

Discounts by Category for Electrical & Lighting Products for Contract EV-2370

**CONTRACT PRICE SHEET / DISCOUNT SCHEDULE**

**INSTRUCTIONS:** For each category listed, state the manufacturer, price list, price list date and number, applicable column from price list, and the discount percentage off the price list you are offering. If you are offering a product category other than those listed below, identify the category and your offer in the row(s) labeled "Other." You may list up to three (3) manufacturers/price lists per category on this worksheet. If additional space is required, please insert additional rows listing your additional offers in the same format as this bid price sheet.

| L.O.B. | Category                     | Manufacturer          | Manufacturer Product Description                                    | Applicable Column | Discount Off Price List Offered | Price List Title        | Price List Date / Number | Line  |
|--------|------------------------------|-----------------------|---|-------------------|---------------------------------|-------------------------|--------------------------|-------|
| B      | Tools & Fasteners            | 3M                    | All Other 3M Products   | List Less         | 5                               | Graybar Mfr. Price List | 09/06/17                 | Other |
| E / L  | Tools & Fasteners            | 3M                    | A-Velocity Discount   | List Less         | 33                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Tools & Fasteners            | 3M                    | Other Splice Kits, Abrasives & Adhesives                            | List Less         | 16                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Tools & Fasteners            | 3M                    | Other Tapes, Fire Stop & Aerosols                                   | List Less         | 21                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Tools & Fasteners            | 3M                    | Standard Tape & Fire Stop   | List Less         | 23                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Lugs, Terminals & Connectors | 3M                    | Standard Terminals, Connnectors, Splice Kits, Cable Ties, Wire Nuts | List Less         | 21                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Datacom Connectivity         | 3M TELECOMMUNICATIONS | Pocket ProJectors & Splice Kits                                     | List Less         | 21                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Datacom Connectivity         | A. K. STAMPING        | All Other Communication Products                                    | List Less         | 3                               | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Datacom Connectivity         | A. K. STAMPING        | Standard Communication Products                                     | List Less         | 18                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| B      | Tools & Fasteners            | AAMSTRAND             | Rope & Cable  | List Less         | 25                              | Graybar Mfr. Price List | 09/06/17                 | Other |
| E / L  | Electrical Distribution      | ABB                   | All Other ABB Companies   | List Less         | 2                               | Graybar Mfr. Price List | 09/06/17                 | Other |

|       |   |                             |  |           |    |                         |          |       |
|-------|---|-----------------------------|--|-----------|----|-------------------------|----------|-------|
| E / L | Control Equipment & Transformers        | ABB                         | Motor Control and Transformers                               | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | ABB                         | Power, Energy, Distribution, Utility & Intelligence Products | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | ACME STAPLE COMPANY         | All Other Staplers, Staples & Connectors                     | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | ACP INTERNATIONAL           | Marking & Locating Tape                                      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | ACP INTERNATIONAL           | Other Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | ADALET                      | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | ADVANCE DIGITAL BROADCAST   | Automation and Control Products                              | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | ADVANCE INDUSTRIAL          | Motors, Control, Energy Management & Power                   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | ADVANTECH / SMARTWORKS      | Automation and Control Products                              | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | AEMC                        | Tools, Testers, Fasteners & Accessories                      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | AERVOE INDUSTRIES           | All Other Products   | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | AERVOE INDUSTRIES           | Standard Products  | List Less | 27 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wire & Cable                            | AFC CABLE SYSTEMS           | Standard Wire and Cable Products                             | List Less | 27 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wire & Cable                            | AFC CABLE SYSTEMS INC       | All Other Products   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                        | AGLO                        | All Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | AIR KING VENTILATION        | Heating, Cooling & Ventilation                               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | AIR MASTER FAN              | Heating, Cooling & Ventilation                               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                        | ALFLEX                      | Communication Products                                       | List Less | 32 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                       | ALKCO MANUFACTURING COMPANY | Standard Products  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | ALL CURRENT ELECTRIC        | Electrical Distribution Products                             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | ALL GEAR INC.               | Utility & Construction Rope                                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                        | ALLIED BOLT                 | Fasteners  | List Less | 4  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                  |                                |   |           |    |                         |          |       |
|-------|----------------------------------|--------------------------------|---|-----------|----|-------------------------|----------|-------|
| E / L | Conduit, Channel & Fittings      | ALLIED TUBE / POWER STRUT      | Fittings  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ALLIED TUBE / POWER STRUT      | Strut   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ALLIED TUBE / POWER STRUT      | Threaded Rod  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wiring Devices                   | ALPHA TECHNOLOGIES             | Surge, Power Protection & Power Products              | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                   | ALTRONIX                       | Other Products  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                   | ALTRONIX                       | Standard Products                                     | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers      | ALUMA FORM                     | Conduit Bodies, Boxes, Connectors & Fittings          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | AMERICAN FITTINGS              | All Other   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | AMERICAN FITTINGS              | Standard & Miscellaneous Fittings                     | List Less | 9  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | AMERICAN LOCK CO.              | Locks, Tag Out and Accessories                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | AMERICAN POLYWATER CORPORATION | Aerosals, Lubricants & Cleaners                       | List Less | 7  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | AMERICAN SAW MFG.              | Tools, Testers, Fasteners & Accessories               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | AMETEK, INCORPORATED           | Motors, Control, Energy Management & Power            | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | AMPROBE INSTRUMENT             | Metering & Test Equipment                             | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                   | AMSECO / POTTER                | Fire, Notification & Paging                           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors     | ANAMET                         | All Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers      | ANDERSON                       | Conduit Bodies, Boxes, Connectors & Fittings          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | APPLETON                       | Conduit Bodies, Boxes, Connectors & Fittings          | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution          | ARGO                           | All Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | ARLINGTON                      | All Other   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | ARLINGTON                      | Standard Conduit Bodies, Boxes, Connectors & Fittings | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets            | ARMORCAST PRODUC.              | Enclosures, Cabinets, Wire way & Accessories          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                  |                                  |   |           |                             |                         |          |       |
|-------|----------------------------------|----------------------------------|---|-----------|-----------------------------|-------------------------|----------|-------|
| E / L | Toos & Fasteners                 | ARNCO                            | All Products  | List Less | 2                           | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | ARROW FASTENERS                  | All Other Staplers, Staples & Connectors                                | List Less | 5                           | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Test Equipment            | ARROW FASTENERS                  | Standard Staplers, Staples & Connectors                                 | List Less | 25                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                 | ARROW MAGNOLIA                   | Tools, Testers, Fasteners & Accessories                                 | List Less | 15                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | ASCO - AUTOMATIC SWITCH CO.      | All Other   | List Less | 2                           | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | ASCO - AUTOMATIC SWITCH CO.      | Stock Transfer Switches & Other Standard                                | List Less | 30                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | All Other ATKORE Companies & Products                                   | List Less | 2                           | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | Conduit (TUB) - All Atkore Brands                                       | C+ NTE    | See CONDUIT (TUB) Discounts | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | Innerduct, Conduits & Related Products                                  | C+ NTE    | 22                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | PVC Conduit   | C+ NTE    | 22                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | PVC Conduit Boxes, Fittings & Related PVC Products                      | C+ NTE    | 30                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | Strut   | C+ NTE    | 26                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | Strut Fittings & Accessories  | C+ NTE    | 26                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | ATKORE INTERNATIONAL             | Threaded Rod  | C+ NTE    | 22                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | ATKORE INTERNATIONAL             | Wire & Cable (WYR) - All Atkore Brands                                  | C+ NTE    | CABLE (WYR) Discounts       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | ATKORE INTERNATIONAL             | Wiring Harnesses, Cable Assemblies and Other Wiring Connection Products | C+ NTE    | 26                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | AUTOMATIC TIMING & CONTROL - ATC | All Other   | List Less | 5                           | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | AUTOMATIC TIMING & CONTROL - ATC | Stock & Standard Discount   | List Less | 45                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | AVALON SOLAR                     | Solar Products  | List Less | 2                           | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                   | B&K PRECISION                    | Communication Products  | List Less | 7                           | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | BALDOR                           | Motors, Control, Energy Management & Other                              | List Less | 2                           | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                 | BAND-IT / IDEX                   | Communication Products  | List Less | 17                          | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                       |                                   |  |           |    |                         |          |       |
|-------|---------------------------------------|-----------------------------------|--|-----------|----|-------------------------|----------|-------|
| E / L | Toos & Fasteners                      | BARFIELD                          | Hardware & Bracket Racks - Utility           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | BARTLETT                          | All Products                                 | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | BAUER                             | Ladders and Accessories                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution               | BEKAERT                           | All Other Products                           | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution               | BEKAERT                           | Standard Wire & Cable Products               | List Less | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | BERKO / MARLEY                    | Fans, Heaters and Ventilation Equipment      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | BLACK & DECKER / DEWALT / STANLEY | All Other Tools                              | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | BLACK & DECKER / DEWALT / STANLEY | Stock Power & Hand Tools                     | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | BLF CORPORATION                   | Conduit Bodies, Boxes, Connectors & Fittings | List Less | 25 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | B-LINE                            | A-Velocity Discount                          | List Less | 81 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | B-LINE                            | B-Velocity Discount                          | List Less | 72 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | B-LINE                            | General Fittings & Accessories               | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | B-LINE                            | Metering Products                            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | B-LINE                            | Racks & Enclosures                           | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings           | B-LINE                            | Strut  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | B-LINE                            | Threaded Rod                                 | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | B-LINE                            | C-Velocity Discount                          | List Less | 50 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Video Survaillance                    | BOSCH TOOLS                       | Tools & Accessories                          | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Test Equipment                 | BOSS                              | All Other Products                           | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Test Equipment                 | BOSS                              | Standard Gloves and Accessories              | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | BOURNS INC                        | Plugs, Receptacles, Wiring Devices & Telecom | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers           | BOWERS MANUFACTURING              | Conduit Bodies, Boxes, Connectors & Fittings | List Less | 82 | Graybar Mfr. Price List | 09/06/17 | Other |

