

Ciccarelli, Kathryn

From: Ron [rvpaluck@comcast.net]
Sent: Wednesday, August 14, 2013 4:18 PM
To: Ciccarelli, Kathryn
Subject: Shoreline Lumber

Hello Kathy,

I'm sorry for the delay but I have been working with my computer programming people the last week. We are trying to set up a special discount code for you so I can adjust the pricing and give more of a discount on certain items. Unfortunately, not all of our products have the same mark-up. To give you an example, 5% on one item is not much of a discount but other items it's a good discount. I'm trying to give as much as I can afford.

What I am proposing is to offer a 5% overall discount on all items at this time. My plan is to revisit this as soon as I can have the computer programming people set up the system a different way. For example, this could give the county a 5% on lumber, 10% on hardware and so on. I hope this makes sense.

I will try calling you now.

Thank you,

Ron Paluck
Shoreline Lumber
10871 Kelly Road
Fort Myers, FL 33908
Phone (239) 267-6857
Fax (239) 267-6887

Shoreline Showroom
1005 S.E. 10th Street
Cape Coral, FL 33990
Phone (239) 573-6857

Charlotte County
3055 S. McCall Rd
Englewood, FL 34224
Phone (941) 474-0099

Cell (239) 633-4163
E-Mail RVPaluck@comcast.net
www.ShorelineLumber.net

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Ciccarelli, Kathryn

From: Ron [rvpaluck@comcast.net]
Sent: Friday, August 09, 2013 3:47 PM
To: Ciccarelli, Kathryn
Subject: Shoreline Lumber
Attachments: Simpson Strong-Tie Price Book 2013.pdf

Hello Kathy,

Attached is a suggested retail pricing book for the mechanical fasteners that most material suppliers and lumber yards sell. The people checking for "Suggested Retail" or "List" pricing can find it in the attached.

I am finalizing the discount for Lee County and will have something to you early next week.

Have a good weekend and thanks again for including me in the meeting this week.

Thank you,

Ron Paluck
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Dan Weis

Carpentry Trades Supervisor
Lee County Facilities Services

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From: Ciccarelli, Kathryn
Sent: Thursday, August 01, 2013 3:16 PM
To: Weis, Daniel; Carstensen, Michael; Loucks, Trelle
Cc: Franceschini, Robert
Subject: meeting with Shoreline Lumber

I have talked with Ron Paluck from Shoreline and he is going to work on a discount for us. I would like to arrange a meeting for next week to sit down and talk to him. Would you like to attend? How about Tuesday or Wednesday Morning?

Thank you

Kathy Ciccarelli, CPPB
Procurement Analyst
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



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