



OMNIA Approved Manufacturers								
	Standard (as of Mod-22)		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
HVAC Refrigeration								
Arctic Chill	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Broad - Absorption Chillers	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied A/C Screw Chillers	46.0%	0.5400	Note 1	Note 1	35.0%	0.6500	46.0%	0.5400
Daikin Applied A/C Scroll Chillers	46.0%	0.5400	Note 1	Note 1	35.0%	0.6500	46.0%	0.5400
Daikin Applied A/C Scroll Condensing Units	43.0%	0.5700	Note 1	Note 1	35.0%	0.6500	N/A	N/A
Daikin Applied Fluid Coolers	47.0%	0.5300	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied RTU Scroll Condensing Units	43.0%	0.5700	Note 1	Note 1	N/A	N/A	39.0%	0.6100
Daikin Applied Self-Contained Systems	39.0%	0.6100	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Centrifugal Chillers	46.0%	0.5400	Note 1	Note 1	35.0%	0.6500	N/A	N/A
Daikin Applied W/C Screw Chillers	44.0%	0.5600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Scroll Chillers	46.0%	0.5400	Note 1	Note 1	N/A	N/A	N/A	N/A
Epsilon	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
FAFCO	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Legacy	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Motivair	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Multistack	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tandem Chillers	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Techochill (Techogen)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
TempMaster	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermax	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
United Coolair	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Yazaki	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Indoor Air Quality Products and Devices								
American Air Filter	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
AtmosAir	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bioclimatic Air Systems	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Air Purifier	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dynamic Air Quality Solutions	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ebtron	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
GallantAir	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Global Plasma Solutions	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lumalier (an Evergreen UV Company)	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Oxygen 8	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Plasma Air	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sterile-Aire	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
UV Resources	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Venmar CES	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Unitary								
AAON	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A



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	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
AboveAir Technologies	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Amana	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bard	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
CGC Group Bulldog Heat Pumps	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Cold Point	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Applied Rooftop Systems	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Commercial RTUs	23.0%	0.7700	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Light Commercial RTUs	23.0%	0.7700	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Water Source Heat Pumps	24.0%	0.7600	Note 1	Note 1	20.0%	0.8000	20.0%	0.8000
Daikin NA - Rooftops	50.0%	0.5000	Note 1	Note 1	59.6%	0.4038	59.6%	0.4038
Daikin NA - Rooftops Heat Pumps	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - SkyAir Light Commercial - Mini Splits	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - AC	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - AHU	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Heat Pumps	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Multi Zone - Mini Splits	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - AC	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - AHU	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - Gas Furnace	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - Heat Pumps	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Single Zone - Mini Splits - Heat Pumps	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV - Heat Recovery	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV - S	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Dectron	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Islandaire	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lennox International	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Markel Products Company	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Valent (Unison)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Water Furnace Water Source Heat Pumps	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Air Handling								
Alliance Air Products	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Annexair	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Applied Air	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
BasX	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Buffalo Air Handling	25.0%	0.7500	Note 1	Note 1	N/A	N/A	N/A	N/A
Carrier AHUs	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
CES (Temtrol, Governair, Venmar, Ventrol, HuntAir, Mammoth)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
ClimateCraft	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Central Station AHUs	34.0%	0.6600	Note 1	Note 1	N/A	N/A	30.0%	0.7000



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Daikin Applied Coils	27.0%	0.7300	Note 1	Note 1	N/A	N/A	23.0%	0.7700
Daikin Applied Commercial Rooftop AHUs	32.0%	0.6800	Note 1	Note 1	N/A	N/A	28.0%	0.7200
Energy Labs	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Haakon	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Industrial Commercial Equipment	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ingenia	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Innovent	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Loren Cook Energy Recover Ventilators	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Marcraft	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Modine	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Munters	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nortek (Huntair, Temtrol, Mammoth, Venmar, Ventrol, Governair)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
PoolPak	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Price Mechanical	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Semco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
TempMaster	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermal Corporation	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TMI Climate Solutions	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Twin City Fan	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
United Coolair	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Valent	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Air Terminal Devices and Heating								
Applied Environmental Air (AE-Air)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Fan Coils	27.0%	0.7300	Note 1	Note 1	N/A	N/A	23.0%	0.7700
Daikin Applied Unit Heaters	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Unit Ventilators	25.0%	0.7500	Note 1	Note 1	N/A	N/A	21.0%	0.7900
Systems and Changeair	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied VAV	27.0%	0.7300	Note 1	Note 1	N/A	N/A	23.0%	0.7700
Daikin NA - VRV Fan Coils	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Environmental Technologies, Inc (ETI)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
First Company	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Greenheck	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Krueger	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
MetalAire	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nailor	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Penn Barry	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Price	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Price Industries	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ruskin - Dampers	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A