|       |   |                               |  |           |    |                         |          |       |
|-------|---|-------------------------------|--|-----------|----|-------------------------|----------|-------|
| B     | Tools & Fasteners                       | BRADY WORLDWIDE               | A-Velocity Discount  | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BRADY WORLDWIDE               | Industrial, Cable & Wire ID Materials A & B                        | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BRADY WORLDWIDE               | Schedule A & F Items   | List Less | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BRADY WORLDWIDE               | Schedule B, C & E Items  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BRADY WORLDWIDE               | Schedule D & H Items and All Other Brady Products                  | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | BRIDGEPORT                    | All Other Conduit Bodies, Boxes, Connectors & Fittings             | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | BRIDGEPORT                    | Standard Conduit Bodies, Boxes, Connectors & Fittings              | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries                 | BRIGHT STAR                   | All Products   | List Less | 25 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Fasteners                       | BRISCON ELECTRIC              | Staples & Fasteners  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | BRK / FIRST ALERT             | All Other BRK, First Alert, Family Gard, Tundra & OneLink Products | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | BRK / FIRST ALERT             | Fire, Smoke & Co2 Detectors  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | BROAN / NUTONE                | Standard Doorbells & Chimes  | List Less | 34 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | BROAN / NUTONE                | Standard Heating & Ventilation                                     | List Less | 44 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | BROAN / NUTONE                | All Other Products   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | BROOKS MANUFACTURING          | Utility Products - Cross Arms & Accessories                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BROTHER MOBILE SOLUTIONS INC. | Accessories  | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BROTHER MOBILE SOLUTIONS INC. | All Other Products   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | BROTHER MOBILE SOLUTIONS INC. | Standard Products  | List Less | 44 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors            | BUCHANAN CONSTRUCTION         | All Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | BULWARK                       | Safety Products & Protective Clothing                              | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors            | BURNDY / HUBBELL              | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors            | BURNDY / HUBBELL              | A-Velocity Discount  | List Less | 39 | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                  |                                      |   |           |    |                         |          |       |
|-------|----------------------------------|--------------------------------------|---|-----------|----|-------------------------|----------|-------|
| E / L | Lugs, Terminals & Connectors     | BURNDY / HUBBELL                     | B-Velocity Discount   | List Less | 18 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors     | BURNDY / HUBBELL                     | Standard Lugs, Terminals & Connectors                                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | All Other Fuses, Fuseblocks, Related Products & Accessories             | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | A-Velocity Discount   | List Less | 62 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | B-Velocity Discount   | List Less | 78 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | Other Fuseholders, Clips, Reducers, Disconnects, Limiters               | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | Standard Fuse Blocks and Solar Fuses                                    | List Less | 54 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | Standard Fuseholders, Clips, Reducers, Disconnects & Limiters           | List Less | 54 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | Standard Fuses, Fuselinks & Accessories                                 | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                            | BUSSMANN / EATON                     | Standard RK5, Small Dimension, Low Voltage, Low Peak & Other Conductors | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Solar                            | CANADIAN SOLOR                       | Solar Products  | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | CANTEX                               | PVC Conduit   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | CANTEX                               | PVC Conduit Boxes, Fittings & Related PVC Products                      | C+ NTE    | 30 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | CAPP INC                             | Instrumentation, Valves & Controls                                      | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | CARLON                               | Innerduct, Conduits & Related Products                                  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | CARLON                               | PVC Conduit   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | CARLON                               | PVC Conduit Boxes, Fittings & Related PVC Products                      | C+ NTE    | 30 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                | CAROLINA GLOVE COMPANY               | Gloves and Accessories  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | CATERPILLAR / CAT                    | Generators, Motors, Control, Energy Management & Power                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | CEMENTEX PRODUCTS                    | All Other Protective Wear, Tools & Accessories                          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | CEMENTEX PRODUCTS INC                | Standard Protective Wear, Tools & Accessories                           | List Less | 6  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers      | CHALLENGER PRODUCTS / THOMAS & BETTS | Conduit Bodies, Boxes, Connectors & Fittings                            | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |   |                              |  |           |    |                         |          |       |
|-------|---|------------------------------|--|-----------|----|-------------------------|----------|-------|
| E / L | Wiring Devices                          | CHARLES INDUSTRIES / COIL    | Conduit Bodies, Boxes, Connectors & Fittings                                     | List Less | 29 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                      | CHECKERS INDUSTRIAL PRODUCTS | Industrial and Safety Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | CHROMALUX                    | Fans, Heaters and Ventilation Equipment  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | CITECT / SCADA               | Schneider, Citect, clearSCADA, Vijeo, Wonderware Automation and Control Products | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | CLAUSS CUTLERY               | Tools & Strippers  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | CM CONNECTOR                 | Connectors & Fittings  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | CME                          | Control Equipment & Transformers   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Fasteners                       | CMT INC.                     | Tools & Test Equipment   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit ( TUB ) - Liquidite Conduit  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - Aluminum Conduit   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - A-Velocity Discount  | List Less | 35 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - B-Velocity Discount  | List Less | 42 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - EMT Thinwall Metal Conduit                                       | C+ NTE    | 18 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - Flexible Metal Conduit   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - Galvanized Metal Conduit   | C+ NTE    | 19 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - IMC Metal Conduit  | C+ NTE    | 19 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - Miscellaneous Conduit  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | CONDUIT (TUB) / ALL BRANDS   | Conduit (TUB) - Nipples, Elbows & Couplings                                      | C+ NTE    | 30 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings             | CONDUX INTERNATIONAL         | All Other Products   | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings             | CONDUX INTERNATIONAL         | Standard Communication Products, Conduit Bodies, Boxes & Fittings                | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | CRC                          | Other Aerosols, Lubricants & Cleaners  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | CRC                          | Standard Aerosols, Lubricants & Cleaners   | List Less | 18 | Graybar Mfr. Price List | 09/06/17 | Other |



