto, Jennifer	D&B Building Solutions LLC	(973) 771-3244	#61-121
Pippin, Scott	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Pippin, Tyler	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Plamondon, Linda	I.T.C. Technologies {Montreal}	(514) 437-9999	
Plamondon, Linda	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Ploch, Cameron	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Plumley, John	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Podsiadly, Derek	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Podue, Rebekah	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Pointe, Frank	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Poirier, Mackenzie	HTS New England (Boston)	(978) 977-9911	
Polak, Marek	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Polansky, Tom	Havtech {DC}	(301) 206-9225	#61-017
Poles, Stephen	HTS Texas {Dallas}	(866) 544-1487	#61-487
Polivka, Chip	Gardiner {Cleveland}	(440) 248-3400	#61-579
Pollitt, Kazimiera	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Pomerleau, Gabriel	I.T.C. Technologies {Montreal}	(514) 437-9999	

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AA – Applied Air Handling Systems  
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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Pond, Corky	Varitec Solutions (Phoenix)	(602) 943-1511, x. 4112	#61-200
Pooran, Randy	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Popp, Daniel	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Porch, Joel	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Portale, Jack	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Porter, Ken	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Porter, Kendra	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Porter, Michael	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Post, John	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Potter, Kelley	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Povolo, Paul	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Prada, Diana	Daikin Applied Georgia	(770) 514-5880	#61-052
Prada, Oscar	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Prather, Matthew	Daikin Applied Georgia	(770) 514-5880	#61-052
Pressley, Wanda	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Price, Dalton	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Price, Darren	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Price, Jim	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Price, Nicolas	HTS Texas {Houston}	(832) 328-1010	#61-016
Price, Thomas	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Prillaman, William	Havtech {Balt.}	(410) 724-3703	#61-293
Prillaman, William	Havtech {DC}	(301) 206-9225	#61-017
Procopio, David	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Proler, Misty	HTS Texas {Houston}	(832) 328-1010	#61-016
Prose, Greg	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Pryor, Sierra	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Puebla, Claudia	Daikin Applied South Florida	(954) 862-8500	#61-090
Pulido, Sylvia	Varitec Solutions (El Paso)	(915) 491-4372	#61-541
Pulliam, Chris	Havtech {Balt.}	(410) 724-3703	#61-293
Pulliam, Chris	Havtech {DC}	(301) 206-9225	#61-017
Puma, Salvatore	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Puryear, John	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Puryear, John	Thermal Equipment (Paducah)	(270) 898-6976	#61-311
Pust, Jesse	Thermaltech {Pittsburgh}	(412) 468-0133	
Puzach, Steven	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Quartaroli, Brian	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Quigley, Mike	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Quintana, Yasser	Daikin Applied South Florida	(954) 862-8500	#61-090
Quintero, Alex	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Raabe, Mark	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Rabren, Lauren	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Racal, Al	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Radstake, Laurie	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Radtke, Amanda	Havtech {DC}	(301) 206-9225	#61-017
Radtke, Bill	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440

#### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Rainey, Melanie	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Ramanathan, Arjun	HTS New England (Boston)	(978) 977-9911	
Ramirez, Rachel	HTS Texas {Austin}	(512) 381-0091	#61-047
Rancourt, JS	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Rancourt, JS	HTS New England (Boston)	(978) 977-9911	
Randall, Philip	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430
Randolph, Jim	Havtech {Balt.}	(410) 724-3703	#61-293
Randolph, Jim	Havtech {DC}	(301) 206-9225	#61-017
Rankin, Bob	Mechanical Components Limited {Newfoundland}	(709) 747-9750	#61-566
Rans, Amy	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Rasmuson, Ethan	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Rasmussen, Denny	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Rawson, George	Thermosystems, Inc. (Chicago)	(309) 698-0902	#61-014
Ray, Doug	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Rayhorn, Terry	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Raymer, Chad	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Raymond, John	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Raza, Choudhry	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Rea, Will	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Reagan, Drew	Modular Comfort Systems Inc. {Rochester}	(585) 398-8018	#61-430
Reder, Richard	Gardiner {Cleveland}	(440) 248-3400	#61-579
Reed, Ed	Havtech {DC}	(301) 206-9225	#61-017
Reed, Erica	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Reed, Jake	HTS Texas {Dallas}	(866) 544-1487	#61-487
Reed, Marcus	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Reed, Randy	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Rees, Curtis	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Reese, Bryan	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Rehberg, Kurt	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Reid, Kevin	Thermal-Netics, Inc. (Detroit)	(248) 276-3327	#61-126
Reiman, Jo	Mechanical Sales, Inc. {Omaha}	(402) 537-9211	#61-466
Reinhart, Bryan	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Reinholtz, Jeffrey	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Renna, Christopher	Daikin Applied New York	(201) 395-3750	#61-509
Resurreccion, Maribel	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Rettenmaier, Daniel	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Revering, Chris	HTS Texas {Austin}	(512) 381-0091	#61-047
Revering, Dean	HTS Texas {Austin}	(512) 381-0091	#61-047
Reyes, Joel	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Rhoades, Roger	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Rice, Joshua	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Rich, Dave	Daikin TMI LLC (Kansas City)	(636) 236-4596	#61-510
Rich, Dave	Daikin TMI LLC (St. Louis)	(636) 236-4596	#61-488
Rich, Mike	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Rich, Peter	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Richardson, Chris	HTS Texas {Austin}	(512) 381-0091	#61-047
Richardson, Chris	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Richer, Dan	Midwest Engineering (AB) Ltd. {Calgary}	(403) 228-6933	#61-424
Richmond, John	MCS Buffalo, LLC	(315) 484-9048	
Rideout, Trevor	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Rieger, Amy	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Riley, Zach	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Ripepi, Steve	Gardiner {Cleveland}	(440) 248-3400	#61-579
Risse, Ed	Havtech {Balt.}	(410) 724-3703	#61-293
Ritchie, Jeff	HTS New England (Boston)	(978) 977-9911	
Ritthaler, Justin	Havtech {DC}	(301) 206-9225	#61-017
Rivera, Jonathan	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Rizzolla, Kirk	Havtech {Balt.}	(410) 724-3703	#61-293
Rizzolla, Kirk	Havtech {DC}	(301) 206-9225	#61-017
Roach, Joshua	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Roan, Bill	Long Building Technologies {Denver}	(303) 975-2142	#61-055
Roberson, Josh	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Roberson, Trae	Mechanical Concepts, LLC {Shreveport}	(318) 584-2229	#61-386
Robert, Michel	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Roberts, Tiffany	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Robertson, Matt	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Robin, Dave	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Robinson, Jordan	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Robinson, Josh	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Robuck, James	HTS Texas {Houston}	(832) 328-1010	#61-016
Rocha, Mario	HTS Texas {Houston}	(832) 328-1010	#61-016
Rockey, Brian	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Rodell, Jeff	Long Building Technologies {Denver}	(303) 975-2127	#61-055
Rodenberg, David	Long Building Technologies {Denver}	(303) 975-2162	#61-055
Rodgers, Bill	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Rodgers, Charley	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Rodriguez, Phillip	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Rodriquez, Michael	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Roetering, Joe	Havtech {Balt.}	(410) 724-3703	#61-293
Roetering, Joe	Havtech {DC}	(301) 206-9225	#61-017
Roetering, Joe	Thermaltech {Pittsburgh}	(412) 468-0133	
Roh, Kevin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Rohrbaugh, Jeannie	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Roldan, Fred	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Roldan, Jason	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Romano, Nicholas	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Romero, Paul	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Romero, Sacha	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Root, Jim	Daikin TMI LLC (Kansas City)	(816) 213-6932	#61-510
Root, Jim	Daikin TMI LLC (St. Louis)	(816) 213-6932	#61-488
Ross, Chuck	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Ross, Dave	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Roth, Emma	Daikin Applied New York	(201) 395-3750	#61-509

## PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

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<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Rotzien, Jim	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Rouhani, Sean	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Rouhi, Pouyan	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Roush, Nicholas	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Rowe, Gretchen	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Rowe, Terry	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Rowzee, Steve	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Royston, Jeff	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Rozich, Neil	Havtech {DC}	(301) 206-9225	#61-017
Rozicki, Tricia	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Rubin, Bill	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x200	#61-440
Rubins, Josh	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Ruby, Matthew	Havtech {Balt.}	(410) 724-3703	#61-293
Ruby, Matthew	Havtech {DC}	(301) 206-9225	#61-017
Ruby, Mike	Havtech {Balt.}	(410) 724-3703	#61-293
Rudy, Mark	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Ruiz, Daniella	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Rumsey, Roy	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Rushing, David	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Rushing, Michael	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Russell, Dan	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Russell, Danny	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Russell, Matthew	Thermal-Netics, Inc. (Detroit)	(248) 276-3329	#61-126
Russell, Nicole	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Russo, Laura	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Russo, Nancy	Daikin Applied New York	(201) 395-3750	#61-509
Russo, Philip	Daikin Applied New York	(201) 395-3750	#61-509
Rydzewski, Vince	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Rzeszutko, Bruno	D&B Building Solutions LLC	(973) 771-3233	#61-121
Saad, Alie	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Sabatini, Wrai	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Sabatini, Wrai	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sabetta, Don	Gardiner {Cleveland}	(440) 248-3400	#61-579
Saccucci, Mike	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sadik, Ayad	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Saffel, Keith	Mechanical Concepts, LLC {Shreveport}	(318) 455-9943	#61-386
Sakimura, Glenn	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Saldanha, Noel	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Salim, Usman	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Salsman, Jim	Daikin TMI LLC (St. Louis)	(636) 386-9225	#61-488
Samson, John	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Samson, Olivier	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Sanafelt, Christopher	Gardiner {Cleveland}	(440) 248-3400	#61-579
Sanchez, Nestor	HTS Texas {Houston}	(832) 328-1010	#61-016
Sanders, Mark	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510

#### PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Sandoval-Moore, Annie	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Santoro, John	Daikin Applied New York	(201) 395-3750	#61-509
Santos, Ana	D&B Building Solutions LLC	(973) 771-3221	#61-121
Santulli, Rocky	Norman Wright Mech. Equip. Corp. {Chico}	(530) 345-9289	#61-284
Saqa, Moe	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sarkar, Kaushik	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sartorelli, Jeff	HTS New England (Boston)	(978) 977-9911	
Sauter, Geoff	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Savoy, Shannon	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Sawatzky, Nick	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Sawatzky, Nick	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sawron, Dan	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770, x205	#61-440
Sawyer, Christian	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Saxinger, George	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Sayer, Randi	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Schack, Paul	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Schafer, Brett	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Schafer, Ted	Thermal-Netics, Inc. (Detroit)	(248) 276-3317	#61-126
Scharff, Jennifer	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Scheer, Kari	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Scheff, Robert	Thermal-Netics, Inc. (Detroit)	(248) 276-3328	#61-126
Schellfeffer, Mark	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Schkawritka, Keegan	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
Schlaegel, Kenneth	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Schlageter, Travis	HTS Texas {Austin}	(512) 381-0091	#61-047
Schleehahn, Ryan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Schmitt, Melissa	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Schmoe, Diana	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Schnathorst, Matthew	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Schoening, Kurt	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Schojan, Fred	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Schrader, Joe	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Schraeder, Darrell	Kehoe Equipment Ltd. {Edmonton}	(780) 420-0040	#61-371
Schram, Lindsay	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Schriner, Bill	ElitAire, Inc. {Cincinnati}	(513) 475-3805	#61-394
Schriner, Jason	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Schuck, Brett	Havtech {DC}	(301) 206-9225	#61-017
Schuh, John	Masters Building Solutions {Madison}	(414) 546-5065	#61-080
Schulte, Alexander	Thermal-Netics, Inc. (Detroit)	(248) 276-3300	#61-126
Schulte, Kirsten	Daikin Applied Georgia	(404) 430-5819	#61-052
Schultheis, Kurt	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Schultz, Clayton	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Schutz, Andy	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Schwarz, Rob	Havtech {DC}	(301) 206-9225	#61-017

