

Exhibit C
State of Florida Price Sheet

Percentage Discount Off Product Category

Product Category	Florida Discount
Janitorial Equipment & Supplies (does not include Sanitation Cleaning Chemicals)	33%
Sanitation Cleaning Chemicals & Supplies (does not include Janitorial Equipment & Supplies)	28%
Fasteners	60%
Material Handling	28%
Plumbing	33%
Power Source	33%
Outdoor Garden	28%
Lamps, Lighting, Ballasts	33%
HVAC	33%
Hand Tools	28%
Power Tools (excluding automotive related tools and products)	28%
Electrical	33%
Paint	28%
Security	33%
Safety *Fastenal offer includes Facility Safety, Footwear, and People Safety.	33%