|       |                                       |                         |  |           |    |                         |          |       |
|-------|---------------------------------------|-------------------------|--|-----------|----|-------------------------|----------|-------|
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | All Other Crouse Hinds Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | A-Velocity Discount  | List Less | 85 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Interconnect, CEAG & Explosion Proof   | List Less | 8  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Other Commercial, Industrial, P&R, W/P, Boxes, Fittings & Connectors & Boxes     | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Other Conduit Bodies, Fittings & Form 8  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Standard Commercial EMT S/S & Comp Fittings 1/2" - 4"                            | List Less | 95 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers           | CROUSE-HINDS / EATON    | Standard Commercial H/V Steel Boxes - SQ,Switch, Oct,Util, Masonary              | List Less | 65 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Standard Commercial Locknuts & Liquidtite Fittings 3/8" - 6"                     | List Less | 55 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Standard Commercial Steel Boxes - Ceiling, Fan, Gangable, Crete, Explosion Proof | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | CROUSE-HINDS / EATON    | Standard Industrial Conduit Bodies & Fittings                                    | List Less | 25 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | CROWE                   | Rope, Straps and Accessories   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers      | CUMMINS                 | Generators, Motors, Control, Energy Management & Power                           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                 | CUSTOM PLASTIC          | Enclosures, Vaultrs, Wireway & Accessories                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution               | CUTLER HAMMER / EATON   | Electrical Distribution & Control Products                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                        | CYBERPOWER SYSTEMS INC. | All Other Power & Communication Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                        | CYBERPOWER SYSTEMS INC. | Standard Power Conditioning & Back-Up  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | DAP                     | Caulk, Glue, Adhesives & Sealants  | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | DELTA BREEZ             | Heating, Cooling, Water Coolers & Ventilation                                    | List Less | 7  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | DIABLO TOOLS            | Tools, Testers, Fasteners & Accessories  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Datacom Cable                         | DRAKA / PRYSMIAN GROUP  | Electric & Communication Wire & Cable Solutions                                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers      | DREISILKER              | Motors, Control, Energy Management & Power                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers      | DULMISON INC.           | Wire & Cable - Utility Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |   |                              |  |           |    |                         |          |       |
|-------|---|------------------------------|--|-----------|----|-------------------------|----------|-------|
| B     | Flashlights & Batteries                 | DURACELL                     | All Other Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries                 | DURACELL                     | Standard Batteries & Flashlights                                 | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                        | DURALINE                     | Conduit, Channel & Cable in Duct Utility Products                | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | DURHAM                       | Tools, Testers & Metering Equipment Utility Products             | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | DYSON CORP.                  | Hand Dryers , Lighting, Ventilation & Other Dyson Products       | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                                   | EATON / COOPER POWER FUSES   | Fuses, Fuseblocks, Related Products & Accessories                | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | EATON / COOPER POWER SYSTEMS | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | EATON / COOPER POWER SYSTEMS | Stock Utility Products & Wiring Devices                          | List Less | 6  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | EATON / COOPER WIRING        | Plugs, Receptacles, Wiring Devices & Telecom                     | List Less | 45 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | EATON CORPORATION            | Electrical Distribution & Industrial Products                    | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | ECOLIBRIUM SOLAR             | Ecolibrium Solar - Solar Products                                | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | EDWARDS / UTI                | Other Signaling, Horns, Strobes, Power Supplies & Accessories    | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | EDWARDS / UTI                | Standard Signaling, Horns, Strobes, Power Supplies & Accessories | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | ELASTIMOLD                   | Standard Wiring Devices  | List Less | 18 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | ELECTRIC MOTION CO           | Other Automation Products and Accessories                        | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | ELECTRIC MOTION CO           | Standard Automation Products and Accessories                     | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | ELECTRIFLEX                  | Conduit, Channel & Fittings                                      | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Datacom Connectivity                    | ELECTROLINE MFG. CO.         | Cable & Rope End Caps, Swivels & Accessories                     | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | E-LINE                       | Electrical Distribution & Industrial Products                    | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | ELKAY                        | Heating, Cooling, Water Coolers & Ventilation                    | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | ELTEK, INC. / VALERE         | Other Standard Power & Power Conversion Products                 | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | ELTEK, INC. / VALERE         | Standard Power & Power Conversion Products                       | List Less | 46 | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                       |                          |   |           |    |                         |          |       |
|-------|---------------------------------------|--------------------------|---|-----------|----|-------------------------|----------|-------|
| B     | Networking                            | EM CLOCK                 | Clocks, Digital Clocks, Time Switches & Signaling     | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers      | EMERSON / SOLA HD        | Control Equipment & Transformers                      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | E-MON, LLC. / HONEYWELL  | Data Loggers, Meters, Testers & Accessories           | List Less | 8  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries               | ENERGIZER CO. / EVEREADY | Other Batteries, Flashlights & Energizer Products     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries               | ENERGIZER CO. / EVEREADY | Standard Batteries, Flashlights & Energizer Products  | List Less | 25 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit Bodies & Fittings             | ENGINEERED PRODUCTS      | All Other   | List Less | 6  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit Bodies & Fittings             | ENGINEERED PRODUCTS      | Standard Conduit Bodies, Boxes, Connectors & Fittings | List Less | 15 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                          | ENPHASE                  | Solar Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Fasteners                     | ERGODYNE                 | Tools & Fasteners                                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | ERICO CADDY              | Cadweld Products                                      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | ERICO CADDY              | Grounding and All Other Products                      | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings           | ERICO CADDY              | Standard Products                                     | List Less | 50 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | ERICSON MANUFACTURING    | Safety Equipment, Plugs & Lighting Fixtures           | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                      | ERSODYNE                 | Tools & Fasteners                                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | ESTEX                    | Conduit Bodies, Boxes, Connectors & Fittings          | List Less | 7  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | EXCEL DRYER CORP         | All Other Hand Dryers & Ventilation                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | EXCEL DRYER CORP         | Standard Hand Dryers & Ventilation                    | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | FAHRENHEAT / MARLEY      | Fans, Heaters and Ventilation Equipment               | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers      | FCX PERFORMANCE / ABS    | Industrial Automation, Connectivity and Netwroking    | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control  | FEDERAL SIGNAL CORP.     | Red Code & All Other Products                         | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control  | FEDERAL SIGNAL CORP.     | Signaling, Strobes, Horns & Accessories               | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | FERNCO                   | Conduit Bodies, Boxes, Connectors & Fittings          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |   |   |  |           |    |                         |          |       |
|-------|---|---|--|-----------|----|-------------------------|----------|-------|
| B     | Test Equipment                          | FIREX / KIDDE / UTI                       | Smoke Detectors, Fire Alarms, Extinguishers, CO2 & Signals         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | FISHER PIERCE                             | Photo Cells, Timers & Devices                                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | FISKARS                                   | Tools, Scissors & Strippers  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | FLEXIBLE WHIPS OF TENNESSEE INC           | Conduit, Channel & Fittings  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | FLUKE                                     | All Other Hand Held Test, Meters, Measurement & Accessories        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | FLUKE                                     | Standard Hand Held Test, Meters, Measurement & Accessories         | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | FLUKE NETWORKS                            | Copper Test Devices  | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | FLUKE NETWORKS                            | Data Loggers, Testers, Meters, Parts & Other Communication Testers | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | FRANKLIN INSTRUMENT CO., INC.             | Clocks, Digital Clocks, Timers, Stop Watches & Accessories         | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | FREUD                                     | Utility Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | FRONIUS                                   | Solar Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | FURNACE / SIEMENS                         | Power Distribution, Motor Control & Devices                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | G & O THERMAL                             | Heating, Cooling & Ventilation                                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | G & W ELECTRIC CO                         | Utility Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | GALCO                                     | Automation and Control Products                                    | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers             | GALVAN                                    | Conduit Bodies, Boxes, Connectors & Fittings                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | GARDNER DENVER / RIGEL / HOFFMAN & LAMSON | Motors, Control, Energy Management & Power                         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | GEMS SENSORS                              | Sensors, Switches, Systems & Panel Accessories                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | GENERAC                                   | Generators, Motors, Control, Energy Management & Power             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                            | GENERAL CABLE                             | Electrical & Utility Wire & Cable                                  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | GENERAL ELECTRIC LIGHTING / CURRENT BY GE | A-Velocity Discount  | List Less | 68 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | GENERAL ELECTRIC LIGHTING / CURRENT BY GE | Ballasts - All Other Ballasts                                      | List Less | 11 | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                  |  |  |           |      |                            |          |       |
|-------|------------------|--|--|-----------|------|----------------------------|----------|-------|
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Ballasts - Standard Compact Fluor Ballasts                   | List Less | 83   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Ballasts - Standard Electronic Ballasts                      | List Less | 89   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Ballasts - Standard HID Ballasts                             | List Less | 83   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Ballasts - Standard Magnetic Ballasts                        | List Less | 83   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Ballasts - Standard Sign Ballasts                            | List Less | 83   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | B-Velocity Discount  | List Less | 83   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | C-Velocity Discount  | List Less | 88   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | D-Velocity Discount  | List Less | 92.5 | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | E-Velocity Discount  | List Less | 94.5 | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | F-Velocity Discount  | List Less | 96   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | G-Velocity Discount  | List Less | 98   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - All Other Lamps & Related Lighting Products          | List Less | 2    | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - LED Lamps  | List Less | 83   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME7701 Excluded LED                                  | List Less | 53   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Fluorescent                           | List Less | 55   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Incandescent                          | List Less | 63   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Incandescent National Net             | List Less | 68   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Lucalox                               | List Less | 87   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Multi-Vapor                           | List Less | 79   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Quartz                                | List Less | 70   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - ME981 Excluded Fluorescent National Nets             | List Less | 81   | Graybar Mfr.<br>Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts | GENERAL ELECTRIC LIGHTING /<br>CURRENT BY GE | Lamps - Standard Miniature, Projection, Stage & Studio Lamps | List Less | 62   | Graybar Mfr.<br>Price List | 09/06/17 | Other |

|       |                                  |   |  |           |    |                         |          |       |
|-------|----------------------------------|---|--|-----------|----|-------------------------|----------|-------|
| E / L | Lamps & Ballasts                 | GENERAL ELECTRIC LIGHTING / CURRENT BY GE | Large Lamps - All Other                              | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | GENERAL ELECTRIC LIGHTING / CURRENT BY GE | Large Lamps - Standard Large Lamps                   | List Less | 85 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | GENERAL ELECTRIC LIGHTING / CURRENT BY GE | Standard Excluded Large Lamps                        | List Less | 55 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | GENERAL ELECTRIC LIGHTING / CURRENT BY GE | Standard Miniature, Projection, Stage & Studio Lamps | List Less | 62 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | GENERAL ELECTRIC LIGHTING / TUNGSRAM      | GE - Tungfram Lighting Products                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | GENERAL ELECTRIC POWER / ABB              | Energy & Automation Products                         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution          | GENERAL ELECTRIC POWER / ABB              | A-Velocity Discounts                                 | List Less | 35 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | GENERAL ELECTRIC POWER / ABB              | Consumer & Industrial                                | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution          | GENERAL ELECTRIC POWER / ABB              | Electrical Distribution & Control Products           | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | GENERAL ELECTRIC POWER / ABB              | Motors, Control, Energy Management & Power           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                 | GENERAL MACHINE PRODUCTS CO INC           | All Other Products                                   | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution          | GENERIC ELECTRICAL                        | Electrical Commodity & Distribution Products         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | GLYPTAL INC.                              | Standard Products                                    | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | GOTT                                      | Plugs, Receptacles, Wiring Devices & Telecom         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | GREENLEE                                  | A-Velocity Discount                                  | List Less | 35 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | GREENLEE                                  | B-Velocity Discount                                  | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | GREENLEE                                  | Tools, Testers, Fasteners & Accessories              | List Less | 14 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | GS METALS / B-LINE                        | Fittings   | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | GS METALS / B-LINE                        | Strut  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | GS METALS / B-LINE                        | Threaded Rod   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | HANWA                                     | Solar Products                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                 | HASTINGS                                  | Tools, Testers, Connectors & Accessories             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                       |                                      |  |           |    |                         |          |       |
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| E / L | Toos & Fasteners                      | HD ELECTRIC / HAMMERLOCK             | Utility Products, Tools, Testers, Fasteners & Accessories          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Electrical Boxes and Covers           | HERITAGE PLASTICS INC                | PVC Pipe, Boxes and Fittings                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers           | HEYCO                                | Conduit Bodies, Boxes, Connectors & Fittings                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fuses                                 | HIGH TECH FUSES                      | Fuses and Limiters   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | HILTI INC                            | Tools, Testers, Fasteners & Accessories                            | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                          | HI-Q SOLAR                           | Solar Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Networking                            | HIRSCHMANN USA / BELDEN              | Industrial Automation, Connectivity and Netwroking                 | List Less | 14 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                 | HOFFMAN / PENTAIR                    | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                 | HOFFMAN / PENTAIR                    | Standard Enclosures, Cabinets, Wire way & Accessories              | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                    | HOLOCOM                              | Other Duct, Raceway, Plugmold & Wireway                            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                    | HOLOCOM                              | Standard Duct, Raceway, Plugmold & Wireway                         | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals, & Connectors         | HOMAC MANUFACTURING / THOMAS & BETTS | Other Lugs, Terminals & Connectors                                 | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals, & Connectors         | HOMAC MANUFACTURING / THOMAS & BETTS | Standard Lugs, Terminals & Connectors                              | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | HONEYWELL                            | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | HONEYWELL                            | Energy & Automation Products                                       | List Less | 49 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | HONEYWELL / SALISBURY                | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | HONEYWELL / SALISBURY                | Standard Protective Wear, Tools, Testers, Fasteners & Accessories  | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries               | HOUSE OF BATTERIES                   | Batteries, Back-Up, Commercial & Flashlight                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Datacom Cable                         | HOUSTON WIRE & CABLE                 | Electrical & Communication Wire & Cable Products                   | List Less | 4  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings             | HUBBELL / RACO INCORPORATED / TAYMAC | All Other Conduit Bodies, Boxes, Bell Boxes, Connectors & Fittings | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers           | HUBBELL / RACO INCORPORATED / TAYMAC | Standard Conduit Bodies, Boxes, Bell Boxes, Connectors & Fittings  | List Less | 24 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                      | HUBBELL BUILDING AUTOMATION          | Building Automation & Energy Management Products                   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