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Schwede, Vince	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Schwertfeger, Mark	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Schwindt, Alex	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Scida, Dave	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Sconce, Holly	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Scott, Guy	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Scott, John	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Sebu, Jaden	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sechrist, Richard	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Sechrist, Richard	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Seek, Brittany	Havtech {Balt.}	(410) 724-3703	#61-293
Seek, Brittany	Havtech {DC}	(301) 206-9225	#61-017
Segovia, Rob	Gardiner {Toledo}	(419) 794-3400	#61-582
Seiderman, Nicole	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Seiderman, Spencer	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Seifert, Rick	Thermosystems, Inc. (Chicago)	(630) 433-4201	#61-014
Selin, Andy	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 228	#61-140
Sellers, Stacy	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Senese, Daniel	HTS New England (Boston)	(978) 977-9911	
Serex, Meagan	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Serrano, Alex	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sever, James	Gardiner {Cleveland}	(440) 248-3400	#61-579
Sgarlata, Sean	Thermaltech {Pittsburgh}	(412) 468-0133	
Shahzad, Hasan	HTS Engineering Ltd. {Sudbury}	(705) 855-1589	#61-369
Sharp, Erica	HTS Engineering Ltd. {Stoney Creek}	(905) 643-7719	#61-279
Shea, Nicole	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Sheard, Jonathan	Thermal-Netics, Inc. (Detroit)	(248) 276-3331	#61-126
Sheard, Jonathan	Thermal-Netics, Inc. (Flint)	(248) 276-3331	#61-126
Shepherd, Lee	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Shepherd, Taylor	Daikin TMI LLC (Kansas City)	(816) 728-5379	#61-510
Shetty, Prem	Daikin Applied Georgia	(770) 514-5880, x226	#61-052
Shick, Lee	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Shifflet, Kenny	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Shilbayeh, Mohannad	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Shim, Jonathan	Havtech {DC}	(301) 206-9225	#61-017
Shim, Jonathan	Thermaltech {Pittsburgh}	(412) 468-0133	
Shiotani, Landon	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Shoemaker, Rick	Heaven Engineering Co. {Wichita}	(316) 262-1244	#61-169
Shoffner, Jim	Thermal-Netics, Inc. (Detroit)	(248) 276-3342	#61-126
Shore, Will	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777, x. 728	#61-107
Short, Dane	HTS Texas {Austin}	(512) 381-0091	#61-047
Shufflebotham, Scott	Daikin Applied New York	(201) 395-3750	#61-509

#### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Shumpert, David	Thermal Environment Sales (Albany)	(518) 373-1100	#61-592
Sian, Tarandeep	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Siciliano, Pam	Thermosystems, Inc. (Chicago)	(630) 433-4208	#61-014
Siewert, Roberto	Daikin Applied South Florida	(954) 862-8500	#61-090
Sigamani, Siva	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sigecan, Cameron	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Sill, Anthony	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Silva, Andrea	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Silver, Emily	Havtech {Balt.}	(410) 724-3703	#61-293
Sime, Chad	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Simmons, Shawn	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455
Simon, Madeline	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Simpson, Bill	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Simpson, Eric	Havtech {Balt.}	(410) 724-3703	#61-293
Simpson, Eric	Havtech {DC}	(301) 206-9225	#61-017
Simpson, Terry	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Simpson, Wes	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Sing, Stacie	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Singh, Anita	Daikin Applied New York	(201) 395-3768	#61-509
Singh, Nirbhay	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Singla, Kartik	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sipe, Justin	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Skees, Kenny	Hoffman & Hoffman, Inc. {Norfolk}	(757) 548-1700	#61-071
Skhiri, Mehdi	I.T.C. Technologies {Montreal}	(514) 437-9999	
Skinner, Geoff	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 379-1446	#61-301
Skinner, Jake	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Skopyk, Robert	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Skorpad, Andrew	Midwest Engineering Ltd. (Wimpg)	(204) 989-3636	#61-224
Skudrzik, Tony	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Slaven, Billy	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Slink, Brian	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Sloan, Meredith	Hoffman & Hoffman, Inc. {Greenville}	(864) 676-1888	#61-450
Slovan, Jim	Gardiner {Cleveland}	(440) 248-3400	#61-579
Slykuis, Cory	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Smades, Marilyn	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
Smart, Amy	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Smeal, Donald	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Smeal, Erin	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Smearman, Ryan	Havtech {DC}	(301) 206-9225	#61-017
Smik, Nake	Gardiner {Cleveland}	(440) 248-3400	#61-579
Smith, Brad	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Smith, Brent	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Smith, Erik	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Smith, Gayle	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Smith, James	HTS Texas {Houston}	(832) 328-1010	#61-016

## PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Smith, Jonathan	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Smith, Karen	ElitAire, Inc. {Columbus}	(614) 360-1342	#61-392
Smith, Lorelei	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Smith, Michael	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Smith, Randy	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Smith, Spencer	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Smith, Terry	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Smith, Timothy	HTS Texas {Dallas}	(866) 544-1487	#61-487
Smith, Tracy	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700, x. 200	#61-448
Snider, Debi	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Snuffer, Dietrich	Hoffman & Hoffman, Inc. {Roanoke}	(540) 725-8701	#61-453
Snyder, Jim	HTS New England (Boston)	(978) 532-2880	
Sobolev, Fedor	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Soderquist, Maridan	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Soler, Victor	Varitec Solutions (Lubbock)	(806) 745-6691	
Soles, Gilbert	Daikin Applied South Florida	(954) 862-8500	#61-090
Sollenberger, Nathan	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700	#61-448
Song, Brian	Havtech {DC}	(301) 206-9225	#61-017
Sorial, Marian	Daikin Applied New York	(201) 395-3750	#61-509
Sosa, Audrey	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Soto, Denese	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Sowby, James	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Sparks, Samantha	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Spencer, Cyndi	Thermosystems, Inc. (Chicago)	(630) 433-4218	#61-014
Sperandio, Fulvia	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Spielman, Alan	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Spielmann, Cathie	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Spina, Tony	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Spiro, Jane	Daikin TMI LLC (St. Louis)	(636) 777-7753	#61-488
Spoor, Marichi	Daikin Applied Georgia	(770) 514-5880	#61-052
Springfield, Beverly	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Sproul, Rodney	Thermal Equipment (Lex)	(859) 255-9665	#61-344
St. Amour, Stephanie	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
St. Clair, Nichole	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
St. Vincent, Rick	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Staab, Mark	Daikin Applied Georgia	(770) 514-5880	#61-052
Stafford, Darren	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Stalling, Matthew	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Stamper, Jim	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Standridge, Donna	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Starratt, T. Scott	Global Price Mechanical (Nova Scotia)	(902) 443-1114	#61-021
Stebbins-Nutt, Chris	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Stee, Jeff	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Steen, J. David	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Stegall, Chris	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Stegmiller, Todd	Mechanical Sales {Davenport}	(563) 324-0137	
Stehman, Brian	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Steinart, Addi	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Stephens, Craig	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Sterner, Mike	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Steurer, Christian	Thermal Equipment (Paducah)	(270) 898-6976	#61-311
Stevens, John	Varitec Solutions (Albuquerque)	(505) 268-6776	#61-418
Stewart, Chris	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Stewart, Race	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Stewart, Ryan	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Stiebel, Jordan	Thermosystems, Inc. (Chicago)	(630) 433-4209	#61-014
St-Martin, David	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Stocking, Judy	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Stockseth, Mathew	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Stokes, Chris	HTS Texas {Dallas}	(866) 544-1487	#61-487
Stoll, Brett	Daikin TMI LLC (St. Louis)	(314) 655-1454	#61-488
Story, Mike	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Strade, Andy	Long Building Technologies {Grand Junction}	(970) 434-5664	#61-057
Strade, Terry	Long Building Technologies {Grand Junction}	(970) 434-5664	#61-057
Strasser, Daniel	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Stratton, Craig	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Stringer, Mike	Mechanical Components Limited {Newfoundland}	(709) 747-9750	#61-566
Strittmatter, Peter	Thermosystems, Inc. (Chicago)	(630) 433-4211	#61-014
Strode, Jerry	HTS Texas {Houston}	(832) 328-1010	#61-016
Stroop, Kevin	Havtech {Balt.}	(410) 724-3703	#61-293
Stroop, Kevin	Havtech {DC}	(301) 206-9225	#61-017
Struck, Doug	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Struck, Jim	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Stucker, Dan	ElitAire, Inc. {Cincinnati}	(513) 475-3813	#61-394
Stumpf, John	Long Building Technologies {Denver}	(303) 975-2118	#61-055
Stumpf, Keith	Daikin TMI LLC (Kansas City)	(314) 640-4206	#61-510
Stumpf, Keith	Daikin TMI LLC (St. Louis)	(314) 640-4206	#61-488
Stumpp, Taylor	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Sturgeon, Steve	Hoffman & Hoffman, Inc. {Knoxville}	(865) 450-9770	#61-398
Sturm, Chris	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Suarez, Christian	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Sublett, Bryan	HTS Texas {Houston}	(832) 328-1010	#61-016
Sublett, Jacob	Varitec Solutions (Lubbock)	(806) 745-6691	
Suedkamp, Ed	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps



# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Suelzle, Brandon	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Sukachevin, Kohler	Thermaltech {Pittsburgh}	(412) 468-0133	
Sullivan, Dana	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Sullivan, David	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Sullivan, Jeannie	Daikin Applied Georgia	(770) 514-5880, x207	#61-052
Sutkiewicz, Rick	Thermal-Netics, Inc. (Detroit)	(248) 276-3310	#61-126
Sutton, Coby	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Sutton, Scott	Gardiner {Cleveland}	(440) 248-3400	#61-579
Swagerty, Gary	HTS Texas {Houston}	(832) 328-1010	#61-016
Swallow, Chris	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Swan, Kevin	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Swan, Lisa	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Swan, Ryan	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Swan, Steve	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Swartz, Kathy	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Sweetman, Nicki	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Swindle, Brian	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393
Swindle, Brian	Harrison Energy Partners {Oklahoma City, OK}	(405) 658-8376	#61-400
Swindle, Brian	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Swindle, Brian	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Sylve, Sherry	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Szczepaniec, Matt	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Szucs, Andras	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Taft, Sarah	HTS Texas {Houston}	(832) 328-1010	#61-016
Taguer, John	D&B Building Solutions LLC	(973) 771-3232	#61-121
Talken, Dave	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Tam, Michael	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Tanay, Kelsey	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Tanner, Hugh	Norman Wright Mech. Equip. Corp. {Las Vegas}	(702) 361-4212	#61-347
Tarantino, Joseph	HTS New England (Boston)	(978) 977-9911	
Tarr, Barbara	Daikin Applied South Florida	(954) 862-8500, x12	#61-090
Tashjian, Tim	HTS New England (Boston)	(978) 977-9911	
Taulbee, Mitchell	Daikin Applied South Florida	(954) 862-8500	#61-090
Taylor, Alice	Gardiner {Cleveland}	(440) 248-3400	#61-579
Taylor, Allen	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Taylor, Laura	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Teetsel, Robert	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Teixeria, Jorge	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Tepper, Brad	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303, x313	#61-413
Thandi, Manjot	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Theiner, Joshua	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Thieret, Carl	Thermaltech {Pittsburgh}	(412) 468-0133	
Thies, Wade	Havtech {Balt.}	(410) 724-3703	#61-293

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
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CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Thies, Wade	Havtech {DC}	(301) 206-9225	#61-017
Thoele, Matthew	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Thomas, Terry	Harrison Energy Partners {Tulsa, OK}	(918) 619-5898	#61-372
Thomasson, Robert	Thermal Equipment (Louis)	(502) 473-0829	#61-387
Thompson, Kimberly	HTS Texas {Houston}	(832) 328-1010	#61-016
Thompson, Patty	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Thompson, Rob	Hoffman & Hoffman, Inc. {Wilmington}	(910) 791-4775	#61-253
Thompson, Timothy	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Thompson, Trevor	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Thompson, Wendy	O'Connell Inc., R.P. (Boston)	(508) 650-9400	#61-471
Thomsen, Brent	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Thomsen, Carol	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Thomsen, Chad	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Thomsen, Jeff	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Thorpe, Justin	HTS New England (Boston)	(978) 532-2880	
Thrift, Will	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Thumar, Ajay	Daikin Applied New York	(201) 395-3750	#61-509
Tillery, Corie	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Tindle, Bruce	Carroll Air Systems, Inc. {Orlando}	(407) 831-4880	#61-417
Tinsley, Mike	Air Reps, LLC {Spokane}	(509) 465-8038	#61-320
Tipton, Darin	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Tipton, Darin	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Tobin, Andrew	Long Building Technologies {Denver}	(303) 975-2129	#61-055
Tolson, Kevin	HTS New England (Boston)	(978) 977-9911	
Topp, Casey	ElitAire, Inc. {Cincinnati}	(513) 475-3800	#61-394
Torres, Dan	HTS Texas {Dallas}	(866) 544-1487	#61-487
Torres, Gina	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Torres, Jesse	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Total, Mohammad	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Touhuni, Joe	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Trader, Cathy	Thermosystems, Inc. (Chicago)	(630) 433-4221	#61-014
Tramonte, Patrick	Daikin Applied Georgia	(404) 491-2994	#61-052
Tran, Ty	Daikin Applied South Florida	(954) 862-8500	#61-090
Tranquist, Robert	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Tree, Donna	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Tremoglie, Matt	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Trinkle, Kristi	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Triolo, Frank	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 229	#61-140
Troglia, Tiffany	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Troy, Greg	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Trudel, Patrick	I.T.C. Technologies {Montreal}	(514) 437-9999	
True, David	Harrison Energy Partners {Little Rock, AR}	(501) 661-0621	#61-393

### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Trusnik, Barb	Gardiner {Cleveland}	(440) 248-3400	#61-579
Tsan, Debi	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Tubb, Justin	Varitec Solutions (Lubbock)	(806) 745-6691	
Tuft, Marsha	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777, x. 1738	#61-107
Tully, Mike	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Tung, Godwin	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Turbeville, Chris	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Turnbull, Del	Gardiner {Cleveland}	(440) 248-3400	#61-579
Turnbull, Lucas	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Turner, Brian	ElitAire, Inc. {Cincinnati}	(513) 475-3812	#61-394
Turner, Clayton	HTS Texas {Houston}	(832) 328-1010	#61-016
Turner, John	Havtech {Balt.}	(410) 724-3703	#61-293
Turner, John	Havtech {DC}	(301) 206-9225	#61-017
Turner, Trigg	Midwest Engineering Ltd. (Wingp)	(204) 989-3636	#61-224
Tyler, Chris	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Tyner, Preston	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Tyson, Reagan	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Ubell, Travis	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x128	#61-829
Umashanker, Abishan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Umashanker, Shathurshan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Unterbrink, Tad	Thermosystems, Inc. (Chicago)	(630) 693-0920	#61-014
Upton, Kyle	Ewing/Kessler Mechanical Solutions, Inc {Jackson}	(601) 982-0044	#61-380
Useva, Vilma	D&B Building Solutions LLC	(973) 429-2828	#61-121
Uy, Stephanie	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Vachon, Guillaume	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Vachon, Marcel	Briggs Equipment Sales {Portland}	(207) 657-7123	#61-441
Valdesuso, Lia	Havtech {Balt.}	(410) 724-3703	#61-293
Valenta, Ryan	ElitAire, Inc. {Columbus}	(614) 360-1335	#61-392
Valentini, Fred	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Valles, Amanda	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Valley, Allison	Brooks Building Solutions Inc. {Jacksonville}	(904) 642-5303	#61-413
Vallone, Jennifer	Thermaltech {Pittsburgh}	(412) 468-0133	
Van Guilder, Matt	HTS Texas {Dallas}	(866) 544-1487	#61-487
Van Voorst, Joni	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Van West, Derrick	HTS Texas {Dallas}	(866) 544-1487	#61-487
Van Winkel, Wesley	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Vander Weit, Kari	D&B Building Solutions LLC	(973) 429-2828	#61-121
Vanderhei, Richard	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Vandermeer, Sebastian	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
VanderVliet, Marie	Mechanical Products Intermountain {Salt Lake City}	(801) 352-9003	#61-365
Vanhooydonk, Amanda	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Varga, Alex	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Vargas, Sarah	HTS Texas {Houston}	(832) 328-1010	#61-016

