

## Exhibit B STATE OF FLORIDA PRICE SHEET

### Telephone Interpretation

Language	Rate per Minute
Spanish	\$0.56
All Other Languages	\$0.61
Court Certified - All Languages	\$0.65
Medical Certified – All Languages	\$0.65

### Video Interpretation

Language	Rate per Minute
Spanish	\$1.50
All Other Languages	\$1.70
American Sign Language	\$2.50

### On-Site Interpretation

Language	Standard Rate per Hour	Non-Standard Rate per Hour	Emergency/Holiday Rate per Hour
Spanish	\$65.00	\$97.50	\$130.00
American Sign Language	\$90.00	\$135.00	\$180.00
Other Spoken Languages	\$75.00	\$112.50	\$150.00

Standard rate will apply 8:00 a.m. to 5:00 p.m. local time each Business Day, with one Business Day's notice.

Non-standard rate will apply before 8:00 a.m. or after 5:00 p.m. local time, or with less than one Business Day's notice.

Emergency and Holiday rate will apply during State of Florida holidays, emergencies declared by the Office of the Governor, or with less than one hour's notice.

Customer will be billed a minimum time of two hours. Additional time will be billed in 15 minute increments.

Customer will be billed for two hours if a work order is canceled with less than one full Business Day's notice.

Customer will be billed for the greater of appointment time or actual interpretation time.

Customer will be billed for mileage reimbursement at the Internal Revenue Service rate as of the date of Customer Order.

Customer and Contractor will negotiate additional rate, if any, if the travel one way to Customer's location exceeds 60 miles.

## Standard Document Translation and Editing

English to Language	Rate per Word	Language to English	Rate per Word
Akan	\$0.44	Akan	(*)
Akateko	(*)	Akateko	(*)
Albanian	\$0.25	Albanian	\$0.25
Amharic	\$0.17	Amharic	\$0.17
Arabic	\$0.13	Arabic	\$0.17
Armenian	\$0.29	Armenian	\$0.29
Assyrian	\$0.44	Assyrian	\$0.64
Bahasa	\$0.21	Bahasa	\$0.25
Behdini	\$0.51	Behdini	(*)
Bengali	\$0.17	Bengali	\$0.18
Bosnian	\$0.25	Bosnian	\$0.24
Bulgarian	\$0.25	Bulgarian	\$0.25
Burmese	\$0.27	Burmese	\$0.22
Cambodian (Khmer)	\$0.25	Cambodian (Khmer)	\$0.29
Chin	\$0.40	Chin	(*)
Chinese (Simplified)	\$0.10	Chinese (Simplified)	\$0.16
Chinese (Traditional)	\$0.10	Chinese (Traditional)	\$0.18
Chuukese	\$0.47	Chuukese	(*)
Croatian	\$0.25	Croatian	\$0.24
Czech	\$0.25	Czech	\$0.27
Dari	\$0.44	Dari	\$0.29
Dinka	\$0.42	Dinka	(*)
Dutch	\$0.29	Dutch	\$0.25
Farsi	\$0.17	Farsi	\$0.18
Finnish	\$0.42	Finnish	\$0.25
French	\$0.18	French	\$0.20
Fukienese	\$0.44	Fukienese	(*)
Fula	\$0.40	Fula	(*)
Fuzhou	\$0.45	Fuzhou	(*)
Georgian	\$0.25	Georgian	\$0.24
German	\$0.19	German	\$0.22
Greek	\$0.21	Greek	\$0.29
Gujarati	\$0.33	Gujarati	\$0.25
Haitian Creole	\$0.16	Haitian Creole	\$0.19
Hakka Chinese	\$0.36	Hakka Chinese	(*)
Hebrew	\$0.20	Hebrew	\$0.24
Hindi	\$0.16	Hindi	\$0.20
Hmong	\$0.34	Hmong	\$0.29
Hungarian	\$0.25	Hungarian	\$0.24
Igbo	\$0.44	Igbo	(*)
Ilocano	\$0.44	Ilocano	\$0.29
Indonesian	\$0.21	Indonesian	\$0.25
Italian	\$0.16	Italian	\$0.20
Japanese	\$0.22	Japanese	\$0.28
Jingpho	(*)	Jingpho	(*)

