

AGENDA ITEM REPORT

DATE: August 15, 2023
DEPARTMENT: Innovation and Technology
REQUESTER: Ashley Mason
TITLE: Award Contract for Telephone Systems Data Communications Products and Services

I. MOTION REQUESTED

- A) Approve No. PB230340DJN, to utilize pricing on the National Cooperative Purchasing Alliance Contract No. 01-114 for Software and SaaS Solutions to Avaya for the piggyback purchase of Telephone Systems Data Communications Products and Services, on an as-needed basis, through the contract expiration date of December 31, 2023, and any renewals or extensions approved by Omnia Partners.
- B) Approve contract with Avaya, Inc. services utilizing National Cooperative Purchasing Alliance Contract #01-114 for the renewal of telephone systems data communications products and services for the term of one (1) year from September 1, 2023, through August 31, 2024 in the annual one-time amount of \$129,839.79, as approved in the departments' annual adopted budgets.
- C) The contract with Avaya includes a damages cap that has been reviewed and approved by staff and County Administration.
- D) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves the yearly piggyback renewal of the support contract for Legacy Nortel/Avaya telephone systems maintenance and monitoring with AGC/Black Box Corporation in the amount of \$129,839.79 using pricing from National Cooperative Purchasing Alliance Contract. This represents a reduction of \$66,864.98 from last year's spend as this legacy system is being replaced.

A market analysis was completed and the purchase under this contract will represent a savings of \$101,968.53 off list price.

III. BACKGROUND AND IMPLICATIONS OF ACTION**A) Board Action and Other History**

On August 15, 2017, the board approved Piggyback No. PB170372, to provide maintenance and monitoring for telephone systems to include the purchase of data communications products and services with AGC Networks, Inc., through the original contract expiration date of May 30, 2019, and any renewals or extensions approved by the State of Florida. The State of Utah solicited a Request for Proposal that went through the competitive procurement process and negotiations to provide maintenance and monitoring for telephone systems to include the purchase of data communications products and services. The State of Florida signed a Participating Agreement (Alternate Contract Source No. 43220000-WSCA-14ACS) through NASPO ValuePoint. The state of Florida completed three renewals or extensions to this Agreement with the latest, Amendment 3, on August 28, 2020, in which the State of Florida extended the Participating Agreement (Alternate Contract Source No. 43220000-WSCA-14-ACS) term to an expiration date May 31, 2021.

On November 19, 2019 the Board approved annual expenditures under this piggyback in an amount not exceed \$280,000.00 annually, which included a support contract in amount of \$274,721.72 that expired August 24, 2020. The Board action provided that any renewal exceeding \$100,00.00 would be brought back to the Board.

On October 20, 2020, the Board approved annual expenditures under this piggyback in an amount not to exceed \$307,969.54 annually to extend support services through August 31, 2021. The Board action provided that any renewal exceeding \$100,000.00 will be brought to the Board for approval.

On August 17, 2021, the Board approved annual expenditures under this piggyback in an amount not to exceed \$242,047.68 annually to extend support services through August 31, 2022. The Board action provided that any renewal exceeding \$100,000.00 will be brought to the Board for approval.

On August 16, 2022, the Board approved annual expenditures under this piggyback in an amount not to exceed \$196,704.77 annually to extend support services through August 31, 2023. The Board action provided that any renewal exceeding \$100,000.00 will be brought to the Board for approval.

B) Policy Issues**C) BoCC Goals****D) Analysis**

Future year budgets will be impacted until the legacy phone systems are replaced. As legacy system are decommissioned, the total cost of the contract will continue to decrease.

E) Options

IV. FINANCIAL INFORMATION

A)	Current year dollar amount of item:	\$129,840
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	Yes
F)	Fund: 51500 Program: Telecom Project: Account Strings: KC5133051500	
G)	Fund Type?	Other: Information and Technology
H)	Comments:	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION

VII. FOLLOW UP

ATTACHMENTS:

Description	Upload Date	Type
OCRD DWP-Unified Communications, Lee County Avaya Support and Services_04 11 2023_AGC Network	7/31/2023	Backup Material
Signed Piggyback Summary Form - PB230340DJN	8/10/2023	Backup Material
AGC Networks COI 2023-2024	8/10/2023	Backup Material

REVIEWERS:

Department	Reviewer	Action	Date
Innovation and Technology	Tucker, Mary	Approved	8/4/2023 - 8:22 AM
Innovation and Technology	Brady, Christine	Approved	8/4/2023 - 1:06 PM
Budget Services	Guttery, Angela	Approved	8/4/2023 - 1:42 PM
Budget Services	Winton, Peter	Approved	8/4/2023 - 4:07 PM
County Attorney	Fraser, Andrea	Approved	8/7/2023 - 9:34 AM
County Manager	Brady, Christine	Approved	8/8/2023 - 9:50 AM