### PRODUCT CODE DEFINITIONS

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# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Vasquez, Andy	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Vasquez, Melissa	Norbryhn Equipment Company (Boise)	(208) 465-5700	#61-577
Vasquez, Santiago	Perry Mechanical Systems (Corpus Christi)	(956) 789-7649	#61-022
Vazquez, Jose Luis	Perry Mechanical Systems (Corpus Christi)	(956) 237-0765	#61-022
Velez, Ivan	Daikin Applied South Florida	(954) 862-8500	#61-090
Vella, Thomas	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
VerHeecke, Derek	Mechanical Sales {Davenport}	(563) 324-0137	
Vermillion, Josh	Gardiner {Akron}	(330) 896-9358	#61-580
Vernon, Stephen	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Vertock, Tim	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Vetero, Mark	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Vibbert, Frank	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Victores, Rodolfo	Daikin Applied South Florida	(954) 862-8500	#61-090
Videtto, Beth	Swan Associates, Inc. (Hartford)	(860) 666-6923	#61-469
Vier, Jay	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Vierra, Brennan	Perry Mechanical Systems (Corpus Christi)	(956) 386-1250	#61-022
Vigh, Todd	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Villeneuve, Martin	I.T.C. Technologies {Quebec City}	(418) 871-3515	#61-265
Vincent, David	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Visconti, Chris	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Vogel, Chad	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Vollhaber, Charlie	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Vollhaber, Todd	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Von Hagen, Chad	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Vorac, Jake	Mechanical Sales {Davenport}	(563) 324-0137	
Vorel, Rob	Daikin TMI LLC (St. Louis)	(636) 532-1110	#61-488
Vorobets, Russ	Daikin Applied New York	1 973 934 0025	#61-509
Waag, P.E., Stuart	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Wagner, Renee	Daikin TMI LLC (Kansas City)	(636) 777-7711	#61-510
Wagner, Renee	Daikin TMI LLC (St. Louis)	(636) 777-7711	#61-488
Waites, Paul	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Walcroft, Al	HTS Engineering Ltd. {Toronto}	(416) 661-3400, x. 290	#61-140
Waldecker, Doug	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Walden, Scott	Daikin TMI LLC (Kansas City)	(816) 298-6281	#61-510
Waldren, Cole	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Waldron, Tabitha	Daikin TMI LLC (St. Louis)	(636) 532-1110x123	#61-488
Walker, Bud	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Walker, Gary	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Walker, Mark	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Walker, Michael	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Walker, Whitney	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Wallace, Ben	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Wallace, Marla	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Wallace, Mike	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Wallet, Curtis	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357

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(Sorted by Name)

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Wallis, Geoff	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Wallis, Leigh	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Walston, Lisa	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Walton, Dylan	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Wang, Floyd	ElitAire, Inc. {Columbus}	(614) 360-1330	#61-392
Wang, Heejae	Daikin Applied Georgia	(770) 514-5880	#61-052
Wang, Marilyn	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Warfield, Joshua	Havtech {DC}	(301) 206-9225	#61-017
Warner, Chris	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Warner, Sandra	Modular Comfort Systems, Inc. {Syracuse}	(315) 484-9048	#61-467
Warthen, Archie	Long Building Technologies {Denver}	(303) 975-2158	#61-055
Washer, Peter	HTS Engineering Ltd. {Kitchener}	(519) 748-1860	#61-155
Wathen, Travis	HTS Texas {Houston}	(832) 328-1010	#61-016
Watkins, Dean	Havtech {Balt.}	(410) 724-3703	#61-293
Watkins, Dean	Havtech {DC}	(301) 206-9225	#61-017
Watkins, Don	Havtech {Balt.}	(410) 724-3703	#61-293
Watkins, Don	Havtech {DC}	(301) 206-9225	#61-017
Watkins, Mark	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Watkins, Terry	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Watson, Gary	Thermal-Netics, Inc. (Detroit)	(248) 276-3351	#61-126
Watson, Kellie	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Watts, Donovan	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Watts, John	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Wawryk, Maury	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Weaver, David	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Weber, David	Gardiner {Cleveland}	(440) 248-3400	#61-579
Weber, Kirk	HTS Texas {Houston}	(832) 328-1010	#61-016
Webster, Brian	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Webster, Shaun	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Wedemeyer, Rhonda	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Weeldreyer, Steve	Masters Building Solutions {Madison}	(414) 546-5064	#61-080
Weesaw, Tammy	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Weiner, Thomas	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Weir, Thomas	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Weis, Jeff	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Weisman, Michael	ElitAire, Inc. {Cincinnati}	(937) 681-9340	#61-394
Weisman, Sam	HTS Texas {Dallas}	(866) 544-1487	#61-487
Weisner, Tim	Daikin TMI LLC (Kansas City)	(636) 777-7766	#61-510
Weisner, Tim	Daikin TMI LLC (St. Louis)	(636) 777-7766	#61-488
Weiss, Chris	ElitAire, Inc. {Cincinnati}	(513) 475-3815	#61-394
Weiss, Jordan	Long Building Technologies {Denver}	(303) 975-2134	#61-055
Weiss, Rob	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Welge, Tom	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Werking, Renee	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Weston, Liard	D&B Building Solutions LLC	(973) 771-3206	#61-121
Whatley, Ashley	Daikin Applied Georgia	(770) 514-5880	#61-052

