



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
HVAC Refrigeration								
Arctic Chill	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Broad - Absorption Chillers	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied A/C Screw Chillers	67.0%	0.3300	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied A/C Scroll Chillers	66.0%	0.3400	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied A/C Scroll Condensing Units	59.0%	0.4100	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Fluid Coolers	62.0%	0.3800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied RTU Scroll Condensing Units	59.0%	0.4100	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Self-Contained Systems	56.0%	0.4400	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Centrifugal Chillers	64.0%	0.3600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Screw Chillers	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Scroll Chillers	64.0%	0.3600	Note 1	Note 1	N/A	N/A	N/A	N/A
Epsilon	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
FAFCO	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Legacy	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Motivair	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Multistack	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Tandem Chillers	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Techochill (Techogen)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
TempMaster	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermax	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
United Coolair	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Yazaki	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Indoor Air Quality Products and Devices								
American Air Filter	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Bioclimatic Air Systems	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Dynamic Air Quality Solutions	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Global Plasma Solutions	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Plasma Air	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Sterile-Aire	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Venmar CES	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Unitary								
AAON	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Amana	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Bard	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Cold Point	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Daikin Applied Applied Rooftop Systems	59.0%	0.4100	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Commercial RTUs	55.0%	0.4500	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Light Commercial RTUs	55.0%	0.4500	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Water Source Heat Pumps	55.5%	0.4450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Rooftops	59.6%	0.4038	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Rooftops Heat Pumps	59.6%	0.4038	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - SkyAir Light Commercial - Mini Splits	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - AC	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - AHU	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Heat Pumps	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Multi Zone - Mini Splits	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - AC	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - AHU	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - Gas Furnace	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - Heat Pumps	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Single Zone - Mini Splits - Heat Pumps	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV - Heat Recovery	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV - S	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Dectron	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Islandaire	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Lennox International	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Valent (Unison)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Water Furnace Water Source Heat Pumps	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Air Handling								
Alliance Air Products	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Annexair	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Applied Air	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
BasX	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
CES (Temtrol, Governair, Venmar, Ventrol, HuntAir, Mammoth)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
ClimateCraft	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Central Station AHUs	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Coils	57.0%	0.4300	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Commercial Rooftop AHUs	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Energy Labs	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Haakon	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Industrial Commercial Equipment	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Ingenia	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Innovent	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Loren Cook Energy Recover Ventilators	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Marcraft	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Munters	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Nortek (Huntair, Temtrol, Mammoth, Venmar, Ventrol, Governair)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
PoolPak	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Price Mechanical	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Semco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
TempMaster	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
TMI Climate Solutions	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Twin City Fan	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
United Coolair	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Valent	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Air Terminal Devices and Heating								
Applied Environmental Air (AE-Air)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Fan Coils	57.0%	0.4300	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Unit Heaters	54.0%	0.4600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Unit Ventilators	56.5%	0.4350	Note 1	Note 1	N/A	N/A	N/A	N/A
Systems and Changeair	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied VAV	57.0%	0.4300	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV Fan Coils	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Environmental Technologies, Inc (ETI)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
First Company	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Greenheck	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Krueger	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
MetalAire	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Nailor	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Penn Barry	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Price	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Price Industries	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Ruskin - Dampers	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Sterling	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Titus	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Williams	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Zehnder/Rittling	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
LED Lighting Products								



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
PlanLED	9-51%	0.91-0.49	Note 1	Note 1	N/A	N/A	N/A	N/A
Lighting - Engery Based Solutions	13.3%	0.8667	Note 1	Note 1	N/A	N/A	N/A	N/A
DDC Controls								
75F	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Aircuity	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Allerton Controls	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Intelligent Equipment	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied MicroTech Integrated Systems	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA VRF Controls	35.5%	0.6450	Note 1	Note 1	N/A	N/A	N/A	N/A
Functional Devices	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Honeywell	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Johnson Controls	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
KMC Building Automation	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Niagara AX	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
nLight	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Phoenix Controls	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Snyder Electric	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Strobic Air	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trane	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tridium	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Veris	60.0%	0.4000	Note 1	Note 1	N/A	N/A	N/A	N/A
Cooling Towers								
Baltimore Aircoil Company (BAC)	41.0%	0.5900	Note 1	Note 1	N/A	N/A	N/A	N/A
Composite Cooling Solutions (CCS)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Evapco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Reysma	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
SPX Brands (Marley, Recold, & Ceramic)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
The Cooling Tower Company	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Pumps								
Goulds	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Grundfos	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Patterson	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Taco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Invertors								
ABB	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Yasakawa	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Boilers & Water Heaters								
Bryan Boilers	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Buderus	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Burnham	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Templifiers	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Fulton	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Lochinvar	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Mestek - RBI & ATH	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Norwitz	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
PVI	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Riverside Hydronics	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
HVAC Specialty Products								
AAON	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Aerco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Advantix Systems	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Alfa Laval - Heat Exchanges	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Apreco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Arizon-Johnson Air Rotation	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Broad	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Carel	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco - Chilled Beams	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Modular Central Plant	61.5%	0.3846	Note 1	Note 1	N/A	N/A	N/A	N/A
Data Aire	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss AB-QM	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
DriSteam	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Dynamic	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Energy Labs	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Epsilon	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
FAFCO	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
FlowCon	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
GEA - Heat Exchangers	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Global Plasma Solutions	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Greenheck	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Griswold - Chemical-Less Water Treatment	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Halton	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
ISO-Air	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Heat Pipe Technologies	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Heat Recovery Equipment	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Munters	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
NC Filtration	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Puroflux - Separators	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Reddi	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Reflok	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
RenewAire	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Reysma	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Seresco	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Tecta America Roofing	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermotech	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Triatek	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Trox	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
UV Resources	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Venmar (CES)	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Westaire	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
XeteX - Heat Recovery	61.0%	0.3900	Note 1	Note 1	N/A	N/A	N/A	N/A
Equipment Parts & Supplies								
AAON	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ABB	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ashcroft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Baldor	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Baltimore Aircoil Company (BAC)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Belimo	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bristol	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Browning	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bryan Boilers	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Carrier	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Century	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
CES (Temtrol, Governair, Venmar, Ventrol, HuntAir, Mammoth)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Chamberlin	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ClimateCraft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Combustion Resource Corporation	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Copeland	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Daikin Applied	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin North America	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dectron	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Eaton	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Emerson	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Environmental Technologies, Inc.	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Everest	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Fasco	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Flow Design	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Griswold	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Haakon	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Heatcraft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Honeywell	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
JCI-York	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Kinetics	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lennox International	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Loctite	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Marathon	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mestech - RBI & ATH	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nortec	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Parker	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reddi	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reillo	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Schneider Electric	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sealmaster	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sporlan	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Stulz	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Systems and Changeair	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TCF	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TCTC, GEA, ETI, Danfoss	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tecumseh	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Temtrol	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trane	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Unisource	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
UVR	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Williams and Davis	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Equipment Pricing	Discount Structure Based on List Price							
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Zonex	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Equipment Rentals								
Daikin Applied	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Miscellaneous Material								
Miscellaneous Material Base on Cost + Mark-up	33.3%							

Note:

1. **Quantity Discounts** may be provided at time of sale based on project scope.
2. **% Off** represents the discount off list price. (Example: List price = \$100,000. % Off = 25%. Net Price = \$100,000 x (1 - 25%) = \$75,000.00)
3. **Multiplier** represents the fraction of list price. (Example: List price = \$100,000. Multiplier = 0.7500. Net Price = \$100,000 x 0.7500 = \$75,000.00)