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TABULATION SHEET

# & Title:	#19-100 HVAC Parts, Equipment & Supplies
Location:	Districtwide via Maintenance Department
Opening Date:	Renewal
Term:	July 1, 2021 to June 30, 2023
Est. Exposure:	\$250,000.00 annually
Funding:	General w/ Capital Transfer

Bidder Name, Address, Phone #	Johnstone Supply	Naples Armature	United Refrigeration
	3484 Domestic Ave Naples, FL 34104 (239) 643-3446 store115@johnstonesupply.com	1101 5th Ave S Naples, FL 34102 (239) 262-4554 janet@naplesarmature.com	3400A Westview Drive Naples, FL 34104 (239) 643-2733 branches5@uri.com

Description of Item	Qty			
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% Discounts

Armstrong	%	55%+	*	20%	*	NB
Baldor	%	55%+	*	20%	*	NB
Beacon	%	55%+	*	NB		50% *
Beckett	%	55%+	*	NB		50% *
Belimo	%	55%+	*	NB		NB
Bell & Gossett	%	55%+	*	20%	*	NB
Browning	%	55%+	*	20%	*	50% *
Carrier	%	55%+	*	NB		NB
Century (AO Smith)	%	55%+	*	Varies	*	50% *
Coleman Evcon	%	55%+	*	NB		NB
Copeland	%	55%+	*	NB		50% *
Costguard	%	NB		NB		50% *
Daikin	%	55%+	*	NB		50% *
Danfoss	%	55%+	*	NB		50% *
Eaton	%	55%+	*	NB		50% *
Everpure	%	55%+	*	NB		50% *
FASCO	%	55%+	*	30%	*	50% *
Furnas	%	55%+	*	NB		NB
Goodyear	%	NB		30%	*	
Honeywell	%	55%+	*	NB		50% *
ITT General	%	55%+	*	NB		NB
Johnson Controls (JCI)	%	55%+	*	NB		50% *
Kolpak	%	55%+	*	NB		NB
Lovejoy	%	55%+	*	25%	*	NB
Manitowoc	%	55%+	*	NB		NB
Motors & Armatures, Inc. (MARS)	%	55%+	*	NB		50% *
Marathon	%	55%+	*	25%	*	50% *
National Refrigeration & Air Conditioning (NRP)	%	NB		NB		50% *
Packard	%	55%+	*	Varies	*	50% *
Pentair	%	NB	*	NB		50% *

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Description of Item	Qty			
Perragon	%	55%+ *	NB	50% *
Precision Aire	%	45%+ *	NB	50% *
Ranco	%	55%+ *	NB	50% *
Robertshaw	%	55%+ *	NB	NB
Scotsman	%	35%+ *	NB	50% *
Sporland	%	55%+ *	NB	50% *
Supco	%	55%+ *	NB	50% *
Square D	%	55%+ *	25% *	NB
Taco	%	55%+ *	15% *	NB
Tecumseh	%	55%+ *	NB	50% *
Thermal Zone	%	NB *	NB	Varies *
Trane	%	NB *	NB	NB
Trenton	%	NB *	NB	50% *
US Motors (Emerson)	%	55%+ *	30% *	50% *
White Rogers	%	55%+ *	NB	50% *
York	%	55%+ *	NB	NB
Other	%	TOOLS: 50% *	Varies *	NB
% Flat Discount (other items)	%	50% MSRP *	Varies *	50% *
*Recommend approval of purchase as vendor has agreed to renew at same terms and discounts as the 2019-21 contract. Vendors meet requirements to provide parts, equipment and supplies sufficient to the District's needs. Multiple vendors are necessary to ensure a source of supply is available.			Opened By:	Renewal
			Witnessed by:	Renewal
			Date to Board:	May 11, 2021