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# Sales Rep Personnel

(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Wheaton, Emily	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Wheeler, Carrie	O'Connor Company (Rapid City)	(605) 348-2033	#61-472
Wheeler, Sheila	TriState HVAC Equipment, LLP (Phil.)	(610) 825-4770	#61-440
Whelan, Laura	Gardiner {Cleveland}	(440) 248-3400	#61-579
Whitaker, David	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
White, Allison	Stinebaugh & Company (Anchorage)	(907) 345-8021	#61-114
White, David	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
White, Jennifer	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Whitehead, Thomas	Gardiner {Cleveland}	(440) 248-3400	#61-579
Whiteley, Tom	Havtech {DC}	(301) 206-9225	#61-017
Whitely, Austin	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Whitesel, Maggie	Havtech {Balt.}	(410) 724-3703	#61-293
Whitesel, Maggie	Havtech {DC}	(301) 206-9225	#61-017
Whitten, Michael	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777, x. 714	#61-107
Wicklein, Robert	Havtech {DC}	(301) 206-9225	#61-017
Widmer, Brayden	Midwest Engineering (AB) Ltd. {Calgary}	(403) 287-1018	#61-424
Wieczorek, Michael	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Wiedbrauk, Trisha	Hoffman & Hoffman, Inc. {Charlotte}	(704) 364-4700, x. 202	#61-448
Wieland, Mark	Daikin Applied Georgia	(770) 514-5880	#61-052
Wieseler, Bill	Mechanical Sales, Inc. {Des Moines}	(402) 339-0306	#61-384
Wieseler, Bill	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Wieseler, Grant	Mechanical Sales, Inc. {Omaha}	(402) 339-0306	#61-466
Wiggins, Jeff	Heaven Engineering Co. {Wichita}	(316) 262-1244	#61-169
Wiggins, Mark	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Wild, Brian	Gardiner {Akron}	(330) 896-9358	#61-580
Wilemon, Nathan	Mechanical Concepts, LLC {Shreveport}	(318) 550-0525	#61-386
Wilken, Tim	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Wilkes, Shane	H.V.A.C. Sales (1997) Ltd. (Regina)	(306) 721-7980	#61-727
Wilkey, Colleen	Norman S. Wright-Climatec Mechl Equip {San Diego}	(858) 368-3800	
Wilking, Mary	ElitAire, Inc. {Cincinnati}	(513) 475-3803	#61-394
Wilkins, Dylan	Mechanical Concepts, LLC {Shreveport}	(318) 453-1972	#61-386
Wille, Greg	Varitec Solutions (Phoenix)	(602) 943-1511	#61-200
Willett, Ross	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Willette, Jacob	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Williams, Barret	Hoffman & Hoffman, Inc. {Charleston}	(843) 884-3201	#61-451
Williams, Brian	HTS New England (Boston)	(978) 977-9911	
Williams, Clacy	Mason & Barry, Inc. {Charleston}	(304) 755-0781	#61-051
Williams, James	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Williams, Jeff	Air-Tech of Pensacola {Pensacola}	(205) 492-2515	#61-382
Williams, Jeremy	Ewing/Kessler Mechanical Solutions, Inc. {Memphis}	(901) 654-2400	#61-336
Williams, Joseph	HTS New England (Boston)	(978) 977-9911	
Williams, Logan	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 264-2911	#61-403
Williams, Mark	Air Tech Equipment Inc. {Grand Rapids}	(616) 534-0032	#61-041
Williams, Nick	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381

## PRODUCT CODE DEFINITIONS

AA – Applied Air Handling Systems  
PT – Packaged Terminal AC (PTAC)