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| E / L | Wiring Devices                        | HUBBELL INC.                                     | All Other Residential, Commercial, Industrial & Marine Products   | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | A-Velocity Discount   | List Less | 62 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | B-Velocity Discount   | List Less | 49 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | C-Velocity Discount   | List Less | 35 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | Hospital Grade and Isolated Ground Products                       | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | Kellems Grips & Accessories                                       | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Outlets and Switches       | HUBBELL INC.                                     | Other Commercial Switch & Receptacle Devices                      | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | Other Industrial Wiring Devices                                   | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Raceway & Plugmold                    | HUBBELL INC.                                     | Raceway, Plugmold, NetSelect, Floorbox & Accesories               | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | Standard Commercial Switch & Receptacle Devices                   | List Less | 56 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | Standard Industrial Hubbellock and Pin & Sleeve Devices           | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | Standard Industrial Switches, Straight Blade & Twist Lock Devices | List Less | 56 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL INC.                                     | All Other Hubbell Companies & Products                            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL POWER SYSTEMS                            | All Other Power System Products                                   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | HUBBELL POWER SYSTEMS                            | Standard Electrical & Utility Products                            | List Less | 19 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Datacom Cable                         | HUBBELL POWER SYSTEMS / OPTI-LOOP                | Fiber & Messenger Cable Storage Solutions                         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                 | HUBBELL QUAZITE / LENOIR CITY                    | A-Velocity Discount   | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                 | HUBBELL QUAZITE / LENOIR CITY                    | Enclosures, Vaults, Wireway & Accessories                         | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                      | HUBBELL QUAZITE / LENOIR CITY, INC. / STRONGWELL | Enclosures, Vaultrs, Wireway & Accessories                        | List Less | 4  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers      | HUGHES BROTHERS                                  | Utility Products  | List Less | 15 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | HUNTER FAN                                       | Fans, Light Fixtures & Ventilation Equipment                      | List Less | 15 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets                 | HYDRO / SAPA                                     | Aluminum Extrusions, Enclosures, Cabinets, Wire way & Accessories | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |



|       |                                  |                                   |  |           |    |                         |          |       |
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| B     | Lugs, Terminals & Connectors     | IDEAL INDUSTRIES, INC.            | All Other Ideal Products   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | IDEAL INDUSTRIES, INC.            | A-Velocity Discount  | List Less | 56 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | IDEAL INDUSTRIES, INC.            | B-Velocity Discount  | List Less | 45 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | IDEAL INDUSTRIES, INC.            | Hand Held Testers & Measurement                                  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | IDEAL INDUSTRIES, INC.            | Standard Kits, Benders, Fish Tapes, Terminals & Accessories      | List Less | 15 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | IDEAL INDUSTRIES, INC.            | Standard Tools, Lugs, Connectors & Fasteners                     | List Less | 25 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | IGLOO CORP.                       | All Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors     | ILSCO / SSI                       | A-Velocity Discount  | List Less | 30 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors     | ILSCO / SSI                       | Standard Wire Nuts, Terminals, Lugs, Connectors & Surge Products | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Networking                       | INDEPENDENT TECHNOLOGIES, INC     | Communication & Diagnostic Products                              | List Less | 15 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers | INGERSOL RAND COMPANY - POWER     | Control Equipment & Transformers                                 | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                   | INGERSOL RAND COMPANY - POWER     | Surge, Power Protection & Power Products                         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets            | INNOVATIVE METAL INDUSTRIES, INC. | Enclosures, Cabinets, Wireway & Accessories                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | INT. PROTECTIVE COATINGS          | All Products   | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | INTEGRAL                          | All Products   | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | INTERMATIC                        | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | INTERMATIC                        | A-Velocity Discount  | List Less | 64 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | INTERMATIC                        | B-Velocity Discount  | List Less | 55 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | INTERMATIC                        | Standard Timers & Photo Cells                                    | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                   | INVENSYS CONTROLS                 | Smoke Detectors, Fire Alarms, CO2 & Signals                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | IPEX INC.                         | Fittings, Accessories & All Other                                | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings      | IPEX INC.                         | Pipe & Innerduct   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |

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|-------|---|-------------------------------|---|-----------|----|-------------------------|----------|-------|
| E / L | Distribution                            | IRONRIDGE SOLAR               | Solar Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | ITE / SIEMONS                 | Electrical Distribution & Control Products                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | ITool / GLESCO                | Wire Management Tools & Reels                               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | ITW LINX / ITW                | Tools, Testers, Fasteners & Accessories                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | JAMESON                       | Electric & Communication Wire & Cable Tools & Solutions     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Fasteners                       | JOHNSON TOOLS                 | Tools, Testers, Fasteners & Accessories                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | JOS. T. FEWKES, CO.           | Electrical Distribution & Control Products                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | KEARNEY                       | Utility Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KIDDE SAFETY / FIREX / UTI    | Fire Smoke Detectors, Fire Alarms, CO2 & Signals            | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KIDDE SAFETY / FIREX / UTI    | Smoke Detectors, Fire Alarms, CO2 & Signals                 | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | KING ELECTRICAL MANUFACTURING | Heating, Cooling, Ventilation & Connectors                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | KING INNOVATION               | Standard Tools, Lugs, Connectors & Fasteners                | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KLEIN TOOLS                   | Other Tools, Testers, Fasteners & Accessories               | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KLEIN TOOLS                   | Standard Tools, Testers, Fasteners & Accessories            | List Less | 29 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | KOHLER                        | Cooling, Water Coolers & Ventilation                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | KOHLER GENERATORS             | Generators, Motors, Control, Energy Management & Power      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KRALOY FITTINGS               | Other PVC Junction Boxes & Fittings                         | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KRALOY FITTINGS               | Standard PVC Junction Boxes & Fittings                      | List Less | 29 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | KRYLON PRODUCTS               | Other Marking, Spray and Paint Products                     | List Less | 19 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | KUHLMAN                       | Electrical Distribution & Control Products                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | L.H. DOTTIE                   | All Other Hardware, Tools, Testers, Fasteners & Accessories | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | L.H. DOTTIE                   | Standard Hardware, Tools, Testers, Fasteners & Accessories  | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |

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|-------|---|--------------------------------------|---|-----------|----------------------------|-------------------------|----------|-------|
| E / L | Wiring Devices                          | LADD INDUSTRIES                      | Wiring Devices & Electrical Products  | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Conduit, Channel & Fittings             | LAMSON PIPE COMPANY                  | All Lamson & Sessions Products and Companies  | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | LANDIS & GYR                         | Meters, Controls, Energy Management & Power   | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | LARUS CORP                           | Conduit Bodies, Boxes, Connectors & Fittings  | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | LEADING EDGE / MARLEY                | Fans, Heaters and Ventilation Equipment   | List Less | 5                          | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools and Test Equipment                | LEICA GEOSYSTEMS                     | Laser Measurement Equipment   | List Less | 11                         | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | LENOX / AMERICAN SAW                 | Standard Saw Blades, Tools and Cutting Equipment                                    | List Less | 30                         | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment                  | LENOX / AMERICAN SAW                 | Other Saw Blades, Tools and Cutting Equipment                                       | List Less | 5                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | LEUZE ELECTRONIC                     | Sensors, Automation, Terminal Blocks & Panel Accessories                            | List Less | 5                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | LEVITON                              | A-Velocity Discounts  | List Less | 60                         | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | LEVITON                              | B-Velocity Discounts  | List Less | 45                         | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electronic Vehicle Fueling Stations     | LEVITON                              | Electrical Vehicle Charging Stations  | List Less | 5                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | LEVITON                              | Other Residential, Commercial, Decora, Industrial Devices & Leviton Products        | List Less | 5                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | LEVITON                              | Other Wallpates, Standard Lighting & Fan Control                                    | List Less | 29                         | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Outlets and Switches         | LEVITON                              | Standard Residential, Commercial, Decora, & Industrial Devices                      | List Less | 19                         | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | LEVITON                              | Standard Wallpates, Fan & Lighting Control  | List Less | 36                         | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | LEVITON / INTENSE LIGHTING.          | Lighting, Lighting Fixtures & Control Products-U                                    | C+ NTE    | 23                         | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                            | LEX PRODUCTS                         | Electrical Distribution, Cable Assemblies & Control Products                        | List Less | 5                          | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Distribution                            | LG - BUSINESS SOLUTIONS              | Solar, Lighting, Electronics, Technology, Displays & Related Products               | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                       | LIGHTING FIXTURES & RELATED PRODUCTS | Lighting Fixtures, Misc. Lamps & Ballasts, Video Boards & Related Lighting Products | C+ NTE    | Lighting Supplier Schedule | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | LINE HARDWARE                        | Utility Products, Tools, Testers, Fasteners & Accessories                           | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fuses                                   | LITTELFUSE                           | All Other Fuses, Fuseblocks, Related Products & Accessories                         | List Less | 2                          | Graybar Mfr. Price List | 09/06/17 | Other |

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|-------|---|--------------------------------------|--|-----------|----|-------------------------|----------|-------|
| E / L | Fuses                                   | LITTELFUSE                           | Standard Fuses, Fuseblocks, Related Products & Accessories             | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | LUBRIDUCT                            | Conduit, Channel & Fittings  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | LUMBERG AUTOMATION                   | Motors, Control, Energy Management & Power                             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | LUTRON                               | All Other Products   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | LUTRON                               | A-Velocity Discounts   | List Less | 42 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | LUTRON                               | Standard Products  | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                   | LYON WORKSPACE, LLC                  | Workstations, Tables, Cabinets, Enclosures, Lockers & Related Products | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | MACLEAN POWER SYSTEMS / MACLEAN-FOGG | Joslyn, Continental, Dixie & Other MacLean Companies                   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | MACLEAN POWER SYSTEMS / MACLEAN-FOGG | Other Utility & Broadband Connections, Insulators & Hardware           | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | MACLEAN POWER SYSTEMS / MACLEAN-FOGG | Standard Utility & Broadband Connections, Insulators & Hardware        | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries                 | MAG LIGHT / MAG INSTRUMENT           | Flashlights & Batteries  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MAGNECRAFT / SCHNEIDER               | Relays & Sockets   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MALTON EQUIPMENT / ABB               | Electrical Distribution & Control Products                             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | MAPLE CHASE                          | Fire, Smoke & Co2 Detectors, Thermostats                               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | MARLEY / Q-MARK                      | All Other Heating, Cooling & Ventilation                               | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Fans, Heaters and Ventilation Equipment | MARLEY / Q-MARK                      | Standard Heating, Cooling & Ventilation                                | List Less | 34 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | MASTER LOCK / AMERICAN LOCK          | All Other Locks, Tag Out, Security Related Products & Accessories      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | MASTER LOCK / AMERICAN LOCK          | Standard Locks, Tag Out, Security Related Products & Accessories       | List Less | 24 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | MCGILL ELECTRICAL PRODUCTS / EMERSON | All Other McGill / Emerson Products                                    | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | MCGILL ELECTRICAL PRODUCTS / EMERSON | Standard Lamp Changers, Portable Lighting & Accessories                | List Less | 35 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | MERSEN GROUP                         | Electrical, Automation and Control Products                            | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | METALLICS                            | All Other Hardware & Accessories                                       | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |

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|-------|---|--------------------------------------|---|-----------|----|-------------------------|----------|-------|
| B     | Toos & Fasteners                        | METALLICS                            | Standard Hardware & Accessories   | List Less | 38 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets                   | MEYER STRUCTURES                     | Enclosures, Cabinets & Vaults   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | MGE UPS SYSTEMS / EATON              | UPS Systems, Surge, Power Protection & Power Products                       | List Less | 8  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | MICRO-TECH DESIGN                    | Motors, Control, Energy Management & Power                                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | MIDWEST ELECTRIC PRODUCTS            | Conduit Bodies, Boxes, Connectors & Fittings                                | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | MILBANK                              | A-Velocity Discounts  | List Less | 79 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | MILBANK                              | Meter Sockets & Electrical Distribution                                     | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                       | MILWAUKEE                            | All Other Milwaukee Products  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | MILWAUKEE                            | Standard Power & Hand Tools   | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | MINERALLAC                           | All Other Minerallac Products   | List Less | 8  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | MINERALLAC                           | Stock Conduit Fittings, Connectors & Accessories                            | List Less | 37 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | MIP / MARLEY                         | Fans, Heaters and Ventilation Equipment                                     | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | MISCELLANEOUS COMMUNICATION PRODUCTS | Misc. UPS, Surge, Power Conditioning, Back-Up, Motors & Generators          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Smoke Detection, CO., Fire Stop & Fire Suppression Products           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Automation, Integration & Control Equipment                           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Circuit Breakers, Fuses, Panels, GFI & Related Power Control Products | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Electrical Distribution & Control Equipment                           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Electrical Utility & Service Provider Products                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Electrical Wire, Cable, Cords, Assemblies & Portable Power            | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Hand Dryers, Water Coolers & Related Electrical Equipment             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution                 | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Heating, Cooling, Ventilation & Fan Products                          | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Power Products                          | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Motors, Generators, Transfer Switch, Power Conditioning & Back-Up     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

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| E / L | Tools & Test Equipment           | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Related MRO, Safety, Fasteners, Hardware, Tools, Cleaners & Accessories | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Test Equipment           | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Test, Measurement, Monitoring & Logging Products                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution          | MISCELLANEOUS ELECTRICAL PRODUCTS    | Misc. Transportation & Airport Electrical & Lighting Products                 | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Lamps, LED Bulbs, Ballast, Drivers & Related Products                   | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                | MISCELLANEOUS LIGHTING PRODUCTS      | MISC. LED & Induction Lighting  | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Lighting Fixtures & Related Lighting Products                           | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Lighting Manufacturers  | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Lighting, Energy Management & Control Products                          | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Roadway, Parking & Bridge Lighting Products                             | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Smart City, Lighting Technology, Software & Related Control Products    | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lighting Fixtures                | MISCELLANEOUS LIGHTING PRODUCTS      | Misc. Stage, Studio, Miniature Bulbs & Related Products                       | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | MISCELLANEOUS MRO & RELATED PRODUCTS | Misc. Emergency Response & Disaster Recovery Products                         | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | MISCELLANEOUS MRO & RELATED PRODUCTS | Misc. Hard To Find Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | MISCELLANEOUS MRO & RELATED PRODUCTS | Misc. Related Maintenance, Repair & Operation Products (MRO)                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment           | MISCELLANEOUS RECYCLING              | Misc. Recycling Products & Services   | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | MODULAR CONNECTIONS                  | Wiring Devices, Cable Assemblies, Water Tight & Connections                   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wiring Devices                   | MOLEX CORP. LLC.                     | Standard Wiring Devices, Cable Assemblies, Water Tight                        | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wireless                         | MOTOROLA SOLUTIONS                   | Other Business & Commercial Radios & Communication Products                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wireless                         | MOTOROLA SOLUTIONS                   | Standard Business & Commercial Radios & Communication Products                | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | MOTORTRONICS / PHASETRONICS          | Motors, Control, Energy Management & Power                                    | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wiring Devices                   | MULBERRY                             | Standard Faceplates, Wiring Devices & Accessories                             | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Wiring Devices                   | MULBERRY                             | All Other Faceplates, Wiring Devices & Accessories                            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |

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| E / L | Toos & Fasteners                        | MULTI-LINK              | Automation Products   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | MYRONCE ZUCKER          | Motors, Control, Energy Management & Power                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Datacom Cable                           | NATIONAL STANDARD       | Electrical & Communication Wire & Cable Products            | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Datacom Cable                           | NATIONAL STRAND         | Electrical & Communication Wire & Cable Products            | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | NEPTCO                  | A-Velocity Discounts  | List Less | 55 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | NEPTCO                  | Conduit Bodies, Boxes, Connectors & Fittings                | List Less | 11 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Networking                              | NEPTCO, INC. - All      | Measuring, Detecting & Pulling Rope / Tape                  | List Less | 11 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets                   | NEW BASIS               | Enclosures, Cabinets & Vaults                               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | NEXANS ENERGY           | Power Distribution, Control Equipment & Transformers        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | NORTH AMERICAN ELECTRIC | Power Distribution, Control Equipment & Transformers        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | NORTH SAFETY            | All Other Safety & Security Products                        | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | NORTH SAFETY            | Standard Safety & Security Products                         | List Less | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | NORTHSTAR BATTERY       | Batteries & Power Solutions                                 | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors            | NSI INDUSTRIES          | A-Velocity Discount   | List Less | 50 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors            | NSI INDUSTRIES          | Wire Nuts, Terminals, Lugs & Connectors                     | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | NuTONE / BROAN          | All Other Products  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | NuTONE / BROAN          | Standard Doorbells & Chimes                                 | List Less | 34 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | NuTONE / BROAN          | Standard Heating & Ventilation                              | List Less | 44 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | OASIS                   | Heating, Cooling, Water Coolers & Ventilation               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | OATEY                   | Other Caulk, Glue, Adhesives, Sealants, Tools & Plumbing    | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | OATEY                   | Standard Caulk, Glue, Adhesives, Sealants, Tools & Plumbing | List Less | 20 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | OCAL / THOMAS & BETTS   | PVC Coated Conduit  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |