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	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Sterling	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Temspec	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Titus	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Williams	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Zehnder/Rittling	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
LED Lighting Products								
HE Williams	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Lighting - Engery Based Solutions	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mule Lighting	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
PlanLED	9-51%	0.91-0.49	Note 1	Note 1	N/A	N/A	N/A	N/A
DDC Controls								
75F	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Aircuity	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Allerton Controls	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Intelligent Equipment	34.0%	0.6600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied MicroTech Integrated Systems	34.0%	0.6600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA VRF Controls	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Functional Devices	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Honeywell	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Johnson Controls	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
KMC Building Automation	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Niagara AX	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
nLight	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Phoenix Controls	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Riptide	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Snyder Electric	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Strobic Air	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trane	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tridium	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Veris	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Cooling Towers								
Baltimore Aircoil Company (BAC)	28.0%	0.7200	Note 1	Note 1	N/A	N/A	N/A	N/A
Composite Cooling Solutions (CCS)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Delta	30.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Evapco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reysma	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
SPX Brands (Marley, Recold, & Ceramic)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
The Cooling Tower Company	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Pumps								
Goulds	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A

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	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Grundfos	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Patterson	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Taco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Invertors								
ABB	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Yasakawa	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Boilers & Water Heaters								
Aerco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bryan Boilers	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Buderus	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Burnham	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Templifiers	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Fulton	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lochinvar	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mestech - RBI & ATH	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Norwitz	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
PVI	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Riverside Hydronics	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
HVAC Specialty Products								
AAON	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Aerco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Advantix Systems	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Alfa Laval - Heat Exchanges	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Apreco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Arizon-Johnson Air Rotation	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Big Ass Fans	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Broad	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Carel	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco - Chilled Beams	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Modular Central Plant	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Data Aire	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss AB-QM	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Denso Corporation (i.e. MovinCool & SpotCool)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
DriSteam	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dynamic	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Energy Labs	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Epsilon	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
FAFCO	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A



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FlowCon	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
GEA - Heat Exchangers	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Global Plasma Solutions	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
GoFog	25.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Greenheck	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Griswold - Chemical-Less Water Treatment	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Halton	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Hays Fluid Controls	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ISO-Air	20.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Heat Pipe Technologies	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Heat Recovery Equipment	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Munters	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
NC Filtration	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Puroflux - Separators	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reddi	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reflok	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
RenewAire	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reysma	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Seresco	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Standard Xchange	20.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Tecta America Roofing	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermotech	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Triatek	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trox	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
UV Resources	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Venmar (CES)	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Westaire	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
XeteX - Heat Recovery	50.0%	0.5000	Note 1	Note 1	N/A	N/A	N/A	N/A
Equipment Parts & Supplies								
AAON	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ABB	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ashcroft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Baldor	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Baltimore Aircoil Company (BAC)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Belimo	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bristol	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Browning	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bryan Boilers	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Carrier	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Approved Manufacturers								
	Standard (as of Mod-22)		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Century	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
CES (Temtrol, Governair, Venmar, Ventrol, HuntAir, Mammoth)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Chamberlin	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ClimateCraft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Combustion Resource Corporation	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Copeland	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin North America	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dectron	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Eaton	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Emerson	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Environmental Technologies, Inc.	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Everest	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Fasco	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Flow Design	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Griswold	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Haakon	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Heatcraft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Honeywell	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
JCI-York	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Kinetics	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lennox International	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Loctite	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Marathon	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mesteck - RBI & ATH	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nortec	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Parker	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reddi	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reillo	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Schneider Electric	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sealmaster	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sporlan	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Stulz	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Systems and Changeair	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TCF	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TCTC, GEA, ETI, Danfoss	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tecumseh	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Temtrol	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Approved Manufacturers								
	Standard (as of Mod-22)		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Trane	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Unisource	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
UVR	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Williams and Davis	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Zonex	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Equipment Rentals								
Daikin Applied	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Miscellaneous Material								
Miscellaneous Material Base on Cost + Mark Up	40.0%							
Warranty, Risk, and Contingency (not to exceed X% of total price)	10.0%							

Note:

- 1. Quantity Discounts** may be provided at time of sale based on project scope.
- 2. % Off** represents the discount off list price. (Example: List price = \$100,000. % Off = 25%. Net Price = \$100,000 x (1 - 25%) = \$75,000.00)
- 3. Multiplier** represents the fraction of list price. (Example: List price = \$100,000. Multiplier = 0.7500. Net Price = \$100,000 x 0.7500 = \$75,000.00)