

From: [Barbara Rodd](#)
To: [Lidjan, Kimberly](#); [Goggin, Daniel](#)
Cc: [Mack, Laurie](#); [Waters, Jennifer](#)
Subject: FW: INCORRECT PRICING ON RENTALS - LEE COUNTY BOCC
Date: Wednesday, October 14, 2020 11:59:32 AM
Attachments: [image005.png](#)
[image015.png](#)
[image016.png](#)
[image017.png](#)
[image018.png](#)
[image019.png](#)

Hello Kimberly and Daniel,

We received this additional listing of price increases for Nex Air. Prices went into effect 09/01/20 – but the other price list they sent did not include the cylinder rentals. Can you add this to the backup for contract PB170013?

Thank you

Barbara Rodd

Accounts Payable Clerk
Lee County Clerk of Courts
WFH Tel: 239-533-5047
239-485-2086 (fax)

From: Paul Foster <Paul.Foster@nexair.com>
Sent: Wednesday, October 14, 2020 11:47 AM
To: Barbara Rodd <BRodd@LeeClerk.Org>; Tim Lehman <Tim.Lehman@nexair.com>
Cc: Mack, Laurie <LMack2@leegov.com>; Jen Waters <jwaters@leegov.com>
Subject: RE: INCORRECT PRICING ON RENTALS - LEE COUNTY BOCC

External Email: **PHISHING SCAMS ARE ON THE RISE!** Please use proper judgment when opening attachments and clicking links. You are our **BEST** defense!!

Barbara,

nexAir historically does not list out rental categories for price increase letters but do mention the rent increase in the letter. One of the main reasons is due to how our system handles cylinder rent which is different from Linde's system.

Our system calculates rent based on the Rental Group and not the individual cylinder part number. If you take the first 2 letters of our part number (column A of the spreadsheet you sent) then that would be the rental group for each of the individual cylinder part numbers. Below is what I was able to pull from our system today showing the new price for each rental group that went into effect for all of businesses/entities under the cooperative agreement.

Contract type	Description	Old Price	New Price
Cylinder Rental	Group: AL	\$1.26	\$1.34
Cylinder Rental	Group: GG	\$2.36	\$2.50
Cylinder Rental	Group: HP	\$1.58	\$1.67
Cylinder Rental	Group: LN	\$35.00	\$37.10
Cylinder Rental	Group: LP	\$2.15	\$2.28
Cylinder Rental	Group: LQ	\$23.64	\$25.06
Cylinder Rental	Group: MD	\$1.26	\$1.34
Cylinder Rental	Group: SG	\$2.84	\$3.01
Cylinder Rental	Group: SG1	\$2.84	\$3.01
Cylinder Rental	Group: SM	\$2.84	\$3.01
Cylinder Rental	Group: UP	\$2.21	\$2.34

Paul Foster, CPA, CFE | Manager, Customer Financial Services | 901-344-5273 (direct) | 901-344-5278 (fax)
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From: Barbara Rodd <BRodd@LeeClerk.Org>
Sent: Wednesday, October 14, 2020 9:49 AM
To: Tim Lehman <Tim.Lehman@nexair.com>; Paul Foster <Paul.Foster@nexair.com>
Cc: Mack, Laurie <LMack2@leegov.com>; Jen Waters <jwaters@leegov.com>
Subject: FW: INCORRECT PRICING ON RENTALS - LEE COUNTY BOCC

Hello Tim,

I sent the below information on Monday to you. Today I received all of our invoices for September cylinder rentals. None of the rental cylinders that we get are on the price increase list.

September 30th was the end of our Fiscal year end and we need to get these invoices paid right away. Our deadline to key them for payment is Monday. And they have to be approved by the department first before I can approve them.

Should we short pay them again? I have attached a copy of one of our invoices that shows 3 of the commonly rented cylinders. And as you can see they are not on Your price increase list.

Please advise ASAP since we only have a few days to get these processed for payment.