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|-------|---|--|---|-----------|----|-------------------------|----------|-------|
| E / L | Conduit, Channel & Fittings             | OCAL / THOMAS & BETTS                  | PVC Coated Conduit Boxes, Fittings & Connectors                       | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosure & Cabinets                    | OLDCASTLE PRECAST / CARSON / SYNERTech | Carson Industries, 0c04 Heavy Wall, Standard Old Castle OPE           | List Less | 9  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                        | OLDCASTLE PRECAST / CARSON / SYNERTech | Other OCP, Vaults, Enclosures, Wireway, Covers & OPE Solutions        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                        | OLDCASTLE PRECAST / CARSON / SYNERTech | Standard Vaults, Enclosures, Wireway, Covers & OPE Solutions          | List Less | 19 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | ONEAC CORPORATION                      | Other Conditioning, UPS Systems, Power Protection & Power Products    | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                          | ONEAC CORPORATION                      | Standard Conditioning, UPS Systems, Power Protection & Power Products | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | ONTILITY                               | Solar Products & Solutions  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | OPTILUMEN                              | Lighting, Lighting Fixtures & Control Products-U                      | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | ORION                                  | Heating, Cooling & Ventilation  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Electrical Distribution                 | ORS NASCO                              | Related MRO Products & Accessories                                    | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                        | OSHKOSH TOOL                           | Tools, Testers, Fasteners & Accessories                               | List Less | 4  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | OUELLET                                | Heating, Cooling & Ventilation  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                            | OUTBACK POWER                          | Solar Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | OZ GEDENEY                             | All Other Conduit Bodies, Boxes, Connectors & Fittings                | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | OZ GEDENEY                             | Standard Conduit Bodies, Boxes, Connectors & Fittings                 | List Less | 15 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                      | PANDUIT                                | All Other Raceway, Boxes, Faceplates & Fittings                       | List Less | 36 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors            | PANDUIT                                | A-Velocity Discount   | List Less | 70 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors            | PANDUIT                                | B-Velocity Discount   | List Less | 54 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors            | PANDUIT                                | Compression & Mechanical Connectors                                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors            | PANDUIT                                | C-Velocity Discount   | List Less | 50 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors            | PANDUIT                                | D-Velocity Discount   | List Less | 43 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors            | PANDUIT                                | Grounding and Multi-Tap Connectors                                    | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |



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|-------|----------------------------------|--------------------------------|--|-----------|----|-------------------------|----------|-------|
| B     | Toos & Fasteners                 | PANDUIT                        | Heat Shrink Tubing   | List Less | 11 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Other Cable Ties, Fastening, Accessories, Labeling & ID Products | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Printers, Labeling Systems and Accessories                       | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold               | PANDUIT                        | Raceway, Boxes, Faceplates & Fittings                            | List Less | 24 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Standard Cable Ties & Cable Tie Accessories - Bulk Pack          | List Less | 11 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Standard Cable Ties & Cable Tie Accessories - Standard Pack      | List Less | 49 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Standard Stainless Steel Products                                | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | PANDUIT                        | Standard Standard Terminals - Bulk Pack                          | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | PANDUIT                        | Standard Terminals - Standard Pack                               | List Less | 46 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Tools & Accessories  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | PANDUIT                        | Wire Identification Products                                     | List Less | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold               | PANDUIT                        | Wiring Duct & Covers   | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors     | PANDUIT                        | All Other Lugs, Terminals & Connectors                           | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | PASS & SEYMOUR, INC. / LEGRAND | All Other Products   | List Less | 6  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Outlets and Switches  | PASS & SEYMOUR, INC. / LEGRAND | Standard Electrical Outlets & Switch Products                    | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | PASS & SEYMOUR, INC. / LEGRAND | Standard Wiring Device Products                                  | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers      | PATTON BUILDING PRODUCTS       | Conduit Bodies, Boxes, Connectors & Fittings                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | PC SYSTEMS                     | Wiring Harnesses & Connectors                                    | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers      | PENNINGTON                     | Conduit Bodies, Boxes, Connectors & Fittings                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers | PENTAIR COMPANIES              | Electrical, Lighting, Communication, Security & Related Products | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                 | PENTAIR COMPANY                | All Other Pentair Companies & Products                           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                 | PENTAIR THERMAL                | Thermal Building & Industrial Heat Trace Solutions               | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

