

[MyFloridaHome](#) [Contact DMS](#) [Site Map](#) [Notification Settings](#) [Notify Me](#)
[Department of Management Services](#) > [Business Operations](#) > [State Purchasing](#) > [Vendor Information](#) > [State Contracts, Agreements and Price Lists](#) > [State Term Contracts](#) > Network Infrastructure - Equipment and Services

<< [Return](#)

Network Infrastructure - Equipment and Services 250-000-09-1

Effective Period 09/08/2008 through 09/07/2013

Contract Type State Term Contract

Contract Information

- [Contractors](#)
- [Contractors by Category](#)
- [Equipment Leasing](#)
- [How to Use this Contract](#)
- [Frequently Asked Questions](#)

Contract Documents

[Microsoft Word](#) - (msword 443.50 kB)
[PDF](#) - (pdf 654.34 kB)
[Amendments and Memorandums](#)
[Forms and Other Information](#)

Contract Administration

- [Cheryl Walters](#)
- 850-410-0978
- Cheryl.walters1@dms.myflorida.com

Commodity Codes

250-045, 250-300, 250-020, 250-030, 250-100, 250-760, 250-770, 285-590, 933-020, 933-100

Description

This state term contract includes the purchase or lease of IT network hardware, including five product categories: 1) servers, terminals, thinclients, 2) LAN / WAN infrastructure equipment, 3) firewalls, virtual private networks (VPN), 4) storage, tape, virtual tape infrastructure 5) uninterruptible power systems (UPS), surge suppression and batteries. Included in initial purchase price is standard product support, with options for extended warranty and support services. Items excluded from this contract include: telephony equipment, PCs, laptops, monitors (production / workstation), printers, copiers, radios, facsimile machines, calculators, paper shredders, typewriters, scanners, multifunctional devices, IT professional and consulting services (except training included with purchase), IT application and database software (unless integral to the

operation of the equipment to be purchased and included at no additional charge).

Benefits

- While discounts vary by the awarded vendor, they range from 4 percent to 50 percent off of list price (MSRP)
- 30-day delivery time
- Wide product selection with multiple vendors in five product categories
- Optional extended warranties and product support available



State of FL Contract Number: 250-000-09-1
 Contract Term Dates: 09/08/2008 - 09/08/2013
 State of Florida SPURS number: F770559888
 Minority Business Designation: A - Non-Minority
 State of Florida Contract Price List [XLS 2.24MB]
 Category of award Category 2: LAN / WAN Infrastructure Equipment, Category 3: Firewalls, VPNs

State of Florida Contract Administrator
 Roxanne Bieniek
 Manager, Government and Education
 Phone: (978) 589-0636
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Juniper Networks Contact Information

David Harris Regional Sales Director Phone: (954) 545-0201 Cell: (954) 263-0459 Email: David.Harris	Theo Thomidis Account Manager Phone: (561) 795-9378 Email: Theo.Thomidis	Timothy Sapp Account Manager Phone: (404) 219-1518 Email: Timothy.Sapp
Cathy Shahan Territory Account Manager Phone: (303) 404-8740 Email: Cathy.Shahan	Rachelie Karp Account Manager Phone: (305) 794-0621 Email: Rachelie.Karp	