CH – Chiller Products  
UV – Unit Ventilators

FC – Fan Coils  
WS – Water Source Heat Pumps

# Sales Rep Personnel

## (Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Williams, Robert	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Williams, Steve	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Willmes, Blake	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Willnecker, Ryan	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Willow, Leroy	Long Building Technologies {Grand Junction}	(970) 434-5664	#61-057
Wilson, Christopher	Daikin Applied New York	(201) 395-3750	#61-509
Wilson, Heather	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Wilson, Hunter	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Wilson, Lee	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Wilson, Mike	Air Reps, LLC (Oregon)	(503) 620-4300	#61-128
Wilson, Stephanie	Havtech {Balt.}	(410) 724-3703	#61-293
Wilson, Stephanie	Havtech {DC}	(301) 206-9225	#61-017
Wimmer, Carl	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Winckler, John	HTS Texas {San Antonio}	(210) 340-2533	#61-046
Wine, Dan	HTS Texas {Dallas}	(866) 544-1487	#61-487
Winer, Michael	D&B Building Solutions LLC	(973) 429-2828	#61-121
Winn, James	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Winn, Timothy	Thermal-Netics, Inc. (Detroit)	(248) 276-3320	#61-126
Wirth, Julie	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Wisembaker, Julie	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Wisembarker, Cody	HTS Texas {Austin}	(512) 381-0091	#61-047
Wojcik, Ross	HTS Texas {Austin}	(512) 381-0091	#61-047
Wolf, Scott	TriState HVAC Equipment, LLP (York)	(717) 755-0553	#61-348
Wolf, Tim	Schwab-Vollhaber-Lubratt, Inc. (St. Paul)	(651) 481-8000	#61-309
Wolf, Will	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Wolfe, Lee	Mechanical Components Limited {Newfoundland}	(709) 747-9750	#61-566
Wolfram, Bob	Indiana Thermal Solutions, LLC. {Indianapolis}	(317) 570-5400	#61-353
Wong, Nevin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Wood, Darren	Air-Tech of Pensacola {Pensacola}	(850) 433-6443	#61-382
Wood, Vivian	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Woodrow, Todd	Hoffman & Hoffman, Inc. {Columbia}	(803) 765-9360	#61-449
Woods, Michael	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Woolard, Nick	Mechanical Resource Group {Nashville}	(615) 690-3600	#61-381
Wooten, John	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Worley, Christie	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Wouters, Willie	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Woyahn, Danny	Hoffman & Hoffman, Inc. {Greensboro}	(336) 292-8777	#61-107
Wright, Brittany	Thermal Equipment (Lex)	(859) 255-9665	#61-344
Wright, Jami	Vemco, Inc. (Missoula)	(406) 549-6113	#61-491
Wright, Jordan	Mid-South Equipment Sales and Service, LLC {Metairie}	(504) 835-0422	#61-366
Wright, Justin	HTS Engineering Ltd. {London}	(519) 457-6700	#61-364
Wright, Shawna	Norman Wright Mech. Equip. Corp. {Sacramento}	(916) 381-6666	#61-301
Wrobel, Roger	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Wrubel, Kevin	HTS Engineering Ltd. {Oshawa}	(905) 579-6700	#61-455

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(Sorted by Name)

<u>Name</u>	<u>Company</u>	<u>Phone Number</u>	<u>Speed Dial #</u>
Wu, Kin	Norman Wright Mech. Equip. Corp. {Honolulu}	(808) 678-3911	#61-319
Wunsch, Chad	Daikin TMI LLC (St. Louis)	(636) 484-6533	#61-488
Xu, Cherry	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Yaffe, Ron	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Yamazaki, Ayumi	D&B Building Solutions LLC	(973) 429-2828	#61-121
Yamin, Zachary	Havtech {Balt.}	(410) 724-3703	#61-293
Yan, Donn	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400, x117	#61-829
Yanez, Ruben	Varitec Solutions (Tucson)	(520) 747-0010	#61-213
Yang, Eric	Norman S. Wright-Climatec Mechl Equip {Anaheim}	(714) 632-9800	#61-357
Ye, JinLong	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Yee, Brandon	HTS Engineering Ltd. {Ottawa}	(613) 728-7400	#61-474
Yeung, Raymond	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Youn, Sungmin	HTS Engineering Ltd. {Toronto}	(416) 661-3400	#61-140
Young, Martin	Olympic International Sales, Ltd. (N.Van)	(604) 986-1400	#61-829
Young, Scott	Norman Wright Mech. Equip. Corp. {Santa Clara}	(408) 748-1304	#61-296
Young, Stephanie	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Younglove-Williams, Nicole	Carroll Air Systems, Inc. {Tampa}	(813) 879-5790	#61-125
Ystenes, Jason	Masters Building Solutions {Madison}	(608) 275-7001	#61-080
Yuen, Elton	Norman Wright Mech. Equip. Corp. {San Francisco}	(415) 467-7600	#61-262
Yurich, Tina	Thermosystems, Inc. (Chicago)	(630) 693-0930	#61-014
Zackary, John	HTS Texas {Beaumont}	(409) 833-7120	#61-415
Zastre, Tammy	Midwest Engineering Ltd. (Winpg)	(204) 784-3613	#61-224
Zavodjancik, William	HTS New England (Boston)	(978) 977-9911	
Zawistowski, Richie	Mechanical Sales, Inc. {Des Moines}	(515) 276-9005	#61-384
Zeigler, Alan	Daikin Applied Georgia	(770) 514-5880	#61-052
Zell, Jennifer	O'Connor Company (Sioux Falls)	(605) 336-0333	#61-473
Ziegler, David	Air Cond. Equip. Sales, Inc. {Richmond}	(804) 624-1040	#61-403
Ziemanski, Dale	Midwest Engineering Ltd. (Winpg)	(204) 989-3636	#61-224
Zimmerly, Tom	Brooks Building Solutions Inc. {Tallahassee}	(850) 701-2350	#61-030
Zimmerman, Mike	Air Reps, LLC {Seattle}	(425) 562-1150	#61-324
Zink, Kyle	Mechanical Sales, Inc. {Cedar Rapids}	(563) 210-4300	#61-383
Zitur, Chris	Long Building Technologies {Denver}	(303) 975-2100	#61-055
Zitzmann, Zachary	Harrison Energy Partners {Springdale, AR}	(479) 361-2030	#61-350
Zuber, Jon	HTS New England (Boston)	(978) 977-9911	
Zuniga, Dario	Heaven Engineering Co. {Wichita}	(316) 262-1244	#61-169
Zyromski, Jean-Philippe	I.T.C. Technologies {Montreal}	(514) 437-9999, x240	

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