

From: [Gagliardo, Rosemarie](#)
To: [Khan, Diana](#)
Subject: FW: DEF Pricing
Date: Thursday, June 25, 2015 7:18:26 AM

Hi Diana,

Can you please put this on quote IFB150103? The vendor decrease the price for Diesel Exhaust Fluid.

Thank you

Rosemarie Gagliardo
Senior Account Clerk
Public Works/Internal Svcs/Fiscal
rgagliardo@leegov.com
(239) 533-8541
(239) 485-8500 FAX

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From: Schaad, Stuart
Sent: Wednesday, June 24, 2015 3:02 PM
To: Gagliardo, Rosemarie
Subject: FW: DEF Pricing

Rosi,

Updated (DEF) Diesel Exhaust Fluid pricing from Howell Oil.

Stuart Schaad
Supervisor, Fleet Mechanics
Lee County Solid Waste Department
10550 Buckingham Road
Fort Myers, FL 33905
239-533-8929 - Office
239-485-8410 - Fax
schaadsw@leegov.com

From: jared@howelloil.com [<mailto:jared@howelloil.com>]
Sent: Wednesday, June 24, 2015 10:06 AM
To: Schaad, Stuart

Subject: RE: DEF Pricing

Stuart,

I have actually implemented a price increase across the board of .04 / gallon due to several factors. May NOLA pricing increased as crop planting dramatically increased and Urea supply decreased. The May NOLA Average pricing increased to \$330.00 per ton. This was a \$50 per ton increase from last pricing resulting in driving up the cost of finished product (DEF). I know that you have had some other companies come in an offer some lower pricing so what I am willing to do on your account is pass along a .04 / gallon decrease bringing your current cost to \$1.49/ Gallon. Please let me know if you have any questions.

Best Regards,

Jared Howell

Account Manager

Howell Oil Company, Inc.

Cell: (561) 261-9378

Office: (561) 996-2787

Fax: (561) 992-9156

www.howelloil.com

From: Schaad, Stuart [<mailto:SSchaad@leegov.com>]

Sent: Wednesday, June 24, 2015 5:54 AM

To: jared@howelloil.com

Subject: DEF Pricing

Jared,

Do you have updated DEF – Diesel Exhaust Fluid pricing?

Thank you.

Stuart Schaad

Supervisor, Fleet Mechanics

Lee County Solid Waste Department

10550 Buckingham Road

Fort Myers, Fl 33905

239-533-8929 - Office

239-485-8410 - Fax

schaadsw@leegov.com

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