State of Florida IT Hardware Contract Ordering Information

<u>AT&T Communications Systems Southeast</u> A (Non-Minority) 1820 East Park Ave Suite 200 Tallahassee FL, 32301 Vendor FEIN: F-58-2511384 Vendor Number: F-58-2511384-006 Contact: Robert De Cardenas Account Manager Phone: 850-216-3520 Fax: 800-894-0188 Email: rc523b@att.com Remit Address: P.O. Box 8140 Aurora, IL 60507-8104	<u>AT&T, Corp.</u> A (Non-Minority) 1820 East Park Ave Suite 200 Tallahassee FL, 32301 Vendor FEIN: 13-4924710 Vendor Number: F-134924710-005 Contact: Robert De Cardenas Account Manager Phone: 850-216-3520 Fax: 800-894-0188 Email: rc523b@att.com Remit Address: P.O. Box 8140 Aurora, IL 60507-8104	<u>Carousel Industries, Inc.</u> A (Non-Minority) Vendor FEIN: 06-1502254 Vendor Number: F-061502254-002 Contact: Laura Pringle Account Executive 659 South County Trail Exeter, RI 02822 Toll Free Phone: 800-401-0760 x1329 Fax: 401-583-4310 Email: lpringle@carouselindustries.com Remit Address: 659 South County Trail Exeter, RI 02822
<u>Express Supply Inc.</u> O (Hispanic American, Non-Certified) Vendor FEIN: 20-5497315 Vendor Number: F205497315-003 Contact: Mark Schulting Vice President 632 Gatlin Ave. Orlando, FL 32806 Phone: 407-497-8614 Fax: 610-862-7334 Email: mschulting@expresssupply.net Remit Address: 632 Gatlin Ave. Orlando, FL 32806	<u>Fishnet Security</u> A (Non-Minority) Vendor Number: 43-1806449 Contact: Jeremy Frye 625 East Tennessee Street Suite 140 Tallahassee, FL 32308 Phone: 850-391-0095 Fax: 813-288-9787 Email: jeremy.frye@fishnetsecurity.com Ordering Information: Direct orders to: Chan Leonard State of FL Vendor Number: F-431806449-002 Email: chan.leonard@fishnetsecurity.com Remit Address: 1710 Walnut Street Kansas City, MO 64108	<u>Haves e-Government Resources, Inc. dba Haves</u> A (Non-Minority Woman Owned) Vendor FEIN: 59-3633709 Vendor Number: F59-3633709-012 Contact: Donnie Thompson, Business Development Manager Phone: (850) 297-0551 ext 214 Toll-Free Number: (800) 825-9390 Fax Number: (850) 297-0644 Email: dthompson@hcs.net SPURS # F-593633709-012 E-rate Spin # 143007886 Ordering Information: Direct orders to: Marsha Pittman Email: mpittman@hcs.net Remit Address: 2473 Care Drive, Suite 201 Tallahassee, FL 32308
<u>Insight Public Sector, Inc.</u> A (Non-minority) 6820 S. Harl Ave. Tempe, AZ 85283 Vendor FEIN: 36-3949000 Vendor number: F-363949000-041 Contact: Dewey Hudson Account Sales Representative 1400 Village Square Blvd. #3-406 Tallahassee, FL 32312 Phone: (800) 491-6822 Toll-Free Number: (800) 825-9390 Fax Number: (850) 222-3457 Email: dewey.hudson@insight.com Remit Address: P.O. Box 731072 Dallas, TX 75373-1072	<u>Milestone Systems, Inc.</u> FL Minority Business Designation: 78-8013355876-7 Vendor FEIN: 41-1961338 Vendor Number: F41-1961338-003 Contact: Mark Chapman Sr. Account Manager 2906 Pebble Creek Street Melbourne, FL 32935 Toll Free Phone: 886-646-9211 Phone: 321-795-8948 Fax: 763-417-0692 Email: Mark.Chapman@milestonesystems.com Remit Address: 8401 Golden Valley Road Golden Valley, MN 55427	<u>NH & A, LLC</u> A (Non-Minority) Vendor FEIN: 90-0286379 Vendor Number: F-900286379-005 Contact: Norman Hirsch Managing Member & CEO 790 Juno Ocean Walk, Ste 502-C North Palm Beach, FL 33408-1121 Toll Free Phone: 866-711-7990 Phone: 561-622-2283 Fax: 888-602-1196 Email: sales@nha.com Remit Address: 790 Juno Ocean Walk, Ste 502-C North Palm Beach, FL 33408-1121

Qwest Communications

A (Non-Minority)
Vendor FEIN: F-46-141739-002
Vendor Number: F46-141739-002

Contact: Ben Bauguess
6700 N Andrews Ave Suite 602
Ft. Lauderdale, FL 33309
Phone: 954-940-7115
Toll Free Phone: 866-877-2333
Fax: 850-877-3994
Email: ben.bauguess@qwest.com

Remit Address:
1116 Carlissa Dr
Tallahassee, FL 32308

Sanforce, LLC

A (Non-Minority)
Vendor FEIN: F-204028997
Vendor Number: F-204028997-001

Contact: Ziad Samad
President
8200 NW 27th Street, Suite 115
Doral, FL 33122
Phone: (305) 716-8211
Mobile: (305) 903-9800
Fax: 786-369-5400
Email: ziad@sanforce.com

Ordering Information:
Direct orders to: Holly Sherwood
8200 NW 27th Street, Suite 115
Doral, FL 33122
Phone: (321) 956-2202
Mobile: (321) 745-9623
Fax Number: (786) 369-5400
Email: holly@sanforce.com

Remit Address:
8200 NW 27th Street, Suite 115
Doral, FL 33122

TouchPoint Inc.

M (Woman-owned, Certified)
Vendor FEIN: 59-3628746
Vendor Number: F-593628746-003

Contact: Lisa Harper
CEO/Sales
10199 Southside Blvd. Suite 203
Jacksonville, FL 32256
Phone: 904-519-9933
Fax: 904-519-9988
Email: lharp@touchpoint-inc.com

Remit Address:
10199 Southside Blvd. Suite 203
Jacksonville, FL 32256

United Data Technologies, Inc.

I (Hispanic, Registered)
Vendor FEIN: F65-0566138-004
Vendor Number: F65-0566138-004

Contact: Ana Soler
8825 NW 21st Terrace
Doral, FL 33172
Phone: 305-882-0435
Fax: 305-682-0436
Email: ang@udtonline.com

Remit Address:
PO BOX 140070
Coral Gables, FL 33134

Vology, Inc

Vendor FEIN: 59-3760415
Resell Certificate: 62-8013806379-3

Contact: James Hanney
Procurement Manager
4027 Tampa Road Suite 3900
Oldsmar, FL 34677
Phone: (813) 490-7076
Email: jhanney@vds.com

Ordering Information:
Direct orders to: Jeff Manning
4027 Tampa Road Suite 3900
Oldsmar, FL 34677
Phone: (813) 490-7068
Email: jmanning@vds.com

Remit Address:
4027 Tampa Road Suite 3900
Oldsmar, FL 34677