Kanjobal	\$0.65	Kanjobal	(*)
Karen	\$0.25	Karen	\$0.24
Karenni	\$0.33	Karenni	(*)
K'iche	\$0.45	K'iche	(*)
Kinyarwanda	\$0.44	Kinyarwanda	\$0.36
Korean	\$0.15	Korean	\$0.20
Krio	\$0.73	Krio	(*)
Kunama	\$0.45	Kunama	(*)
Kurdish	\$0.44	Kurdish	\$0.29
Laotian	\$0.17	Laotian	\$0.22
Latvian	\$0.29	Latvian	\$0.27
Lingala	\$0.44	Lingala	\$0.29
Lithuanian	\$0.35	Lithuanian	\$0.24
Malay	\$0.28	Malay	\$0.29
Malayalam	\$0.44	Malayalam	\$0.29
Mam	\$0.45	Mam	(*)
Marshallese	\$0.36	Marshallese	(*)
Mien	\$0.55	Mien	(*)
Mina	(*)	Mina	(*)
MIxteco	(*)	MIxteco	(*)
Mnong	(*)	Mnong	(*)
Mongolian	\$0.44	Mongolian	\$0.24
Moroccan Arabic	(*)	Moroccan Arabic	(*)
Neapolitan	(*)	Neapolitan	(*)
Nepali	\$0.18	Nepali	\$0.20
Nuer	\$0.44	Nuer	(*)
Oromo	\$0.44	Oromo	\$0.45
Pashto	\$0.44	Pashto	\$0.25
Pohnpeian	\$0.64	Pohnpeian	(*)
Polish	\$0.16	Polish	\$0.24
Portuguese	\$0.15	Portuguese	\$0.18
Portuguese Creole	\$0.42	Portuguese Creole	(*)
Punjabi	\$0.33	Punjabi	\$0.25
Rohingya	\$0.47	Rohingya	(*)
Romanian	\$0.24	Romanian	\$0.25
Rundi (Kirundi)	\$0.30	Rundi (Kirundi)	\$0.29
Russian	\$0.15	Russian	\$0.18
Sango	(*)	Sango	(*)
Serbian	\$0.25	Serbian	\$0.22
Sinhalese	\$0.44	Sinhalese	\$0.27
Slovak	\$0.25	Slovak	\$0.27
Somali	\$0.19	Somali	\$0.26
Sorani	\$0.44	Sorani	(*)
Spanish	\$0.11	Spanish	\$0.15
Sudanese Arabic	(*)	Sudanese Arabic	(*)
Swahili	\$0.21	Swahili	\$0.20
Swedish	\$0.42	Swedish	\$0.25
Tagalog	\$0.15	Tagalog	\$0.20
Taiwanese	\$0.44	Taiwanese	(*)

Tamil	\$0.44	Tamil	\$0.29
Telugu	\$0.44	Telugu	\$0.27
Thai	\$0.28	Thai	\$0.25
Tigrinya	\$0.29	Tigrinya	\$0.29
Tongan	\$0.44	Tongan	(*)
Turkish	\$0.31	Turkish	\$0.25
Ukrainian	\$0.29	Ukrainian	\$0.24
Urdu	\$0.17	Urdu	\$0.26
Uzbek	\$0.44	Uzbek	\$0.36
Vietnamese	\$0.19	Vietnamese	\$0.22
Visayan (Cebuano)	\$0.33	Visayan (Cebuano)	\$0.33
Yiddish	\$0.29	Yiddish	\$0.29
Yoruba	\$0.44	Yoruba	\$0.25