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| E / L | Control Equipment & Transformers     | PEPPERL & FUCH'S                               | Automation, Terminal Blocks & Panel Accessories                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers          | PERFECTLINE                                    | Conduit Bodies, Boxes, Connectors & Fittings                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING                              | CFL  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING                              | LARGE LAMPS  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING                              | LED  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING                              | Lighting - All Other   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | All Other  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | A-Velocity Discount  | List Less | 91 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | Fluorescent Electronic Ballasts                                  | List Less | 74 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | HID Electronic Ballasts  | List Less | 64 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | Magnetic Ballasts  | List Less | 74 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | Sign Ballasts  | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | PHILLIPS LIGHTING / ADVANCE                    | Standard HID Ballasts  | List Less | 69 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control | PHOENIX CONTACT                                | Communication, Physical Security and Access Control Products     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers     | PHOENIX CONTACT                                | All Other Electrical Distribution, Automation & Control Products | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers     | PHOENIX CONTACT                                | A-Velocity Discount  | List Less | 32 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers     | PHOENIX CONTACT                                | Standard Electrical Distribution, Automation & Control Products  | List Less | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Test Equipment               | PLATT LUGGAGE, INC.                            | Tools, Tool Cases, Bags & Accessories                            | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                     | PLYMOUTH                                       | Electrical Tape, Tape Products & Accessories                     | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers     | PORCELAIN PRODUCTS                             | Utility Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Lugs, Terminals & Connectors         | PORCELIN PRODUCTS / PPC / BERTOLINI INDUSTRIES | Insulators & Pocelain Products                                   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                       | POTTER BRUMFIELD / TEC                         | Relays & Circuit Breakers  | List Less | 3  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                  |                                |  |           |                          |                         |          |       |
|-------|----------------------------------|--------------------------------|--|-----------|--------------------------|-------------------------|----------|-------|
| E / L | Test Equipment                   | POTTER ELECTRIC SIGNAL         | Standard Power Supplies, Electrical & Communication Products       | List Less | 33                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                   | POTTER ELECTRIC SIGNAL         | Other Power Supplies, Electrical & Communication Products          | List Less | 5                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | POWER STRUT / ATKORE INT.      | Strut, Threaded Rod, Fittings & Accessories                        | C+ NTE    | See Atkore International | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | PRECISION                      | Plugs, Receptacles, Wiring Devices & Telecom                       | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | PREFORMED LINE PRODUCTS        | A-Velocity Discount  | List Less | 5                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | PREFORMED LINE PRODUCTS        | Conduit Bodies, Boxes, Connectors & Fittings                       | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Datacom Connectivity             | PREMAX                         | Tools, Scissors, Clippers & Strippers                              | List Less | 10                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | PULS                           | Power & Protection Products  | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                | PURDY                          | Paint, Caulk, Glue, Adhesives & Sealants                           | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | PVC CONDUIT (PVC) - ALL BRANDS | PVC Conduit - ELBOWS, FITTINGS & ACCESSORIES                       | C+ NTE    | 30                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | PVC CONDUIT (PVC) - ALL BRANDS | PVC Conduit - SCHEDULE 40 & 80                                     | C+ NTE    | 22                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                   | R. STAHL, INC.                 | Plugs, Receptacles, Wiring Devices & Telecom                       | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | RACO INCORPORATED / HUBBELL    | All Other Conduit Bodies, Boxes, Bell Boxes, Connectors & Fittings | List Less | 5                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers      | RACO INCORPORATED / HUBBELL    | Standard Conduit Bodies, Boxes, Bell Boxes, Connectors & Fittings  | List Less | 24                       | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                | RAMSET / ITW                   | Tools, Testers, Fasteners & Accessories                            | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | RAYCHEM CORP                   | Specialty Wire & Cable   | C+ NTE    | 26                       | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | RAYOVAC / SPECTRUM BRANDS      | All Other Batteries, Flashlights & Rayovac Products                | List Less | 5                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | RAYOVAC / SPECTRUM BRANDS      | A-Velocity Discount  | List Less | 55                       | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | RAYOVAC / SPECTRUM BRANDS      | B-Velocity Discount  | List Less | 42                       | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | RAYOVAC / SPECTRUM BRANDS      | Standard Batteries, Flashlights & Related Products                 | List Less | 31                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Fasteners                | RAYTHEON                       | Tools, Testers & Fasteners   | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings        | RECTORSEAL CORP.               | Conduit Bodies, Boxes, Connectors & Fittings                       | List Less | 25                       | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                      |                                   |   |           |    |                         |          |       |
|-------|--------------------------------------|-----------------------------------|---|-----------|----|-------------------------|----------|-------|
| E / L | Conduit Bodies & Fittings            | RED DOT / THOMAS & BETTS          | All Other Conduit Bodies, Boxes, Connectors & Fittings            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings            | RED DOT / THOMAS & BETTS          | Standard Conduit Bodies, Boxes, Connectors & Fittings             | List Less | 54 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                     | RIEVA                             | Tools, Testers, Fasteners & Accessories                           | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                    | RIGID TOOL                        | All Other Tools & Test Equipment                                  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                    | RIGID TOOL                        | Standard Tools & Test Equipment                                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                     | RIPLEY                            | Tools, Testers, Fasteners & Accessories                           | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                | RITTAL CORP                       | Enclosures, Cabinets & Wireway                                    | List Less | 1  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings            | ROANWELL CORP.                    | Conduit Bodies, Boxes, Connectors & Fittings                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings          | ROBROY                            | PVC Coated Conduit  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings          | ROBROY                            | PVC Coated Conduit Boxes, Fittings & Connectors                   | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                | RUBBERMAID / NEWELL BRANDS        | All Other Tubs, Enclosures & Related MRO Products                 | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                | RUBBERMAID / NEWELL BRANDS        | Standard Tubs, Enclosures & Related MRO Products                  | List Less | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                       | RUSSELL STOLL / THOMAS & BETTS    | Plugs, Receptacles, Wiring Devices & Telecom                      | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                       | RUTHERFORD CONTROLS (RCI) / DORMA | All Other Plugs, Receptacles, Wiring Devices & Telecom            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                       | RUTHERFORD CONTROLS (RCI) / DORMA | Standard Plugs, Receptacles, Wiring Devices & Telecom             | List Less | 39 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control | RUTHERFORD CONTROLS INT'L CORP.   | Other Access Controls, Locking and Hardware                       | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control | RUTHERFORD CONTROLS INT'L CORP.   | Standard Access Controls, Locking and Hardware                    | List Less | 39 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution              | S & C ELECTRIC                    | Electrical Distribution & Control Products                        | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                     | SALIBURY / HONEYWELL              | All Other   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                     | SALIBURY / HONEYWELL              | Standard Protective Wear, Tools, Testers, Fasteners & Accessories | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets                | SAPA / HYDRO                      | Aluminum Extrusions, Enclosures, Cabinets, Wire way & Accessories | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                         | SCHLETTER SOLAR                   | Schletter - Solar Products  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                     |                           |  |           |                                 |                         |          |       |
|-------|-------------------------------------|---------------------------|--|-----------|---------------------------------|-------------------------|----------|-------|
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | A-Velocity Discount                              | List Less | 85                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | B-Velocity Discount                              | List Less | 70                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | C-Velocity Discount                              | List Less | 60                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | D-Velocity Discount                              | List Less | 57                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | E-Velocity Discount                              | List Less | 54                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | F-Velocity Discount                              | List Less | 50                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | G-Velocity Discount                              | List Less | 41                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | H-Velocity Discount                              | List Less | 30                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | I-Velocity Discount                              | List Less | 20                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers    | SCHNEIDER ELECTRIC        | Schneider Electric / SQD                         |           | See Attached SQD Price Schedule | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                        | SCHNEIDER ELECTRIC        | Schneider Electric / SQD                         |           | See Attached SQD Price Schedule | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Distribution             | SCHNEIDER ELECTRIC        | Schneider Electric / SQD                         |           | See Attached SQD Price Schedule | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electronic Vehicle Fueling Stations | SCHNEIDER ELECTRIC        | Schneider Electric / SQD                         |           | See Attached SQD Price Schedule | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Safety Switches                     | SCHNEIDER ELECTRIC        | Schneider Electric / SQD                         |           | See Attached SQD Price Schedule | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers         | SEDIVER                   | Conduit Bodies, Boxes, Connectors & Fittings     | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                      | SENSOR SWITCH, INC.       | Standard Tools, Testers, Fasteners & Accessories | List Less | 21                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                      | SENSOR SWITCH, INC.       | Other Tools, Testers, Fasteners & Accessories    | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                    | SEYMORE SMITH             | Scissors, Snips, Cutting & Other Tools           | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                    | SHAT-R-SHIELD             | Lamps & Lighting Products                        | List Less | 9                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Networking                          | SHOOTER DETECTION SYSTEMS | Gun Shot Detection Systems                       | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Networking                          | SHOT SPOTTER              | Gun Shot Detection Systems                       | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Networking                          | SHOT TRACER               | Gun Shot Detection Systems                       | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                  |  |  |           |                                 |                         |          |       |
|-------|----------------------------------|--|--|-----------|---------------------------------|-------------------------|----------|-------|
| B     | Tools & Test Equipment           | SIMPSON ELECTRIC CO.                     | Tools & Test Equipment   | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | SMA SOLAR                                | Solar Products   | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | SOLA / HEVI-DUTY / ACME                  | Control Equipment & Transformers   | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | SOLAR BOS                                | SolarBOS - Solar Products  | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | SOLAR EDGE                               | SolarEdge - Solar Products   | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | SOLAR WORLD                              | SolarWorld - Solar Products  | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Tools & Fasteners                | SOLID TECHNOLOGIES                       | Building Automation and Wireless   | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                     | SOLIGENT SOLAR                           | Soligent - Solar Products  | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                 | SPECIFIED TECHNOLOGIES INC. / STI        | Caulk, Putty, Sealants, Joints, Curtains & Other Fire Protections Products | List Less | 9                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | STANDARD ENTERPRISES, INC                | All Other Lamps & Lighting Products  | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | STANDARD ENTERPRISES, INC                | Standard Lamps & Lighting Products   | List Less | 30                              | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Tools & Fasteners                | STANLEY / BLACK & DECKER / DEWALT        | Tools, Testers, Fasteners & Accessories                                    | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | STREAMLIGHT                              | Other Commercial Flashlights & Related Products                            | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | STREAMLIGHT                              | Standard Commercial Flashlights & Related Products                         | List Less | 34                              | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets            | STRONGWELL                               | Enclosures, Vaults, Wireway & Accessories                                  | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | STRUTHERS DUNN                           | Control Equipment & Transformers   | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | SUMITOMO AUTOMATION                      | Motors, Control, Energy Management & Power                                 | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings      | SUPERSTRUT / THOMAS & BETTS              | Strut, Threaded Rod, Fittings & Accessories                                | C+ NTE    | See Thomas & Betts / Superstrut | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Enclosures & Cabinets            | SUPPLY PRO                               | Vending Machines, Cabinets, Storage and Replacement Parts                  | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Electrical Outlets & Switches    | TAY-MAC CORPORATION / HUBBELL            | Weatherproof Boxes and Accessories   | List Less | 2                               | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                 | TCPI / TECHNICAL CONSUMER PRODUCTS, INC. | Standard Lamps, Compacts, LED & Related Lighting Products                  | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Flashlights & Batteries          | THE BATTERY CENTER, INC.                 | All Other Flashlights & Batteries  | List Less | 5                               | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                              |                          |   |           |    |                         |          |       |
|-------|------------------------------|--------------------------|---|-----------|----|-------------------------|----------|-------|
| B     | Flashlights & Batteries      | THE BATTERY CENTER, INC. | Stock Flashlights & Batteries   | List Less | 29 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners             | THE IRWIN COMPANY        | All Other Tools, Testers, Fasteners & Accessories                                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners             | THE IRWIN COMPANY        | Standard Tools, Testers, Fasteners & Accessories                                    | List Less | 30 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners             | THOMAS & BETTS / ABB     | All Other Blackburn Products, Tools & Accessories                                   | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors | THOMAS & BETTS / ABB     | All Other Color Keyed Commpresion, Lugs & Standard Bolted Connectors                | List Less | 56 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | All Other Commercial Liquid Tight Fittings & Other Standard Liquid Tight Fittings   | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | All Other Steel Squeeze Connectors, Clips & Hangers                                 | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors | THOMAS & BETTS / ABB     | All Other Terminal Connectors & Fastening Products                                  | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | All Other Thomas & Betts Companies & Products                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners             | THOMAS & BETTS / ABB     | All Other TY-Duct, Commercial, Industrial, Rigid, Conduit Bodies & Related Products | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | A-Velocity Discount   | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers  | THOMAS & BETTS / ABB     | Carlton Non-Metallic Boxes  | C+ NTE    | 28 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Kindorf Modular Systems - All Other Products  | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Kindorf Modular Systems - Standard Products   | List Less | 82 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors | THOMAS & BETTS / ABB     | Marrette Wire Connectors  | List Less | 46 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors | THOMAS & BETTS / ABB     | Standard Color Keyed Commpresion, Lugs & Standard Bolted Connectors                 | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Standard Commercial Liquid Tight Fittings & Other Standard Liquid Tight Fittings    | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Standard Commercial Rigid Fittings & Other Standard Rigid Fittings                  | List Less | 54 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Standard Conduit Bodies, Tools & Accessories  | List Less | 39 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Standard Industrial Connectors & Standard Blackburn Products                        | List Less | 50 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings    | THOMAS & BETTS / ABB     | Standard Steel Squeeze Connectors, Clips & Hangers                                  | List Less | 66 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lugs, Terminals & Connectors | THOMAS & BETTS / ABB     | Standard Terminal Connectors & Fastening Products                                   | List Less | 61 | Graybar Mfr. Price List | 09/06/17 | Other |

