



Gas Technologies
Medical Technologies
Safety Technologies

August 1, 2020

Accounts Payable
Cooperative Services of Florida 61-Pricing Only L4093
PO BOX 151247
Cape Coral, FL 33915

To Accounts Payable:

Due to raw material cost increases from our gas suppliers and increases in operating expenses like transportation, insurance and labor, we find it necessary to increase prices on dry ice, medical cylinder gases, specialty cylinder gases, industrial cylinder gases and cylinder rent effective 9/1/2020. An updated price list is enclosed.

During the past year, nexAir has experienced operating cost increases for transportation, labor, and insurance. We are committed to keeping your operating costs low while investing in several plant upgrades to improve product quality and supply reliability. These adjustments will help nexAir offset a portion of the investments made to maintain the level of service expected by our customers.

Please notify your accounts payable department of this adjustment. nexAir values your business and will continue to offer application improvements and optimize gas delivery systems to help reduce your operating expenses.

If you have any questions, or require additional information, please contact your nexAir Territory Manager or me at 901-344-5262.

Sincerely,

A handwritten signature in blue ink that reads "Steve Atkins".

Steve Atkins
Executive Vice President-Gas Technologies

Steve Atkins
Executive Vice President-Gas Technologies
nexAir, LLC
1350 Concourse Ave, Suite 103
Memphis, TN 38104
(901) 344-5262

<Cust#>

<Customer Name>

Item: AL AIR-USP-E Loc: All	\$4.59
Item: AL CO2-USP-E Loc: All	\$4.56
Item: AL HE-USP-M4 Loc: All	\$17.08
Item: AL NO-USP-E Loc: All	\$8.41
Item: AL OX-USP-D Loc: All	\$2.10
Item: AL OX-USP-E Loc: All	\$2.10
Item: AL OX-USP-M6 Loc: All	\$2.00
Item: AL OX-USP-M9 Loc: All	\$2.10
Item: CO NI-DEWAR-M Loc: All	\$2.10
Item: CO NO-USP-C-10 Loc: All	\$161.53
Item: GG OX-USPLIV2-D Loc: All	\$2.42
Item: GG OX-USPLIV2-E Loc: All	\$2.42
Item: HP AIR-USP-2 Loc: All	\$11.80
Item: HP AIR-USP-M Loc: All	\$10.77
Item: HP AR-3 Loc: All	\$87.36
Item: HP CO2-USP-50 Loc: All	\$12.16
Item: HP CO2-USPST-50 Loc: All	\$36.78
Item: HP HE-BALLOON-2 Loc: All	\$68.96
Item: HP HE-BALLOON20 Loc: All	\$12.81
Item: HP NI-NF-2 Loc: All	\$7.91
Item: HP NO-USP-2 Loc: All	\$50.35
Item: HP NO-USP-20 Loc: All	\$24.67
Item: HP OX-2 Loc: All	\$6.67
Item: HP OX-USP-2 Loc: All	\$6.36
Item: HP OX-USP-M Loc: All	\$5.76
Item: LN NO-LC180-350 Loc: All	\$425.38
Item: LP AC-1 Loc: All	\$34.32
Item: LP AC-10 Loc: All	\$8.23
Item: LP AC-40 Loc: All	\$8.44
Item: LQ N-NF-L1HP Loc: All	\$49.80
Item: LQ O-USP-L1HP Loc: All	\$45.77
Item: MD AIR-USP-E Loc: All	\$4.70
Item: MD CO2-USP-E Loc: All	\$4.57
Item: MD LD.3/.3-ES Loc: All	\$61.58
Item: MD NI-NF-E Loc: All	\$4.47
Item: MD NO-USP-E Loc: All	\$8.62
Item: MD OX-USP-E Loc: All	\$2.10
Item: SG ANA5/10-2 Loc: All	\$75.97
Item: SG ANA5/5-2 Loc: All	\$72.31
Item: SG AR-UHP-40 Loc: All	\$25.573
Item: SG HE-6.0-3 Loc: All	\$179.38
Item: SG HE-UHP-40 Loc: All	\$156.31
Item: SG LD.3/.3-3 Loc: All	\$63.12
Item: SG NI-UHP-40 Loc: All	\$68.30
Item: SG OX-UHP-20 Loc: All	\$6.20
Item: SG USP20/80-2 Loc: All	\$102.25
Item: SG USP30/70-2 Loc: All	\$97.32

<Cust#>

<Customer Name>

Item: SG USP5/95-2 Loc: All	\$128.13
Item: SM BG4/16-E Loc: All	\$60.834
Item: SM HE-USP-M6 Loc: All	\$12.81
Item: SM USP20/80-E Loc: All	\$39.57
Item: UP AR-6000-3 Loc: All	\$89.54
Item: UP HE4.5-6K Loc: All	\$150.23