### Standard Document Proofreading

English to Language	Rate per Hour	Language to English	Rate per Hour
Akan	\$130.00	Akan	(*)
Akateko	(*)	Akateko	(*)
Albanian	\$65.00	Albanian	\$65.00
Amharic	\$50.00	Amharic	\$50.00
Arabic	\$40.00	Arabic	\$40.00
Armenian	\$85.00	Armenian	\$90.00
Assyrian	\$130.00	Assyrian	\$130.00
Bahasa	\$60.00	Bahasa	\$75.00
Behdini	\$140.00	Behdini	(*)
Bengali	\$60.00	Bengali	\$50.00
Bosnian	\$70.00	Bosnian	\$70.00
Bulgarian	\$70.00	Bulgarian	\$70.00
Burmese	\$51.00	Burmese	\$50.00
Cambodian (Khmer)	\$85.00	Cambodian (Khmer)	\$75.00
Chin	\$84.00	Chin	(*)
Chinese (Simplified)	\$40.00	Chinese (Simplified)	\$50.00
Chinese (Traditional)	\$40.00	Chinese (Traditional)	\$50.00
Chuukese	\$110.00	Chuukese	(*)
Croatian	\$70.00	Croatian	\$65.00
Czech	\$75.00	Czech	\$75.00
Dari	\$130.00	Dari	\$130.00
Dinka	\$160.00	Dinka	(*)
Dutch	\$85.00	Dutch	\$85.00
Farsi	\$50.00	Farsi	\$60.00
Finnish	\$90.00	Finnish	\$90.00
French	\$50.00	French	\$55.00
Fukienese	\$130.00	Fukienese	(*)
Fula	\$140.00	Fula	(*)
Fuzhou	\$140.00	Fuzhou	(*)
Georgian	\$65.00	Georgian	\$65.00

German	\$50.00	German	\$75.00
Greek	\$45.00	Greek	\$75.00
Gujarati	\$85.00	Gujarati	\$65.00
Haitian Creole	\$55.00	Haitian Creole	\$55.00
Hakka Chinese	\$110.00	Hakka Chinese	(*)
Hebrew	\$60.00	Hebrew	\$65.00
Hindi	\$60.00	Hindi	\$50.00
Hmong	\$80.00	Hmong	\$90.00
Hungarian	\$75.00	Hungarian	\$60.00
Igbo	\$130.00	Igbo	(*)
Ilocano	\$130.00	Ilocano	\$130.00
Indonesian	\$60.00	Indonesian	\$75.00
Italian	\$60.00	Italian	\$60.00
Japanese	\$55.00	Japanese	\$55.00
Jingpho	(*)	Jingpho	(*)
Kanjobal	\$275.00	Kanjobal	(*)
Karen	\$120.00	Karen	\$120.00
Karenni	\$185.00	Karenni	(*)
K'iche	\$140.00	K'iche	(*)
Kinyarwanda	\$130.00	Kinyarwanda	\$130.00
Korean	\$50.00	Korean	\$55.00
Krio	\$230.00	Krio	(*)
Kunama	\$185.00	Kunama	(*)
Kurdish	\$130.00	Kurdish	\$130.00
Laotian	\$45.00	Laotian	\$65.00
Latvian	\$75.00	Latvian	\$75.00
Lingala	\$125.00	Lingala	\$130.00
Lithuanian	\$75.00	Lithuanian	\$75.00
Malay	\$75.00	Malay	\$75.00
Malayalam	\$130.00	Malayalam	\$130.00
Mam	\$185.00	Mam	(*)
Marshallese	\$130.00	Marshallese	(*)
Mien	\$55.00	Mien	(*)
Mina	(*)	Mina	(*)
MIxteco	(*)	MIxteco	(*)
Mnong	(*)	Mnong	(*)
Mongolian	\$130.00	Mongolian	\$130.00
Moroccan Arabic	(*)	Moroccan Arabic	(*)
Neapolitan	(*)	Neapolitan	(*)
Nepali	\$50.00	Nepali	\$50.00
Nuer	\$130.00	Nuer	(*)
Oromo	\$130.00	Oromo	\$130.00
Pashto	\$130.00	Pashto	\$130.00
Pohnpeian	\$140.00	Pohnpeian	(*)
Polish	\$45.00	Polish	\$75.00
Portuguese	\$50.00	Portuguese	\$60.00
Portuguese Creole	\$185.00	Portuguese Creole	(*)
Punjabi	\$85.00	Punjabi	\$65.00
Rohingya	\$185.00	Rohingya	(*)