|       |   |                                      |  |           |    |                         |          |       |
|-------|---|--------------------------------------|--|-----------|----|-------------------------|----------|-------|
| E / L | Toos & Fasteners                        | THOMAS & BETTS / ABB                 | Standard TY-Duct Products  | List Less | 51 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers             | THOMAS & BETTS / ABB                 | STEEL CITY- Boxes & Fittings - All Other Boxes, Fittings & Steel City Products     | List Less | 10 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | THOMAS & BETTS / ABB                 | STEEL CITY- Boxes & Fittings - Standard Commercial & Commercial EMT Fittings       | List Less | 82 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Electrical Boxes and Covers             | THOMAS & BETTS / ABB                 | STEEL CITY- Boxes & Fittings - Standard Steel Boxes                                | List Less | 82 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | THOMAS & BETTS / ABB                 | STEEL CITY- Fittings - BX / FSX & MC Connectors, TNB TEK - JMC Fittings            | List Less | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | THOMAS & BETTS / ABB                 | STEEL CITY- Fittings - Standard Commercial Die Cast Fittings                       | List Less | 56 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | THOMAS & BETTS / SUPERSTRUT          | General Fittings & Accessories   | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings             | THOMAS & BETTS / SUPERSTRUT          | Strut  | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit Bodies & Fittings               | THOMAS & BETTS / SUPERSTRUT          | Threaded Rod   | C+ NTE    | 22 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Test Equipment                          | TORK                                 | Time Switches, Photo Eyes & Signaling  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control    | TOTUS SOLUTIONS                      | LED Lighting, Security, Surveillance & Control Systems                             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | TPI CORPORATION / FOSTORIA           | Other TPI, Fostoria, Markel, Raywall, Redd-I & Hot Pod Fans, Heaters & Lighting    | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipment | TPI CORPORATION / FOSTORIA           | Standard TPI, Fostoria, Markel, Raywall, Redd-I & Hot Pod Fans, Heaters & Lighting | List Less | 46 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers        | TRANS-COIL / TCI                     | Control Equipment & Transformers   | List Less | 40 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                        | TRANSPORTATION PRODUCTS DISTRIBUTION | Transportation Lighting & Related Products   | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control    | TRANSPORTATION PRODUCTS INC.         | LED Lighting, Security, Surveillance & Control Systems                             | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | TRI PALM, INT.                       | Plugs, Receptacles, Wiring Devices & Telecom                                       | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                          | TRYSTAR                              | Wiring Devices & Electrical Products   | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | TURCK INC                            | Sensors, Fieldbus, Connectivity & Interface Products                               | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | TYCO POWER SYSTEMS                   | All Other Surge, Power Protection & Power Products                                 | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Control Equipment & Transformers        | TYCO POWER SYSTEMS                   | Standard Surge, Power Protection & Power Products                                  | List Less | 30 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                        | UNION TOOLS                          | Tools, Testers, Fasteners & Accessories  | List Less | 2  | Graybar Mfr. Price List | 09/06/17 | Other |



|       |                                      |  |   |           |                          |                         |          |       |
|-------|--------------------------------------|--|---|-----------|--------------------------|-------------------------|----------|-------|
| E / L | Distribution                         | UNIRAC SOLAR                                 | Unirac - Solar Products   | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Conduit, Channel & Fittings          | UNISTRUT / ATKORE INT.                       | Strut, Threaded Rod, Fittings & Accessories                                   | C+ NTE    | See Atkore International | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                     | UNITED STATES STEEL                          | Tools, Testers, Fasteners & Accessories                                       | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control | CORPORATION - FIRE & SECURITY                | Standard Cameras, Access Control, Fire & Security Products                    | List Less | 3                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                       | UNITED TECHNOLOGIES CORPORATION - POWER      | UPS Systems, Surge, Power Protection & Power Products                         | List Less | 3                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | UNIVERSAL ELECTRIC CORP.                     | Raceway, Plugmold, Trolley, Critical Power, UPS Ssystems & Related Products   | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | UNIVERSAL LIGHTING TECHNOLOGIES              | LED, Drivers, Lamps, Ballast, Sensors, Wiring Devices & Related Products      | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | UNIVERSAL LIGHTING TECHNOLOGIES              | Lighting Fixtures, LED Retrofit Kits & Related Products                       | C+ NTE    | 23                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Distribution                         | US SOLAR DISTRIBUTING                        | Solar Products  | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Power Products                       | UTC FIRE AND SECURITY AMERICAS CORP. - POWER | UPS Systems, Surge, Power Protection & Power Products                         | List Less | 3                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Physical Security and Access Control | AMERICAS CORP. FIRE & SECURITY               | Standard Cameras, Access Control, Fire & Security Products                    | List Less | 3                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Cable Management                     | VELCRO USA                                   | Wrapping & Cable Manageent Products   | List Less | 3                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | VEOLIA NORTH AMERICA                         | A-Velocity Discount   | List Less | 25                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | VEOLIA NORTH AMERICA                         | Bulk, On Demand & Specialty Recycling Services                                | C+ NTE    | 23                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | VEOLIA NORTH AMERICA                         | Other Recyclepac Lamp, Ballast, Battery & Electronics Recycling Containers    | List Less | 3                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | VEOLIA NORTH AMERICA                         | Standard Recyclepac Lamp, Ballast, Battery & Electronics Recycling Containers | List Less | 18                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers     | VICTOR INSULATORS INC.                       | Motor Controls, Utility & Transformers  | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                | VYNCKIER                                     | All Other Enclosures, Cabinets, Wire way & Accessories                        | List Less | 5                        | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Enclosures & Cabinets                | VYNCKIER                                     | Standard Enclosures, Cabinets, Wire way & Accessories                         | List Less | 20                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Toos & Fasteners                     | WATLING                                      | Tools, Testers, Fasteners & Accessories                                       | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | WATT STOPPER / LEGRAND                       | A-Velocity Discount   | List Less | 21                       | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Lamps & Ballasts                     | WATT STOPPER / LEGRAND                       | Lighting Control Products   | List Less | 2                        | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                  |                                 |   |           |    |                         |          |       |
|-------|----------------------------------|---------------------------------|---|-----------|----|-------------------------|----------|-------|
| E / L | Control Equipment & Transformers | WEIDMUELLER                     | Terminals, Connectors & Related Products                          | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | WERNER LADDER                   | All Other Ladders and Accessories                                 | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                 | WERNER LADDER                   | Standard Ladders and Accessories                                  | List Less | 41 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Control Equipment & Transformers | WILCOM                          | Standard Protective Wear, Tools, Testers, Fasteners & Accessories | List Less | 16 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - XHHW   | C+ NTE    | 18 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Aluminum Wire                                | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Aluminum Wire XLP                            | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Armored BX Cable                             | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Armored Cable Aluminum Jacket                | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Armored Cable Copper Jacket                  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Armored MC Cable                             | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Bare Copper Wire                             | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Electronic Cable - Fire, Alarm & Security    | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Electronics & Communication Cable            | C+ NTE    | 23 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - General Cable / Carol Cable                  | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Machine Tool AWM TEW                         | C+ NTE    | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Misc Copper Bldg Wire                        | C+ NTE    | 18 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Miscellaneous Wire Suppliers                 | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - NM ROMEX                                     | C+ NTE    | 21 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Portable Cords                               | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - Portable Cords Premium                       | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                     | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - THHN/TFFN                                    | C+ NTE    | 18 | Graybar Mfr. Price List | 09/06/17 | Other |

|       |                                       |                                 |   |           |    |                         |          |       |
|-------|---------------------------------------|---------------------------------|---|-----------|----|-------------------------|----------|-------|
| E / L | Wire & Cable                          | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR) - USE & RHH - HRH              | C+ NTE    | 26 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                          | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR)- A-Velocity Discount           | List Less | 35 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wire & Cable                          | WIRE & CABLE (WYR) - ALL BRANDS | Wire & Cable (WYR)- B-Velocity Discount           | List Less | 42 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                    | WIREMOLD / LEGRAND              | All Other Raceway & Plugmold                      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                    | WIREMOLD / LEGRAND              | A-Velocity Discount                               | List Less | 45 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Raceway & Plugmold                    | WIREMOLD / LEGRAND              | Standard Raceway & Plugmold                       | List Less | 31 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Electrical Boxes and Covers           | WIREMOLD / WALKER SYSTEMS       | Floor Boxes-Poke Thrus                            | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Wiring Devices                        | WOODHEAD / MOLEX                | Plugs, Receptacles, Wiring Devices & Telecom      | List Less | 11 | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | WORLD DRYER CORP.               | Standard Hand Dryers , Heating & Ventilation      | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| E / L | Fans, Heaters and Ventilation Equipme | WORLD DRYER CORP.               | Standard Hand Dryers , Heating & Ventilation      | List Less | 24 | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | ZIRCON                          | All Other Tools, Testers, Fasteners & Accessories | List Less | 5  | Graybar Mfr. Price List | 09/06/17 | Other |
| B     | Toos & Fasteners                      | ZIRCON                          | Standard Tools, Testers, Fasteners & Accessories  | List Less | 19 | Graybar Mfr. Price List | 09/06/17 | Other |