



AGENDA ITEM REPORT

DATE: September 21, 2021
DEPARTMENT: Facilities Construction and Management
REQUESTER: Ehab Guirguis
TITLE: Approve Piggyback Purchase & Installation of Daikin HVAC Equipment for LCDAS Facility

I. MOTION REQUESTED

A) Approve Piggyback No. PB210226NAT to utilize pricing on the Region 4 Education Service Center (ESC) Contract No. R200410 for HVAC Equipment, Installation, Services and Related Products with Daikin Applied Americas Inc., for the purchase of Daikin equipment, installation, services and related products on an as-needed basis through the contract expiration date of September 30, 2023, and any renewals or extensions approved by Omnia Partners and Region 4 ESC, as approved in the departments' annual adopted budgets, in the estimated amount of \$1,700,00.00. Individual purchases in excess of \$100,000.00 will be brought to the Board for approval.

B) Grant the County Manager or designee the authority to renew the contract(s), for up to two (2) additional one (1) year periods, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewal(s).

C) Approve the purchase and installation of three (3) Daikin Roof Top Units under Piggyback PB210226NAT for the Lee County Domestic Animal Services in the amount of \$125,083.00.

D) Authorize the Chair to execute documents on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves piggyback of the Region 4 Education Service Center (ESC) Contract for the purchase of Daikin HVAC products, installation and services on an as-needed basis, as approved in the departments' annual adopted budgets. A market analysis was completed and purchases under this contract will deliver estimated savings ranging from 10% to 67% off retail prices for HVAC products, installation and services.

Also approves piggyback purchase and installation of Daikin HVAC Roof Top units for the LCDAS (Lee County Domestic Animal Services) facility. Three (3) of the twelve (12) existing roof top units are at the end of their lifespan and require replacement at a cost of \$125,083.00. The units were installed when the building was built in 2001. A market analysis was completed for the roof top units and determined a savings of \$102,340.64 will be realized using this piggyback.

III. BACKGROUND AND IMPLICATIONS OF ACTION

A) Board Action and Other History

On September 18, 2018, the Board of County Commissioners approved the piggyback agreement for the Purchase of Daikin equipment and installation with Carroll Air Systems, Inc. (authorized representative of Daikin Applied Americas Inc.) through the National Intergovernmental Purchasing Alliance (now known as Omnia Partners). The approved piggyback reached its contract end date and expired on December 31, 2020.

A new contract was solicited by Omnia Partners with Regions 4 ESC and awarded to Daikin Applied Americas, Inc. Facilities Construction and Management requested Procurement Management to initiate a new piggyback to replace the expired contract. The new agreement will give Facilities Construction and Management manufacturer direct discounts on equipment, installation, services and related products, allowing them to maintain County facilities HVAC systems.

B) Policy Issues

C) BoCC Goals

D) Analysis

E) Options

IV. FINANCIAL INFORMATION

A)	Current year dollar amount of item:	See Comments below.
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary

E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: Various Program: Project: Account Strings: Various - will vary depending on department	
G)	Fund Type?	General Fund
H)	Comments: The replacement of three (3) roof top air conditioner units on the Animal Services Building will cost \$125,083.00. Facilities Construction and Management will be the primary users of this piggyback. Expenditures will be on an as needed basis, as approved in the departments' annual adopted budgets	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION**VII. FOLLOW UP****REVIEWERS:**

Department	Reviewer	Action	Date
Facilities Construction and Management	Tucker, Mary	Approved	9/10/2021 - 10:20 AM
Facilities Construction and Management	Guirguis, Ehab	Approved	9/10/2021 - 10:30 AM
Budget Services	Guttry, Angela	Approved	9/12/2021 - 7:07 PM
Budget Services	Winton, Peter	Approved	9/13/2021 - 8:40 AM
County Attorney	Lira, Louis C.	Approved	9/13/2021 - 11:38 AM
County Manager	Mora, Marc	Approved	9/13/2021 - 12:11 PM