Romanian	\$55.00	Romanian	\$85.00
Rundi (Kirundi)	\$130.00	Rundi (Kirundi)	\$130.00
Russian	\$55.00	Russian	\$50.00
Sango	(*)	Sango	(*)
Serbian	\$70.00	Serbian	\$70.00
Sinhalese	\$130.00	Sinhalese	\$130.00
Slovak	\$85.00	Slovak	\$85.00
Somali	\$80.00	Somali	\$100.00
Sorani	\$130.00	Sorani	(*)
Spanish	\$40.00	Spanish	\$50.00
Sudanese Arabic	(*)	Sudanese Arabic	(*)
Swahili	\$80.00	Swahili	\$60.00
Swedish	\$90.00	Swedish	\$90.00
Tagalog	\$45.00	Tagalog	\$50.00
Taiwanese	\$130.00	Taiwanese	(*)
Tamil	\$130.00	Tamil	\$130.00
Telugu	\$130.00	Telugu	\$130.00
Thai	\$75.00	Thai	\$75.00
Tigrinya	\$85.00	Tigrinya	\$90.00
Tongan	\$130.00	Tongan	(*)
Turkish	\$65.00	Turkish	\$75.00
Ukrainian	\$75.00	Ukrainian	\$75.00
Urdu	\$45.00	Urdu	\$50.00
Uzbek	\$130.00	Uzbek	\$130.00
Vietnamese	\$53.00	Vietnamese	\$55.00
Visayan (Cebuano)	\$140.00	Visayan (Cebuano)	\$140.00
Yiddish	\$60.00	Yiddish	\$95.00
Yoruba	\$130.00	Yoruba	\$130.00

### Standard Document Turnaround Time

Number of words per document	Business Days
<1,000 words	1-3 days
1,001-2,500 words	4-6 days
2,501- 7,500 words	6-8 days
> 7,500 words	8 + days

### Expedited Document Turnaround Time

Number of words per document	Business Days	Additional Rate
<1,000 words	1-2 days	50% of project cost
1,001-2,500 words	3-5 days	50% of project cost
2,501- 7,500 words	4-6 days	50% of project cost
> 7,500 words	6+ days	25% of project cost

## Minimum Rate for All Document Services

Language	Rate per Work Order
Spanish	\$50.00
All Other Languages	\$75.00

## Ancillary Services

Service	Rate per Hour
File Preparation/Translation Memory Update	\$40.00
Basic Layout/Formatting/PDF Creation	\$40.00
Graphic Design Services	\$40.00
Post Formatting Quality Assurance Review	\$30.00
UI, HTML, XML Engineering	\$50.00
In-Language Recordings	Customized Quote
Transcription/Translation of Audio or Video Files	Customized Quote
Project Management	10% of project cost (.5 hour minimum, \$40 per hour)

## Testing and Training

Service	Rate per Person
Test - Language Proficiency (up to 49 tests)	\$105
Test - Language Proficiency (50 to 99 tests)	\$99
Test - Language Proficiency (100 to 499 tests)	\$92
Test - Language Proficiency (500 or more tests)	\$89
Test - English Proficiency (up to 49 tests)	\$105
Test - English Proficiency (50 to 99 tests)	\$99
Test - English Proficiency (100 to 499 tests)	\$92
Test - English Proficiency (500 or more tests)	\$89
Test - Interpreter Skills (up to 49 tests)	\$110
Test - Interpreter Skills (50 to 99 tests)	\$105
Test - Interpreter Skills (100 to 499 tests)	\$99
Test - Medical Certification (up to 49 tests)	\$155
Test - Medical Certification (50 to 99 tests)	\$145
Test - Medical Certification (100 to 499 tests)	\$135
Test - Clinicians Bilingual Fluency (up to 49 tests)	\$105
Test - Clinicians Bilingual Fluency (50 to 99 tests)	\$99
Test - Clinicians Bilingual Fluency (100 to 499 tests)	\$92
Test - Clinicians Bilingual Fluency (500 or more tests)	\$89

Training - Interpreter Fundamentals (up to 9 tests)	\$300
Training - Interpreter Fundamentals (10 or more tests)	\$215
Training - Medical Skills/Ethics (up to 9 tests)	\$400
Training - Medical Skills/Ethics (10 or more tests)	\$300
Training - Healthcare System (up to 9 tests)	\$400
Training - Healthcare System (10 or more tests)	\$300
Training - Advanced Medical (up to 9 tests)	\$400
Training - Advanced Medical (10 or more tests)	\$325
Training - Medical Course Package (up to 9 tests)	\$795
Training - Medical Course Package (10 or more tests)	\$600
Training - Web Advanced Medical (up to 4 tests)	\$445
Training - Web Advanced Medical (5 to 9 tests)	\$400
Training - Web Advanced Medical (10 or more tests)	\$350
Training - Manual for Web Course	\$85 / manual