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Coversheet



AGENDA ITEM REPORT

DATE: February 20, 2024
DEPARTMENT: Utilities
REQUESTER: Pamela Keyes
TITLE: Approve Contract Renewal and Amendment for Hydrofluosilicic Acid

I. MOTION REQUESTED

- A) Approve Amendment No. 2 to the contract with primary vendor Florida Chemical Supply, Inc., under Solicitation No. B200402DWJ Purchase and Delivery of Hydrofluosilicic Acid 23%, to increase the price as provided on the Fee Schedule.
- B) Approve Amendment No. 1 to the contract with secondary vendor Hawkins Water Treatment Group, Inc., under Solicitation No. B200402DWJ Purchase and Delivery of Hydrofluosilicic Acid 23%, to increase the price as provided on the Fee Schedule.
- C) Approve contract renewal for the supply and delivery of Hydrofluosilicic Acid 23%, from Florida Chemical Supply, Inc., under Solicitation No. B200402DWJ, through 2/21/25 as approved in the department's annual adopted budgets.
- D) Approve contract renewal for the supply and delivery of Hydrofluosilicic Acid 23%, from Hawkins Water Treatment Group under Solicitation No. B200402DWJ, through 2/21/25 as approved in the department's annual adopted budgets.
- E) Authorize the County Manager or designee to execute the amendment on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves the renewal, and amendment, of contracts with Florida Chemical Supply, Inc. and Hawkins Water Treatment Group. The renewal extends the contracts to February 21, 2025. The requested amendment is to increase the price of supply and delivery of hydrofluosilicic acid to \$3.15/gallon and \$4.50/gallon respectively. The price increase is due to the rising cost of imported and shipping costs. Total expenditures for the prior twelve-month period were \$65,958.84. The contract allows for annual price increases based on the written request of the vendor and review by Procurement Management.

III. BACKGROUND AND IMPLICATIONS OF ACTION

A) Board Action and Other History

On January 19, 2021, the Board of County Commissioners awarded B200402DWJ Purchase and Delivery of Hydrofluosilicic Acid 23%, to primary vendor Florida Chemical Supply, Inc., and secondary vendor Hawkins Water Treatment Group, Inc., on an as-needed basis. The original term of the contract was for three-years with a renew for up to three (3) additional years.

On October 18, 2022, the Board of County Commissioners approved a price increase to Florida Chemical Supply, Inc. from \$2.652 per gallon to \$2.889 per gallon.

Current Board approval will allow for a 9% price increase per gallon from \$2.889 per gallon to \$3.150 per gallon for Florida Chemical Supply Inc. and 65% price increase per gallon from \$2.730 per gallon to \$4.50 per gallon for Hawkins Water Treatment Group.

B) Policy Issues

C) BoCC Goals

D) Analysis

Florida Chemical and Hawkins Water Treatment Group have submitted all required documentation to Procurement Management for price increase and one-year renewal. If the primary vendor, Florida Chemical is unable to supply Hydrofluosilicic Acid, the county would then be able to purchase it from the secondary vendor.

Vendor	Description	Effective Date	Unit Price (per gallon)	Expenditure History		
				Feb 2021 - 2022	Feb 2022- 2023	Feb Pre
	Original Contract		\$2.652			

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